

DEAFBLIND UK AND ITS SUBSIDIARIES
ANNUAL REPORT AND FINANCIAL STATEMENTS
31 MARCH 2016



Charity Number 802976

Company Registration Number 02426281

deafblinduk

**about
me**
your care, your way

deafblinduk
trading ltd

i decide
your support, your way

DEAFBLIND UK AND ITS SUBSIDIARIES

FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

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DEAFBLIND UK AND ITS SUBSIDIARIES

MEMBERS OF THE BOARD AND PROFESSIONAL ADVISORS

YEAR ENDED 31 MARCH 2016

The Board of Trustees

D Evans (Chair)	deafblind
P Skivington	deafblind
G Lister	
E Bates	<i>(until 21 April 2016)</i>
J Greenhalgh	
P Voller (Vice Chair)	deafblind

Company Secretary

D Stonehouse	<i>(until 16 February 2016)</i>
R Cullen	<i>(from 16 February 2016)</i>

Chief Executive

J Skipp	<i>(until 30 June 2016)</i>
E Bates	<i>(from 1 July 2016)</i>

Registered Office

National Centre for Deafblindness
John and Lucille van Geest Place
Cygnet Road
Hampton
Peterborough
PE7 8FD

Auditor

RSM UK Audit LLP
Abbotsgate House
Hollow Road
Bury St Edmunds
Suffolk
IP32 7FA

Bankers

Barclays Bank
Peterborough Business Centre
Peterborough
PE1 1XE

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES REPORT

YEAR ENDED 31 MARCH 2016

The Trustees, who are also Directors of the charitable company for the purpose of the Companies Act, have pleasure in presenting the annual report and the financial statements of the charity and subsidiary companies for the year ended 31 March 2016.

MESSAGE FROM THE CHAIR AND CHIEF EXECUTIVE:

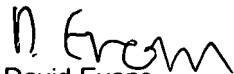
It has been a productive and successful year for Deafblind UK. Although the external environment remains challenging, we have developed new services and expanded existing services to meet the needs of our members across the three countries we serve. We have also developed our membership engagement strategies, offering greater opportunities for members to be involved in the future direction of our charity at both a local and national level.

Quality is very much at the core of Deafblind UK and everything we do. Whilst we are ambitious as an organisation and seek to serve as many people as possible, we understand that it is only through our interventions, being positive and making a difference that we can make the impact we desire. We are very pleased to say that our customer satisfaction feedback shows that over 97% of our members are happy with the service they receive and our social enterprise, About Me, Care & Support Limited, has 100% of customers satisfied with the service.

As an organisation, we are only as good as our people and we owe significant gratitude to our staff and volunteers for their dedication, commitment and hard work. They make a difference to the lives of our members every single day, and we are very grateful.

We look forward to the next twelve months and have plans to grow and develop our services further. We will continue to hold at the heart of our organisation the importance of being governed by and for deafblind people.

Best wishes,



David Evans
Chair

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STRUCTURE, GOVERNANCE AND MANAGEMENT

LEGAL STATUS AND GROUP

Founded in 1928 by deafblind people and their carers, Deafblind UK is a registered charity (registration number 802976) and company limited by guarantee (Company Reg No: 2426281) and is governed by its Memorandum and Articles which give deafblind people voting rights as members of the company.

Deafblind UK's Board of Trustees have established a group of organisations to support the work of Deafblind UK. These comprise of Deafblind UK Trading Limited (Company No. 5082057), About Me Care and Support Limited 'About Me' (Company No. 7945990) and I Decide Limited 'I Decide' (Company No. 08045589).

STATEMENT OF TRUSTEES' RESPONSIBILITIES

The trustees (who are also directors of Deafblind UK for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware; at the time of approving our trustees' annual report:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions

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TRUSTEE RECRUITMENT, INDUCTION AND TRAINING

The Board of Trustees are responsible for the strategic direction and policy of the organisations and for identifying priorities through a five year planning process. To summarise, decisions are taken at quarterly Board meetings and through day to day contact with other Trustees where required. Trustees do not receive a salary but may claim out of pocket expenses for attending meetings.

The Board of Trustees of Deafblind UK regularly review the remuneration of the senior management team. Benchmarking is undertaken with comparable charities and the local commercial market to ensure salaries are fair and appropriate to the role. The charity does not offer a bonus scheme or any performance related pay. All Trustees are volunteers and do not receive any remuneration.

When recruiting new members to the Board, existing Trustees always hold the charity's purpose and aims at the forefront when considering candidates. All new Trustees follow an agreed induction plan which includes advice and guidance from existing Trustees. The induction process does include an element of training and would also identify training needs as appropriate. The Board are kept up to date with any major changes in the Charities Act guidance issued by the Charity Commission.

Deafblind UK remains committed to ensuring as an organisation that the Board reflects the members they serve. A recruitment plan is in place which identifies any Deafblind UK members who may be interested in applying for roles on the Board.

MANAGEMENT

The Chief Executive takes responsibility for the delivery of strategy and policy determined by the Board and has delegated decision making powers agreed in advance by the Trustees. The Chief Executive meets regularly with Trustees, who are called upon if support with individual issues is required. Quarterly Board meetings enable the Board to review the management of the organisation.

The management of specific work areas and departments is further delegated to the Senior Management Team which comprises of a Director of Finance & Community Services, Head of Fundraising & Marketing, Head of Operations for About Me and Head of HR & Business Support. Day to day work is further delegated to other Heads of Department and their Managers.

RISK MANAGEMENT

The Trustees have a risk management strategy which comprises:

- an annual review of the principal risks and uncertainties that the charity face;
- the establishment of policies, systems and procedures to mitigate those risks identified in the annual review; and
- the implementation of procedures designed to minimise or manage any potential impact on the charity should those risks materialise.

This work has identified that financial sustainability is the major financial risk for the charity. The reduction in available funding from Central and Local Government has significantly increased the competition for charitable funds. Continued austerity has required local authorities to put immense downward pressure on rates for chargeable services. The senior management team have worked tirelessly to focus on cost reduction whilst ensuring our services retain their high quality, such as our current 'Good' rating from CQC. The fundraising department are continuously exploring alternative funding options to diversify our income streams to reduce this acknowledged risk.

Attention has also been focussed on non-financial risks such as retention of key staff and recruitment of support workers in About Me.

All of the above risks are managed by a risk register which is regularly updated and reviewed annually.

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PUBLIC BENEFIT

In setting activities and objectives each year the Board refers to the Charity Commission's general guidance on public benefit. The Trustees always ensure that the activities, services or programmes we undertake are in line with charitable objects and aims.

The activities currently carried out for the public benefit by the charity can be broadly categorised into the following groups of programmes:

Support Services – The charity provides a portfolio of support services to deafblind people to enable them to live independently and to interact with their local communities.

Specialist Services – the charity provide training to professionals working with deafblind people to promote deafblind knowledge, skills and professionalism to enable deafblind people to receive quality services. The charity provides communication support for deafblind people to attend medical appointments to cut down on waiting time and enable health professionals to fully address deafblind people's health needs.

Community Services – Providing information, advice and support to deafblind people in a variety of ways including; telephone advice-line, regular outgoing telephone calls to all members who can receive them, peer support, local groups, digital inclusion, outreach and many others. We build a network of volunteers from the community to provide support to deafblind people and we work in partnership with local agencies and local authorities to support the sustainability of our services.

Policy, Information and Advice – the charity enables carers and family to gain support, respite and improved morale. It also helps deafblind people to maintain their independence by increasing their access to the information and advice they need and provide them with information in a format they can read, e.g. Braille.

Finally, the charity monitors the way its services reduce social isolation, increase confidence, improve mental health and well-being and it feeds this into future planning for the growth of activities, services and programmes. The charity does this by holding regular meetings with service users, satisfaction surveys and group forums.

