Registra

Swiss Cutlery (UK) Limited

Financial statements
For the year ended 30 April 2004

Grant Thornton &

AF4LF22X 0506 A15 COMPANIES HOUSE 19/01/05

Officers and professional advisers

Company registration number

2404333

Registered office

Victorinox House 163 Parker Drive

Leicester LE4 0JP

Directors

H A Cann D L Walmsley S J Cann B J Berryman C C Hastings

Secretary

S J Cann

Bankers

Lloyds TSB Bank plc Church Street Blackburn Lancashire BB2 1JQ

Auditors

Grant Thornton UK LLP Chartered Accountants Registered Auditors 8 West Walk Leicester LE1 7NH

Index to the financial statements

| Report of the directors | 4 - 0 |
|------------------------------------|---------|
| Report of the independent auditors | 7 - 8 |
| Accounting policies | 9 - 11 |
| Profit and loss account | 12 - 13 |
| Group balance sheet | 13 |
| Company Balance sheet | 14 |
| Group cash flow | 15 |
| Notes to the financial statements | 16 - 30 |

Report of the directors

The directors present their report and the financial statements of the Group for the Year ended 30 April 2004.

Principal activities and business review

The principal activities of the Group continue to be the marketing and distribution of premium branded consumer products. The Group also manufactures ceramic tableware and giftware and the provision of lectures to the public through the internet.

On 16 May 2003 the company purchased the entire share capital of PD (Holdings) Limited.

Through our continued investment into the business, as predicted, we have improved on our results from 2003. The Group seeks to consolidate its efforts in the coming year in order to improve future trading in a particularly challenging environment.

During the summer the company continued its strategy of acquiring branded businesses purchasing stakes in J Langdon Limited and Bridgedale, the owners of the Sprayway and Bridgedale brands.

Results and dividends

The trading results for the year, and the Group's financial position at the end of the year are shown in the attached financial statements.

The directors have recommended the following dividends:

| | 2004 | 2003 |
|--|--------|--------------|
| | ₺ | ل |
| Proposed dividend on preference shares | 80,000 | 80,000 |

Directors

The directors who served the company during the year were as follows:

H A Cann

D L Walmsley

S J Cann

B J Berryman

C C Hastings

The interests of the directors in the shares of the company as at 1 May 2003 and 30 April 2004, were as follows:

| | Ordinary share | s beneficial interest | Preference shar | res beneficial interest |
|--------------------------|-------------------|--------------------------|-----------------|--------------------------------|
| | 30 April 2004 | 1 May 2003 | 30 April 2004 | 1 May 2003 |
| S J Cann B J Berryman | 999,999 53,778 | 999,999 53,778 | 1,000,000 | 1,000,000 - |
| | 1,053,777 | 1,053,777 | 1,000,000 | 1,000,000 |
| | • | shares non | | e shares non icial interest |
| D L Walmsley | 999,999 | 999,999 | 1,000,000 | 1,000,000 |
| B J Berryman | 999,999 | 999,999 | 1,000,000 | 1,000,000 |
| | 1,999,998 | 1,999,998 | 2,000,000 | 2,000,000 |

The beneficial interests of S J Cann arise from his position as a beneficiary of a trust.

The non-beneficial interests of D L Walmsley and B J Berryman arise from their positions as trustees of a trust established by H A Cann.

None of the directors held any interests in the shares of any subsidiary undertakings at any time during the year.

The Board regret to announce that D L Walmsley died since the year end. He will be sadly missed.

Fixed assets

In the opinion of the directors the market values of freehold and leasehold properties at 30 April 2004 exceed their book values.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group at the end of the Year and of the group's profit or loss for the Year then ended. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

Grant Thornton UK LLP offer themselves for reappointment as auditors in accordance with section 385 of the Companies Act 1985. On 1 July 2004, the Grant Thornton partnership converted to a limited liability partnership called Grant Thornton UK LLP. Under section 26(5) of the Companies Act 1989, the directors consented to extend the audit appointment to Grant Thornton UK LLP from 1 July 2004.

BY ORDER OF THE BOARD

S J Cann

Secretary

14 October 2004

Mr Ju

Report of the independent auditors to the members of Swiss Cutlery (UK) Limited

We have audited the financial statements of Swiss Cutlery (UK) Limited for the year ended 30 April 2004 which comprise the accounting policies, profit and loss account, group balance sheet and company balance sheet, group cash flow and notes 1 to 27. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the report of the directors and the financial statements in accordance with United Kingdom law and accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the Directors' Report and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

Basis of opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and of the group as at 30 April 2004 and of the profit of the group for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

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GRANT THORNTON UK LLP REGISTERED AUDITORS CHARTERED ACCOUNTANTS

LEICESTER

134October 2004

Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

Basis of consolidation

The group financial statements consolidated those of the company and of its subsidiary undertakings drawn up to 30 April 2004. The results of subsidiary undertakings acquired or disposed of during the year have been included from the date of acquisition or to the date of disposal. Profits or losses on intragroup transactions are eliminated in full. On acquisition of a subsidiary, all of the subsidiary's assets and liabilities which exist at the date of acquisition are recorded at their fiar values reflecting their condition at that date.

