

# financial statements

---

## **Deafblind UK and Its Subsidiaries**

For the year ended 31 March 2008

Company registration number 2426281



# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **FINANCIAL STATEMENTS**

**YEAR ENDED 31 MARCH 2008**

---

<b>CONTENTS</b>	<b>PAGE</b>
Members of the board and professional advisers	<b>1</b>
Trustees annual report	<b>2</b>
Independent auditor's report	<b>12</b>
Consolidated statement of financial activities	<b>14</b>
Consolidated balance sheet	<b>15</b>
Charity balance sheet	<b>16</b>
Group cash flow statement	<b>17</b>
Accounting policies	<b>19</b>
Notes to the financial statements	<b>21</b>

# DEAFBLIND UK AND ITS SUBSIDIARIES

## MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS

YEAR ENDED 31 MARCH 2008

---

<b>The board of trustees</b>	P Gafga (Chair)	deafblind
	D Evans	deafblind
	S Arnall	deafblind
	C Fenwick	deafblind
	R Sandford	deafblind
	P Skivington	deafblind
	M Wier (Co-opted)	deafblind
	G Lister (Co-opted)	
<b>Company secretary</b>	D Stonehouse	
<b>Chief executive</b>	J Skipp	
<b>Registered office</b>	National Centre for Deafblindness John and Lucille van Geest Place Cygnet Road Hampton Peterborough PE7 8FD	
<b>Auditor</b>	MacIntyre Hudson LLP Chartered Accountants & Registered Auditors 8-12 Priestgate Peterborough PE1 1JA	
<b>Bankers</b>	Lloyds TSB 30-31 Long Causeway Peterborough PE1 1XP	

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **TRUSTEES ANNUAL REPORT**

**YEAR ENDED 31 MARCH 2008**

---

The trustees, who are also Directors for the purpose of the Companies Act, have pleasure in presenting their report and the financial statements of the charity for the year ended 31 March 2008

### **STRUCTURE, GOVERNANCE AND MANAGEMENT**

#### **LEGAL STATUS**

Founded in 1928, by deafblind people and their carers, Deafblind UK is a registered charity and company limited by guarantee

The Company is a registered charity (registration number 802976) limited by guarantee and is governed by its Memorandum and Articles which give deafblind people full voting rights as members of the company

The Board of Directors is composed of persons (herein called directors) elected by the deafblind members. The Board must include a minimum of 50% deafblind directors. Every year, subsequent to the first Annual General Meeting, one third of the directors shall retire from office. A retiring director shall be eligible for re-election.

#### **ORGANISATIONAL STRUCTURE AND DECISION MAKING PROCESS**

The Board of Directors are responsible for the strategic direction and policy of the organisation and identify priorities through a Five Year Planning process. To summarise, decisions are taken at quarterly Board meetings and through day to day contact with Board members where required. The Chief Executive Officer takes responsibility for the delivery of strategy and policy determined by the Board and has delegated decision making powers agreed in advance by the Directors. Management of specific work areas and departments is further delegated to a group of Senior Managers (Director of Finance and Administration, Director of Fundraising and Marketing, Director of Operations, Director of HR and Director of Systems and Processes) and a team of Service Managers.

#### **HOW DO WE PLAN**

Planning processes which involve many thousands of deafblind people are never straightforward, but Deafblind UK is committed to taking everyone's views into account. As detailed above first the Directors, through the Chief Executive and his staff, consult the full 3,174 members of Deafblind UK. Members each receive a personal invitation to suggest ways in which the organisation could improve its services or provide a more representative voice for deafblind people. This in itself is not a simple task since each member has individual communication and reading needs. In order to consult our membership, letters have to be sent out in 22 different formats including Braille, Moon, Large Prints (up to 72 point), on tape, computer disk and by e-mail. For some members none of these formats work and they will need a human communicator in the form of a Deafblind UK volunteer or member of staff.

To create as much flexibility as possible, deafblind people can feed back their views and comments in any way they feel most comfortable - by phone, through another person, by e-mail, Braille, Large Print or Moon letter. In this way no-one is excluded because of the restrictions of the process. All deafblind people's responses are collated and presented to the Board of Directors.

In the same way through the organisation's management process staff are consulted in teams, their responses discussed by managers and these results fed through to the deafblind directors.

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **TRUSTEES ANNUAL REPORT**

**YEAR ENDED 31 MARCH 2008**

---

### **TRUSTEES RECRUITMENT, INDUCTION AND TRAINING**

When recruiting new members to the Board, existing trustees are clear about the charity's purpose and aims. They also understand their broader duties and responsibilities as trustees, to ensure both that they are acting in the best interests of the Charity and that they are in a position to explain to new trustees what is required of them.

Directors ensure that they, rather than staff, retain overall responsibility and control of the trustee recruitment, selection and induction process. Existing directors have a clear role to play in overseeing the effective management of an open and efficient process.

Deafblind UK's Board of Directors communicate with the membership of Deafblind UK to ascertain if anyone is interested in becoming a director or can recommend an individual with the suitable skills and experience to be able to fully contribute to the decision making process. Interested applicants must submit detailed curriculum vitae. Short listed candidates will be interviewed by the Chair and other trustees and if successful they will sit on the Board as a co-opted director for a period of up to a year. At this stage, if successful they will be elected onto the Board by our membership. During their co-opted period co-opted directors will undertake an induction and any necessary training which will continue once they have been elected.

Deafblind UK fully understands that diversity is an important factor for our organisation and will seek greater diversity across the Board wherever possible.

### **RISK POLICY**

The Board of Directors are responsible for the management of the risks faced by Deafblind UK. Risks are identified, assessed and controls established throughout the year.

The key controls used by Deafblind UK include:

- Formal agenda for Board activity
- Comprehensive strategic planning, budgeting and management accounting
- Established organisational structure and lines of reporting
- Formal written policies
- Hierarchical authorisation and approval levels

### **VOLUNTEERS**

Deafblind UK would like to thank all the volunteers who have supported the organisation this year. Our volunteers have supported deafblind people in a one on one befriending role by acting as their eyes and ears as they access the world around them. They have also fundraised for us at events and given awareness talks about our work. We currently have 434 volunteers working one on one with deafblind people across Britain.

