

COMPANY REGISTRATION NUMBER 02426281

DEAFBLIND UK AND ITS SUBSIDIARIES
FINANCIAL STATEMENTS
31 MARCH 2013

Charity Number 802976



DEAFBLIND UK AND ITS SUBSIDIARIES

FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

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MEMBERS OF THE BOARD AND PROFESSIONAL ADVISORS

YEAR ENDED 31 MARCH 2013

The board of trustees	R Sandford (Chair)	deafblind
	D Evans	deafblind
	S Amull Henry	deafblind
	P Skivington	deafblind
	G Lister	
	E Bates	
	J Greenhalgh	
	P Voller	deafblind
	J Richards	deafblind
Company secretary	D Stonehouse	
Chief executive	J Skipp	
Registered office	National Centre for Deafblindness John and Lucille van Geest Place Cygnet Road Hampton Peterborough PE7 8FD	
Auditor	Baker Tilly UK Audit LLP Abbotsgate House Hollow Road Bury St Edmunds Suffolk IP32 7FA	
Bankers	Barclays Bank Peterborough Business Centre Peterborough PE1 1XE	

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TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2013

The Trustees, who are also Directors for the purpose of the Companies Act, have pleasure in presenting their report and the financial statements of the charity for the year ended 31 March 2013

STRUCTURE, GOVERNANCE AND MANAGEMENT

LEGAL STATUS

Founded in 1928, by deafblind people and their carers, Deafblind UK is a registered charity and company limited by guarantee

The Company is a registered charity (registration number 802976) and company limited by guarantee and is governed by its Memorandum and Articles which give deafblind people full voting rights as members of the company

The Board of Directors is composed of persons (herein called Directors) elected by the deafblind members. The Board must include a minimum of 50% deafblind Directors. Every year, subsequent to the first Annual General Meeting, one third of the Directors shall retire from office. A retiring Director shall be eligible for re-election.

ORGANISATIONAL STRUCTURE AND DECISION MAKING PROCESS

The Board of Directors are responsible for the strategic direction and policy of the organisation and identify priorities through a five year planning process. To summarise, decisions are taken at quarterly Board meetings and through day to day contact with Directors where required. Directors do not receive a salary but may claim expenses for attending meetings. The Chief Executive Officer takes responsibility for the delivery of strategy and policy determined by the Board and has delegated decision making powers agreed in advance by the Directors. Management of specific work areas and departments, including the new social enterprises About Me Care and Support Limited ('About Me') and i-decide Limited ('i-decide') that the charity developed during the year, is further delegated to a group of Senior Managers (Director of Corporate Services, Director of About Me Care and Support Ltd (wholly-owned social enterprise), Director of i-decide (wholly-owned social enterprise) and senior managers from Fundraising and Marketing, , Community Services and HR) and a team of Service Managers.

HOW DO WE PLAN

Planning processes which involve many thousands of deafblind people are never straightforward, but Deafblind UK is committed to taking everyone's views into account. As detailed above, the Directors, through the Chief Executive and his staff, consult the Deafblind UK membership regularly via a variety of forums, steering groups, individual surveys, evaluations and direct communications. These are all carried out with due regard to the range of communication needs that our members have.

To create as much flexibility as possible, deafblind people can feed back their views and comments in any way they feel most comfortable - by phone, through another person, by e-mail, Braille or large print. In this way no-one is excluded because of the restrictions of the process. All deafblind people's responses are collated and presented to the Board of Directors.

In the same way through the organisation's management process staff are consulted in teams, their responses discussed by managers and these results fed through to the Directors.

TRUSTEE RECRUITMENT, INDUCTION AND TRAINING

When recruiting new members to the Board, existing Directors are clear about the charity's purpose and aims. They also understand their broader duties and responsibilities which are clearly defined in their role descriptions, to ensure both that they are acting in the best interests of the Charity and that they are in a position to explain to new Directors what is required of them.

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We have successfully recruited two new Directors to the Board this year, filling gaps highlighted by a skills audit. Deafblind UK remains committed to ensuring the Board is predominantly made up of people who are deafblind or have a combined sight and hearing loss to ensure as an organisation, the Board reflects the members they serve. We have a recruitment plan which identifies any Deafblind UK Members who may be interested in applying for roles on the Board.

All new Directors have been supported in their new roles, following an agreed induction plan. Board members are clear about the charity's purpose and aims and fully understand their roles.

The Chief Executive meets regularly with Board members and Directors are called upon if support with individual issues is required. Quarterly Board meetings enable the Board to review the management of the organisation. The Senior Management Team has responsibility for the day to day running of the organisation.

Thanks to funding support, our new boardroom is in place and fully functioning. It includes a wide range of technology which enables communication support to be provided both to our Board Members and other users.

RISK POLICY

The Board of Directors are responsible for the management of the risks faced by Deafblind UK. Risks are identified, assessed and controls established throughout the year.

The key controls used by Deafblind UK include:

- Formal agenda for Board activity
- Comprehensive strategic planning, budgeting and management accounting
- Established organisational structure and lines of reporting
- Formal written policies
- Hierarchical authorisation and approval levels

AIMS AND OBJECTIVES OF DEAFBLIND UK

VISION

Deafblind UK's vision is that people who are deafblind or have a combined sight and hearing loss should have equal rights, access and opportunities as all other citizens within society.

MISSION STATEMENT

Deafblind UK is an organisation of and for people who are deafblind or have a combined sight and hearing loss. We will champion the rights and interests of all people who are deafblind or have a combined sight and hearing loss and will deliver quality services to support individuals to have autonomy and control over their lives.

We will achieve this by:

- Ensuring our Board of Directors is predominantly made up of people who are deafblind or have a combined sight and hearing loss. We will only invite sighted hearing people to join the Board where we have been unable to recruit the required expertise in a specific area.
- Raising public and professional awareness of the needs of people who are deafblind or have a combined sight and hearing loss.
- Working in partnership with deafblind people, public bodies, other voluntary organisations and the independent sector to provide information, advice and guidance alongside appropriate support and advocacy services to deafblind people and people with a combined sight and hearing loss.

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- To directly provide Independent Living Services which promote and enable individuals to have choice and control over their lifestyle and support their need for equality
- To campaign for legislative or social change to promote and enhance equal access and inclusion for deafblind people and people with combined sight and hearing loss

ACTIVITIES, ACHIEVEMENTS AND PERFORMANCE OF KEY AREAS OF DEAFBLIND UK

PUBLIC BENEFIT

In setting our activities and objectives each year we have regard to the Charity Commission's general guidance on public benefit. The trustees always ensure that the activities, services or programmes we undertake are in line with our charitable objects and aims.

The activities currently carried out for the public benefit by the charity can be broadly categorised into the following groups of programmes:

Independent Living Services - We provide a portfolio of support services to deafblind people to enable them to live independently and to interact with their local communities.

Community Services - We provide peer support groups to deafblind people in settings outside of their homes and enable deafblind people to take an active role in their communities. We build a network of volunteers from the local community to provide support to deafblind people and we work in partnership with local agencies and local authorities to support the sustainability of these peer support groups.

Specialist Services - We provide training to professionals working with deafblind people to promote deafblind knowledge, skills and professionalism and long term work to enable deafblind people to receive quality services. We provide communication support for deafblind people to attend medical appointments to cut down on waiting time and enable health professionals to fully address deafblind people's health needs.

Policy, Information and Advice - We enable carers and family to gain support, respite and improved morale. We help deafblind people to maintain their independence by increasing their access to the information and advice they need and provide them with information in a format they can read, i.e., Braille.

Finally, we monitor the way our services reduce social isolation, increase confidence, improve mental health and well-being and we feed this into our future planning for the growth of our activities, services and programmes.

HR AND TRAINING

The HR team has undergone changes in the latter part of this financial year. The team now comprises of a Head of HR and Business Support, a HR Advisor, a HR and Business Support Administrator and a Recruitment Officer. The team has transferred as a 'shared service' to i-decide to enable the group to be prepared for the increase in demand for Recruitment and HR services from i-decide, but also continue to closely support both Deafblind UK and About Me in strategic and operational functions. See pages 9 & 10 for further detail on i-decide and About Me.

