

**WHITBREAD (G.C.) LIMITED**  
(FORMERLY KNOWN AS SCOTT'S (G.C.) LIMITED)

REPORT AND ACCOUNTS  
Year to 1 March 1997

Registered Number 2468741



Whitbread (G.C.) Limited

**DIRECTORS**

AS Risley  
AC Parker  
GRL Windle

**SECRETARY**

NJ Fenton

**REGISTERED OFFICE**

Chiswell Street  
London  
EC1Y 4SD  
ENGLAND

**AUDITORS**

Ernst & Young  
400 Capability Green  
Luton LU1 3LU

**REGISTERED NUMBER**

2468741

## **DIRECTORS' REPORT**

### **Accounts**

The directors submit to the shareholders their report and accounts for the year ended 1 March 1997.

### **Principal activities and business review**

The principal activity of the company during the year was the ownership and operation of six hotels in the United Kingdom. These six hotels trade as "Courtyard by Marriott" hotels under a franchise agreement with Marriott International.

The results for the year ended 1 March 1997 include eight months performance of Reading & Milton Keynes courtyards transferred to the company during the year. These hotels were rebranded as Courtyards in September 1996 and have since traded strongly.

All hotels have shown increases year on year for turnover and profit as a result of increases in occupancy and average room rate achieved across the estate. In particular the four hotels acquired from Scotts Hotels Ltd have shown encouraging improvements year on year.

The directors have a reasonable expectation that the company will continue in operational existence for the foreseeable future, and have therefore used the going concern basis in preparing the financial statements.

### **Results and dividends**

The profit after taxation for the period attributable to shareholders amounted to £1,788,953 (ten month period to 2 March 1996 - £2,824,757). The directors do not recommend the payment of a dividend.

### **Directors**

The directors who held office during the year are listed on page 1.

### **Directors' interests**

According to the register maintained as required under the Companies Act 1985, the beneficial interests of the directors in shares and options over the ordinary shares in the holding company, Whitbread PLC including shares held under the Whitbread PLC Share Ownership Scheme are as follows:

<b>Ordinary shares</b>	<b><u>1 March 1997</u></b>	<b><u>3 March 1996</u></b>
A S Risley	702	659
A C Parker	467	7,461
G R L Windle	13,855	12,599

## **DIRECTORS' REPORT**

### **Directors' interests (continued)**

#### **Options over ordinary shares**

During the period the following movements in options over the ordinary share capital of the holding company, Whitbread PLC, took place:-

		<b>Options held at 03.03.96</b>	<b>Options granted</b>		<b>Options exercised</b>		<b>Options held at 01.03.97</b>
			<b>Number</b>	<b>Price</b>	<b>Number</b>	<b>Price</b>	
A S Risley	a	<b>20,400</b>	<b>3,500</b>	<b>739.2p</b>	<b>4,200</b>	<b>451.2p</b>	<b>19,700</b>
A C Parker	a	<b>17,800</b>	<b>61,300</b>	<b>739.2p</b>	-		<b>79,100</b>
	b	<b>3,463</b>	-		-		<b>3,463</b>
G R L Windle	a	<b>36,200</b>	<b>3,100</b>	<b>739.2p</b>	-	-	<b>39,300</b>
	b	<b>3,856</b>	<b>590</b>	<b>584.2p</b>	<b>817</b>	<b>366.9p</b>	<b>3,629</b>

(a) the Executive Share Option Scheme

(b) the Savings related Option Scheme

#### **Donations**

The company made charitable donations of £150 during the year.

#### **Auditors**

Ernst & Young have expressed their willingness to continue in office as auditors.

By order of the Board

*Nicola J Fenton*

Secretary

*18 November 1997*

## **STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO FINANCIAL STATEMENTS**

The following statement, which should be read in conjunction with the auditors' statement of their responsibilities set out on page 5, is made with a view to distinguishing the respective responsibilities of the directors and of the auditors in relation to the financial statements.

The directors are required by the Companies Act 1985 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss for the financial year.

The directors consider that in preparing the financial statements on pages 6 to 12 the company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, and that all applicable Accounting Standards have been followed. The financial statements have been prepared on a going concern basis.

The directors have responsibility for ensuring that the company keeps accounting records which disclose with reasonable accuracy the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

## **AUDITOR'S REPORT**

### **REPORT OF THE AUDITORS**

**to the members of Whitbread (G.C.) Limited**

We have audited the financial statements on pages 6 to 12 which have been prepared under the historical cost convention as modified by the revaluation of properties and on the basis of the accounting policies set out on page 8.

#### **Respective responsibilities of directors and auditors**

As described on page 4 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

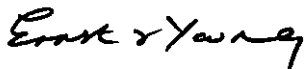
#### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 1 March 1997 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.



