# JOHN TURNER CONSTRUCTION GROUP LTD ANNUAL REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017



\*A6KXM91M\* 09/12/2017 COMPANIES HOUSE

#### **COMPANY INFORMATION**

**Directors** John J Clarke - Chairman / Managing Director

Nigel A Sharp - Operations Director

Julian D Haigh, BSc, MRICS - Commercial Director

Pauline M Clarke - Non-Executive Director

Secretary Stephen J Crookes, BA, FCMA, CGMA

Company number 02343739

Registered/Head office 2 Preston Road

Grimsargh Preston Lancashire PR2 5SD

Manchester office Suite 3b, Paragon House

Seymour Grove Old Trafford Manchester M16 0LN

Liverpool office 15 Hurricane Court

**Hurricane Drive** 

Speke Liverpool L24 8RL

Auditor CLB Coopers Audit Services

Ship Canal House 98 King Street Manchester M2 4WU

Bankers Royal Bank of Scotland plc

Salford Shopping Centre (A) Branch

115 Mather Way

Salford Shopping Centre

Salford M6 5EH

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#### **CHAIRMAN'S STATEMENT**

#### FOR THE YEAR ENDED 31 MARCH 2017

In the year ended 31 March 2017, the Group has returned another good performance in what has remained a challenging and competitive market. Turnover increased to a record level of £76m with pre tax profits exceeding £2m. Our Balance Sheet remains strong with key performance measures all improving. Cash now stands at £6.476m. We continue to have no bank borrowings.

2017 is a landmark year for the Group marking 110 years in business. We are all extremely proud of our good reputation and this, yet again, has resulted in considerable repeat business from the many clients we have worked with over the years. These include Universities at Edge Hill, Liverpool, Manchester and Preston (UCLAN) as well as many other educational establishments across the North West. Our expertise and experience in Health Sector works continued and was recognised by contract awards from many leading Health Authorities.

Private sector works have always been an important part of our business, but it is very pleasing to report this can now form up to 40% of our turnover. This is a direct result and success of our earlier strategy to diversify within the sectors in which we operate.

Our private sector projects throughout the year were for leading national and international clients and involved some highly technical and sensitive construction activities. Our strong balance sheet and ability to collaborate successfully with clients meant that we were able to offer financial input to the development process on certain projects.

Our sub divisions in maintenance, specialist joinery and electrical works performed well throughout the year and continued to successfully grow their client base across the region.

In this period of heightened skilled labour shortage, our history of employing a core cards-in workforce together with ongoing trade apprenticeships ensures that we possess in-house long standing skilled employees. We continue to prioritise training and development for our employees, in order to maintain our high skill base, providing the company with a competitive edge. Currently we have 19 Apprentices employed within the Group.

During the year we successfully maintained our ISO accreditations covering Quality, Health, Safety and Environment and more recently ISO 50001 Energy Management, ensuring our compliance with the Government's Energy Safety Opportunity Scheme, ESOS. We also achieved our 12th Gold Medal in a row from ROSPA and received another President's Award for this exceptional achievement.

'TED' (Turners Electronic Data), our Data Management system that was introduced during the previous year, continues to be a key element of our IT structure, ensuring that we maintain effective operational control of our key activities. This investment enables the provision of innovative support to both new and existing customers, enhancing our position in the current market.

Our employee led charity group "TLC" (Turners Local Charities) continued to encourage employee engagement in their tireless efforts to raise funds for worthy charities. These included the National Autistic Centre and Prostate Cancer within the year. This year has also seen the safe arrival of our sponsored Guide Dog puppy 'Turner', who after some 2 years training, will give independence to someone with sight loss.

For the year to 31st March 2018, over £78m of Group turnover is currently secured, with also over £27m already secured for the year to 31st March 2019 and I look forward to the future with confidence.

Chairman

7 Desember 2017

#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 MARCH 2017

The directors present the strategic report for the year ended 31 March 2017.

#### **Review of business**

The principal activity of the Company throughout the year continued to be as a building contractor. Wright Build Limited is the sole trading subsidiary. The Group's principal activities are that of building contractors, joinery manufacturers, property maintenance and electrical services.

The Group has returned a good performance in the current challenging and competitive market. Turnover has increased by 2.1% to £76.0m (2016: £74.4m) whilst gross margin has increased from 7.7% to 7.8%. Operating and pre tax profits have grown by 5% and 4% respectively. Retained earnings increased the Group's net asset total from £7.004m to £8.073m an increase of 15.3%.

The Balance Sheet remains strong with key performance measures all improving. Cash has increased by 7% to £6.476m and net current assets increased by 21% to £7.687m. The Group continues to have no bank or other financial borrowings.

Negotiations regarding the two development projects that the Group is associated with (see note 17) have progressed during the year. With Planning Permission having been granted for a District Centre on the Cottam Site, where we are employed as an Agent for Cottam Hall Properties Limited, negotiations are progressing satisfactorily with both potential key anchor tenants and house builders. Plans continue for new build housing on our Nelson site, utilising the opportunities offered by the Government to boost new housing. The Group remains confident of achieving satisfactory commercial results to both projects.

#### **Developments and future outlook**

The directors of the Group continue to look ahead and view the future with confidence. Our order book is healthy with over £78m of Group turnover currently secured for the year to 31st March 2018, and also over £27m secured for the year to 31st March 2019.

#### Principal risks and uncertainties

Our continuing financial strength enables the Group to successfully manage the key risks and uncertainties facing the sector, in particular the supply chain, by ensuring that both sub contractors and suppliers are paid on a timely basis.

On behalf of the board

Stephen J Crookes, BA, FCMA, CGMA

Secretary

7 December 2017

### DIRECTORS' REPORT

#### FOR THE YEAR ENDED 31 MARCH 2017

The directors present their annual report and financial statements for the year ended 31 March 2017.

#### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

John J Clarke - Chairman / Managing Director Nigel A Sharp - Operations Director Julian D Haigh, BSc, MRICS - Commercial Director Pauline M Clarke - Non-Executive Director

#### Results and dividends

The results for the year are set out on page 8.

#### Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company, and of the profit or loss of the Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's and Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### Mission statement

The aim of the Group is to provide a professional building service which best meets the needs of our clients.

Through working closely with our clients and their agents, we will aim to find solutions to meet and exceed their requirements.