Former Deafblind UK operations staff were formally transferred into About Me through TUPE transfer. Terms and conditions of employment were reviewed to ensure new Contracts of Employment were in line with the About Me employee strategy and put in place for new employees into About Me including the transition to four weekly pay. Work was undertaken to restructure teams in About Me London and Essex to improve the efficiency of our service delivery.

Recruitment has continued to be a key focus and the use of online recruitment and social media has continued

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to develop and grow With the appointment of a new Recruitment Officer we have been able to continue developing the recruitment function further, not only delivering the very best people into our business but proactively matching and meeting strategic needs with the right skills Organisations continue to face recruitment problems in a tight labour market We have managed approximately 66 recruitment campaigns (multiple appointments from some campaigns) and have seen an increase in recruitment activity for all three subsidiaries since the New Year

We have transferred our legal and employment law support to a firm of solicitors who are Health and Social Care specialists who work very closely with the Voluntary Organisations Disability Group (VODG) and support many of our peer organisations in the sector We see this transfer being a key aspect to ensure we have the specialist legal support to meet the needs of all subsidiaries and the forthcoming work we will be involved in The migration of the HR/staff records database into a new system called ISYS has seen the joining together of HR and About Me records enabling a streamlining of internal data for employees and time and attendance In the coming year a large part of the HR team's work will be to support i-decide customers with HR, payroll and recruitment support Other projects will include the introduction of the statutory Pension Auto Enrolment for all staff, introduction of smarter KPI's, an employee benefit review and continued emphasis on quality processes such as probationary reviews, performance management and absence monitoring

ICT

There were significant changes and improvements to the ICT services in the year In May we outsourced our IT support services to Ethical IT In doing so we opened up the opportunity for affordable expertise to be readily available to the organisation Ethical IT are experts in providing IT support to the social change sector working with charities and social enterprises to improve performance in an ethical and affordable way

In September we replaced our traditional local based servers with a virtual network of terminal services This has allowed us greater control with regards to data protection as all our data is now stored on secure central networks at all times We have also replaced our tape back-ups with online images which have significantly improved our disaster recovery protocol allowing us to be up and running very quickly in the event of a serious incident Operationally our large compliment of remote workers are now able to access identical services to those experienced in our Head Office, and all users can work on the network anywhere that has a computer and an internet connection This has given a greater flexibility to staff as well as enhancing the quality of service

We also replaced all our PCs with new thin client machines that are solely used to access the network As our entire stock was in need of replacing we opted for these new machines as they are more cost effective both in terms of initial price, on-going maintenance and energy efficient savings

During the year we upgraded our finance system SAP B1, in order to take advantage of the additional benefits the new version provided We also partitioned the system to incorporate the two social enterprises leading to the Finance department managing four companies in SAP B1

In the autumn we launched three new websites, designed and hosted by Honest Ideas Limited Honest Ideas are a local firm in Cambridge with a specialism in innovative and modern web design The three sites are designed on the same platform to ensure consistency, assist co-ordinated rollouts/updates and in doing so kept our costs to a minimum

The organisation also commenced the implementation of a new telephone time and attendance system for employees in About Me The ISYS system works on the basis of dialling a Freephone number from any landline at the start and the end of a shift The data is then collected and used to produce our invoices to customers as well as produce payroll reports for the Sage Payroll system Alongside the significant financial benefits of automating a manual system, the operational advantages are substantial including

- Full record of all visits to ensure compliance and immediately flag any anomalies allowing the Management Team real-time information to contact the relevant parties if there is a problem

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- Comprehensive training records of all staff with automatic alerts for reviews
- Sophisticated tool for the automatic compilation of KPIs to assist the Management Team
- Integrated Customer Management System to ensure consistency and quality of data in a secure environment
- Fully Integrated HR system that maintains and reviews all employee data such as pay rates, probation, annual leave, sickness etc

In 2013/2014 we intend to complete the implementation of the ISYS time and attendance system with fully automated integration with SAP B1 and Sage Payroll. We see this as not only vital to improve our internal processes, but also envisage a significant cost saving once we have aligned the systems.

We will also initiate a review of our client and fundraising databases, with the intention of implementing new systems in 2014/2015.

POLICY

We have undertaken a review of existing policies including the Volunteers handbook, the recruitment process and the CRB process, now DBS, in line with Government changes. We have identified the need for a Volunteer Recruitment Manager to grow this work and will be recruiting in the coming financial year. This will result in a more streamlined recruitment system for our volunteers across all three subsidiaries moving forward.

CAMPAIGNS

We continue to focus our work on the issues that are important to our members. We do this by campaigning in our own capacity or in partnership with other disability organisations. In the past year we have focused on 3 key areas, Welfare Reform, Health, and Social Care.

Welfare Reforms Deafblind UK has been involved in the Hardest Hit Campaign, a partnership campaign sending a clear message to the government to end benefits cuts and cuts on services, which disproportionately affect disabled people, those with long term conditions and their families.

We have also responded to a number of consultations on the reforms with the aim of ensuring that deafblind people do not experience an unfair reduction in their benefits. This has included:

Consultation on the proposed changes to Disability Living Allowance (DLA) and the introduction of the Personal Independence Payments (PIP). Deafblind UK opposed the introduction of PIP on the grounds that DLA was a well-targeted benefit aimed at compensating people for the additional cost of disability and replacing it with a benefit primarily aimed at reducing the cost of disability benefits by 'raising the bar' on the eligibility criteria.

We have been involved in a range of Personal Independence Payments (PIP) consultations, including the 'Assessment Thresholds', 'Eligibility for a Blue Badge' and 'PIP – Completing the Detailed Design'.

Whilst it has proved impossible to prevent the introduction of PIP, we believe our work will reduce the impact of the changes from DLA to PIP for deafblind people.

The Universal Credit and Related Regulations Call for Evidence, we commented on the inequality of online only claims.

The Housing Benefit Reforms, particularly on the 'Supporting Housing' consultation where we worked in partnership with other organisations, advocating for deafblind people to maintain their independence, choice and control over where they live. We joined forces with over 70 organisations in an open letter to MPs regarding the 'Bedroom Tax' asking for social housing tenants not to be penalised for having an extra bedroom if smaller properties were not available.

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Health our health campaigns have aimed to ensure that deafblind people can access high quality healthcare without experiencing barriers to that access. Our work has included,

Response to the NHS Mandate consultation on the ultimate accountability for NHS Commissioning, advocating for the right to accessible information and communication support including interpreting

Delivery of awareness talks to health audiences across the UK

Contact of all the Local Involvement Networks (LiNs) across England that are engaging with the new local Clinical Commissioning Groups (CCGs) to ask they include the needs of deafblind patients in their engagement

Social Care Our commentary on Social Care reforms aim to influence social care policy and guidance to ensure equality for all, whilst enabling deafblind people to retain their independence, control and dignity. To meet this aim we have commented on the following consultations

The draft Social Care Bill aimed at simplifying the complex adult social care legislation. Deafblind UK's response was aimed at ensuring that future legislation will meet the needs of deafblind people, and protect the specialist deafblind assessments

Future of the Independent Living Fund (ILF), up to 20,000 disabled people including deafblind people currently receive their social care funding from the ILF. The fund will likely close in 2015, and local authorities will take over this funding. Deafblind UK commented to ensure deafblind ILF users support levels will not be dramatically cut

'Fulfilling Potential' a document produced by the Office of Disability Issues focused on promoting independent living, choice, control and freedom for all people with disabilities. We ensured that deafblind people's experiences were incorporated

The New Safeguarding, We commented on this consultation to make sure that the rights of every deafblind person were not unfairly or unnecessarily taken from them

We continue to 'punch above our weight' in this area and remain committed to ensuring deafblind issues are raised with in social policies particularly when policy changes are being proposed

INFORMATION AND ADVICE LINE

The Information and Advice Line (IAL) is staffed by 1 member of staff and 7 volunteers, taking and making calls to our members, their carers and professionals. This work is supported by a caseworker who handles more complicated enquires in an enabling role, providing information to members that allows them to make informed decisions