Ernst & Young  
Chartered Accountants  
Registered Auditor  
Luton

18/11 1997

**PROFIT AND LOSS ACCOUNT****Year ended 1 March 1997**

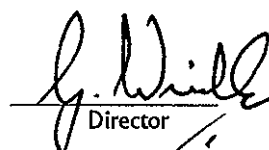
	Notes	Year ended 1 March 1997 £	10 months ended 2 March 1996 £
<b>TURNOVER</b>		<b>9,720,501</b>	<b>5,600,402</b>
Cost of sales		<b>(6,340,524)</b>	<b>(3,872,794)</b>
<b>GROSS PROFIT</b>		<b>3,379,977</b>	<b>1,727,608</b>
Administrative expenses		<b>(953,211)</b>	<b>(1,531,531)</b>
<b>OPERATING PROFIT</b>		<b>2,426,766</b>	<b>196,077</b>
Interest receivable and similar income	1	-	3,315
Interest payable and similar charges	3	-	(498,684)
<b>PROFIT / (LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		<b>2,426,766</b>	<b>(299,292)</b>
Taxation	4	<b>(637,813)</b>	<b>3,124,046</b>
<b>RETAINED PROFIT FOR THE PERIOD</b>	9	<b>1,788,953</b>	<b>2,824,754</b>

**STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES**

<b>PROFIT EARNED FOR SHAREHOLDERS</b>	<b>1,788,953</b>	<b>2,824,754</b>
Unrealised deficit on revaluation of fixed assets	<b>(3,898,028)</b>	<b>(11,767,000)</b>
<b>TOTAL LOSSES RECOGNISED SINCE PREVIOUS YEAR END</b>	<b>(2,109,075)</b>	<b>(8,942,246)</b>

**BALANCE SHEET****1 March 1997**

	Notes	<b>1997</b> £	<b>1996</b> £
<b>FIXED ASSETS</b>			
Tangible assets	5	<b>22,025,282</b>	16,819,854
		<b>22,025,282</b>	16,819,854
<b>CURRENT ASSETS AND LIABILITIES</b>			
Stocks		<b>51,535</b>	33,756
Debtors	6	<b>3,325,120</b>	3,727,126
Cash at bank and in hand		<b>10,612,788</b>	2,627,930
		<b>13,989,443</b>	6,388,812
Creditors - amounts falling due within one year	7	<b>(19,061,021)</b>	(4,145,887)
<b>NET CURRENT ASSETS/(LIABILITIES)</b>		<b>(5,071,578)</b>	2,242,925
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>16,953,704</b>	19,062,779
<b>CAPITAL AND RESERVES</b>			
Called up share capital	8	<b>17,020,301</b>	17,020,301
Share premium account	9	<b>20,279,701</b>	20,279,701
Revaluation reserve - deficit	9	<b>(15,665,028)</b>	(11,767,000)
Profit and loss account - deficit	9	<b>(4,681,270)</b>	(6,470,223)
<b>SHAREHOLDERS' FUNDS</b>	10	<b>16,953,704</b>	19,062,779

  
 Director  
 18 November 1997



## **ACCOUNTING POLICIES**

### **A. Accounting convention**

The accounts are prepared under the historical cost convention, as modified by the revaluation of property, and in accordance with applicable Accounting Standards.

### **B. Tangible fixed assets**

Interest costs incurred in the financing of major projects, until the time that they are bought into use, are capitalised. While it is the company's policy to depreciate relevant fixed assets, the nature of the hotel trade requires that, in order to protect that trade, freehold and long leasehold hotel premises are maintained in such a state of repair that the aggregate of their residual value is at least equal to their book amounts. In the opinion of the directors, any depreciation of these properties would not be material.

The cost of other fixed assets is depreciated by equal annual instalments over the expected useful lives of the assets as follows:

Computer equipment	5 years
Furniture and equipment	6 years
Motor vehicles	5 years

### **C. Stocks**

Stocks are stated at the lower of cost and net realisable value.

### **D. Deferred taxation**

Deferred taxation is recognised under the liability method on all timing differences where it is considered that a liability will crystallise or tax will be recoverable in the foreseeable future.

### **E. Leases**

Rental payments in respect of operating leases are charged against profit on a straight line basis over the period of the lease.

### **F. Cash flow statement**

As permitted by Financial Reporting Standard number 1 ( revised ), a cash flow statement has not been prepared as the company is a wholly owned subsidiary of a European Community parent company.

### **G. Foreign currencies**

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the transaction date. All differences are taken to the profit and loss account.

### **H. Pensions**

Contributions to the pension schemes are charged against profits by spreading the cost of benefits over expected remaining working lives of the employees in the schemes. Contributions to the pension schemes are assessed in accordance with the advice of a qualified actuary based on actuarial valuations conducted every three years.

