# LAYTON BLACKHAM GROUP LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

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#### **COMPANY INFORMATION**

**Directors** D T Hopwood

I G Story (Appointed 25 January 2008)

S C Reid (Appointed 25 January 2008)

**Secretary** V E Thanangadan

Company number 02403909

Registered office Weston House 246 High Holborn

London WC1V 7EX

Auditors PricewaterhouseCoopers LLP

Hay's Galleria 1 Hay's Lane London SE1 2RD

Business address Weston House

246 High Holborn

London WC1V 7EX

Bankers Barclays Bank Pic

50 Pall Mall London SW1A 1QF

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2007

The directors present their report and financial statements for the year ended 31 December 2007

#### Principal activities and review of the business

The ultimate holding company of the group (Layton Blackham Holdings Ltd) was taken over by Venture Preference Ltd (a wholly owned subsidiary of Axa Advisory Holdings Limited) in January 2007. The principal activity of the company continues to be that of a holding company.

The results for the year and the financial position at the year end were considered satisfactory by the directors

Since the company performs the function of a holding company without trading income in it's own right, the use of KPIs to measure performance is not deemed approxiate in this instance

#### Results and dividends

The results for the year are set out on page 5

The directors do not recommend a payment of an ordinary dividend

#### **Directors**

The following directors have held office since 1 January 2007

D T Hopwood

C L Blackham

(Resigned 25 January 2008)

G C Bradford

(Resigned 30 June 2008)

C Whitfield

(Resigned 31 December 2007)

D E Bobby

(Resigned 31 December 2007)

I G Story

(Appointed 25 January 2008)

S C Reid

(Appointed 25 January 2008)

The Board expresses their thanks to the departing directors for their effort and hard work in bringing the company to this point and welcomes the new directors whose contribution will safeguard the future and continued success of the company

#### **Auditors**

PricewaterhouseCoopers LLP were appointed auditors to the company and in accordance with section 385 of the Companies Act 1985, a resolution proposing that they be re-appointed will be put to the Annual General Meeting

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- -select suitable accounting policies and then apply them consistently,
- -make judgements and estimates that are reasonable and prudent,
- -state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors confirm that they have complied with the above requirements in preparing the financial statements

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

- (a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and
- (b) the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

By order of the board

V E Thanangadan

Secretary

Date 31/7/08

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF Layton Blackham Group Limited

We have audited the financial statements of Layton Blackham Group Limited for the year ended 31 December 2007 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet, and related Notes to the financial statements 1 to 18 These financial statements have been prepared under the accounting policies set out therein. The financial statements of the Company as of 31 December 2006, were audited by another auditor whose report dated 30 July 2007, expressed an unqualified opinion on those statements.

#### Respective responsibilities of the directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all of the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE SHAREHOLDERS OF Layton Blackham Group Limited

#### **Opinion**

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and

- the information given in the Directors' Report is consistent with the financial statements

Pricewaterlane Coopers LLP

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors London

Date 18 August 2008

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2007

	Notes	2007 £	2006 £
Administrative expenses		(143,013)	(182,551)
Operating loss	2	(143,013)	(182,551)
Interest payable and similar charges	3	(32,780)	(18,422)
Profit/(loss) on ordinary activities before exceptional items		(175,793)	(200,973)
Exceptional items	4	564,552	(4,062,009)
Profit/(loss) on ordinary activities before taxation		388,759	(4,262,982)
Tax on profit/(loss) on ordinary activities	5	76,500	-
Profit/(loss) after taxation for the year	13	465,259	(4,262,982)

The profit and loss account has been prepared on the basis that all operations are continuing operations

### LAYTON BLACKHAM GROUP LIMITED

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2007

	Notes	2007 £	2006 £
Profit/(loss) for the financial year		465,259	(4,262,982)
Actuarial gains on pension scheme deficit	11	627,000	152,000
Deferred tax movement in relation to pension scheme deficit	11	(250,000)	(93,000)
Total gains and losses recognised since last fi	inancial	<u></u>	
statements		842,259	(4,203,982)

