## ABBREVIATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2001

**FOR** 

R DELAMORE LIMITED

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# CONTENTS OF THE FINANCIAL STATEMENTS for the year ended 31 March 2001

	Page
Company Information	1
Report of the Directors	2
Report of the Auditors on the Abbreviated Financial Statements	4
Abbreviated Profit and Loss Account	5
Abbreviated Balance Sheet	6
Cash Flow Statement	7
Notes to the Cash Flow Statement	8
Notes to the Abbreviated Financial Statements	10

## COMPANY INFORMATION for the year ended 31 March 2001

DIRECTORS:

P J Wood D R Payne

**SECRETARY:** 

M D Bliss

**REGISTERED OFFICE:** 

Sutton Road Wisbech Cambridgeshire PE13 5DR

**REGISTERED NUMBER:** 

2466472 (England and Wales)

**AUDITORS:** 

Hayes & Co

Chartered Accountants Registered Auditors 4 St. Andrews Place

Blackburn Lancashire BB1 8AL

## REPORT OF THE DIRECTORS for the year ended 31 March 2001

The directors present their report with the financial statements of the company for the year ended 31 March 2001.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the production of cuttings and young plants.

#### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

The directors expect the company to remain profitable.

### **DIVIDENDS**

Interim dividends per share were paid as follows:

Ordinary 'A' 50p shares	55.00p
Ordinary 50p shares	55.00p

The directors recommend final dividends per share as follows:

Ordinary 'A' 50p shares	60.30p
Ordinary 50p shares	60.30p

The total distribution of dividends for the year ended 31 March 2001 will be £230,609.

#### DIRECTORS

The directors during the year under review were:

P J Wood

D R Payne

The beneficial interests of the directors holding office on 31 March 2001 in the issued share capital of the company were as follows:

Ordinary 50p shares	31.3.01	1.4.00
P J Wood	100,200	100,200

#### **CLOSE COMPANY STATUS**

The company is a close company within the provisions of the Income and Corporation Taxes Act 1988.

## REPORT OF THE DIRECTORS for the year ended 31 March 2001

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the compan will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Hayes & Co, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

30/11/2001

M D Bliss - SECRETARY

Dated:

## REPORT OF THE INDEPENDENT AUDITORS TO R DELAMORE LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated financial statements on pages five to seventeen, together with the full financial statements of the company for the year ended 31 March 2001 prepared under Section 226 of the Companies Act 1985.

### Respective responsibilities of directors and auditors

Hayos > Co

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

### Basis of audit opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages five to seventeen are properly prepared in accordance with that provision.

Hayes & Co

Chartered Accountants Registered Auditors

4 St. Andrews Place

Blackburn

Lancashire

BB1 8AL

Dated: 30 November 2001

## ABBREVIATED PROFIT AND LOSS ACCOUNT for the year ended 31 March 2001

4		2001	<u> </u>	2000	<u> </u>
	Notes	£	£	£	£
GROSS PROFIT			1,499,593		1,220,730
Distribution costs Administrative expenses		292,636 476,348		238,360 397,613	
Administrative expenses		470,548	768,984	397,013	635,973
OPERATING PROFIT	3		730,609		584,757
Interest receivable and similar income	4		54,784		29,471
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	ES		785,393		614,228
Tax on profit on ordinary activities	5		277,029		209,419
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	<b>AR</b>		508,364		404,809
Dividends	6		230,609		159,893
			277,755		244,916
Retained profit brought forward			1,914,801		1,669,885
RETAINED PROFIT CARRIED FOR	WARD		£2,192,556		£1,914,801

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

## ABBREVIATED BALANCE SHEET 31 March 2001

		200	1	200	0
	Notes	£	£	£	£
FIXED ASSETS:					
Intangible assets	7		259,692		288,552
Tangible assets	8		680,245		870,963
Investments	9		238,904		208,259
			1,178,841		1,367,774
CURRENT ASSETS:					
Stocks	10	804,717		693,978	
Debtors	11	2,225,848		1,655,550	
Cash at bank				66,683	
		3,030,565		2,416,211	
CREDITORS: Amounts falling due within one year	12	1,861,713		1,714,047	
<u> </u>					
NET CURRENT ASSETS:			1,168,852		702,164
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			£2,347,693		£2,069,938
CAPITAL AND RESERVES:					
Called up share capital	15		100,000		100,000
Other reserves	16		55,137		55,137
Profit and loss account			2,192,556		1,914,801
SHAREHOLDERS' FUNDS:	18		£2,347,693		£2,069,938

