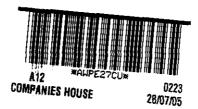
Directors' Report and Financial Statements

for the year ended 30 September 2004



Hobsons
Chartered Accountants
Registered Auditors
Alexandra House
43 Alexandra Street
Nottingham
NG5 1AY

## Company information

Directors

R. C. Godley

M. J. Giles

Secretary

R. C. Godley

Company number

2350403

Registered office

Redfield Road

Lenton Nottingham NG7 2UJ

Registered Auditors

Hobsons

Chartered Accountants Alexandra House 43 Alexandra Street

Nottingham NG5 1AY

Bankers

National Westminster Bank plc

Smiths Bank 16 South Parade Nottingham NG1 2JX

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## Directors' report for the year ended 30 September 2004

The directors present their report and the financial statements for the year ended 30 September 2004.

#### Principal activity and review of the business

The principal activity of the company in the year under review was that of suppliers and repairers of welding equipment in conjunction with the supply of associated welding products.

#### Results and dividends

The results for the year are set out on page 3.

The directors do not recommend payment of a final dividend.

#### Directors and their interests

The directors who served during the year and their interests in the company are as stated below:

	Or	Ordinary shares	
	2004	2003	
R. C. Godley	-	-	
M. J. Giles	1,000	1,000	

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year. In preparing these the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Registered Auditors**

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Hobsons be reappointed as auditors of the company will be put to the Annual General Meeting.

This report was approved by the Board on 28 June 2005 and signed on its behalf by

R. C. Godley Secretary

#### Independent auditors' report to the shareholders of Leengate Industrial & Welding Supplies Limited

We have audited the financial statements of Leengate Industrial & Welding Supplies Limited for the year ended 30 September 2004 set out on pages 3 to 13. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Hobsons

**Chartered Accountants and Registered Auditors** 

Alexandra House 43 Alexandra Street Nottingham NG5 1AY

28 June 2005

# Profit and loss account for the year ended 30 September 2004

		Continuing operation	
		2004	2003
	Notes	£	£
Turnover	2	1,446,076	1,178,478
Cost of sales		(1,050,758)	(852,317)
Gross profit		395,318	326,161
Administrative expenses		(377,032)	(320,890)
Operating profit	3	18,286	5,271
Interest payable and similar charges	4	(10,414)	(9,671)
Profit/(loss) on ordinary activities before taxation		7,872	(4,400)
Tax on profit/(loss) on ordinary activity	ies 7	(3,119)	(2,817)
Retained profit/(loss) for the year		4,753	(7,217)
Retained profit brought forward		51,341	58,558
Retained profit carried forward		56,094	51,341

There are no recognised gains or losses other than the profit or loss for the above two financial years.

# Balance sheet as at 30 September 2004

		200	04	200	3
	Notes	£	£	£	£
Fixed assets					
Intangible assets	8		32,375		39,125
Tangible assets	9		56,844		44,864
			89,219		83,989
Current assets					
Stocks	10	224,640		137,698	
Debtors	11	516,184		351,086	
Cash at bank and in hand		760		91	
		741,584		488,875	
Creditors: amounts falling					
due within one year	12	(659,627)		(409,126)	
Net current assets		<del></del>	81,957	<del></del>	79,749
Total assets less current			151 157		1.60.700
liabilities Creditors: amounts falling due			171,176		163,738
after more than one year	13		(105,082)		(102,397)
Net assets			66,094		61,341
Capital and reserves					
Called up share capital	14		10,000		10,000
Profit and loss account			56,094		51,341
Equity shareholders' funds	15		66,094		61,341
			=====		

The financial statements were approved by the Board on \ 205. \ and signed on its behalf by

R. C. Godley Director

# Cash flow statement for the year ended 30 September 2004

	Notes	2004 £	2003 £
Reconciliation of operating profit to net			
cash inflow from operating activities			
Operating profit		18,286	5,271
Depreciation (1)		23,201	22,164
(Increase) in stocks		(86,942) (165,098)	20,163 (29,911)
(Increase) in debtors Increase in creditors		215,124	(18,589)
		<del></del>	
Net cash inflow from operating activities		4,571	(902)
Cash flow statement		<del>-</del>	
Cash how statement			
Net cash inflow from operating activities		4,571	(902)
Returns on investments and servicing of finance	20	(10,414)	(9,671)
Taxation	20	(2,264)	(8,687)
Capital expenditure	20	(28,431)	(11,696)
		(36,538)	(30,956)
Financing	20	4,296	(4,079)
Decrease in cash in the year		(32,242)	(35,035)
Reconciliation of net cash flow to movement in net debt	(Note 21)	<del></del>	
Decrease in cash in the year		(32,242)	(35,035)
Cash outflow from increase in debts and lease financing		2,397	4,079
Change in net debt resulting from cash flows		(29,845)	(30,956)
New finance leases and hire purchase contracts		(6,693)	<u>-</u>
Movement in net debt in the year		(36,538)	(30,956)
Net debt at 1 October 2003		(160,130)	(129,174)
Net debt at 30 September 2004		(196,668)	(160,130)

## Notes to the financial statements for the year ended 30 September 2004

#### 1. Accounting policies

#### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention.

