Company No: 2486794

# G.M.I. SOFTWARE EUROPE LIMITED

# FINANCIAL STATEMENTS

- for the year ended -30 SEPTEMBER 1995

# BERG KAPROW LEWIS

Chartered Accountants 35 Ballards Lane London N3 1XW

Reference /G104/DG



### DIRECTORS

T

F M De Galleani

J J Geldermann

R J Hall-Repppen

R P Murtaugh

#### SECRETARY

F M De Galleani

## BUSINESS ADDRESS

Cannon Centre 78 Cannon Street London EC4N 6HH

### REGISIERED OFFICE

Cannon Centre 78 Cannon Street London EC4N 6HH

### **AUDITORS**

Berg Kaprow Lewis Chartered Accountants 35 Ballards Lane London N3 1XW

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### REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements for the year ended 30 September 1995.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company is the provision of computer software systems and support services for financial institutions.

The directors are satisfied with the results for the year and are pleased to report that the company has achieved profitability in the year ended 30 September 1995.

#### DIVIDEND AND TRANSFER TO RESERVES

The directors do not recommend payment of a dividend.

It is proposed that the retained profit of £22,786 is transferred to reserves.

#### FIXED ASSETS

Full disclosure of all matters relating to fixed assets is set out in the notes to the financial statements.

#### DIRECTORS AND THEIR INTERESTS

The directors at the balance sheet date and their interests in the ultimate parent company at that date and at the beginning of the year (or on appointment if later), were as follows:

		Number o	f shares
	Class of share	1995	1994
F M De Galleani	Ordinary shares	-	-
J J Geldermann	Ordinary shares	-	-
R J Hall-Repppen	Ordinary shares	-	-
R P Murtaugh	Ordinary shares	-	-

### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# REPORT OF THE DIRECTORS (Continued)

## AUDITORS

The auditors, Berg Kaprow Lewis, are willing to be reappointed in accordance with section 385 of the Companies Act 1985.

On Behalf of the Board

Date: 21 Jun 96

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### AUDITORS' REPORT TO THE SHAREHOLDERS OF G.M.I. SOFTWARE EUROPE LIMITED

We have audited the financial statements on pages 4 to 10 which have been prepared under the historical cost convention and the accounting policies set out in note 1 to the financial statements.

### Respective responsibilities of the directors and auditors

As described in the Directors' Report the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 30 September 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Bez Kapon lemo BERG KAPROW LEWIS

Registered Auditors Chartered Accountants

Date: 19 JULY 1996

35 Ballards Lane

London N3 1XW

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 1995

	Notes	1995 £	199 <b>4</b> £
TURNOVER.		434,859	350,942
Cost of sales		(271,941)	(245, 366)
GROSS PROFIT		162,918	105,576
Administrative expenses		(131,924)	(111,837)
OPERATING PROFIT/(LOSS)	2	30,994	(6,261)
Interest receivable Interest payable	3 4	1,300 (9,508)	514 (12,039)
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION		22,786	(17,786)
Tax on profit/(loss) on ordinary activities		_	
PROFIT/(LOSS) FOR THE YEAR	12	22,786 ———	(17,786)

None of the company's activities were acquired or discontinued during the above two financial years.

The company has no recognised gains or losses other than those dealt with in the profit and loss account.

The notes on pages 6 to 10 form part of these financial statements.

# BALANCE SHEET AT 30 SEPTEMBER 1995

		1995		199	94
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		45,464		50,596
CURRENT ASSETS					
Debtors Cash at bank and in hand	8	53,715 53,333		65,736 28,712	
		107,048		94,448	
CREDITORS: Amounts falling du within one year	.e <b>9</b>	(120,534)		(252,170)	
NET CURRENT LIABILITIES			(13,486)		(157,722)
TOTAL ASSETS LESS CURRENT LIABILITIES			31,978		(107,126)
CREDITORS: Amounts falling du after more than one year	10		150,318		34,000
CAPITAL AND RESERVES					
Called up share capital Profit and loss account	11 12		58,344 (176,684)		58,344 (199,470)
			31,978		(107,126)

P. MURTAVAN Directors

R. HALL- REPPEN

The notes on pages 6 to 10 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1995

### 1. ACCOUNTING POLICIES

## 1.1 BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention.

### 1.2 TURNOVER

Turnover represents the total invoice value, excluding value added tax, of goods sold and services rendered during the year.

#### 1.3 DEPRECIATION

Depreciation is provided using the following rates and bases to reduce by annual instalments the cost, less estimated residual value, of the tangible assets over their estimated useful lives:-

Leasehold properties		ight line			life	of	the	lease
Computer equipment		Reducing						
Fixtures and fittings	25%	Reducing	рата	nce				

### 1.4 DEFERRED TAXATION

Deferred taxation is provided where there is a reasonable probability of the amount becoming payable in the foreseeable future.