We have provided information on a range of subjects, including equipment, benefits and housing issues to in excess of 600 members via the IAL and provided casework services to 24 individuals and organisations. We hold regular IAL volunteer team meetings where we organise speakers from external agencies to increase our knowledge base and improve services. This is set to continue and has proven to be both popular and successful

Plans for the coming year include a full complement of volunteers i.e. 10 volunteers to staff the IAL as well as the deployment of a second line which will be tasked with making outgoing calls only

Our commitment to support carers' remains, with all carers registered receiving 2 calls a year and a birthday card. This holistic approach works well. In the coming year we intend to promote this further with new and

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existing members their carers and families

MEMBERSHIP

Our membership has increased through the year with community services driving this increase. Members receive the following:

- A welcome pack containing information about our services, followed by a welcome call from the IAL
- A copy of Open Hand our quarterly magazine
- On-going calls are made on birthdays and two other points in the year, along with a birthday and Christmas card
- A referral system operates for members who want information and the casework function is promoted and made available to those with more complex issues to resolve

VOLUNTEER SERVICES

Our volunteering scheme remains popular and has expanded during the year to include social befriending. This is a time limited volunteer service that allows an individual to identify something that they can do with a volunteer with the aim of being able to do it unsupported after a period of time. A DIY volunteer service, providing a volunteer to do 'light' DIY tasks in the home and around the garden and a Digital Inclusion Befriender, a volunteer who will provide guidance on how to gain knowledge about 'off the peg' devices to increase independence.

As a result of this we have seen an increase in volunteer numbers. We currently have 247 volunteers and estimate this accounts for over 14,000 hours of volunteer support.

We also have three new projects just starting up, all of which include volunteering opportunities within their objectives. This means that volunteering opportunities and numbers will increase throughout the coming year.

The London Outreach Project is a befriending project aimed at identifying new members and volunteers, setting up befriending relationships across London.

The Digital Inclusion Project is a UK wide project aimed at setting up befriending around IT. It promotes the use of 'off the peg' devices amongst our membership and provides training/ support to volunteers to do this with free use of devices such as tablets, i-readers, etc.

The Northern Ireland Project, funded by the Big Lottery Fund, is primarily about setting up Peer Support Groups but includes home befriending.

All of this work is going to be supported by the new Volunteer Recruitment Manager role which will be based at Head office aimed at setting up new systems and process for the recruitment support and retention of volunteers across the UK.

PEER SUPPORT GROUPS

We now have 39 Peer Support Groups (PSG's) across England and Wales and as a result of the Northern Ireland project will see this service increased in the coming year.

Numbers of members attending, and volunteers supporting, this service has steadily increased throughout the year and we currently have 10% of our membership having registered an interest in attending these groups. The PSG's provide members with friendship and information as well as increasing independence. They continue to be very popular.

Plans to promote sustainability will be at the forefront of our work for the coming year.

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DIGITAL INCLUSION

The Digital Inclusion project started in October with the recruitment of a dedicated Project Officer for this role. Work has so far focussed on the infrastructure to support this project and has included the development of new policies and procedures that will allow us to promote, recruit and train Digital Inclusion befriending volunteers successfully, within a meaningful and organised framework. The remaining months of the first year will focus on the recruitment and placement of volunteers across the UK to this role.

OPERATIONS

ABOUT ME CARE AND SUPPORT LIMITED

The financial year 2012/13 has been an exciting year for About Me, the most exciting aspect being the newly created social enterprise which came into existence on 1st July 2012. The creation of the new enterprise presented a number of organisational challenges from the outset. This included

- Transferring all our contracted care and support services from Deafblind UK to About Me,
- Transferring under TUPE legislation all staff involved in the management and delivery of care and support services to About Me,
- Agreeing with commissioners (Local Authorities) and individual customers to reassign service contracts from Deafblind UK to About Me,
- Re-registering Deafblind UK to About Me with the Care Quality Commission (CQC) for the delivery of our regulated activity,
- Communicating all of this activity to our customers, staff, partners and supporters in a timely and appropriate fashion, including a new website within the Deafblind UK Group

All of this was achieved and on the 1 July 2013 About Me will celebrate its first birthday.

The creation of the new enterprise can be rightly celebrated as all of this was achieved in the on-going environmental climate within which health and social care continues to operate. Austerity continues to be the byword within the sector and pressure on funding aligned with ever increasing demand for services is the market within which we operate. Despite this About Me is confident that it can face these challenges by delivering a quality service that is described as "first in class" by its customers and presents real value for money for commissioners.

INDEPENDENT LIVING SERVICES

At 31 March 2013 About Me Care and Support were contracted to deliver 1,398 hours per week, an increase of 68 hours from the previous year. Whilst not as hoped for, it is growth and is representative of the continued economic climate that About Me is operating under. The last year has been a challenge with a steady decrease in contracted services for communicator guiding support and block contracts.

The reverse of this has seen an increase in the number of larger more bespoke packages of care for individuals as an alternative to residential care. With eight initial enquiries for substantial packages over 50 hours per week (five of these were 24/7 support) two substantial packages were won and are now being delivered by About Me.

Additionally to this, About Me has made a number of changes to compliance processes and tightened these to ensure they are maintained, this has resulted in a positive report from the CQC following our latest inspection.

Over the coming financial year it is About Me's intention to build on the initial start made on marketing. A portfolio of services has been developed and will be used for direct marketing to increase sales of About Me services. The Business Development Manager has a target of 350 hours for the coming financial year and will continue to look to deliver the Business Development Plan for 2013/2014.

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OTHER SERVICES

Specialist Services was in a period of transition for the year 2012/2013 and medical appointments specifically had declined. However, despite this, communication support for these appointments totalled 169 appointments to 45 deafblind people, which equates to 663 hours. About Me will be looking at marketing this service in the coming year.

Specialist training has also continued to thrive with a dedicated Training Officer to support with the promotion of services which we contracted out in September 2012 to Specialist Deafblind Consultancy – 19 days training has been completed by external professionals and internal staff of the Deafblind UK, About Me and i-decide.

This has been challenging as promotion is not as easy as anticipated, due to restraints of funding, therefore the coming year will see a harder push in marketing amongst the portfolio of services mentioned earlier.

RAINBOW COURT – SUPPORTED HOUSING SCHEME

The centre continues to attract attention from across the country as a unique environment for deafblind people to live independently in a secure environment with the appropriate support. About Me has recently been commended by a Care Manager of a London Borough for its work with a customer who was accepted on an emergency placement from a mental health service.

This type of service is used to promote the accommodation and interest in availability remains high and we regularly receive enquiries from both individuals and local authorities.

At present we have 14 individual tenants, one person resident under a short term license and one couple occupying 16 flats, with plans to move one more tenant into the scheme during the early part of 2013/2014.

DEAFBLIND CYMRU

The work continues to be supported directly by the organisation with the focus continuing on sustainability of the groups.

In the summer we were successful in obtaining further funding from the Big Lottery Fund Advantage programme for a three year project in North and South Wales developing a volunteer programme delivering befriending, access to community activities and a light touch 'handy person' service. This project called In Touch Wales plus our existing group network now gives Deafblind Cymru a significant presence in Wales and seen an increase in the organisations profile.

I-DECIDE

Following a successful bid for matched funding from the Department of Health Innovation, Excellence and Strategic Development Fund, Deafblind UK registered a second social enterprise in April 2012. The grant is for a period of three years from 2012/2015.

The name chosen for this venture was i-decide, with the strapline, 'Your Support, Your Way'. i-decide is a social enterprise that provides personalised, community-inclusive support solutions for individuals with a disability. i-decide exists to provide innovative solutions to individuals on direct payments, individual and personalised budgets, personal health budgets and self-funders. i-decide will work with people from all disability backgrounds, including people who have a learning disability, physical disability or mental health issue. We obviously offer specialist services to people with a sight and/or hearing impairment due to the historical expertise within Deafblind UK.

After an initial delay due to difficulties recruiting our new Business Development Manager, the staff in i-decide have worked tirelessly to deliver our aims and objectives of the three year business plan. Significant research and preparation was undertaken in autumn 2012 to prepare for operational activity in 2013.

