REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 1998

REGISTERED NUMBER: 2481967



# FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

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## COMPANY INFORMATION AS AT 30 SEPTEMBER 1998

#### **DIRECTORS**

M. J. Karkut

S. P. Evans

P. R. Davies

R. C. Godley

### **SECRETARY**

R. C. Godley

## REGISTERED OFFICE

Redfield Road Lenton Nottingham NG7 2UJ

### **AUDITORS**

Hobson Phillips & Sharpe Chartered Accountants Alexandra House 43 Alexandra Street Nottingham NG5 1AY

### PRINCIPAL BANKERS

National Westminster Bank plc 16 South Parade Nottingham NG7 2UJ

#### DIRECTORS' REPORT

The directors present their annual report with the financial statements of the company for the year ended 30 September 1998.

#### PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review was that of retailers of welding equipment and materials.

On 8 October 1997 the majority shareholding of Leen Gate Welding Group Limited, the companys parent company, was acquired by Welding Products Holdings Limited.

#### REVIEW OF THE BUSINESS

The net profit after providing for taxation amounted to £93,904.

The directors are satisfied with the results of the company.

#### DIRECTORS AND THEIR INTERESTS

M. J. Karkut held 1,250 £1 ordinary shares in Leen Gate Welding Group Limited, the company's parent company, for the full financial year.

R. C. Godley held 250 £1 ordinary shares in Leen Gate Welding Group Limited for the full financial year.

The directors in office in the year and their beneficial interests in the company at the balance sheet date and the beginning of the year (or on appointment if later) were as follows:

|              |                            | Number of Shares |       |
|--------------|----------------------------|------------------|-------|
|              |                            | 1998             | 1997  |
| M. J. Karkut | Ordinary shares of £1 each | -                | -     |
| S. P. Evans  | Ordinary shares of £1 each | 1,245            | 1,245 |
| P. R. Davies | Ordinary shares of £1 each | 1,245            | 1,245 |
| R. C. Godley | Ordinary shares of £1 each | -                | -     |

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## DIRECTORS' REPORT

## **AUDITORS**

The auditors, Hobson Phillips & Sharpe, will be proposed for re-appointment in accordance with section 385 of the Companies Act 1985.

By order of the board:

R. C. Godley Secretary

Date:

2.2.99

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the financial statements on pages 5 to 13 which have been prepared under the historical cost convention and on the basis of accounting policies set out on page 7.

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND AUDITORS

As described in the directors' report, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 30 September 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Hobson Phillips Share

Hobson Phillips & Sharpe Chartered Accountants Registered Auditors Alexandra House 43 Alexandra Street Nottingham

NG5 1AY

Date signed: 15th March 1999

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 1998

|   | Notes | 1998<br>£              | 1997<br>£              |
|---|-------|------------------------|------------------------|
| TURNOVER<br>Cost of sales                     |       | 2,268,010<br>1,736,001 | 2,021,144<br>1,564,979 |
| GROSS PROFIT Administrative expenses          |       | 532,009<br>396,457     | 456,165<br>333,962     |
| OPERATING PROFIT                              | 2     | 135,552                | 122,203                |
| Investment income and interest receivable     | 3     | 4,706                  | -                      |
| Interest payable and similar charges          | 4     | <del>-</del>           | (360)                  |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |       | 140,258                | 121,843                |
| Tax on profit on ordinary activities          | 7     | (46,354)               | (39,601)               |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION  | •     | 93,904                 | 82,242                 |

## Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years.

## Total recognised gains and losses

The company has no recognised gains or losses other than the profit or loss for the above two financial years.

## BALANCE SHEET AT 30 SEPTEMBER 1998

|                                |       | 1998      |         | 1997      |         |
|--------------------------------|-------|-----------|---------|-----------|---------|
|                                | Notes | £         | £       | £         | £       |
| FIXED ASSETS                   |       |           |         |           |         |
| Tangible assets                | 8     |           | 115,446 |           | 95,950  |
| CURRENT ASSETS                 |       |           |         |           |         |
| Stocks                         | 9     | 221,498   |         | 136,391   |         |
| Debtors                        | 10    | 541,939   |         | 629,873   |         |
| Cash at bank and in hand       |       | 176,914   |         | 602       |         |
|                                |       | 940,351   | _       | 766,866   |         |
| CREDITORS: amounts falling due |       |           |         |           |         |
| within one year                | 11    | (714,845) |         | (615,768) |         |
| NET CURRENT ASSETS             |       |           | 225,506 |           | 151,098 |
| TOTAL ASSETS LESS CURREN       | Т     |           |         | Y.        |         |
| LIABILITIES                    |       |           | 340,952 |           | 247,048 |
| CAPITAL AND RESERVES           |       |           |         |           |         |
| Called up share capital        | 14    |           | 9,960   |           | 9,960   |
| Profit and loss account        | 17    |           | 330,992 |           | 237,088 |
| TOTAL SHAREHOLDERS'            |       |           |         |           |         |
| FUNDS                          | 18    |           | 340,952 |           | 247,048 |