Goodwill arising on consolidation, representing the excess of the fair value of consideration given over the fair values of the indentifiable net assets acquired, is capitalised and is amortised on a straight line basis over its estimated useful life.

Turnover

Group turnover is the total amount receivable by the group for goods supplied and services provided, excluding VAT, trade discounts and sale between companies.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill - 20 years Negative goodwill - 5 years

Fixed assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property - 4% per annum

Leasehold Property - 5%/over period of lease
Plant & Machinery - 10% to 20% per annum
Fixtures & Fittings - 10% to 25% per annum
Motor Vehicles - 25% per annum

Stocks

Goods for resale are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis in the premium branded consumer goods business and a first in first out basis in the manufacturing businesses and includes transport and handling costs. Where necessary, provision is made for obsolete, slow moving and defective stocks.

Leasing and hire purchase commitments

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, and hire purchase contracts, are capitalised in the balance sheet and are depreciated over their useful lives. The capital elements of future obligations under the leases and hire purchase contracts are included as liabilities in the balance sheet.

The interest elements of the rental obligations are charged in the profit and loss account over the periods of the leases and hire purchase contracts and represent a constant proportion of the balance of capital repayments outstanding.

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

Pension costs

Defined contribution schemes

The group operates a number of defined contribution schemes. The assets of the schemes are held separately from those of the individual companies by independent fund managers.

The pension costs charged against profits represent the amount of contributions payable to the schemes in respect of the accounting period.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions:

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date. Gains on forward currency contracts are not recognised until realised.

Profit and loss account

| | Note | 2004 £ | 2003 £ |
|--|------|-------------------------|------------------------|
| Turnover Continuing operations Acquisitions | | 29,173,673 7,969,460 | |
| Group Turnover | | | 27,775,374 |
| Cost of sales | 1 | (25,642,715) | |
| Gross profit Other operating charges | 1 | 11,500,418 9,370,690 | 7,614,460 6,212,124 |
| Operating profit: Continuing operations Acquisitions | 4 | 1,747,829 381,899 | 1,402,336 |
| Group operating profit | | 2,129,728 | 1,402,336 |
| Interest receivable Interest payable and similar charges | 7 | 3,493 (354,940) | 2,057 (191,015) |
| Profit on ordinary activities before taxation | | 1,778,281 | 1,213,378 |
| Tax on profit on ordinary activities | 8 | 252,152 | 47,649 |
| Profit on ordinary activities after taxation | | 1,526,129 | 1,165,729 |
| Minority interests | | (6,686) | 28,055 |
| Profit attributable to members of the parent company | 9 | 1,519,443 | 1,193,784 |
| Dividends (including non-equity) | 10 | 80,000 | 80,000 |
| Retained profit for the financial year | | 1,439,443 | 1,113,784 |

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

The company has taken advantage of section 230 of the Companies Act 1985 not to publish its own Profit and loss account.

Group Balance Sheet

| | Note | 2004 £ | 2003 £ |
|---|------|------------------------|------------------------|
| Fixed assets | | | |
| Intangible assets | 11 | 3,269,632 | 699,031 |
| Tangible assets | 12 | 1,734,017 | 1,246,081 |
| | | 5,003,649 | 1,945,112 |
| Current assets | | | |
| Stocks | 14 | 9,398,813 | 7,078,099 |
| Debtors | 15 | 7,839,397 | 4,317,295 |
| Cash at bank | | 766,106 | 412,222 |
| | | 18,004,316 | 11,807,616 |
| Creditors: amounts falling due within one year | 16 | 12,506,670 | 5,494,726 |
| Net current assets | | 5,497,646 | 6,312,890 |
| Total assets less current liabilities | | 10,501,295 | 8,258,002 |
| Creditors: amounts falling due after more than one year | 17 | 3,180,696 | 2,383,533 |
| | | 7,320,599 | 5,874,469 |
| Minority interests | | 37,139 | 43,826 |
| | | 7,357,738 | 5,918,295 |
| | | | |
| Capital and reserves Called-up share capital | 24 | 2,053,778 | 2,053,778 |
| Profit and loss account | 25 | 5,303,960 | 3,864,517 |
| | | 7,357,738 | 5,918,295 |
| | • | 7,357,736 | 3,910,293 |
| Shareholders' funds: | 26 | × 255 520 | 4 04 0 005 |
| Equity | | 6,357,738 1,000,000 | 4,918,295 1,000,000 |
| Non-equity | | | |
| | | 7,357,738 | 5,918,295 |
| | | | |