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i-decide's offering includes

- Information, Advice & Guidance
- Supporting Planning
- PA Recruitment
- Payroll Services
- Managed Accounts
- Employer Support (HR, DBS Checks, Shortlisting, Interviewing, Training, etc)
- Customer and PA Forums, including virtual forums

Throughout the last quarter of the financial year, several tenders were submitted to local authorities to be an accredited/approved provider. We were successful in attaining this status in Gloucestershire and The London Borough of Wandsworth. We have recruited staff for both sites, and signed tenancy agreements on accommodation. Both areas were operational in June 2013.

During 2013/2014 i-decide will look to establish the current two locations and evaluate their development at regular intervals. This data will be fed back into the model to ensure that the menu of services on offer matches the customer's expectations.

We will also look to open a third site, preferably in the North of England, in the latter part of the year. In the current year, we will also identify two further locations for our services, opening towards the end of 2014, taking the total number of areas in which we will work to five by March 2015.

FUNDRAISING AND MARKETING

TRUSTS AND LEGACIES

Deafblind UK continued to enjoy strong support from loyal trusts and charitable foundations. We were delighted that this included support for the first time from 28 trusts during the year as well as on-going and repeated support from many others.

We were gratified to receive and be notified of many legacies during the year and pay tribute to those who generously supported us in this way. Their kindness has greatly helped the organisation.

STATUTORY GRANTS

We are extremely grateful to the Big Lottery Fund and the Department of Health for their on-going support in the past year. Our Big Lottery Fund in Touch Wales project, launched in November 2011, had a very successful first year. In England the Big Lottery Fund Community In Touch Project to develop Peer Support groups in East Anglia, the West Midlands and London also has been well received as it has opened groups across the regions, serving many new and existing Deafblind UK members.

Our England-based Connections Project – facilitating people with combined sight and hearing loss to access care and peer support and increased choice through self-help – completed its funding early in the financial year, and has seen its success support the launch of the About Me social enterprise. It was kindly funded by the Department of Health's Third Sector Investment Programme, Innovation, Excellence and Service Development Fund with a three year grant (which completed in August 2012).

DONOR MARKETING

This year we have focused on maintaining our donor retention and committed giving. We will be looking to grow over the next 12 months by encouraging text giving, giving via our website and raising the profile of our work through social media and marketing plans.

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REGIONAL FUNDRAISING

We continued to work with community groups, companies, schools and adult groups to raise funds and promote the work of Deafblind UK. We have also supported individuals who have worked with us to take part in the London Marathon, London to Paris cycle ride, parachute jumps, Lands' End to John O'Groats cycle ride, cake sales and a number of sponsored events throughout the year.

MARKETING AND COMMUNICATIONS

We are continuing to work closely with Deafblind UK teams to develop fundraising and marketing plans to promote the profile of the organisation, our work and our social enterprises.

Interest in our social media portals has steadily grown and we look to raise more awareness of our work and grow our social media profile during the coming year.

We have developed 3 new websites this year to enable supporters to engage more fully with us.

Our quarterly magazine, Open Hand has continued to receive positive feedback from members and professionals.

We have engaged with the media more fully this year to promote our projects, social enterprises and our work.

FINANCIAL OVERVIEW AND RESERVES POLICY

Given the current economic climate Deafblind UK and its subsidiaries has had a reasonable financial year. Deafblind UK's group incoming resources for the year totalled £3,332,332 and expenditure incurred during that period was £3,288,077. This leaves us with an accounting surplus of £44,255 for the financial year ending 31 March 2013. This surplus will increase the accumulated funds brought forward which will help to further the charities objectives.

Our consolidated net assets have increased by £44,255 (0.9%) over the financial year which has resulted in a strong cash/asset position for the Group which falls in line with our reserves policy.

Although we anticipate 2013/2014 will be a tough year our financial key objective over the next twelve months is to achieve as close to a balanced budget as possible.

The cumulative effect of the strategies detailed in the plans for the future section and within this report will be to continue to strengthen our organisational effectiveness, improve the profitability of About Me, continue to develop i-decide and maximise income from voluntary and statutory sources.

We will begin the process of further implementing these strategies during the course of the next financial year and expect to be able to continue to achieve the policy, which is a level of reserves in excess of four months operating costs through the allocation of surplus unrestricted income.

PLANS FOR THE FUTURE

We believe that the impact of the Government spending cuts will continue to have a negative impact on the lives of deafblind people. Significant reductions in welfare spending alongside cuts to local authority budgets will affect deafblind people who are dependent upon benefits and receive social care services. The cuts will also further isolate an already marginalised group within society and have a further negative impact on health and wellbeing.

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2013

Therefore, our plans as an organisation need to focus on how we can deliver more services to deafblind people within a constrained financial environment. We plan to achieve this by

Increasing the numbers of people we support by developing our volunteer service. We shall invest in a Volunteer Recruitment Manager post to support our field staff in identifying, recruiting and supporting more volunteers nationally. We intend to increase our volunteer services to deafblind people by offering well matched volunteers who can offer regular companionship alongside providing opportunities to access and participate in local communities.

We intend to increase the number of peer support groups (PSGs) from 39 to 45 over the next 12 months. PSG's enable deafblind people to share experiences, gain information and advice, participate in social activities and develop friendships with people who are also experiencing similar dual sensory loss. We shall focus the majority of our development programme in Northern Ireland, where we have been awarded a Big Lottery Fund grant to further develop these services.

Our social enterprise, About Me, will continue to deliver bespoke personalised social care services to people with a sensory loss in England. Local authorities across England are interested in commissioning our services to support people to remain in their own homes with access and opportunities to participate in their communities. We plan to increase the number of people we support over the coming 12 months and will particularly be focussing on increasing the number of people we support who have more complex needs as an alternative to residential care.

i-decide, our social enterprise delivering health, social care brokerage and employment support will become fully operational during this financial year. We plan to develop services in Gloucestershire and London in our initial development phase. Following these developments we plan to develop brokerage services in a further three areas.

To further develop our charitable services, we are investing in a branding exercise across the organisation to maximise our external recognition to a variety of audiences alongside developing our external communications to increase awareness of our services and the impact these have on the day to day lives of deafblind people. We will also be seeking to develop our fundraising capacity through a feasibility study identifying opportunities to increase our voluntary income and enabling us to deliver services to an even greater number of deafblind people.

RESULTS

The results for the year and the charity's financial position at the end of the year are shown in the attached financial statements.

THE TRUSTEES

The trustees who served the charity during the period were as follows:

R Sandford (Chair)	deafblind
D Evans	deafblind
S Arnull	deafblind
P Skivington	deafblind
G Lister	
E Bates	
J Greenhalgh	
P Voller (appointed 3 October 2012)	deafblind
J Richards (appointed 3 October 2012)	deafblind

DEAFBLIND UK AND ITS SUBSIDIARIES

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2013

TRUSTEES' RESPONSIBILITIES

The trustees are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the Trustees to prepare financial statements for the charitable company for each financial year. Charity law requires the Trustees to prepare group financial statements for the charitable company and its subsidiary undertakings. The financial statements must be prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) and are required to give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources of the group for the year. In preparing the financial statements the Trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP
- make judgments and estimates that are reasonable and prudent and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business

The Trustees are responsible for keeping accounting records that disclose with reasonable accuracy at any time the financial position of the charity and the group and enable them to ensure that the financial statements comply with the Companies Act 2006, and regulations made thereunder

They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

The Trustees are responsible for the maintenance and integrity of the financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements and other information included in annual reports may differ from legislation in other jurisdictions

The Trustees have confirmed that so far as they are aware, there is no relevant audit information of which the charitable company's auditors are unaware, and that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the charitable company's auditors are aware of that information

AUDITOR

A resolution to appoint Baker Tilly UK Audit LLP for the ensuing year was proposed at the Annual General Meeting in accordance with section 385 of the Companies Act 2006

Registered office
National Centre for Deafblindness
John and Lucille van Geest Place
Cygnet Road
Hampton
Peterborough
PE7 8FD

Signed by order of the trustees



D STONEHOUSE
Company Secretary

Approved by the trustees on 2 October 2013

DEAFBLIND UK AND ITS SUBSIDIARIES

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAFBLIND UK AND ITS SUBSIDIARIES

YEAR ENDED 31 MARCH 2013

We have audited the group and parent charity financial statements of Deafblind UK ("the financial statements") for the year ended 31 March 2013 on pages 16 to 34. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditor

As explained more fully in the Statement of Trustees' responsibilities set out on page 14, the trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed auditors under the Companies Act 2006 and report in accordance with those Acts. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [http://www.frc.org.uk/Our-Work/Codes-Standards/Audit-and-assurance/Standards-and-guidance/Standards-and-guidance-for-auditors/Scope-of-audit/UK-Private-Sector-Entity-\(issued-1-December-2010\).aspx](http://www.frc.org.uk/Our-Work/Codes-Standards/Audit-and-assurance/Standards-and-guidance/Standards-and-guidance-for-auditors/Scope-of-audit/UK-Private-Sector-Entity-(issued-1-December-2010).aspx)

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2013 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the Companies Act 2006.