Approved by the board of directors on 2.2.99 and signed on its behalf by:

Director

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

## 1. STATEMENT OF ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

### Cash flow

The accounts do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirement to prepare such a statement under Financial Reporting Standard 1: "Cash flow statements".

#### Turnover

Turnover represents the total invoice value, excluding value added tax, of goods sold and services rendered during the year.

#### Depreciation of tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its useful life:

Property improvements 10% straight line
Plant and machinery 20% reducing balance
Fixtures and fittings 20% reducing balance
Computer 25% straight line
Motor vehicles 25% reducing balance

Freehold buildings are depreciated to write down the cost less estimated residual value over their remaining useful life by equal annual instalments. Where buildings are maintained to such a standard that their residual value is not less than their cost, no depreciation is charged as it is not material.

#### Stocks

Stocks are stated at the lower of cost and net realisable value.

Net realisable value is based on estimated selling price less further costs to completion and disposal.

#### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their estimated useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease.

#### Pension costs

The company operates a money purchase (defined contribution) pension scheme. Contributions payable to this scheme are charged to the profit and loss account in the period to which they relate. These contributions are invested separately from the company's assets.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

| 2.          | OPERATING PROFIT  |             |           |
|-------------|---|-------------|-----------|
| <b>2.</b> . | Operating profit  | 1998        | 1007      |
|             | Operating profit  | £           | 1997<br>£ |
|             | After charging:   | ~           | 2         |
|             | Depreciation of fixed assets  | 17,554      | 7,535     |
|             | Depreciation of leased assets   | •           | 3,141     |
|             | Loss on disposal of tangible assets                                     | 1,817       | 308       |
|             | Auditors' remuneration  | 2,800       | 2,700     |
|             | Operating lease rentals   |             | 10.000    |
|             | Land and buildings  |             | 10,000    |
| 3.          | INVESTMENT INCOME AND INTEREST RECEIVABLE                               |             |           |
|             |   | 1000        |           |
|             |   | 1998        | 1997      |
|             |   | £           | £         |
|             | Interest received and receivable  |             |           |
|             | Bank interest   | 4,706       | _         |
|             |   |             |           |
| 4.          | INTEREST PAYABLE AND SIMILAR CHARGES                                    |             |           |
|             |   |             |           |
|             |   | 1998        | 1997      |
|             |   | £           | £         |
|             | Lease finance charges and hire purchase interest                        |             | 360       |
|             |   |             |           |
| 5.          | INFORMATION ON DIRECTORS AND EMPLOYEES                                  |             |           |
|             |   | 1998        | 1997      |
|             |   | £           | £         |
|             | Staff costs   |             |           |
|             | Wages and salaries  | 150,150     | 138,077   |
|             | Social security costs   | 15,348      | 11,799    |
|             | Other pension costs   | 5,365       | 5,362     |
|             |   | 170,863     | 155,238   |
|             |   | 1998        | 1997      |
|             |   | No.         | No.       |
|             | The average number of employees during the year was made up as follows: |             |           |
|             | Management and sales  | 6           | 6         |
|             |   | <del></del> |           |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

## 5. INFORMATION ON DIRECTORS AND EMPLOYEES - (continued)

|  | 1998<br>£ | 1997<br>£ |
|--|-----------|-----------|
| Directors' emoluments  | *         | L         |
| Emoluments   | 111,964   | 100,352   |
| Pension contributions to money purchase (defined contribution) schemes | 3,610     | 3,430     |
|  | 115,574   | 103,782   |
|  | 1998      | 1997      |
|  | No.       | No.       |
| During the year the following number of directors:                     |           |           |
| Accrued benefits under money purchase (defined                         |           |           |
| contribution) pension schemes  | 2         | 2         |
|  | 1998      | 1997      |
|  | £         | £         |
| Details of highest paid director's emoluments                          |           |           |
| Emoluments   | 56,135    | 51,112    |
| Company contributions to money purchase (defined contribution)         |           |           |
| pension schemes  | 1,805     | 1,715     |
|  | 57,940    | 52,827    |

#### 6. PENSION COSTS

## Money purchase (defined contribution) pension scheme

The company operates a money purchase (defined contribution) pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £5,365 (1997:£5,362).