AIMS AND OBJECTIVES

DEAFBLIND UK

VISION

Deafblind UK's vision is that people who are deafblind or have a combined sight and hearing loss should have equal rights, access and opportunities as do all other citizens within society.

The aims and objectives of Deafblind UK as an organisation follow the mission statement.

MISSION STATEMENT

Deafblind UK is an organisation of and for people who have a combined sight and hearing loss. We will champion the rights and interests of all people who have a combined sight and hearing loss and will deliver quality services to support individuals to have autonomy and control over their lives.

We will achieve this by:

- Ensuring our Board of Trustees is predominantly made up of people who have a combined sight and hearing loss. We will only invite sighted hearing people to join the Board where we have been unable to recruit the required expertise in a specific area from people.
- Raising public and professional awareness of the needs of people who have a combined sight and hearing loss.

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- Working in partnership with deafblind people, public bodies, other voluntary organisations and the independent sector to provide information, advice and guidance alongside appropriate support and advocacy services to people with a combined sight and hearing loss.
- To directly provide independent living services which promote and enable individuals to have choice and control over their lifestyle and support their need for equality.
- To campaign for legislative or social change to promote and enhance equal access and inclusion for people with combined sight and hearing loss.

The Deafblind UK group structure was set up explicitly to further the above vision and mission with subsidiary aims being mentioned under each specific organisation.

ABOUT ME

About Me continues to deliver on its promises to develop a strong reputation, services and people. In January 2016 About Me was successful in achieving a "Good" rating following a Care Quality Commission (CQC) inspection. This classifies About Me in the Top 60% of all providers inspected. It is a fantastic achievement to be given this rating. The report itself is solid evidence that About Me are providing a good, safe, effective, responsive, caring, well led service to its customers. The inspection process focused on the accounts of the individuals receiving a service and the staff who work with them, their comments within the report paint a picture of a service which continues to improve.

During 2015/2016 we have worked hard to develop and implement the systems and tools which have enabled us to achieve a "Good" rating and to establish continuity with a positive and seamless service for our customers which places them in control of the service they receive.

We have developed new training resources which enable us to comply with the new Care Certificate standards, and have developed our own resources to enable Managers to provide learning and development to their teams, so that we can nurture our staff to be the best that they can be.

The management structure which was implemented during 2014/15 is working well and we have been successful in developing new packages of support and care at short notice. The good staffing levels and flexibility within the team have ensured that delivery rates during 2015/16 averaged 99.1% ensuring that we are delivering a service to our customers that is more aligned to the personalisation agenda and that customers receive support when their regular support worker is absent or on leave.

I-DECIDE

The requirement for good quality Direct Payment Support Services has never been greater, however the climate in which these organisations are required to operate continues to force organisations to close. i-decide was often asked to take over a service due to the incumbent departing the marketplace. In every case, these providers had cited the increased expectations in delivery alongside the reduction in funds available.

Sadly, as 2015-2016 progressed, it became apparent that the levels of funding available to the local authorities to pay for Direct Payment Support Services was continually diminishing. The only way we believed it could remain operational was to reduce the level of service to the end user. Deafblind UK Group were not prepared to deliver what it perceived would be a second rate service, and as a result, the Trustees of Deafblind UK reluctantly agreed to close the subsidiary and cease trading at the end of summer 2016.

During the three years of trading, we supported over 2,000 people in receipt of Direct Payments and Personal Health Budgets. The wider Deafblind UK Group has been able to secure the services of numerous members of the i-decide staff team and therefore the knowledge and experience gained over three very busy years, remain within our organisation.

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DEAFBLIND UK TRADING

Our conference centre within The National Centre for Deafblindness in Peterborough continues to provide high quality facilities to local and national organisations. We have seen over 60% growth in the last two years which has allowed us to provide significant additional income to the charity. We aim to provide high quality facilities with a personal touch. The building has full disabled access, free car parking and can accommodate up to 200 people. We are continuing to develop and market this valuable part of the organisation with plans for similar growth in the next two years.

AUDITOR

A resolution to appoint RSM UK Audit LLP (Formerly Baker Tilly UK Audit LLP) for the ensuing year will be proposed at the Annual General Meeting in accordance with section 385 of the Companies Act 2006.

Approved by the trustees on.....19th OCTOBER 2016



R CULLEN
Company Secretary

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ACHIEVEMENTS AND PERFORMANCE

DEAFBLIND UK'S CHARITABLE ACTIVITY

Deafblind UK offers many services to deafblind people in the community, both via local staff, volunteers and support from central teams - including accessible information and advice, a magazine for deafblind members and bespoke guidance and advocacy on various individual cases.

WITH OUR THANKS

Deafblind UK's ability to serve deafblind people is reliant on the kind financial support of a wide range of donors. These financial partners have enabled us to provide a positive impact to the lives of deafblind people.

In the last year support from individuals, local community groups, Charitable Trusts and organisations including the Big Lottery Fund and the Department of Health has made many services possible. We greatly appreciate the faith that they show in our organisation, in many cases year after year.

We have also been grateful to benefit from many legacies during the year and pay tribute to those who thoughtfully and generously supported us in this way.

COMMUNITY SERVICES

Our Community Service Teams actively engage with, listen to and support deafblind members and family carers using direct one to one interaction, specialist communication, guiding skills and various forms of technology.

Our teams comprise of local officers in many locations countrywide (supporting groups and/or outreach) and staff based in Peterborough who provide services across the country to members and teams (recruiting volunteers and delivering training, information technology, guidance and casework support).

All areas are supported by dedicated volunteers – who fulfil a vital range of roles, including telephone advice, befriending, home visits, digital inclusion support, assisting peer support group activity and administration.

OUTREACH, HOME BEFRIENDING AND PEER SUPPORT

Deafblind UK currently has over 40 peer support groups countrywide which continue to be very popular, with 14% of our membership registered with the groups. They provide much needed company and friendship as well as increasing independence, with increasing numbers of volunteers being deployed to support the service.

NORTHERN IRELAND

Under the Connecting Older People programme, funded by the Big Lottery Fund, the project has established six groups, in an area where Deafblind UK previously only had a limited presence. Our team has effectively continued to raise awareness, network and build partnerships locally. The end of the financial year saw the end of our original funding, but we were delighted to secure a further one year of funding from The Big Lottery Fund for 2016/2017 to continue the good work we have started. The team in Northern Ireland has also recently piloted a very successful reminiscence project, which we hope to roll out across the UK.

WALES

Deafblind Cymru continues to deliver support to over 350 members throughout Wales. Deafblind UK is very grateful to various Trusts who have donated to our work in Wales in order to allow us to maintain a presence in both North and South Wales. Our small dedicated team have many years' service and provide valuable support to our Wales membership. Our fundraising team is actively seeking new funding streams for our services in Wales as we seek to build on over nine years of good work funded by The Big Lottery Fund.

ENGLAND

Our work in England continues to grow and develop to support an increased population of people with combined sight and hearing impairment. We were delighted to have this significantly strengthened by securing

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a three year grant from Reaching Communities England, a funding stream from The Big Lottery Fund. This funding has allowed us to recruit six part time roles supporting individuals across the North of England, East Midlands, West Midlands and London.

We continued to receive funding from Essex Care to allow us to provide 12 peer support groups to the county of Essex. In addition to these groups we have seen a number of smaller digital inclusion groups successfully set up in the year to support and guide individuals with the use of technology such as iPads.

We successfully concluded our London Outreach project, focusing on supporting older people in London, funded by the City Bridge Trust and we are delighted that the Trust have agreed to fund us again into 2016/2017.

In a tough financial climate, there is always pressure to do more with limited resources whilst maintaining quality services. At Deafblind UK we have worked throughout the year to identify ways of extending our reach within these reduced funding parameters. We have worked tirelessly with partners and other organisations to seek the best solution for our members. We acknowledge that in some cases, we are not best suited to meet the needs of certain individuals and we have actively sought to signpost these people onto more appropriate organisations.

