VIRGIN RETAIL GROUP LIMITED (Formerly Natlute Limited)

ACCOUNTS

31ST JULY 1990



VIRGIN REPAIL, GROUP LIMITED (formerly Natlute Limited)

DIRECTORS' REPORT AND ACCOUNTS

FOR THE PERIOD 27TH APRIL, 1989 - 31ST JULY 1990

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VIRGIN RETAIL, GROUP LIMITED (Formerly Natlute Idmited)

DIRECTORS AND ADVISERS

DIRECTORS

R C N Branson

T M Abbott

K M Berry

R H F Devereux

J S Draper

SECRETARY

R P Flynn

REGISTERED OFFICE

120 Campden Hill Road

London W8 7AR

AUDITORS

KPMG Peat Marwick McLintock

1 Puddle Dock Blackfriars London EC4V 3PD

PRINCIPAL BANKERS

Lloyds Bank Plc 132 Regent Street London WIA 4EH

SOLICITORS

Freshfields Grindall House 25 Newgate Street London EC1A 71H

Harbottle & Lewis 34 South Molton Street

London W1Y 2BP

VIRGIN REPAIL GROUP LIMITED (Formerly Natlute Limited)

REPORT OF THE DIRECTORS

The Directors submit their report and their first accounts for the period 27th April 1989 to 31st July 1990.

INCORPORATION

The Company was incorporated on 27th April 1989 as Natlute Limited. On 30th October 1989 it changed its name to Virgin Retail Group Limited.

BASIS OF ACCOUNTS

In January 1989, the publicly-held shares in Virgin Group plc were bought by Glowtrack Limited, a company owned by certain of the directors of Virgin Group plc. After this buyout, the resulting group was demerged into four separate legal groups, each with an ultimate holding company owned by the shareholder-directors of Glowtrack Limited. Virgin Retail Group Limited is the ultimate holding company to which the retail activities of Virgin Group plc were sold as part of this demerger.

The demerger transactions occurred over the period to 5th May 1990. The profit and loss account only records transactions of subsidiary companies after they were acquired by Virgin Retail Group Limited.

BUSINESS REVIEW

The Company acts as the ultimate holding company for a group operating a retail chain of music 'megastores' and the wholesale exporting of special edition records, tapes and compact discs.

RESULTS AND DIVIDENDS

The results of the group for the period are set out on page 6.

Listed below for comparative purposes, are the proforms turnover and the profit/(loss) before interest for the twelve months ended 31st July 1990, as if all the currently held subsidiaries had been acquired prior to 1st August 1988.

| - | 1990 | 1990 (Proforma) | 1989 (Proforma) | |
|-------------------------------|--------|--------------------|--------------------|--|
| | £,000 | £'000 | £'000 | |
| Turnover | 90,064 | 137,591 | 90,865 | |
| Profit/(loss) before interest | (171) | 212 | 504 | |

The directors do not recommend the payment of a dividend.

FUTURE DEVELOPMENTS

The directors are considering involvement with international trading partners to open new stores overseas.

The directors believe that the prospects for medium term profitability for the group are good.

VIRGIN RETAIL GROUP LIMITED (Formerly Natlute Limited)

REPORT OF THE DIRECTORS

DIRECTORS AND THEIR INTERESTS

The directors during this period were as follows:-

| | <u>Appointed</u> | | | | | |
|------------------------------|------------------|------|-----------|------|------|-------|
| T M Abbott | 31st July | 1989 | | | | |
| K M Berry | 31st July | 1989 | | | | |
| R C N Branson | 31st July | 1989 | | | | |
| R H F Devereux | 14th Jurie | 1989 | | | | |
| J S Draper | 31st July | | | | | |
| Instant Companies Limited | 27th April | | | | | |
| Swift Incorporations Limited | 27th April | 1989 | (Resigned | 14th | June | 1989) |

The directly held interests of the directors in the shares of the company are shown in the table below:-

| | Notes relating to the ordinary shares | | 31.7.90 El redeemable preference shares |
|----------------|---|--------|---|
| T M Abbott | | 1,164 | <u></u> |
| K M Berry | | 690 | wais. |
| R C N Branson | 2 | 47,311 | nine. |
| R H F Devereux | | | many . |
| J S Draper | 3 | 9,861 | ₩ |

- 1. The total number of shares in which the directors held a direct beneficial interest as at 31st July 1990 was 59,026 ordinary shares (59% of the issued share capital). This excludes the indirect interests and duplications referred to in notes 2 and 3 below.
- 2. R C N Branson is a beneficiary of trusts holding a further 40,159 ordinary shares and 8,000,000 redeemable preference shares. R H F Devereux is also a beneficiary of these trusts. J S Draper is also a beneficiary of these trusts which hold 7,644 of the ordinary shares and 4,000,000 of the redeemable preference shares.
- J S Draper is also the beneficiary of a trust holding a further 815 ordinary shares. K M Berry is also a beneficiary of this trust.

