Company Registration No. 02466472 (England and Wales)

Volmary Limited

Annual report and financial statements for the year ended 31 December 2018

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Company information

Directors

Wayne Eady

Christopher Finlay Frank Hudepohl James Banton

Company number

02466472

Registered office

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Independent auditor

Saffery Champness LLP

Suite C, Unex House Bourges Boulevard Peterborough Cambridgeshire

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Bankers

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Strategic report For the year ended 31 December 2018

The directors present the strategic report for the year ended 31 December 2018.

Review of the business

It was a very challenging year for our customers. Extremely cold March weather, an exceptionally dry summer and uncertainty around Britain's exit from the European union made trading difficult for them. Despite this our sales grew by 12%, largely attributable to improved systems, both IT and internal processes and a subsequent improvement in on time in full order fulfilment.

Uncertainties around the exit from the EU have impacted our operations both positively and negatively. Our recruitment of labour in this uncertain period has remained a challenge but one where our attractiveness as an employer has allowed us to secure the staff we need. This remains a challenge looking forward. The continued uncertainty promotes a "buy at home" mentality among our customers and from this we appear to benefit.

Downward price pressure still exists among our customer base on their supply chain. As sales have grown and our overheads are more easily absorbed, our ability to compete has improved and as a result we are able to win market share, a trend that we foresee continuing as long as uncertainty exists around our exit from the EU. In addition, the relatively low value of Sterling continues to pressure our own supply chain. Despite over 85% of our production taking place in Wisbech, we rely for certain elements of production on Euro denominated purchasing for plastics and peat consumables for example.

During 2018, we have continued to invest in capital projects that improve efficiency and reduce our impact on the environment. Our first full year of water recycling has had a huge impact on our mains water extraction and enhancements to our boiler systems has significantly reduced our Carbon gas emissions. New projects include moves to more sustainably utilised plastic trays and pots.

Our focus on asset utilisation has enhanced revenue and profit and we remain committed to improving further the greenhouse and personnel function utilisation. This to be driven by increased organic sales and there is strong potential for integrating other UK based propagators to our functions through purchase of their goodwill and assets.

Business improvements and increasing sales have improved Operating profit by over £442,000, a trend that we foresee continuing into 2019 based on existing forward orders at the year end.

The key business risks and uncertainties associated with the Company relate to weather over the key spring sales season between February and May. Long periods of poor weather can significantly impact the total sales activity for the season. To help mitigate the impact, management review production on a weekly basis to match as closely as possible to the forward order book taking account of existing stocks.

Strategic report (continued) For the year ended 31 December 2018

The Company's operations expose it to degrees of financial risk that include credit risk, liquidity risk, exchange rate and interest rate risk.

Credit risk

The company mainly trades with long standing customers. The nature of these relationships assists management in controlling its credit risk in addition to the normal credit management process. In order to minimise risk the Company insures its debtors.

Liquidity risk

The directors control and monitor the company's cash flow on a weekly basis.

Exchange rate risk

The company buys a significant proportion of its key inputs in Euros. To help mitigate the risk management monitor exchange rates and undertake forward purchases as appropriate. In addition an increasing proportion of the company's sales are transacted in Euros which allow an element of self-hedging.

Interest rate risk

The company is exposed to interest rate fluctuations as the rate payable on its facilities are linked to the bank base rate. The directors carefully monitor cashflow to ensure that liabilities can be met as they fall due.

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPI's is not necessary for an understanding of the development, performance or position of the business.

On behalf of the board

Wayne Eady

Director

6 June 2019

Directors' report For the year ended 31 December 2018

The directors present their report and financial statements for the year ended 31 December 2018.

Principal activities

The principal activity of the company continued to be that of the production and distribution of young plants.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Wayne Eady Christopher Finlay Frank Hudepohl James Banton

Results and dividends

The results for the year are set out on page 9.

No ordinary dividends were paid. The directors do not recommend payment of a final dividend.