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **TRUSTEES ANNUAL REPORT**

**YEAR ENDED 31 MARCH 2008**

---

### **AIMS AND OBJECTIVES OF DEAFBLIND UK**

#### **VISION**

Deafblind UK's vision is that people who are deafblind or have a combined sight and hearing loss should have equal rights, access and opportunities as all other citizens within society

#### **MISSION STATEMENT**

Deafblind UK is a membership organisation of people who are deafblind or have a combined sight and hearing loss. We will champion the rights and interests of all people who are deafblind or have a combined sight and hearing loss and will deliver quality services to support individuals to have autonomy and control over their lives.

We will achieve this by

- Ensuring our Board of Directors is predominantly made up of people who are deafblind or have a combined sight and hearing loss. We will only invite sighted hearing people to join the Board where we have been unable to recruit the required expertise in a specific area.
- Raising public and professional awareness of the needs of people who are deafblind or have a combined sight and hearing loss.
- Working in partnership with deafblind people, public bodies, other voluntary organisations and the independent sector to provide information, advice and guidance alongside appropriate support and advocacy services to deafblind people and people with a combined sight and hearing loss.
- To directly provide Independent Living Services which promote and enable individuals to have choice and control over their lifestyle and support their need for equality.
- To campaign for legislative or social change to promote and enhance equal access and inclusion for deafblind people and people with combined sight and hearing loss.

### **ACTIVITIES, ACHIEVEMENTS AND PERFORMANCE OF KEY AREAS OF DEAFBLIND UK**

#### **Training and Education**

The Training and Education departments have merged.

- Training courses have been delivered under the new CACDP suite of qualifications. Deafblind UK continues to offer consistently high standards of training in a specialised field and we continue to look at ways of raising our standards.
- Education programmes for schools that increase awareness of disability and promote tolerance to students remain popular and create much needed awareness of deafblindness as a disability in the younger generation.

# DEAFBLIND UK AND ITS SUBSIDIARIES

## TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2008

---

### National Information and Carers Project

- The Information and Carers Officer (IAC) received a total of 523 enquiries from both carers and professionals. The Carers project continues to expand and the IAC Officer is forging links with carer centres, carer's teams and social services sensory teams as well as relevant charities. A training and information day was held at the Peterborough Carers Association and the IAC Officer gave awareness information to over 50 carers at a Chinese Carers Rights day in London.
- The Carers Project is working closely with other Deafblind UK projects such as our Women's project and Black, Minority Ethnic (BME) project to identify and support carers of deafblind people who have particular support needs i.e. gender/cultural. This year we have increased our number of registered carers by 30%.

### Helpline

- Deafblind UK's Helpline dealt with 15,371 calls last year and provided a point of contact for isolated deafblind people who have little contact with friends and family. It is also the first point of contact for members, carers and professionals who want to access information and resources but do not know who to approach.
- The Case Worker empowers deafblind people to solve every day problems and works in partnership with external agencies such as Social Services, housing and community care agencies where necessary. The Case Worker dealt with a total of 592 referrals over the year and Helpline referrals were major contributors to this total. Some referrals had more than one area of concern which meant the Case worker had 661 individual pieces of work. Figures recorded shows the Case Worker dealt with 155 cases on a one-to-one basis. Joint work with external agencies has increased with over 88 cases worked on this year.

### Health

- We have produced a number of guidance documents intended to be distributed to both service users in the health sector as well as deafblind people. The aim of these documents is to raise awareness of what is available to make health services more accessible.
- Basic health information sheets have continued to be sent to deafblind people in accessible formats (e.g. Braille).
- Our Health Co-ordinator continues to work with the NHS to resolve complaints by deafblind people. We will be producing advocacy documents in the coming year that outline this process so that our Case Worker can continue this work. We have linked in with the local Independent Complaint and Advocacy Service (ICAS) units. We have provided awareness talks to these organisations to raise the profile of deafblind people and the level of the ICAS's expertise in dealing with complaints from our client group.
- We continue to be a member of the British Society for Mental Health and Deafness. We are now consulting with them about their latest piece of work, a certificate in Mental Health and deafness, which they hope to launch in 2009.
- As a result of the work we did last year and the contacts we made when issuing the Health survey we have pulled together a small group of Charities within the sensory field. The group will co-ordinate activities and look to work with Primary Care Trusts (PCT's) and NHS Trusts to encourage them to improve services to people with a sensory impairment.

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **TRUSTEES ANNUAL REPORT**

**YEAR ENDED 31 MARCH 2008**

---

### **Membership**

- Our membership has continued to enjoy receiving information, advice and Deafblind UK's quarterly magazine Open Hand in a total of 12 alternative formats, such as Braille and Moon. A survey was circulated to members, for quality assurance purposes, to ask what they felt about Open Hand and this information is being analysed for future use
- This year we have been reviewing the interpreting service offered by Deafblind UK to our members. There is more review work to undertake next year but once the process is completed we will have identified the full needs of our membership when accessing interpreters and how Deafblind UK can meet that need
- A spacious and modern holiday home was acquired on the Norfolk coast and is available to be booked by our members for breaks away

### **Volunteers**

- Our Volunteers team have been recruiting volunteer be-frienders to support deafblind people in areas where Deafblind UK is active and providing services
- The third Volunteer of the Year Award was celebrated and deafblind people and staff took the opportunity to nominate volunteers for an award in recognition of their efforts. 10 winners were chosen and they were presented with a certificate and gift

### **Information technology**

During the last 12 months we have further established our network and communication systems both internally at our site in Peterborough and for the first time externally around the country

- Deafblind UK off-site staff around the country are now able to connect to our computer network via a VPN (Virtual Private Networking) system. This allows them to become integrated members of the organisation. There are over 25 people able to use this service now and the number of people accessing the system remotely will increase rapidly over the next 12 months. All staff with network access are now able to access their emails from any computer which has an Internet service via the Web Mail service
- We switched our mobile phone contracts for field staff to a shorter and more cost effective package. The shorter contracts will allow us to be in control and adapt to the very fast paced changes currently taking place in the communications market
- Computer equipment and IT training has been extended to Deafblind UK's Board of Directors to keep them up to date with Deafblind UK's activities
- The IT team continued to give members advice and practical help to meet their technology needs. The team provided 63 days worth of training to deafblind people who use various different accessible computer systems and assisted deafblind people in 15 off site calls to repair their equipment. 2 members received new computer systems and training
- We replaced our servers and operating systems controlling the network system then upgraded all computers on site with new HP systems to bring our equipment up to date for our staff to use
- By changing our land line telephone provider we have reduced our telephone costs by 30%
- We installed wireless access at the Peterborough site which can be used by staff and conference delegates for meetings



# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **TRUSTEES ANNUAL REPORT**

**YEAR ENDED 31 MARCH 2008**

---

### **Operations**

Operational Services underwent a major restructure. The reason for the restructure was to make Deafblind UK's services more efficient and cost effective.