### BALANCE SHEET AS AT 31 DECEMBER 2007

			2007		2006
	Notes	£	£	£	£
Fixed assets					
Investments	7		-		126,123
Current assets					
Debtors	8	478,381		425,230	
Cash at bank and in hand		2,970		1,382	
		481,351		426,612	
Creditors: amounts falling due within					
one year	9	(9,294,903)		(9,064,655)	
Net current liabilities			(8,813,552)		(8,638,043)
Total assets less current liabilities			(8,813,552)		(8,511,920)
Creditors. amounts falling due after more than one year	10		(308,638)		(870,529)
oro siran ono you.	10				
			(9,122,190)		(9,382,449)
Pension scheme liability	11		(5,000)		(587,000)
			(9,127,190)		(9,969,449
Capital and reserves					
Called up share capital	12		1,000		1,000
Pension scheme reserve	13		(5,000)		(587,000)
Profit and loss account	13		(9,123,190)		(9,383,449
Shareholders' funds	14		(9,127,190)		(9,969,449

Approved by the board and authorised for issue on

IG Stoff

D T Hopwood

Director Director

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2007

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention

The financial statements present information about the company as an individual undertaking and not about its group. The company has not prepared group financial statements as it is exempt from the requirement to do so by section 228 of the Companies Act 1985 as it is a subsidiary undertaking of Axa SA, a company incorporated in France, and is included in the consolidated financial statements of that company

The accounts have been prepared on a going concern basis due to the continuing financial support from its parent company

Under FRS 1 (Cash Flow Statements (revised 1996)), the Company is exempt from the requirement to prepare a cash flow statement on the grounds that it is a subsidiary undertaking of a parent undertaking which produces a consolidated cash flow statement. The cash flow of the Company is consolidated in the AXA group financial statements which can be obtained from 23, avenue Matignon, 75008 Paris, France

#### 1 2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently

#### 1.3 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life. In accordance with Financial Reporting Standard number 11, where there is an indication of impairment, a full impairment review is conducted. Any reduction of recoverable amount below the carrying value is written off through the profit and loss account.

#### 1.4 Leasing

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the lease term

#### 1.5 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 1.6 Pensions

The regular cost of providing retirement pensions and related benefits is charged to the profit and loss account over the employees' service lives on the basis of a constant percentage of earnings. Any difference between the charge to the profit and loss account and the contributions paid to the scheme is shown as an asset or liability in the balance sheet.

The company operates a defined benefit scheme which is closed to new members

#### 1 7 Deferred taxation

Provision is made for deferred tax liabilities, using the liability method, on all material timing differences, including revaluation gains and losses on investments recognised in the profit and loss account Deferred tax is calculated at current tax rates. Deferred tax is recognised in the profit and loss account for the period, except to the extent that it is attributable to a gain or loss that is recognised directly in the statement of total recognised gains and losses. Deferred tax balances are not discounted

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

2	Operating loss	2007	2006
		£	£
	Operating loss is stated after charging		
	Amortisation of intangible assets	126,123	53,000
	Fees payable to the company's auditor for the audit of the company's		
	annual accounts	3,431	3,319
3	Interest payable	2007	2006
		£	£
	Defined benefit pension scheme finance cost	18,000	7,000
	Other interest	14,780	11,422
		32,780	18,422
			<del></del>

#### 4 Exceptional items

The release of £564,882 (2006 £682,552 charge), which is considered exceptional by virtue of its size, relates to a writeback of an overprovision of a potential payment upon sale to AXA

Additionally, in the prior year, an exceptional provision had been made against the Fixed asset investment in Cox Hepburn Holdings Limited and Silbury Holdings Limited of £1,801,290 and £1,244,630 and against intercompany debt of these companies of £12,051 and £321,486 respectively

5	Taxation	2007 £	2006 £
	Domestic current year tax		
	U K corporation tax	(76,500)	
	Current tax charge	(76,500)	
	Factors affecting the tax charge for the year		
	Profit/(loss) on ordinary activities before taxation	388,759	(4,262,982)
	Profit/(loss) on ordinary activities before taxation multiplied by standard		
	rate of UK corporation tax of 30 00% (2006 30 00%)	116,628	(1,278,895)
	Effects of Non deductible expenses	(193,128)	1,272,681
	Tax losses utilised	(193,128)	99,407
	Adjustments to previous periods	_	67,136
	Other tax adjustments	_	(160,329)
	•		
		(193,128)	1,278,895
	Current tax charge	(76,500)	-
6	Intangible fixed assets		Goodwill
			£
	Cost		
	At 1 January 2007 & at 31 December 2007		663,443
	Amortisation		
	At 1 January 2007 & at 31 December 2007		663,443
	Net book value		
	At 31 December 2007		-
	At 31 December 2006		•