Opinion on other requirement of the Companies Act 2006

In our opinion the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- the parent charity has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent charity financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of trustees' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

Baker Tilly UK Audit LLP

Claire Sutherland (Senior Statutory Auditor)

For and on behalf of

Baker Tilly UK Audit LLP

Statutory Auditor

Abbotsgate House

Hollow Road

Bury St Edmunds

Suffolk

IP32 7FA

10 October 2013

DEAFBLIND UK AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

(incorporating an income and expenditure account)

YEAR ENDED 31 MARCH 2013

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2013 £	Total Funds 2012 £
INCOMING RESOURCES					
Incoming resources from generated funds					
Voluntary income					
Legacies		356,896	-	356,896	332,461
Grants and trusts	1	78,441	880,601	959,042	913,692
Other donations, subscriptions and appeals		56,096	-	56,096	71,091
		<u>491,433</u>	<u>880,601</u>	<u>1,372,034</u>	<u>1,317,244</u>
Activities for generating funds					
Trading income	4	109,490	-	109,490	113,596
Investment income	2	9,863	-	9,863	3,800
Fundraising income		27,128	-	27,128	29,530
		<u>146,481</u>	<u>-</u>	<u>146,481</u>	<u>146,926</u>
Incoming resources from charitable activities					
Contracted services		1,666,041	-	1,666,041	1,836,601
Income from property		147,722	-	147,722	116,415
Other income		54	-	54	2,761
	3	<u>1,813,817</u>	<u>-</u>	<u>1,813,817</u>	<u>1,955,777</u>
TOTAL INCOMING RESOURCES					
		<u>2,451,731</u>	<u>880,601</u>	<u>3,332,332</u>	<u>3,419,947</u>
RESOURCES EXPENDED					
Costs of generating funds	5	130,232	-	130,232	127,837
Trading expenses – subsidiary company		113,582	-	113,582	61,856
Charitable activities	6	2,146,511	872,172	3,018,683	3,070,757
Governance costs	7	25,580	-	25,580	23,500
		<u>2,415,905</u>	<u>872,172</u>	<u>3,288,077</u>	<u>3,283,950</u>
TOTAL RESOURCES EXPENDED					
		<u>2,415,905</u>	<u>872,172</u>	<u>3,288,077</u>	<u>3,283,950</u>
NET INCOMING RESOURCES FOR THE YEAR					
		35,826	8,429	44,255	135,997
Transfers between funds					
		-	-	-	-
Total funds brought forward		1,798,610	3,242,993	5,041,603	4,905,606
Total funds carried forward		<u>1,834,436</u>	<u>3,251,422</u>	<u>5,085,858</u>	<u>5,041,603</u>

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared
All of the above amounts relate to continuing activities

The accounting policies and notes on pages 20 to 33 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

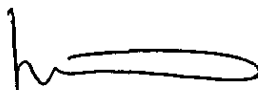
31 MARCH 2013

Company number 02426281
Charity number 802976

	Note	2013 £	2012 £
FIXED ASSETS			
Tangible assets	10	<u>3,636,624</u>	<u>3,650,000</u>
CURRENT ASSETS			
Debtors	12	332,867	365,709
Cash at bank and in hand		<u>1,640,716</u>	<u>1,498,079</u>
		1,973,583	1,863,788
CREDITORS Amounts falling due within one year	13	<u>(524,349)</u>	<u>(472,185)</u>
NET CURRENT ASSETS		<u>1,449,234</u>	<u>1,391,603</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>5,085,858</u>	<u>5,041,603</u>
NET ASSETS		<u>5,085,858</u>	<u>5,041,603</u>
FUNDS			
Restricted	15	3,251,422	3,242,993
Unrestricted	16	<u>1,834,436</u>	<u>1,798,610</u>
TOTAL FUNDS		<u>5,085,858</u>	<u>5,041,603</u>

These financial statements were approved and authorised for issue by the Trustees on the 2 October 2013 and are signed on their behalf by

R SANDFORD (CHAIR)
Trustee



The accounting policies and notes on pages 20 to 33 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

CHARITY BALANCE SHEET

31 MARCH 2013

Company number 02426281

Charity number 802976

	Note	2013 £	2012 £
FIXED ASSETS			
Tangible assets	10	3,623,743	3,630,658
Investments	11	12	2
		<u>3,623,755</u>	<u>3,630,660</u>
CURRENT ASSETS			
Debtors	12	500,442	430,149
Cash at bank and in hand		1,327,168	1,434,640
		<u>1,827,610</u>	<u>1,864,789</u>
CREDITORS Amounts falling due within one year	13	(348,212)	(453,846)
NET CURRENT ASSETS		<u>1,479,398</u>	<u>1,410,943</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>5,103,153</u>	<u>5,041,603</u>
NET ASSETS		<u>5,103,153</u>	<u>5,041,603</u>
FUNDS			
Restricted income funds	15	3,251,422	3,242,993
Unrestricted income funds	16	1,851,731	1,798,610
TOTAL FUNDS		<u>5,103,153</u>	<u>5,041,603</u>

These financial statements were approved and authorised for issue by the Trustees on the and are signed on their behalf by

R SANDFORD (CHAIR)
Trustee



The accounting policies and notes on pages 20 to 33 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

GROUP CASH FLOW STATEMENT

YEAR ENDED 31 MARCH 2013

	2013 £	2012 £
NET CASH INFLOW FROM OPERATING ACTIVITIES	206,249	425,534
RETURNS ON INVESTMENT AND SERVICING OF FINANCE		
Interest received	<u>9,863</u>	<u>3,800</u>
Net cash inflow from returns on investment and servicing of finance	9,863	3,800
CAPITAL EXPENDITURE		
Payments to acquire tangible fixed assets	<u>(73,475)</u>	<u>(50,344)</u>
Net cash outflow from capital expenditure	(73,475)	(50,344)
INCREASE IN CASH	<u>142,637</u>	<u>378,990</u>

RECONCILIATION OF NET OUTGOING RESOURCES TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2013 £	2012 £
Net incoming resources	44,255	135,997
Returns on investment and servicing of finance	(9,863)	(3,800)
Depreciation	86,851	95,231
Decrease in debtors	32,842	23,505
Increase in creditors	52,164	174,601
Net cash inflow from operating activities	<u>206,249</u>	<u>425,534</u>

RECONCILIATION OF NET CASH FLOW MOVEMENT TO MOVEMENT IN NET FUNDS

	2013 £	2012 £
Increase in cash in the year	<u>142,637</u>	<u>378,990</u>
Change in net funds	<u>142,637</u>	<u>378,990</u>
Net funds at 1 April 2012	<u>1,498,079</u>	<u>1,119,089</u>
Net funds at 31 March 2013	<u>1,640,716</u>	<u>1,498,079</u>

ANALYSIS OF CHANGES IN NET FUNDS

	1 April 2012 £	Cash flow £	31 March 2013 £
Net cash			
Cash at bank and in hand	<u>1,498,079</u>	<u>142,637</u>	<u>1,640,716</u>

The accounting policies and notes on pages 20 to 33 form part of these financial statements

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2013

Basis of accounting

The financial statements have been prepared under the historical cost convention and comply with the Companies Act 2006. The financial statements have been prepared in accordance with Statement of Recommended Practice (SORP), "Accounting and Reporting by Charities", published in March 2005 (revised May 2008) and applicable accounting standards. The Statement of Financial Activities (SOFA) and Balance Sheet consolidate the financial statements of the Charity and its subsidiary undertakings. The results of the subsidiary are consolidated on a line-by-line basis.