The newly created structure comprises of a new Director of Operations, a Regional Manager for the South, a Regional Manager for the North, 6 Service Managers and the creation of Team Manager posts to manage staff out in the regions.

### **Operational Services**

- 15 new spot contracts were commissioned by local authorities with each service meeting a person's individual service user plan. We have approximately 112 Communicator Guides to fulfil these spot contracts and we continue to have 11 Support Co-ordinators throughout the UK to support them. We have recruited Team Leaders in Staffordshire and Derbyshire.
- Deafblind UK has now initiated 5 new direct payment contracts with individual deafblind people. Working in partnership with Social Services teams on 'personalised or individualised' budgets has continued this year.
- The Lottery funded Rural Link Project in the North East and the Rural Link Project in the South West have helped deafblind people access services and information in rural areas that would otherwise have been impossible for them to obtain.
- The organisation is currently negotiating with Essex, Bristol and Southampton Social Services regarding Independent Living Teams.
- Pre-qualifying questionnaires of care providers were submitted in Newcastle, Sandwell, Peterborough and Sefton.
- Tenders have been submitted for work in Birmingham, Suffolk, Peterborough, Brighton and Hove, to organise a self-help group and medical scheme and finally Westminster to carry on our existing work there.
- The Big Lottery Fund granted funding for a Welsh Connections Project to further broaden our support to people in Wales.
- We completed a review of our CSCI Domiciliary Care policies and procedures in line with our new Operations structure. Our CSCI Annual Quality Assurance Assessment was completed with a 'good' rating.

### **Rainbow Court – National Rehabilitation Centre**

- During our recent restructure we reviewed our policies and procedures at Rainbow Court. We completed an evaluation of our tenants/residents needs and those of our staff. This will enable our services at Rainbow Court to be even more effective and efficient in the future.
- Our CSCI evaluation of Registration of a Small Home was completed with a 'good' rating.
- We were successful with our application to participate in the Peterborough Vision Pilot, with the Primary Care Trust and Supporting People. Work will begin on this project in the new financial year.
- 12 flats at Rainbow Court have 100% occupancy for tenancy and 3 flats have 100% small home registered occupancy.
- 41 Deafblind people enjoyed holidays and respite breaks at Rainbow Court last year.

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **TRUSTEES ANNUAL REPORT**

**YEAR ENDED 31 MARCH 2008**

---

### **FUNDRAISING**

#### **Corporate Partnerships & Trading**

- We ran a successful counter-top promotion with the Leeds Building Society to market Deafblind UK's Pingu plush key rings in 71 of their branches raising almost £3,000
- We launched a new recycling scheme for unwanted clothing in the North East of England in partnership with Skye Textiles
- Income from external conferences and meetings has continued to perform well. The total profits remitted back to Deafblind UK by its trading company Deafblind UK Trading Ltd totalled £93,435

#### **Direct Marketing**

- We ran three appeals during 2007/8 raising vital funds for rehabilitation and caseworker services and our free telephone Helpline which celebrated its 10<sup>th</sup> anniversary. The Helpline appeal raised over £16,000, and was one of our most successful appeals for over four years
- We also launched a range of Christmas Cards as well as contributing over £7,500 in income also helped raise awareness of Deafblind UK to a wider audience

#### **Trusts and Legacies**

- Deafblind UK continued to enjoy strong support from loyal trusts and charitable foundations. We were supported by 67 trusts for the first time. This is an increase of 15% over last year
- We were able to secure funding to undertake new projects such as the Case Worker Service which enables deafblind people to take back control over their lives through empowerment
- We continued to review our systems of reporting to trusts to maintain efficiency and compliance
- Although the number of legacy notifications were 50% down on last year, our legacy performance exceeded expectations due to a higher value of residuary bequests involving properties
- We produced 'Touching Lives' – our first information booklet on the benefits of making a Will and how charities can also benefit
- We became members of the National Free Wills Network, a national scheme enabling us to offer a simple Will written for free to warm audiences such as existing donors, in the hope that the charity becomes a beneficiary

#### **Statutory Grants**

Deafblind UK has been very grateful to have ongoing support from various Statutory and similar sources of funding in the last year, both for core organisational work and for specific projects across England and Wales. These have included supporting outreach to isolated deafblind people, including in rural areas and within BME communities, projects accessing health for deafblind people, establishing peer-support services and addressing issues of concern to deafblind women. We are extremely grateful to the Big Lottery Fund, the Department of Health, the UK Council on Deafness and local authorities such as Essex County Council for their support.

#### **Regional Fundraising**

- We organised and promoted a number of new fundraising events including sponsored shark dives at the Blue Planet Aquarium in Cheshire and a sponsored abseil from Grimsby Dock Tower in Hull
- We started to promote The Weather Lottery as a fundraising initiative to our Members and recruited 54 players who are continuing to support us

# DEAFBLIND UK AND ITS SUBSIDIARIES

## TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2008

---

- We launched our involvement in the Great British Duck Race and anticipate greater support for this event in 2008 with increased promotional activities
- We retain our 5 Golden Bond places each year in the London Marathon until 2010 and in April 2007 we successfully filled our running places
- We planned our first Charity Golf Day at the John O'Gaunt Golf Club in Bedfordshire which will take place in April 08 and are working to attract corporate teams. If this event is successful we hope to build on this success in 2009
- We bought places in the British 10K London Run for July 2008, established our interest in the Peterborough Great Eastern Run in October 2008 and the Adidas Women's Run in September 2008
- We attended a number of Chamber of Commerce events attracting new supporters and funders to Deafblind UK
- We researched new events and developed new reporting systems and procedures to support our regional and community fundraising
- We welcomed a new Events Co-ordinator to the team in March and together we will build on the successes of previous years as we move forward into 2008/09

### PR and Marketing – 2008

- We developed the first phase of our new website and launched the site in December 2007. The new website is designed to be managed in-house and to grow with the organisation as we develop our services
- We worked alongside our fundraising and services colleagues to promote events such as a series of shark dives, a zip slide, abseil and a promotion with Leeds Building Society. We worked with the media to raise awareness about the work of Deafblind UK and to encourage people to get to know more about Deafblindness

### Financial Overview & Reserves Policy

The accounts show a deficit of £124,143 for the financial year 2007-08 which is a vast improvement on the previous year. Our balance sheet also remains strong with net current assets of £1,074,290

Our objective over the next twelve months is to aim towards achieving a balanced budget whilst strengthening our organisational effectiveness, improving the profitability of our contracted services and maximising income from voluntary and statutory sources. We began the process of implementing these strategies during the course of our last financial year and expect to be able to achieve a level of reserves in excess of three months operating costs through the allocation of surplus unrestricted income, within a twenty four month period.