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 7 Fixed asset investments

	Shares in subsidiary undertakings £
Cost	
At 1 January 2007 & at 31 December 2007	3,490,950
Provisions for diminution in value	
At 1 January 2007	3,364,827
Charge for the year	126,123
At 31 December 2007	3,490,950
Net book value	
At 31 December 2007	
At 31 December 2006	126,123
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#### Holdings of more than 20%

The company holds more than 20% of the ordinary share capital of the following companies, registered in England and Wales

Company		Shares held	Capital and reserves	Profit for the year
		%	2007	2007
Subsidiary undertakıngs	Principal activ	/ity	£	£
Ford Loft Financial Services Limited	Dormant	100 00	1,000	-
Silbury Holdings Limited	Dormant	100 00	(821,978)	-
Cox Hepburn Holdings Limited	Dormant	100 00	(298,819)	-
Frederick Anker Limited	Dormant	100 00	35,999	-
Cox Hepburn (Insurance Services) Limited	Dormant	100.00	286,768	-
Ford Loft & Co (Insurance Brokers) Limited	Dormant	100 00	34,555	-
Ford Loft Group Limited	Dormant	100 00	22,254	-
Ford Loft Holdings Limited	Dormant	100 00	25,000	•
Anchor (UK) Limited	Dormant	100 00	518,903	-
Severn Valley Insurance Services	Dormant	100 00	(235)	-
(Newtown) Limited				
Severn Valley Insurance Group Limited	Dormant	100 00	32,335	•
Severn Valley Insurance Brokers Limited	Dormant	100 00	152,573	-
Spa Brokers Limited	Dormant	100 00	(235)	-
Kay Hockman & Patt Limited	Domant	100 00	281,650	-
K H P Limited	Dormant	100 00	100	-
Three Star Financial Services Limited	Dormant	100 00	(29,056)	-
Graham Wade Limited	Dormant	100 00	100	

8	Debtors	2007	2006
		£	£
	Amounts owed by parent and fellow subsidiary undertakings	333,537	333,537
	Corporation tax	79,744	-
	Other debtors	65,100	91,693
		478,381	425,230
9	Creditors. amounts falling due within one year	2007 £	2006 £
	Trade creditors	333,537	333,537
	Amounts owed to parent and fellow subsidiary undertakings	7,861,966	6,121,413
	Taxes and social security costs	7,001,900	1,420
	Other creditors	1,057,193	1,641,723
	Accruals and deferred income	42,207	966,562
		9,294,903	9,064,655
10	Creditors: amounts falling due after more than one year	2007	2006
	·	£	£
	Other loans	308,638	870,529
	Analysis of loans		
	Wholly repayable within five years	308,638	870,529

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 11 Pension costs

#### **Defined benefit**

The company operates a defined benefit pension scheme, which is closed to new members and future benefit accrual. A full actuarial valuation was carried out at 1 January 2006 and updated to 31 December 2007 by a qualified independent actuary to take account of the requirements of Financial Reporting Standard number 17 and to assess the liabilities of the scheme at 31 December 2007. Scheme assets are stated at their market values at respective balance sheet dates.

The Directors deem it appropriate, in arriving at the scheme valuation, to adjust the 1990 mortality tables to take cognisance of the specific circumstances of the scheme members

The major assumptions used	d by 1	the actuary	were:
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• • • •	2007	2006	2005
	%	%	%
Rate of increase in pensions payment	5 00	5 00	5 00
Discount rate	6 10	5 40	5 00
Inflation assumption	2 75	2 75	2 50
The long term expected rates of return are as follows:			
	2007	2006	2005
	%	%	%
Equities	7 50	7 00	6 50
Bonds	6 10	5 00	5 00
Property	6 00	6 00	6 00
Fixed Interest	4 70	-	-
Other assets	5 50	4 50	4 00
The assets in the scheme are as follows:			
	2007	2006	2005
	£	£	£
Equities	1,269,000	2,883,000	3,315,000
Bonds	•	2,562,000	3,016,000
Property	917,000	158,000	276,000
Fixed Interest	806,000	-	-
Other assets	4,503,000	1,716,000	580,000
Total market value of assets	7,495,000	7,319,000	7,187,000
Present value of scheme liabilities	(7,502,000)	(8,158,000)	(8,339,000)
Deficit in scheme	(7,000)	(839,000)	(1,152,000)
Related deferred tax asset	2,000	252,000	345,000
Net pension liability	(5,000)	(587,000)	(807,000)
		<del></del> -	