Auditor

Saffery Champness LLP have expressed their willingness to continue in office.

Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

Going concern

The company meets it day-to-day working capital requirements through a £1.75m working capital facility which flexes through the year. The current facility is due for renewal in December 2019 and is renewed on an annual basis. The directors expect the facility will renew on similar terms. The company has considered its cashflow needs and expects the facility to be adequate to meet its requirements for the next 12 months. In addition to the working capital facility the company also has access to additional working capital funds from its parent company in order to allow it to meet its future growth plans and any opportunities that arise. The company's forecasts and projections, taking into account future changes in trading performance, show the company should be able to operate within the levels of its current facilities. The directors have a reasonable expectation that the company has adequate resources to continue operations for the foreseeable future. Thus they continue to adopt the going concern basis of accounting when preparing the accounts.

Directors' report (continued)

For the year ended 31 December 2018

On behalf of the board,

Wayne Eady

Director

Date: 6 June 2019

Directors' responsibilities statement For the year ended 31 December 2018

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditor's report To the members of Volmary Limited

Opinion

We have audited the financial statements of Volmary Limited (the 'company') for the year ended 31 December 2018 which comprise the statement of comprehensive income, the statement of financial position, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that
 may cast significant doubt about the company's ability to continue to adopt the going concern basis of
 accounting for a period of at least twelve months from the date when the financial statements are
 authorised for issue.

Independent auditor's report (continued) To the members of Volmary Limited

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Independent auditor's report (continued) To the members of Volmary Limited

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Alistair Hunt (Senior Statutory Auditor) for and on behalf of Saffery Champness LLP

Chartered Accountants Statutory Auditors

Suite C, Unex House

Bourges Boulevard

6 June Zora

Peterborough Cambridgeshire

PE1 1NG

Volmary Limited

Statement of total comprehensive income For the year ended 31 December 2018

			2018		2017 as restated
	Notes		£		£
Turnover	4		8,351,541		7,427,637
Cost of sales			(6,854,994)		(6,436,630)
Gross profit			1,496,547		991,007
Distribution costs			(425,424)		(383,277)
Administrative expenses			(1,029,458)		(1,086,910)
Other operating income			24,196		102,864
Earnings before interest, tax, depreciation and amortisation		459,828		14,428	
Depreciation, amortisation, impairment and loss on disposal of fixed assets		(393,967)		(390,744)	
Operating profit/(loss)	5		65,861		(376,316)
Interest receivable and similar income	8	•	4,517		269
Interest payable and similar expenses	9		(111,322)		(114,398)
Loss before taxation			(40,944)		(490,445)
Taxation	10		-		31
Loss for the financial year			(40,944)		(490,414)
Total comprehensive income for the year			(40,944)		(490,414)

The Income Statement has been prepared on the basis that all operations are continuing operations.

Statement of financial position As at 31 December 2018

			2018		2017
	Notes	£	£	£	£
Fixed assets					
Intangible assets	11		126		1,293
Tangible assets	12		3,695,482		3,873,521
			3,695,608		3,874,814
Current assets					
Stocks	14	1,497,773		1,194,373	
Debtors	15	1,133,274		918,533	
Cash at bank and in hand		100,317		119,728	
		2,731,364		2,232,634	
Creditors: amounts falling due within					•
one year	16	(2,739,463)		(2,134,533)	
Net current (liabilities)/assets			(8,099)		98,101
Total assets less current liabilities		•	3,687,509		3,972,915
Creditors: amounts falling due after more than one year	17		(2,709,083)		(2,953,545)
Net assets			978,426		1,019,370
Capital and reserves					
Called up share capital	23		100,000		100,000
Share premium account			55,137	41	55,137
Other reserves			565,130		565,130
Profit and loss reserves			258,159		299,103
Total equity		•	978,426		1,019,370

The financial statements were approved by the board of directors and authorised for issue on .5. June 2019. and are signed on its behalf by:

Wayne Eady **Director**

Company Registration No. 02466472

Statement of changes in equity For the year ended 31 December 2018

•	Share capital	Share premium account	Other reserves	Profit and loss reserves	Total
	£	£	£	£	£
Balance at 1 January 2017	100,000	55,137	565,130	789,517	1,509,784
Year ended 31 December 2017:					
Loss and total comprehensive					
income for the year	-	-	-	(490,414)	(490,414)
Balance at 31 December 2017	100,000	55,137	565,130	299,103	1,019,370
Year ended 31 December 2018:					
Loss and total comprehensive					
income for the year	·-	-	-	(40,944)	(40,944)
Balance at 31 December 2018	100,000	55,137	565,130	258,159	978,426
Other reserves					
Reserves provided for by the Articles of Association					
Balance at 31 December 2018 & 31 Decembe	r 2017		565,130		
			=======================================		

Statement of cash flows For the year ended 31 December 2018

	Notes	£	2018 £	£	2017 £
Cash flows from operating activities					
Cash generated from operations	28		503,028		566,205
Interest paid			(111,322)		(114,398)
Income taxes (paid)/refunded			-		87,784
Net cash inflow from operating activi	ties		391,706		539,591
Investing activities					
Purchase of intangible assets		-		(250)	
Purchase of tangible fixed assets		(174,761)		(411,957)	
Proceeds on disposal of tangible fixed	assets	-		7,500	
Interest received		4,517		269	
Net cash used in investing activities			(170,244)		(404,438)
Financing activities					
Repayment of other borrowings		(27,000)		(15,000)	
Repayment of bank loans		(166,667)		(166,667)	
Payment of finance leases obligations		(7,322)		(109,500)	
Net cash used in financing activities			(200,989)		(291,167)
Net increase/(decrease) in cash and o	ash				-
equivalents			20,473		(156,014)
Cash and cash equivalents at beginning	ng of year		(100,138)		55,876
Cash and cash equivalents at end of y	<i>l</i> ear		 (79,665)		(100,138)
Cash and cash equivalents at the Off	,		=====		=====
Relating to:					
Cash at bank and in hand			100,317		119,728
Bank overdrafts included in creditors	payable within	one year	(179,982)		(219,866)
					====

Notes to the financial statements For the year ended 31 December 2018

1 Accounting policies

Company information

Volmary Limited is a private company limited by shares incorporated in England and Wales. The registered office is Station Road, Wisbech St Mary, Wisbech, Cambridgeshire, PE13 4RY.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared on the historical cost convention, modified to include certain financial instruments at fair value. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements. The directors have provided additional information regarding their going concern assessment in the directors' report.

1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts. Turnover is recognised once the risks and rewards of stocks have been passed onto the customer.

1.4 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date if the fair value can be measured reliably.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Trademarks

33% on cost

1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Notes to the financial statements (continued) For the year ended 31 December 2018

1 Accounting policies (continued)

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Freehold land & buildings 2.5% - 5% on cost

Plant and machinery 5% - 33% on cost

Green- houses 5% - 10% on cost

Motor vehicles 16.7% - 20% on cost

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

1.6 Impairment of fixed assets

At each reporting end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

1.7 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

1.8 Cash and cash equivalents

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1 Accounting policies (continued)

1.9 Financial assets

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Loans and receivables

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

1 Accounting policies (continued)

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

1.10 Financial liabilities

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Other financial liabilities

Other financial liabilities, including debt instruments that do not meet the definition of a basic financial instrument, are measured at fair value through profit or loss.

Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

1.11 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

1.12 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

1 Accounting policies (continued)

Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Where items recognised in other comprehensive income or equity are chargeable to or deductible for tax purposes, the resulting current or deferred tax expense or income is presented in the same component of comprehensive income or equity as the transaction or other event that resulted in the tax expense or income. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

1.13 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.14 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.15 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the income statement so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Notes to the financial statements (continued) For the year ended 31 December 2018

1 Accounting policies (continued)

1.16 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

1.17 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the income statement for the period.