Significant work has continued to take place in defining a new management and operational model which will deliver relevant, high quality services to Deafblind people whilst at the same time ensuring the financial sustainability of these services.

In order to ensure the success of this new model, we continue to map and monitor all key business processes across the organisation. The purpose of this exercise is to provide critical management information about operational performance which can be used to improve the quality and reach of our services, strengthen financial performance and support the implementation of the change programme.

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **TRUSTEES ANNUAL REPORT**

**YEAR ENDED 31 MARCH 2008**

---

### **PLANS FOR THE FUTURE**

Following the re-focussing of our Community Services last year, we have been developing strategic partnership arrangements with key local authorities in England and Wales. We are targeting the development of five Independent Living Teams in the South East, Midlands and North West regions in England. Independent Living Teams will provide a range of services to deafblind people and people with combined sight and hearing loss including homeware, communicator guides, rehabilitation, housing support and Interpreter services. There has been significant interest from a number of authorities in this service model which meets with the Vision and Mission of Deafblind UK and is in keeping with National and local government objectives in relation to enabling people with health and social care needs to remain in their own local communities.

As well as Independent Living Teams we have identified the need to develop services for people who are deafblind or have a combined sight and hearing loss that would not necessarily be eligible for local authority services, but require support, information, advice and/or opportunities to meet and socialise with other deafblind people. To achieve this outcome we are planning to expand and develop our network of Deafblind Clubs and Community Support across England and Wales. Based on the clubs that currently exist we know of the benefits these services can have and the benefit that they provide deafblind people and people with a combined sight and hearing loss within their local community. We are planning to develop 80 clubs over the next five years.

The aim of these clubs will be to support deafblind people and people with a combined sight and hearing loss to overcome isolation, share and develop skills that will help them live their lives with greater control and independence, increase their confidence and meet their aspirations to be more involved in their communities.

We are commencing a period of consultation with members regarding the development of our helpline service. Whilst the Helpline currently provides an excellent service delivering practical advice and emotional support to members, we are aware that there are also other services that people want. Therefore, over the next few months we will be consulting with members on additional services that will enhance the service that members receive.

We will be building on the success of our Health report "Cause and Cure", which addresses issues of access and equalities within the National Health Service encountered by deafblind people. To ensure that the findings of the report are taken forward and progress is made within the NHS to enhance the service received by deafblind people, we will be covering a coalition of sensory organisations to work alongside the Department of Health to bring about the necessary improvements.

We will achieve the above within a sustainable financial framework. Investment in our fundraising department has enhanced our ability to attract additional funds so that we may further develop the services we provide and the impact the organisation can make in raising awareness of and campaigning for a society that does not exclude deafblind people from participation in and access to ordinary everyday activities that others take for granted. Furthermore, all services provided under contract with central or local government will be based on a full cost recovery model, ensuring we maximise the funds available to support the implementation of our organisational Vision and Mission.

### **RESULTS**

The results for the year and the charity's financial position at the end of the year are shown in the attached financial statements.

# DEAFBLIND UK AND ITS SUBSIDIARIES

## TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2008

---

### THE TRUSTEES

The trustees who served the charity during the period were as follows

P Gafga (Chair)	deafblind
D Evans	deafblind
S Arnull	deafblind
C Fenwick	deafblind
R Sandford	deafblind
P Skivington	deafblind
M Wier (Co-opted)	deafblind
G Lister (Co-opted)	

### TRUSTEES' RESPONSIBILITIES

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity at the end of the year and of the incoming and outgoing resources for the year then ended

In preparing those financial statements, the trustees are required to select suitable accounting policies and then apply them consistently, making judgements and estimates that are reasonable and prudent. The trustees must also prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue its activities

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 1985. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

### AUDITOR

A resolution to re-appoint MacIntyre Hudson LLP as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985

Registered office  
National Centre for Deafblindness  
John and Lucille van Geest Place  
Cygnet Road  
Hampton  
Peterborough  
PE7 8FD

Signed by order of the trustees



D Stonehouse  
Company Secretary

Approved by the trustees on **09 SEP 2008**

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAFBLIND UK AND ITS SUBSIDIARIES**

**YEAR ENDED 31 MARCH 2008**

---

We have audited the financial statements of Deafblind UK and the group for the year ended 31 March 2008 which comprise the Group Statement of Financial Activities, the Group and company Balance Sheet, Group Cash Flow Statement and related notes. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **RESPECTIVE RESPONSIBILITIES OF THE TRUSTEES AND AUDITORS**

The responsibilities of the trustees (who also act as directors of Deafblind UK and Its Subsidiaries for the purposes of company law) for preparing the Trustees Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Responsibilities of the Trustees.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985, and whether the information given in the Trustees Annual Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the charitable company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding remuneration of the trustees and other transactions is not disclosed.

We read the Trustees Annual Report and consider the implications for our report if we become aware of any apparent misstatements within it.

### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group and charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# DEAFBLIND UK AND ITS SUBSIDIARIES

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAFBLIND UK AND ITS SUBSIDIARIES

YEAR ENDED 31 MARCH 2008

---

### OPINION

In our opinion

the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and parent charitable company's affairs as at 31 March 2008 and of the group's incoming resources and application of resources, including the group's income and expenditure, for the year then ended,

the financial statements have been properly prepared in accordance with the Companies Act 1985, and

the information given in the Trustees Annual Report is consistent with the financial statements

8-12 Priestgate  
Peterborough  
PE1 1JA

10-9-2008

*MacIntyre Hudson LLP*  
MACINTYRE HUDSON LLP  
Chartered Accountants  
& Registered Auditors