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

## ON BEHALF OF THE BOARD:

P J Wood - DIRECTOR

Approved by the Board on 30 11 200 }

# CASH FLOW STATEMENT for the year ended 31 March 2001

		2001	2000
	Notes	£	£
Net cash inflow from operating activities	1	469,944	931,619
Returns on investments and servicing of finance	2	54,784	29,471
Taxation		(104,546)	(134,715)
Capital expenditure and financial investment	2	(139,271)	(444,054)
Equity dividends paid		(209,897)	(180,838)
		71,014	201,483
Financing	2	(345,285)	(150,000)
(Decrease)/Increase in cash in the p	period	£(274,271)	£51,483
Reconciliation of net cash flow to movement in net funds	3		
(Decrease)/Increase in cash in the p	period	(274,271)	51,483
Change in net funds resulting from cash flows		(274,271)	_ 51,483
Movement in net funds in the period Net funds at 1 April	od	(274,271) 66,683	51,483 15,200
Net (debt)/funds at 31 March		£(207,588)	£66,683

## NOTES TO THE CASH FLOW STATEMENT for the year ended 31 March 2001

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

		2001 £	2000 £
	Operating profit	730,609	584,757
	Depreciation charges	328,204	385,765
	Increase in stocks	(110,739)	(170,789)
	Increase in debtors	(225,013)	(156,550)
	(Decrease)/Increase in creditors	(253,117)	288,436
	Net cash inflow		
	from operating activities	469,944	931,619
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH	I FLOW STATI	EMENT
		2001	2000
		£	£
	Returns on investments and		
	servicing of finance		00.454
	Interest received	54,784	29,471
	Net cash inflow		
	for returns on investments and servicing of finance	54,784	29,471
	Capital expenditure		
	and financial investment		
	Purchase of tangible fixed assets	(108,626)	(235,795)
	Purchase of shares in		
	subsidiary companies	(30,645)	(208,259)
	Net cash outflow		
	for capital expenditure	(139,271)	<u>(444,054)</u>
	Financing	(2.45.005)	(150,000)
	Loans to subsidiary companies	(345,285)	(150,000)
	Net cash outflow		
	from financing	(345,285)	(150,000)

## NOTES TO THE CASH FLOW STATEMENT for the year ended 31 March 2001

## 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.4.00 £	Cash flow £	At 31.3.01 £
Net cash: Cash at bank Bank overdraft	66,683	(66,683) (207,588)	(207,588)
	66,683	(274,271)	(207,588)
Total	66,683	(274,271)	(207,588)
Analysed in Balance Sheet			
Cash at bank Bank overdraft	66,683		(207,588)
	66,683		(207,588)

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

#### 1. ACCOUNTING POLICIES

### Basis of preparing the financial statements

In accordance with Section 248 of the Companies Act 1985, the group qualifies as a medium sized group and hence the company is exempt from the requirement to prepare group financial statements.

### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Goodwill

Purchased goodwill is capitalised and amortised on a straight-line basis over 20 years. Goodwill is the difference between the amounts paid on the acquisition of the business and the aggregate fair value of its separable net assets. It is being written off in equal instalments over its estimated economic life of 20 years.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property

- 12.5% on cost

Plant and machinery

- 25% on cost

Greenhouses

- 12.5% on cost

Motor vehicles

- 25% on cost

Freehold land is not depreciated.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Cost is based on purchase cost on a first-in, first-out basis, plus a reasonable proportion of propagation overheads based on normal levels of activity, where applicable. Net realisable value is based on estimated normal selling price, less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow-moving or defective items where appropriate.

#### **Deferred** taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### Investments

Fixed asset investments are shown at cost less provision for impairment.