VIRGIN REPAIL GROUP LIMITED (Formerly Natluce Limited)

REPORT OF THE DIRECTORS

FIXED ASSETS

The movements in fixed assets are set out on page 18

POLITICAL AND CHARITABLE CONTRIBUTIONS

No political or charitable contributions were made by the company during the period to 31st July 1990.

AUDITORS

The directors have appointed KPMG Peat Marwick McLintock to act as first auditors of the company. A resolution proposing the reappointment of KPMG Peat Marwick McLintock will be proposed at the forthcoming annual general meeting

By Order Of The Bound

120 Campden Hill Road London W8 7AR

31st January 1991

R Flynn/

Secretary

- 5 -

VIRGIN RETAIL GROUP LIMITED (Formerly Natlute Limited)

REPORT OF THE AUDITORS

We have audited the financial statements set out on pages 6 to 23 in accordance with Auditing Standards.

In our opinion, the financial statements give a true and fair view of the state of affairs of the group and the company as at 31st July 1990 and of the result and source and application of funds of the group for the period them ended and have been properly prepared in accordance with the Companies Act 1985.

Klong Pear Marrice Mchintoux

1 Puddle Dock Blackfrians London EC4V 3PD KPMG Peat Marwick McLintock Chartered Accountants

1st February, 1991

Consolitated Profit and Loss Account Period 27th April 1989 to 31st July 1990

| , | NOTES | £'000 |
|--------------------------------|------------|-------------------|
| Turnover | 2 | 90,064 |
| Operating costs | 3 | (<u>89,196</u>) |
| Operating profit | | 868 |
| Other charges | 4 | <u>(1,039)</u> |
| Loss before interest | | (171) |
| Net interest payable | 5 | <u>/2,300</u>) |
| Loss on ordinary activities be | fore tax | (2,471) |
| Taxation | 9 | <u> 155</u> |
| Loss on ordinary activities af | ter tax | (2,316) |
| Minority interests | | (43) |
| Loss on ordinary activities at | tributable | (0.000) |
| to the shareholders | | (2,359) |
| Extraordinary items | 1.0 | 712 |
| Loss for the year | | <u>(1,647</u>) |

The notes on pages 10 to 23 form part of these accounts

VIRGIN RETAIL GROUP LIMITED AND SUBSIDIARIES Consolidated Balance Sheet as at 31st July 1990

| | NOTES | £'000 |
|---|------------|-------------------------------------|
| FIXED ASSETS | | |
| Intangible assets Tangible assets | 12 14 | 18,395 <u>38,954</u> |
| | | 57,349 |
| CURRENT ASSETS | | |
| Stecks Debtors Cash at bank and in hand | 1.6 1.7 | 16,210 13,836 4,898 34,944 |
| CREDITORS: AMOUNTS FAILING DUE WITHIN ONE YEAR | 1.8 | (<u>64,137</u>) |
| NET CURRENT LIABILITIES | | (<u>29,193</u>) |
| TOTAL ASSETS LESS CURRENT LIABILITY | PIES | 28,156 |
| CREDITORS: AMOUNTS FALLING DUE AFT | TER 19 | (15,297) |
| PROVISION FOR LIABILITIES AND CHAI | RGES 22 | <u>(541</u>) |
| | | 12,318 |
| CAPITAL AND RESERVES Called up share capital Revenue reserves | 23 24 | 8,010 (1,745) 6,265 |
| MINORITY INTERESTS | | 6,053 |
| | | 12,318 |

The notes on pages 10 to 23 from part of these accounts

The accounts on pages 6 to 27 were approved by the Board of Directors on 31st Bobruary 1991 and signed on its behalf by:

