# **SOUTH WEST WATER LIMITED**

# ANNUAL REPORT AND FINANCIAL STATEMENTS 2003



This report is published in accordance with the requirements of the Director General of Water Services

REGISTERED OFFICE: Peninsula House, Rydon Lane, Exeter EX2 7HR REGISTERED IN ENGLAND NO 2366665

# ANNUAL REPORT AND FINANCIAL STATEMENTS 2003

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## **DIRECTORS, REGISTERED OFFICE AND AUDITORS**

Chairman K G Harvey

Chief Executive R J Baty

Operations Director S C Bird

Customer Service Director M S Read

(appointed 1 September 2002)

Finance & Regulatory Director R M P Hughes

(appointed 1 August 2002)

D J Dupont resigned as Regulatory & Finance Director on 31 July 2002.

P J Briens resigned as Customer Service Director on 31 August 2002.

Secretary K D Woodier

Registered Office Peninsula House

Rydon Lane Exeter EX2 7HR

Auditors PricewaterhouseCoopers LLP

Chartered Accountants 31 Great George Street

Bristol BS1 5QD

## **NOTICE OF MEETING**

The fourteenth Annual General Meeting of South West Water Limited will be held at Peninsula House, Rydon Lane, Exeter on 24 July 2003 at 9.30 am for the transaction of the following business:-

Resolution 1

To receive the Report of the Directors and the audited financial statements for the year ended

31 March 2003.

Resolution 2

To re-appoint PricewaterhouseCoopers LLP as auditors of the Company (having previously been appointed by the Board to fill the casual vacancy arising by reason of the resignation of PricewaterhouseCoopers), to hold office until the conclusion of the next general meeting at which accounts are laid before the Company and to authorise the Directors to fix their remuneration.

By Order of the Board

K D Woodier

Secretary

Peninsula House

Rydon Lane

Exeter EX2 7HR

7 July 2003

For the purposes of the appointment of auditors (Resolution 2 in this notice), Special notice in accordance with Sections 379 and 388(3), Companies Act 1985 of the intention to move Resolution 2 as an ordinary resolution has been received by the Company.

A member of the Company is entitled to attend and vote at the meeting or may appoint one or more proxies to attend and, on a poll, vote instead of her or him. A proxy need not be a member of the Company.

## REPORT OF THE DIRECTORS

The Directors submit their annual report and the audited financial statements of South West Water Limited for the year ended 31 March 2003.

## PRINCIPAL ACTIVITIES

The principal activities of the Company are the provision of water and sewerage services. The Company holds the water and sewerage appointments for Cornwall and Devon and small areas of Somerset and Dorset.

### FINANCIAL RESULTS

Turnover for the year increased by £9.9m, 3.8%, to £270.3m, primarily reflecting the tariff increases for main water and sewerage charges as determined in the Director General's review of price limits for the five year period 2001 to 2005, revised by an interim determination in December 2001.

Total operating costs rose by £6.1m to £159.5m, reflecting an increase in depreciation of £3.0m, to £60.8m (2002 £57.9m). Additional costs incurred in the operation of commissioned new capital schemes totalled £7.4m, and inflation caused costs to rise by £3.1m. Offsetting savings of £4.5m were achieved from the Company's continuing restructuring and cost reduction programmes.

Operating profit was £110.8m (2002 £107.0m). Net interest payable increased to £44.4m (2002 £40.2m), reflecting higher borrowings to fund the capital expenditure programme.

Net profit before taxation amounted to £66.4m (2002 £66.8m).

The Company's taxation position results in a credit to mainstream corporation tax of £2.0m (2002 charge of £2.1m) for the year. This position reflects the continuing substantial capital allowances generated by the capital expenditure programme and the continuing benefits delivered from the policy of disclaiming capital allowances in order to utilise surplus advance corporation tax. A discounted provision for deferred tax has been made resulting in a charge of £17.0m in the year (2002 £2.0m).

#### **Dividends and Retained Profit**

An interim dividend of £72.7m (2002 £66.7m) was declared to the parent undertaking. The Directors do not recommend payment of a final dividend.

The Company has established a dividend policy which involves the following components:

- a sustainable level of base dividend growth, determined by a number of factors including the shareholders' investment and the cost of capital.
- a further level of growth funded by efficiency out-performance.
- consistency with the assumptions made by Ofwat in setting prices for the five year period 2001 to 2005.

Dividend payments are designed to ensure that key financial ratios are not prejudiced and that the ability of the Appointee to finance its Appointed Business is not impaired.

A deficit of £21.3m was transferred from reserves (2002 £4.0m), after charging the interim dividend.

## REPORT OF THE DIRECTORS (Continued)

## FINANCIAL RESULTS (Continued)

#### Investment

Capital expenditure on tangible fixed assets during the year was £181.5m, an 8.3% increase from the 2002 level of £167.6m, reflecting the programme of work on a number of major waste water treatment schemes, water mains rehabilitation and other improvement initiatives. Capital scheme work-in-progress at 31 March 2003 increased to £83.8m (2002 £73.8m). The Company continues to focus its investment programme upon targeted improvements to meet customer needs and regulatory requirements.

The capital works programme comprises over 100 on-going projects at 31 March 2003 with 110 significant projects completed during the year. Further progress on the "Clean Sweep" bathing water schemes was achieved, and the programme is now near completion.

## Financing

Net cash inflow from operating activities increased by £14.3m, to £173.9m (2002 £159.6m) mainly as a result of the cash impact of the increase in operating profit and working capital reductions.

Significant funding facilities are in place to cover both medium and long term requirements, including finance leasing, loans from the European Investment Bank and a long term loan from Pennon Group Plc. In addition, short term facilities are in place with a range of financial institutions.

Net debt increased by £123.3m to £869.3m (16.5%).

Short-term uncommitted facilities totalled £160.0m at 31 March 2003.

Derivatives, usually interest rate swaps, are used to manage the mix of fixed and floating rate debt. The notional principal amounts of the interest rate swaps are used to determine settlement under those swaps and do not, therefore, constitute an exposure for the Company.