Our pilot project in West Essex that is Clinical Commissioning Group (CCG) funded is progressing well and we were very pleased towards the end of the year to secure one-year funding from two further CCGs in Wolverhampton and Rochdale to continue developing our services with on the ground support in 2016/2017.

VOLUNTEERING PROGRAMME

As a result of our efforts with our volunteering programme, we have seen an increase in volunteer numbers since last year. We currently have over 400 volunteers in the system, with nearly 300 actively supporting approximately 580 members on a regular basis.

Deafblind UK provides befrienders to people in the community who would like a bit of company; this could be someone like David who visits their home, 'Jan' who phones four people a week for a chat or Michael who exchanges emails with two deafblind people. Our Volunteering Programme Manager has continued to develop our recruitment, training and support of volunteers.

We are able to engage with our volunteers to identify the best roles for individuals and improve our matching to members. Our methods of recruitment and placement have improved and our mentoring support for volunteers is well regarded. Online DBS checking, continues to improve the speed of recruitment and on-boarding of our volunteers. This year we introduced a new induction programme including video modules that provide consistent training delivery across the organisation. Towards the end of the year we transferred the responsibility of recruitment of our volunteers to our HR Department. We believe that aligning volunteer recruitment with our corporate recruitment will bring significant savings through economies of scale. We also feel that a dedicated resource whose sole duty is to support the recruitment process will have a substantial positive impact on our volunteer numbers.

INFORMATION AND ADVICE

The Information and Advice Line is one of Deafblind UK's oldest and most valued services that in the year, and it received/made over 1,500 calls to our members, their carers and professionals. The line is staffed by volunteers.

The Information and Advice Line is a highly-valued service for our members and has the dual benefit of providing enjoyment and building relationships for the volunteers and the members they speak to. We have received a very positive response from our members following the allocation of specific volunteers to cover defined geographical regions, so they can feel part of the local staff team. We also continue to increase the use of home-based volunteer tele-befrienders. We have recently started to develop peer volunteering and we hope

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to support the increase in this service throughout the next year and beyond.

Our quarterly magazine, Open Hand has continued to receive positive feedback from members and professionals.

DIGITAL INCLUSION

Our Digital Inclusion programme has grown significantly throughout the year and has been one of many great service delivery successes. We now have over 40 tablets in our library and these are loaned out to our members across the country.

Our funding from the People's Postcode Trust to support people in London has been a real triumph, meeting the very ambitious target of supporting 100 members in a year and this project has given us the evidence to show that this service is in very high demand.

Small digital inclusion groups have been set up in various parts of the country to allow individuals to come together, share their experiences and learn about new technology in a group setting. This has been very successful and we are delighted to be able to grow this service in the future with the support of our knowledgeable digital inclusion volunteers.

We have also been able to rely on the support of some peer volunteers who have previously been on the project and are now able to use their new skills to support and train other members.

AWARENESS AND CASEWORK

Our advocacy service provides bespoke and individual one-to-one, high and low level casework support for deafblind people. It covers a wide range of needs and topics linked to deafblindness. As a high demand service, we have supported deafblind people with interventions at a range of complexity levels, using both staff based at our Head Office and Outreach Officers in the field. In the past year we have worked to engage deafblind people in their own community including using community advocacy services who can provide local information, and home visits. Community advocacy services have enabled our delivery to focus more heavily on national deafblind related issues.

A FAQ feature in our membership magazine Open Hand, has enabled us to provide information to our members on topics that are 'trending' in social care, welfare reform and areas of relevance to deafblindness. Some of our recent topics have been the NHS Accessible Information Standard, Universal Credit and Charles Bonnet Syndrome.

Through awareness and training we have developed services that meet the needs of the marketplace. By offering initial free training to social services we have been able to both raise awareness of deafblindness amongst professionals working in a variety of sectors, and also generate further training enquiries and bookings. We have delivered professional sessions at over 18 venues (training in excess of 200 people), plus five internal deafblind communication and guiding courses for new staff who have joined the Deafblind UK Group. Our professional sessions have also led to further enquires for specialist care and support along with requests for deafblind assessments.

This year, we have continued to focus our campaign work on Personal Independence Payment (PIP) and social care. In the transition to PIP we focused our effort with assessment providers and the Department for Works and Pension to improve the outcomes for deafblind people. With the Care Act 2014 we have seen greater implementation of deafblind specific requirements, in assessments, keeping record and contact with deafblind people and providing information and advice; we hope to continue supporting this implementation.

SPECIALIST ASSESSMENTS

With the Care Act 2014 now being implemented, we have seen more enquiries for specialist deafblind assessments. Enquiries and formal assessment request vary in length, as some services are gathering

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planning ahead information whilst others arrive with very short notice. Local Authorities can be cautious about 'contracting out' their responsibility, however our assessments are positively received by the client and deafblind person.

ABOUT ME CARE AND SUPPORT (SOCIAL ENTERPRISE)

About Me provides a range of personalised, community inclusive care and support to people with a sensory impairment (single or dual sensory loss), who may have additional complex needs such as a learning disability or mental health problems.

Our purpose is to expand the opportunities, choice and control that people with a sensory impairment have within social care and ensure that our services meet their individual needs and aspirations. We aim to achieve this by recognising the individual significance of everyone in our service by offering a personalised approach and providing creative and innovative solutions for people to achieve independent living.

As well as providing 24 hour care and support, we also offer the following services:

- communication guiding and training
- awareness training
- support for hospital visits
- specialist assessments
- a supported living service for people with a dual sensory loss.

INDEPENDENT LIVING SERVICES

In the year ending March 2016, About Me achieved steady and sustainable growth of approximately 10%, in contrast to the majority of our competitors. The external environment displays on-going pressure upon local authorities across England to make yet further efficiency savings from ever smaller budgets. This will no doubt continue to present further challenges for About Me during the next 12 months. Despite the dark cloud of continued austerity hanging over us we are confident that we will continue to grow steadily and succeed in delivering flexible, responsive and excellent support to individuals with a sensory impairment thus retaining our valued customers and welcoming new ones on board.

We have focused hard on promoting the services of About Me to Local Authority Commissioning Teams and Social Work Teams. We have focused our efforts on building relationships in areas where we already have a presence and then visited neighbouring boroughs or Local Authorities where we are able to use existing staff to deliver services across the area. By working with the Development Officers and the Advocacy, Rights and Awareness Manager at Deafblind UK we have been able to work collaboratively to promote our services. This has proved particularly beneficial in a number of the boroughs in London.

SPECIALIST COMMUNICATION SERVICES

This service has been of great value to our customers, especially where medical appointments are concerned. A survey by Deafblind UK revealed how access to health services is often denied to deafblind people and highlighted several areas of improvement for the NHS and medical professionals. About Me provides a communicator guide to help break down barriers, enable people to make informed decisions regarding their own health and help them to receive the correct information being given by the medical professional.

RAINBOW COURT-SUPPORTED HOUSING SCHEME/SERVICE

The service continues to attract attention from across the country as a unique, secure environment for deafblind people to live independently with the appropriate support. About Me provides the services to people living at Rainbow Court and Deafblind UK operates as the landlord.

During 2015/16 the team at Rainbow Court have utilised volunteer support to aid them in developing community activities for the tenants and has set up arts, crafts and cookery groups to bring people closer together and forge friendships.

At present, we have 15 individual tenants and one couple occupying 16 flats. We have one vacancy which we are promoting through social media and direct marketing.

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SUPPORTING OUR WORK

GROUP CORPORATE SERVICES

Our group corporate services bring together our Finance, ICT, HR, Business Support and Conferencing teams. These teams are key and provide a crucial supportive role to the rest of our group delivering services across our regions. Our conference department provides a bespoke event service with purpose built conferencing facilities which meet the needs of other organisations who can use our event space to network, share ideas and hold meetings. This not only increases the awareness of Deafblind UK it also brings in valuable funds all gifted back to the charity. This area has recently been reviewed and continues to grow not only in income levels, but also our portfolio of clients.