We shall address resourcefully all types of projects and apply the highest standards of workmanship and integrity in their performance.

In all our activities we shall respect and if possible enhance the environment. The service shall be delivered by:

- employing a competent committed workforce who understand clearly and contribute to the aims of the Group;
- emphasising the highest quality of management, financial strength, and stringent control throughout our
  operations to provide security for the benefit of clients, shareholders and employees;
- treating respectively all our business relationships to obtain the benefits of the business;
- · rewarding merit by recognition within the Group.

#### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the Company and the Group's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the Company and the Group's auditor is aware of that information.

#### **Auditor**

The auditor, CLB Coopers, tendered its resignation and was replaced by CLB Coopers Audit Services, who will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 MARCH 2017

#### Financial risk management objectives and policies

The Group holds or issues financial instruments in order to achieve three main objectives, being:

- (a) to finance its operations;
- (b) to manage its exposure to interest and currency risks arising from its operations and from its sources of finance; and
- (c) for trading purposes.

In addition, various financial instruments (e.g. trade debtors and trade creditors) arise directly from the Group's operations.

Transactions in financial instruments result in the company assuming or transferring to another party one or more of the financial risks described below.

#### Credit risk

The investment of cash surpluses is made through banks which must fulfil credit rating criteria approved by the Board. The Group has no borrowings.

All customers who wish to trade on credit terms are subject to credit verification procedures. Trade debtors are reviewed on a regular basis and provision is made for doubtful debts when necessary.

#### Liquidity risk

The Group manages its cash in order to maximise interest income, whilst ensuring the Group has sufficient liquid resources to meet the operating needs of the business.

#### **Employee involvement**

During the year, the policy of providing employees with information about the Group has been continued through the company's newsletter in which employees have also been encouraged to present their suggestions and views on the Group's performance. Regular meetings are held between management and employees to allow a free flow of information and ideas.

#### Disabled employees

The Group gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person.

Where existing employees become disabled, it is the Group's policy whenever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees wherever appropriate.

On behalf of the board

Stephen J Crookes, BA, FCMA, CGMA

Secretary

7 December 2017

#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF JOHN TURNER CONSTRUCTION GROUP LTD

We have audited the financial statements of John Turner Construction Group Ltd for the year ended 31 March 2017 which comprise the Group Statement of Comprehensive Income, the Group Balance Sheet, the Company Balance Sheet, the Group Statement of Changes in Equity, the Company Statement of Changes in Equity, the Group Statement of Cash Flows and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 March 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- · have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF JOHN TURNER CONSTRUCTION GROUP'LTD

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or

• we have not received all the information and explanations we require for our audit.

David Clift (Senior Statutory Auditor)

for and on behalf of CLB Coopers Audit Services

7 December 2017

Statutory Auditor

Ship Canal House
98 King Street
Manchester
M2 4WU

# GROUP STATEMENT OF TOTAL COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2017

|  |       | 2017         | 2016         |
|--|-------|--------------|--------------|
|  | Notes | £            | £            |
| Turnover   | 3     | 76,043,901   | 74,445,810   |
| Cost of sales  |       | (70,099,545) | (68,724,620) |
| Gross profit   |       | 5,944,356    | 5,721,190    |
| Distribution costs                                   |       | (147,329)    | (212,153)    |
| Administrative expenses                              |       | (3,873,440)  | (3,653,490)  |
| Other operating income                               |       | 65,988       | 38,580       |
| Operating profit                                     | 4     | 1,989,575    | 1,894,127    |
| Interest receivable and similar income               | 8     | 34,426       | 43,474       |
| Interest payable and similar charges                 | 9     | (1,288)      | -            |
| Profit before taxation                               |       | 2,022,713    | 1,937,601    |
| Taxation   | 11    | (390,279)    | (395,480)    |
| Profit for the financial year                        |       | 1,632,434    | 1,542,121    |
| Other comprehensive income                           |       | •            |              |
| Actuarial (loss)/gain on defined benefit pens        | ion   |              |              |
| scheme   |       | (269,000)    | 37,000       |
| Pension surplus reserve/(not recognised)             |       | 190,000      | (116,000)    |
| Movement on deferred tax relating to pension surplus | M1    | 15,800       | 15,800       |
| Total comprehensive income for the year              |       | 1,569,234    | 1,478,921    |
| Total comprehensive income for the year              |       | 1,569,234    | 1,478        |

Total comprehensive income for the year is all attributable to the owners of the parent company.

The profit and loss account has been prepared on the basis that all operations are continuing operations.

# GROUP BALANCE SHEET AS AT 31 MARCH 2017

|   |       | 20           | 17        | 20           | 16        |
|---|-------|--------------|-----------|--------------|-----------|
|   | Notes | £            | £         | £            | £         |
| Fixed assets  |       |              |           |              |           |
| Tangible assets   | 14    |              | 1,237,771 |              | 1,287,426 |
| Current assets  |       |              |           |              |           |
| Stocks  | 17    | 2,214,372    |           | 2,087,608    |           |
| Debtors   | 18    | 16,472,292   |           | 12,655,179   |           |
| Cash at bank and in hand                                |       | 6,476,059    |           | 6,073,816    |           |
|   |       | 25,162,723   |           | 20,816,603   |           |
| Creditors: amounts falling due within one year          | 19    | (17,475,692) |           | (14,457,844) |           |
| Net current assets                                      |       |              | 7,687,031 |              | 6,358,759 |
| Total assets less current liabilities                   |       |              | 8,924,802 |              | 7,646,185 |
| Creditors: amounts falling due after more than one year | 20    |              | (606,992) |              | (363,047) |
| Provisions for liabilities                              | 22    |              | (245,061) |              | (279,623) |
| Net assets  |       |              | 8,072,749 |              | 7,003,515 |
| Capital and reserves                                    |       |              |           |              |           |
| Called up share capital                                 | 23    |              | 50,000    |              | 50,000    |
| Revaluation reserve                                     |       |              | 130,762   |              | 130,762   |
| Profit and loss reserves                                |       |              | 7,891,987 |              | 6,822,753 |
| Total equity  |       |              | 8,072,749 |              | 7,003,515 |

The financial statements were approved by the board of directors and authorised for issue on 7 December 2017 and are signed on its behalf by:

Chairman

### **COMPANY BALANCE SHEET**

### **AS AT 31 MARCH 2017**

|   |            |              | 2017      |              | 16        |
|---|------------|--------------|-----------|--------------|-----------|
|   | Notes      | £            | £         | £            | £         |
| Fixed assets  |            |              |           |              |           |
| Tangible assets   | 14         |              | 1,068,868 |              | 1,147,240 |
| Investments   | 15         |              | 784,617   |              | 784,617   |
|   |            |              | 1,853,485 |              | 1,931,857 |
| Current assets  |            |              |           |              |           |
| Stocks  | 17         | 2,063,058    |           | 1,944,465    |           |
| Debtors   | 18         | 15,607,900   |           | 11,724,948   |           |
| Cash at bank and in hand                                |            | 5,878,667    |           | 5,420,754    |           |
|   |            | 23,549,625   |           | 19,090,167   |           |
| Creditors: amounts falling due within one year          | 19         | (17,043,912) |           | (13,921,755) |           |
| Net current assets                                      |            |              | 6,505,713 |              | 5,168,412 |
| Total assets less current liabilities                   |            |              | 8,359,198 |              | 7,100,269 |
| Creditors: amounts falling due after more than one year | 20         |              | (606,992) |              | (363,047) |
| Provisions for liabilities                              | 22         |              | (236,545) |              | (271,107) |
| Net assets  |            |              | 7,515,661 |              | 6,466,115 |
| Capital and reserves                                    |            |              |           |              |           |
| Called up share capital                                 | 23         |              | 50,000    |              | 50,000    |
| Revaluation reserve                                     | - <b>-</b> |              | 130,762   |              | 130,762   |
| Profit and loss reserves                                |            |              | 7,334,899 |              | 6,285,353 |
| Total equity  |            |              | 7,515,661 |              | 6,466,115 |
|   |            |              |           |              |           |

The financial statements were approved by the board of directors and authorised for issue on 7 December 2017 and are signed on its behalf by:

John J Gla Director

Company Registration No. 02343739

# GROUP STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2017

|   | Share Revaluation capital reserve |            | Profit and loss reserves | Total     |           |
|---|-----------------------------------|------------|--------------------------|-----------|-----------|
|   | Notes                             | £          | £                        | £         | £         |
| Balance at 1 April 2015                         |                                   | 50,000     | 130,762                  | 5,833,832 | 6,014,594 |
| Year ended 31 March 2016:                       |                                   |            |                          |           |           |
| Profit for the year                             |                                   | -          | -                        | 1,542,121 | 1,542,121 |
| Other comprehensive income:                     |                                   |            |                          | 27.000    | 07.000    |
| Actuarial gains on defined benefit plans        |                                   | -          | •                        | 37,000    | 37,000    |
| Pension surplus not recognised                  |                                   | -          | -                        | (116,000) | (116,000) |
| Deferred tax on defined benefit pension scheme  |                                   |            |                          | 15,800    | 15,800    |
| Total comprehensive income for the year         |                                   | -          | -                        | 1,478,921 | 1,478,921 |
| Dividends                                       | 12                                | -          |                          | (490,000) | (490,000) |
| Balance at 31 March 2016                        |                                   | 50,000     | 130,762                  | 6,822,753 | 7,003,515 |
| Year ended 31 March 2017:                       |                                   |            |                          |           |           |
| Profit for the year Other comprehensive income: |                                   | -          | -                        | 1,632,434 | 1,632,434 |
| Actuarial losses on defined benefit plans       |                                   | -          | -                        | (269,000) | (269,000) |
| Pension surplus reserve                         |                                   | · <b>-</b> | _                        | 190,000   | 190,000   |
| Deferred tax on defined benefit pension scheme  |                                   | -          | -                        | 15,800    | 15,800    |
| Total comprehensive income for the year         |                                   | -          |                          | 1,569,234 | 1,569,234 |
| Dividends                                       | 12                                | -          | -                        | (500,000) | (500,000) |
| Balance at 31 March 2017                        |                                   | 50,000     | 130,762                  | 7,891,987 | 8,072,749 |
|   |                                   |            |                          |           |           |

# COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2017

| 3            |
|--------------|
| 3            |
| 5,568,029    |
| _            |
| 5 1,451,286  |
| 37,000       |
| ) (116,000)  |
| 15,800       |
| 1,388,086    |
| (490,000)    |
| 6,466,115    |
|              |
| 1,612,746    |
| )) (269,000) |
| 190,000      |
| 15,800       |
| 1,549,546    |
| (500,000)    |
| 7,515,661    |
|              |

# GROUP STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2017

|   |         | 20        | 17                   | 20        | 16          |
|---|---------|-----------|----------------------|-----------|-------------|
|   | Notes   | £         | £                    | £         | £           |
| Cash flows from operating activities      |         |           |                      |           |             |
| Cash generated from operations            | 28      |           | 1,502,626            |           | 2,070,864   |
| Interest paid Corporation tax paid        |         |           | (1,288)<br>(444,975) |           | (390,683)   |
| co, poration tax para                     |         |           |                      |           | <del></del> |
| Net cash inflow from operating activitie  | es      |           | 1,056,363            |           | 1,680,181   |
| Investing activities                      |         |           |                      |           |             |
| Purchase of tangible fixed assets         |         | (261,137) |                      | (309,276) |             |
| Proceeds on disposal of tangible fixed    |         |           |                      | 00.070    |             |
| assets                                    | _       | 33,257    |                      | 23,279    |             |
| Government grants received                | ·       | 39,334    |                      | 24,970    |             |
| Interest received                         |         | 34,426    |                      | 43,474    |             |
| Net cash used in investing activities     |         |           | (154,120)            |           | (217,553)   |
| Financing activities                      |         |           |                      |           |             |
| Dividends paid to equity shareholders     |         | (500,000) |                      | (490,000) |             |
| Net cash used in financing activities     |         |           | (500,000)            |           | (490,000)   |
| Net increase in cash and cash equivale    | ents    |           | 402,243              |           | 972,628     |
| Cash and cash equivalents at beginning of | of year |           | 6,073,816            |           | 5,101,188   |
| Cash and cash equivalents at end of ye    | ear     |           | 6,476,059            |           | 6,073,816   |
|   |         |           |                      |           |             |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

#### Company information

John Turner Construction Group Ltd ("the Company") is a limited company domiciled and incorporated in England and Wales. The registered office is 2 Preston Road, Grimsargh, Preston, PR2 5SD.

