KINGSTON UNIVERSITY ENTERPRISES LIMITED COMPANY REGISTRATION NO. 2462309 FINANCIAL STATEMENTS YEAR ENDED 31 JULY 2001

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Kingston University Enterprises Limited Directors' Report Year Ended 31 July 2001

The directors present their report, together with financial statements, for the year ended 31 July 2001.

Principal Activity

The principal activities of the company are the provision of consultancy services and the sale of Kingston University branded merchandise.

Results and Future Developments

There was a profit for the year before gift aid payment amounting to £35,202 (2000: Profit £15,478). No dividends were paid during the year (2000: £nil). The directors expect that the company will continue its principal activities for the foreseeable future.

Directors

The directors who served during the year are:

Dr A J H Mercer Professor D Miles

Directors' Interests

No director had beneficial interest in any group company at any time during the year.

Responsibilities of the Directors

Company Law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Kingston University Enterprises Limited Directors' Report (continued) Year Ended 31 July 2001

Auditors

A resolution for the reappointment of Deloitte & Touche is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors on 14 November 2001 and signed on behalf of the Board by:

Shuich Description of the Professor D Miles

Auditors' Report to the Members of Kingston University Enterprises Limited Year Ended 31 July 2001

We have audited the financial statements of Kingston University Enterprises Limited for the year ended 31 July 2001 which comprise the profit and loss account, the balance sheet, and the related notes 1 to 11. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Auditors' Report to the Members of Kingston University Enterprises Limited (continued) Year Ended 31 July 2001

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 July 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche

Deloth & Tombe

Chartered Accountants Registered Auditors Columbia Centre Market Street Bracknell Berkshire RG12 1PA

14 November 2001

Kingston University Enterprises Limited Profit and Loss Account For the Year Ended 31 July 2001

| | Note | 2001 £ | 2000 £ |
|---|------|---------------------------------------|--------------------------------------|
| Turnover Cost of sales Gross profit | 1 | 98,581 (<u>66,241</u>) 32,340 | 81,630 (<u>69,314)</u> 12,316 |
| Administrative expenses Operating profit | | (3,884) 28,456 | (1,736) 10,580 |
| Other interest receivable and similar income | | 6,746 | 4,898 |
| Profit on ordinary activities before taxation | 3 | 35,202 | 15,478 |
| Gift Aid | 4 | (14,105) | (15,478) |
| Retained profit for the financial year | 9 | <u>21,097</u> | |

All results are derived from continuing operations.

There were no recognised gains or losses or other movements in shareholders' funds in this or the preceding year other than those shown above.

Kingston University Enterprises Limited Balance Sheet As at 31 July 2001

| | | 2001 | | | 2000 |
|--|------|--------------------|---------|--------------------------|---------------|
| | Note | £ | £ | £ | £ |
| TANGIBLE FIXED ASSETS | 5 | | _ | | 266 |
| | | | | | -04 |
| CURRENT ASSETS Stock | 6 | - | | 1,523 | |
| Debtors | 7 | 24,705 | | 31,687 | |
| Cash at bank and in hand | | 112,951 137,656 | | 82,720 115,930 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 8 | (<u>37,656</u>) | | (<u>37,293</u>) | |
| William one your | Ü | (<u>57,050</u>) | | (<u>37,2/3</u>) | |
| NET CURRENT ASSETS | | | 100,000 | | 78,637 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 100,000 | | <u>78,903</u> |
| Represented by: | | | | | |
| Called up share capital | 9 | | 100,000 | | 100,000 |
| Profit and loss account | 9 | | - | | (21,097) |
| | | | | | |
| EQUITY SHAREHOLDERS' FUNDS | 9 | | 100,000 | | <u>78,903</u> |

These financial statements were approved by the Board of Directors on 14 November 2001 and signed on behalf of the Board by:

Professor D Miles

1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards. The particular policies adopted are described below.

a Basis of Accounting

The financial statements have been prepared under the historical cost convention.

b Turnover

Turnover represents the amount billed and accrued for services rendered excluding VAT. All turnover derives from activities in the UK.

c Fixed Assets

Assets are capitalised and the cost depreciated over their useful economic life using the straight line method. The company uses the following economic lives:

Fixtures and Fittings - 6 years Computer Equipment - 3 years

d Stock

Stocks of finished goods are valued at the lower of cost and net realisable value. The replacement cost is not significantly different from book value.

e Government Grants

Grants received from Government bodies are taken to the profit and loss account in the same period as the expenditure to which they relate.