MARKETING AND FUNDRAISING

Our Marketing and Communications team have continued to work closely across all departments and the other organisations supported by Deafblind UK. The team has continued to develop content for our websites and social media platforms. This has raised vital awareness of each organisation and shown the general public, third sector and our supporters the varied work we do and how to support us and engage with us. Our marketing team has also created portfolios of materials such as banners, leaflets, videos, etc., with each organisation to better promote our work.

The Marketing and Communications team are continuing to work closely across the organisation to develop fundraising and marketing plans to promote the profile of the organisation, our work and our social enterprise.

PLANS FOR THE FUTURE

Deafblind UK has an excellent suite of community and social care services, with high levels of customer satisfaction. We understand as an organisation that to meet the needs of our existing members and to attract new members we need to expand our reach and footprint, providing more services in the localities and communities where we currently have a limited on the ground presence. We wish to expand our community service offering, increasing the numbers of regionally based project officers in England, Wales and Northern Ireland. We will also seek to increase the number of social care hours delivered by our Social Enterprise, About Me, by 10% per annum.

We accept that the significant austerity and diminishing public sector funding presents challenges to our planned growth strategy. However, it is crucial as an organisation we are able to step up and rise to the challenge because of the ageing population which will lead to an increase in the number of people who experience a combined sight and hearing loss.

We aim to fund this growth strategy through targeting and increasing our fundraising capacity to develop support for people in new localities. We will also enhance our partnership working, looking to support other local charities in areas we do not operate to develop services suitable and appropriate for our members. We intend to build on our strong volunteer programme, recruiting more volunteers to support and befriend our members, ensuring they maintain access to their local communities and reduce the isolation and loneliness that so many people experience. Critically, we will develop a marketing plan designed to recruit new members ensuring people are aware of the support, information and advice we can offer, critically grow our membership numbers and increasing our reach and impact as an organisation.

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FINANCIAL REVIEW

Despite a tough year, Deafblind UK's finances remain strong with group net assets of nearly £4.7m (2015: £5.2m).

Income has reduced significantly in the year coming in at £3,100,964 compared to £3,650,646 in the previous year, which shows a 15% fall, this is almost entirely due to a fall in legacy income. Deafblind UK received just under 44% of its income from voluntary sources.

Income from charitable activities has increased from last year which is reflected in the narrative earlier in this report that references a growth figure of 10% to contracting services support.

Total expenditure for year is £3,589,704 (2015: £3,543,805) which is comparable with the previous year.

This leaves us with a deficit of £488,740 for the financial year 2015/16 compared to a surplus of £106,841 in the prior year. This deficit will decrease the accumulated funds brought forward, but as mentioned above, the organisation still has net assets of £4,687,761.

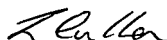
A detailed analysis of income and expenditure is shown in the consolidated Statement of Financial Activities (SOFA) and notes 1 to 8 to the accounts.

The cumulative effect of the strategies detailed in the plans for the future section and within this report will be to continue to strengthen our organisational effectiveness, maintain the growth of About Me, target fundraising campaigns to reach higher levels of income from voluntary and statutory sources and to increase membership by 20% in the year.

RESERVES POLICY

We will begin the process of further implementing these strategies during the course of the next financial year and expect to be able to continue to achieve the reserves policy, which is to carry a level of reserves in excess of three months operating costs working towards a maximum of six months through the allocation of surplus unrestricted income. In 2015-16 we achieved this target (note 15) as unrestricted general funds totalled £1,523,591 which represents just over 5 months full running costs.

Approved by the trustees on.....19th OCTOBER 2016



R Cullen
Company Secretary

DEAFBLIND UK AND ITS SUBSIDIARIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAFBLIND UK AND ITS SUBSIDIARIES

YEAR ENDED 31 MARCH 2016

We have audited the group and parent charity financial statements of Deafblind UK ("the financial statements") for the year ended 31 March 2016 on pages 15 to 35. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditor

As explained more fully in the Statement of Trustees' responsibilities set out on page 3 the Trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed auditors under the Companies Act 2006 and section 152 of the Charities Act 2011 and report in accordance with those Acts. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at <http://www.frc.org.uk/auditscopeukprivate>

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2016 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the Companies Act 2006 and the Charities Act 2011.

Opinion on other requirement of the Companies Act 2006

In our opinion the information given in the Strategic Report and the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 requires us to report to you if, in our opinion:

- the parent charitable company has not kept adequate accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

RSM UK Audit LLP

CLAIRE SUTHERLAND (Senior Statutory Auditor)
For and on behalf of RSM UK Audit LLP (Formerly Baker Tilly UK Audit LLP), Statutory Auditor
Chartered Accountants
Abbotsgate House
Hollow Road
Bury St Edmunds
Suffolk
IP32 7FA

28 November 2016

DEAFBLIND UK AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

(incorporating a consolidated income and expenditure account)

YEAR ENDED 31 MARCH 2016

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2016 £	Total Funds 2015 £
INCOME					
Income from donations and legacies					
Legacies		357,687	-	357,687	859,783
Grants and trusts	1	106,331	781,358	887,689	912,908
Other donations		107,763	-	107,763	69,516
		<u>571,781</u>	<u>781,358</u>	<u>1,353,139</u>	<u>1,842,207</u>
Income from other trading activities					
Commercial trading operations		326,672	-	326,672	453,302
Fundraising income		27,332	-	27,332	28,638
Non charitable trading	3	10,282	-	10,282	-
		<u>364,286</u>	<u>-</u>	<u>364,286</u>	<u>481,940</u>
Income from charitable activities					
Contracted services	3	1,201,625	-	1,201,625	1,157,217
Income from property	3	163,960	-	163,960	157,792
	3	<u>1,365,585</u>	<u>-</u>	<u>1,365,585</u>	<u>1,315,009</u>
Investment income	2	17,954	-	17,954	11,490
TOTAL INCOME		<u>2,319,606</u>	<u>781,358</u>	<u>3,100,964</u>	<u>3,650,646</u>
EXPENDITURE					
Fundraising costs	5	415,309	-	415,309	179,902
Commercial trading operations		510,556	-	510,556	468,940
Charitable activities	6	1,861,746	802,093	2,663,839	2,894,963
TOTAL EXPENDITURE		<u>2,787,611</u>	<u>802,093</u>	<u>3,589,704</u>	<u>3,543,805</u>
NET INCOME/(EXPENDITURE) AND NET MOVEMENT IN FUNDS FOR THE YEAR					
		(468,005)	(20,735)	(488,740)	106,841
Transfers between funds					
		-	-	-	-
Total funds brought forward		1,991,596	3,184,905	5,176,501	5,069,660
Total funds carried forward		<u>1,523,591</u>	<u>3,164,170</u>	<u>4,687,761</u>	<u>5,176,501</u>

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared.

All of the above amounts relate to continuing activities. Commercial trading income includes £315,150 of income from discontinued operations, and commercial trading expenditure includes £401,570 of expenditure from discontinued operations.

The accounting policies and notes on pages 20 to 35 form part of these financial statements.

DEAFBLIND UK AND ITS SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

31 MARCH 2016

Company number 02426281
Charity number 802976

	Note	2016 £	2015 £
FIXED ASSETS			
Tangible assets	9	3,437,309	3,495,259
CURRENT ASSETS			
Debtors	11	226,812	194,837
Cash at bank and in hand		1,486,547	1,986,636
		<u>1,713,359</u>	<u>2,181,473</u>
CREDITORS: Amounts falling due within one year	12	<u>(462,907)</u>	<u>(500,231)</u>
NET CURRENT ASSETS		1,250,452	1,681,242
TOTAL ASSETS LESS CURRENT LIABILITIES		4,687,761	5,176,501
NET ASSETS		4,687,761	5,176,501
FUNDS			
Restricted	14	3,164,170	3,184,905
Unrestricted	15	1,523,591	1,991,596
TOTAL FUNDS		4,687,761	5,176,501

These financial statements were approved and authorised for issue by the Trustees on the
and are signed on their behalf by:

19th OCTOBER
2016

D Evans

D EVANS (CHAIR)
Trustee

The accounting policies and notes on pages 20 to 35 form part of these financial statements.