2 Change in accounting policy

The directors have changed the presentation of income relating to royalties, which is now presented within turnover rather than reducing cost of sales. The directors feel that this better represents the commercial reality of the transactions. There is no impact to profit arising from this change. For comparability the 2017 numbers have also been adjusted.

Notes to the financial statements (continued) For the year ended 31 December 2018

3 Critical accounting judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Critical judgements

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

Depreciation

The company accounts for depreciation in accordance with FRS 102. The depreciation expense is the recognition of the decline in the value of the asset and allocation of the cost of the asset over the periods in which the asset will be used. Judgments are made on the estimated useful life of the assets which are regularly reviewed to reflect the changing environment.

Stock

The company accounts for stocks in accordance with FRS 102. Judgements are made on the overheads attributed to the cost of production. Management believe that amounts apportioned are fair and reflective of the cost to produce finished produce. These judgements are reviewed regularly to reflect the changing environment.

The company also includes a provision for stock wastage. Management review the level and condition of stocks against the amount and timing of expected future sales to calculate an expected level of lost stock through wastage, which is provided for in the financial statements.

Bad debts

The company accounts for bad debts in accordance with FRS 102. Judgements are made on which balances within trade debtors require to be provided for. Management believe that provisions made are fair and reflective of their expectation of recoverability. These judgements are reviewed regularly to reflect the changing environment.

Deferred tax asset

The company has recognised a deferred tax asset in respect of unutilised losses carried forward for offset against future trading profits. Judgements are made on the expected future profits of the company and therefore the recoverability of this asset.

4	Turnover and other revenue		
	An analysis of the company's turnover is as follows:	,	
		2018	2017
	•	£	£
	Turnover analysed by class of business		
	Sales of goods	7,746,105	6,939,228
	Royalty income	605,436	488,409
		8,351,541	7,427,637
		2018	2017
		£	£
	Other significant revenue		
	Interest income	4,517	269
	Grants received	20,540	15,923
		2018	2017
		£	4
	Turnover analysed by geographical market	_	
	United Kingdom	7,895,517	6,731,449
	Europe	456,024	696,188
		8,351,541	7,427,637
;	Operating profit/(loss)		
		2018	2017
	Operating profit/(loss) for the year is stated after charging/(crediting):	£	£
	Loss on foreign exchange	11,413	50,507
	Government grants released	(20,540)	(15,923
	Fees payable to the company's auditors for the audit of the company's		
	financial statements	11,800	11,450
	Depreciation of owned tangible fixed assets	387,887	387,515
	Depreciation of tangible fixed assets held under finance leases	4,913	2,050
	Profit on disposal of tangible fixed assets	-	(1,758
	Amortisation of intangible assets	1,167	1,179
	Cost of stocks recognised as an expense	3,879,159	3,763,493
	Impairment of stocks recognised or reversed	(63,585)	(97,131
	Impairment of trade debtors recognised or reversed		

Notes to the financial statements (continued) For the year ended 31 December 2018

6 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

	2018	2017
	Number	Number
Production and distribuition	89	80
Sales	9	8
Administration	. 8	7
	106	95
Their aggregate remuneration comprised:		
	2018	2017
	£	£
Wages and salaries	2,237,476	2,014,403
Social security costs	166,402	155,739
Pension costs	78,793	83,273
	2,482,671	2,253,415
Directors' remuneration		
	2018	2017
	£	£
Remuneration for qualifying services	219,399	196,316
Company pension contributions to defined contribution schemes	58,506	69,805
	277,905	266,121
	Production and distribuition Sales Administration Their aggregate remuneration comprised: Wages and salaries Social security costs Pension costs Directors' remuneration Remuneration for qualifying services Company pension contributions to defined contribution schemes	Production and distribuition 89 Sales 9 Administration 88 Their aggregate remuneration comprised: Wages and salaries 2,237,476 Social security costs 166,402 Pension costs 78,793 Directors' remuneration Remuneration for qualifying services 219,399 Company pension contributions to defined contribution schemes 58,506

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 3 (2017 - 3).

