REPORT AND FINANCIAL STATEMENTS

**FOR THE YEAR ENDED 31 DECEMBER 1997** 



Lombard Venture Finance Limited is registered in England and Wales No. 2354214. Registered Office: Lombard House, 3 Princess Way, Redhill, Surrey, RH1 1NP.

# **DIRECTORS**

J Johnson M E Powell H M Roome

# **SECRETARY**

H E Bromley

#### **DIRECTORS' REPORT**

The directors have pleasure in submitting their report and the financial statements for the year ended 31 December 1997.

#### PRINCIPAL ACTIVITY

The principal activity of the company is the provision of credit finance by way of leasing.

#### **BUSINESS REVIEW**

The net amount financed under all forms of financial agreements entered into during the year was £nil. The results for the year are set out in the profit and loss account on page 5. The directors have approved an interim dividend of £2,100,000.

The company traded profitably during the year under review and the directors expect that it will continue to do so.

#### **DIRECTORS**

The present directors are as shown on page 1.

The following were appointed to the board:-

Mr A J Beeston on 16 May 1997.

Mr M Brian on 22 October 1997 (as alternate director to J Johnson).

Mr M E Powell on 1 October 1998.

The following have resigned from the board:-

Mr M Brian on 21 August 1998 (as alternate director to J Johnson).

Mr A J Beeston on 30 September 1998.

#### DIRECTORS' INTERESTS

All of the directors at the year end were also directors of the immediate parent undertaking, Lombard North Central PLC, a company which is itself required to keep a register of directors' interests. The directors were not therefore required to notify their interests in the shares or debentures of National Westminster Bank Plc group undertakings to the company.

By order of the board

Heidi E Bromley
Secretary
27 October

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:-

- i. select suitable accounting policies and then apply them consistently;
- ii. make judgements and estimates that are reasonable and prudent;
- iii. state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- iv. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# REPORT OF THE AUDITORS, KPMG Audit Plc, TO THE MEMBERS OF

### LOMBARD VENTURE FINANCE LIMITED

We have audited the financial statements on pages 5 to 12.

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1997 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPAG Andit Ph

Chartered Accountants Registered Auditor

London

29 Od5W

1998

# PROFIT AND LOSS ACCOUNT

# **FOR THE YEAR ENDED 31 DECEMBER 1997**

	Note	1997 <u>£'000</u>	1996 <u>£'000</u>
Turnover	2	6,563	10,158
Operating charges		(847)	(275)
Operating profit	3	5,716	9,883
Interest receivable	4	278	119
Interest payable	5	(2,875)	(5,972)
Profit on ordinary activities before taxation		3,119	4,030
Taxation charge on profit on ordinary activities	7	(986)	(1,069)
Profit on ordinary activities after taxation		2,133	2,961
Dividends		(2,100)	(2,900)
Retained profit for the financial year	10	33	61

# RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than the profit attributable to shareholders of the company of £2,133,000 in the year ended 31 December 1997 and of £2,961,000 in the year ended 31 December 1996.

The notes on pages 7 to 12 form part of these financial statements.

# **BALANCE SHEET**

# AT 31 DECEMBER 1997

A COTEMO	Note	1997 <u>£'000</u>	1996 <u>£'000</u>
ASSETS			
CURRENT ASSETS			
Debtors falling due within one year	8	28,275	45,769
Debtors falling due after more than one year	8	28,083	21,399
		56,358	67,168
LIABILITIES			
CAPITAL AND RESERVES			
Called up share capital	9	-	-
Profit and loss account	10	125	92
		125	92
PROVISIONS FOR LIABILITIES AND CHARGES			
Deferred taxation	12	3,843	4,045
CREDITORS	13	52,390	63,031
	15	52,570	05,051
		56,358	67,168

The financial statements were approved at a meeting of the board of directors on 1998 and were signed on their behalf by:

Jeffrey Johnson Director

The notes on pages 7 to 12 form part of these financial statements.

### NOTES TO THE FINANCIAL STATEMENTS

### 1. ACCOUNTING POLICIES

#### a. Accounting Convention

The financial statements have been prepared upon the basis of historical cost and in accordance with applicable accounting standards.

#### b. Finance Leases

Assets made available to third parties under finance leases are treated as amounts receivable.

Income from finance leases is credited to the profit and loss account in proportion to the funds invested.

Rentals payable under finance leases are apportioned between the finance charge and the outstanding obligation so as to produce a constant rate of charge on the remaining balance.

#### c. Deferred Taxation

Deferred tax is provided using the liability method on all timing differences to the extent that a tax liability is expected to arise in the future.

### d. Related Party Transactions/ Cash Flow Statements

The company is exempt from the disclosure requirements of Financial Reporting Standard 8, Related Party Disclosures, as it is a wholly owned subsidiary undertaking of Lombard North Central PLC. Similarly, as a wholly owned subsidiary undertaking, the company is exempt under Financial Reporting Standard 1, Cash Flow Statements, from the requirement to prepare a cash flow statement.