# 1.5 FOREIGN EXCHANGE

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the profit and loss account.

2.	OPERATING PROFIT/(LOSS)	1995 £	1994 £
	The operating profit/(loss) is stated after charging:-		
	Depreciation	13,884	16,866
	Directors' remuneration	-	-
	Auditors' remuneration	3,000	3,585
	and after crediting:-		
	Profit on foreign currencies	647	2,364
	Profit on disposal of fixed assets	117	-

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1995

3.	INTEREST RECEIVABLE	1995 £	1994 £
	Bank interest receivable	1,300	514
4.	INTEREST PAYABLE	1995 £	1994 £
	On amounts payable to group undertaking On bank loans and overdrafts and on loans	9,473	11,895
	repayable in full within five years	35	144
		9,508	12,039
5.	DIRECTORS AND EMPLOYEES	1995 £	1994 £
	Staff costs:-		
	Wages and salaries Social security costs	176,660 17,963	151,704 15,602
	Other pension costs	1,260	1,260
		195,883	168,566
	The average weekly number of employees during the year was as follows:	Number	Number
	Office and management	1 7	1 7
	Software sales and support services	<del></del>	
		8 	<u>8</u>

# 6. PENSION COSTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable by the company amounted to £1,260 (1994: £1,260). All contributions were paid in the year.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1995

# 7. TANGIBLE ASSETS

	Fixtures					
			omputer quipment £	& fittings £	Land and buildings £	Total £
	Cost					
	At 1 October 1994 Additions Disposals		98,719 2,457 (4,125)	7,493 1,216	8,172	106,212 11,845 (4,125)
	At 30 September 1995		97,051	8,709	8,172	113,932
	Depreciation					
	At 1 October 1994 Charge for year On disposals		51,643 11,610 (1,031)	3,972 1,184	1,090 -	55,615 13,884 (1,031)
	At 30 September 1995		62,222	5,156	1,090	68,468
	Net book value at 30 September 1995		34,829	3,553	7,082	45,464 
	Net book value at 30 September 1994		47,076	3,521	_	50,597
	Analysis of net book value o	f]	and and l	ouildings:	1995 £	1994 £
	Short leasehold			-	7,082	-
8.	DEBTORS				1995 £	199 <b>4</b> £
	Trade debtors Other debtors				24,840	56,084 1,255
	Corporation tax Prepayments and accrued inco	me			502 28,373	502 7,895
					53,715	65,736

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1995

9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	1995 £	199 <del>4</del> £
	Bank overdrafts Trade creditors Amounts owed to group undertakings Taxes and social security costs Accruals and deferred income	21,799 449 6,990 91,296 120,534	9,853 4,121 130,042 9,153 99,001 252,170
10.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	1995 £	199 <b>4</b> £
	Subordinated loans from group undertakings	150,318	34,000
		150,318	34,000

The subordinated loans are unsecured and their rights for repayment are subordinated to the rights of all other creditors. The loans mature on 30 June 1998. The lender may request earlier payment upon giving six months notice but the rights of the lender to receive payment will be subordinate to those of the other creditors. Notice requiring repayment cannot be given earlier than six months after the year end. The loans carry an interest rate of 3% per annum.

11.	SHARE CAPITAL	1995 £	1994 £
	Authorised		
	Equity interests:		
	100,000 Ordinary shares of 58p each	58,344	58,344 ———
	Allotted, called up and fully paid  Equity interests:		
	100,000 Ordinary shares of 58p each	58,344	58,344
12.	PROFIT AND LOSS ACCOUNT	1995 £	1994 £
	Accumulated losses at 1 October 1994 Profit for the financial year		(181,684) (17,786)
	Accumulated losses at 30 September 1995	(176,684)	(199,470) ———

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1995

### 13. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1995 £	1994 £
Profit for the financial year Shareholders' funds at 1 October 1994		(17,786) (123,340)
Shareholders' funds at 30 September 1995	(118,340)	(141,126)
Represented by:-		
Equity interests	(118,340)	(141,126)
	(118,340)	(141,126)

#### 14. REVENUE COMMITMENTS

The company has annual commitments of £12,900 in respect of operating leases on land and buildings which expire in one to five years.

#### 15. TRANSACTIONS WITH DIRECTORS

Included in total expenditure for the year is £70,007 (1994: £74,311) in respect of fees payable to G.M.I. Software Inc.. R P Murtaugh and J J Gelderman are shareholders in this company. The directors believe that the above transactions were undertaken in the normal course of business and at arms length.

#### 16. ULTIMATE PARENT COMPANY

The ultimate parent company is G.M.I. International Inc., a company incorporated in The United States of America.