The Group consists of John Turner Construction Group Ltd and all of its subsidiaries.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the Company. Monetary amounts in these financial statements are rounded to the nearest  $\mathfrak{L}$ .

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

The Company is a qualifying entity for the purposes of FRS 102, being a member of a group where the parent of that group prepares publicly available consolidated financial statements, including this company, which are intended to give a true and fair view of the assets, liabilities, financial position and profit or loss of the group. The Company has therefore taken advantage of exemptions from the following disclosure requirements for parent company information presented within the consolidated financial statements:

- the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

As permitted by s408 Companies Act 2006, the Company has not presented its own profit and loss account and related notes. The Company's profit for the year was £1,612,746 (2016 - £1,451,286).

The following principal accounting policies have been applied:

#### 1.2 Basis of consolidation

The consolidated financial statements present the results of the Group and its own subsidiaries ("the Group") as if they form a single entity. Intercompany transactions and balances between Group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Balance Sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated Statement of Comprehensive Income from the date on which control is obtained. They are deconsolidated from the date control ceases.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### **Accounting policies**

(Continued)

#### 1.3 Turnover

Turnover comprises revenue recognised by the Group in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

Revenue on long-term contracts is ascertained in a manner appropriate to the stage of completion of the contract at the balance sheet date, with due regard to anticipated future costs. Amounts recoverable on such contracts are included within debtors. Payments on account in excess of turnover are included within creditors. Full provision is made for losses on all contracts in the year in which the loss is first foreseen.

#### 1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Freehold property

40-50 years

Short term leasehold improvements

15% reducing balance 2-10 years and 25 years

Plant and machinery

4-8 years

Motor vehicles

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the Statement of Comprehensive Income.

The Group took advantage of the arrangements under FRS 102 which allows the retention of the carrying value of the revalued freehold land and buildings before the transition date of 1 April 2014 to be deemed cost. All additions since this date are stated at cost.

#### 1.5 Investments

Investments in subsidiaries are valued at the cost less provision for impairment.

Stocks are stated at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks.

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

Long term work in progress is valued at direct cost. Gross margins on long term contracts are taken when the outcome of a contract can be reasonably foreseen, as a proportion of the estimated profit on the contract which is appropriate to the work carried out in the period. A prudent view is taken of credit for claims made by the Group until agreed. Provision is made for anticipated losses on contracts and claims against the Group as soon as these are identified.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

#### 1.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours.

#### 1.8 Financial instruments

The Group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the Group's statement of financial position when the Group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are measured at transaction price including transaction costs, less any impairment.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the Group transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### Classification of financial liabilities

Financial liabilities are classified according to the substance of the contractual arrangements entered into.

#### Basic financial liabilities

Basic financial liabilities, including creditors and loans from fellow group companies are initially recognised at transaction price.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price.

#### 1.9 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset if, and only if, there is a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### 1.10 Provisions for liabilities

Provisions are made where an event has taken place that gives the Group a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement Of Comprehensive Income in the year that the Group becomes aware of the obligation, and are measured at the best estimate at the Balance Sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance Sheet.

#### 1.11 Pensions

The Group operates a defined benefits pension scheme and the pension charge is based on a full actuarial valuation dated 5 April 2014. From 31 July 2004 the accrual of benefits for this defined benefit pension scheme ceased.

A defined contribution scheme has been put in place by John Turner Construction Group Ltd as an alternative to the defined benefit scheme and a further defined contribution scheme for the benefit of a director. Wright Build Limited operates two defined contribution schemes. Both companies operate auto enrolment schemes. Defined contribution scheme contributions are charged to the Statement of Comprehensive Income as they become payable in accordance with the rules of the scheme.

In relation to the defined benefit scheme, the service cost of the pension provision relating to the period, together with the cost of any benefits relating to past service, is charged to the Statement of Comprehensive Income. A charge equal to the increase in the present value of the scheme liabilities and a credit equivalent to the company's long-term expected return on assets (based on the market value of the scheme assets at the start of the period), are included in the Statement of Comprehensive Income.

The difference between the market value of the assets of the scheme and the present value of the accrued pension liabilities is shown as an asset or liability in the balance sheet. Deferred tax assets on the pension liability are recognised to the extent that they are considered recoverable. Any difference between the expected return on assets and that actually achieved is recognised in the Statement of Comprehensive Income along with differences which are from experience, gains and losses and changes of assumptions.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 MARCH 2017

#### 1 Accounting policies

(Continued)

#### 1.12 Operating leases

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease.

#### 1.13 Government grants

Government grants are credited to the consolidated Statement of Comprehensive Income as the related expenditure is incurred.

#### 1.14 Dividends

Equity dividends are recognised when they become legally payable.

#### 2 Judgements and key sources of estimation uncertainty

#### **Provisions for loss making contracts**

Where losses on contracts are expected, the entire loss is recognised immediately within the Statement of Comprehensive Income.

#### **Development projects**

The directors consider that the book value of these development projects remain appropriate in the light of the likely development of the sites for which active negotiations are currently taking place and which are expected to result in a full recovery of the costs incurred to date.

#### 3 Turnover and other revenue

#### Turnover

The whole of the turnover is attributable to the group's principal activities.

All turnover arose within the United Kingdom.

#### 4 Operating profit

|   |   | 2017     | 2016    |
|---|---|----------|---------|
|   |   | £        | £       |
|   | Operating profit for the year is stated after charging/(crediting): |          |         |
|   | Depreciation of owned tangible fixed assets                         | 295,226  | 243,934 |
|   | Profit on disposal of tangible fixed assets                         | (17,700) | (9,491) |
|   | Operating lease charges   | 89,902   | 97,057  |
|   |   |          |         |
| 5 | Auditor's remuneration  |          |         |
|   |   | 2017     | 2016    |
|   | Fees payable to the company's auditor and associates:               | £        | £       |
|   | For audit services  |          |         |
|   | Audit of the financial statements of the group and company          | 26,230   | 25,470  |
|   | Audit of the company's subsidiaries                                 | 6,560    | 6,375   |
|   |   | 32,790   | 31,845  |
|   |   |          |         |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 6 Employees