# DEAFBLIND UK AND ITS SUBSIDIARIES

## CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

YEAR ENDED 31 MARCH 2008

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
<b>INCOMING RESOURCES</b>					
Incoming resources from generated funds					
<b>Voluntary income</b>					
Legacies		447,069	28,100	475,169	422,084
Grants and trusts	1	206,839	972,324	1,179,163	982,020
Other donations, subscriptions and appeals	2	20,494	-	20,494	42,642
		<u>674,402</u>	<u>1,000,424</u>	<u>1,674,826</u>	<u>1,446,746</u>
<b>Activities for generating funds</b>					
Trading income		254,577	-	254,577	247,168
Investment income	3	84,719	-	84,719	87,594
		<u>1,013,698</u>	<u>1,000,424</u>	<u>2,014,122</u>	<u>1,781,508</u>
<b>Incoming resources from charitable activities</b>					
Contracted services	4	485,502	1,051,637	1,537,139	1,503,125
Other income	4	170,024	93,751	263,775	239,562
		<u>655,526</u>	<u>1,145,388</u>	<u>1,800,914</u>	<u>1,742,687</u>
Disposal of fixed assets		3,561	-	3,561	1,055
		<u>1,672,785</u>	<u>2,145,812</u>	<u>3,818,597</u>	<u>3,525,250</u>
<b>TOTAL INCOMING RESOURCES</b>					
<b>RESOURCES EXPENDED</b>					
Costs of generating funds	6	261,571	-	261,571	253,910
Trading expenses – subsidiary company		125,142	-	125,142	116,440
Charitable activities	7	1,486,585	2,043,008	3,529,593	3,724,341
Governance costs	8	26,434	-	26,434	14,423
		<u>1,899,732</u>	<u>2,043,008</u>	<u>3,942,740</u>	<u>4,109,114</u>
<b>TOTAL RESOURCES EXPENDED</b>					
<b>NET INCOMING/ (OUTGOING) RESOURCES FOR THE YEAR</b>					
		<u>(226,947)</u>	<u>102,804</u>	<u>(124,143)</u>	<u>(583,864)</u>
Total funds brought forward		<u>1,704,365</u>	<u>3,502,832</u>	<u>5,207,197</u>	<u>5,791,061</u>
Total funds carried forward		<u>£1,477,418</u>	<u>£3,605,636</u>	<u>£5,083,054</u>	<u>£5,207,197</u>

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared

All of the above amounts relate to continuing activities

The accounting policies and notes on pages 19 to 29 form part of these financial statements



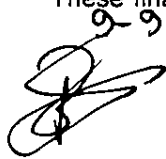
# DEAFBLIND UK AND ITS SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

31 MARCH 2008

	Note	2008 £	2007 £
<b>FIXED ASSETS</b>			
Tangible assets	11	4,008,764	4,030,517
Investments	12	-	-
		<u>4,008,764</u>	<u>4,030,517</u>
<b>CURRENT ASSETS</b>			
Stocks		32,167	32,794
Debtors	13	336,930	559,128
Cash at bank and in hand		820,383	770,226
		<u>1,189,480</u>	<u>1,362,148</u>
<b>CREDITORS: Amounts falling due within one year</b>	14	<u>(115,190)</u>	<u>(185,468)</u>
<b>NET CURRENT ASSETS</b>		<b>1,074,290</b>	<b>1,176,680</b>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>5,083,054</b>	<b>5,207,197</b>
<b>NET ASSETS</b>		<b><u>£5,083,054</u></b>	<b><u>£5,207,197</u></b>
<b>FUNDS</b>			
Restricted	16	3,605,636	3,502,832
Unrestricted	17	1,474,418	1,704,365
<b>TOTAL FUNDS</b>		<b><u>£5,083,054</u></b>	<b><u>£5,207,197</u></b>

These financial statements were approved and authorised for issue by the members of the committee on the 9-9-08 and are signed on their behalf by



P GAFGA  
Director

The accounting policies and notes on pages 19 to 29 form part of these financial statements

# DEAFBLIND UK AND ITS SUBSIDIARIES

## CHARITY BALANCE SHEET

31 MARCH 2008

	Note	2008 £	2007 £
<b>FIXED ASSETS</b>			
Tangible assets	11	4,001,053	4,024,768
Investments	12	2	2
		<u>4,001,055</u>	<u>4,024,770</u>
<b>CURRENT ASSETS</b>			
Debtors	13	652,793	900,187
Cash at bank and in hand		524,428	442,217
		<u>1,177,221</u>	<u>1,342,404</u>
<b>CREDITORS: Amounts falling due within one year</b>	14	<u>(95,222)</u>	<u>(159,977)</u>
<b>NET CURRENT ASSETS</b>		<u>1,081,999</u>	<u>1,182,427</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>5,083,054</u>	<u>5,207,197</u>
<b>NET ASSETS</b>		<u>£5,083,054</u>	<u>£5,207,197</u>
<b>FUNDS</b>			
Restricted income funds	16	3,605,636	3,502,832
Unrestricted income funds	17	1,474,418	1,704,365
<b>TOTAL FUNDS</b>		<u>£5,083,054</u>	<u>£5,207,197</u>

9-9-08 These financial statements were approved and authorised for issue by the members of the committee on the and are signed on their behalf by



P GAFGA (CHAIR)  
Director

The accounting policies and notes on pages 19 to 29 form part of these financial statements

# DEAFBLIND UK AND ITS SUBSIDIARIES

## GROUP CASH FLOW STATEMENT

31 MARCH 2008

	2008 £	2007 £
<b>NET CASH INFLOW /(OUTFLOW) FROM OPERATING ACTIVITIES</b>	<b>69,752</b>	<b>(493,977)</b>
<b>RETURNS ON INVESTMENT AND SERVICING OF FINANCE</b>		
Interest received	23,297	21,400
Net cash inflow from returns on investment	23,297	21,400
<b>CAPITAL EXPENDITURE</b>		
Payments to acquire tangible fixed assets	(59,542)	(44,173)
Receipts from sale of fixed assets	16,650	2,368
Net cash outflow from capital expenditure	(42,892)	(41,805)
Cash inflow/(outflow) before financing	50,157	(514,382)
<b>FINANCING</b>		
New bank loan	-	-
Repayments of loan capital	-	(50,000)
Net cash (outflow)/inflow from financing	-	(50,000)
<b>INCREASE/(DECREASE) IN CASH</b>	<b>£50,157</b>	<b>£(564,382)</b>
<b>RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES</b>		
	2008 £	2007 £
Operating loss	(194,940)	(555,263)
Profit on disposal	(3,560)	(1,055)
Depreciation	115,705	129,947
Decrease/(increase) in debtors	222,198	(45,502)
Decrease in creditors	(70,278)	(24,691)
Decrease in stocks	627	2,587
Net cash inflow/(outflow) from operating activities	£69,752	£(493,977)
<b>RECONCILIATION OF NET CASH FLOW MOVEMENT TO MOVEMENT IN NET FUNDS</b>		
	2008 £	2007 £
Increase/(decrease) in cash in the period	50,157	(564,382)
Cash inflow from bank loans	-	50,000
Change in net funds	50,157	(514,382)
Net funds at 1 April 2007	770,226	1,284,608
Net funds at 31 March 2008	£820,383	£770,226