DEAFBLIND UK AND ITS SUBSIDIARIES

CHARITY BALANCE SHEET

31 MARCH 2016

Company number 02426281
Charity number 802976

	Note	£	2016 £	2015 £
FIXED ASSETS				
Tangible assets	9		3,429,196	3,484,386
Investments	10		<u>12</u>	<u>12</u>
			<u>3,429,208</u>	<u>3,484,398</u>
CURRENT ASSETS				
Debtors	11	418,465	518,585	
Cash at bank and in hand		<u>1,180,528</u>	<u>1,584,846</u>	
		1,598,993	2,103,431	
CREDITORS: Amounts falling due within one year	12	<u>(267,566)</u>	<u>(314,602)</u>	
NET CURRENT ASSETS			1,331,427	1,788,829
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>4,760,635</u>	<u>5,273,227</u>
NET ASSETS			<u>4,760,635</u>	<u>5,273,227</u>
FUNDS				
Restricted income funds	14	3,164,170	3,184,905	
Unrestricted income funds	15	<u>1,596,465</u>	<u>2,088,322</u>	
TOTAL FUNDS			<u>4,760,635</u>	<u>5,273,227</u>

These financial statements were approved and authorised for issue by the Trustees on the 19th OCTOBER 2016 and are signed on their behalf by:


D EVANS (CHAIR)
Trustee

The accounting policies and notes on pages 20 to 35 form part of these financial statements.

DEAFBLIND UK AND ITS SUBSIDIARIES

GROUP CASH FLOW STATEMENT

YEAR ENDED 31 MARCH 2016

	2016	2015
	£	£
NET CASH (USED IN)/PROVIDED BY OPERATING ACTIVITIES	(515,733)	223,752
CASHFLOWS FROM INVESTING ACTIVITIES		
Interest received	17,954	11,490
Proceeds from sale of fixed assets	2,000	-
Purchase of plant and equipment	(4,310)	(9,582)
Net cash provided by investing activities	15,644	1,908
CHANGE IN CASH IN THE YEAR	(500,089)	225,660
Cash at the beginning of the year	1,986,636	1,760,976
Cash at the end of the year	1,486,547	1,986,636
RECONCILIATION OF NET (EXPENDITURE)/INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES		
	2016	2015
	£	£
Net (expenditure)income for the year	(488,740)	106,841
Interest received	(17,954)	(11,490)
Profit on disposal	(1,271)	-
Depreciation	61,531	81,261
(Increase)/decrease in debtors	(31,975)	37,317
(Decrease)/increase in creditors	(37,324)	9,823
Net cash (used in)/provided by operating activities	(515,733)	223,752
ANALYSIS OF CASH		
	2016	2015
	£	£
Cash in hand	1,486,547	1,986,636

The accounting policies and notes on pages 20 to 35 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

CHARITY CASH FLOW STATEMENT

YEAR ENDED 31 MARCH 2016

	2016	2015
	£	£
NET CASH (USED IN)/PROVIDED BY OPERATING ACTIVITIES	(423,625)	180,517
RETURNS ON INVESTMENT AND SERVICING OF FINANCE		
Interest received	17,307	11,490
Proceeds from sale of fixed assets	2,000	-
Purchase of plant and equipment	-	(8,375)
Net cash inflow from returns on investment and servicing of finance	19,307	3,115
CHANGE IN CASH IN THE YEAR	(404,318)	183,632
Cash at the beginning of the year	1,584,846	1,401,214
Cash at the end of the year	1,180,528	1,584,846
RECONCILIATION OF NET (EXPENDITURE)/INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES		
	2016	2015
	£	£
Net (expenditure)income for the year	(512,592)	93,942
Interest received	(17,307)	(11,490)
Profit on disposal	(1,271)	
Depreciation	54,461	74,138
Decrease in debtors	100,120	8,831
(Decrease)/increase in creditors	(47,036)	15,096
Net cash (used in)/provided by operating activities	(423,625)	180,517
ANALYSIS OF CASH		
	2016	2015
	£	£
Cash in hand	1,180,528	1,584,846

The accounting policies and notes on pages 20 to 35 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2016

Basis of accounting

The financial statements have been prepared under the historic cost convention and in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2015) – (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Deafblind UK is a charitable company domiciled & registered in England. The principal accounting policies adopted in the preparation of the Financial Statements are set out below.

Deafblind UK meets the definition of a public benefit entity under FRS102. Assets & liabilities are initially recognised at historic cost or transaction value unless otherwise stated in the relevant accounting policy note.

Reconciliation with previous Generally Accepted Accounting Practice

In preparing the accounts, the Trustees have considered whether in applying the accounting policies required by FRS102 and the Charities SORP FRS102 the restatement of comparative items was required. At the date of transition, the re-presentation of £21,008 of governance costs to charitable activities, and the inclusion of a £27,500 accrual relating to holiday pay owed were the only restatements required. The effect of the inclusion of the holiday accrual has had the following impact on the financial statements:

TOTAL FUNDS	1 April 2014 £	31 March 2015 £
As previously reported	5,260,785	5,300,727
Inclusion of short-term compensated absences	(27,500)	(27,500)
As reported under FRS102	<u>5,233,285</u>	<u>5,273,227</u>

There was no impact on the SOFA reported in the comparative period as a result of this adjustment.

The accounts have been prepared on a going concern basis as the Trustees do not believe there are any material uncertainties surrounding the charity's ability to trade in the coming year.

No separate SOFA or Income and Expenditure Account have been presented for the Charity alone as permitted by section 408 of the Companies Act 2006. The unconsolidated figure for the net outgoing resources of the charity, including donations from its subsidiaries, would have been £512,592 (2015: net incoming resources of £93,942).

Fixed assets

All fixed assets are initially recorded at cost. Generally expenditure over £500 of a capital nature is capitalised at cost as fixed assets within the relevant fund.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold property	1% straight line
Equipment	20% straight line
Fixtures and fittings	10-15% straight line
Motor vehicles	25% straight line

Given the long period over which the freehold buildings are depreciated they are also subject to an annual impairment review by the Trustees.

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2016

Donated assets

Donated assets are capitalised at a reasonable estimate of the value to the charity.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The charity operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the charity. The annual contributions payable are charged to the statement of financial activities.

Funds

If monies are given for a specific purpose, this income and related expenditure is treated as restricted. If the income is for general use, it is included as unrestricted and may be expended at the discretion of the Trustees in furtherance of the objects of the charity.

INCOMING RESOURCES

Income from donations and legacies are recognised in the appropriate fund as follows:

Legacies

Legacies are included in income when received, or if before receipt it becomes reasonably certain that the charity is entitled to the income, the legacy will be received and the value can be determined with reasonable certainty.

Grants

Grant income is included within income when the charity is entitled to the income, the amount can be quantified with reasonable accuracy, and the receipt is probable.

Donations

Donations under gift aid together with the associated income tax recovery are recognised as income when the donation is received.

Income from other trading activities includes:

Trading income

Conference income, from hiring out the conference facilities at Deafblind UK's headquarters is recognised as income as soon as the event has taken place. Income and expenditure arising from the conference facilities is included in the trading company, Deafblind UK Trading Limited.

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from support work is included in the trading company, About Me Care and Support Limited.

Fees and charges and brokerage services income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from brokerage services is included in the trading company, I Decide Limited.

Investment income includes:

Rental income

Deafblind UK receives rental income from renting accommodation at 18 Rainbow Court, Paston Ridings, Peterborough, PE4 7UP, to deafblind people. It is recognised as income in the period to which the income relates.