### **I. Turnover**

Turnover is the value of goods and services sold to third parties, within the UK, as part of the company's ordinary activities after deducting trade discounts and sales based taxes.

**NOTES TO THE ACCOUNTS****1. PROFIT AND LOSS ACCOUNT DETAILS**

	<b>Year ended 1 March 1997</b>	<b>10 months ended 2 March 1996</b>
	<b>£</b>	<b>£</b>
<b>Operating profit is stated after charging:</b>		
Auditors' remuneration - audit	-	4,290
- tax and other services	-	2,320
Depreciation (note 5)	<b>328,263</b>	242,159
Amortisation of intangible assets	-	157,122
Operating lease rentals - plant and machinery	<b>6,405</b>	-
Intangible assets written off - see footnote	-	842,728
Reorganisation costs	-	122,400

No director received any remuneration from the company during the year.

It is not the Whitbread group's policy to recognise intangible fixed assets and therefore such assets have been written off, the effect of which was a charge of £842,728 in the profit and loss account. The amortisation charge relates to the charge for the year up to the date of change in policy.

**2. STAFF COSTS**

	<b>Year ended 1 March 1997</b>	<b>10 months ended 2 March 1996</b>
	<b>£</b>	<b>£</b>
Wages and salaries	-	1,418,697
Social security costs	-	109,088
Other pension costs	-	37,073
	-	<b>1,564,858</b>

Staff costs during the year were incurred by Whitbread PLC and recharged to the company on an arms length basis.

	<b>Number</b>	<b>Number</b>
Average weekly number of employees:	-	216

All staff are employed by Whitbread PLC.

**3. INTEREST PAYABLE AND SIMILAR CHARGES**

	<b>Year ended 1 March 1997</b>	<b>10 months ended 2 March 1996</b>
	<b>£</b>	<b>£</b>
Interest on non bank loans	-	498,684

**NOTES TO THE ACCOUNTS****4. TAXATION**

	<b>Year ended 1 March 1997</b>	<b>10 months ended 2 March 1996</b>
	<b>£</b>	<b>£</b>
<b>Current taxation on profits for the year</b>		
Corporation tax at 33%	<b>(743,798)</b>	<b>(35,838)</b>
<b>Adjustments to earlier periods</b>		
Corporation tax	<b>105,985</b>	-
Deferred tax provision written back - see footnote	-	<b>3,159,884</b>
	<b><u>(637,813)</u></b>	<b><u>3,159,884</u></b>

As a result of the acquisition of the company by the Whitbread group during the period ended 2 March 1996, the increase in the proposed level of investment means that the deferred tax liability provided in previous years will not crystallise in the foreseeable future. The provision was therefore written back during the period ended 2 March 1996.

The charge for the U.K. Corporation Tax has been relieved by £59,422 (1995/6 - £124,495) in respect of accelerated capital allowances for which no deferred tax has been provided.

**Deferred Taxation**

The potential amount of deferred taxation ( at 33% ) not provided in these accounts is £2,558,565 ( 1996 - £6,330,787 ). No provision has been made for any chargeable gains which might arise in the event of the property being sold at its revalued amount as this asset is required to be retained for use in business.

**5. TANGIBLE FIXED ASSETS**

	<b>Retail property</b>	<b>Plant and machinery</b>	<b>Total</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Cost or valuation 2 March 1996	<b>16,775,054</b>	<b>1,403,199</b>	<b>18,178,253</b>
Additions	<b>573,492</b>	<b>555,877</b>	<b>1,129,369</b>
Revaluations	<b>(3,898,028)</b>	-	<b>(3,898,028)</b>
Transfers (to) / from group companies	<b>8,241,606</b>	<b>965,663</b>	<b>9,207,269</b>
Cost or valuation 1 March 1997	<b><u>21,692,124</u></b>	<b><u>2,924,739</u></b>	<b><u>24,616,863</u></b>
Depreciation 2 March 1996	<b>(767,742)</b>	<b>(590,657)</b>	<b>(1,358,399)</b>
Charge for the period	-	<b>(328,263)</b>	<b>(328,263)</b>
Transfers to / (from) group companies	-	<b>(904,919)</b>	<b>(904,919)</b>
Depreciation 1 March 1997	<b><u>(767,742)</u></b>	<b><u>(1,823,839)</u></b>	<b><u>(2,591,581)</u></b>
Net book amounts 1 March 1997	<b><u>20,924,382</u></b>	<b><u>1,100,900</u></b>	<b><u>22,025,282</u></b>
Net book amounts 2 March 1996	<b><u>16,007,312</u></b>	<b><u>812,542</u></b>	<b><u>16,819,854</u></b>