The accounts have been prepared on a going concern basis as the trustees do not believe there are any material uncertainties surrounding the charity's ability to trade in the coming year.

No separate SOFA or Income and Expenditure Account have been presented for the Charity alone as permitted by section 408 of the Companies Act 2006 and paragraph 397 of the SORP. The unconsolidated figure for the net incoming resources of the charity, including donations from its subsidiaries, would have been £91,550 (2012: £135,997).

Fixed assets

All fixed assets are initially recorded at cost. Generally expenditure over £500 of a capital nature is capitalised at cost as fixed assets within the relevant fund.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold buildings	1% straight line
Equipment	20% straight line
Fixtures and fittings	10-15% straight line
Motor vehicles	25% straight line

Given the long period over which the freehold buildings are depreciated they are also subject to an annual impairment review by the Trustees.

Donated assets

Donated assets are capitalised at a reasonable estimate of the value to the charity.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The charity operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the charity. The annual contributions payable are charged to the statement of financial activities.

Funds

If monies are given for a specific purpose, this income and related expenditure is treated as restricted. If the income is for general use, it is included as unrestricted and may be expended at the discretion of the Trustees in furtherance of the objects of the charity.

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2013

INCOMING RESOURCES

Voluntary Income is recognised in the appropriate fund as follows.

Legacies

Legacies are included in income when received, or if before receipt it becomes reasonably certain that the legacy will be received and the value can be determined with reasonable certainty

Grants

Grants are included in income when receivable

Donations

Donations under gift aid together with the associated income tax recovery are recognised as income when the donation is received

Activities for generating funds include:

Trading income

Conference income, from hiring out the conference facilities at Deafblind UK's headquarters is recognised as income as soon as the event has taken place. Income and expenditure arising from the conference facilities is included in the trading company, Deafblind UK Trading Limited

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from support work is included in the trading company, About Me Care and Support Limited

Fees and charges and brokerage services income, exclusive of VAT, are included in the period which they relate to. Income and expenditure arising from support work is included in the trading company, I decide Limited

Investment income includes

Rental income

Deafblind UK receives rental income from renting accommodation at 18 Rainbow Court, Paston Ridings, Peterborough, PE4 7UP, to deafblind people. It is recognised as income in the period to which the income relates

Incoming resources for charitable activities is recognised as

Fees and charges and support work

Fees and charges and support work income, exclusive of VAT, are included in the period which they relate to

Other income

All other income, exclusive of VAT, is recorded in the period that it relates to

Branch income

The results of the branches of the charity are consolidated in the accounts

RESOURCES EXPENDED AND IRRECOVERABLE VAT

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay. The costs of operating the charity have been split between costs of generating funds, charitable expenditure, and governance costs

The support costs include an apportionment to fundraising and direct charitable activities, and have been allocated based on staff numbers. Governance costs are costs of complying with the statutory requirements of the general running of the charity. Irrecoverable VAT is charged against the category of expenditure for which it was incurred

DEAFBLIND UK AND ITS SUBSIDIARIES

ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2013

JOINT ARRANGEMENTS

Deafblind UK accounts for its own share of the assets, liabilities and cash flows in the joint arrangement, measured according to the terms of that arrangement. Further details are provided in note 6.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

1. VOLUNTARY INCOME – GRANTS AND TRUSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2013 £	Total Funds 2012 £
Grants & donations including specific appeals	78,441	508,022	586,463	612,995
Big Lottery Fund	-	279,073	279,073	256,441
Department of Health	-	93,506	93,506	44,256
	<u>78,441</u>	<u>880,601</u>	<u>959,042</u>	<u>913,692</u>

Restricted grants	Project Funded	Total £
The Department of Health's Third Sector Investment Programme	The Connections Project (£13,506 spent in period)	13,506
The Big Lottery Fund	Welsh Connections Project (£250 spent in period)	250
The Big Lottery Fund	In Touch Wales Project (£173,286 spent in period)	182,127
The Big Lottery Fund	Community In Touch Project (£82,153 spent in period)	92,946
The Big Lottery Fund	Connections Northern Ireland (£4,000 spent in period)	4,000
The Department of Health - Innovation, Excellence and Strategic Development Fund	Decide Personalised Support for Deafblind People (£80,000 spent in period)	80,000

Also received with thanks

ABF The Soldiers' Charity	for deafblind members who served in the Army	4,000
City Bridge Trust	for the work of our London Outreach Officers with elderly deafblind people	19,500
Donald Forrester Trust	for work with deafblind people	5,000
Esmée Fairbairn Foundation	to support the work of our Chief Executive	28,922
Harrison Clark Solicitors Charitable Trust	for work with elderly deafblind people in Worcestershire	343
Inman Charity Trustees Ltd	for work with deafblind people	5,000
Jessie Spencer Trust	for work in Nottinghamshire	500
Keith Baker Charitable Will Trust 2007	for work with elderly deafblind people in East Sussex	1,050
Lady Hind Trust	for work with elderly deafblind people in Nottinghamshire	500
Lord and Lady Lurgan Trust	for work with deafblind people in London	1,000
Lloyds TSB Foundation for England and Wales	(part of a three-year grant), towards the work of our Community Services Officer in North West England	14,770
The Merchant Taylors' Consolidated Charities for the Infirm	towards our work with deafblind people in London	5,000
Rank Foundation	to continue and expand Peer Support Groups for deafblind people in North Wales	46,000
Rayne Foundation	for our Connecting Lives Technologies Officer	5,000
Sobell Foundation	towards deafblind peer support groups in South Wales	5,000
Sovereign Health Care Charitable Trust	towards our work in West Yorkshire	7,500

Our thanks also goes to other trusts and foundations that may prefer not to be mentioned specifically

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

2. INVESTMENT INCOME

	Unrestricted Funds £	Restricted Funds £	Total Funds 2013 £	Total Funds 2012 £
Bank interest received	<u>9,863</u>	<u>-</u>	<u>9,863</u>	<u>3,800</u>

3. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES

	Unrestricted Funds £	Restricted Funds £	Total Funds 2013 £	Total Funds 2012 £
Contracted services				
Supporting People grant	-	-	-	152,075
Fees, charges and support work	<u>1,666,041</u>	<u>-</u>	<u>1,666,041</u>	<u>1,684,526</u>
	<u>1,666,041</u>	<u>-</u>	<u>1,666,041</u>	<u>1,836,601</u>
Income from property	<u>147,722</u>	<u>-</u>	<u>147,722</u>	<u>116,415</u>
	<u>1,813,763</u>	<u>-</u>	<u>1,813,763</u>	<u>1,953,016</u>
Other income				
Training income	54	-	54	1,171
Fundraising	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,590</u>
	<u>54</u>	<u>-</u>	<u>54</u>	<u>2,761</u>
	<u>1,813,817</u>	<u>-</u>	<u>1,813,817</u>	<u>1,955,777</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

4 INCOME FROM SUBSIDIARY'S TRADING ACTIVITIES

The Charity is the sole member of the following companies

Deafblind UK Trading Limited, a company established to provide conference facilities, provide transcription services and to sell merchandise on behalf of the charity

About Me Care and Support Limited, a social enterprise working with people who have a sensory impairment to provide personalised, community-inclusive care and support solutions

I Decide Limited, a social enterprise supporting older and disabled people to develop personalised support based on their needs and aspirations while putting the individual in charge of their own support

Ultimately the activities are undertaken with a view to raising funds for Deafblind UK

Their results for the year, as extracted from the audited financial statements, are summarised below

