REPORT AND ACCOUNTS

PaineWebber International (UK) Limited

31 DECEMBER 1991



DIRECTORS

I D Myers (Chairman)

R S Falk

L Fensterstock

B B Havill

G A Larramendi

S B Phillips

R A Robinson

S B Underhill

SECRETARY

N Luxford

AUDITORS

Ernst & Young

Rolls House

7 Rolls Buildings

Fetter Lane

London EC4A 1NH

REGISTERED OFFICE

1 Finsbury Avenue London EC2M 2PA

DIRECTORS' REPORT

The directors present their report and accounts for the year ended 31 December 1991.

REVIEW OF THE BUSINESS

The company's profit for the year after taxation amounted to \$6,459,000 (1990 - \$10,817,000). No dividend is proposed.

The company is a member of The Securities and Futures Authority. Its principal activity is engaging in financial services both on its own account and on behalf of its clients.

DIRECTORS AND THEIR INTERESTS

The directors during the year were as follows:

- I D Myers (Chairman)
- R S Falk (appointed 8 July 1991)
- L Fensterstock (appointed 8 July 1991)
- B B Havill
- G A Larramendi (appointed 8 July 1991)
- C B Milligan (resigned 8 July 1991)
- S B Phillips
- M N Alexander (resigned 8 July 1991)
- E L P Lecler (resigned 22 July 1991)
- A Ribaroff (resigned 4 April 1991)
- R A Robinson
- J R Sipes (resigned 24 February 1992)
- S B Underhill (appointed 8 July 1991)
- D N Waite (resigned 21 June 1991)
- B J Williams (resigned 8 July 1991)

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None of the directors had a disclosable interest in the shares of the company, its holding company, or fellow subsidiaries.

AUDITORS

A resolution to re-appoint Ernst & Young as auditors will be put to the members at the Annual General Meeting.

By order of the board

N Luxford

Secretary

30 March 1992

型ERNST&YOUNG

REPORT OF THE AUDITORS

to the members of PaineWebber International (UK) Limited

We have audited the accounts on pages 5 to 14 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 31 December 1991 and of its profit and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants

Registered Additor

London

30 March 1992

PROFIT AND LOSS ACCOUNT

for the year ended 31 December 1991

	Notes	Year ended 31 December 1991 \$000	9 months ended 31 December 1990 \$000
TURNOVER	2	43,513	36,987
Interest receivable	3	2,068	9,551
Interest payable Administrative expenses	4	(14,113) (21,915)	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	9,553	15,286
Taxation on profit on ordinary activities	7	(3,094)	
RETAINED PROFIT FOR THE FINANCIAL YEAR		6,459	10,817
STATEMENT OF MOVEMENTS ON RESERVES			
		Share	
		premium	Profit and
		account	loss account
		\$000	\$000
At 1 January 1991		47,726	10,817
Retained profit for the year		100	6,459
At 31 December 1991		47,726	17,276
			======

PaineWebber International (UK) Limited

BALANCE SHEET at 31 December 1991

		1991	1990
	Notes	\$000	\$000
FIXED ASSETS Tangible assets	8	2,901	3,106
CURRENT ASSETS Securities inventory Debtors Cash at bank	9	225,335 89,707 928	280,097 210,149 1,135
CREDITORS: amounts falling due within one year	10	315,970 (252,810)	491,381 (409,584)
NET CURRENT ASSETS		63,160	81,797
TOTAL ASSETS LESS CURRENT LIABILITIES		66,061	84,903
CREDITORS: amounts falling due after more than one year	11	-	(25,000)
PROVISION FOR LIABILITIES AND CHARGES Deferred taxation	12	(59)	(360)
		66,002	59,543
CAPITAL AND RESERVES Called up share capital Share premium account Profit and loss account	13	1,000 47,726 17,276	1,000 47,726 10,817
1.0.N.s		66,002	59,543 =====

30 March 1992

Director

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PaineWebber International (UK) Limited

STATEMENT OF SOURCE AND APPLICATION OF FUNDS for the year ended 31 December 1991

	1991	1990
	\$000	\$1100
SOURCE OF FUNDS		
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Adjustment for items not involving the movement of funds:	9,553	15,286
Depreciation	941	897
Loss on disposal of fixed assets	16	3
TOTAL GENERATED FROM OPERATIONS	10,510	16,186
FUNDS FROM OTHER SOURCES		
Issue of shares	-	48,726
Subordinated loan	-	25,000
Proceeds of disposal of fixed assets	132	4
	132	73,730
	10,642	89,916
APPLICATION OF FUNDS		
Purchase of fixed assets	(884)	(4,010)
Taxation paid	(1,764)	(8)
	(2,648)	(4,018)
INCREASE IN WORKING CAPITAL	7,994	85,898
COMPONENTS OF INCREASE IN WORKING CAPITAL	**************************************	
(Decrease)/increase in net securities positions	(35,281)	110,067
(Decrease)/increase in debtors	(120,442)	210,149
Decrease/(increase) in creditors	166,358	(233,837)
	10,635	86,379
MOVEMENT IN NET LIQUID FUNDS		
Increase in bank loans	(2,434)	(1,616)
(Decrease)/increase in cash	(207)	1,135
	(2,641)	(481)
	7,994	85,898
	====	

NOTES TO THE ACCOUNTS

at 31 December 1991

1. ACCOUNTING POLICIES

Accounting convention

The accounts are prepared under the historical cost convention as modified by the inclusion of trading positions at market value.

