DIRECTORS' REPORT AND FINANCIAL STATEMENTS
30 JUNE 2001

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# REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2001

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# **DIRECTORS AND OFFICERS**

# **DIRECTORS**

Adrian Colin Farnell
Eion Arthur Flint
Christopher George Knowles
Nigel Pearce
Christopher Paul Sullivan

# **SECRETARY**

Angela Mary Cunningham

# **REGISTERED OFFICE**

3 Princess Way Redhill Surrey RHI 1NP

# PRINCIPAL OFFICE

32 Lombard Street London EC3V 9BD

#### **DIRECTORS' REPORT**

The Directors present their annual report, together with the audited financial statements for the year ended 30 June 2001.

#### **RESULTS**

The results for the year are set out on page 8. The Directors recommend the payment of an interim dividend of £500,000 (2000 £2,200,000). The retained profit for the year to 30 June 2001 to be transferred to reserves will amount to £105,000 (2000: loss £1,585,000).

#### **BUSINESS REVIEW**

The principal activity of the Company, which is a wholly owned subsidiary of National Westminster Bank Plc, is the provision of fixed asset finance usually involving individually structured facilities.

The Company will continue to operate in the fixed asset financing market.

#### **DIRECTORS**

The present Members of the Board of Directors are named on page 2. At 30 June 2001, the Members of the Board of Directors were:-

Mr Christopher George Knowles

Mr Nigel Pearce

Mr Christopher Paul Sullivan

During the year to 30 June 2001, there were no changes were made in the composition of the Board.

Subsequent to the year end, Mr A C Farnell and Mr E A Flint were appointed to the board on 1 July 2001.

#### **DIRECTORS' INTERESTS**

No Director had any interest in the ordinary shares of the Company on 30 June 2001 nor on 1 July 2000.

The interests of the Directors at 30 June 2001 in the share or loan capital of the ultimate holding company, The Royal Bank of Scotland Group plc, or in the share or loan capital of its subsidiary companies are shown on page 5.

#### POLICY AND PRACTICE ON PAYMENT OF CREDITORS

The Company is committed to maintaining a sound commercial relationship with its suppliers. Consequently, it is the Company's policy to negotiate and agree terms and conditions with its suppliers, which includes the giving of an undertaking by the Company to pay suppliers within 30 days of receipt of a correctly prepared invoice submitted in accordance with the terms of the contract.

The proportion which the amount owed to trade creditors at 30 June 2001 bears to the amounts invoiced by suppliers during the year then ended equated to nil days proportion of 365 days.

#### **AUDITORS**

KPMG Audit Plc resigned as auditors of the Company and were replaced by Deloitte & Touche on 29 November 2000. The Company has passed an Elective resolution to dispense with the annual appointment of auditors, accordingly Deloitte & Touche remain in office.

By Order of the Board.

Director

**CHELTENHAM** 

26th April 2002

# DIRECTORS' INTERESTS IN THE SHARE OR LOAN CAPITAL OF THE ROYAL BANK OF SCOTLAND GROUP plc AND SUBSIDIARY COMPANIES

The following directors were beneficially interested in:

	The Royal Bank of Scotland 25p ordinary shares		
	At 1 July 2000 (or date of appointment if later)	At 30 June 2001	
	<u>Shares</u>	<u>Shares</u>	
C G Knowles	3,110	6,464	
N Pearce	357	847	
C P Sullivan	9,856	6,961	

Options to subscribe for 25p ordinary shares of The Royal Bank of Scotland Group plc granted to and exercised by Directors during the year to 30 June 2001 are included in the table below:-

	At 1 July 2000	Post AVS Adjustment	Options Number	Granted Price	Options I Number	Price	At 30 June 2001
	22.150	22.002	<b>5</b> 500	<u>£</u>	072	£	26.072
C G Knowles	22,159	23,882	7,500	12.87	873	2.76	26,872
			746	9.85	4,683	5.01	
			150	12.4			
			150	15.63			
N Pearce	7, <b>7</b> 39	8,342	7,500	12.87	-	-	17,855
			1,713	9.85			
			150	12.4			
			150	15.63			
C P Sullivan	34,214	36,878	15,000	12.87	723	2.76	41,944
	•		616	9.85	10,127	5.01	
			150	12.4	,		
			150	15.63			

No Director had an interest in any of the preference shares of The Royal Bank of Scotland Group plc during the year to 30 June 2001.