## 7. TAX ON PROFIT ON ORDINARY ACTIVITIES

|  | 1998<br>£     | 1997<br>£       |
|--|---------------|-----------------|
| The taxation charge comprises:         |               |                 |
| UK corporation tax at 31% (1997 - 31%) | 45,937<br>417 | 39,791<br>(190) |
| Adjustment in respect of prior years   | 46,354        | 39,601          |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

| 8. | TANGIBL | E FIXED | ASSETS |
|----|---------|---------|--------|
|    |         |         |        |

9.

|   | Land and buildings | Plant and machinery | Fixtures and fittings | Motor vehicles |          |
|---|--------------------|---------------------|-----------------------|----------------|----------|
| Cost:                                     | £                  | £                   | £                     | £              | £        |
| At 1 Oct. 97                              | 67,293             | 5,650               | 8,390                 | 55,120         | 136,453  |
| Additions                                 | -                  | -                   | 2,887                 | 51,629         | 54,516   |
| Disposals                                 | <u></u>            | -                   | -                     | (38,370)       | (38,370) |
| At 30 Sep. 98                             | 67,293             | 5,650               | 11,277                | 68,379         | 152,599  |
| Depreciation:                             |                    |                     | <del> </del>          | -              | *        |
| At 1 Oct. 97                              | 2,876              | 4,524               | 4,871                 | 28,231         | 40,502   |
| Charge for year                           | 730                | 225                 | 1,336                 | 15,263         | 17,554   |
| On disposals                              |                    |                     |                       | (20,903)       | (20,903) |
| At 30 Sep. 98                             | 3,606              | 4,749               | 6,207                 | 22,591         | 37,153   |
| Net book value:                           |                    |                     |                       |                |          |
| At 30 Sep. 98                             | 63,687             | 901                 | 5,070                 | 45,788         | 115,446  |
| At 30 Sep. 97                             | 64,417             | 1,126               | 3,518                 | 26,889         | 95,950   |
|   |                    |                     |                       | 1998           | 1997     |
|   |                    |                     |                       | £              | £        |
| Analysis of net boo                       | k value of land :  | and buildings:      |                       | ~              | ~        |
| Freehold                                  |                    |                     |                       | 60,000         | 60,000   |
| Property improvement                      | ents               |                     |                       | 3,687          | 4,417    |
|   |                    |                     |                       | 63,687         | 64,417   |
|   |                    |                     |                       |                |          |
| Included above are<br>hire purchase contr |                    | er finance leases   | or                    |                |          |
| •   |                    |                     |                       |                |          |
|   |                    |                     |                       | 1998           | 1997     |
| N/  |                    |                     |                       | £              | £        |
| Net book values:<br>Motor vehicles        |                    |                     |                       |                | 0.422    |
| Motor vehicles                            |                    |                     |                       |                | 9,422    |
| etto ette                                 |                    |                     |                       |                |          |
| STOCKS                                    |                    |                     |                       |                |          |
|   |                    |                     |                       | 1998           | 1997     |
|   |                    |                     |                       | £              | £        |
| Finished goods and                        | goods for resale   |                     |                       | 221,498        | 136,391  |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

