Company No: 2353835

NATWEST CORPORATE FINANCE LIMITED REPORT AND ACCOUNTS 30 JUNE 1998



REPORT OF THE DIRECTORS

The Directors present their annual report together with the audited accounts of the Company for the year ended 30 June 1998.

PRINCIPAL ACTIVITY AND REVIEW OF BUSINESS

The principal activity of the Company is the provision of asset finance by way of leasing.

RESULTS AND DIVIDENDS

The net amount financed under all forms of financial agreements during the year was £Nil (1997: £12,761,000).

The profit for the year on ordinary activities before taxation amounted to £618,000 (1997: loss of £2,593,000) on which there was a taxation credit of £1,555,000 (1997: Credit of £4,240,000). The directors do not recommend the payment of a final dividend (1997: £Nil) and the retained profit of £2,173,000 (1997: £1,647,000) will be transferred to reserves as shown in the profit and loss account on page 6.

DIRECTORS

The Directors who held office during the financial year were as follows:

R P A Bull	(resigned 12 February 1998)
P Carpenter	
N M Dent	(alternate to A R Hilliard, appointed 2 March 1998)
H J Henderson-Cleland	(alternate to P Carpenter, appointed 2 March 1998)
A R Hilliard	(appointed 2 March 1998)
A P Hing	(resigned 29 August 1997)
P T Keighley	
R L Pashley	(resigned 18 February 1998)
M D Smith	(appointed 29 August 1997)
P B Webster	(alternate to P T Keighley, appointed 2 March 1998)

Malcolm Smith resigned and H J Henderson-Cleland was appointed as a director on 14 July 1998.

DIRECTORS' INTERESTS

The interests, all beneficial, of those who were directors at 30 June 1998 in the Ordinary Shares of National Westminster Bank Plc were:-

Ordinary Shares of £1 each

			SHARE OPTIONS					
	As at 1 July 1997 or date of appointment if later	July 1997 June 1998 or date of	As at 1 July Granted 1997 or during the y date of (exercisable appointment 2002 and 20 if later		le between	Exercised during the year		As at 30 June 1998
				Options	Price (p)	Options	Price (p)	
P Carpenter HJ Henderson	-	-	1,285	-	-	-	-	1,285
- Cleland	14	14	-	•	-	**	-	-
A R Hilliard	780	780	1,223	-	-	-	-	1,223
P T Keighley	2,009	2,125	2,312	-	-	862	261	1,450
M D Smith	2,251	2,263	4,982	184	634	862	261	4,304
P B Webster	964	964	395	-	-	-	-	395

REPORT OF THE DIRECTORS (continued)

Options outstanding are exercisable at share prices between 196p and 634p per share. Options granted under the National Westminster Bank Plc Executive Share Option Schemes are exercisable subject to the achievement of stretching performance conditions.

None of the directors in office at 30 June 1998 held any interest in the share or loan capital of the Company or any other group company.

MEDIUM TERM EQUITY PLAN

Since 30 June 1997, certain NatWest Group employees were granted potential awards under the Medium Term Equity Plan. This is a type of Employee Share Ownership Plan funded by National Westminster Bank Plc and administered by an independent trustee. The awards are subject to stretching performance criteria.

As at 30 June 1998, 1,505,956 (1997: 1,234,032) shares were held by the independent trustee for the Plan and, in the terms of the trust deed setting up the Plan, all employees and directors are deemed to have an interest as potential discretionary beneficiaries in those Ordinary Shares.

QUALIFYING EMPLOYEE SHARE OWNERSHIP TRUST (QUEST)

In October 1997 National Westminster Bank Plc established a Qualifying Employee Share Ownership Trust (QUEST) to operate in connection with the National Westminster Bank Plc Savings Related Share Option Scheme. The trustee of the QUEST is NatWest QUEST Limited, a wholly-owned subsidiary.

As at 30 June 1998, 1,083,109 Ordinary Shares were held by the trustee. In the terms of the trust deed setting up the QUEST, all employees and executive directors are deemed to have an interest as potential discretionary beneficiaries in those Ordinary Shares.

PAYMENT OF SUPPLIERS

The Company's suppliers are vital to its success. The Company is committed to establishing mutually beneficial relationships with them, based on the same high ethical standards that apply to all our dealings. The Company does not follow any code or standards on payment practice. It is the Company's policy:-

- i) wherever appropriate, to settle the terms of payment when agreeing each transaction;
- ii) to ensure the supplier is aware of the terms; and
- iii) to abide by them.

In all other circumstances, the Company is committed to paying suppliers within 30 days of receipt of a valid invoice.

There were no trade creditors outstanding as at 30 June 1998.

REPORT OF THE DIRECTORS (continued)

YEAR 2000

In common with other businesses in the banking and financial services industry, the Company uses computer systems which may be affected by problems resulting from the use of only two digits to identify the year in date Fields ('Year 2000' problems). These systems were designed and developed without considering the impact of the forthcoming change in the century and may, as a result, fail to operate reliably when handling dates after 31 December 1999.