These financial statements were approved by the directors on 14 October 2004 and are signed on their behalf by:

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Company Balance Sheet

| | Note | 2004 £ | 2003 £ |
|---|------|-----------|-----------|
| Fixed assets | | | |
| Tangible assets | 12 | 571,485 | 596,512 |
| Investments | 13 | 5,140,715 | 1,828,175 |
| | | 5,712,200 | 2,424,687 |
| Current assets | | | |
| Debtors | 15 | 4,207,439 | 3,906,759 |
| Cash at bank | | 91,292 | 2,912 |
| | | 4,298,731 | 3,909,671 |
| Creditors: amounts falling due within one year | 16 | 1,975,464 | 951,608 |
| Net current assets | | 2,323,267 | 2,958,063 |
| Total assets less current liabilities | | 8,035,467 | 5,382,750 |
| Creditors: amounts falling due after more than one year | 17 | 3,058,956 | 1,354,234 |
| | | 4,976,511 | 4,028,516 |
| Capital and reserves | | | |
| Called-up share capital | 24 | 2,053,778 | 2,053,778 |
| Profit and loss account | 25 | 2,922,733 | 1,974,738 |
| | | 4,976,511 | 4,028,516 |
| Shareholders' funds: Equity | | 3,976,511 | 3,028,516 |
| Non-equity | | 1,000,000 | 1,000,000 |
| | | 4,976,511 | 4,028,516 |

These financial statements were approved by the directors on 14 October 2004 and are signed on their behalf by:

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Group cash flow

| | Note | 2004 £ | 2003 £ |
|--|------|---|--|
| Net cash inflow from operating activities | 27 | 507,536 | 2,348,737 |
| Returns on investments and servicing of finance Interest received Interest paid Finance lease interest paid Non equity dividends paid | | 3,493 (348,090) (6,850) | 2,057 (183,371) (7,644) (240,000) |
| Net cash outflow from returns on investments and servicing of finance | | (351,447) | (428,958) |
| Taxation | | (38,582) | (443,185) |
| Capital expenditure and financial investment Purchase of tangible fixed assets Sale of tangible fixed assets Net cash outflow from capital expenditure and financial | | (247,977) 27,752 | (93,590) 34,246 |
| investment | | (220,225) | (59,344) |
| Acquisitions and disposals Cash paid to acquire subsidiaries Net cash acquired with subsidiary Net cash outflow from acquisitions and disposals | | (2,947,246) (1,161,000) (4,108,246) | - - - |
| Cash (outflow)/inflow before financing | | (4,210,964) | 1,417,250 |
| Financing Receipts/(repayments) from borrowings Capital element of finance lease rentals | | 827,597 (76,368) | 109,721 (61,849) |
| Net cash inflow from financing | | 751,229 | 47,872 |
| (Decrease)/increase in cash | 27 | (3,459,735) | 1,465,122 |

1 Turnover

2

3

The turnover and profit before tax are attributable to the principal activities of the Group and arise entirely within the United Kingdom.

| | | 2004 £ | 2003 £ |
|--|-------------------------------------|-------------------------------------|-------------------------------------|
| United Kingdom Rest of Europe | | 34,460,968 2,682,165 | 27,072,243 703,131 |
| | | 37,143,133 | 27,775,374 |
| Analysis of cost of sales and net operating exper | ıses | | |
| | Continuing Operations | Acquired Operations | Total |
| Year ended 30 April 2004 | £ | £ | £ |
| Cost of sales | 20,362,344 | 5,280,371 | 25,642,715 |
| Distribution costs Administrative expenses Other operating income (Note 3) | 5,214,085 1,992,795 (143,380) | 2,307,190 - | 5,214,085 4,299,985 (143,380) |
| Net operating expenses | 7,063,500 | 2,307,190 | 9,370,690 |
| Year ended 30 April 2003 | | | |
| Cost of sales | 20,160,914 | - | 20,160,914 |
| Distribution costs Administrative expenses Other operating income (Note 3) | 4,631,912 1,727,690 (147,478) | - - | 4,631,912 1,727,690 (147,478) |
| | | | |
| Net operating expenses | 6,212,124 | - | 6,212,124 |
| Other operating income and charges | | | |
| | | 2004 £ | 2003 £ |
| Distribution costs Administrative expenses Other operating income | | 5,214,085 4,299,985 (143,380) | 4,631,912 1,727,690 (147,478) |

