Rock Industrial & Welding Supplies Limited

Directors' Report and Financial Statements

for the year ended 30 September 2004



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Hobsons
Chartered Accountants
Registered Auditors
Alexandra House
43 Alexandra Street
Nottingham
NG5 1AY

Company information

Directors R. C. Godley

S. P. Evans P.R. Davies

Secretary R. C. Godley

Company number 2481967

Registered office Redfield Road

Lenton Nottingham NG7 2UJ

Registered Auditors

Hobsons

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Nottingham NG5 1AY

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16 South Parade Nottingham NG1 2JX

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Directors' report for the year ended 30 September 2004

The directors present their report and the financial statements for the year ended 30 September 2004.

Principal activity and review of the business

The principal activity of the company in the year under review was that of retailers of welding equipment and materials.

Results and dividends

The results for the year are set out on page 3.

The directors do not recommend payment of a final dividend.

Directors and their interests

The directors who served during the year and their interests in the company are as stated below:

	Ord	Ordinary shares	
	2004	2003	
R. C. Godley	-		
S. P. Evans	1,245	1,245	
P.R. Davies	1,245	1,245	

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Registered Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Hobsons be reappointed as auditors of the company will be put to the Annual General Meeting.

This report was approved by the Board on 28 June 2005 and signed on its behalf by

R. C. Godley Secretary

Independent auditors' report to the shareholders of Rock Industrial & Welding Supplies Limited

We have audited the financial statements of Rock Industrial & Welding Supplies Limited for the year ended 30 September 2004 set out on pages 3 to 13. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Hobsons

Chartered Accountants and Registered Auditors

Alexandra House 43 Alexandra Street Nottingham NG5 1AY

28 June 2005

Profit and loss account for the year ended 30 September 2004

		Continuing	operations
		2004	2003
	Notes	£	£
Turnover	2	2,172,715	1,702,994
Cost of sales		(1,654,215)	(1,242,907)
Gross profit		518,500	460,087
Administrative expenses		(455,288)	(403,536)
Operating profit	3	63,212	56,551
Other interest receivable and			
similar income	4	4,073	3,468
Interest payable and similar charges	5	(585)	(859)
Profit on ordinary			
activities before taxation		66,700	59,160
Tax on profit on ordinary activities	8	(18,636)	(20,041)
Retained profit for the year		48,064	39,119
Retained profit brought forward		501,480	462,361
Retained profit carried forward		549,544	501,480

There are no recognised gains or losses other than the profit or loss for the above two financial years.

Balance sheet as at 30 September 2004

		200)4	2003	3
	Notes	£	£	£	£
Fixed assets					
Tangible assets	9		111,826		109,938
Current assets					
Stocks	10	175,807		133,961	
Debtors	11	566,544		481,529	
Cash at bank and in hand		225,240		241,682	
		967,591		857,172	
Creditors: amounts falling					
due within one year	12	(514,837)		(451,833)	
Net current assets			452,754		405,339
Total assets less current					
liabilities			564,580		515,277
Creditors: amounts falling due			(= 0 = 4)		
after more than one year	13		(5,076)		(3,837)
Net assets			559,504		511,440
Capital and reserves					
Called up share capital	14		9,960		9,960
Profit and loss account			549,544		501,479
Equity shareholders' funds	15		559,504		511,440

The financial statements were approved by the Board on 28 June 2005 and signed on its behalf by

R. C. Godley

Director

Cash flow statement for the year ended 30 September 2004

	Notes	2004 £	2003 £
Reconciliation of operating profit to net		•	
cash outflow from operating activities			
Operating profit		63,212	56,551
Depreciation		13,804	17,481
(Increase) in stocks		(41,846)	16,477
(Increase) in debtors		(85,015)	(15,847)
Increase in creditors		49,156	(68,277)
Net cash outflow from operating activities		(689)	6,385
Cash flow statement			
Net cash outflow from operating activities		(689)	6,385
Returns on investments and servicing of finance	20	3,488	2,609
Taxation	20	(9,000)	5,954
Capital expenditure	20	(2,989)	(12,441)
		(9,190)	2,507
Financing	20	(7,254)	(4,164)
Decrease in cash in the year		(16,444)	(1,657)
Reconciliation of net cash flow to movement in net debt (Note 21)		
Decrease in cash in the year		(16,444)	(1,657)
Cash outflow from increase in debts and lease financing		7,254	4,164
Change in net debt resulting from cash flows		(9,190)	2,507
New finance leases and hire purchase contracts		(12,703)	
Movement in net debt in the year		(21,893)	2,507
Net funds at 1 October 2003		233,493	230,986
Net funds at 30 September 2004		211,600	233,493

Notes to the financial statements for the year ended 30 September 2004

1. Accounting policies

1.1. Accounting convention

The financial statements are prepared under the historical cost convention.