The companies parent, National Westminster bank Plc, has established a Millennium Programme to review, identify, correct and test systems to ensure that no major failures of functionality arise as a result of the Year 2000 problems, and to identify and correct potential problems in embedded chips, which are used in a wide range of equipment including alarms and entry systems, process control systems and power generators. Progress on these projects is monitored by the NatWest Group Millennium Programme and aimed at ensuring that satisfactory progress is made towards completing this review on time, and that adequate resources remain available for the completion of the programme.

The Company's customers, counterparties and other financial markets' participants are also likely to be affected by Year 2000 problems, and failure by them to resolve the issues might give rise to increased credit losses, settlement failures and breakdowns in payment systems affecting the Company which could in turn have a material adverse effect on the Company's financial condition or results of operations. The Company is identifying those organisations that potentially represent significant risks and requesting information from them to be able to assess the extent of such risks.

The Company currently believes that completion of these programmes will be sufficient to ensure that no significant disruption of its business arises as a result of Year 2000 problems. The overall cost of carrying out investigative and modification work to computer systems to address these issues for the Greenwich NatWest companies, which includes this Company, incurred up to 31 December 1998 is £6,729,000.

AUDITORS

The Company has passed an Elective Resolution to dispense with the annual appointment of auditors; accordingly KPMG Audit Plc remain in office.

By Order of the Board

P E Bartlett Secretary

Date: 5 3 99

DIRECTORS' STATEMENT OF RESPONSIBILITIES FOR FINANCIAL REPORTING

The following statement, which should be read in conjunction with the Report of the Auditors on page 5, is made to enable shareholders to distinguish the responsibilities of the Directors and of the Auditors in relation to the Accounts.

The Directors are required by the Companies Act 1985 to prepare, for each financial year, accounts which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the Company's profit for the financial year.

The Directors confirm that the accounts set out on pages 6 to 14 have been prepared on the going concern basis and consider that in preparing those accounts, the Company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates and that all accounting standards which they consider to be applicable have been followed.

The Directors have responsibility for ensuring that the Company keeps accounting records which disclose with reasonable accuracy the financial position of the Company and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The Board of Directors is responsible for the Company's system of internal financial control. The responsibility for its day-to-day operation is delegated to executive management which has established and disseminated clearly defined Company policies and standards. The Company's system of internal financial control is designed to provide reasonable, but not absolute, assurance.

- as to the reliability and integrity of the accounts
- that assets are safeguarded and only authorised transactions are entered into
- that fraud and other irregularities are prevented and detected.

In devising internal financial controls, the board has regard to the materiality of the relevant financial risk, the likelihood of the risk crystallising and the cost of control.

The system of internal control is subject to close scrutiny by management and internal audit.

For and on behalf of the Board of Directors

P Carpenter, Director

5 March 1999

REPORT OF THE AUDITORS TO THE MEMBERS

OF

NATWEST CORPORATE FINANCE LIMITED

We have audited the financial statements on pages 6 to 14.

Respective responsibilities of directors and auditors

As described on page 4, the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of the information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs at 30 June 1998 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG Audit Plc

Chartered Accountants Registered Auditor

KAMG Audot Pa

8 Salisbury Square Blackfriars London, EC4Y 8BB

≤ March 1999

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 JUNE 1998

	Note	1998 £'000	1997 £'000
Income from finance leases	2	19,578	11,130
Operating charges		(69)	(261)
Net operating income from continuing operations		19,509	10,869
Interest payable to group undertakings		(18,891)	(13,462)
Profit/(loss) on ordinary activities before taxation	4	618	(2,593)
Tax on profit/(loss) on ordinary activities	5	1,555	4,240
Retained profit for the financial year		2,173	1,647

The Company had no recognised gains or losses other than the profit for the year.

A statement of movement on reserves is given in note 12.

BALANCE SHEET

AT 30 JUNE 1998

	Note	1998 <u>£'000</u>	1997 £'000
Current Assets Debtors	6	279,944	339,068
Creditors: amounts falling due within one year	7	(17,332)	(25,972)
Net Current Assets:			
Amounts falling due within one year Debtors falling due after more than one year	6	9,447 253,165	4,632 308,464
Total Net Current Assets		262,612	313,096
Creditors: amounts falling due after more than one year	8	(208,720)	(251,606)
Provisions for liabilities and charges Deferred Taxation	10	(42,650)	(52,421)
		11,242	9,069
Capital and Reserves			
Called up share capital Profit and loss account	11 12	11,242	9,069
		11,242	9,069

The accounts on pages 6 to 14 were approved by the Board of Directors on 1999 and signed on its behalf by:

P Carpenter, Director

5 March 1999

NOTES TO THE ACCOUNTS

1. Accounting Policies

a) Accounting Convention

The accounts have been prepared in accordance with applicable accounting standards and under the historical cost convention.

b) Finance Leases

Assets made available to third parties under finance leases are treated as amounts receivable.