The Directors confirm that the Company can meet its short term requirements from existing facilities without breaching covenants or other borrowing restrictions.

## **FUTURE DEVELOPMENTS**

Continuous improvement within the Company's operations has been maintained during the year, enabling further cost reduction and development of customer focus for the future.

### RISK MANAGEMENT

The Directors have established a formal framework for the identification and monitoring of both operational and financial risks arising from the Company's activities. The effectiveness of this framework is regularly reviewed by the Board.

## **REPORT OF THE DIRECTORS (Continued)**

#### RESEARCH AND DEVELOPMENT

The development and testing of innovative techniques and processes will continue to play a role in the further improvement of cost effective provision of services.

#### DIRECTORS

The current Directors of the Company are shown on page 5.

None of the Directors held any beneficial interest in the shares of the Company during the year. The interests of the Directors in shares of Pennon Group Plc are shown in note 9 of the Financial Statements. No Director has, or has had, a material interest, directly or indirectly, at any time during the year under review in any contract significant to the Company's business.

#### **EMPLOYEES**

Employee numbers decreased during the year through continued outsourcing and manpower efficiencies.

Industrial relations and negotiating arrangements designed to meet business needs are in place. Employee consultation is maintained through a staff council and supporting consultative committees, both chaired by Directors of the Company, with representatives drawn from all functional areas.

A performance appraisal and pay related system exists for all non-manual staff and managers.

The Company's people management processes have been recognised via an "Investor in People" award. Whilst the external accreditation is most welcome, the Company is not complacent and will continue its drive for industry-leading best practice in the future. Changes to both structure and working practices are vital for continued success and particular attention is given to the management of change via a wide range of training and development programmes.

The Company is a recognised leader in health and safety management and a safe working environment is of paramount importance. The Company's innovative and low-cost management systems have been introduced for the protection of employees, contractors and the public. These systems have helped to ensure a low level of work-related accidents and attendant reductions in operating costs. The Company has been commended by the Health & Safety Executive for its "world class" risk management systems.

The Company remains committed to a non-discriminatory employment policy, making every reasonable effort to ensure that no current or future employee is disadvantaged because of age, gender, religion, colour, ethnic origin, marital status, sexual orientation or disability. In addition, a "Whistleblowing" policy has been adopted, as have "family friendly" policies.

## **PAYMENTS TO SUPPLIERS**

It is the Company's payment policy for the year ending 31 March 2004 to follow the Code of The Better Payment Practice Group on supplier payments. The Company will agree payment terms with individual suppliers in advance and abide by such terms. Information about the Code may be obtained from The Better Payment Practice Group's website at www.payontime.co.uk. Trade creditors at 31 March 2003 represented 32 days of the amount invoiced by suppliers during the year.

## **REPORT OF THE DIRECTORS (Continued)**

### PARENT COMPANY

The Company is a wholly owned subsidiary of Pennon Group Plc.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. The directors are required to prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The directors confirm that suitable accounting policies have been used and applied consistently. They also confirm that reasonable and prudent judgements and estimates have been made in preparing the financial statements for the year ended 31 March 2003 and that applicable accounting standards have been followed.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### **AUDITORS**

Following the conversion of PricewaterhouseCoopers to a Limited Liability Partnership (LLP) from 1 January 2003, PricewaterhouseCoopers resigned as the Company's auditors on 18 March 2003, and the Directors appointed its successor, PricewaterhouseCoopers LLP, to fill the casual vacancy. A resolution to re-appoint PricewaterhouseCoopers LLP as auditors to the Company will be proposed at the annual general meeting. PricewaterhouseCoopers LLP have indicated their willingness to continue as auditors.

#### ANNUAL GENERAL MEETING

The fourteenth annual general meeting will be held at Peninsula House, Rydon Lane, Exeter on 24 July 2003 at 9.30 am.

By Order of the Board

K D Woodier Secretary

Peninsula House

Rydon Lane

Exeter EX2 7HR

7 July 2003

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SOUTH WEST WATER LIMITED

We have audited the financial statements which comprise the profit and loss account, the balance sheet, the cash flow statement, the statement of total recognised gains and losses and the related notes, which have been prepared under the historical cost convention and the accounting policies set out in the statement of accounting policies.

## Respective Responsibilities of Directors and Auditors

The Directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of Directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with the relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. The other information comprises the Chief Executive's Review, the Report of the Directors and the Directors' Responsibility Statement.

### **Basis of Audit Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the Company's affairs at 31 March 2003 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers LLP

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Chartered Accountants and Registered Auditors

Bristol

7 July 2003

# PROFIT AND LOSS ACCOUNT for the year ended 31 March 2003

	Notes	2003 £m	2002 £m
Turnover Operating costs	2 3	270.3 (159.5)	260.4 (153.4)
Operating Profit	2	110.8	107.0
Net interest payable	4	(44.4)	(40.2)
Profit on Ordinary Activities Before Taxation	2	66.4	66.8
Tax on profit on ordinary activities	5	(15.0)	(4.1)
Profit on Ordinary Activities After Taxation		51.4	62.7
Dividends	6	(72.7)	(66.7)
Deficit Transferred From Reserves	20	(21.3)	(4.0)
STATEMENT OF TOTAL REC for the year ended 31 March 200		AND LOSSES	
Profit on Ordinary Activities After Taxation		51.4	62.7
Prior year adjustments		-	(55.0)
<b>Total Gains and Losses</b>			

All operating activities are continuing operations.

**Recognised Since Last Annual** 

Report

There were no recognised gains or losses for the Company, other than profit for the year, in 2003 or 2002.

The notes on pages 15 to 35 form part of these financial statements.