The accounting policies and notes on pages 19 to 29 form part of these financial statements

# DEAFBLIND UK AND ITS SUBSIDIARIES

## GROUP CASH FLOW STATEMENT

YEAR ENDED 31 MARCH 2008

---

### ANALYSIS OF CHANGES IN NET FUNDS

	1 Apr 07 £	Cash flows £	31 Mar 08 £
Cash at bank and in hand	<u>770,226</u>	<u>50,157</u>	<u>820,383</u>
Debt due within 1 year	-	-	-
Debt due after 1 year	-	-	-
	<u>£770,226</u>	<u>£50,157</u>	<u>£820,383</u>

The accounting policies and notes on pages 19 to 29 form part of these financial statements

# DEAFBLIND UK AND ITS SUBSIDIARIES

## ACCOUNTING POLICIES

YEAR ENDED 31 MARCH 2008

---

### Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards, the Statement of Recommended Practice "Accounting and Reporting by Charities" (SORP 2005) and the Companies Act 1985

### Fixed assets

All fixed assets are initially recorded at cost

Generally expenditure over £500 of a capital nature is capitalised at cost as fixed assets within the relevant fund

### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Freehold buildings	1% straight line
Electronic equipment	20% straight line
Office equipment	10% straight line
Motor vehicles	25% straight line

### Donated assets

Donated assets are valued at a reasonable estimate of the value to the charity

### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

### Pension costs

The charity operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the charity. The annual contributions payable are charged to the statement of financial activities

### Branch income

The results of the branches of the charity are consolidated in the accounts

### Funds

If monies are given for a specific purpose, this income and related expenditure is treated as restricted. If the income is for general use, it is included as unrestricted and may be expended at the discretion of the Trustees in furtherance of the objects of the charity

# **DEAFBLIND UK AND ITS SUBSIDIARIES**

## **ACCOUNTING POLICIES**

**YEAR ENDED 31 MARCH 2008**

---

### **INCOMING RESOURCES**

**Voluntary Income is recognised in the appropriate fund as follows:**

#### **Legacies**

Legacies are included in income at the point there is certainty of receipt and the amount is measurable

#### **Grants**

Grants are included in income when receivable

#### **Donations**

Donations under gift aid together with the associated income tax recovery are recognised as income when the donation is received

**Activities for generating funds includes:**

#### **Conference income**

Conference income, from hiring out the conference facilities at Deafblind's headquarters is recognised as income as soon as the event has taken place

From 1 April 2004 the income and expenditure arising from the conference facilities is included in the trading company, Deafblind UK Trading Ltd. For the purpose of the accounts, only direct costs relating to the hire of the conference facilities have been deducted against the income

**Investment income includes:**

#### **Rental income**

Deafblind UK receives rental income from renting accommodation at Rainbow Court to deafblind people. It is recognised as income in the period to which the income relates

**Incoming resources for charitable activities is recognised as:**

#### **Fees and charges and support work**

Fees and charges and support work income are included in the period which they relate to

#### **Other income**

All other income is recorded in the period that it relates to

#### **Resources expended**

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay

The costs of operating the charity have been split between costs of generating funds, charitable expenditure, and governance costs

The support costs include an apportionment to fundraising and direct charitable activities, and have been allocated based on staff numbers

Governance costs are costs of complying with the statutory requirements of the general running of the charity

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 1 VOLUNTARY INCOME – GRANTS AND TRUSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
Grants & donations including specific appeals	206,839	612,707	819,546	613,720
Big Lottery Fund	-	233,975	233,975	198,778
Department of Health	-	125,642	125,642	169,522
	<u>206,839</u>	<u>972,324</u>	<u>1,179,163</u>	<u>982,020</u>

Restricted grants received include

The Big Lottery Fund has granted £92,145 for the Wales Outreach Project, £44,258 for a BME Regional Development Officer in London, £35,893 for the Women's Regional Development Project in the Midlands, £18,352 for a Rural Link Officer in the South West, £19,483 for a Rural Link Officer in the North East, £2,500 for the Wales Connection Project

The Department of Health have granted £30,000 for the Black & Ethnic Minorities Development Project, £60,000 for Core Funding, £34,652 for Strategic Health for Deafblind People

Also received with thanks, £1,000 from the Jones 1986 Charitable Trust to support deafblind people in Nottingham, £250 from the Employees at Nestle Rowntree in York to support deafblind people in York, £1,000 from The Steel Charitable Trust to provide volunteer support to 6 deafblind people in Luton, £490 from the Bedfordshire & Luton Community Foundation to provide publications to 9 deafblind people in Luton, £600 from the John Jarrold Trust to support deafblind people on holidays, £3,790 from Christ's Hospital in Sherburn to provide publications for 90 deafblind people in the North East of England, £7,500 from Sovereign Health Care Charitable Trust to support deafblind people in West Yorkshire, £1,000 from the Charles Littlewood Hill Trust to support deafblind people in Nottingham, £1,600 from the Yorkshire Building Society Charitable Foundation towards Hygiene kits for our support workers in Peterborough, £10,000 from the Rayne Foundation towards our helpline

### 2 VOLUNTARY INCOME – OTHER DONATIONS, SUBSCRIPTIONS AND APPEALS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
Donations	20,494	-	20,494	38,811
Membership subscriptions	-	-	-	3,831
	<u>20,494</u>	<u>-</u>	<u>20,494</u>	<u>42,642</u>

### 3 INVESTMENT INCOME

	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
Bank interest received	23,297	-	23,297	21,400
Rental income	61,422	-	61,422	66,194
	<u>84,719</u>	<u>-</u>	<u>84,719</u>	<u>87,594</u>

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 4. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES

	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
<b>Contracted services</b>				
Supporting people grant	160,569	-	160,569	160,781
Fees and charges	-	1,051,637	1,051,637	1,130,957
Support work	324,933	-	324,933	211,387
	<u>485,502</u>	<u>1,501,637</u>	<u>1,537,139</u>	<u>1,503,125</u>
<b>Other Income</b>				
Income for salaries	-	93,751	93,751	73,509
Training income	72,423	-	72,423	89,153
Holidays and activities	835	-	835	8,140
Income from branches	12,712	-	12,712	14,283
Sundry income	9,314	-	9,314	14,414
Special events	60,673	-	60,673	31,576
Sales	-	-	-	251
Tax refunds	14,067	-	14,067	8,236
	<u>170,024</u>	<u>93,751</u>	<u>263,775</u>	<u>239,562</u>