9,370,690

6,212,124

3 Other operating income and charges (continued)

5

| Other operating income and charges (continued) | | |
|---|-------------|-------------|
| | 2004 | 2002 |
| | 2004 | 2003 |
| | £ | £ |
| In some from valetad a satisfa | 21 000 | 20.000 |
| Income from related parties | 31,000 | 30,000 |
| Rental income | 112,380 | 117,478 |
| | 143,380 | 147,478 |
| | | |
| | | |
| | | |
| Operating profit | | |
| oporanii g pront | | |
| Operating profit is stated after charging: | | |
| | 2004 | 2003 |
| | £ | £ |
| | ~ | ~ |
| Depreciation of owned fixed assets | 133,583 | 141,670 |
| Depreciation of assets held under finance leases and hire purchase | | |
| agreements | 48,580 | 49,296 |
| Auditors' remuneration: | | |
| Audit fees | 29,300 | 20,200 |
| Non audit services | 8,000 | 7,800 |
| Operating lease costs: | • | • |
| Land and buildings | 300,148 | 314,981 |
| | , | , . |
| Amortisation of goodwill | 212,520 | 43,933 |
| | | |
| Destinulars of ampleyoes | | |
| Particulars of employees | | |
| The average number of staff employed by the group during the financial year a | mounted to: | |
| The average number of start employed by the group during the infancial year a | mounted to. | |
| | 2004 | 2003 |
| | No | No |
| | | 2.0 |
| Production | 34 | 18 |
| Selling and distribution | 75 | 92 |
| Administration | 74 | 28 |
| | 400 | |
| | 183 | 138 |
| | | |
| The aggregate payroll costs of the above were: | | |
| ω · · · · · · · · · · · · · · · · · · · | 2004 | 2003 |
| | £ | £ |
| | ~ | ~ |
| Wages and salaries | 3,898,528 | 2,661,743 |
| Social security costs | 353,412 | 228,028 |
| Other pension costs | 146,683 | 151,719 |
| | 4 200 /02 | 2.041.400 |
| | 4,398,623 | 3,041,490 |

6 Directors

Remuneration in respect of directors' was as follows:

| | Emoluments receivable Value of company pension contributions to money purchase schemes | 2004 £ 132,397 27,360 159,757 | 2003 £ 110,444 48,974 159,418 |
|---|---|---|---|
| 7 | Interest payable and similar charges | | |
| | | 2004 £ | 2003 £ |
| | Interest payable on bank borrowings Finance charges Other similar charges payable | 309,875 6,850 38,215 354,940 | 135,134 7,644 48,237 191,015 |
| 8 | Taxation on ordinary activities | | |
| | (a) Analysis of charge in the year | 2004 £ | 2003 £ |
| | Current tax: | | |
| | In respect of the year: UK Corporation tax based on the results for the year at 30% (2003 - 30%) Over provision in prior year | 420,600 (3,173) | 92,125 (51,866) |
| | Total current tax | 417,427 | 40,259 |
| | Deferred tax: | | |
| | (Decrease)/increase in deferred tax provision | (165,275) | 7,390 |
| | Tax on profit on ordinary activities | 252,152 | 47,649 |

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 30% (2003 - 30%).

| - | 2004 | 2003 |
|---|-----------|-----------|
| | £ | £ |
| Profit on ordinary activities before taxation | 1,778,281 | 1,213,378 |
| Profit on ordinary activities by rate of tax | 533,484 | 364,013 |
| Expenses not deductible for tax purposes | 88,617 | 2,783 |
| Capital allowances for period in excess of depreciation | 3,168 | (847) |
| Utilisation of tax losses | (105,514) | (2,170) |
| Unrelieved tax losses | 6,732 | |
| Deductions allowable for tax purposes | (105,887) | _ |
| Waiver of debt due from subsidiary companies | | (271,654) |
| Adjustments in respect of prior year | (3,173) | (51,866) |
| Total current tax (note 8(a)) | 417,427 | 40,259 |

9 Profit attributable to members of the parent company

The profit dealt with in the accounts of the parent company was £1,027,995 (2003 - £700,265).

10 Dividends

At 30 April 2004

At 30 April 2003

11

| | | 2004 £ | 2003 £ |
|--|-----------|-----------|-----------|
| Non-equity dividends: | | | |
| Proposed dividend on preference shares | | 80,000 | 80,000 |
| Intangible fixed assets | | | |
| Group | Goodwill | Patents | Total |
| | £ | £ | £ |
| Cost | | | |
| At 1 May 2003 | 1,528,130 | _ | 1,528,130 |
| Additions | 2,772,283 | _ | 2,772,283 |
| On acquisition | _ | 12,000 | 12,000 |
| At 30 April 2004 | 4,300,413 | 12,000 | 4,312,413 |
| Amortisation | | v. | |
| At 1 May 2003 | 829,099 | _ | 829,099 |
| Charge for the year | 212,520 | 1,162 | 213,682 |
| At 30 April 2004 | 1,041,619 | 1,162 | 1,042,781 |
| Net book value | | | |

3,258,794

699,031

3,269,632

699,031

10,838

Goodwill on acquisitions prior to 30 April 1997 is being amortised over 20 years. The positive goodwill arising on the acquisition of Burton McCall (Industrial) Limited in the year ended 30 April 1999 has been fully written off.