51.4

7.7

# BALANCE SHEET at 31 March 2003

	Notes	2003 £m	2002 £m
Fixed Assets Tangible assets	10	1,911.6	1,794.2
Investments	11	4.3	4.2
		1,915.9	1,798.4
Current Assets	10		2.0
Stocks  Debtores arrounts falling due often more than	12	3.1	2.8
Debtors: amounts falling due after more than one year	13	30.6	30.8
Debtors: amounts falling due within one year	13	90.9	52.3
Investments	14	176.7	172.5
Cash at bank and in hand		0.6	0.1
		301.9	258.5
Current Liabilities Creditors: amounts falling due within one year	15	(155.7)	(137.5)
creations, amounts failing due within one your			
Net Current Assets		146.2	121.0
Total Assets Less Current Liabilities Creditors: amounts falling due after more than		2,062.1	1919.4
one year	16	(1,030.4)	(882.5)
Provisions for liabilities and charges	17	(69.7)	(52.5)
Deferred income	18	(39.4)	(40.5)
Net Assets	2	922.6	943.9
Capital and Reserves			
Called-up share capital	19	450.9	450.9
Profit and loss account	20	471.7	493.0
Shareholders' Funds	21	922.6	943.9

The notes on pages 15 to 35 form part of these financial statements.

Approved by the Board on 7 July 2003 and signed on its behalf by:-

R J Baty

Chief Executive

Jechand & Clay

R M P Hughes

Finance & Regulatory Director

# CASH FLOW STATEMENT for the year ended 31 March 2003

	Notes	2003 £m	2002 £m
Net Cash Inflow from Operating Activities	25a	173.9	159.6
Returns on Investments and Servicing of Finance	25b	(35.4)	(36.2)
Taxation		(2.1)	0.6
Capital Expenditure and Financial Investment	25b	(177.0)	(163.8)
Acquisitions	25b	(0.1)	(3.3)
Equity Dividends Paid		(72.7)	(79.1)
Cash Outflow Before Use of Liquid Resources and Financing		(113.4)	(122.2)
Management of Liquid Resources	25b	(3.5)	42.9
Financing	25b	136.1	54.2
Increase / (Decrease) in Cash in Year	25c	19.2	(25.1)

## 1 Accounting Policies

The following paragraphs describe the main policies:-

## (a) Accounting Convention

The financial statements have been prepared under the historical cost convention and in compliance with all applicable accounting standards and, except for the treatment of grants and contributions on infrastructure assets, with the Companies Act 1985. An explanation of this departure from the requirements of the Companies Act 1985 is given in note 1(f) below.

## (b) Consolidated Financial Statements

The Company is exempt under the provisions of Section 228 of the Companies Act 1985 from the requirement to produce group financial statements (as amended by Section 5 of the Companies Act 1989) as it is a wholly-owned subsidiary undertaking of Pennon Group Plc which is registered within the European Economic Area and which itself prepares consolidated financial statements. Accordingly consolidated financial statements have not been prepared and the financial information presented is for the Company as an individual undertaking.

### (c) Turnover

Turnover, excluding Value Added Tax, represents the income receivable in the ordinary course of business for services provided.

## (d) Tangible Fixed Assets and Depreciation

Tangible fixed assets comprise:-

(i) infrastructure assets (being mains and sewers, impounding and pumped raw water storage reservoirs, dams, sludge pipelines and sea outfalls)

Infrastructure assets comprise a network that, as a whole, is intended to be maintained in perpetuity at a specified level of service by the continuing replacement and refurbishment of its components.

Expenditure on infrastructure assets relating to increases in capacity or enhancements of the network, in accordance with defined standards of service, and to the maintenance of the operating capacity of the network, is treated as capital expenditure on tangible fixed assets and included at cost after deducting grants and contributions.

The depreciation charge on infrastructure assets represents the level of annual expenditure required to maintain the operating capacity of the network and is calculated from an independently certified asset management plan.

(ii) other assets (including properties, overground plant and equipment)

Other assets are stated at cost less accumulated depreciation. Freehold land is not depreciated. Other assets are depreciated evenly over their estimated economic lives, which are principally as follows:-

Buildings	30-60 years
Operational properties	40-80 years
Fixed plant	20-40 years
Vehicles, mobile plant and computers	3-10 years

Assets in the course of construction are not depreciated until commissioned.

## 1 Accounting Policies (Continued)

### (e) Leased Assets

Assets held under finance leases are included in the balance sheet as tangible fixed assets at their equivalent capital value and are depreciated over their estimated economic lives or the finance lease period, whichever is the shorter. The corresponding liability is recorded as a creditor. The interest element of the rental cost is charged against profits, using the actuarial method, over the period of the lease.

The rental obligations and cash deposits associated with defeased leases are recognised on the balance sheet separately and the net interest arising from these transactions is recognised over the life of the leases.

Rental costs arising under operating leases are charged against profits in the year they are incurred.

### (f) Grants and Contributions

Grants and contributions receivable in respect of capital expenditure on non-infrastructure assets are included in the balance sheet as deferred income and are released to profits over the depreciable lives of the assets to which they relate.

Grants and contributions receivable relating to infrastructure assets are deducted from the cost of tangible fixed assets. This is not in accordance with the Companies Act 1985 which requires tangible fixed assets to be shown at cost and hence grants and contributions as deferred income. This departure from the requirements of the Companies Act 1985 is, in the opinion of the Directors, necessary for the financial statements to show a true and fair view as, while a provision is made for depreciation of infrastructure assets, these assets do not have determinable finite lives and therefore no basis exists on which to recognise grants and contributions as deferred income. The effect of this treatment on the value of tangible fixed assets is disclosed in note 10.

Grants and contributions receivable in respect of expenditure charged against profits in the year have been included in the profit and loss account.

## (g) Investments

Listed investments held as current assets are stated at the lower of cost and net realisable value.

Short-dated unlisted securities held as current assets are stated at cost plus accrued income.

## (h) Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes labour, materials and an element of overheads.

## (i) Pension Costs

The expected cost of pensions in respect of the Company's employees (who are members of the Pennon Group Plc's defined benefit pension schemes) is charged against profits so as to spread evenly the cost of pensions over the service lives of employees in the schemes. A pension surplus (or deficit) is released (or charged) to profits, using the straight line method, over the average remaining service lives of employees in the schemes.

## (j) Research and Development Expenditure

Research and development expenditure is charged against profits in the year in which it is incurred.