As at 30 June 2001, the Directors also held Additional Value Shares ('AVS') and Floating Rate Unsecured Loan Notes 2005 in The Royal Bank of Scotland Group Plc.

	Additional Value Shares	Floating Rate Unsecured Loan Notes
	Shares	Notes
C G Knowles	3,110	11,724
N Pearce	357	1,476
C P Sullivan	9,856	27,023

Other than the loan notes detailed above, none of the directors in office at 30 June 2001 held any interest in the share or loan capital of the company or any other group company.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NATWEST CORPORATE FINANCE LTD

We have audited the financial statements of Natwest Corporate Finance Ltd for the year ended 30 June 2001 which comprise the profit and loss account, the balance sheet and the related notes 1 to 12. These financial statements have been prepared under the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors' are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30 June 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche

Chartered Accountants and Registered Auditors

Debotte & Touche

Queen Anne House

69-71 Queen Square

Bristol BS1 4JP

29 April Loon

# PROFIT AND LOSS ACCOUNT for the year ended 30 June 2001

	CONTINUING OPERATIONS		
	Note	2001 £'000	2000 £'000
Lease income	4	13,006	13,818
Other income	5 _	13,008	13,818
Finance charges	5	(11,986)	(12,691)
Operating expenses	5	(158)	(249)
OPERATING PROFIT AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	864	878
Taxation charge on profit on ordinary activities		(259)	(263)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	•	605	615
Dividend for the year - interim proposed		(500)	(2,200)
RETAINED PROFIT/(ACCUMULATED LOSS) FOR THE YEAR	11	105	(1,585)

There is no difference between the profit on ordinary activities before taxation and the retained profit for the year stated above and their historical cost equivalents.

The Company has no recognised gains and losses other than those included in the profits shown above and therefore no separate statement of total recognised gains and losses has been presented.

The notes on pages 10 to 14 form part of these financial statements.

### BALANCE SHEET at 30 June 2001

at 30 June 2001	Note	2001 £'000	2000 £'000
CURRENT ASSETS			
Finance lease receivables due within one year Finance lease receivables due after more than one year Debtors	7	9,141 206,424 4,096	10,462 212,115 3,526
		219,661	226,103
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	8	(13,537)	(16,416)
TOTAL NET CURRENT ASSETS		206,124	209,687
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	8	(166,163)	(170,972)
PROVISIONS FOR LIABILITIES AND CHARGES	9	(39,749)	(38,608)
NET ASSETS	,	212	107
CAPITAL AND RESERVES			
Called up share capital Profit and loss account	10 11	212	107
EQUITY SHAREHOLDERS' FUNDS	12	212	107

The financial statements on pages 8 to 14 were approved by the Board of Directors on 26th April 2002

and were signed on its behalf by :-

Director

The notes on pages 10 to 14 form part of these financial statements.

#### NOTES ON THE FINANCIAL STATEMENTS

#### ACCOUNTING POLICIES

The financial statements on pages 8 to 14 are prepared on the basis of the principal accounting policies adopted by the Company described below and applicable Accounting Standards. Accounting policies have been applied consistently.

#### a ACCOUNTING CONVENTION

The financial statements of the Company are prepared under the historical cost convention. In accordance with the Companies Act 1985, the Directors have adapted the prescribed formats of the financial statements as required by the special nature of the business.

#### b GROSS EARNINGS UNDER FINANCE LEASES

Gross earnings under finance leases are recognised according to the actuarial after tax method whereby pre tax and post tax profits are allocated to accounting periods so as to give a constant periodic rate of return on the net cash investment.

#### c DEFERRED TAXATION

Certain items of income and expenditure are accounted for in different periods for financial reporting purposes and for taxation purposes. Deferred taxation is provided on the liability method in respect of timing differences which are expected to result in a taxation liability in the foreseeable future.

#### d AMOUNTS RECEIVABLE UNDER FINANCE LEASES

Finance lease receivables are stated in the balance sheet at the amount of the net investment in the leases. Progress payments made prior to the commencement of the primary lease are included at cost together with the amount of any interest charged on such payments.