The average monthly number of persons (including directors) employed by the Group during the year was:

|   |   | 2017<br>Number | 2016<br>Number |
|---|---|----------------|----------------|
|   | Construction and service                                      | 138            | 142            |
|   | Administration and supervision                                | 43             | 40             |
|   | Management  | 71             | 70             |
|   |   | 252            | 252            |
|   | Their aggregate remuneration comprised:                       |                |                |
|   | 111311  | 2017           | 2016           |
|   |   | 3              | £              |
|   | Wages and salaries  | 8,692,667      | 8,636,591      |
|   | Social security costs   | 858,545        | 846,618        |
|   | Pension costs   | 438,300        | 493,577        |
|   |   | 9,989,512      | 9,976,786      |
| 7 | Directors' remuneration                                       |                |                |
|   |   | 2017           | 2016           |
|   |   | £              | £              |
|   | Remuneration for qualifying services                          | 334,341        | 360,503        |
|   | Company pension contributions to defined contribution schemes | 91,509         | 79,993         |
|   |   | 425,850        | 440,496        |

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 3 (2016 - 2).

Remuneration disclosed above includes the following amounts paid to the highest paid director:

| Remuneration for qualifying services                          | 129,535 | 152,036 |
|---|---------|---------|
| Company pension contributions to defined contribution schemes | 53,765  | 67,501  |
|   |         |         |

| 8  | Interest receivable and similar income   |             |           |
|----|--|-------------|-----------|
| 0  | interest receivable and similar income   | 2017        | 2016      |
|    |  | £           | £         |
|    | Interest income  |             |           |
|    | Interest on bank deposits  | 34,314      | 43,358    |
|    | Other interest income  | 112<br>———  | 116       |
|    |  | 34,426      | 43,474    |
| 9  | Interest payable and similar charges   |             |           |
|    | g.   | 2017        | 2016      |
|    |  | £           | £         |
|    | Other finance costs:   |             |           |
|    | Other interest   | 1,288       |           |
|    |  | 1,288       | -         |
|    |  | <del></del> |           |
| 10 | Other finance costs  |             |           |
|    |  | 2017        | 2016      |
|    | Fairnes has make the control of the second   | £           | £         |
|    | Fair value gains/(losses) on financial instruments  Expected return on pension scheme assets | 73,000      | 83,000    |
|    | Interest on pension scheme liabilities   | (73,000)    | (83,000)  |
|    | , , , , , , , , , , , , , , , , , , ,  |             |           |
|    |  | -           | -         |
|    |  | <del></del> |           |
| 11 | Taxation   |             |           |
|    |  | 2017<br>£   | 2016<br>£ |
|    | Current tax  |             |           |
|    | UK corporation tax on profits for the current period   | 408,816     | 364,601   |
|    | Adjustments in respect of prior periods  | (23,446)    | 29        |
|    | Total current tax  | 385,370     | 364,630   |
|    | Deferred tax   | <del></del> |           |
|    | Deferred tax relating to defined benefit pension scheme                                      | 15,800      | 15,800    |
|    | Origination and reversal of timing differences   | (10,891)    | 15,050    |
|    | Total deferred tax   | 4,909       | 30,850    |
|    | Total tax charge   | 390,279     | 395,480   |

| 11 | Taxation   |                  | (Continued)     |
|----|--|------------------|-----------------|
|    | The actual charge for the year can be reconciled to the expected charge bas the standard rate of tax as follows: | ed on the profit | or loss and     |
|    |  | 2017<br>£        | 2016<br>£       |
|    | Profit before taxation   | 2,022,713        | 1,937,601       |
|    | Expected tax charge based on the standard rate of corporation tax in the UK of 20.00% (2016: 20.00%)             | 404,543          | 387,520         |
|    | Adjustments in respect of prior years  | (1,378)          | 29              |
|    | Other non-reversing timing differences   | (6,595)          | (7,915)         |
|    | Differences between capital allowances and depreciation  | (22,091)         | 46              |
|    | Deferred tax relating to defined benefit pension scheme  | 15,800           | 15,800          |
|    | Tax expense for the year   | 390,279          | 395,480         |
|    |  |                  |                 |
| 12 | Dividends  | 2017             | 2016            |
|    |  | £                | £               |
|    | Equity dividends paid  | 500,000          | 490,000         |
| 13 | Intangible fixed assets  |                  |                 |
|    | Group  |                  | Goodwill<br>£   |
|    | Cost   |                  |                 |
|    | At 1 April 2016 and 31 March 2017  |                  | 455,170<br>     |
|    | Amortisation and impairment  |                  |                 |
|    | At 1 April 2016 and 31 March 2017  |                  | 455,170<br>———— |
|    | Carrying amount  |                  |                 |
|    | At 31 March 2017   |                  | -               |
|    | At 31 March 2016   |                  | -               |
|    | Company  |                  | Goodwill        |
|    | Cost   |                  | £               |
|    | At 1 April 2016 and 31 March 2017  |                  | 167,452         |
|    | Amortisation and impairment  |                  |                 |
|    | At 1 April 2016 and 31 March 2017  |                  | 167,452         |

| 13 | Intangible fixed assets            |                         |                          |              |               | (Continued) |
|----|------------------------------------|-------------------------|--------------------------|--------------|---------------|-------------|
|    | Carrying amount At 31 March 2017   |                         |                          |              |               | -           |
|    | At 31 March 2016                   |                         |                          |              |               | -           |
| 14 | Tangible fixed assets              |                         |                          |              |               |             |
|    | Group                              | Freehold<br>property in | Leasehold<br>nprovements | Plant and Mo | otor vehicles | Total       |
|    |                                    | £                       | £                        | £            | £             | £           |
|    | Cost                               |                         |                          |              |               |             |
|    | At 1 April 2016                    | 550,000                 | 129,599                  | 1,409,554    | 967,293       | 3,056,446   |
|    | Additions                          | -                       | -                        | 159,423      | 101,714       | 261,137     |
|    | Disposals                          | -                       |                          | (149,824)    | (97,332)      | (247,156)   |
|    | At 31 March 2017                   | 550,000                 | 129,599                  | 1,419,153    | 971,675       | 3,070,427   |
|    | Depreciation and impairment        |                         |                          |              |               |             |
|    | At 1 April 2016                    | 25,630                  | 97,724                   | 1,092,843    | 552,823       | 1,769,020   |
|    | Depreciation charged in the year   | 12,815                  | 4,781                    | 114,829      | 162,801       | 295,226     |
|    | Eliminated in respect of disposals | -                       | -                        | (148,809)    | (82,781)      | (231,590)   |
|    | At 31 March 2017                   | 38,445                  | 102,505                  | 1,058,863    | 632,843       | 1,832,656   |
|    | Carrying amount                    |                         |                          |              |               | <del></del> |
|    | At 31 March 2017                   | 511,555                 | 27,094                   | 360,290      | 338,832       | 1,237,771   |
|    | At 31 March 2016                   | <u>=====</u> 524,370    | 31,875                   | 316,711      | 414,470       | 1,287,426   |
|    |                                    |                         |                          |              |               |             |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