### 5. INCOME FROM SUBSIDIARY'S TRADING ACTIVITIES

The Charity is the sole member of Deafblind UK Trading Limited, a company established to provide conference facilities, provide transcription services and to sell merchandise on behalf of the charity, as ultimately the activities are undertaken with a view to raising funds for Deafblind UK. Its results for the year, as extracted from the audited financial statements, are summarised below

	2008 £	2007 £
Turnover	243,992	281,902
Cost of sales	(34,188)	(39,851)
	<u>209,804</u>	<u>242,051</u>
Administrative expenses	(220,389)	(251,635)
Operating loss	(10,585)	(9,584)
Interest receivable	10,585	9,584
Retained profit	<u>-</u>	<u>-</u>



# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 6. COSTS OF GENERATING FUNDS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
Fundraising and publicity costs including salaries and consultancy	251,003	-	251,003	242,448
Postage and stationery	10,568	-	10,568	11,462
	<u>261,571</u>	<u>-</u>	<u>261,571</u>	<u>253,910</u>

### 7. CHARITABLE ACTIVITIES

	Direct charitable £	Support costs £	Total 2008 £	Total 2007 £
<b>Direct charitable expenditure:</b>				
Volunteer Befrienders for Deafblind people	84,069	39,328	123,397	150,757
Information, Advice & Counselling	133,825	67,275	201,100	287,727
National Services	1,526,775	639,971	2,166,746	2,358,076
Rainbow Court	413,524	188,980	602,504	680,896
Information & Communications Technology	23,170	20,277	43,447	73,100
Education and Health	370,070	22,329	392,399	173,785
	<u>2,551,433</u>	<u>978,160</u>	<u>3,529,593</u>	<u>3,724,341</u>

#### Volunteer Befrienders for Deafblind People

To provide deafblind people with support through a network of trained volunteers, with the support of regional Volunteer Liaison Workers. A newsletter is produced to keep volunteers in touch with Deafblind UK and other volunteers. Annual volunteer of the year awards are held.

#### Information, Advice & Counselling

This includes the provision of Deafblind UK's 24 hour helpline and counselling service. Also included is the work of the Training department who provide specialist training relating to deafblindness.

#### National Services

This is made up of all the services that Deafblind UK provides across the country, including the provision of Communicator Guides, Regional Workers and specific funded projects including Pensions and Benefits Co-ordinator and National BME Co-ordinator.

#### Rainbow Court

Rainbow Court is Deafblind UK's National Training and Rehabilitation Centre, a full range of services are provided including residential respite care, activity breaks and provision of accommodation.

#### Information & Communications Technology

To provide specialist computer equipment and training for deafblind people, either at Deafblind UK's Karten CTEC Centre or in their home.

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 7. CHARITABLE ACTIVITIES *(contd)*

#### Education and Health

This includes Deafblind UK's education programme designed to raise awareness of deafblindness along with a project designed to improve access to healthcare services for deafblind people

Charitable expenditure comprises main elements

	2008 £	2007 £
Wages and salaries, including staff training	2,537,384	2,807,339
Office running costs	584,428	416,852
IT costs	15,153	20,237
Travel and subsistence costs	172,855	238,101
Insurances	38,094	32,178
Training department costs	11,444	16,119
Publications for members	30,205	42,124
Activities	-	2,716
Interpreting costs	26,253	22,809
Depreciation	113,777	125,866
	<u>3,529,593</u>	<u>3,724,341</u>

### 8. GOVERNANCE COSTS

	Unrestricted Funds £	Restricted Funds £	Total Funds 2008 £	Total Funds 2007 £
Audit fees	11,956	-	11,956	12,150
Salary and meeting costs	14,478	-	14,478	2,273
	<u>26,434</u>	<u>-</u>	<u>26,434</u>	<u>14,423</u>

### 9. STAFF COSTS

The aggregate payroll costs were:

	2008 £	2007 £
Wages and salaries	2,580,820	2,703,248
Social security costs	199,170	203,341
Other pension costs	5,407	5,671
	<u>2,785,397</u>	<u>2,912,260</u>

Employees who earned more than £60,000 during the year

1

-

£2,139 has been reimbursed to Trustees during the year (£4,275 - 2007) This related to travel costs, guides and interpreting costs 5 Trustees in total received reimbursements No Trustee received remuneration

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 9. STAFF COSTS *(contd)*

#### Particulars of employees'

The average number of staff employed by the charity during the financial year amounted to

	2008	2007
	No	No
Number of finance and administrative staff	46	20
Number of regional service staff	130	107
Number of Rainbow court staff	37	32
Number of fundraising staff	13	14
Number of helpline, training and awareness staff	24	32
	<u>250</u>	<u>205</u>

### 10. NET INCOMING/(OUTGOING) RESOURCES

Net incoming/(outgoing) resources are stated after charging

	2008	2007
	£	£
Staff pension contributions	5,407	5,671
Depreciation	115,705	129,947
Profit on disposal	(3,560)	(1,055)
Auditors' remuneration		
- as auditors	11,956	12,150

### 11 TANGIBLE FIXED ASSETS

#### GROUP

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
<b>COST</b>					
At 1 April 2007	3,849,045	426,795	350,810	123,220	4,749,870
Additions	47,500	23,489	36,053	-	107,042
Disposals	-	(998)	-	(67,014)	(68,012)
<b>At 31 March 2008</b>	<u>3,896,545</u>	<u>449,286</u>	<u>386,863</u>	<u>56,206</u>	<u>4,788,900</u>
<b>DEPRECIATION</b>					
At 1 April 2007	171,112	302,522	165,227	80,492	719,353
Charge for the year	30,478	37,640	36,286	11,301	115,705
On disposals	-	(216)	-	(54,706)	(54,922)
<b>At 31 March 2008</b>	<u>201,590</u>	<u>339,946</u>	<u>201,513</u>	<u>37,087</u>	<u>780,136</u>
<b>NET BOOK VALUE</b>					
<b>At 31 March 2008</b>	<u>£3,694,955</u>	<u>£109,340</u>	<u>£185,350</u>	<u>£19,119</u>	<u>£4,008,764</u>
At 31 March 2007	<u>£3,677,933</u>	<u>£124,273</u>	<u>£185,583</u>	<u>£42,728</u>	<u>£4,030,517</u>

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 11. TANGIBLE FIXED ASSETS *(contd)*