## 1 Accounting Policies (Continued)

## (k) Taxation

Tax payable is provided on taxable profits at current rates. Tax deferred or accelerated as a result of timing differences between the treatment of certain items for taxation and for accounting purposes is provided for in full. Where the effect of the time value of money is material the current amount of the reversals of tax deferred or accelerated is discounted to its present value. The unwinding of the discount to present value is included in the tax charge. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that there will be suitable taxable profits against which the deferred tax asset can be recovered in future periods.

## (1) Financial Instruments

Derivative financial instruments are used to hedge interest rate risks. All such hedging instruments, including interest differentials which arise, are matched with their underlying hedged item.

## 2 Segmental Analysis

By class of business:-

by viaco of business.	Water		Sewe	erage	Company	
	2003 £m	2002 £m	2003 £m	2002 £m	2003 £m	2002 £m
Turnover	111.8	106.6	158.5	153.8	270.3	260.4
Profit						
Segmental operating profit Net interest payable	32.7 (18.9)	28.5 (17.4)	78.1 (25.5)	78.5 (22.8)	110.8 (44.4)	107.0 (40.2)
Profit on ordinary activities before taxation	13.8	11.1	52.6	55.7	66.4	66.8
Net Assets	393.7	378.3	528.9	565.6	922.6	943.9

<sup>&</sup>quot;Water" includes the provision of water resources, treatment and distribution services and "Sewerage" includes the transfer of sewage, its treatment and disposal.

An analysis by geographical origin and destination is not appropriate as the Company's activity is substantially located in the United Kingdom.

## 3 Operating Costs

	2003 £m	2002 £m
Manpower costs (note 7)	26.8	28.8
Raw materials and consumables	9.4	9.7
Rentals under operating leases:-		
Hire of plant and machinery	0.7	0.9
Other operating leases	1.3	1.2
Research and development expenditure	0.1	0.1
Auditors' remuneration	0.1	0.1
Other external charges	51.7	47.9
Depreciation:-		
On owned non-infrastructure assets	31.6	30.2
On owned infrastructure assets	12.1	11.5
On assets held under finance leases	17.2	16.2
Provision for impairment of fixed asset investments	0.3	0.1
Profit on disposal of fixed assets	(0.5)	(0.8)
Deferred income released to profits	(1.2)	(1.2)
Other operating charges	9.9	8.7
	159.5	153.4

No fees were payable to the Company's auditors, PricewaterhouseCoopers LLP, for non-audit work for the year ended 31 March 2003 (2002 Nil).

# 4 Net Interest Payable

	2003	2002
	£m	£m
Interest payable:-		
To parent undertaking	(16.3)	(16.0)
Bank loans and overdrafts	(9.3)	(6.6)
Interest element of finance lease rentals	(28.1)	(27.5)
Other finance costs	(0.2)	(0.5)
	(53.9)	(50.6)
Interest receivable:-		
From parent undertaking	1.8	1.0
From fellow subsidiaries	0.1	0.1
Other investments (as defined in note 14)	7.6	9.3
	9.5	10.4
Net interest payable	(44.4)	(40.2)

Tax on Profit on Ordinary Activities	2003	2002
(a) Analysis of charge for year	£m	£m
Current tax:  UK corporation tax at 30%:-  Current year  Prior year	- -	- -
Amounts (receivable from) / payable to Pennon Group companies in respect of surrender of taxable losses and advance corporation tax	(2.0)	2.1
Total current tax (note 5 (b))	(2.0)	2.1
Deferred tax:		
Origination and reversal of timing differences	20.7	21.3
Increase in discount	(3.7)	(19.3)
Total deferred tax (note 17)	17.0	2.0
Tax on profit on ordinary activities	15.0	4.1
(b) Factors affecting current tax charge for the year  The tax assessed for the year is lower than the standard rate of	2003 £m	2002 £m
corporation tax in the UK (30%).  The differences are explained below:		
Profit on ordinary activities before tax	66.4	66.8
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK (30%)	19.9	20.0
Tax effects of:		
Expenses not deductible for tax purposes	1.6	3.7
Capital allowances for year in excess of depreciation	(20.1)	(22.0)
Other timing differences	(0.6)	(1.4)
Adjustments to tax charge in respect of prior year	(2.8)	1.8
Current tax charge for the year (note 5(a))	(2.0)	2.1

## 6 Dividends

7

	2003 £m	2002 £m
Interim dividend of 16.12p (2002 14.79p) per Ordinary share paid 13 December 2002	72.7	66.7
Employees and Employment Costs		
The average number of persons (including Directors) employed by the Company wa	as:-	
	2003	2002
Water services Sewerage services	697 642	793 692
	1,339	1,485
	2003 £m	2002 £m
Employment costs comprise:- Wages and salaries Social security costs Pension costs	32.0 2.2 2.1	32.7 2.3 2.0
Total employment costs	36.3	37.0
Charged as follows:- Manpower costs (note 3) Capital schemes Restructuring provision	26.8 9.4 0.1	28.8 7.9 0.3
	36.3	37.0

## 8 Directors' Emoluments

	2003	2002
	£000	£000
Total emoluments of the Directors of the Company:-		
Remuneration - salary	357	357
- performance bonus	72	127
-deferred bonus	69	103
	498	587
Other emoluments	141	41
	639	628
The emoluments of the highest paid Director, included above, were:-		
The emolations of the ingliest paid Director, included above, were.	2003	2002
	£000	£000
Remuneration - salary		£000
Remuneration - salary - performance bonus	126	£000
Remuneration - salary - performance bonus - deferred bonus		£000
- performance bonus	126 34	£000 120 46 46
- performance bonus	126 34 34	£000 120 46

Other emoluments include car benefit, health care and in the current year a payment of £100,000 to the Pennon Group Executive Pension Scheme in order to augment the pension entitlement of Mr P Briens, who resigned on 31 August 2002.

The emoluments of South West Water Limited Directors are determined by the Remuneration Committee of Pennon Group Plc which consists of non-executive Directors. The Remuneration Committee takes external professional advice in determining the level of emoluments.