RCN Branson Director

T M Abbott Director Treworthboth

VIRGIN RETAIL GROUP LIMITED

Balance Sheet as at 31st July 1990

| | NOTES | £'000 |
|---|----------|------------------|
| FIXED ASSETS Tangible assets Investments | 14 15 | 16,834 |
| CURRENT ASSETS | | 16.838 |
| Debtors | 17 | 13,619 |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 18 | (17,222) |
| NET CURRENT LIABILITIES | | (3,603) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 13,235 |
| CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | 19 | (6,288) 6,947 |
| CAPITAL AND RESERVES Called up share capital Revenue reserves | 23 24 | 8,010 (1,063) |
| SHAREHOLDERS' FUNDS | | 6,947 |

The notes on pages 10 to 23 form part of these accounts

31 JAN 1991

The accounts on pages 6 to 23 were approved by the Board of Directors on and signed on its behalf by

R C N Branson Director

T M Abbott Director Lever Abbott

VIRGIN RETAIL GROUP AND SUBSIDIARIES

Consolidated Source and Application of Funds for the period ended 31st July 1990

| | £'000 |
|---|---|
| SOURCE OF FUNDS | |
| Loss after tax and extraordinary item Extraordinary item | (2,359) <u>712</u> |
| Adjustments for items not involving the movement of funds: Depreciation of tangible fixed assets Amortisation of intangible fixed assets Increase in provisions Minority interests in the retained profits for the period Total from operations | (1,647) 3,668 1,039 19 43 3,122 |
| Funds from other sources: Sale proceeds of fixed assets Net increase in loans including obligations under finance leases Issued share capital in holding company Issue of shares in subsidiaries to minorities Minority interests in net assets of subsidiaries purchased Provisions in subsidiaries acquired | 102 15,795 8,010 3,030 2,980 522 |
| APPLICATION OF FUNDS | 33,561 |
| Purchase of tangible fixed assets Purchase of goodwill Purchase of launch costs Exchange differences | (42,537) (13,785) (5,628) (306) |
| INCREASE/(DECREASE) IN WORKING CAP TAL | (<u>28,695</u>) |
| Stocks Debtors Creditors excluding taxation and loans | 16,210 13,836 (<u>42,778</u>) |
| | (12,732) |
| Movements in net liquid funds: Bank and cash balances | (15,963) |
| | (<u>28,695</u>) |

VIRGIN RETAIL GROUP LIMITED AND SUBSIDIARIES

Notes to the Accounts for the period ended 31st July 1990

1. ACCOUNTING POLICIES

The accounts have been prepared on the basis of the following significant accounting policies which have been applied consistently for the year under review:

Basis of Accounting (a)

The accounts have been prepared under the historical cost convention as modified to take account of the revaluation of certain properties.

(b) Basis of Consolidation

> The consolidated accounts include the holding company and all subsidiaries and include the results of all subsidiaries from the date they were formed or acquired or to the date of disposal. Goodwill arising on consolidation is written off over a period of 20 years.

(C) Turnover

> Turnover represents amounts receivable for goods and services supplied to outside customers, excluding value added tax.

Depreciation (d)

Depreciation of fixed assets is provided on a straight line basis at rates calculated to write off the cost or valuation of each asset over its estimated useful life:

- over 50 years
- over period of lease
- over 10 to 15 Freehold property
Leasehold property Plant machinery Fixtures and fittings over 3 to 6 years

Launch Costs (e)

Launch costs are defined as the non-recurring expenditure incurred in establishing new megastores, mainly represented by those costs incurred prior to the commencement of trading. Launch costs are capitalised and are amortised over a period of 5 years on a straight-line basis.

(f) Leased Plant and Equipment

> Where plant and equipment is acquired under finance leases the assets are capitalised at an amount representing the equivalent outright purchase price of such assets and included in tangible fixed assets. The capital element of future rentals is treated as a liability and the interest element is charged to the profit and loss account over the period of the lease in proportion to the balance outstanding.

Notes to the accounts for the period ended 31st July 1990

ACCOUNTING POIJCIES (Continued)

- (g) <u>Stocks and Work in Progress</u> Stocks and work progress are stated at the lower of cost and net realisable value.
- (h) <u>Deferred Taxation</u>
 Deferred taxation, using the liability method, is provided at the rates of corporation tax which are expected to apply when the tax is estimated to be payable on all timing differences except those which it is considered will continue for the foreseeable future.
- (i) <u>Investments</u>
 Listed and unlisted investments are shown at the lower of cost and market value. Investments in subsidiaries are stated at cost less amounts
- Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the end of the accounting period and results of foreign subsidiaries are translated at the average rate of the accounting period. Exchange differences in the opening net investments in those subsidiaries and on the results for the period are dealt with Certain loans from shareholders maturing less than fire transfer.