12 Tangible fixed assets

| Group | Freehold Property £ | Leasehold Property £ | Plant & Machinery £ | Fixtures & Fittings | Motor Vehicles £ | Total £ |
|---------------------|---------------------------|----------------------------|---------------------------|---------------------|------------------------|------------|
| Cost | | | | | | |
| At 1 May 2003 | 688,199 | 583,164 | 101,389 | 693,221 | 177,989 | 2,243,962 |
| Additions | _ | 26,058 | 25,003 | 188,316 | 212,016 | 451,393 |
| Disposals | | _ | _ | _ | (69,389) | (69,389) |
| On acquisition | 325,613 | _ | | 556,144 | ·· <u> </u> | 881,757 |
| At 30 Apr 2004 | 1,013,812 | 609,222 | 126,392 | 1,437,681 | 320,616 | 3,507,723 |
| Depreciation | | | | | | |
| At 1 May 2003 | 128,223 | 150,633 | 40,087 | 647,615 | 31,323 | 997,881 |
| Charge for the year | 21,275 | 31,142 | 9,503 | 106,673 | 82,842 | 251,435 |
| On disposals | _ | _ | _ | _ | (42,367) | (42,367) |
| On acquisition | 91,971 | _ | | 474,786 | _ | 566,757 |
| At 30 Apr 2004 | 241,469 | 181,775 | 49,590 | 1,229,074 | 71,798 | 1,773,706 |
| Net book value | | | | | | |
| At 30 Apr 2004 | 772,343 | 427,447 | 76,802 | 208,607 | 248,818 | 1,734,017 |
| At 30 Apr 2003 | 559,976 | 432,531 | 61,302 | 45,606 | 146,666 | 1,246,081 |

Included within the net book value of £1,734,017 is £180,862 (2003 - £92,637) relating to assets held under finance leases and hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £48,580 (2003 - £49,296).

12 Tangible fixed assets (continued)

| Company | Freehold Property £ | Fixtures & Fittings £ | Motor Vehicles £ | Total £ |
|---------------------|---------------------------|-----------------------|------------------------|------------|
| Cost | | | · · | |
| At 1 May 2003 | 688,199 | 16,228 | 55,264 | 759,691 |
| Additions | _ | 1,949 | 3,600 | 5,549 |
| Disposals | _ | _ | (10,492) | (10,492) |
| At 30 April 2004 | 688,199 | 18,177 | 48,372 | 754,748 |
| Depreciation | | | | |
| At 1 May 2003 | 128,223 | 10,251 | 24,705 | 163,179 |
| Charge for the year | 14,763 | 1,861 | 12,780 | 29,404 |
| On disposals | _ | _ | (9,320) | (9,320) |
| At 30 April 2004 | 142,986 | 12,112 | 28,165 | 183,263 |
| Net book value | | | | |
| At 30 April 2004 | 545,213 | 6,065 | 20,207 | 571,485 |
| At 30 April 2003 | 559,976 | 5,977 | 30,559 | 596,512 |

Included within the net book value of £571,485 is £11,825 (2003 - £28,552) relating to assets held under finance leases and hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £6,450 (2003 - £8,110).

13 Investments

| Company | Group companies |
|--|-------------------------------------|
| | £ |
| Cost At 1 May 2003 Additions | 2,317,210 3,147,246 |
| At 30 April 2004 | 5,464,456 |
| Amounts written off At 1 May 2003 and 30 April 2004 | 550,859 |
| Loans At 1 May 2003 Advanced in year Amounts written off at 1 May 2003 and 30 April 2004 | 1,071,197 165,294 (1,009,373) |
| At 30 April 2004 | 227,118 |
| Net book value At 30 April 2004 At 30 April 2003 | 5,140,715 1,828,175 |
| · · · · · · · · · · · · · · · · · · · | |