Payments under the incentive performance bonus plan are related to the achievement of Company profit and individual performance targets as determined by the Remuneration Committee of Pennon Group Plc.

The maximum cash bonus achievable under the scheme is 40% of basic salary, which can be matched by an award of shares of an equivalent amount. Shares awarded usually have to be held for a period of three years, conditional upon continuous service with the Company.

At 31 March 2003 retirement benefits were accruing to 4 Directors (2002 4 Directors) under defined benefit pension schemes, operated by the parent company.

The highest paid Director participated in defined benefit pension schemes, with an accrued annual pension of £88,000 at 31 March 2003 (2002 £80,000).

#### 9 Directors' Interests

The beneficial interests of Directors holding office at 31 March 2003 in the shares of Pennon Group Plc at 31 March 2003 and 31 March 2002 (or date of appointment) were as follows:-

	Ordinar	y Shares		Op	otions over C	ordinary Shar	es	
	£1.11 each	£1 each*		£1.11 each				£1 each*
	31 March 2003	31 March 2002 (or date of appointment)	Scheme	31 March 2003	Granted in Period	Exercised in Period	Lapsed In Period	31 March 2002 (or date of appointment)
S C Bird	2,235	934	Sharesave	1,491	671	-	-	820
R M P Hughes	4,220	3,787	Sharesave	2,101	-	-	-	2,101
M S Read	5,986	3,185	Sharesave	3,369	<u>-</u>	(1,861)	-	5,230

In addition, Directors had a contingent interest in the shares of Pennon Group Plc under the terms of the Pennon Group Plc Long Term Incentive Plan, described in note 11, as follows:

31 March	31 March
2003	2002**
	(or date of appointment)
<u>Shares</u>	<u>Shares</u>
9,007	5,033
14,918	10,488
8,197	4,986
	2003 <u>Shares</u> 9,007 14,918

The above represent the maximum number of shares to which Directors would become entitled if all relevant criteria are met. On the basis of the financial results for the year ended 31 March 2002, none of the shares under the 1999 awards vested, as the performance criteria were not met. However, having regard to the 2002/03 results, it is anticipated that the shares under the 2000 awards will vest as the performance criterion has been met. During the year the Directors received dividends on the above shares in accordance with the conditions of the Plan.

Directors also had a contingent interest in the shares of Pennon Group Plc under the terms of the Pennon Group Incentive Bonus Scheme, described in note 11, as follows:

	31 March	31 March
	2003	2002**
		(or date of appointment)
	<u>Shares</u>	<u>Shares</u>
S C Bird	3,454	-
R M P Hughes	2,051	2,277
M S Read	685	761

The above represent the number of shares to which Directors would usually become entitled if they remain employed by the Pennon Group Plc Group for a period of three years from the date of the award. During the year the Directors received dividends on the above shares in accordance with the conditions of the Bonus Plan.

## 9 Directors' Interests (Continued)

The interests in shares of Pennon Group Plc of Messrs K G Harvey and R J Baty are disclosed in the financial statements of that company.

No Director has had any interest in the shares of the Company during the year.

In respect of the current Directors there have been the following changes since 31 March 2003 in the Directors' interests in shares of Pennon Group Plc:

On 7 April 2003, as a result of participation in a dividend reinvestment plan, Dr Bird and Mrs Read acquired additional interests in 41 and 28 shares respectively. On the same date, Mrs Read re-invested 34 shares from the April 2003 dividend into an ISA. On 4 June 2003 Dr Bird sold 269 shares.

- \* The Ordinary Shares of £1 each in the capital of Pennon Group Plc at the close of business on 30 August 2002 were subject to a Share Capital Consolidation, which resulted in every 111 existing ordinary shares of 100p each being replaced with 100 new ordinary shares of 111p each.
- \*\* The numbers of shares in each of these awards were reduced consequent upon Pennon Group Pic's Share Capital Consolidation on 2 September 2002.

## 10 Tangible Fixed Assets

				Fixed &		
	Freehold land and buildings	Infra- structure assets	Opera- tional properties	mobile plant, vehicles and	Construc- tion in progress	Total
				computers		
_	£m	£m	£m	£m	£m	£m
Cost:-						
At 1 April 2002	10.2	952.1	537.6	647.2	73.8	2,220.9
Additions	2.5	64.4	32.1	39.6	42.9	181.5
Grants and contributions	-	(0.8)	-	-	-	(0.8)
Transfers / reclassifications	(2.1)	15.2	6.2	13.6	(32.9)	-
Disposals	(0.2)	(0.6)	(0.5)	(3.2)	-	(4.5)
At 31 March 2003	10.4	1,030.3	575.4	697.2	83.8	2,397.1
Depreciation:-						
At 1 April 2002	5.6	100.3	93.5	227.3	-	426.7
Charge for year	0.1	13.9	9.8	38.6	-	62.4
Disposals	(0.2)	(0.5)	(0.3)	(2.6)		(3.6)
At 31 March 2003	5.5	113.7	103.0	263.3	-	485.5
Net Book Value:-						
At 31 March 2003	4.9	916.6	472.4	433.9	83.8	1,911.6
At 31 March 2002	4.6	851.8	444.1	419.9	73.8	1,794.2

Out of the total depreciation charge for the Company of £62.4m (2002 £58.8m), the sum of £1.6m (2002 £0.9m) has been charged to capital projects, and £60.8m (2002 £57.9m) against profits.

The cost of freehold land and buildings and operational properties includes non-depreciable land of £1.7m (2002 £1.7m) and £9.3m (2002 £9.3m) respectively.

The net book value of infrastructure assets is stated after deducting £46.2m (2002 £45.4m) grants and contributions.