#### 2. TURNOVER

(i) Turnover represents lease income and termination adjustments credited to the profit and loss account during the year, all of which arises in the United Kingdom and is from continuing activities.

	1997 <u>£'000</u>	1996 <u>£'000</u>
(ii) Net amounts financed under finance leases entered into during the year	_	124
(iii) Aggregate rentals receivable during the year	<del></del>	
under finance leases	41,964	61,190

(iv) The company has finance leases with customers which include tax variation clauses. The Finance (No. 2) Act 1997 reduced the rate of corporation tax from 33% to 31% with effect from 1 April 1997 and the Finance Act 1998 reduced the rate of corporation tax from 31% to 30% with effect from 1 April 1999. These changes are recognised as they arise and have generated consequential adjustments which have been set against turnover with a corresponding adjustment to net investment in finance leases.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3. OPERATING PROFIT

There is no charge in this year's financial statements for auditors' remuneration as the fee is to be charged in the financial statements of the immediate parent undertaking (1996 - £nil).

# 4. INTEREST RECEIVABLE

	1997 <u>£'000</u>	1996 <u>£'000</u>
From National Westminster Bank Plc group undertakings	278	119
5. INTEREST PAYABLE		
	1997	1996
	£'000	£'000
On bank loans and overdrafts, and other loans:		
Finance charges in respect of finance leases	2,875	5,972

# 6. DIRECTORS' REMUNERATION AND INTERESTS

No emoluments were paid to any director by the company during the year (1996 - £nil).

None of the directors had any material interest in any contract of significance in relation to the business of the company.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

7. TAXATION CHARGE ON PROFIT ON ORDINARY ACTIVITIES	1997 <u>£'000</u>	1996 <u>£'000</u>
U K corporation tax at 31.5% (1996 - 33%)	1,188	-
Group relief payable*	-	1,416
Transfer from deferred tax (note 12)	(202)	(347)
	986	1,069

<sup>\*</sup> Provision for group relief is made on the assumption that the claimant company will make payment to the surrendering companies at rates appropriate to the periods in which the losses claimed are utilised.

8. DEBTORS	1997	1996
Amounts falling due:	<u>000°3</u>	£'000
i) Within one year		
Trade debtors	420	689
Amounts owed by National Westminster		
Bank Plc group undertakings	3,820	8,271
Net investment in finance leases	24,024	36,801
Prepayments and accrued income	11	8
	28,275	45,769
ii) After more than one year		
Net investment in finance leases	28,062	21,388
Prepayments and accrued income	21	11
	28,083	21,399
Total debtors	56,358	67,168

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# 9. CALLED UP SHARE CAPITAL

	19	97	19	996
	Authorised	Allotted, called up and <u>fully paid</u>	<u>Authorised</u>	Allotted, called up and fully paid
	£	£	£	<u>£</u>
Ordinary shares of £1 each	1,000	100	1,000	100

All of the above share capital relates to equity funds.

# 10. PROFIT AND LOSS ACCOUNT

	<u>£'000</u>
Balance at 1 January 1997	92
Retained profit for the financial year	33
Balance at 31 December 1997	125

# 11. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1997	1996
	£'000	£'000
Profit attributable to members of the company	2,133	2,961
Dividends	(2,100)	(2,900)
Net movement in shareholders' funds	33	61
Opening shareholders' funds	92	31
Closing shareholders' funds	125	92

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

12. DEFERRED TAXATION		£'000
Balance at 1 January 1997		4,045
Transfer to profit and loss account (note 7)		(202)
Balance at 31 December 1997		3,843
The above balance represents the full potential liability in response	ect of the follow	ing:-
	1997 <u>£'000</u>	1996 <u>£'000</u>
Capital allowances Other	(1) 3,844	(2) 4,047
	3,843	4,045
13. CREDITORS	1997 <u>£'000</u>	1996 <u>£'000</u>
Amounts falling due:  i) Within one year		
Trade creditors	8,180	10,023
Net obligations due under finance leases	16,346	30,214
Amounts owed to National Westminster Bank Plc group undertakings	664	2,079
Current corporation tax	1,188	-
Other creditors	367	849
Proposed dividends	2,100	2,900

28,845

46,065

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# 13. CREDITORS (CONTINUED)

,	1997 <u>£'000</u>	1996 <u>£'000</u>
ii) After one year	<u>2 000</u>	<u>z 000</u>
Net obligations under finance leases due:		
Between one and five years In more than five years	22,681 864	16,966 -
24 may 20	23,545	16,966
Total creditors	52,390	63,031

### 14. ULTIMATE PARENT UNDERTAKING

The immediate parent undertaking is Lombard North Central PLC, the ultimate parent undertaking being National Westminster Bank Plc; both are registered in England and Wales.

Copies of the financial statements of Lombard North Central PLC can be obtained from: The Secretary, Lombard North Central PLC, Lombard House, 3 Princess Way, Redhill, Surrey, RH1 1NP.

Copies of the financial statements of National Westminster Bank Plc can be obtained from: The Secretary, National Westminster Bank Plc, 41 Lothbury, London, EC2P 2BP.