7 Directors' remuneration (continued)

Remuneration disclosed above include the following amounts paid to the highest paid director:

		2018	2017
		£	£
	Remuneration for qualifying services	75,640	54,541
	Company pension contributions to defined contribution schemes	42,498	55,048
8	Interest receivable and similar income		
•		2018	2017
		£	£
	Interest income		
	Other interest income	4,517	269
		====	===
9	Interest payable and similar expenses		
		2018	2017
		£	£
	Interest on financial liabilities measured at amortised cost:		
	Interest on bank overdrafts and loans	75,203	78,490
	Interest on finance leases and hire purchase contracts	183	13,095
	Other interest on financial liabilities	35,936	22,813
		111,322	114,398
	·		

		2040	2047
		2018 £	2017 £
	Current tax	_	_
	Adjustments in respect of prior periods	-	(31)
			====
	The actual charge/(credit) for the year can be reconciled to the expected of the profit or loss and the standard rate of tax as follows:	edit for the ye	ar based on
		2018	2017
		£	£
	Loss before taxation	(40,944)	(490,445)
	Expected tax credit based on the standard rate of corporation tax in the		
	UK of 19.00% (2017: 19.25%)	(7,779)	(94,411)
	Tax effect of expenses that are not deductible in determining taxable		
	profit	2,555	1,602
	Unutilised tax losses carried forward	-	35,254
	Change in unrecognised deferred tax assets	(6,247)	46,657
	Depreciation on assets not qualifying for tax allowances	10,992	9,987
	Other tax adjustments	479	880
	Taxation for the year	-	(31)
11	Intangible fixed assets		
			Trademarks
	Cost		£
	At 1 January 2018 and 31 December 2018		4,880
	Amortisation and impairment		
	At 1 January 2018		3,587
	Amortisation charged for the year		1,167
	At 31 December 2018		4,754
	Carrying amount		
	At 31 December 2018		126

Freehold					
land &	Assets under	Plant and machinery	Green- houses	Motor vehicles	Total
buildingsco	nstruction				
£	£	£	£	£	£
1,362,403					7,991,987
-	-	·	25,617	43,300	214,761
	(4,500)	4,500	<u>-</u>		
1,362,403	25,507	3,637,078	3,000,726	181,034	8,206,748
330,628	-	2,094,404	1,575,917	117,517	4,118,466
57,855	-	174,019	154,393	6,533	392,800
388,483	-	2,268,423	1,730,310	124,050	4,511,266
973,920	25,507	1,368,655	1,270,416	56,984	3,695,482
1,031,775	4,500	1,417,837	1,399,192	20,217	3,873,521
and huildings con	nnrises:				
ind buildings con	nprises.			2018	2017
				£	£
				200,823	200,823
			=		
angible fixed as:	sets include	s the follow	ing in respe	ct of assets	held under
ase contracts.					
				2018	2017
				£	£
				14,683	
				14,683 38,333	16,913 -
			-	•	
			-	38,333	16,913
	330,628 57,855 388,483 973,920 1,031,775 and buildings core	- 25,507 - (4,500) 1,362,403 25,507 330,628 - 57,855 - 388,483 - 973,920 25,507 1,031,775 4,500 and buildings comprises:	- 25,507 120,337 - (4,500) 4,500 1,362,403 25,507 3,637,078 330,628 - 2,094,404 57,855 - 174,019 388,483 - 2,268,423 973,920 25,507 1,368,655 1,031,775 4,500 1,417,837 and buildings comprises:	- 25,507 120,337 25,617 - (4,500) 4,500 - 1,362,403 25,507 3,637,078 3,000,726 330,628 - 2,094,404 1,575,917 57,855 - 174,019 154,393 388,483 - 2,268,423 1,730,310 973,920 25,507 1,368,655 1,270,416 1,031,775 4,500 1,417,837 1,399,192 and buildings comprises:	- 25,507 120,337 25,617 43,300 - (4,500) 4,500