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2016

Incoming resources for charitable activities is recognised as:

Fees and charges and support work

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to.

Other income

All other income, exclusive of VAT, is recorded in the period that it relates to.

Branch income

The results of the branches of the charity are consolidated in the accounts.

RESOURCES EXPENDED AND IRRECOVERABLE VAT

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay. The costs of operating the charity have been split between costs of generating funds, charitable expenditure, and governance costs.

The support costs include an apportionment to fundraising and direct charitable activities, and have been allocated based on staff numbers. Irrecoverable VAT is charged against the category of expenditure for which it was incurred.

Financial instruments

The group only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

CRITICAL ACCOUNTING ESTIMATES AND AREAS OF JUDGEMENT

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates and assumptions

The group makes estimates and assumptions concerning the future. The resulting accounting estimates and assumptions will, by definition, seldom equal the related actual results. There are no estimates and assumptions that are considered to have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

1. INCOME FROM GRANTS AND TRUSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2016 £	Total Funds 2015 £
Grants & donations including specific appeals	106,331	717,850	824,181	574,132
Big Lottery Fund	-	63,508	63,508	278,776
Department of Health	-	-	-	60,000
	<u>106,331</u>	<u>781,358</u>	<u>887,689</u>	<u>912,908</u>

Restricted grants:	Project Funded	Total
		£
Big Lottery Fund	Reaching Out to Deafblind People (£107,953 spent in year)	119,439
Big Lottery Fund	Connections NI (£65,027 spent in year)	63,508

Also received with thanks:

City Bridge Trust	for the work of our London Outreach Officers with elderly deafblind people	7,000
Essex County Council	for the provision of information, advice, guidance, groups and emotional support in Essex	64,285
West Essex CCG	for the provision of outreach services in West Essex	25,326
Garfield Weston Foundation	for the work of our London outreach team with deafblind people	25,000
Big Lottery Fund England	for the 'Reaching Out to Deafblind People' project, to support deafblind people in London, Yorkshire, Manchester, Merseyside and the East and West Midlands	119,439
Big Lottery Fund Northern Ireland	for the 'Connecting Older People' project, to establish peer support groups and befriending in Northern Ireland	63,508
Esmée Faribain Foundation	towards the Director of Finance & Community Services post	45,000
Halifax Foundation for Northern Ireland	to facilitate Reminiscence Therapy Sessions for our Northern Ireland Support and Social groups	3,975
Provide Foundation	helping to expand health outcomes for deafblind people through six Essex Deafblind Support and Social Groups	3,500
Royal British Legion	towards Deafblind UK's Outreach Services for deafblind ex-Service Personnel	8,939
The 1989 Willan Charitable Trust	to provide communication services to members in North Tyneside	1,554
Inman Charity	Towards our London Community Outreach Services	5,000
ABF The Soldiers' Charity	In support of deafblind people who served in the Regiments and Corps of the Army	8,880
The John Jarrold Trust	In support of deafblind people in Norfolk	500
Warwickshire Masonic Charitable Association	In support of deafblind people in Warwickshire	500
Garfield Weston Foundation	to support our London Community Outreach Programme	25,000
Jessie Spencer Trust	In support of deafblind people living in Nottinghamshire	500
Denise Coates Foundation	towards reconnecting deafblind people to the world around them through digital technologies and the internet	40,000

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

1. INCOME FROM GRANTS AND TRUSTS (continued)

James Tudor Foundation	to establish a Community Outreach Service for Bristol and its environs	4,000
John James Bristol Foundation	In support of elderly deafblind people living within the City of Bristol	5,000
The Drapers' Company	to fund the work of an Outreach Officer for Greater London	15,000
Evan Cornish Foundation	to support the continuation and expansion of the 'Connecting Lives' project, helping deafblind people to reconnect to life through digital technology	5,000
Childwick Trust	towards continuing to develop our volunteering programme to protect our key services for members in the South East	20,000
Sobell Foundation	to support the continuation and development of our Deafblind Support and Social Groups in South Wales	5,000
Ulverscroft Foundation	to fund the work of our National Training Programme	7,500

2. INVESTMENT INCOME

	Unrestricted Funds £	Restricted Funds £	Total Funds 2016 £	Total Funds 2015 £
Bank interest received	<u>17,954</u>	<u>-</u>	<u>17,954</u>	<u>11,490</u>

3. INCOME FROM CHARITABLE ACTIVITIES

	Unrestricted Funds £	Restricted Funds £	Total Funds 2016 £	Total Funds 2015 £
Contracted services				
Fees, charges and support work	<u>1,201,625</u>	<u>-</u>	<u>1,201,625</u>	<u>1,157,217</u>
	<u>1,201,625</u>	<u>-</u>	<u>1,201,625</u>	<u>1,157,217</u>
Income from property	<u>163,960</u>	<u>-</u>	<u>163,960</u>	<u>157,792</u>
	<u>1,365,585</u>	<u>-</u>	<u>1,365,585</u>	<u>1,315,009</u>
Other income	<u>10,282</u>	<u>-</u>	<u>10,282</u>	<u>-</u>
	<u>1,375,867</u>	<u>-</u>	<u>1,375,867</u>	<u>1,315,009</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

4. INCOME FROM SUBSIDIARY'S TRADING ACTIVITIES

The Charity is the sole member of the following companies:

Deafblind UK Trading Limited, a company established to provide conference facilities, provide transcription services and to sell merchandise on behalf of the charity.

About Me Care and Support Limited, a company working with people who have a sensory impairment to provide personalised, community-inclusive care and support solutions.

I Decide Limited, a company supporting older and disabled people to develop personalised support based on their needs and aspirations while putting the individual in charge of their own support.

Ultimately the activities are undertaken with a view to raising funds for Deafblind UK.

Their results for the year, as extracted from the audited financial statements, are summarised below:

	I Decide Limited		About Me Care and Support Limited		Deafblind UK Trading Limited	
	2016	2015	2016	2015	2016	2015
	£	£	£	£	£	£
Turnover	315,150	301,795	1,201,625	1,157,217	165,505	151,507
Cost of sales	-	-	(1,043,071)	(999,197)	(33,153)	(25,826)
	315,150	301,795	158,554	158,020	132,352	125,681
Administrative expenses	(439,537)	(584,173)	(159,417)	(156,347)	(135,039)	(124,791)
Other operating income	151,266	292,096	-	-	-	-
Operating (loss)/profit before taxation	26,879	9,718	(863)	1,673	(2,687)	890
Interest receivable	79	50	224	316	344	252
Corporation tax payable	(10)	-	(63)	-	(50)	-
Retained profit	26,948	9,768	(702)	1,989	(2,393)	1,142
Paid up share capital	2	2	8	8	2	2
Net liabilities/assets	(60,826)	(87,774)	(4,480)	(3,778)	(7,555)	(5,162)

£nil (2015: £nil) was gifted by the subsidiaries to the charity in the year.

The figures in the above table are inclusive of any intra-group transactions. In the statement of financial activity on page 15, intra-group transactions are netted against each other.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

5. FUNDRAISING COSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2016 £	Total Funds 2015 £
Fundraising and publicity costs including salaries and consultancy	411,687	-	411,687	174,120
Postage and stationery	3,622	-	3,622	5,782
	<u>415,309</u>	<u>-</u>	<u>415,309</u>	<u>179,902</u>

6. CHARITABLE ACTIVITIES

	Direct charitable £	Support costs £	Total Funds 2016 £	Total 2015 £
Direct charitable expenditure:				
Policy, Information and Advice	604,414	407,861	1,012,275	687,690
About Me Care & Support				
Operations	1,061,886	-	1,061,886	1,155,544
Rainbow Court	68,385	46,147	114,532	121,108
Information & Communications				
Technology	92,027	62,100	154,127	238,519
Self-help groups	191,675	129,344	321,019	692,102
	<u>2,018,387</u>	<u>645,452</u>	<u>2,663,839</u>	<u>2,894,963</u>

Support costs are allocated directly between activities based on total costs incurred. The movement on restricted funds in respect of charitable activities is detailed in note 14.