### Government grants

Grants received as a contribution towards expenditure on fixed assets are treated as deferred income which is credited to the profit and loss account by instalments over the expected useful economic life of the related asset on a basis consistent with the depreciation policy.

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

2	STAFF COSTS	
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STAFF COSTS		
	2001	2000
	£	£
Wages and salaries	1,146,721	1,013,496
Social security costs	82,102	70,282
	1,228,823	1,083,778
The average monthly number of employees during the year was as follows:	-1-	
	2001	2000
D = looking	0.1	<b>7</b> 2
Production	81	73
Sales Administration	l 6	1
Administration	_6	_6
	88	80
		=
OPERATING PROFIT		
V2 —		
The operating profit is stated after charging:		
	2001	2000
	£	£
Hire of plant and machinery	2,784	2,689
Depreciation - owned assets	299,344	356,905
Goodwill written off	28,860	28,860
Auditors' remuneration	5,500	10,515
Operating lease - land	90,041	87,418
Directors' emoluments	121 072	121 915
Directors emoraments	131,072	131,815
Profit on ordinary activities is stated after crediting £1,096 (2000-£750)		
for the amortisation of government grants.		
Tot and automorphism of Bo , or with Principle		
Directors' emoluments, as stated above, include £7,810 paid as Fees in		
respect of director's services (2000: £6,800).		
INTEREST RECEIVABLE AND SIMILAR INCOME		
	2001	2000
Danosit account interest	£ 5 500	£
Deposit account interest Rent received	5,588	10,316 3,467
Interest on subsidiary company	-	3,407
loans	33,520	3,501
Interest charged on overdue	20,020	5,501
debtor accounts	15,676	12,187
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	54,784	29,471

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

## 5. TAXATION

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At 31 March 2000

IAXATION		
The tax charge on the profit on ordinary activities for the year was as follows:		
2.10 tm. 2.11 go - 1 110 F - 1 110 tm - 1 11	2001	2000
TIV	£	£
UK corporation tax Adjustment in respect of prior	268,441	204,488
years	8,588	4,931
	277,029	209,419
Deferred tax arises as an asset of £45,059 (2000 - £21,456) and as such has financial statements.	not been acco	ounted for in the
DIVIDENDS		
	2001	2000
Emilia di ance	£	£
Equity shares: 90,000 Ordinary 'A' shares of 50p		
Interim paid of 55p per share (2000-30p per share)	49,500	27,000
Final proposed of 60.3p per share (2000-49.95p per share)	54,274	44,952
110,000 Ordinary shares of 50p		
Interim paid of 55p per share (2000-30p per share)	60,500	33,000
Final proposed of 60.3p per share (2000-49.95p per share)	66,335	54,941
	230,609	159,893
INTANGIBLE FIXED ASSETS		
INTANGIBLE FIXED ASSETS		Goodwill
COST:		£
At 1 April 2000		
and 31 March 2001		560,500
A BY ODDIC A DYON.		
AMORTISATION: At 1 April 2000		271,948
Charge for year		28,860
At 31 March 2001		300,808
NET BOOK VALUE:		
At 31 March 2001		259,692

288,552

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

## 8. TANGIBLE FIXED ASSETS

	Freehold property	Plant and machinery	Green- houses	Motor vehicles	Totals
	£	£	£	£	£
COST:					
At 1 April 2000	238,293	1,249,115	1,173,723	111,099	2,772,230
Additions	3,247	98,898	6,481		108,626
At 31 March 2001	241,540	1,348,013	1,180,204	111,099	2,880,856
DEPRECIATION:					
At 1 April 2000	13,523	1,073,080	732,689	81,975	1,901,267
Charge for year	7,451	151,760	122,225	17,908	299,344
At 31 March 2001	20,974	1,224,840	854,914	99,883	2,200,611
NET BOOK VALUE:					
At 31 March 2001	220,566	123,173	325,290	11,216	680,245
At 31 March 2000	224,770	176,035	441,034	29,124	870,963

Included in land and buildings is freehold land valued at £170,677 (2000 - £170,677) which is not depreciated.