13. Investments (continued)

| | | Class of share | Proportion held by parent company |
|---|--|---|--|
| | Nature of business | capital held | and group |
| Burton McCall Limited | Marketing and distribution | UK Ordinary £1 | 100 |
| Direct Design Limited | of premium branded goods | shares UK Ordinary £1 | 100 |
| Park Rose Limited | Property management | shares UK Ordinary £1 | 100 |
| | Property management | shares | 100 |
| Burton McCall (Industrial) Limited | Dormant | UK Ordinary £1 shares | 100 |
| Maglite (UK) Limited | Dormant | UK Ordinary £1 shares | 100 |
| Swiss Cutlery (Gifts) Limited | | UK Ordinary £1 | |
| Swiss Cutlery (London) Limited | Dormant | shares UK Ordinary <i>f.</i> 1 | 100 |
| , , | Dormant | shares | 100 |
| Alphabourne Limited | Dormant | UK ordinary £1 shares | 100 |
| Podia Limited | | UK Ordinary 'A' £1 shares Cum | |
| | Provision of lectures on the | redeemable £50 | 50 |
| Victorinox Travel Gear Limited | internet Overseas distribution of | shares UK Ordinary £1 | 50 |
| PD (Holdings) Limited | travel gear | shares UK Ordinary <i>f.</i> 1 | 75 |
| , <u>, , , , , , , , , , , , , , , , , , </u> | Holding company | shares | 100 |
| Outdoor & Sports Company (Holdings) Limited | Merchanting and distribution of sports goods | UK Ordinary £1 shares | 100 |
| | 1 | UK redeemable | 100 |
| | | preference £1 shares Participating preferred ordinary | 100 |
| Outdoor 9- Coonta Community 1 | Ma1 41 | £1 shares | 100 |
| Outdoor & Sports Company Limited | Merchanting and distribution of sports goods | UK Ordinary £1 shares | 100 |

13. Investments (continued)

On 16 May 2003 the group acquired PD (Holdings) Limited and its subsidiary undertakings for a consideration of £3,147,246 satisfied by cash of £2,947,246 and deferred consideration of £200,000. Goodwill arising on the acquisition of PD (Holdings) Limited has been capitalised and will be amortised over 20 years. The investment in PD (Holdings) limited has been included in the company's balance sheet at its fair value at the date of acquisition.

Analysis of the acquisition:

| | | | Fair value to |
|----------------------------------|-------------|-----------|----------------------|
| | Book value | Other | group |
| | £ | £ | £ |
| Cash | (1,161,000) | - | (1,161,000) |
| Intangible fixed assets | 12,000 | _ | 12,000 |
| Tangible fixed assets | 315,000 | _ | 315,000 |
| Stock | 1,162,000 | (150,000) | 1,012,000 |
| Debtors | 1,458,531 | (50,000) | 1,408,531 |
| Creditors | (1,211,568) | _ | (1,211,568) |
| | 574,963 | (150,000) | 374,963 |
| Goodwill | | | 2,772,283 |
| Satisfied by: | | | |
| Cash paid Deferred consideration | | | 2,947,246 200,000 |
| | | | 3,147,246 |
| | | | |

Fair value adjustments were made for stock provisions and bad debt provisions.

14 Stocks

| The group | 2004 | 2003 |
|----------------|-----------|-----------|
| | £ | £ |
| Finished goods | 9,398,813 | 7,078,099 |

15 Debtors

| | The group | | The company | |
|--|-----------|-----------|-------------|-----------|
| | 2004 | 2003 | 2004 | 2003 |
| | £ | £ | £ | £ |
| Trade debtors | 6,667,998 | 3,921,247 | - | _ |
| Amounts owed by group undertakings | _ | _ | 4,131,091 | 3,820,435 |
| Amounts owed by undertakings in which | | | | |
| the company has a participating interest | 133,000 | 32,000 | _ | _ |
| Other debtors | 261,441 | 135,999 | 56,843 | 53,984 |
| Deferred tax (Note 20) | 234,100 | 68,825 | 10,100 | 9,900 |
| Prepayments and accrued income | 542,858 | 159,224 | 9,405 | 22,440 |
| | 7,839,397 | 4,317,295 | 4,207,439 | 3,906,759 |

16 Creditors: amounts falling due within one year

| | The group | | The compan | |
|---|------------|-----------|------------|---------|
| | 2004 | 2003 | 2004 | 2003 |
| | £ | £ | £ | £ |
| Bank loans and overdrafts | 4,732,290 | 771,152 | 1,104,634 | 384,740 |
| Trade creditors | 5,402,687 | 3,656,798 | _ | _ |
| Amounts owed to group undertakings | | _ | _ | 750 |
| Amounts due under finance leases and hire | | | | |
| purchase agreements | 45,729 | 35,767 | 2,596 | 13,538 |
| Proposed dividends | 400,000 | 320,000 | 400,000 | 320,000 |
| Corporation tax | 499,179 | 120,334 | 2,000 | 28,209 |
| Other taxation and social security | 406,263 | 340,616 | 6,325 | 6,427 |
| Other creditors | 479,119 | 49,262 | 314,950 | 32,101 |
| Accruals and deferred income | 541,403 | 200,797 | 144,959 | 165,843 |
| | 12,506,670 | 5,494,726 | 1,975,464 | 951,608 |

The bank loans and overdraft are secured by fixed and floating charges over the assets of the individual companies where the borrowings arise. The company has also provided an unlimited guarantee in respect of the bank borrowings of its subsidiaries.