Policy, Information and Advice

This includes the provision of Deafblind UK's Information and Advice Line.

About Me Care & Support Operations

This is made up of all the services that Deafblind UK and About Me Care & Support provide across the country.

Rainbow Court

Rainbow Court is a centre where deafblind people live independently.

Information & Communications Technology

To provide specialist computer equipment and training for deafblind people, either at Deafblind UK in their home.

Self-help Groups

This includes Deafblind UK's programme designed to raise awareness of deafblindness along with a project designed to improve access to healthcare services for deafblind people

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

6. CHARITABLE ACTIVITIES (continued)

Charitable expenditure comprises the following main elements:

	2016 £	2015 £
Wages and salaries, including staff training	2,082,437	2,135,347
Office running costs	249,257	394,660
IT costs	37,925	64,468
Travel and subsistence costs	170,314	150,616
Insurances	16,583	18,132
Training department costs	10,483	15,188
Deafblind Club costs	20,638	20,437
Irrecoverable VAT	(1,990)	(2,261)
Publications for members	4,576	2,071
Interpreting costs	378	1,159
Depreciation and loss on disposal of tangible fixed assets	54,462	74,138
Bad debt expense	429	-
Audit and accountancy	14,803	11,967
Salary and meeting costs	3,544	9,041
	<u>2,663,839</u>	<u>2,894,963</u>

7. STAFF COSTS

The aggregate payroll costs were:

	2016 £	2015 £
Wages and salaries	2,602,922	2,282,900
Social security costs	178,097	165,017
Pension costs	41,855	33,227
	<u>2,822,874</u>	<u>2,481,144</u>

	2016 No.	2015 No.
Employees who earned more than £60,000 during the year.		
£70,001 - £80,000	<u>1</u>	<u>1</u>

Pension contributions in relation to this employee amounted to £4,635 (2015 £4,559) in the year.

£3,544 has been reimbursed to Trustees during the year (2015: £2,663). This related to travel costs, guides and interpreting costs 3 Trustees in total received reimbursements (2015: 4).

The key management personnel of the parent charity, Deafblind UK, comprise the trustees (who are not remunerated in their role), and members of the executive team. The total employee benefits of the key management personnel of the Trust were £202,219 (2015: £212,024).

The key management personnel of the group comprise those of the Trust and the key management personnel of its wholly owned subsidiaries Deafblind UK Trading Limited, I Decide Limited and About Me Care & Support Limited. The employee benefits of key management personnel for the group was therefore £349,842 (2015: £344,566).

Trustees did not receive remuneration in 2016 or 2015.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

7. STAFF COSTS (continued)

Particulars of employees:

The average number of staff employed by the group during the financial year amounted to:

	2016	2015
	No.	No.
Finance, administrative & support	46	46
Regional service	101	98
Fundraising	11	10
Helpline, training and awareness	23	22
	<u>181</u>	<u>176</u>

8. NET INCOMING RESOURCES

Net incoming resources are stated after charging/(crediting):

	2016	2015
	£	£
Depreciation of tangible fixed assets - owned	61,531	81,261
Profit on disposal	(2,000)	-
Operating lease rentals – other	-	11,120
Auditors' remuneration		
- statutory audit of parent and consolidated accounts	9,225	8,950
- statutory audit of subsidiaries	7,950	6,745
- other services	<u>7,100</u>	<u>4,255</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

9. TANGIBLE FIXED ASSETS

GROUP

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2015	3,849,045	564,597	468,135	26,042	4,907,819
Additions	-	-	4,310	-	4,310
Disposals	-	(507,393)	(179)	(12,155)	(519,727)
At 31 March 2016	3,849,045	57,204	472,266	13,887	4,392,402
DEPRECIATION					
At 1 April 2015	415,653	530,941	439,924	26,042	1,412,560
Charge for the year	30,622	16,031	14,878	-	61,531
Disposals	-	(506,843)	-	(12,155)	(518,998)
At 31 March 2016	446,275	40,129	454,802	13,887	955,093
NET BOOK VALUE					
At 31 March 2016	3,402,770	17,075	17,464	-	3,437,309
At 31 March 2015	3,433,392	33,656	28,211	-	3,495,259

CHARITY

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2015	3,849,045	563,352	401,053	26,042	4,839,492
Additions	-	-	-	-	-
Disposals	-	(507,393)	(179)	(12,155)	(519,727)
At 31 March 2016	3,849,045	55,959	400,874	13,887	4,319,765
DEPRECIATION					
At 1 April 2015	415,653	530,475	382,936	26,042	1,355,106
Charge for the year	30,622	15,797	8,042	-	54,461
Disposals	-	(506,843)	-	(12,155)	(518,998)
At 31 March 2016	446,275	39,429	390,978	13,887	890,569
NET BOOK VALUE					
At 31 March 2016	3,402,770	16,530	9,896	-	3,429,196
At 31 March 2015	3,433,392	32,877	18,117	-	3,484,386

All fixed assets are held for charitable purposes.

Freehold property includes land of £801,250 (2015 £801,250) which is not depreciated.

The annual impairment review by the Trustees has assessed the value of the freehold buildings and the Trustees are confident that the asset value in the balance sheet is representative of a fair value in the marketplace.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

10. INVESTMENTS

CHARITY

Movement in market value

	2016	2015
COST	£	£
At 1 April 2015 and at 31 March 2016	<u>12</u>	<u>12</u>

Investments relate to the shares held in Deafblind UK Trading Limited, About Me Care and Support Limited and I Decide Limited, all 100% owned subsidiaries, and all companies incorporated in the United Kingdom. For further information on the activities of the subsidiaries, see note 4.

11. DEBTORS

GROUP

	2016	2015
	£	£
Trade debtors	168,534	113,835
Other debtors	2,735	43,800
Prepayments	55,543	37,202
	<u>226,812</u>	<u>194,837</u>

CHARITY

	2016	2015
	£	£
Trade debtors	5,435	4,126
Amounts owed by group undertakings	405,798	478,144
Prepayments	6,426	36,315
Other debtors	806	-
	<u>418,465</u>	<u>518,585</u>

12. CREDITORS: Amounts falling due within one year

GROUP

	2016	2015
	£	£
Trade creditors	91,696	108,816
Taxation and social security	49,881	37,229
Other creditors	149,370	137,966
Accruals	176,652	216,220
	<u>462,907</u>	<u>500,231</u>

CHARITY

	2016	2015
	£	£
Trade creditors	46,470	73,271
Taxation and social security	22,587	11,685
Other creditors	21,857	13,426
Accruals	176,652	216,220
	<u>267,566</u>	<u>314,602</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

13. COMMITMENTS UNDER OPERATING LEASES

At 31 March 2016 the group had annual commitments under non-cancellable operating leases as set out below.

	Land and Buildings			
	Group 2016	Charity 2016	Group 2015	Charity 2015
Operating leases which expire:	£	£	£	£
Within 1 year	-	-	1,946	-

14. RESTRICTED FUNDS

GROUP and CHARITY

	Balance at 1 Apr 2015	Movement in resources			Balance at 31 Mar 2016
	£	Incoming £	Outgoing £	Transfer £	£
National Centre for Deafblindness	3,069,245	-	(30,622)	-	3,038,623
Reaching Out to Deafblind People	-	119,439	(107,953)	-	11,486
Caravan & Respite breaks	14,609	19,661	(16,262)	-	18,008
Community Services	-	170,201	(170,201)	-	-
Big Lottery Fund NI	6,161	63,508	(65,027)	-	4,642
Connecting Lives Technology	20,635	57,150	(68,426)	-	9,359
London Outreach	26,145	73,750	(83,097)	-	16,798
Community Groups – Local Authority and Trusts	27,783	52,633	(80,234)	-	182
Community Outreach Local Authority	1,086	25,326	(23,757)	-	2,655
Community Groups – Wales	-	21,000	(21,000)	-	-
Yorkshire Outreach	19,241	4,000	(10,604)	-	12,637
Bristol Outreach	-	13,050	(2,120)	-	10,930
Director of Finance & Community Services	-	45,000	(11,250)	-	33,750
Hearing Loop	-	5,100	-	-	5,100
Volunteering Programme	-	35,000	(35,000)	-	-
Other appeals	-	76,540	(76,540)	-	-
Restricted Funds	3,184,905	781,358	(802,093)	-	3,164,170

National Centre for Deafblindness

Capital costs associated with the building of National Centre for Deafblindness in Peterborough.