Income from finance leases is credited to the Profit and Loss Account in proportion to the funds invested.

Where the lease rentals reflect the benefits of declining corporation tax rates or other permanent tax effects, the tax effect is recognised as it arises with a corresponding adjustment of lease receivables.

c) Deferred Taxation

Deferred taxation is provided for using the liability method on all timing differences to the extent that a taxation liability is expected to crystallise in the foreseeable future.

d) Cashflow Statement

The company has not prepared a cashflow statement because it is exempted from doing so under paragraph 5a of Financial Reporting Standard 1 (revised).

NOTES TO THE ACCOUNTS (cont'd)

2. Income from Finance Leases

i) Income from finance leases credited to the Profit and Loss Account arose in the United Kingdom.

	1998	1997
	£'000	£,000
ii) Net amounts financed under finance leases		
entered into during the year	-	12,761

iii) Aggregate rentals receivable during the		
year under finance leases	33,541	32,077
		======

3. Directors and Employees

None of the Directors received any emoluments from the Company (1997 - £nil)

None of the Directors had any material interest in any contract of significance in relation to the business of the Company.

The Company does not have any employees.

4. Profit/(Loss) on Ordinary Activities before Taxation

Auditors' remuneration has been borne by the parent undertaking.

NOTES TO THE ACCOUNTS (cont'd)

5. Taxation

	1998 £'000	1997 £'000
Group relief receivable/(payable) (see below)	1,751	(145)
Deferred taxation	(2,698)	(707)
Deferred taxation in respect of prior year	(7)	-
Release of deferred tax provision on reduction in tax rates from 31% to 30% on 1 April 1999 (1997: from 33% to 31%)	2,509	5,092
		
Taxation Credit	1,555 ======	4,240 ======

Provision for group relief is made on the basis that the claimant companies will make payment to the surrendering company at rates appropriate to the periods in which the losses claimed are utilised.

6. Debtors

Debtors	1998 £'000	1997 £'000
i) Debtors falling due within one year		
Net investment in finance leases Amounts owed by group undertakings Other Debtors	12,759 13,921 99 —————————————————————————————————	15,798 14,767 39 ———————————————————————————————————
ii) Debtors falling due after one year		
Net Investment in finance leases	253,165	308,464
	279,944 ======	339,068

NOTES TO THE ACCOUNTS (cont'd)

7. Creditors: amounts falling due within one year

	Amounts owed to group undertakings Loans from group undertakings (see note 9) Other creditors	1998 £'000 7,405 9,777 150	1997 £'000 10,910 15,062
		17,332	25,972
8.	Creditors: amounts falling due after one year		
		1998 £'000	1997 £'000
			<u> </u>
	Loans from group undertakings (see note 9)	208,720	251,606
9.	Analysis of loans from group undertakings:		
	Wholly repayable within five years	**	3,599
	Not wholly repayable within five years due:		
	within one year	9,777	11,925
	between one and two years	10,440	12,220
	between two and five years	34,995	43,623
	in more than five years	163,285	195,301
		218,497	266,668

The loans are repayable in accordance with the cash flows relating to the lease agreements.

NOTES TO THE ACCOUNTS (cont'd)

10. Deferred Taxation

	£,000
At 1 July 1997	52,421
Charge for the year	196
Deferred tax relating to transfer deals	(9,967)
At 30 June 1998	42,650
	=======

The above balance represents the full potential liability in respect of capital allowances.

11. Share Capital

	Authorised	1998 Allotted, Called Up and Fully Paid	Authorised	1997 Allotted, Called Up and Fully Paid
Ordinary Shares of £1 each	1000	100	1000	100
	====	===	====	===

NOTES TO THE ACCOUNTS (cont'd)

12. Share Capital, Movement in Reserves and Reconciliation of Movements in Shareholders' Funds

	Share Capital	Profit & Loss Account	Total Shareholders' <u>Funds</u>
	£'000	£'000	£'000
Balance at 1 July 1997	-	9,069	9,069
Profit for the financial year	-	2,173	2,173
			
Balance at 30 June 1998	-	11,242	11,242
		===:=:==	======

13. Transaction with Parent, Subsidiary and Fellow Subsidiary Undertakings

As the Company is wholly controlled by National Westminster Bank Plc it has taken advantage of the exemption provided under Financial Reporting Standard 8 not to disclose transactions with its parent, subsidiary and fellow subsidiary undertakings.

14. Contingent Liability

The Company has a contingent liability in respect of a joint and several undertaking for VAT due by certain fellow subsidiary undertakings under a group registration.

NOTES TO THE ACCOUNTS (cont'd)

15. Holding Company

The company is a wholly-owned subsidiary undertaking whose parent is National Westminster Bank Plc. The largest and smallest group in which the results of the company are consolidated is National Westminster Bank Plc, which is registered in England and Wales.

The consolidated accounts of National Westminster Bank Plc are available to the public and may be obtained from the Company Secretary, 41 Lothbury, London EC2P 2BP.