## 10 Tangible Fixed Assets (Continued)

Maintenance of the operating capability of the infrastructure network:-

Excess of expenditure over depreciation on maintaining the operating capability of the network	£m	
at 1 April 2002	9.7	
Expenditure in the year on maintaining operating capability	15.8	
Less depreciation for the year	(13.9)	-
Excess of expenditure over depreciation at 31 March 2003	11.6	

Assets held under finance leases included above:-

	Fixed & mobile				
	Infra- structure assets	Opera- tional properties	plant, vehicles and computers	Construc- tion in progress	Total
	£m	£m	£m	£m	£m
Cost:- At 31 March 2003	125.9	314.5	193.5	35.7	669.6
Depreciation:- Charge for year	1.8	5.5	9.9		17.2
Depreciation:- At 31 March 2003	6.9	38.0	83.5	-	128.4

### 11 Fixed Asset Investments

	Joint Venture	Subsidiary Undertakings	Listed Investments	Total Investments 2003
	£m	£m	£m	£m
At 1 April 2002 Additions during year	- 0.1	3.3	0.9 0.3	4.2 0.4
Provision for impairment	-	<u>-</u>	(0.3)	(0.3)
At 31 March 2003	0.1	3.3	0.9	4.3

The listed investments relate to a Long Term Incentive Plan which is operated for senior management of the Company. Awards under the Plan, involving the release of ordinary shares in Pennon Group Plc to participants, are dependent upon performance conditions being met. Shares are also held as part of an Incentive Bonus Scheme operated for senior management of the Company. Awards under the Scheme involve the release of ordinary shares in Pennon Group Plc to participants usually conditional upon continuous service with the Pennon Group Plc Group for a period of three years from the award. The shares described above are released out of an Employee Share Ownership Plan, a discretionary trust, established to facilitate the operation of the incentive schemes.

## 11 Fixed Asset Investments (Continued)

During the year the trustees of the Employee Share Ownership Plan purchased 46,963 of Pennon Group Plc's ordinary shares (2002 33,000) through a non-interest bearing advance made by the Company. The market value of the shares held at 31 March 2003 was £1.4m (2002 £1.3m). The costs of the Long Term Incentive Plan are recognised as a provision for impairment and are charged within employment costs over the period of its operation. The costs of the Incentive Bonus Scheme are charged within employment costs in the year of the award.

During the year the Company acquired for a cash consideration of £0.1m 99,999 (100%) A ordinary shares in Echo South West Limited, a joint venture engaged in customer contact management, established in the prior year between the Company and Echo Managed Services Limited, a subsidiary of South Staffordshire Group Plc. The proportion of the nominal value of ordinary shares held by the Company remains at 50%.

The Company has two wholly-owned subsidiaries, Peninsula Properties (Exeter) Limited and Peninsula Leasing Limited. Both companies are incorporated, registered and have their operation in England.

Consolidated financial statements have not been prepared, as explained in note 1(b).

In the opinion of the Directors the total value of investments in subsidiary and joint venture undertakings is not less than the amount at which they are shown in the balance sheet.

## 12 Stocks

12 Stocks	2003 £m	2002 £m
Raw materials and consumables	3.1	2.8
13 Debtors		
	2003	2002
	£m	£m
Amounts falling due after more than one year:-		
Amounts owed by parent undertaking	25.0	25.0
Amounts owed by fellow subsidiary undertakings	1.7	2.1
Prepayments for pension costs (note 23)	3.9	3.7
	30.6	30.8
Amounts falling due within one year:-		
Trade debtors	30.2	26.5
Amounts owed by parent undertaking	37.7	•
Amounts owed by fellow subsidiary undertakings	4.0	0.1
Amounts owed by joint venture	1.7	0.3
Other debtors	0.9	8.4
Prepayments for pension costs (note 23)	1.2	2.0
Other prepayments and accrued income	15.2	15.0
	90.9	52.3

## 14 Current Asset Investments

Current Asset Investments	2003 £m	2002 £m
Other investments:-		
Overnight deposits	4.2	3.5
Other	172.5	169.0
	176.7	172.5

Other investments include certificates of deposit, variable rate notes and deposits of £170.1m (2002 £157.9m) made to counter-indemnify letters of credit by financial institutions to lessors in order to secure rental obligations (note 22).

15	<b>Creditors: Amount</b>	s Falling Due	Within	One Year
----	--------------------------	---------------	--------	----------

	2003	2002
	£m	£m
Loans:- (note 22)		
European Investment Bank loans	13.6	12.8
Bank loans and overdrafts	41.9	29.9
	55.5	42.7
Obligations under finance leases (note 22)	23.4	18.4
Trade creditors	10.6	13.6
Capital creditors	40.0	39.4
Other amounts owed to parent undertaking	3.0	2.9
Amounts owed to fellow subsidiary undertakings	2.7	2.8
Other creditors	6.3	5.5
Other taxation and social security	0.9	1.0
Accruals and deferred income	13.3	11.2
	155.7	137.5
6 Creditors: Amounts Falling Due After More Than One Year		
o olympion in the property of the contract of	2003	2002
	£m	£m
Loomer (moto 22)		
Loans:- (note 22) European Investment Bank loans	135.6	49.2
Other loans	50.0	50.0
Amounts owed to parent undertaking	150.0	150.0
	335.6	249.2
	333.0	Z <del>4</del> 7.Z
Obligations under finance leases (note 22)	694.8	633.3

## 17 Provisions for Liabilities and Charges

	Restruc- turing £m	Deferred Tax £m	Other £m	Total £m
At 1 April 2002	1.6	49.6	1.3	52.5
Charged / (released) Utilised during year	0.8 (0.3)	17.0	(0.1) (0.2)	17.7 (0.5)
At 31 March 2003	2.1	66.6	1.0	69.7

The restructuring provision relates principally to severance costs to be utilised over the next twelve months, together with costs for property restructuring which will be utilised over the remaining lease period to 2017.

Other provisions relate to anticipated costs of de-commissioning an operational site at the end of its useful life.