	I Decide Limited		About Me Care and Support Limited		Deafblind UK Trading Limited	
	2013	2012	2013	2012	2013	2012
	£	£	£	£	£	£
Turnover	-	-	1,190,948	-	117,490	113,596
Cost of sales	-	-	(1,035,238)	-	(15,922)	(9,773)
Administrative expenses	(72,723)	-	(173,005)	-	(100,589)	(87,575)
Other operating income	80,000	-	-	-	-	-
Amounts payable under gift aid donation	(7,277)	-	-	-	(631)	(15,740)
Operating profit before taxation	-	-	(17,295)	-	348	508
Corporation tax payable	-	-	-	-	(348)	(508)
Retained profit	-	-	(17,295)	-	-	-
Paid up share capital	2	-	8	-	2	2
Net assets	2	-	8	-	2	2

£7,908 (2012 £15,740) was gifted by the subsidiaries to the charity in the year

5 COSTS OF GENERATING FUNDS

	Unrestricted Funds	Restricted Funds	Total Funds 2013	Total Funds 2012
	£	£	£	£
Fundraising and publicity costs including salaries and consultancy	127,019	-	127,019	124,089
Postage and stationery	3,213	-	3,213	3,748
	<u>130,232</u>	<u>-</u>	<u>130,232</u>	<u>127,837</u>

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

6. CHARITABLE ACTIVITIES

	Direct charitable	Support costs	Total 2013	Total 2012
	£	£	£	£
Direct charitable expenditure				
Policy, Information & Advice	333,303	183,196	516,499	224,957
About Me/DBUK Operations	1,477,890	426,380	1,904,270	1,859,272
Rainbow Court	46,547	25,585	72,132	391,206
Information & Communications				
Technology	121,059	52,851	173,910	166,612
Self-help groups	224,989	123,663	348,652	387,410
Deafblind diploma	3,220	-	3,220	41,300
	<u>2,207,008</u>	<u>811,675</u>	<u>3,018,683</u>	<u>3,070,757</u>

Support costs are allocated directly between activities. The movement on restricted funds in respect of charitable activities is detailed in note 15.

Policy, Information and Advice

This includes the provision of Deafblind UK's 24 hour helpline and counselling service. Also included is the work of the Training department who provide specialist training relating to deafblindness.

About Me/DBUK Operations

This is made up of all the services that Deafblind UK and About Me provide across the country, including the provision of Communicator Guides, Regional Workers and specific funded projects including Pensions and Benefits Co-ordinator and National BME Co-ordinator.

Rainbow Court

Rainbow Court is Deafblind UK's National Training and Rehabilitation Centre, a full range of services are provided including residential respite care, activity breaks and provision of accommodation.

Information & Communications Technology

To provide specialist computer equipment and training for deafblind people, either at Deafblind UK in their home.

Self-help groups

This includes Deafblind UK's programme designed to raise awareness of deafblindness along with a project designed to improve access to healthcare services for deafblind people.

Deafblind diploma

The Deafblind Studies programme is a consortium owned and managed activity, which involves the delivery of undergraduate qualifications for workers developing and delivering services to deafblind people. Under the consortium agreement, partners (Deafblind UK, Deafblind Scotland, RNIB, Sense, Sense Scotland and Signature) adopt particular administrative and management functions in support of the activity. Deafblind UK has adopted financial administration and fund holding.

One-sixth of the assets, liabilities and cash flows have been included within these financial statements, as this is the best estimate of the share to which Deafblind UK has a right, in accordance with the consortium agreement. Our administration of the Diploma ended on 31 March 2013.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

6. CHARITABLE ACTIVITIES (continued)

Charitable expenditure comprises main elements

	2013 £	2012 £
Wages and salaries, including staff training	2,202,357	2,366,095
Office running costs	534,434	305,045
IT costs	3,936	14,242
Travel and subsistence costs	139,954	148,870
Insurances	24,651	26,091
Training department costs	15,667	33,383
Deafblind Diploma costs	-	33,420
Deafblind Club costs	21,661	20,108
Publications for members	11,987	15,743
Interpreting costs	1,908	8,920
Depreciation and loss on disposal of tangible fixed assets	78,891	87,768
Bad debt expense	(16,763)	11,072
	<u>3,018,683</u>	<u>3,070,757</u>

7. GOVERNANCE COSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2013 £	Total Funds 2012 £
Audit and accountancy fees	9,883	-	9,883	10,200
Salary and meeting costs	13,923	-	13,923	12,304
Trustee expenses	1,774	-	1,774	996
	<u>25,580</u>	<u>-</u>	<u>25,580</u>	<u>23,500</u>

Salary costs are apportioned to Governance on the basis of the amount of time that staff are expected to spend on governance related matters

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

8 STAFF COSTS

The aggregate payroll costs were

	2013 £	2012 £
Wages and salaries	1,239,827	2,247,374
Social security costs	94,728	163,073
Pension costs	18,655	20,464
	<u>1,353,210</u>	<u>2,430,911</u>
Employees who earned more than £60,000 during the year	<u>1</u>	<u>1</u>

£1,774 has been reimbursed to Trustees during the year (2012 £996) This related to travel costs, guides and interpreting costs 4 Trustees in total received reimbursements (2012 4)

Particulars of employees

The average number of staff employed by the group during the financial year amounted to

	2013 No	2012 No
Finance, administrative & support	30	25
Regional service	120	103
Rainbow Court	-	23
Fundraising	9	7
Helpline, training and awareness	21	16
	<u>180</u>	<u>174</u>

9 NET INCOMING RESOURCES

Net incoming resources are stated after charging

	2013 £	2012 £
Staff pension contributions	18,655	20,464
Depreciation	86,851	95,231
Auditors' remuneration		
- as auditors	8,500	8,200
- as auditors of subsidiaries	8,800	2,450

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

10. TANGIBLE FIXED ASSETS GROUP

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2012	3,849,045	497,226	448,778	64,110	4,859,159
Additions	-	53,808	5,780	13,887	73,475
Disposals	-	-	-	(11,995)	(11,995)
At 31 March 2013	<u>3,849,045</u>	<u>551,034</u>	<u>454,558</u>	<u>66,002</u>	<u>4,920,639</u>
DEPRECIATION					
At 1 April 2012	323,789	453,376	376,747	55,247	1,209,159
Charge for the year	30,621	24,606	23,956	7,668	86,851
On disposals	-	-	-	(11,995)	(11,995)
At 31 March 2013	<u>354,410</u>	<u>477,982</u>	<u>400,703</u>	<u>50,920</u>	<u>1,284,015</u>
NET BOOK VALUE					
At 31 March 2013	<u>3,494,635</u>	<u>73,052</u>	<u>53,855</u>	<u>15,082</u>	<u>3,636,624</u>
At 31 March 2012	<u>3,525,256</u>	<u>43,850</u>	<u>72,031</u>	<u>8,863</u>	<u>3,650,000</u>

CHARITY

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
COST					
At 1 April 2012	3,849,045	497,146	395,688	64,110	4,805,989
Additions	-	53,808	4,281	13,887	71,976
Disposals	-	-	-	(11,995)	(11,995)
At 31 March 2013	<u>3,849,045</u>	<u>550,954</u>	<u>399,969</u>	<u>66,002</u>	<u>4,865,970</u>
DEPRECIATION					
At 1 April 2012	323,789	453,376	342,919	55,247	1,175,331
Charge for the year	30,621	24,606	15,996	7,668	78,891
On disposals	-	-	-	(11,995)	(11,995)
At 31 March 2013	<u>354,410</u>	<u>477,982</u>	<u>358,915</u>	<u>50,920</u>	<u>1,242,227</u>
NET BOOK VALUE					
At 31 March 2013	<u>3,494,635</u>	<u>72,972</u>	<u>41,054</u>	<u>15,082</u>	<u>3,623,743</u>
At 31 March 2012	<u>3,525,256</u>	<u>43,770</u>	<u>52,769</u>	<u>8,863</u>	<u>3,630,658</u>

All fixed assets are held for charitable purposes

Freehold property includes land of £801,250 which is not depreciated

The annual impairment review by the Trustees has assessed the value of the freehold buildings and the Trustees are confident that the asset value in the balance sheet is representative of a fair value in the marketplace