Certain loans from shareholders maturing less than five years from the balance sheet date were denominated in US Dollars and hedged into sterling by means of foreign exchange contracts. By 2nd October 1990 all these loans were redenominated into sterling, in which currency they will remain until maturity. Exchange differences arising on these loans and foreign exchange contracts have been treated as part of the overall cost of these loans and amortised over the life of the loans.

Notes for the accounts for the period ended 31st July 1990

2. TURNOVER AND LOSS BEFORE INTEREST AND TAX

(a) Analysis by activity:

| | | Turnover | Loss before interest |
|-----|--|---|---|
| | | £′000 | £'000 |
| | Retail Europe Retail Australia Export Other (including franchise) | 64,944 7,335 17,355 806 | 1,335 (780) 595 (282) |
| | Less: Intra-Group turnover Other charges | (376) $\frac{-}{90,064}$ | (1,039) (171) |
| (b) | Analysis by geographical area: | Turnover £'000 | |
| | United Kingdom Rest of Europe North America Asia & Australasia Rest of World | 49,276 24,895 2,634 13,160 99 90,064 | |
| 3. | OPERATING COSTS | | |
| | Operating costs consists of: | | £,000 |
| | Cost of sales Distribution costs Administrative expenses | | 64,480 5,912 <u>18,804</u> <u>89,196</u> |
| 4. | OTHER CHARGES | | |
| | | | £'000 |
| | Amortisation of launch costs Amortisation of goodwill | | 500 <u>539</u> 1,039 |

Notes for the accounts for the period ended 31st July 1990

5. NET INTEREST PAYABLE

6.

7.

(a)

(b)

Other pension costs

Net interest payable comprises the following:

| Net interest payable comprises the following: | |
|--|-----------------------------------|
| | £'000 |
| Bank interest and interest on loans wholly repayable within 5 years Interest arising from finance leases Hire purchase interest | 2,581 7 5 |
| Less: interest receivable | 2,593 (293) 2,300 |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAX | |
| The loss on ordinary activities before tax is stated after charging | j: |
| | £'000 |
| Amortisation of launch costs Amortisation of goodwill Depreciation of tangible fixed assets Hire of plant and machinery Auditors' remuneration | 500 539 3,668 177 150 |
| EMPLOYEE INFORMATION | |
| The average number of persons employed by the Group was as follows: | |
| Selling and distribution Administration | 1,260 130 |
| The aggregate payroll costs were as follows: | |
| | £'000 |
| Wages and salaries Social security costs Other pension costs | 9,172 1,116 |

50 10,338

Notes to the accounts for the period ended 31st July 1990

8. DIRECTORS EMOLUMENTS AND MATERIAL INTERESTS IN TRANSACTIONS

The empluments paid directly to the directors of the company were nil. A management charge is made to Virgin Retail Group Limited by Virgin Holdings Limited (a company which is also controlled by the same shareholder directors) to cover these and other costs. The total empluments paid to each of the directors of Virgin Retail Group Limited by Virgin Holdings Limited are disclosed in that company's accounts. It is not possible to allocate particular proportions of these empluments to the management services provided to Virgin Retail Group Limited rather than other companies to which Virgin Holdings Limited also provides services.

9. TAXATION

The Group's tax credit comprises:

UK corporation tax at a rate of 35%

Transfers from the deferred taxation account

155

155

The corporation tax charged for the year has been reduced by group relief.

10. EXTRAORDINARY ITEMS

The tax charge in relation to the extraordinary profit has been reduced by the surrender of group relief.

£'000

The extraordinary profit represents the difference between the consideration paid to Virgin Communications Limited for the purchase of Virgin Management Limited on 1st September 1989 (following which the continuing subsidiaries of Virgin Retail Group Limited were sold by Virgin Management Limited to Virgin Retail Group Limited) less the consideration received from Virgin Group Limited on the sale of Virgin Management Limited on 21st September 1989.