13	Financial instruments		
		2018	2017
		£	£
	Carrying amount of financial assets		
	Debt instruments measured at amortised cost	1,019,055	826,529 ————
	Carrying amount of financial liabilities		
	Measured at amortised cost	4,470,262	4,021,543
		•	
14	Stocks		
		2018	2017
		£	£
	Finished goods and goods for resale	1,497,773	1,194,373
		 -	
15	Debtors		
		2018	2017
	Amounts falling due within one year:	£	£
	Trade debtors	921,933	733,211
	Other debtors	97,122	93,318
	Prepayments and accrued income	74,719	52,504
		1,093,774	879,033
			
	•	2018	2017
	Amounts falling due after more than one year:	£	£
	Deferred tax asset (note 20)	39,500	39,500
	Deferred tax asset (note 20)	39,500 ———	39,500
	Deferred tax asset (note 20) Total debtors		39,500 ————— 918,533

16	Creditors: amounts falling due within one year			
			2018	2017
		Notes	£	£
	Bank loans and overdrafts	18	346,649	386,533
	Obligations under finance leases	19	15,033	5,100
	Other borrowings	18	80,000	27,000
	Trade creditors		486,678	334,278
	Trade balances with group entities		1,456,577	953,636
	Other taxation and social security		106,438	94,149
	Government grants	21	20,540	20,540
	Accruals and deferred income		227,548	313,297
			2,739,463	2,134,533
17	Creditors: amounts falling due after more than one year			
	,		2018	2017
		Notes	£	£
	Bank loans and overdrafts	18	1,833,332	1,999,999
	Obligations under finance leases	19	24,445	1,700
	Loans from group undertakings	18	670,000	750,000
	Government grants	21	181,306	201,846
			2,709,083	2,953,545
			=====	
18	Loans and overdrafts		2018	2017
			£	£
	Bank loans		1,999,999	2,166,666
	Bank overdrafts		179,982	219,866
	Loans from group undertakings		750,000	750,000
	Other loans		-	27,000
			2,929,981	3,163,532
	Payable within one year		426,649	413,533
	Payable after one year		2,503,332 ————	2,749,999
				•

18 Loans and overdrafts (continued)

The company's bank facilities are secured by means of a fixed and floating charge over the assets of the company and a first legal charge over the company's freehold property.

The bank loan is repayable over 6 years in instalments of £41,667 per quarter from March 2016. The interest rate in respect of this loan facility is held at 1.75% above LIBOR.

Loans from group undertakings is a loan of £750,000 from the company's ultimate parent company which carries an interest rate of 3% over EURIBOR. The loan is repayable in instalments of £20k per quarter from 31 March 2019 with the balance due on 31 December 2022. The lender has a debenture over the company's assets ranking after the first legal charge held by the company's bankers.

Other loans for 2017 includes an LEP loan for £27,000. The LEP loan carries interest at fixed rate of 1.46% per annum and was repayable in March 2018. Interest is repayable with the capital elements. Interest accrues from 1 January 2014.

19 Finance lease obligations

	2018	2017
Future minimum lease payments due under finance leases:	£	£
Within one year	15,033	5,100
In two to five years	24,445	1,700
	39,478	6,800
		====

Finance lease payments represent rentals payable by the company for certain items of plant and machinery and motor vehicles. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 3 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

20 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the company and movements thereon:

	Assets	Assets
	2018	2017
Balances:	£	£
Tax losses	39,500	39,500
		====

There were no deferred tax movements in the year.

Notes to the financial statements (continued) For the year ended 31 December 2018

20 Deferred taxation (continued)

The deferred tax asset set out above is expected to reverse within 12 - 24 months and relates to the utilisation of tax losses against future expected profits of the same period.

Deferred tax is not recognised in respect of tax losses of £1,469,028 as there is not sufficient certainty that they will be recovered against the reversal of deferred tax liabilities or future taxable profits.