The accounts are prepared in accordance with applicable accounting standards.

Preparation of accounts in US dollars

It is considered that a fairer reflection of the company's activities is given by presenting the accounts in US dollars since the majority of the company's transactions are denominated in this currency.

Securities inventory

Securities inventory consists of securities, warrants, options and futures and are valued at market prices ruling at the balance sheet date.

Having regard to the nature of the company's activities, the directors consider that it is necessary to vary the accounting requirements of the Companies Act 1985 as required by Section 226 of that Act in order to give a true and fair view of the result for that year, by including in the profit and loss account unrealised profits and losses on the valuation of securities inventory, warrant issues and short option positions.

Trade date accounting

Securities transactions and related commission revenues are accounted for on a trade date basis.

Recognition of other income

Underwriting commissions, corporate finance, management and syndication fees are credited to income on the completion of the related offerings.

Depreciation

Tangible assets are written off over their estimated useful lives on a straight line basis. Office equipment comprises computer equipment and fixtures and fittings. The principal rates employed are as follows:

Computer equipment

3-7 years

Fixtures and fittings

5-10 years

Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the transaction date. All differences are taken to the profit and loss account.

Repurchase and resale agreements

In the course of financing its business and as part of its trading activities, the company enters into arrangements which involve the sale of securities with agreements to repurchase and the purchase of securities with resale agreements. Repurchase agreements are recorded as liabilities and the related securities, where owned by the company, are included in stock of marketable securities at the lower of cost and market value. Resale agreements are recorded as debtors.

Deferred taxation

Deferred taxation is provided on the liability method on all timing differences to the extent that they are expected to reverse in the future, calculated at the rate at which it is estimated that taxation will be payable.

NOTES TO THE ACCOUNTS

at 31 December 1991

1. ACCOUNTING POLICIES (continued)

Operating leases

Rentals paid under operating leases are charged on a straight line basis over the term of the lease.

Pension scheme

The company operates two defined contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds.

2. TURNOVER

Turnover represents the amounts derived from the provision of services which fall within the company's ordinary activities and is stated net of value added tax.

3. INTEREST RECEIVABLE

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		1991	1990
		\$000	\$000
	Interest receivable from group undertakings	502	4,351
	Other	1,566	5,200
		2,068	9,551
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		1991	1990
		\$000	\$000
	Interest payable to group undertakings	8,013	5,479
	Interest payable on bank loans and overdrafts	3,343	1,657
	Other interest and similar charges	2,757	7,682
		14,113	14,818

NOTES TO THE ACCOUNTS

at 31 December 1991

5. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

(a) This is stated after charging:

	1991	1990
	\$000	\$000
Auditors' remuneration	135	154
Depreciation	941	897
Operating lease rentals - land and buildings	2,422	2,062
- other	260	521
Pension costs	872	651

(b) Directors' remuneration:

Directors' remuneration consists of fees and other emoluments paid to the directors of the company in respect of their duties in the management of the company.

Compensation for loss of office	60	137
Other emoluments (including pension contributions)	838	969
Fees	-	-
Directors' remuneration comprises:		
	\$000	\$000
	1991	1990

The emoluments of the chairman, excluding pension contributions, were £132,610 (1990 - two chairmen paid £100,000 in total).

Directors' emoluments, excluding pension contributions, fell within the following ranges:

			1991	1990
			No.	No.
			10	
£nil	-	£5,000	10	11
£15,001	-	£20,000	-	1
£20,001	-	£25,000	-	1
£25,001	-	£30,000	-	2
£30,001	-	£35,000		1
£50,001	-	£55,000	1	•••
£65,001	-	£70,000	1	-
£80,001	-	£85,000	-	1
£100,001	-	£105,000	1	
£120,001	-	£125,000	1	
£130,001	-	£135,000	1	1
£220,001	-	£225,000	-	1