11	Pension costs		(Continued)
	Analysis of the amount credited to interest payable and similar charges.		
		2007	2006
		£	£
	Expected return on pension scheme assets	414,000	402,000
	Interest on pension scheme liabilities	(432,000)	(409,000)
	Net Return	(18,000)	(7,000)
	Analysis of amount recognised in the statement of total recognised gains	and losses:	
		2007	2006
		£	£
	Actual return less expected return on pension scheme assets	(133,000)	(132,000)
	Changes in assumptions underlying the present value of the scheme liabilities	760,000	284,000
	Actual gain / (loss) recognised in the statement of total		
	recognised gains and losses	627,000	152,000
	Movement in deficit during the year:		
	•	2007	2006
		£	£
	Deficit in scheme at 1 January 2007	(839,000)	(1,152,000)
	Other finance income	(18,000)	(7,000)
	Contributions made by employer	223,000	168,000
	Actuarial gain / (loss)	627,000	152,000
	Deficit in scheme at 31 December 2007	(7,000)	(839,000)

11	Pension costs					(Continued)		
	History of experience gains and losses:							
	,	2007 £	2006 £	2005 £	2004 £	2003		
		£	Ł	Ł	£	£		
	Difference between the expected and actual return on scheme assets							
	Amount	(133,000)	(132,000)	727,000	84,000	327,000		
	Percentage of scheme	(,,	(,,	,,,,,,	- ,,	,		
	assets	(1 77%)	(1 80%)	10 12%	1 37%	5 58%		
	333313	====	<del>(1 00 70)</del>					
	Experience gains and losses on so	cheme liabilitie	es	(				
	Amount	-	-	(323,000)	634,000	-		
	Percentage of the							
	present value of the							
	scheme liabilities		<u>-</u>	3 87%	9 02%			
	Total amount recognised in statem Amount Percentage of the present value of scheme liabilities	8 36%	152,000 1 86%	(476,000) (5 71%)	449,000 6 39%	327,000 4 37%		
12	Share capital				2007 £	2006 £		
	Authorised							
	1,000 Ordinary shares of £1 each				1,000	1,000		
	Allotted, called up and fully paid 1,000 Ordinary shares of £1 each				1,000	1,000		

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

13	Statement of movements on profit and loss account		
		Pension scheme reserve £	Profit and loss account £
		~	-
	Balance at 1 January 2007	(587,000)	(9,383,449)
	Retained profit for the year	-	465,259
	Actuarial gains or losses on pension scheme assets  Transfer between profit and loss account reserve and pension scheme	-	377,000
	reserve	582,000	(582,000)
	Balance at 31 December 2007	(5,000)	(9,123,190) ———

The directors feel that disclosure of a pension scheme reserve assists in the clarity of the financial statements for members of the defined benefit pension scheme

14	Reconciliation of movements in shareholders' funds	2007 £	2006 £
	Profit/(Loss) for the financial year	465,259	(4,262,982)
	Other recognised gains and losses	377,000	59,000
	Net addition to/(depletion in) shareholders' funds	842,259	(4,203,982)
	Opening shareholders' funds	(9,969,449)	(5,765,467)
	Closing shareholders' funds	(9,127,190)	(9,969,449)

#### 15 Directors' emoluments

The directors are employed and paid by companies in the AXA group and their directorships are held as part of that employment. No director has received any emoluments or other benefits from the Company or from any other company in the AXA group in respect of services to the Company.

#### 16 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

year was	2007 Number	2006 Number
Staff including directors	5	5

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2007

#### 17 Control

The immediate parent company throughout the current and prior years was Layton Blackham Holdings Limited, a company registered in England and Wales

In the opinion of the directors, the Company's ultimate parent and controlling undertaking is AXA, a company incorporated in France. The parent undertaking of the largest and smallest group which includes the Company and for which group financial statements are prepared is AXA. Copies of the AXA group financial statements can be obtained from 23, avenue Matignon, 75008 Paris, France.

#### 18 Related party transactions

As the Company is a wholly-owned subsidiary undertaking it has taken advantage of the exemption granted under FRS 8 (Related Party Disclosures) where subsidiary undertakings do not have to disclose transactions with group companies qualifying as related parties provided that consolidated financial statements are publicly available. There were no transactions by the Company with non-group related parties.