|                                    |  |   |  |  | (Continued)  |
|------------------------------------|--|---|--|--|--|
| Company                            |  | Freehold<br>property  | Plant and N<br>machinery   | lotor vehicles   | Total  |
|                                    |  | £   | £  | £  | £  |
| Cost                               |  |   |  |  |  |
| At 1 April 2016                    |  | 550,000   | 1,256,015  | 804,925  | 2,610,940  |
| Additions                          |  | -   | 150,082  | 28,488   | 178,570  |
| Disposals                          |  | -   | (149,824)  | (51,180)   | (201,004)  |
| At 31 March 2017                   |  | 550,000   | 1,256,273  | 782,233  | 2,588,506  |
| Depreciation and impairment        |  |   |  |  | <del></del>  |
| At 1 April 2016                    |  | 25,630  | 973,088  | 464,982  | 1,463,700  |
| Depreciation charged in the year   |  | 12,815  | 109,089  | 133,635  | 255,539  |
| Eliminated in respect of disposals |  | -   | (148,809)  | (50,792)   | (199,601)  |
| At 31 March 2017                   |  | 38,445  | 933,368  | 547,825  | 1,519,638  |
| Carrying amount                    |  |   |  |  |  |
| At 31 March 2017                   |  | 511,555   | 322,905  | 234,408  | 1,068,868  |
| At 31 March 2016                   |  | 524,370   | 282,927  | 339,943  | 1,147,240  |
| Fixed asset investments            |  |   |  |  |  |
|                                    |  | Group   |  | Company  |  |
|                                    |  | 2017  | 2016   | 2017   | 2016   |
|                                    | Notes  | £   | £  | £  | £  |
| Investments in subsidiaries        | 16   | -   | -  | 784,617  | 784,617  |
|                                    | Cost At 1 April 2016 Additions Disposals At 31 March 2017  Depreciation and impairment At 1 April 2016 Depreciation charged in the year Eliminated in respect of disposals At 31 March 2017  Carrying amount At 31 March 2017  At 31 March 2016  Fixed asset investments | Cost At 1 April 2016 Additions Disposals At 31 March 2017  Depreciation and impairment At 1 April 2016 Depreciation charged in the year Eliminated in respect of disposals At 31 March 2017  Carrying amount At 31 March 2017  At 31 March 2016  Fixed asset investments  Notes | Cost At 1 April 2016 Additions Disposals  At 31 March 2017  Depreciation and impairment At 1 April 2016 Depreciation charged in the year Eliminated in respect of disposals  At 31 March 2017  Carrying amount At 31 March 2017  At 31 March 2017  At 31 March 2016  Signature of the period of the peri | Cost At 1 April 2016 Additions Disposals  At 31 March 2017  Depreciation and impairment At 1 April 2016  At 31 March 2017  Depreciation charged in the year Eliminated in respect of disposals  At 31 March 2017  Carrying amount At 31 March 2017  At 31 March 2017  At 31 March 2017  Carrying amount  At 31 March 2017  At 31 March 2016  Carrying amount  At 31 March 2017  At 31 March 2016  Carrying amount  At 31 March 2017  At 31 March 2016  Carrying amount  At 31 March 2017  Carrying amount  At 31 March 201 | Cost At 1 April 2016 At 31 March 2017 At 31 March 2017  At 31 March 2016  At 31 March 2017  At 31 March 2016  At 31 March 2017  At 31 March 2016  At 31 March 2017  At 31 Marc |

#### 16 Subsidiaries

Details of the Company's subsidiaries at 31 March 2017 are as follows:

| Name of undertaking                   | Country of incorporation | Nature of business                   | Class of<br>shareholding | % Held<br>Direct Indirect |
|---------------------------------------|--------------------------|--------------------------------------|--------------------------|---------------------------|
| Wright Build Holdings<br>Limited      | United<br>Kingdom        | Non-trading holding company          | Ordinary                 | 100.00                    |
| Wright Build Limited *                | United<br>Kingdom        | Maintenance and building contractors | Ordinary                 | 100.00                    |
| TL Electrical Services (2002) Limited | United<br>Kingdom        | Dormant                              | Ordinary                 | 100.00                    |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 16 Subsidiaries (Continued)

The aggregate capital and reserves and the profit for the year of the subsidiaries noted above was as follows:

| Name of undertaking                   | Profit/(Loss) | Capital and<br>Reserves |  |
|---------------------------------------|---------------|-------------------------|--|
|                                       | £             | £                       |  |
| Wright Build Holdings Limited         | -             | 1,000                   |  |
| Wright Build Limited *                | 19,689        | 1,449,122               |  |
| TL Electrical Services (2002) Limited | -             | 100                     |  |

<sup>\*</sup> Held indirectly via Wright Build Holdings Limited.