The company has consistently applied all relevant accounting standards.

1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Land and buildings - 10% straight line

Plant and machinery - 20% reducing balance

Fixtures, fittings - 20% reducing balance

Computer equipment - 25% straight line

Motor vehicles - 25% reducing balance

1.4. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.5. Stock

Stock is valued at the lower of cost and net realisable value.

Cost comprises purchase price or direct production cost together with attributable production and other overhead.

Net realisable value means estimated selling price less all further costs to completion and all costs to be incurred in marketing, selling & distribution.

1.6. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

1.7. Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the Profit and Loss account.

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

Notes to the financial statements for the year ended 30 September 2004

3.	Operating profit	2004 £	2003 £
	Operating profit is stated after charging:		
	Depreciation and other amounts written off tangible assets	13,469	16,002
	Loss on disposal of tangible fixed assets	335	1,479
	Loss on foreign currencies	5,060	(935)
	Operating lease rentals		
	- Motor vehicles	6,396	-
	Auditors' remuneration	3,400	3,200
4.	Interest receivable and similar income	2004	2003
		£	£
	Bank interest	4,073	3,468
5.	Interest payable and similar charges	2004 £	2003 £
	Hire purchase interest	585	859
6.	Employees		
	Number of employees	2004	2003
	The average monthly numbers of employees	Number	Number
	(including the directors) during the year were:		
	Management and sales	7	7
	Employment costs	2004	2003
		£	£
	Wages and salaries	196,696	179,359
	Social security costs	25,487	21,090
	Other pension costs	14,625	5,917
		236,808	206,366

Notes to the financial statements for the year ended 30 September 2004

6.1.	Directors' emoluments	2004	2003
		£	£
	Remuneration and other emoluments	137,766	134,526
	Pension contributions	10,946	3,450
		148,712	137,976
		Number	Number
	Number of directors to whom retirement benefits		
	are accruing under a money purchase scheme	2	2
	• • • • • • • • • • • • • • • • • • • •		

7. Pension costs

The company operates a defined contribution pension schem. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £14,625 (2003 - £5,917).

Notes to the financial statements for the year ended 30 September 2004

8. Tax on profit on ordinary activities

Analysis of charge in period	2004	2003
	£	£
UK corporation tax	18,491	20,186
Adjustments in respect of previous periods	(11,041)	(145)
Amounts payable to fellow subsidiary undertakings in respect of tax		
saved by group relief	11,186	-
	18,636	20,041

The corporation tax payable for the year ended 2003 has been reduced by £11,186 because of group relief received from fellow subsidiary undertakings for which an amount of £11,186 is payable.

Factors affecting tax charge for period

The tax assessed for the period is lower than the standard rate of corporation tax in the UK (30 per cent). The differences are explained below:

	2004 £	2003 £
Profit on ordinary activities before taxation	66,700	59,160
Profit on ordinary activities multiplied by standard rate of corporation		
tax in the UK of 30% (30 September 2003: 30%)	20,010	17,748
Effects of:		
Expenses not deductible for tax purposes	1,040	1,732
Capital allowances for period in excess of depreciation	(2,559)	706
Adjustments to tax charge in respect of previous periods	145	(145)
Current tax charge for period	18,636	20,041

Notes to the financial statements for the year ended 30 September 2004

		Land and		Fixtures,		
9.	Tangible fixed assets	buildings freehold	Plant and machinery	fittings and equipment	Motor vehicles	Total
		£	£	£	£	£
	Cost					
	At 1 October 2003	77,269	4,995	18,752	85,874	186,890
	Additions	-	-	7,672	15,038	22,710
	Disposals	-	-	-	(34,490)	(34,490)
	At 30 September 2004	77,269	4,995	26,424	66,422	175,110
	Depreciation					
	At 1 October 2003	10,707	2,949	14,992	48,304	76,952
	Charge for the year	368	408	1,646	11,047	13,469
	On disposals	-	-	-	(27,137)	(27,137)
	At 30 September 2004	11,075	3,357	16,638	32,214	63,284
	Net book values					
	At 30 September 2004	66,194	1,638	9,786	34,208	111,826
	At 30 September 2003	66,562	2,046	3,760	37,570	109,938