17 Creditors: amounts falling due after more than one year

| | | The group | T | he company | |
|---|-----------|-----------|-----------|------------|--|
| | 2004 | 2003 | 2004 | 2003 | |
| | £ | £ | £ | £ | |
| Bank loans and overdrafts Amounts due under finance leases and hire | 1,707,318 | 1,027,241 | 1,707,318 | - | |
| purchase agreements | 121,740 | 4,654 | _ | 2,596 | |
| Other creditors | 1,351,638 | 1,351,638 | 1,351,638 | 1,351,638 | |
| | 3,180,696 | 2,383,533 | 3,058,956 | 1,354,234 | |

18 Creditors - capital instruments

Creditors include bank loans which are due for repayment as follows:

| | | The group | Th | The company | |
|---|-----------|-----------|-----------|-------------|--|
| | 2004 | 2003 | 2004 | 2003 | |
| | £ | £ | £ | £ | |
| Amounts repayable: | | | | | |
| In one year or less or on demand | 480,000 | 332,480 | 480,000 | _ | |
| In more than one year but not more than two | | | | | |
| years | 480,000 | 250,000 | 480,000 | _ | |
| In more than two years but not more than | | | | | |
| five years | 1,227,318 | 777,241 | 1,227,318 | _ | |
| | 2,187,318 | 1,359,721 | 2,187,318 | | |
| | | | | | |

19 Commitments under finance leases and hire purchase agreements

Future commitments under finance leases and hire purchase agreements are as follows:

| | The group | | The company | |
|---------------------------------------|-----------|------------------------------|-------------|--------|
| | 2004 | 2004 2003 2004 | 2004 | 2003 |
| | £ | £ | £ | £ |
| Amounts payable within 1 year | 43,133 | 22,228 | 2,596 | 13,538 |
| Amounts payable between 1 and 2 years | 42,181 | 2,058 | - | 2,596 |
| Amounts payable between 3 and 5 years | 69,559 | - | - | _ |
| | 154,873 | 24,286 | 2,596 | 16,134 |

20 Deferred taxation

The movement in the deferred taxation asset during the year was:

| | The group | | The company | | | |
|------------------------------|-----------|---------|------------------|------------------------------|------|------|
| | 2004 | 2004 | 2004 2003 | 2004 2003 2004 | 2004 | 2003 |
| | £ | £ | £ | £ | | |
| Asset brought forward | 68,825 | 76,215 | 9,900 | 1,889 | | |
| Increase/(decrease) in asset | 165,275 | (7,390) | 200 | 8,011 | | |
| Asset carried forward | 234,100 | 68,825 | 10,100 | 9,900 | | |

20 Deferred taxation (continued)

The group's asset for deferred taxation consists of the tax effect of timing differences in respect of:

| The group | | |
|-----------|-------------------|------------------|
| 2003 | 2004 | 2003 |
| £ | £ | £ |
| | | |
| 19,341 | 8,400 | 8,171 |
| _ | _ | - |
| 49,484 | 1,700 | 1,729 |
| 68,825 | 10,100 | 9,900 |
| | £ 19,341 - 49,484 | £ £ 19,341 8,400 |

In addition to the above, there are unprovided losses in certain subsidiaries totalling £117,000 (2003: £nil).

21 Commitments under operating leases

At 30 April 2004 the group had annual commitments under non-cancellable operating leases as set out below.

| The group | 2004 | | 2003 | |
|--------------------------------|-----------|-------------|-----------|-------------|
| - | Land and | | Land and | |
| | buildings | Other items | Buildings | Other items |
| | £ | £ | £ | £ |
| Operating leases which expire: | | | | |
| Within 1 year | 126,389 | 4,099 | 118,713 | 28,145 |
| Within 2 to 5 years | - | 80,492 | - | 32,472 |
| After more than 5 years | 190,500 | - | 201,500 | - |
| | 316,889 | 84,591 | 320,213 | 60,617 |

The company had no annual commitments.

22 Contingent liabilities

Group

The Group has contingent liabilities in respect of documentary credits on forward contracts of £145,941 (2003: £284,520).

The group has liabilities forward under a licencing contract, in the form of minimum guaranteed royalties paid annually to the year 2013. Total liabilities for this period under the contract are £4,280,000.

Company

Swiss Cutlery (UK) Limited has given guarantees in respect of bank borrowings of other group subsidiaries of £1,884,667 (2003: £34,600).

23 Related party transactions / ultimate controlling party

Included in creditors is a loan from the H A Cann Accumulation and Maintenance Trust. The balance at 30 April 2004, comprising capital and interest accrued, was £1,429,782 (2003: £1,391,856). The capital element is regarded as long term, and all monies carry interest at 1% below Lloyds TSB base rate. Interest charged during the year amounted to £37,926 (2003: £41,728).

The company has received charges for goods and services from S & HAC Holdings Limited amounting to £85,678 (2003: £66,880) and the creditor at 30 April 2004 was £30,716 (2003: £32,101). Mr H A Cann and Mr S J Cann are directors and shareholders of that company.