VIRGIN REPAIL GROUP LIMITED

Note to the Accounts for the period ended 31st July 1990

11. NEW ACQUISITIONS

The following results were incorporated into the consolidated profit and loss account as a result of the acquisition of the following subsidiary groups during the period:

Salform

Virgin

Virgin

| | | Limited £'000 | Retail Limited £'000 | Stores Holdings SA £'000 |
|-----|--|-------------------|----------------------------|--------------------------------|
| | Profit/(Loss) before tax Tax | (1,030) | 1,366 303 | (108) (<u>155</u>) 47 |
| | Profit after tax | (1,030) | $\frac{303}{1,063}$ | 47 |
| | Minority interests | (1,030) | 1,063 | <u>(42</u>) <u>5</u> |
| | Number of months results included Date of acquisition of subsidiary | 11 1.9.89 | 11 1.9.89 | 3 1.5.90 |
| 12. | INTANGIBLE FIXED ASSETS | | | |
| | | Goodwill | Launch | Total |
| | | £'000 | Costs £′000 | £'000 |
| | COST OR VALUATION At 31st July 1990 | <u>13,785</u> | <u>5,628</u> | <u>19,413</u> |
| | AMORITISATION | | | |
| • | Charge for period Exchange adjustments At 31st July 1990 | 539 <u>539</u> | 500 (21) 479 | 1,039 (21) 1,018 |
| | NET BOOK VALUE At 31st July 1990 | 13,246 | <u>5,149</u> | 18,395 |

Launch costs include an amount of £3,236,000 which has not been amortised in the period. The costs relate to new Megastores which opened after 31st July 1990.

Notes to the Accounts for the period ended 31st July 1990

13. ACQUISITION OF SUBSIDIARIES

The following subsidiaries were acquired during the period for the stated considerations. All consideration was paid in cash except for the consideration for Virgin Retail Limited which is explained below.

| | Virgin Retail Limited | Salform Limited Ho | Virgin Stores oldings SA | Virgin Stores SA | Bebejoie SA | Total |
|--|-----------------------------|--------------------------|---|------------------------|----------------|---------------|
| Purchased share | 100% | 100% | 86% | 50.1% | 100% | |
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| Consideration | 16,744 | 1,150 | 3,940 | 7,070 | 808 | 29,712 |
| Book value of 100% of net assets/ | | | | | | |
| (liabilities) | (16,506) | (934) | 4,159 | 9,316 | 101 | (3,864) |
| Adjustment to book value | 24,094 | 132 | | 1,588 | | 25,814 |
| Fair value of 100% of net assets/ (liabilities) | 7,588 | (802) | 4,159 | 10,904 | 101 | 21,950 |
| Less: Minority share of fair value | one. | - | (582) | (5,441) | _ | (6,023) |
| Purchased | | | *************************************** | | <u></u> | |
| fair value | <u>7.588</u> | (802) | <u>3,577</u> | <u>5,463</u> | <u> 101</u> | <u>15,927</u> |
| Goodwill | 9,156 | 1,952 | <u>363</u> | 1,607 | 707 | 13,785 |

Notes to the Accounts for the period ended 31st July 1990

Fair Value Adjustments

| | | Book value £'000 | Reorganisation costs £'000 | Fair value to group £'000 |
|----|--|---------------------|----------------------------------|---------------------------------|
| 1. | Virgin Retail Limited Other creditors | (30,246) | 24,094 | (6,152) |
| | Other net assets | 13,738 (16,506) | 24,094 | 13,738 7,588 |

The reorganisation costs reflect the issue of £ 9,150,000 of share capital to Virgin Retail Group Limited and the waiver of £ 14,944,000 of debt by Virgin Retail Group Limited as part of a capital restructuring of Virgin Retail Limited shortly after it was acquired by Virgin Retail Group Limited.

The consideration of £ 16,744,000 consists of share capital of £ 9,150,000, a waiver of debt of £ 14,944,000, cash of £ 5,000,000 less a provision of £ 12,350,000 held by Virgin Retail Group Limited against amounts due from Virgin Retail Limited.

| | | Book value £'000 | Accounting policy alignments £'000 | Fair value to group £'000 |
|----|---------------------------------------|-----------------------|--|---------------------------------|
| 2. | Salform Limited Intangible assets | 285 | 132 | 417 |
| | Other net liabilities | $(\frac{1,219}{934})$ | | $(\frac{1,219}{802})$ |
| 3. | Virgin Stores SA Intangible assets | , | | , |
| | Other net assets | 9,316 9,316 | 5,370 (<u>3,782)</u> <u>1,588</u> | 5,370 <u>5,534</u> 10,904 |

The accounting policy alignments include the capitalisation of launch costs in accordance with group accounting policy and the related provision for deferred talation.