The company has consistently applied all relevant accounting standards.

#### 1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

#### 1.3. Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 10 years.

#### 1.4. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Tennants improvements to property - Straight line over 10 years
Plant and machinery - 20% reducing balance
Fixtures, fittings - 15% reducing balance
Office equipment - 25% straight line
Motor vehicles - 25% reducing balance

#### 1.5. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6. Stock

Stock is valued at the lower of cost and net realisable value.

Cost comprises purchase price or direct production cost together with attributable production and other overhead.

Net realisable value means estimated selling price less all further costs to completion and all costs to be incurred in marketing, selling & distribution.

#### 1.7. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year.

#### 2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

# Notes to the financial statements for the year ended 30 September 2004

3.	Operating profit	2004	2003
	Operating profit is stated after charging:	£	£
	Depreciation and other amounts written off intangible assets	6,750	6,750
	Depreciation and other amounts written off tangible assets	16,368	12,772
	Loss on disposal of tangible fixed assets	83	2,642
	Operating lease rentals		•
	- Land and buildings	24,387	22,844
	- Motor vehicles	15,690	17,819
	Auditors' remuneration	3,500	3,400
4.	Interest payable and similar charges	2004	2003
	•	£	£
	On amounts payable to group companies	5,499	7,262
	On bank loans and overdraft	3,887	1,650
	Hire purchase interest	1,028	759
		10,414	9,671
5.	Employees		
	Number of employees	2004	2003
	The average monthly numbers of employees	Number	Number
	(including the directors) during the year were:		
	Management and sales	<del>9</del>	8
		****	2002
	Employment costs	2004	2003
		£	£
	Wages and salaries	159,645	144,657
	Social security costs	16,768	14,716
	Other pension costs	4,848	4,581
		181,261	163,954
5.1.	Directors' emoluments	2004	2003
		£	£
	Remuneration and other emoluments	33,038	48,317
	Pension contributions	1,232	1,930
		34,270	50,247
		Number	Number
	Number of directors to whom retirement benefits		
	are accruing under a money purchase scheme	1	2

# Notes to the financial statements for the year ended 30 September 2004

#### 6. Pension costs

The company operates a defined contribution pension scheme. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £4,848 (2003 - £4,581).

### 7. Tax on profit/(loss) on ordinary activities

Analysis of charge in period	2004	2003
	£	£
Current tax		
UK corporation tax	3,245	2,390
Adjustments in respect of previous periods	(126)	427
	3,119	2,817

### Factors affecting tax charge for period

The tax assessed for the period is higher than the standard rate of corporation tax in the UK (30 per cent). The differences are explained below:

2004	2003
£	£
7,872	(4,400)
2,362	(1,320)
900	2,747
(17)	963
(126)	427
3,119	2,817
	2,362  900 (17) (126)

## Notes to the financial statements for the year ended 30 September 2004

8.	Intangible fixed assets		
		Goodwill	Total
		£	£
	Cost		
	At 30 September 2004	67,500	67,500
	Provision for		
	diminution in value		
	At 1 October 2003	28,375	28,375
	Charge for year	6,750	6,750

At 30 September 2004

Net book values

At 30 September 2004	32,375	32,375
At 30 September 2003	39,125	39,125

35,125

35,125

				Fixtures,		
9.	Tangible fixed assets	Tenants improvements	Plant and machinery	•	Motor vehicles	Total
		£	£	£	£	£
	Cost					
	At 1 October 2003	16,350	18,254	18,834	47,479	100,917
	Additions	-	5,850	1,471	21,568	28,889
	Disposals	-	-	-	(7,200)	(7,200)
	At 30 September 2004	16,350	24,104	20,305	61,847	122,606
	Depreciation					
	At 1 October 2003	6,131	11,390	15,323	23,209	56,053
	Charge for the year	1,635	2,542	867	11,324	16,368
	On disposals	-	-	-	(6,659)	(6,659)
	At 30 September 2004	7,766	13,932	16,190	27,874	65,762
	Net book values			<del> </del>		
	At 30 September 2004	8,584	_10,172	4,115	33,973	56,844
	At 30 September 2003	10,219	6,864	3,511	24,270	44,864

Included above are assets held under finance leases or hire purchase contracts as follows:

Asset description	2004 Net book value £	Depreciation charge £	2003 Net book value £	Depreciation charge
Motor vehicles	17,162 ———	5,721	10,183	3,395

## Notes to the financial statements for the year ended 30 September 2004

10.	Stocks	2004 £	2003 £
	Finished goods and goods for resale	224,640	137,698
11.	Debtors	2004 £	2003 £
	Trade debtors Amounts owed by group undertakings Other debtors	491,465 12,082 12,637 516,184	327,095 12,105 11,886 351,086
12.	Creditors: amounts falling due within one year	2004 £	2003 £
	Bank overdraft Net obligations under finance leases	186,276	153,365
	and hire purchase contracts	6,070	4,459
	Trade creditors	241,203	145,051
	Amounts owed to group undertaking	198,585	82,694
	Corporation tax	3,245	2,390
	Other taxes and social security costs	9,355	16,130
	Other creditors	14,893	5,037
		659,627	409,126

Bank overdrafts amounting to £186,276 (2003 £153,365) are secured by a charge over the company book debts. In addition Leengate Welding Group Limited, the parent company, has given a guarentee limited to £100,000.

13.	Creditors: amounts falling due after more than one year	2004 £	2003 £
	Amounts owed to group undertakings Net obligations under finance leases	100,000	100,000
	and hire purchase contracts	5,082	2,397
		105,082	102,397

# Notes to the financial statements for the year ended 30 September 2004

14.	Share capital	2004 £	2003 £
	Authorised		
	20,000 Ordinary shares of 1 each	20,000	20,000
	Allotted, called up and fully paid		
	10,000 Ordinary shares of 1 each	10,000	10,000
15.	Reconciliation of movements in shareholders' funds	2004	2003
		£	£
	Profit/(loss) for the year	4,753	(7,217)
	Opening shareholders' funds	61,341	68,558
	Closing shareholders' funds	66,094	61,341

### 16. Financial commitments

At 30 September 2004 the company had annual commitments operating leases as follows:

	Land and buildings		Other	
	2004 £	2003 £	2004 £	2003 £
Expiry date:				
Within one year	-	-	-	5,938
Between one and five years	31,300	23,000	6,948	-
	31,300	23,000	6,948	5,938

## 17. Contingent liabilities

The company has entered into an agreement with the minority ordinary shareholders whereby upon death, retirement or termination of employement of the shareholders the company (or its parent company) shall repurchase the ordinary shares at a price as determined by the Articles of Association.

## Notes to the financial statements for the year ended 30 September 2004

### 18. Related party transactions

The following transactions with related parties occurred during the year.

Related parties	Sales	Purchases	Management & Administration charges
Intermediate parent undertaking	£Nil	£Nil	£29,000
	(2003 £Nil)	(2003 £Nil)	(2003 £10,000)
Fellow subsidiary undertakings	£21,439	£121,927	£Nil
•	(2003 £36,429)	(2003 £56,159)	(2003 £Nil)

All purchases and sale of goods to group companies are at cost.

In addition during the year the company acquired a motor vehicle for £3,773 from a fellow subsidiary undertaking and stock from a fellow subsidiary undertaking for £54,398.

The company had the following balances with related parties:

	2004	2003
Amounts owed by intermediate parent undertaking.	£6,399	£Nil
Amounts owed by fellow subsidiary undertakings.	£5,683	£12,105
Amounts owed to intermediate parent undertaking.	£138,724	£163,932
Amounts owed to fellow subsidiary undertakings.	£159,861	£18,762

## 19. Ultimate parent undertaking

The company is a 90% subsidiary of Leengate Welding Group Ltd, a company registered in England & Wales.

The ultimate parent company is The BOC Group Plc, a company registered in England and Wales.

# Notes to the financial statements for the year ended 30 September 2004

## 20. Gross cash flows

21.

			2004 £	2003 £
Returns on investments and servicing of finan	ce			
Interest paid			(10,414)	(9,671)
Taxation				
Corporation tax paid			(2,264)	(8,687)
Capital expenditure				
Payments to acquire tangible assets			(28,889)	(13,483)
Receipts from sales of tangible assets			458	1,787
			(28,431)	(11,696)
Financing				
Capital element of finance leases and hire purchase contracts			4,296	(4,079) =====
Analysis of changes in net funds	Opening balance	Cash flows	Other changes	Closing balance
	£	£	£	£
Cash at bank and in hand	91	669		760
Overdrafts	(153,365)	(32,911)		(186,276)
	(153,274)	(32,242)		(185,516)
Finance leases and hire purchase contracts	(6,856)	2,397	(6,693)	(11,152)
Net funds	(160,130)	(29,845)	(6,693)	(196,668)