The company has received income from Springpart Manufacturing Limited amounting to £31,000 (2003: £30,000) in respect of management services provided. Mr HA Cann is a director and shareholder of that company.

The company has not disclosed transactions with fellow subsidiaries in accordance with the exemption available under the terms of Financial Reporting Standard Number 8.

The directors regard B J Berryman, K Woodford and M Andrews as the ultimate controlling parties by virtue of their status as controlling trustees of a trust which holds a 95% interest in the equity capital of the company.

24 Share capital

Authorised share capital:

| Tradition of the capture | | | 2004 £ | 2003 £ |
|---|-----------|-----------|------------------------|------------------------|
| 2,000,000 Ordinary shares of £1 each 1,000,000 Preference shares of £1 each | | | 2,000,000 1,000,000 | 1,111,111 1,000,000 |
| | | | 3,000,000 | 2,111,111 |
| Allotted, called up and fully paid: | 200 | 4 | 200. | 3 |
| | No | £ | No | £ |
| Ordinary shares of £1 each | 1,053,778 | 1,053,778 | 1,053,778 | 1,053,778 |
| Preference shares of $£1$ each | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| | 2,053,778 | 2,053,778 | 2,053,778 | 2,053,778 |

24 Share capital (continued)

Total shareholders' funds

On 15 October 2003 the authorised ordinary share capital was increased by £888,889.

Preference shares

The preference shares are convertible into ordinary shares by written notice within 14 days of each third anniversary from 30 April 1994 and redeemable at the option of the shareholder on each third anniversary from 30 April 1994 at par. The shares do not carry any rights to vote at a general meeting of the company.

25 Reserves

26

| Group | Pro | ofit and loss account |
|--|-----------------------|--------------------------|
| At 1 May 2003 Retained profit for the year | | 3,864,517 1,439,443 |
| At 30 April 2004 | | 5,303,960 |
| Company | Pro | ofit and loss account |
| At 1 May 2003 Retained profit for the year | | 1,974,738 947,995 |
| At 30 April 2004 | | 2,922,733 |
| Reconciliation of movements in shareholders' funds | | |
| Equity shareholders' funds | | |
| | 2004 £ | 2003 £ |
| Profit for the financial year Dividends | 1,519,443 (80,000) | 1,193,784 (80,000) |
| | 1,439,443 | 1,113,784 |
| Opening shareholders' equity funds | 4,918,295 | 3,804,511 |
| Closing shareholders' equity funds | 6,357,738 | 4,918,295 |
| Non-equity shareholders' funds | | |
| Opening and closing shareholders' non-equity funds | 1,000,000 | 1,000,000 |

7,357,738

5,918,295

27 Notes to the statement of cash flows

Reconciliation of operating profit to net cash inflow from operating activities

| | | | 2004 £ | 2003 £ |
|---|---|---|---|--|
| Operating profit Amortisation Depreciation Profit on disposal of fixed assets (Increase)/decrease in stocks Increase in debtors Increase in creditors | | | 2,129,728 213,682 251,435 (730) (1,308,714) (1,948,296) 1,170,431 | 1,402,336 43,933 190,966 (8,824) 593,085 (254,482) 381,723 |
| Net cash inflow from operating activities | | | 507,536 | 2,348,737 |
| Reconciliation of net cash flow to mov | ement in net | t debt | | |
| | | | 2004 £ | 2003 £ |
| (Decrease)/increase in cash in the period | • | | (3,459,735) | 1,465,122 |
| Net cash (inflow) from bank loans Cash outflow in respect of finance leases and h | nire purchase | | (827,597) 76,368 | , |
| Change in net debt resulting from cash flows New finance leases | | | (4,210,964) (203,416) | 1,417,250 |
| Movement in net debt in the period | | | (4,414,380) | 1,417,250 |
| Net debt at 1 May 2003 | | | (2,778,230) | (4,195,480) |
| Net debt at 30 April 2004 | | | (7,192,609) | (2,778,230) |
| Analysis of changes in net debt | | | | |
| | At 1 May 2003 £ . | Cash flows | Other changes | At 30 Apr 2004 £ |
| Net cash: Cash in hand and at bank Overdrafts | 412,222 (438,672) (26,450) | 353,884 (3,813,618) (3,459,734) | | 766,106 (4,252,290) (3,486,184) |
| Debt: Debt due within 1 year Debt due after 1 year Finance leases and hire purchase agreements | (332,480) (2,378,879) (40,421) (2,751,780) | (147,520) (680,077) 76,368 (751,229) | (203,416) (203,416) | (480,000) (3,058,956) (167,469) (3,706,425) |
| Net debt | (2,778,230) | (4,210,963) | (203,416) | (7,192,609) |