### **Deferred Taxation**

	2003 £m	2002 £m
Accelerated capital allowances Other timing differences	261.2 (1.4)	240.8 (1.7)
Undiscounted provision for deferred tax	259.8	239.1
Discount	(193.2)	(189.5)
Discounted provision for deferred tax	66.6	49.6
Provision at 1 April 2002	40.6	
Provision at 1 April 2002	49.6	
Deferred tax charge in profit and loss account for year	17.0	
Provision at 31 March 2003	66.6	

## 18 Deferred Income

10	Deterred income	Forward interest rate swap £m	Grants a contributi £m		Total £m
	At 1 April 2002:				
	Amount to be released: after more than one year within one year	18.2	22.3		40.5 1.3
	Additions Released to profits	18.2	23.6 0.1 (1.2)		41.8 0.1 (1.2)
	At 31 March 2003	18.2	22.5		40.7
	Amount to be released:				
	within one year	-	(1.3)	)	(1.3)
	after more than one year	18.2	21.2		39.4
19	Called-up Share Capital			2003 £m	2002 £m
	Authorised, 500,000,000 Ordinary shares of £1 each			500.0	500.0
	Allotted, called-up and fully paid:-450,950,000 Ordinary shares of £1 each		-	450.9	450.9
20	Reserves			Profit and loss account £m	
	At 1 April 2002 Retained deficit for year			493.0 (21.3)	
	At 31 March 2003		•	471.7	
			•		

The cumulative value of goodwill at 31 March 2003 resulting from acquisitions, which has been written off against reserves, is £1.4m (2002 £1.4m).

The Company has taken advantage of the exemption provided in Urgent Issues Task Force Abstract 17 not to recognise a cost arising from the award of discounted parent company shares to employees under the Sharesave Scheme.

## 21 Statement of Movements in Shareholders' Funds

21 Statement of Movements in Shareholders' Funds	2003 £m	2002 £m
Profit on ordinary activities after taxation Dividends	51.4 (72.7)	62.7 (66.7)
Shareholders' Funds (equity interest) :- Deficit for year At 1 April	(21.3) 943.9	(4.0) 947.9
At 31 March	922.6	943.9
22 Loans and Other Borrowings	2003 £m	2002 £m
Loans Repayable:- Over five years Over two and up to five years Over one and up to two years	240.9 30.2 64.5	152.2 83.4 13.6
Falling due after more than one year (note 16)	335.6	249.2
Falling due within one year (note 15)	55.5	42.7
	391.1	291.9
	2003 £m	2002 £m
Obligations under finance leases Repayable:- Over five years Over two and up to five years Over one and up to two years	629.4 42.9 22.5	576.5 37.7 19.1
Falling due after more than one year (note 16) Falling due within one year (note 15)	694.8 23.4	633.3 18.4
	718.2	651.7

Included above are accrued finance charges arising on obligations under finance leases totalling £88.0m (2002 £77.8m), of which £20.5m (2002 £16.4m) is repayable within one year.

## 22 Loans and Other Borrowings (Continued)

## Loans and obligations under finance leases

Included above are instalment debts, of which any part falls due for payment after five years, and non-instalment debts due after five years:-

	2003 £m	2002 £m
Loans Obligations under finance leases	250.0 717.1	169.8 650.4
	967.1	820.2

Loans and finance leases are denominated in sterling and are repayable over the period 2004 - 2035. The rates of interest payable on loans, any part of which is due after five years, vary from 3% to 11%.

Within obligations under finance leases the company has:

- a utilised finance lease facilities of £180.0m at 31 March 2003 (2002 £180.0m) for certain water and sewerage services tangible fixed assets; and
- b deposited amounts, equal to the present value of rental obligations arising from those finance leases, with United Kingdom financial institutions, to counter-indemnify letters of credit issued by those institutions to the lessors in order to secure those rental obligations.

These deposited funds, which totalled £144.9m at 31 March 2003 (2002 £144.9m), together with interest earned thereon, may be used to settle the rental obligations under those finance leases. If the finance leases terminate due to the insolvency of the financial institutions which have issued the letters of credit no liability will fall on the Company.

The rentals payable under finance leases vary as interest rates, or effective tax rates, change.

At 31 March 2003 floating interest rate to fixed interest rate swaps existed, to hedge financial liabilities and achieve a balance between fixed and floating rate debt, with a notional principal value of £385.0m.

The Company has entered into an agreement to swap the interest to hedge financial liabilities, with a notional principal value of £200.0m, from London Inter Bank Offer Rate (LIBOR) to European Inter Bank Offer Rate (EURIBOR) with commencement dates between 1 April 2006 and 1 April 2010, and maturing on 31 March 2030. The settlement of £18.2m which was received when these swaps were entered into during December 1999 has been deferred (note 18) and will be matched with interest charges on the underlying hedged debt over the period of the swaps.

The notional principal amounts of the interest rate swaps are used to determine settlement under those swaps and are not, therefore, an exposure for the Company.

#### 23 Pensions

The Company's employees are eligible to participate in funded defined benefit schemes, operated by the parent Company. Contributions are based upon pension costs across the Pennon Group Plc as a whole. The Company is unable to separately identify its share of the underlying assets and liabilities on either a consistent or reasonable basis. The overall pension funding deficit and its implications are shown in the financial statements of Pennon Group Plc.

The net pensions charge for the Company for the year ended 31 March 2003 was £2.1m (2002 £2.0m). Full details of the valuations and actuarial assumptions are given in the financial statements of Pennon Group Plc.

Pension prepayments included as debtors of the Company (note 13) amount to £5.1m (2002 £5.7m), representing the accumulated difference between the Company pension charge and employer contributions paid.

## 24 Commitments and Contingent Liabilities

	2003 £m	2002 £m
Capital commitments	53.5	<b>(0.2</b>
Contracted but not provided	52.7	69.3
Commitments under operating leases Rentals during the year following the balance sheet date Land and buildings leases expiring:-		
within one year	0.1	0.1
after five years	2.2	2.0
	2.3	2.1
Contingent Liabilities		
Contractors' claims on capital schemes	1.5	-
Guarantee of borrowings of the parent undertaking	150.0	150.0
	151.5	150.0

The Company has guaranteed the principal and interest on a £150.0m Bond issued by Pennon Group Plc, which is to be redeemed on 5 February 2012. The full amount of the Bond has been loaned to the Company, with the same repayment date.