VIRGIN RETAIL GROUP LIMITED

Notes to the Accounts for the period ended 31st July 1990

| 14. | TANGIBLE FIX | ED ASSETS | | | | | |
|-----|------------------------------------|-----------------------------------|---|------------------------|-----------------------------|--|-----------------|
| (a) | Group | Freehold Land and Buildings | Short Leasehold Land and Buildings | Plant and Machinery | Fixtures and Fittings | Assets in course of construction | Total |
| | | £'000 | £'0Ö0 | £'000 | £'000 | £'000 | £'000 |
| | COST OR VALUA | TION | | | | | |
| | Additions Disposals Exchange | 1,901 | 13,162 | 13,456 (222) | 10,734 | 3,284 | 42,537 (222) |
| | adjustments | 101 | *** | 32 | | - | 133 |
| | At 31st July : | 1990 2,002 | 13,162 | 13,266 | 10,734 | 3,284 | 42,448 |
| | DEPRECIATION | | | | | | |
| | Charge for the period Exchange | e 42 | 517 | 1,915 | 1,194 | _ | 3,668 |
| | adjustments Disposals | 1_ | (34) | (9) (120) | (12) | *** | (54) (120) |
| | At 31st July 1 | L990 <u>43</u> | 483 | 1,786 | 1,182 | ***************** | 3,494 |
| | NET BOOK VALUE At 31st July 1 | | 12,679 | 11,480 | 9,552 | <u>3,284</u> | 38,954 |
| (p) | Company | | | Plant and Machinery | | | |
| | COST | | | £,000 | | | |
| | Additions | | | <u>5</u> | | | |
| | DEPRECIATION | | | | | | |
| | Charge for the period | | | _(1) | | | |
| | NET BOOK VALUE At 31st July 1 | | | 4 | | | |

Notes to the Accounts for the period ended 31st July 1990

15. FIXED ASSETS - INVESTMENTS The company's investments represent the cost of the holding company's investment in its subsidiary companies, less any provisions made.

16. STOCK

The group's stock represents goods held for resale

17. DEBTORS

| | £'000 | Company £'000 |
|---|--|----------------------------------|
| Trade debtors Amounts owed by group companies Other debtors Prepayments and accrued income Unpaid called up share capital | 3,553 7,330 1,444 1,509 13,836 | 11,252 1,793 574 13,619 |

Included in other debtors is an amount of £783,939 which relates to rents paid in advance. The amount is recoverable after more than one year.

18. CREDITORS: Amount falling due within one year

| | Group E'000 | Company £'000 |
|--|---|-----------------------------------|
| Unsecured bank loans and overdrafts Other loans Obligations under finance leases | 20,805 56 | 6,617 |
| (note 21) Trade creditors Other creditors Corporation tax Other tax and social security Accruals and deferred income | 498 28,889 10,465 412 1,371 <u>1,641</u> 64,137 | 10,069 - - 536 17,222 |

Notes to the Accounts for the period ended 31st July 1990

19. CREDITORS: Amounts falling due after more than one year

| | E'000 | Company £'000 |
|---|------------------------|------------------|
| Other loans Obligations under finance leases | 7,470 | 6,288 |
| (note 21) | $\frac{7,827}{15,297}$ | 6,288 |

20. OPERATING LEASES

Annual operating lease payments which the group are committed to are:

| | Land & buildings | | Other | Other assets | |
|-----------------------------------|------------------|------------------|----------------|------------------|--|
| | Group £'000 | Company £'000 | Group £'000 | Company £'000 | |
| Operating leases expiring within: | | | | | |
| 1 year | ** | - | | *** | |
| 2-5 years inclusive | ••• | | 258 | *** | |
| Thereafter | 7,072 7,072 | | <u> 258</u> | *** | |

21. REMITALS UNDER FINANCE LEASES

Rentals under finance leases are as follows:-

| | Group | Company |
|---|---------|---------------|
| | £′000 | £7000 |
| Amounts due within: | | |
| 1 year | 1,198 | _ |
| 2-5 years inclusive | 5,297 | *** |
| Thereafter | 11,699 | |
| | 18,194 | - |
| Less: Finance charges allocated to future | • | |
| periods | (8,786) | |
| £ | 9,408 | *** ** |
| Less: Undrawn amount of finance Lease | (1,083) | |
| | 8,325 | |

The undrawn balance of £ 1,083,000 was drawn down shortly after the year end.