#### e CASH FLOW STATEMENT

The company is a wholly-owned subsidiary of The Royal Bank of Scotland Group plc and is included in the consolidated financial statements of The Royal Bank of Scotland Group plc, which are publicly available. Consequently, the company has taken advantage of the exemption from preparing a cash flow statement under the terms of Financial Reporting Standard 1 (revised).

#### NOTES ON THE FINANCIAL STATEMENTS

#### ACCOUNTING POLICIES - continued

#### 2 ULTIMATE HOLDING COMPANY

The immediate parent undertaking is National Westminster Bank plc, registered in England and Wales. The ultimate parent undertaking and ultimate controlling party is The Royal Bank of Scotland Group plc, which is registered in Scotland.

Copies of financial statements of National Westminister Bank plc can be obtained from The Secretary, 135 Bishopsgate, London EC2M 3UR.

Copies of the financial statements of The Royal Bank of Scotland Group ple may be obtained from the Company Secretary's office, The Royal Bank of Scotland Group ple, 42 St. Andrews Square, Edinburgh, EH2 2YE.

#### 3 RELATED PARTY TRANSACTIONS

The Company has taken advantage of the exemptions available to it in Financial Reporting Standard 8, 'Related Party Disclosures', not to disclose any transactions with entities that are part of the Group or investees of the Group qualifying as related parties.

4	TURNOVER	2001	2000
	Lease income:	£'000	£'000
	Einavaa laagas		
	Finance leases: Rentals receivable	20,009	19,225
	Amortisation	(7,003)	(5,407)
		13,006	13,818

The company did not enter into any new leasing transactions during the year (2000: Nil)

# NOTES ON THE FINANCIAL STATEMENTS

5	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION  Includes the following:	2001 £'000	2000 £'000
	Other income:	2	<del>-</del>
	Finance charges: Interest payable to group undertakings	11,986	12,691
	Operating expenses: Fees & commissions Management charge	12 146	13 236
		158	249
6	apportionment of his emoluments in respect of each of the companies. Accordingly, the ano emoluments in respect of the Directors. The Company does not have any employees.  The auditors' remuneration, for audit services, is borne by the parent undertaking which is company.  TAXATION		
	Group relief: - current year receivable	(882)	(1,883)
	Deferred taxation: - current year	259	2,146
	The tax charge for the current year has been based on an average Corporation Tax rate of	f 30% (2000 - 30%	́о).
7	DEBTORS  Amounts falling due within one year: Trade debtors Amounts due by group undertakings	2001 £'000 1 2,896	2000 £'000
	Other debtors	4,096	3,526

# NOTES ON THE FINANCIAL STATEMENTS

8	CREDITORS	2001	2000
	Amounts falling due within one year:	£'000	£'000
	Payments received on account Amounts due to group undertakings Other creditors	2 10,231 3,304	16,416 
	<u>-</u>	13,537	16,416
	Amounts falling due after more than one year:		
	Amounts due to group undertakings: Between one and two years Between two and five years After more than five years	6,935 17,197 142,031	1,784 5,351 163,837
		166,163	170,972
	The rates of interest applicable to those amounts due after more than five years will be by to inter bank rates for periods of three, six and twelve months.	reference	
9	PROVISIONS FOR LIABILITIES AND CHARGES		
	Movements during the year:		Deferred taxation £'000
	At 1 July 2000 Charge to profit and loss account		38,608 1,141
	At 30 June 2001		39,749
	Full provision has been made for the potential amount of deferred taxation shown below:	2001	2000
	Capital allowances on assets financed	£'000	£'000 38,608
10	SHARE CAPITAL	Ordinary sha	nres of £1 each
	Authorised	1,000	1,000
	Allotted, called up and fully paid	100	100

# NOTES ON THE FINANCIAL STATEMENTS

11	PROFIT AND LOSS ACCOUNT	£'000	
	At 1 July 2000 Retained profit for the year	107	
	- ·	105	
	At 30 June 2001	212	
12	RECONCILIATION OF SHAREHOLDERS' FUNDS		
		2001 £'000	2000 £'000
	Profit for the financial year	605	615
	Dividend	(500)	(2,200)
	Net addition to/(reduction in) shareholders' funds	105	(1,585)
	Opening shareholders' funds	107	1,692
	Closing shareholders' funds	212	107