## 25 Notes to the Cash Flow Statement

# (a) Reconciliation of Operating Profit to Net Cash Inflow from Operating Activities

	2003	2002
	£m	£m
Operating profit	110.8	107.0
Depreciation charge	60.8	57.9
Provision for impairment of fixed asset investments	0.3	0.1
Deferred income released to profits	(1.2)	(1.2)
Increase / (decrease) in provisions for liabilities and charges	0.2	(0.1)
Increase in stocks	(0.3)	(0.1)
Decrease / (increase) in debtors (amounts falling due within and over one year)	2.9	(5.5)
Increase in creditors (amounts falling due within and over one year)	0.8	2.3
Profit on disposal of tangible fixed assets	(0.4)	(0.8)
Net cash inflow from operating activities	173.9	159.6
(b) Analysis of Cash Flows for Headings Netted in the Cash Flow Statement  (i) Returns on Investments and Servicing of Finance	2003 £m	2002 £m
Interest received	9.5	7.2
Interest paid	(25.9)	(22.6)
Interest element of finance lease rentals	(19.0)	(20.8)
Net cash outflow for returns on investments and servicing of finance	(35.4)	(36.2)
	2003	2002
(ii) Capital Expenditure and Financial Investment	£m	£m
Purchase of tangible fixed assets	(179.3)	(165.7)
Grants and contributions: Infrastructure assets	1.2	0.7
: Non-infrastructure assets	0.1	-
Receipts from disposal of tangible fixed assets	1.3	1.3
Purchase of fixed asset investments	(0.3)	(0.1)
Net cash outflow for capital expenditure and financial investment	(177.0)	(163.8)
	2003	2002
(iii) Acquisitions	£m	£m
Purchase of subsidiary undertaking	-	(3.3)
Purchase of interest in joint venture	(0.1)	-
	(0.1)	(3.3)

## 25 Notes to the Cash Flow Statement (Continued)

(iv)	Management of Liquid Resources Purchase of current asset investments Sale of current asset investments		*****	2003 £m (14.6) 11.1	2002 £m (75.7) 118.6 ————————————————————————————————————
	Net cash (outflow) / inflow from manage	ment of fiquid resour	rces	(3.5)	42.9
(v)	Financing Increase / (reduction) in debt due within	one year (other than	bank	2003 £m 17.2	2002 £m (12.0)
	overdrafts) Increase in debt due after more than one Finance lease drawdowns Capital element of finance lease rental pa Loans to parent undertaking	year	<b></b>	100.0 58.1 (1.5) (37.7)	50.0 46.7 (5.5) (25.0)
	Net cash inflow from financing			136.1	54.2
(c) Ana	alysis of Net Debt	At 1 April 2002 £m	Cash flow £m	Non-cash movements £m	At 31 March 2003 £m
	sh at bank and in hand	0.1	0.5		
	rrent asset investments:-	0.1	0.5	-	0.6
Ba	rrent asset investments:- Overnight deposits nk overdrafts	3.5	0.5 0.7 18.0	- -	4.2
Ba	Overnight deposits	3.5 (29.9)	0.7		4.2 (11.9)
De De Fin	Overnight deposits	3.5 (29.9) (26.3) (12.8) (99.2) (651.7) (125.0)	0.7 18.0 19.2 (17.2) (100.0) (56.6) 37.7	(13.6) 13.6 (9.9)	4.2 (11.9) (7.1) (43.6) (185.6) (718.2) (87.3)
De De Fin An	Overnight deposits nk overdrafts  bt due within one year   (other than bank overdrafts) bt due after more than one year nance lease obligations nounts owed to parent undertaking  rrent asset investments:-	3.5 (29.9) (26.3) (12.8) (99.2) (651.7) (125.0) (888.7)	0.7 18.0 19.2 (17.2) (100.0) (56.6) 37.7	13.6	4.2 (11.9) (7.1) (43.6) (185.6) (718.2) (87.3) (1,034.7)
De De Fin An	Overnight deposits nk overdrafts  bt due within one year   (other than bank overdrafts) bt due after more than one year nance lease obligations nounts owed to parent undertaking	3.5 (29.9) (26.3) (12.8) (99.2) (651.7) (125.0)	0.7 18.0 19.2 (17.2) (100.0) (56.6) 37.7	13.6 (9.9)	4.2 (11.9) (7.1) (43.6) (185.6) (718.2) (87.3)

## 25 Notes to the Cash Flow Statement (Continued)

Non-cash movements include transfers between categories of debt for changing maturities, increased accrued finance charges within finance lease obligations and increased accrued interest on cash deposits to secure rental obligations.

## (d) Reconciliation of Net Cash Flow to Movement in Net Debt

	2003	2002
	£m	£m
Increase / (decrease) in cash in year	19.2	(25.1)
Cash inflow from increase in debt and finance leasing	(136.1)	(54.2)
Cash outflow / (inflow) from increase in liquid resources	3.5	(42.9)
Increase in net debt arising from cash flows Non-cash movements:-	(113.4)	(122.2)
Increase in accrued finance charges on finance lease obligations	(9.9)	(5.7)
Increase in defeased lease deposits with financial institutions		3.3
Increase in net debt in the year	(123.3)	(124.6)
Net debt at 1 April	(746.0)	(621.4)
Net debt at 31 March	(869.3)	(746.0)

## 26 Related Party Transactions

Under FRS8, transactions with other wholly owned subsidiaries of the Pennon Group Plc are not required to be set out herein since the Company is a wholly owned subsidiary within that group.

During the year the Company purchased services in the ordinary course of business from Echo South West Limited, a joint venture undertaking, at a cost of £7.5 million (2002 £1.3 million) and sold services to Echo South West Limited of £1.9 million (2002 £0.2 million). The Company was owed £1.7m by Echo South West Limited at 31 March 2003, as shown in note 13.

There were no related party transactions involving Directors during the year.

## 27 Parent Company

The parent company, and ultimate controlling party, is Pennon Group Plc which is registered in England. Group financial statements are included in the Annual Report of Pennon Group Plc which is available from Peninsula House, Rydon Lane, Exeter, EX2 7HR.