PaineWebber International (UK) Limited

NOTES TO THE ACCOUNTS at 31 December 1991

6.	EMPLOYEES		
0,	MIDOIEES	1991	1990
		No.	No.
	Average weekly number of employees	168	173
		\$000	\$000
	Wages and salaries	15,934	13,673
	Social security costs	1,310	1,315
	Other pension costs	1,114	833
		18,358	15,821
	Less: amounts recharged to other group companies	(6,932)	(6,113)
		11,426	9,708
7.	TAXATION ON ORDINARY ACTIVITIES		-
	The taxation charge is made up as follows:		
	1	1991	1990
		\$000	\$000
	Based on the profit for the year:	2 205	4 100
	Corporation taxation 33.25% (9 months 1990 - 34%)	3,395 (301)	4,109 360
	Deferred taxation	(301)	
		3,094 =======	4,469
8.	FIXED ASSETS	0.44	
		Office	e equipment
	Cost:		\$000
	At 1 January 1991		7,164
	Additions		884
	Disposals		(444)
	At 31 December 1991		7,604
	Depreciation:		4.050
	At 1 January 1991		4,058 941
	Provided during the year Disposals		(296)
	At 31 December 1991		4,703
	Net book value: At 31 December 1991		2,901
	At 31 December 1990		3,106
	The company does not hold any assets under finance lease arrangen	nents.	Anne of real designature Supel

PaineWebber International (UK) Limited

NOTES TO THE ACCOUNTS at 31 December 1991

9.	DEBTORS				
				1991	1990
				\$000	\$000
	Collateral on stock borrowed			22.702	42.410
	Collateral on stock borrowed from gro	wn undertakings		22,793 44,036	43,412
	Trade debtors	oop andertandings		20,102	81,756 75,624
	Amounts owed by group undertakings	•		412	3,797
	Other debtors	•		1,507	1,898
	Prepayments and accrued income			857	3,662
				00 707	
				89,707 ===================================	210,149
10.	CREDITORS: amounts falling due wit	thin one year			·
				1991	1990
				\$000	\$000
	Bank loans and overdrafts			4.050	1 (1)
	Warrant issues and short options positi	ione		4,050	1,616
	Securities sold under agreements to re			150,549	170,030
	Collateral on stock lent	purchase		23,566	30,019
	Collateral on stock lent to group under	takinge		10,055	-
	Trade creditors	mungs		1,758	72 100
	UK corporation tax			8,637	72,190 7,006
	Other taxes and social security costs			632	7,006 535
	Amounts due to group undertakings			23,544	123,552
	Accruals and other creditors			5,019	
	Subordinated loan from PaineWebber	Group Inc.		25,000	4,636

				252,810	409,584
11.	CREDITORS: amounts falling due afte	er more than one v	Car		
				1991	1990
				\$000	\$000
	Subordinated loan from PaineWebber (Group Inc			
	Outside to an Iron Pane Webber	Stoup me.		-	25,000
	The subordinated loan is repayable in lastis points.	March 1992 and c	arries an interest r	ate of 30 day LIB	OR plus 100
12.	DEFERRED TAXATION				
			Provided		Not provided
		1991	1990	1991	1990
		\$000	\$000	\$000	\$000
	Capital allowances in advance of				
	depreciation	59	360		
		JJ	200		_

NOTES TO THE ACCOUNTS at 31 December 1991

13. CAPITAL AND RESERVES

			Alle	otted, called up
		Authorised		ard fully paid
	1991	1990	1991	1990
	No.	No.	\$	\$
Ordinary shares of \$1 each	1,500,000	1,500,000	1,000,002	1,000,002
_	****			# \$1744 ATT TO STREET THE TOTAL THE

14. STOCK BORROWING AND LENDING

Notes 9 and 10 reflect the company's stock borrowing and lending activities only to the extent that collateral given or received is in the form of cash. The company also borrows and lends stock against non-cash collateral in the form of other stocks and Standby Letters of Credit. The market value of non-cash collateral in use at 31 December was:

	1991 \$000	1990 \$000
Received in respect of stock lent	103,036	_
Given in respect of stock borrowed	120,911	***
		

15. OBLIGATIONS UNDER LEASES

The annual commitments under non-cancellable operating leases are as follows:

	Land and buildings		Other	
	1991	1990	1991	1990
	\$000	\$000	\$000	\$000
Operating leases which expire:				
Within one year	20	50	28	130
In the second to fifth years inclusive	_		289	347
Over five years	2,087	2,283	_	
	2,107	2,333	317	477

16. CLIENT BALANCES

Amongst its activities, the company acts as a broker of US equities and fixed income securities on behalf of clients. PaineWebber Inc. acts as clearing broker for these transactions and therefore carries the resulting client balances in its books. PaineWebber Inc. arising from defaults by these clients. The directors do not foresee any material losses arising from the relevant client balances on PaineWebber Inc's books as at 31 December 1991.

NOTES TO THE ACCOUNTS at 31 December 1991

17. ULTIMATE HOLDING COMPANY

PaineWebber UK Holdings, which is registered in England, is the smallest group for which group accounts are prepared. Copies of these group accounts may be obtained from 1 Finsbury Avenue, London, EC2M 2PA.

PaineWebber Group Inc., which is incorporated in the State of Delaware, USA, is the ultimate holding company and the largest group for which group accounts are prepared. Copies of these group accounts may be obtained from 1285 Avenue of the Americas, New York City, USA.