2. STAFF AND DIRECTORS

The average number of employees (excluding directors) during the year was nil (2000: nil).

During this and the preceding years none of the directors received any emoluments in respect of their services to the company.

| 3. | PROFIT ON ORDINARY ACTIVITIES | | |
|----|---|--------------|-------|
| | BEFORE TAXATION | 2001 | 2000 |
| | | £ | £ |
| | The profit/(loss) on ordinary activities | | |
| | before taxation is stated after charging: | | |
| | Audit fee | 1,100 | 1,050 |
| | Depreciation on owned assets | - | 210 |
| | Loss on disposal of assets | 266 | - |
| | Bad debts written off | <u>2,234</u> | |

4. TAXATION

The company pays any profits, where these are in excess of any retained losses from prior periods, to its parent company under gift aid. Therefore there is no liability to corporation tax. There was no unprovided deferred taxation at either year end.

| 5. | TANGIBLE FIXED ASSETS | Computer Equipment, Fixtures and Fittings £ | | |
|----|---------------------------|---|--|--|
| | Cost | * | | |
| | As at 1 August 2000 | 5,955 | | |
| | Disposals | <u>(908)</u> | | |
| | As at 31 July 2001 | 5,047 | | |
| | Depreciation | | | |
| | As at 1 August 2000 | 5,689 | | |
| | Charge for the year | - | | |
| | Disposals | <u>(642)</u> | | |
| | As at 31 July 2001 | 5,047 | | |
| | Net Book Value | | | |
| | As at 31 July 2001 | - | | |
| | As at 31 July 2000 | 266 | | |
| 6. | STOCK | 2001 2000 £ £ | | |
| | | | | |
| | Finished goods for resale | <u> </u> | | |

| 7. | DEBTORS | | 2001 £ | 2000 £ | |
|----|------------------------------------|----------------|-------------------|------------------|--|
| | Trade debtors | | 24,115 | 27,834 | |
| | Amount owed by parent undertaking | | _ | 3,853 | |
| | Prepayments and accrued income | | <u>590</u> | = | |
| | | | <u>24,705</u> | <u>31,687</u> | |
| 8. | CREDITORS: AMOUNTS FALLING DUE W. | ITHIN ONE Y | EAR 2001 | 2000 | |
| | | | £ | £ | |
| | Trade creditors | | 1,297 | 1,297 | |
| | Amounts owed to parent undertaking | | 27,556 | 30,916 | |
| | Accruals and deferred income | | 8,803 | <u>5,080</u> | |
| | | | <u>37,656</u> | <u>37,293</u> | |
| 9. | RECONCILIATION OF MOVEMENTS | | | | |
| | IN SHAREHOLDERS' FUNDS | Profit and | | | |
| | | Share | Loss | | |
| | | Capital | Account | Total | |
| | | £ | £ | £ | |
| | At 31 July 2000 | 100,000 | (21,097) | 78,903 | |
| | Profit for the year | - | 35,202 | 35,202 | |
| | Gift Aid | | (<u>14,105</u>) | <u>(14,105</u>) | |
| | At 31 July 2001 | <u>100,000</u> | 0 | <u>100,000</u> | |

The share capital consists of 100,000 authorised, allotted, called up and fully paid £1 ordinary shares.

10. ULTIMATE PARENT UNDERTAKING

Kingston University Enterprises Limited is a wholly owned subsidiary of Kingston University Higher Education Corporation, which was created under the terms of the Further and Higher Education Act 1992. Consolidated financial statements for the University, its ultimate parent undertaking, can be obtained by writing to:

The Finance Director Kingston University River House 53-57 High Street Kingston upon Thames KT1 1LQ

Kingston University Higher Education Corporation is considered to be the controlling and ultimate controlling party of Kingston University Enterprises Limited.

11. RELATED PARTIES

The company has taken advantage of the exemption under FRS8 in not disclosing transactions with entities that are part of the same group. The company is a wholly owned subsidiary and its results are included in the consolidated financial statements of Kingston University.