#### CHARITY

	Freehold property £	Equipment £	Fixtures & fittings £	Motor vehicles £	Total £
<b>COST</b>					
At 1 April 2007	3,849,045	426,795	342,123	123,220	4,741,183
Additions	47,500	23,489	32,163	-	103,152
Disposals	-	(998)	-	(67,014)	(68,012)
<b>At 31 March 2008</b>	<b>3,896,545</b>	<b>449,286</b>	<b>374,286</b>	<b>56,206</b>	<b>4,776,323</b>
<b>DEPRECIATION</b>					
At 1 April 2007	171,112	302,522	162,289	80,492	716,415
Charge for the year	30,478	37,640	34,358	11,301	113,777
On disposals	-	(216)	-	(54,706)	(54,922)
<b>At 31 March 2008</b>	<b>201,590</b>	<b>339,946</b>	<b>196,647</b>	<b>37,087</b>	<b>775,270</b>
<b>NET BOOK VALUE</b>					
<b>At 31 March 2008</b>	<b>£3,694,955</b>	<b>£109,340</b>	<b>£177,639</b>	<b>£19,119</b>	<b>£4,001,053</b>
At 31 March 2007	£3,677,933	£124,273	£179,834	£42,728	£4,024,768

### 12. INVESTMENTS

#### CHARITY

##### Movement in market value

	2008 £	2007 £
Market value at 1 April 2007	2	2
Market value at 31 March 2008	£2	£2
Historical cost at 31 March 2008	£2	£2

This relates to the shares held in Deafblind UK Trading Limited

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 13 DEBTORS

#### GROUP

	2008	2007
	£	£
Trade debtors	201,103	258,683
Other debtors	15,427	2,368
Prepayments	120,400	298,077
	<u>£336,930</u>	<u>£559,128</u>

#### CHARITY

	2008	2007
	£	£
Trade debtors	172,113	206,544
Amounts owed by group undertakings	347,768	394,356
Other debtors	15,427	2,368
Prepayments	117,485	296,919
	<u>£652,793</u>	<u>£900,187</u>

### 14 CREDITORS: Amounts falling due within one year

#### GROUP

	2008	2007
	£	£
Trade creditors	80,080	82,191
Other creditors	4,456	10,076
Accruals	30,654	93,201
	<u>£115,190</u>	<u>£185,468</u>

#### CHARITY

	2007	2007
	£	£
Trade creditors	63,751	76,008
Other creditors	4,059	2,191
Accruals	27,412	81,778
	<u>£95,222</u>	<u>£159,977</u>

### 15. COMMITMENTS UNDER OPERATING LEASES

At 31 March 2008 the charity had annual commitments under non-cancellable operating leases as set out below

	Assets other than land and buildings	
	2008	2007
	£	£
Operating leases which expire:		
Within 2 to 5 years	<u>£9,977</u>	<u>£9,564</u>

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### 16. RESTRICTED FUNDS

#### GROUP and CHARITY

	Balance at 1 Apr 2007	Movement in resources		Balance at 31 Mar 2008
	£	Incoming £	Outgoing £	£
National Centre for Deafblindness	3,301,652		26,433	3,275,219
Income for salaries	37,488	124,175	112,283	49,380
Services for deafblind people	24,012	1,440,509	1,341,045	123,477
Regional services	98,263	496,041	496,340	97,964
Volunteers Befrienders for Deafblind people	(21,344)	21,344	-	-
Improving the provision of services to deafblind people	2,000	28,100	2,000	28,100
Deafblind directors	25,000	-	10,000	15,000
Strategic health	11,967	35,642	38,508	9,101
Department for Education & Skills	23,794	-	16,400	7,394
<b>Restricted Funds</b>	<b>£3,502,832</b>	<b>£2,145,811</b>	<b>£2,043,008</b>	<b>£3,605,636</b>

#### National Centre for Deafblindness

Capital costs associated with the building of National Centre for Deafblindness in Peterborough

#### Income for salaries

This is a reimbursement of salary costs paid out by Deafblind UK. Income is reimbursed by both Deafblind Scotland and also by local authorities.

#### Services for deafblind people

The provision of trained Communicator-Guides for deafblind people.

#### Regional services

To provide all services to deafblind people in donor specified geographic regions, including the support of Regional Development Officers.

#### Volunteers Befrienders for Deafblind people

To provide deafblind people with support through a network of trained volunteers, with the support of regional Volunteer Liaison Workers. A newsletter is produced to keep volunteers in touch with Deafblind UK and other volunteers.

#### Improving the provision of services to deafblind people

Project to improve deafblind people's access to services, for example healthcare, the provision of Deafblind UK's registered volunteers and increasing number of deafblind people who are able to live independently.

#### Deafblind directors

To support the work of our deafblind directors, so they can attend the board meetings held at the National Centre for Deafblindness and other duties required in their role as director.

# DEAFBLIND UK AND ITS SUBSIDIARIES

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2008

### Strategic health

A strategic project to improve access to the National Health Service for deafblind people. Deafblind people are provided with accessible health information, advocacy and support, this enables them to be involved in preventative health care and to be aware of their health rights and needs.

### Department for Education & Skills

To develop Deafblind UK's Education programme through the production of distance learning materials, including the development of our website to make these materials available across the country.

## 17. ANALYSIS OF NET ASSETS (between restricted and unrestricted funds)

	<b>Tangible fixed assets</b>	<b>Investments</b>	<b>Other net assets</b>	<b>Total</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Restricted funds	3,275,219	-	330,417	3,605,636
Unrestricted funds	733,545	2	740,871	1,474,418
	<u>£4,008,764</u>	<u>£2</u>	<u>£1,074,288</u>	<u>£5,083,054</u>

## 18. RELATED PARTY TRANSACTIONS

Deafblind UK Trading Limited has been set up as a trading arm of the charity. The shares are held on behalf of the charity, and profits are gifted by a deed of covenant.

At the year end £93,256 was gifted to the charity, which is included in the donations figure.

At 31 March 2008 £347,589 (2007 £394,356) was owed to the charity from Deafblind UK Trading Limited, which is shown in amounts due from group undertakings.

## 19. COMPANY LIMITED BY GUARANTEE

The company does not have a share capital as is limited by guarantee. In the event of the company being wound up, the maximum amount which each member is liable to contribute is £1.

## 20. PENSIONS

The company contributes to a defined contribution scheme for its employees.

The charge for the year is £5,407 (2007 £5,671).

There was no outstanding or prepaid contributions at the balance sheet date (2007 £nil).