

QUICKPEN LIMITED

Report and Financial Statements

31 December 1995

Deloitte & Touche Colmore Gate 2 Colmore Row Birmingham B3 2BN





REPORT AND FINANCIAL STATEMENTS 1995

| CONTENTS | Page |
|--|------|
| Officers and professional advisers | 1 |
| Directors' report | 2 |
| Statement of directors' responsibilities | 3 |
| Auditors' report | 4 |
| Balance sheet | 5 |
| Notes to the accounts | 6 |







REPORT AND FINANCIAL STATEMENTS 1995

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

D Summerfield

(Chairman)

D A Bell

SECRETARY

C S Dixon

REGISTERED OFFICE

Intersection House 110 Birmingham Road West Bromwich West Midlands B70 6RX

BANKERS

Midland Bank plc 130 New Street Birmingham B2 4JU

AUDITORS

Deloitte & Touche Chartered Accountants Colmore Gate 2 Colmore Row Birmingham B3 2BN



DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 December 1995.

PROFIT AND LOSS ACCOUNT

The Company has not traded during the year and consequently no profit and loss account is presented.

During the year Estimation Limited, the parent Company, waived the loan of £28,178 due to it by the Company. This movement is set out in note 4 to the financial statements.

DIRECTORS AND THEIR INTERESTS

The directors and their interests during the year are as follows:

D Summerfield

(Chairman)

D A Bell

In accordance with the Articles of Association directors are not required to retire by rotation.

The directors hold no shares of the Company.

The director who is not a director of the ultimate holding company, How Group plc, held in the following interests in the 10p ordinary shares of that Company:-

| | At 3: | At 31 December 1995 | | At 31 December 1994 | |
|----------|------------|---------------------|------------|---------------------|--|
| | Fully paid | Share options | Fully paid | Share options | |
| D A Bell | 3,500 | 75,000 | 3,500 | 78,888 | |

D Summerfield is also a director of How Group plc and his interests are disclosed in that company's financial statements.

AUDITORS

On 1 February 1996 our auditors changed the name under which they practise to Deloitte & Touche and, accordingly, have signed their report in their new name. A resolution for the reappointment of Deloitte & Touche as auditors of the Company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

C S Dixon

Secretary



STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss of the Company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Chartered Accountants

Deloitte & Touche Colmore Gate 2 Colmore Row Birmingham B3 2BN Telephone: National 0121 200 2211 International + 44 121 200 2211 Fax (Gp. 3): 0121 695 5311

AUDITORS' REPORT TO THE MEMBERS OF

QUICKPEN LIMITED

We have audited the financial statements on pages 5 to 7 which have been prepared under the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 31 December 1995 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

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4

Aberdeen, Bath, Belfast, Birmingham, Bournemouth, Bracknell, Bristol, Cambridge, Cardiff, Crawley, Dartford, Edinburgh, Glasgow, Leeds, Leicester, Liverpool, London, Manchester, Milton Keynes, Newcastle upon Tyne, Nottingham, St Albans and Southampton.







BALANCE SHEET 31 December 1995

| | Note | 1995 £ | 1994 £ |
|--|------|--------------|-----------|
| CREDITORS: amounts falling due within one year | 2 | - | (28,178) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | - | (28,178) |
| CAPITAL AND DEFICIENCY | | | |
| Called up share capital | 3 | 1,000 | 1,000 |
| Profit and loss account | 4 | (1,000) | (29,178) |
| EQUITY SHAREHOLDERS' DEFICIT | 5 | - | (28,178) |

These financial statements were approved by the Board of Directors on 22 March 1996.

Signed on behalf of the Board of Directors

D Summerfield

Director





NOTES TO THE ACCOUNTS

Year ended 31 December 1995

1. ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

2. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| <i>L</i> . | CREDITORS, ANOUNTS PREDERVO DEL WITHER ONE YEAR | | |
|------------|---|-------------|--------|
| | | 1995 | 1994 |
| | | £ | £ |
| | Amounts owed to Group undertakings | - | 28,178 |
| | | | |
| 3. | CALLED UP SHARE CAPITAL | | |
| | | 1995 | 1994 |
| | | £ | £ |
| | Authorised, allotted and fully paid | | |
| | 1,000 ordinary shares of £1 each | 1,000 | 1,000 |
| | | | |
| 4. | PROFIT AND LOSS ACCOUNT | | |
| | | £ | |
| | At 1 January 1995 | (29,178) | |
| | Waiver of inter group loan | 28,178 | |
| | | | |
| | At 31 December 1995 | (1,000) | |
| | | | |

5. RECONCILIATION OF MOVEMENTS IN EQUITY SHAREHOLDERS' DEFICIT

| | 1995 £ | 1994 £ |
|----------------------------|-----------|-----------|
| At 31 December 1994 | (28,178) | - |
| Waiver of inter group loan | 28,178 | - |
| At 31 December 1995 | | (28,178) |

6. CONTINGENT LIABILITIES

The Company has entered into an unlimited multilateral guarantee in respect of the bank borrowing of How Group plc and its subsidiary undertakings, under which the Company had a contingent liability at 31 December 1995 of £16,369,737 (1994 - £14,609,013) relating to the overdrafts of certain companies.



Deloitte Touche Tohmatsu International



NOTES TO THE ACCOUNTS Year ended 31 December 1995

7. ULTIMATE PARENT UNDERTAKING

The Company's ultimate parent undertaking is How Group plc, registered in England and Wales.

How Group plc is the parent undertaking of the largest group of which Quickpen Limited is a member and for which group accounts are drawn up.

Accounts for this parent undertaking have been delivered and are available from the Registrar of Companies, Crown Way, Maindy, Cardiff, CF4 3UZ.