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

11 INVESTMENTS

CHARITY

Movement in market value

	2013	2012
	£	£
COST		
At 1 April 2012	2	2
Additions	10	-
At 31 March 2013	12	2

Investments relate to the shares held in Deafblind UK Trading Limited, About Me Care and Support Limited and I Decide Limited, all companies incorporated in the United Kingdom

12 DEBTORS

GROUP

	2013	2012
	£	£
Trade debtors	183,117	169,743
Prepayments	149,750	195,966
	332,867	365,709

CHARITY

	2013	2012
	£	£
Trade debtors	3,422	146,952
Amounts owed by group undertakings	395,445	87,231
Prepayments	101,575	195,966
	500,442	430,149

13 CREDITORS: Amounts falling due within one year

GROUP

	2013	2012
	£	£
Trade creditors	125,753	114,200
Taxation and social security	43,852	52,567
Other creditors	57,068	50,410
Accruals & deferred income	297,676	255,008
	524,349	472,185

CHARITY

	2013	2012
	£	£
Trade creditors	113,234	111,139
Taxation and social security	25,122	44,972
Other creditors	22,980	49,350
Accruals & deferred income	186,876	248,385
	348,212	453,846

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

14 COMMITMENTS UNDER OPERATING LEASES

At 31 March 2013 the charity had annual commitments under non-cancellable operating leases as set out below

	Assets other than land and buildings	
	2013	2012
	£	£
Operating leases which expire:		
Within 2 to 5 years	-	13,593

15. RESTRICTED FUNDS

GROUP and CHARITY

	Balance at 1 Apr 2012	Movement in resources		Transfer	Balance at 31 Mar 2013
	£	Incoming £	Outgoing £	£	£
National Centre for Deafblindness	3,161,109	-	(30,621)	-	3,130,488
Welsh Connections	-	250	(250)	-	-
Community in touch England	28,379	92,946	(82,153)	-	39,172
Community in touch Wales	37,473	182,127	(173,286)	-	46,314
Department of Health's Third Sector Investment Programme	-	13,506	(13,506)	-	-
Community Groups - North West	-	9,950	(9,950)	-	-
Caravan & Respite breaks	3,605	14,775	(13,192)	-	5,188
CEO & Governance	-	28,922	(28,922)	-	-
Communications & PIA	-	41,740	(41,740)	-	-
Community Groups	-	2,500	(2,500)	-	-
Big Lottery Fund – Northern Ireland	760	4,000	(4,000)	-	760
Department of Health – I Decide	-	80,000	(80,000)	-	-
Lloyds TSB Foundation	-	14,770	(14,770)	-	-
Head of PIA	11,667	-	(11,667)	-	-
Connecting lives technology	-	29,298	(29,298)	-	-
London Outreach	-	19,500	(13,000)	-	6,500
Specialist Services	-	1,025	(1,025)	-	-
Wales Trust Appeal	-	52,000	(29,000)	-	23,000
Other – communication appeal	-	200	(200)	-	-
Other appeals	-	293,092	(293,092)	-	-
Restricted Funds	3,242,993	880,601	(872,172)	-	3,251,422

National Centre for Deafblindness

Capital costs associated with the building of National Centre for Deafblindness in Peterborough

National Centre for Deafblindness

Capital costs associated with the building of National Centre for Deafblindness in Peterborough

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

15 RESTRICTED FUNDS (continued)

Community in Touch England

Community in Touch project for social inclusion of Deafblind people in various regions of England, via peer support groups

Community in Touch Wales

Community in Touch project for social inclusion of Deafblind people in North and South Wales

Department of Health's Third Sector Investment Programme

Development of Independent Living Services and Peer Support for Deafblind People in England

Community Groups - North West

To establish Peer Support Groups and volunteer support in North West England

Caravan & Respite Breaks

Facilitates subsidised caravan respite breaks for Deafblind people, and their families and carers

CEO & Governance

Supporting the work of the Chief Executive Officer and Board of Trustees in delivering all of DBUK services for Deafblind people

Communications & PIA

Supporting information, advice, caseworker and volunteer services for deafblind members, carers and others working with Deafblind people

Community Groups

Funds to provide peer support groups for Deafblind people

Big Lottery Fund - Northern Ireland

Connections project for social inclusion of Deafblind people in Northern Ireland via groups and befriending volunteers

Department of Health - I Decide

Voluntary Sector Investment Programme, Strategic Development Fund To establish a Social enterprise to broker personal assistance and care planning services for Deafblind and other disabled people in England

Lloyds TSB Foundation

To establish Peer Support Groups and volunteer support in North West England

Head of PIA

Management of the Policy Information and Advice Service

Funds in support of the work and ethos of the charity - from general appeals and update reports

Connecting Lives Technology

Raising awareness of digital inclusion for Deafblind people with opportunity try out accessibility features of technology, supported by volunteers

London Outreach

Support by staff and volunteers to Deafblind Londoners in their homes and communities

Specialist Services

In support of individual services for Deafblind people

Wales Trust Appeal

To maintain and develop Peer Support Groups and volunteer support in Wales

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

16 UNRESTRICTED FUNDS

GROUP

	Balance at 1 Apr 2012	Movement in resources		Transfer	Balance at 31 Mar 2013
	£	Incoming £	Outgoing £		£
General	1,203,576	2,451,731	(2,256,356)	(70,651)	1,328,300
Other fixed assets	488,891	-	(56,230)	73,475	506,136
'About Me' care & support	81,143	-	(81,143)	-	-
Website costs	25,000	-	(22,176)	(2,824)	-
Unrestricted Funds	1,798,610	2,451,731	(2,415,905)	-	1,834,436

CHARITY

	Balance at 1 Apr 2012	Movement in resources		Transfer	Balance at 31 Mar 2013
	£	Incoming £	Outgoing £		£
General	1,203,576	1,115,201	(910,491)	(49,810)	1,358,476
Other fixed assets	488,891	-	(48,270)	52,634	493,255
'About Me' care & support	81,143	-	(81,143)	-	-
Website costs	25,000	-	(22,176)	(2,824)	-
Unrestricted Funds	1,798,610	1,115,201	(1,062,080)	-	1,851,731

Other Fixed Assets

The other fixed asset fund represents tangible fixed assets held for the charity's use excluding the National Centre for Deafblindness. The movement thereon representing additions less disposals and depreciation in the year.

'About Me' care & support

These funds have been designated by the Trustees for the development of a sustainable social enterprise that will generate increasing funds to support Deafblind people in the future. All funds were expended during the year.

Website costs

These funds were designated in the prior year by the Trustees for website costs. £22,176 of costs were incurred in the year and the balance of £2,824 was released back to the general fund.

DEAFBLIND UK AND ITS SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013

17. ANALYSIS OF NET ASSETS

GROUP	Tangible fixed assets £	Other net assets £	Total £
Restricted funds	3,130,488	120,934	3,251,422
Unrestricted funds	506,136	1,328,300	1,834,436
	<u>3,636,624</u>	<u>1,449,234</u>	<u>5,085,858</u>

CHARITY	Tangible fixed assets £	Investments £	Other net assets £	Total £
Restricted funds	3,130,488	-	120,934	3,251,422
Unrestricted funds	493,255	12	1,358,464	1,851,731
	<u>3,623,743</u>	<u>12</u>	<u>1,479,398</u>	<u>5,103,153</u>

18. RELATED PARTY TRANSACTIONS

The charity has taken advantage of the exemption allowed by Financial Reporting Standard 8, not to disclose any transactions with 100% owned subsidiaries

During the year fees of £800 (2011 £600) were paid to R Sandford, a Trustee, in respect of editorial services for the charity newsletter

19. COMPANY LIMITED BY GUARANTEE

The company does not have a share capital and is limited by guarantee. In the event of the company being wound up, the maximum amount which each member is liable to contribute is £1

20. PENSIONS

The company contributes to a defined contribution scheme for its employees

The charge for the year is £18,655 (2012 £20,464), and at the balance sheet date there were £7,729 of outstanding contributions (2012 £3,089)

21. CAPITAL COMMITMENTS

	Group 2013 £	Charity 2013 £	Group 2012 £	Charity 2012 £
Capital expenditure contracted for but not provided in the financial statements	-	-	10,548	10,548