| 10. | DEBTORS  |  |             |
|-----|--|--|-------------|
|     |  | 1000                                   | 100         |
|     |  | 1998<br>£                              | 1997<br>£   |
|     |  | *                                      | 2           |
|     | Trade debtors  | 533,481                                | 609,541     |
|     | Amounts owed by group undertakings                       | 2,954                                  | 17,808      |
|     | Other debtors  | 5,504                                  | 2,524       |
|     |  | 541,939                                | 629,873     |
|     |  |  |             |
| 11. | CREDITORS: amounts falling due within one year           |  |             |
|     | , , , , , , , , , , , , , , , , , , ,                    | 1998                                   | 1997        |
|     |  | £                                      | £           |
|     | Bank loans and overdrafts                                | _ 、                                    | 18,349      |
|     | Net obligations under finance leases and hire purchase   | _                                      | 10,549      |
|     | contracts  | -                                      | 704         |
|     | Trade creditors  | 461,983                                | 396,599     |
|     | Amounts owed to group undertakings                       | 161,570                                | 104,846     |
|     | Corporation tax  | 45,937                                 | 39,656      |
|     | Other taxes and social security costs                    | 21,115                                 | 33,307      |
|     | Other creditors  | 24,240                                 | 22,307      |
|     |  | 714,845                                | 615,768     |
|     | Bank borrowings are secured by a charge over book debts. |  |             |
| 12. | BORROWINGS   |  |             |
|     |  | 1998                                   | 1997        |
|     |  | £                                      | £           |
|     |  | -                                      | -           |
|     | The company's borrowings are repayable as follows        |  |             |
|     | Up to one year and on demand                             |  | 18,349      |
|     |  |  | <del></del> |
| 13. | OBLIGATIONS UNDER FINANCE LEASES AND HIRE PU             | RCHASE CONTRA                          | ACTS        |
|     |  | 1998                                   | 1997        |
|     |  | £                                      | £           |
|     | The company's net obligations are repayable as follows:  | -                                      | -           |
|     | Within one year or on demand                             | -                                      | 704         |
|     |  | <del></del>                            | 704         |
|     | Included in current liabilities                          | _                                      | (704)       |
|     |  |  |             |
|     |  | ······································ | _           |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

## 13. OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE CONTRACTS - (continued)

Obligations under finance leases and hire purchase contracts are secured on the assets acquired

### 14. SHARE CAPITAL

|                                     | 1998   | 1997   |
|-------------------------------------|--------|--------|
| Authorised:                         | £      | £      |
| Equity interests:                   |        |        |
| Ordinary shares of £1 each          | 20,000 | 20,000 |
| Allotted, called up and fully paid: |        |        |
| Equity interests:                   |        |        |
| Ordinary shares of £1 each          | 9,960  | 9,960  |

## 15. RELATED PARTY DISCLOSURES

The following transactions with related parties occured during the year.

| Related parties                  | Sales   | Purchases | Management & Administration charges |
|----------------------------------|---------|-----------|-------------------------------------|
| Intermediate parent undertakings | £Nil    | £Nil      | £147,500                            |
| Fellow subsidiary undertakings   | £30,086 | £228,983  | £Nil                                |

All purchases and sales of goods to group companies are at cost.

At 30th September 1998 there were the following balances with related parties:

Amounts due from fellow subsidiary undertakings £2,954

Amounts due to fellow subsidiary undertakings £50,360

Amounts due to intermediate parent undertaking £111,210

### 16. CONTINGENT LIABILITIES

The company has entered into an agreement with the minority ordinary shareholders whereby upon death, retirement or termination of employment of the shareholders the company (or its parent company) shall repurchase the ordinary shares at a price as determined by the Articles of Association.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

| 17. | PROFIT AND LOSS ACCOUNT  |                                |                        |
|-----|--|--------------------------------|------------------------|
|     |  | 1998<br>£                      | 1997<br>£              |
|     | Retained profit at 1 October 1997<br>Profit at 30 September 1998   | 237,088<br>93,904              | 154,846<br>82,242      |
|     | Retained profit at 30 September 1998                               | 330,992                        | 237,088                |
| 18. | RECONCILIATION OF MOVEMENTS IN SHAR                                | EHOLDERS' FUNDS                |                        |
| 18. | RECONCILIATION OF MOVEMENTS IN SHAR                                | 1998                           | 1997                   |
| 18. | RECONCILIATION OF MOVEMENTS IN SHAR                                | -                              | 1997<br>£              |
| 18. | RECONCILIATION OF MOVEMENTS IN SHAR  Profit for the financial year | 1998                           |                        |
| 18. |  | 1998<br>£                      | £                      |
| 18. | Profit for the financial year                                      | 1998<br>£<br>93,904            | £<br>82,242            |
| 18. | Profit for the financial year Opening shareholders' funds          | 1998<br>£<br>93,904<br>247,048 | £<br>82,242<br>164,806 |

## 19. ULTIMATE PARENT COMPANY

The company is a 75% subsidiary of Leen Gate Welding Group Limited, a company registered in England and Wales.

The ultimate parent company is The BOC Group plc, a company registered in England and Wales.