BERKELEY FUND MANAGERS LIMITED
REPORT OF THE DIRECTORS
AND
FINANCIAL STATEMENTS
31ST MARCH 1995



Company No. 2472015

## COMPANY INFORMATION

Directors

C P Lockyer

B White

Secretary

K W Smith

Company Number 2472015

Registered Office

Berkeley House Manor Road Coventry CV1 2LH

Auditors

Burman & Co Brunswick House

Birmingham Road

Redditch

Worcestershire

B97 6DY

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#### REPORT OF THE DIRECTORS

The directors present their annual report and the audited financial statements for the year ended 31st March 1995.

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITY

The company's principal activity continues to be that of management of clients' investments.

#### BUSINESS REVIEW

During the year the company's shares were acquired by Berkeley Management Services Limited, a company registered in the United Kingdom.

#### DIRECTORS

The directors who served during the year and their beneficial interests in the company's issued ordinary share capital were:

	Number of	shares
	1995	1994
C P Lockyer	_	1
R White	<b>-</b>	-

## AUDITORS

Messrs. Burman & Co., will be proposed for reappointment in accordance with section 385 of the Companies Act 1985.

#### APPROVAL

This report was approved by the board on 11th September 1995 and signed on its behalf.

K W Smith

K W Smith Secretary

## AUDITORS' REPORT TO THE SHAREHOLDERS OF BERKELEY FUND MANAGERS LIMITED

We have audited the financial statements on pages 3 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

## Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 31st March 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BURMAN & CO CHARTERED ACCOUNTANTS AND REGISTERED AUDITORS REDDITCH

11th September 1995

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1995

	Notes	1995 £	1994 £
TURNOVER		295,755	218,315
Administrative Expenses		(278,136)	(211,385)
OPERATING PROFIT	2	17,619	6,930
Interest Receivable		5,311	6,943
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		22,930	13,873
Taxation on ordinary activities	5	(3,358)	(4,500)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		19,572	9,373

There were no recognised gains or losses for 1995 and 1994 other than those included in the profit and loss account.

# BALANCE SHEET AS AT 31ST MARCH 1995

	Notes	1995		199	4
		£	£	£	£
CURRENT ASSETS					
Debtors	6	49,050		53,047	
Cash at bank and in hand		143,612		93,192	
		192,662		146,239	
CREDITORS : amounts falling due within one year	7	(109,450)		(79,599)	
NET CURRENT ASSETS		_	83,212	_	66,640
TOTAL ASSETS LESS CURRENT LIABILITIE	ES	=	83,212	=	66,640
CAPITAL AND RESERVES					
Called up Share Capital	8		2,000		5,000
Capital Redemption Reserve	9		3,000		-
Profit and Loss Account	9		78,212	_	61,640
SHAREHOLDERS' FUNDS	10	=	83,212	=	66,640

The financial statements were approved by the board on 11th September 1995 and signed on its behalf.

C P Lockyer Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 1995

		1	1995	1	1994
	Notes	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES	1		49,205		17,472
Returns on Investments and Servicing of Finance	ī				
Interest Received		5,311		6,943	
Net Cash Inflow From Returns on Investments			5,311		6,943
Taxation					
Corporation Taxation Paid		(4,096)		(17,100)	
Tax Paid		·	(4,096)	-	(17,100)
Investing Activities			50,420		7,315
Purchase of Tangible Fixed Assets				3,442	
Net Cash Outflow From Investing Activities			_		(3,442)
NET CASH INFLOW BEFORE FINANCING			50,420		3,873
Financing					
Increase in Cash and Cash Equivalent	ts 3	;	50,420		3,873

# NOTES TO THE CASH FLOW STATEMENT

1.	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES			
			1995	1994
			£	£
	Operating Profit		17,619	6,930
	Depreciation Charges		_	925
	Decrease/(Increase) in Debtors		3,997	(20,023)
	Increase In Creditors		27,589	29,640
			49,205	17,472
2.	ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET			
	Palance at 1st April 1994		93,192	89,319
	Balance at 1st April 1994 Net Cash Inflow		50,420	3,873
	Balance at 31st March 1995		143,612	93,192
3.	ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET	1995 £	1994 £	Change in year £
	Cash at Bank and in Hand	143,612	93,192	50,420

# NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1995

## 1. ACCOUNTING POLICIES

## a. Basis of preparation of financial statements

The financial statements are prepared under the historical cost convention and include the results of the company's operations which are described in the directors' report and all of which are continuing.