Shown under creditors as:

| Obligations under finance leases | | |
|--|-------|------------|
| Due within one year | 498 | \10 |
| Due after more than one year | 7,827 | *** |
| the state of the s | 8,325 | |

Notes to the Accounts for the period ended 31st July 1990

22. PROVISION FOR LIAUTLITIES AND CHARGES

23.

| | · · | Group £'000 |
|----------------------------------|-----|--------------------------------|
| Deferred tax Other provisions | | 522 <u>19</u> <u>541</u> |

The movement on deferred taxation, which represents the maximum liability, comprises:

| | At acquisition | Transfer to profit and loss | At 31st July 1990 |
|---|-------------------------|-----------------------------------|-------------------------|
| | £'000 | account £'000 | £'000 |
| Excess of tax allowances over book depreciation of launch costs | 2,119 | (155) | 1,964 |
| Tax effect of losses carried forward | (<u>1,442</u>) 677 | <u>(155</u>) | (<u>1,442</u>) |
| SHARE CAPITAL | | | |
| Authorised: | | £'000 | |
| 100,000 ordinary shares of 10p each | | 10 | |
| 8,000,000 cumulative redeemable preference shares of £1 each | | 8,000 8,010 | |
| Allotted, called up and fully paid: 100,000 ordinary shares of 10p each | | 10 | |
| 8,000,000 cumulative redeemable preference shares of £1 each | | 8,000 | |

The ordinary shares were issued to establish the share capital of Virgin Retail Group Limited.

8,000

The cumulative redeemable preference shares were issued during the period to increase the capital of the company and to establish a sufficient capital base. These shares are redeemable at the company's or ion. A special resolution has to be passed by the holders of the preference shares to request the company to redeem the outstanding shares, which may not be earlier than 31 July 1993.

Notes to the Accounts for the period ended 31st July 1990

24. STATEMENT OF RETAINED REVENUE RESERVES

| | £,000 | £'000 |
|--|---------------------|---------|
| Profit and loss account: | | |
| Retained loss for the period Exchange translation differences | (1,647) (98) | (1,063) |
| Balance at 31st July 1990 | $(\frac{1,745}{1})$ | (1,063) |

As permitted by Section 228(7) of the Companies Act 1985, a separate profit and loss account dealing with the results of the company has not been presented.

25. CAPITAL AND OTHER COMMITMENTS

Capital expenditure approved by the Directors and/or contracted for at 31st July 1990 was as follows:

1990 £′000

Approved by the Directors

5,400

The above amounts include contracted expenditure. Due to the large number of contracts and their nature, it is impractical to distinguish the amount that the company has contracted for at the balance sheet date.

26. PENSIONS

The group's employees in the UK participate in the state earnings related pension scheme (SERPS). Staff employed in the UK are also eligible to participate in additional voluntary schemes arranged through the Sun Alliance which provide individual pension plans; the benefits payable are related to contribution levels. Group companies in the UK will contribute an amount equal to the contributions paid by employees up to a maximum of 5%.

Group companies are not responsible for making contributions on behalf of employees in non-UK based companies.

The pension charge for the year in the Group profit and loss account is £50,000.

The group's contribution represents the only commitment group companies have to fund pension schemes.

VIRGIN RETAIL GROUP LIMITED AND SUBSIDIARIES

Notes to the Accounts for the period ended 31st July 1990

27. SUBSEQUENT EVENTS

As of 6th Novemeber 1990, Virgin Retail Group Limited formed a Dutch subsidiary Virgin Retail Europe N.V. to act as the holding company for its continental European activities. A 20% stake : this company was sold to minority investors as of that date.

28. PRINCIPAL SUBSIDIARIES

The following were the principal direct and indirect subsidiaries of Virgin Retail Group Limited during the period ended 31st July 1990.

| Country of incorporation | Company | Effective group interest |
|--|--|---|
| Ireland United Kingdom United Kingdom Ireland France France Australia United Kingdom | Harlandic Limited. Virgin Retail Limited Salform Limited Virgin Retail (Ireland) Limited Virgin Stores Holding S.A. Virgin Stores S.A Virgin Retail (Australia) Pty. Ltd. Caroline International Limited | 100% 100% 100% 100% 86% 43% 90% |

All principal subsidiaries are in the business of retailing music and other products except Caroline International Limited, which is a wholesale import/export company in music and other products.

The principal operations of the principal subsidiaries above are carried out in their country of incorporation.