#### 17 Stocks

|                               | Group     |           | Company   |           |
|-------------------------------|-----------|-----------|-----------|-----------|
|                               | 2017      | 2016      | 2017      | 2016      |
|                               | £         | £         | £         | 3         |
| Raw materials and WIP         | 85,267    | 84,680    | 29,985    | 31,982    |
| Long term development project | 1,007,711 | 907,411   | 1,007,711 | 907,411   |
| Development property and land | 1,025,362 | 1,005,072 | 1,025,362 | 1,005,072 |
| Long term contract balances   | 96,032    | 90,445    | -         | -         |
|                               | 2,214,372 | 2,087,608 | 2,063,058 | 1,944,465 |
|                               |           |           |           |           |

The directors believe that the book value of these development projects remain appropriate in the light of the likely development of the sites for which active negotiations are currently taking place and which are expected to result in a full recovery of the costs incurred to date.

| 18 | Debtors  |   |  |  |  |
|----|--|---|--|--|--|
|    |  | Group   |  | Company  |  |
|    | Amounto folling due within and ware  | 2017  | 2016   | 2017   | 2016   |
|    | Amounts falling due within one year:   | £   | £  | £  | £  |
|    | Trade debtors  | 817,181   | 867,977  | -  | _  |
|    | Amounts recoverable on long term contracts   | 10,504,891  | 7,108,329  | 10,484,135   | 7,109,477  |
|    | Amounts due from fellow group undertakings   | 3,078,254   | 3,078,254  | 3,078,254  | 3,102,364  |
|    | Other debtors  | 11,070  | 28,808   | 10,628   | 20,077   |
|    | Prepayments and accrued income   | 551,259   | 277,922  | 525,246  | 199,141  |
|    |  | 14,962,655  | 11,361,290   | 14,098,263   | 10,431,059   |
|    | Amounts falling due after one year:  |   |  |  |  |
|    |  |   |  |  |  |
|    | Amounts recoverable on long term contracts   | 594,646   | 378,898  | 594,646  | 378,898  |
|    | Prepayments and accrued income   | 914,991   | 914,991  | 914,991  | 914,991  |
|    | •  | 1,509,637   | 1,293,889  | 1,509,637  | 1,293,889  |
|    | Total debtors  | 16,472,292  | 12,655,179   | 15,607,900   | 11,724,948   |
| 19 | Creditors: amounts falling due within one ye   |   |  |  |  |
|    | orealtoro. amounto falling due thatili one ye  |   |  |  |  |
|    |  | Group   |  | Company  |  |
|    |  | Group<br>2017   | 2016   | Company<br>2017  | 2016   |
|    |  | -   | 2016<br>£  |  | 2016<br>£  |
|    | Payments received on account   | 2017  |  | 2017   |  |
|    | Trade creditors  | 2017<br>£   | £  | 2017<br>£<br>433,414<br>11,281,776   | £<br>992,311<br>8,258,894  |
|    | Trade creditors Amounts due to group undertakings  | 2017<br>£<br>433,414<br>11,583,120  | 992,311<br>8,637,659   | 2017<br>£<br>433,414<br>11,281,776<br>177,918  | 992,311<br>8,258,894<br>95,000   |
|    | Trade creditors Amounts due to group undertakings Corporation tax payable  | 2017<br>£<br>433,414<br>11,583,120<br>-<br>26,729   | 992,311<br>8,637,659<br>-<br>86,334  | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729  | 992,311<br>8,258,894<br>95,000<br>63,000   |
|    | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security   | 2017<br>£<br>433,414<br>11,583,120<br>-<br>26,729<br>2,157,391  | 992,311<br>8,637,659<br>-<br>86,334<br>1,150,367   | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296   | £<br>992,311<br>8,258,894<br>95,000<br>63,000<br>914,048   |
|    | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors   | 2017<br>£<br>433,414<br>11,583,120<br>-<br>26,729<br>2,157,391<br>544,624   | 992,311<br>8,637,659<br>-<br>86,334<br>1,150,367<br>500,400                                    | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649  | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355   |
|    | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security   | 2017<br>£<br>433,414<br>11,583,120<br>26,729<br>2,157,391<br>544,624<br>2,730,414                                       | 992,311<br>8,637,659<br>-<br>86,334<br>1,150,367<br>500,400<br>3,090,773                       | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649<br>2,693,130   | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355<br>3,132,147                            |
|    | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors   | 2017<br>£<br>433,414<br>11,583,120<br>-<br>26,729<br>2,157,391<br>544,624   | 992,311<br>8,637,659<br>-<br>86,334<br>1,150,367<br>500,400                                    | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649  | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355   |
| 20 | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors   | 2017<br>£<br>433,414<br>11,583,120<br>-<br>26,729<br>2,157,391<br>544,624<br>2,730,414<br>17,475,692                    | 992,311<br>8,637,659<br>-<br>86,334<br>1,150,367<br>500,400<br>3,090,773                       | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649<br>2,693,130   | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355<br>3,132,147                            |
| 20 | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors Accruals and deferred income  | 2017<br>£<br>433,414<br>11,583,120<br>26,729<br>2,157,391<br>544,624<br>2,730,414<br>17,475,692<br>an one year<br>Group | 992,311<br>8,637,659<br>86,334<br>1,150,367<br>500,400<br>3,090,773                            | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649<br>2,693,130<br>17,043,912   | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355<br>3,132,147<br>13,921,755              |
| 20 | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors Accruals and deferred income  | 2017<br>£ 433,414 11,583,120 26,729 2,157,391 544,624 2,730,414 17,475,692 an one year Group 2017                       | 992,311<br>8,637,659<br>86,334<br>1,150,367<br>500,400<br>3,090,773<br>14,457,844              | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649<br>2,693,130<br>17,043,912<br>———————————————————————————————————— | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355<br>3,132,147<br>13,921,755              |
| 20 | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors Accruals and deferred income  | 2017<br>£<br>433,414<br>11,583,120<br>26,729<br>2,157,391<br>544,624<br>2,730,414<br>17,475,692<br>an one year<br>Group | 992,311<br>8,637,659<br>86,334<br>1,150,367<br>500,400<br>3,090,773<br>                        | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649<br>2,693,130<br>17,043,912   | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355<br>3,132,147<br>13,921,755              |
| 20 | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors Accruals and deferred income  Creditors: amounts falling due after more the | 2017<br>£ 433,414 11,583,120  | 992,311<br>8,637,659<br>86,334<br>1,150,367<br>500,400<br>3,090,773<br>14,457,844<br>2016<br>£ | 2017<br>£ 433,414 11,281,776 177,918 26,729 1,928,296 502,649 2,693,130 17,043,912  Company 2017 £ 506,992   | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355<br>3,132,147<br>13,921,755<br>2016<br>£ |
| 20 | Trade creditors Amounts due to group undertakings Corporation tax payable Other taxation and social security Other creditors Accruals and deferred income  Creditors: amounts falling due after more the | 2017<br>£ 433,414 11,583,120 - 26,729 2,157,391 544,624 2,730,414 - 17,475,692 - an one year  Group 2017 £              | 992,311<br>8,637,659<br>86,334<br>1,150,367<br>500,400<br>3,090,773<br>14,457,844              | 2017<br>£<br>433,414<br>11,281,776<br>177,918<br>26,729<br>1,928,296<br>502,649<br>2,693,130<br>17,043,912<br>Company<br>2017<br>£                 | 992,311<br>8,258,894<br>95,000<br>63,000<br>914,048<br>466,355<br>3,132,147<br>13,921,755              |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 21 Deferred taxation