**NOTES TO THE ACCOUNTS****5. TANGIBLE FIXED ASSETS ( continued )**

The directors carried out a valuation of the company's properties at 25 August 1995. The properties were valued at open market value for the purpose of their existing use by chartered surveyors employed by the ultimate parent company. If this and previous revaluations had not taken place the book value of fixed assets would be:

	<b>Retail property</b>	<b>Plant and machinery</b>	<b>Total</b>
	£	£	£
Gross amounts	<b>37,357,152</b>	<b>2,924,739</b>	<b>40,281,891</b>
Depreciation	<b>(767,742)</b>	<b>(1,823,839)</b>	<b>(2,591,581)</b>
Net book amounts 1 March 1997	<b><u>36,589,410</u></b>	<b><u>1,100,900</u></b>	<b><u>37,690,310</u></b>
Net book amounts 2 March 1996	<b><u>27,774,312</u></b>	<b><u>812,542</u></b>	<b><u>28,586,854</u></b>

**The net book value of retail property comprises:**

	<b>1997</b>	<b>1996</b>
	£	£
Freehold	<b>20,924,382</b>	<b>8,115,312</b>
Long leasehold	<b>-</b>	<b>7,892,000</b>
	<b><u>20,924,382</u></b>	<b><u>16,007,312</u></b>

**Cost or valuation of properties**

As valued 1995/6	<b>1,993,875</b>	<b>-</b>
As valued 1994/5	<b>2,286,884</b>	<b>-</b>
At cost	<b>17,411,365</b>	<b>16,775,054</b>
	<b><u>21,692,124</u></b>	<b><u>16,775,054</u></b>

At 1 March 1997 the company had contracted capital commitments of £182,000 (1996: £35,930).

**6. DEBTORS**

	<b>1997</b>	<b>1996</b>
	£	£
Trade debtors	<b>767,148</b>	<b>513,435</b>
Other debtors	<b>-</b>	<b>684</b>
Amounts due to group companies	<b>6,751</b>	<b>-</b>
Deferred tax	<b>2,484,627</b>	<b>3,159,884</b>
Prepayments and accrued income	<b>66,594</b>	<b>53,123</b>
	<b><u>3,325,120</u></b>	<b><u>3,727,126</u></b>

The amount included above in respect of deferred tax represents losses available for future tax relief, the majority of which will be utilised after more than one year.

**NOTES TO THE ACCOUNTS****7. CREDITORS- AMOUNTS FALLING DUE WITHIN ONE YEAR**

	1997	1996
	£	£
Trade creditors	284,201	313,502
Amounts due to group companies	18,648,041	3,453,718
Corporation tax	-	37,444
Other taxes and social security costs	98	37,081
Other creditors	9,291	-
Accruals	119,390	304,142
	<u>19,061,021</u>	<u>4,145,887</u>

**8. CALLED UP SHARE CAPITAL**

	<i>Authorised</i> 1997	1996	<i>Allotted and fully paid</i> 1997	1996
	£	£	£	£
Ordinary shares of £1 each	<u>17,025,000</u>	<u>17,025,000</u>	<u>17,020,301</u>	<u>17,020,301</u>

**9. RESERVES**

	Share premium account	Revaluation reserve	Profit & loss account
	£	£	£
At 2 March 1996	20,279,701	(11,767,000)	(6,470,223)
Profit retained	-	-	1,788,953
Revaluation	-	(3,898,028)	-
At 1 March 1997	<u>20,279,701</u>	<u>(15,665,028)</u>	<u>(4,681,270)</u>

**10. MOVEMENT IN SHAREHOLDERS' FUNDS**

	1997	1996
	£	£
Shareholders' funds at 2 March 1996	19,062,779	11,005,022
Profit earned for ordinary shareholders	1,788,953	2,824,757
Temporary diminution in property values	(3,898,028)	(11,767,000)
Movement in share capital and share premium	-	17,000,000
Shareholders' funds at 1 March 1997	<u>16,953,704</u>	<u>19,062,779</u>

**11. LEASE COMMITMENTS**

At 1 March 1997, the company had annual commitments under non-cancellable operating leases as follows:

Operating leases on retail property which expire in more than five years	600	-
	<u>600</u>	<u>-</u>

**12. RELATED PARTIES**

The company is a wholly owned subsidiary of Whitbread PLC and has taken advantage of the exemption given in Financial Reporting Standard No. 8 not to disclose transactions with other group companies.

**13. PARENT COMPANY**

The parent undertaking of the group of undertakings for which group accounts are drawn up and of which the company is a member is Whitbread PLC, registered in England and Wales. Copies of Whitbread PLC's accounts can be obtained from Chiswell Street, London, EC1Y 4SD.