#### b. Turnover

Turnover comprises commissions and fees receivable, net of value added tax, in respect of financial services provided by the company.

#### c. Deferred taxation

Provision is only made for taxation deferred as a result of material timing differences between the incidence of income and expenditure for taxation and accounts purposes, using the liability method, where, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the near future.

#### d. Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### 2. OPERATING PROFIT

The Operating Profit is stated after charging the following:

	1995	1994
	£	£
Depreciation of Fixed Assets		
- owned by the company	_	925
Auditors' Remuneration	7,000	6,477
Directors' Remuneration	70,798	44,571

53,047

#### BERKELEY FUND MANAGERS LIMITED

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1995

## 3. STAFF NUMBERS AND COSTS

The average number of persons	employed )	by the	Company	during	the	year,
including Directors, was as fo	ollows :		1995			1994

	2000	
Management	1 2	1
Administration		
Total Employees	3	2
The aggregate payroll costs of these per	sons were as follows:	1994
	£	£
Wages and Salaries Pension Scheme Contributions	94,934 3,334	54,970 2,550
	6,742	4,857
Social Security Costs		
	105,010	62,377

## 4. DIRECTORS' EMOLUMENTS

Excluding pension contributions, the emoluments of the chairman, and the highest paid director, were:

1995 £	1994 £
18,750	7,500
51,400	41,714
	£ 18,750 51,400

#### 5. TAXATION

	1995 £	1994 £
Current year taxation Corporation Tax at 25% (1994: 25%)	3,358	4,500
	3,358	4,500

## 6. DEI

DEBTORS		
	1995	1994
	£	£
Amounts due within one year		
Other Debtors	2,918	11,479
Prepayments and Accrued Income	46,132	41,568

49,050

# NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1995

7. CREDITORS: Amounts falling due		
within one year	1995	1994
	£	£
Trade Creditors	-	2,839
Accruals	28,217	25,000
Corporation Tax	3,762	4,500
Social security and other taxes	7,401	4,493
Other Creditors	70,070	42,767
	109,450	79,599
	<u> </u>	
8. SHARE CAPITAL		
	1995	1994
	£	£
Authorised		
Ordinary Shares of £1 each	100,000	100,000
Issued		
Ordinary Shares of £1 each	2,000	5,000
	<del></del>	
9. RESERVES	Capital Redemption	Profit &
	Reserve	Loss A/c
	£	•
	*	£
At 1st April 1994	~	£ 61,640
At 1st April 1994  Purchase of own shares	3,000	·
Purchase of own shares	<del>-</del>	61,640
	<del>-</del>	61,640
Purchase of own shares Retained Profit	<del>-</del>	61,640
Purchase of own shares  Retained Profit  for the year	3,000	61,640 (3,000) 19,572
Purchase of own shares Retained Profit	3,000	61,640 (3,000) 19,572 78,212
Purchase of own shares  Retained Profit  for the year	3,000	61,640 (3,000) 19,572 78,212
Purchase of own shares  Retained Profit for the year  10. MOVEMENT IN SHAREHOLDERS' FUNDS	3,000 	61,640 (3,000) 19,572 78,212
Purchase of own shares  Retained Profit for the year  10. MOVEMENT IN SHAREHOLDERS' FUNDS  Profit for the year	3,000 	61,640 (3,000) 19,572 78,212
Purchase of own shares  Retained Profit for the year  10. MOVEMENT IN SHAREHOLDERS' FUNDS	3,000 	61,640 (3,000) 19,572 78,212
Purchase of own shares  Retained Profit for the year  10. MOVEMENT IN SHAREHOLDERS' FUNDS  Profit for the year Reduction in share capital	3,000  3,000  3,000  1995 £ 19,572 (3,000)	61,640 (3,000) 19,572 78,212 1994 £ 9,373

## NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1995

## 11. CAPITAL COMMITMENTS

At 31st March 1995 the company had capital commitments as follows:

	1995 £	1994 £
Contracted but not provided in these financial statements	NIL	NIL
Authorised by the directors but not contracted for	NIL	NIL

#### 12. CLIENT LEDGER BALANCES

At the balance sheet date, the company held client funds in designated bank accounts, of the following amounts:

1995	1994
£	£
1,364,552	1,779,759

Neither the asset nor the corresponding liability are represented in the financial statements.

#### 13. CONTINGENT LIABILITIES

The Company has given unlimited guarantees in respect of the bank borrowings of Berkeley Asset Management Plc, and Berkeley Financial Planning Limited, both of which are associated companies.