## 9. FIXED ASSET INVESTMENTS

	£
	208,259 30,645
	238,904
	238,904
	208,259
2001 £ 238,904	2000 £ 208,259
	£

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

#### 9. FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of unlisted companies comprise the following:

#### **Ornamental Plants Limited**

Country of incorporation: England and Wales Nature of business: Flower plant producers.

Class of shares: holding Ordinary shares 69.3

Aggregate capital and reserves 2001£
Apgregate capital and reserves 173,551Profit for the year 61,548

### Delamore (Guernsey) Limited

Country of incorporation: Guernsey

Nature of business: Propagation of young plants

Class of shares: holding
Ordinary shares 99.0

Aggregate capital and reserves  $\begin{array}{c} 2001 \\ \pounds \\ 5,948 \\ \text{Loss for the year} \end{array}$ 

During the year the company acquired a further 2,750 shares in Ornamental Plants Ltd for a cash consideration of £13,750, giving the company a holding of 69.3%. In May 2000 the company created a subsidiary company, Delamore (Guernsey) Ltd, based in Guernsey. 99 ordinary shares, out of an issued share capital of 100 ordinary shares, were acquired, giving the company a holding of 99%.

#### STOCKS

 2001
 2000

 £
 £

 £
 £

 804,717
 693,978

There is no material difference between the balance sheet value of stocks and their replacement cost.

## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

## 11. **DEBTORS**

Amounts falling due within one year:	2001 £	2000 £
Trade debtors Other debtors Prepayments	1,421,601 37,022 11,170	1,353,254 - 21,926
Amounts owed by subsidiary companies	260,770	130,370
	1,730,563	1,505,550
Amounts falling due after more than one year:		
Amount owed by subsidiary companies	495,285	150,000
	495,285	150,000
Aggregate amounts	2,225,848	1,655,550

Amount owed by subsidiary companies falling due after one year represents a loan of £460,500 to Ornamental Plants Limited, of which £140,000 is repayable within 12 months leaving £320,500 repayable after 12 months. A further loan of £174,785 is repayable by Delamore (Guernsey) Ltd after 12 months.

The subsidiary loan accounts bear interest at 2.5% p.a. above the base rate of National Westminster Bank plc.

## 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2001	2000
	£	£
Bank loans and overdrafts		
(see note 13)	207,588	-
Trade creditors	738,157	891,822
Amount owed to subsidiary		
company	28,192	1,706
Dividend proposed	120,605	99,893
Social security & other taxes	146,790	192,143
Taxation	483,656	311,173
Accrued expenses	136,725	217,310
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	1,861,713	1,714,047
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## NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

#### LOANS AND OVERDRAFTS 13.

An analysis of the maturity of loans and overdrafts is given below:

	2001 £	2000 £
Amounts falling due within one year or on demand:		
Bank overdrafts	207,588	

#### OBLIGATIONS UNDER LEASING AGREEMENTS 14.

The following p	payments are committed to be paid	within one year:		
			Land and buildings operating leases	
			2001 £	2000 £
Expiring: In more than fiv	ve years		96,344	90,041
CALLED UP	SHARE CAPITAL			
Authorised, alle	otted, issued and fully paid:			
Number:	Class:	Nominal value:	2001 £	2000 £
90,000	Ordinary 'A' shares	50p	45,000	45,000
110,000	Ordinary shares	50p	55,000	55,000
			100,000	100,000
OTHER RESI	ERVES			
			2001	2000
Share premium	account		£ 55,137	£ 55,137

#### 17. **CAPITAL COMMITMENTS**

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There were no capital commitments at the year end (2000 - £Nil).

# NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS for the year ended 31 March 2001

## 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

RECOLCEMENTO INC. PRINCIPLE AND		
	2001	2000
	£	£
Profit for the financial year	508,364	404,809
Dividends	(230,609)	(159,893)
Net addition to shareholders' funds	277,755	244,916
Opening shareholders' funds	2,069,938	_1,825,022
Closing shareholders' funds	2,347,693	2,069,938
Closing shareholders. Tands	=	
	0.045.600	0.000.000
Equity interests	2,347,693	2,069,938