Included above are assets held under finance leases or hire purchase contracts as follows:

		20	04	20	03
	Asset description	Net book value £	Depreciation charge	Net book value £	Depreciation charge £
	Motor vehicles	19,554	4,013	8,527	2,842
10.	Stocks			2004 £	2003 £
	Finished goods and goods for resale			175,807	133,961 ———
11.	Debtors			2004 £	2003 £
	Trade debtors Amounts owed by group undertakings Other debtors			493,494 65,574 7,476	440,218 36,374 4,937
				566,544	481,529

Notes to the financial statements for the year ended 30 September 2004

12.	Creditors: amounts falling due within one year	2004 £	2003 £
	Net obligations under finance leases and hire purchase contracts	8,562	4,351
	Trade creditors Amounts owed to group undertaking	296,606	236,313
	Corporation tax	120,210 18,636	114,350 20,185
	Other taxes and social security costs	28,263	36,795
	Other creditors	42,560	39,839
		514,837	451,833
13.	Creditors: amounts falling due	2004	2003
	after more than one year	£	£
	Net obligations under finance leases		
	and hire purchase contracts	5,076	3,837
	Net obligations under finance leases		
	and hire purchase contracts		
	Repayable within one year	5,053	4,351
	Repayable between one and five years	5,545	3,837
		10,598	8,188
	Finance charges and interest allocated to future accounting periods	(5,053)	(4,351)
	57	5,545	3,837
		====	=====
14.	Share capital	2004	2003
14.	Share capital	£	£
	Authorised		
	20,000 Ordinary shares of 1 each	20,000	20,000
	Allotted, called up and fully paid		
	9,960 Ordinary shares of 1 each	9,960	9,960
15.	Reconciliation of movements in shareholders' funds	2004	2003
		£	£
	Profit for the year	48,064	39,119
	Opening shareholders' funds	511,440	472,321
	Closing shareholders' funds	559,504	511,440

Notes to the financial statements for the year ended 30 September 2004

16. Financial commitments

At 30 September 2004 the company had annual commitments operating leases as follows:

	Oti	Other	
	2004	2003	
	£	£	
Expiry date:			
Between one and five years	5,980	_	
ř			

17. Contingent liabilities

The company has entered into an agreement with the minority ordinary shareholders whereby upon death, retirement or termination of employment of the shareholders the company (or its parent company) shall repurchase the ordinary shares at a price as determined by the Articles of Association.

18. Related party transactions

The following transactions with related parties occurred during the year.

Related parties	Sales	Purchases	Management & administration charges
Intermediate parent undertaking	£Nil	£Nil	£65,000
	(2003 £Nil)	(2003 £Nil)	(2003 £92,500)
Fellow subsidiary undertakings	£344,339	£153,383	£Nil
	(2003 £165,385)	(2003 £113,662)	(2003 £Nil)

All sales and purchases from group companies are at cost.

At 30 September 2004 there were the following balances with related parties:

	2004	2003
Amounts due from intermediate parent undertaking	£Nil	£Nil
Amounts due from fellow subsidiary undertakings	£65,574	£36,374
Amounts due to intermediate parent undertaking	£58,846	£91,946
Amounts due to fellow subsidiary undertakings	£61,364	£22,404

Notes to the financial statements for the year ended 30 September 2004

19. Ultimate parent undertaking

The company is a 75% subsidiary of Leen Gate Welding Group Limited, a company registered in England & Wales.

The ultimate parent company is The BOC Group plc, a company registered in England & Wales.

20. Gross cash flows

	2004 £	2003 £
Returns on investments and servicing of finance		
Interest received	4,073	3,468
Interest paid	(585)	(859)
	3,488	2,609
Taxation		
Corporation tax paid	(9,000)	-
Corporation tax repaid	-	5,954
	(9,000)	5,954
Capital expenditure		
Payments to acquire tangible assets	(10,007)	(13,341)
Receipts from sales of tangible assets	7,018	900
	(2,989)	(12,441)
Financing		
Capital element of finance leases and hire purchase contracts	(7,254)	(4,164)

21. Analysis of changes in net funds

	Opening balance	Cash flows	Other changes	Closing balance
	£	£	£	£
Cash at bank and in hand	241,682	(16,444)		225,238
Finance leases and hire purchase contracts	(8,189)	7,254	(12,703)	(13,638)
Net funds	233,493	(9,190)	(12,703)	211,600