21 Government grants

Deferred income is included in the financial statements as follows:

	2018	2017
	£	£
Current liabilities	20,540	20,540
Non-current liabilities	181,306	201,846
	201,846	222,386

The deferred income shown in the balance sheet relates to two government grants received by the company.

The first grant was received to help fund the construction of the Fenland School of Horticulture which is based at Volmary Ltd's Station Road site and is operated by the company for training horticultural staff and local school children. This grant is being released to the income statement over a period of 10 years.

The second grant, received in 2017, is in relation to the building of the new reservoir on the existing premises. This grant is being released to the income statement over a period of 20 years.

22 Retirement benefit schemes

Defined contribution schemes	2018 £	2017 £
Charge to profit or loss in respect of defined contribution schemes	78,793 ———	83,273

The company operates defined contribution pension schemes for all qualifying employees. The assets of the schemes are held separately from those of the company in independently administered funds.

Notes to the financial statements (continued) For the year ended 31 December 2018

23	Share capital		
	onal o supridi	2018	2017
		£	£
	Ordinary share capital		
	Issued and fully paid		
	90,000 Ordinary 'A' shares of 50p each	45,000	45,000
	110,000 Ordinary shares of 50p each	55,000	55,000
		100,000	100,000
			

The rights attaching to the respective classes of shares can be found in the company's articles of association. All share capital is owned by Volmary GmbH at the balance sheet date, therefore the respective rights of the shares do not affect where income or capital is distributed.

24 **Operating lease commitments**

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2018	2017
,	£	£
Within one year	33,147	29,964
Between two and five years	41,833	27,209
	74,980	57,173
		
Capital commitments		

25

Amounts contracted for but not provided in the financial statements:

	2018	2017
•	£	£
Acquisition of tangible fixed assets	55,763	-

The remuneration of key management personnel, including directors, is as follows.

			2018	2017
			£	£
Aggregate compensation			333,005	319,621
				=
Transactions with related parties				
	Sale of good	ds	Purchase of g	goods
	2018	2017	2018	2017
	£	£	£	£

	_	_	_	_
Entities with control, joint control or				
significant influence over the company	340,687	658,181	1,914,542	1,639,219
Entities under common control	~	-	590,735	646,671
				=

The following amounts were outstanding at th	e reporting end date:
--	-----------------------

Amounts owed to related parties

Entities with control, joint control or	
significant influence over the company 2,138,712	1,672,463
Entities under common control 58,475	31,173

2018

£

2017

£

Included in the above, the company has a £750,000 loan from Volmary GmbH which is secured by a fixed charge on the land and buildings which is fully subordinated to the bank.

The following amounts were outstanding at the reporting end date:

	2010	2017
Amounts owed by related parties	£	£
Entities with control, joint control or significant influence over the company	110.619	517

Notes to the financial statements (continued) For the year ended 31 December 2018

27 Controlling party

The ultimate parent company is Volmary GmbH, a company registered in Germany. The results and financial position of Volmary Limited are consolidated into the group accounts of Volmary GmbH, copies of which can be obtained from the registered office at Kaldenhofer Weg 70, Postfach 2721, 48155 Munster, Germany.

The ultimate controlling party is Hubertus Volmary.

28 Cash generated from operations

,	2018 £	2017 £
Loss for the year after tax	(40,944)	(490,414)
Adjustments for:		
Taxation charged/(credited)	-	(31)
Finance costs	111,322	114,398
Investment income	(4,517)	(269)
Gain on disposal of tangible fixed assets	-	(1,758)
Amortisation and impairment of intangible assets	1,167	1,179
Depreciation and impairment of tangible fixed assets	392,800	389,565
Movements in working capital:		
(Increase)/decrease in stocks	(303,400)	120,135
Increase in debtors	(214,741)	(96,734)
Increase in creditors	581,881	435,248
(Decrease)/increase in deferred income	(20,540)	94,886
Cash generated from operations	503,028	566,205
•		