Reaching Out to Deafblind People

Big Lottery Fund Grant (under the Reaching Communities fund) for identifying and supporting deafblind people in various regions of England.

Caravan & Respite Breaks

Facilitates subsidised caravan respite breaks for deafblind people, and their families and carers.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

14. RESTRICTED FUNDS (continued)

Community Services

Supporting information, advice, caseworker and volunteer services for deafblind members, carers and others working with deafblind people.

Big Lottery Fund NI

Big Lottery Fund Grant (under the Reaching Out - Connecting Older People fund) for social inclusion of deafblind people in Northern Ireland.

Connecting Lives Technology

Raising awareness of digital inclusion for deafblind people with opportunity to try out accessibility features of technology, supported by volunteers.

London Outreach

Funds to support staff and volunteers working with deafblind people in their homes and communities in London.

Wales

To maintain and develop peer support groups and volunteer support in Wales.

Community Groups – Local Authority and Trusts - Essex

Funds to provide peer support groups for deafblind people across England, Wales and Northern Ireland.

Yorkshire Outreach

Funds to support staff and volunteers working with deafblind people in their homes and communities in Yorkshire.

Bristol Outreach

To help fund the creation of a Community Outreach Service for Bristol and it's surrounding area.

Director of Finance & Community Services

This post leads the expansion of our work into new areas and synchronises our services across Wales, Northern Ireland and the English Regions.

Hearing Loop

Updating of the Hearing Loop systems within the National Centre for Deafblindness in Peterborough.

Volunteering Programme

Providing vital companionship, social integration and new opportunities for deafblind people.

Other appeals

Support for services and activities across other areas.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

15. UNRESTRICTED FUNDS

GROUP

	Balance at 1 Apr 2015	Movement in resources			Balance at 31 Mar 2016
	£	Incoming £	Outgoing £	Transfer £	£
General	1,565,582	2,319,606	(2,756,702)	(3,581)	1,124,905
Other fixed assets	426,014	-	(30,909)	3,581	398,686
Unrestricted Funds	1,991,596	2,319,606	(2,787,611)	-	1,523,591

CHARITY

	Balance at 1 Apr 2015	Movement in resources			Balance at 31 Mar 2016
	£	Incoming £	Outgoing £	Transfer £	£
General	1,673,181	949,489	(1,417,507)	729	1,205,892
Other fixed assets	415,141	-	(23,839)	(729)	390,573
Unrestricted Funds	2,088,322	949,489	(1,441,346)	-	1,596,465

Other Fixed Assets

The other fixed asset fund represents tangible fixed assets held for the charity's use excluding the National Centre for Deafblindness. The expenditure allocated on this fund represents the depreciation charged on these assets in the year, and the transfer represents the net movement relating to additions and disposals in the year.

16. ANALYSIS OF NET ASSETS

GROUP

	Tangible fixed assets £	Net current assets £	Total £
Restricted funds	3,038,623	125,547	3,164,170
Unrestricted funds	398,686	1,124,905	1,523,591
	3,437,309	1,250,452	4,687,761

CHARITY

	Tangible fixed assets £	Investments £	Net current assets £	Total £
Restricted funds	3,038,623	-	125,547	3,164,170
Unrestricted funds	390,573	12	1,205,892	1,596,465
	3,429,196	12	1,331,439	4,760,635

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

17. FINANCIAL INSTRUMENTS

The carrying amount of the charitable company's financial instruments as at 31 March 2016 was:

	Group 2016 £	Charity 2016 £	Group 2015 £	Charity 2015 £
<u>Financial assets</u>				
Debt instruments measured at amortised cost	171,269	412,039	157,635	482,270
<u>Financial liabilities</u>				
Measured at amortised cost	417,718	244,979	463,002	302,917

18. RELATED PARTY TRANSACTIONS

At the year end the charity was owed £97,904 (2015 £91,220) by About Me Care And Support Limited, a wholly owned subsidiary of Deafblind UK. During the year the charity recharged expenses of £74,094 (2015: £57,077) to About Me Care And Support Limited and was recharged expense of £6,518 (2015: £nil) from the company.

At the year end the charity was owed £170,934 (2015 £193,070) by Deafblind UK Trading Limited, a wholly owned subsidiary of Deafblind UK. During the year the charity recharged expenses of £53,002 (2015: £20,792) and rent of £36,000 (2015: £36,000) to Deafblind UK Trading Limited and made was recharged expenses of £3,219 (2015: £4,109) from the company.

At the year end the charity was owed £136,960 (2015 £193,855) by I Decide Limited, a wholly owned subsidiary of Deafblind UK. During the year the charity recharged expenses of £47,605 (2015: £80,659) to I Decide Limited and was recharged expenses of £72,195 (2015: £156,665) from the company.

During the year fees of £Nil (2015: £400) were paid to R Sandford, a Trustee, in respect of editorial services for the charity newsletter. There was no balance owed by, or owing to this Trustee at year end, or at the prior year end.

19. COMPANY LIMITED BY GUARANTEE

The company does not have share capital and is limited by guarantee. In the event of the company being wound up, the maximum amount which each member is liable to contribute is £1.

20. PENSIONS

The group contributes to a defined contribution scheme for its employees.

The charge for the year is £41,672, (2015: £33,227) and at the balance sheet date there were £5,259 of outstanding contributions (2015: £5,116) which were included within creditors.

21. CONTINGENT LIABILITY

There is a contingent liability in respect of the value added tax of certain other group companies under a group registration. At 31 March 2016 the maximum potential liability in respect of such value added tax was £5,247 (2015: £8,333).

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2016

22. COMPARITIVE STATEMENT OF FINANCIAL ACTIVITIES BY FUND

	Unrestricted Funds £	Restricted Funds £	Total Funds 2015 £
INCOME			
Income from donations and legacies			
Legacies	859,783	-	859,783
Grants and trusts	77,139	835,769	912,908
Other donations	69,516	-	69,516
	<u>1,006,438</u>	<u>835,769</u>	<u>1,842,207</u>
Income from other trading activities			
Commercial trading operations	453,302	-	453,302
Fundraising income	28,638	-	28,638
	<u>481,940</u>	<u>-</u>	<u>481,940</u>
Income from charitable activities			
Contracted services	1,157,217	-	1,157,217
Income from property	157,792	-	157,792
	<u>1,315,009</u>	<u>-</u>	<u>1,315,009</u>
Investment income	11,490	-	11,490
TOTAL INCOME	<u>2,814,877</u>	<u>835,769</u>	<u>3,650,646</u>
EXPENDITURE			
Fundraising costs	179,902	-	179,902
Commercial trading operations	468,940	-	468,940
Charitable activities	2,068,176	826,787	2,894,963
TOTAL EXPENDITURE	<u>2,717,018</u>	<u>826,787</u>	<u>3,543,805</u>
NET INCOME	<u>97,859</u>	<u>8,982</u>	<u>106,841</u>
Transfers between funds	-	-	-
Total funds brought forward	1,921,237	3,175,923	5,097,160
Total funds carried forward	<u>2,019,096</u>	<u>3,184,905</u>	<u>5,204,001</u>