Deferred tax assets and liabilities are offset where the Group or Company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

|   | Liabilities<br>2017 | Liabilities<br>2016 |
|---|---------------------|---------------------|
| Group                                   | £                   | £                   |
| Accelerated capital allowances          | 65,035              | 67,410              |
| Revaluations                            | 32,681              | 32,681              |
| Short term and other timing differences | (7,200)             | 1,316               |
|   | 90,516              | 101,407             |
|   |                     |                     |
|   | Liabilities         | Liabilities         |
|   | 2017                | 2016                |
| Company                                 | £                   | £                   |
| Accelerated capital allowances          | 56,519              | 67,410              |
| Revaluations                            | 32,681              | 32,681              |
| Short term and other timing differences | (7,200)             | (7,200)             |
|   | 82,000              | 92,891              |
|   | Group               | Company             |
|   | 2017                | 2017                |
| Movements in the year:                  | £                   | £                   |
| Liability at 1 April 2016               | 101,407             | 92,891              |
| Credit to profit or loss                | (10,891)            | (10,891)            |
| Liability at 31 March 2017              | 90,516              | 82,000              |
|   | <del></del>         |                     |

The deferred tax liability set out above is expected to reverse within 12 months and relates to accelerated capital allowances that are expected to mature within the same period.

#### 22 Provisions for liabilities

|                          |       | Group   |         | Company |         |
|--------------------------|-------|---------|---------|---------|---------|
|                          | •     | 2017    | 2016    | 2017    | 2016    |
|                          | Notes | £       | £       | £       | £       |
| Other provisions         |       | 154,545 | 178,216 | 154,545 | 178,216 |
| Deferred tax liabilities | 21    | 90,516  | 101,407 | 82,000  | 92,891  |
|                          |       | 245,061 | 279,623 | 236,545 | 271,107 |
|                          |       |         |         |         |         |

| 22 | Provisions for liabilities                                   |           | (Continued)      |
|----|--|-----------|------------------|
|    | Movements on provisions apart from deferred tax liabilities: |           | Other            |
|    | Group  |           | provisions<br>£  |
|    | At 1 April 2016  |           | 178,216          |
|    | Net movement in provision                                    |           | (23,671)         |
|    | At 31 March 2017   |           | 154,545          |
|    |  |           | Other provisions |
|    | Company  |           | £                |
|    | At 1 April 2016  |           | 178,216          |
|    | Net movement in provision                                    |           | (23,671)         |
|    | At 31 March 2017   |           | 154,545          |
| 23 | Share capital  |           |                  |
|    | ·  | -         | d company        |
|    | Ordinary share capital Issued and fully paid                 | 2017<br>£ | 2016<br>£        |
|    | 50,000 Ordinary shares of £1 each                            | 50,000    | 50,000           |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 24 Retirement benefit schemes

#### **Defined benefit schemes**

The Group operates a defined benefit pension scheme for the benefit of a director and certain employees, the assets of which are held in separately administered funds managed by Friends Provident Life and Pensions Limited and the defined benefit scheme trustees. Contributions to the scheme are determined with the advice of independent qualified actuaries on the basis of triennial valuations using the projected unit method. In the course of 2004/05 the accrual of the benefits under the scheme ceased.

The last full actuarial valuation was carried out as at 5 April 2014 and concluded that, subject to the group continuing to make contributions in accordance with the actuary's recommendations set out below, the resources of the scheme are likely in the normal course of events to meet in full liabilities of the scheme as they fall due.

The actuary recommended contributions of £88,000 per annum from 5 April 2014 and £79,000 per annum from 6 April 2015 to 5 April 2017 in order to clear the scheme's funding deficit by 5 April 2017 as anticipated in the scheme Recovery Plan arising from this actuarial valuation. A further contribution was made post year end on 5 April 2017.

|   | 2017      | 2016     |
|---|-----------|----------|
| Key assumptions                                   | %         | %        |
| Discount rate                                     | 2.76      | 3.61     |
| Rate of increase in pension payments              | 3.50      | 3.20     |
| Rate of increase in deferred pensions             | 2.50      | 2.20     |
| Inflation assumptions                             | 3.30      | 3.20     |
|   |           |          |
|   | 2017      | 2016     |
| Amounts taken to other comprehensive income       | £         | £        |
| Actual return on scheme assets                    | (153,000) | (65,000) |
| Less: calculated interest element                 | 73,000    | 83,000   |
|   |           |          |
| Return on scheme assets excluding interest income | (80,000)  | 18,000   |
| Actuarial changes related to obligations          | 349,000   | (55,000) |
| Movement in unrecognised plan surplus             | 7,000     | 197,000  |
|   |           |          |
| Total costs                                       | 276,000   | 160,000  |
|   |           |          |

| 24 | Retirement benefit schemes   |   | (Continued)                                 |
|----|--|---|---|
|    | The amounts included in the balance sheet arising from obligations in respect of defined benefit plans are as follows: |   |   |
|    | Group  | 2017<br>£                                   | 2016<br>£                                   |
|    | Present value of defined benefit obligations Fair value of plan assets   | 2,339,000<br>(2,346,000)                    | 2,151,000<br>(2,348,000)                    |
|    | Deficit in scheme  | (7,000)                                     | (197,000)                                   |
|    | Asset not recognised due to asset ceiling  | 7,000                                       | 197,000                                     |
|    | Total liability recognised   |   |   |
|    | Company  | 2017<br>£                                   | 2016<br>£                                   |
|    | Present value of defined benefit obligations Fair value of plan assets   | 2,339,000<br>(2,346,000)                    | 2,151,000<br>(2,348,000)                    |
|    | Surplus in scheme  | (7,000)                                     | (197,000)                                   |
|    | Asset not recognised due to asset ceiling  | 7,000                                       | 197,000                                     |
|    | Total liability recognised   | -   |   |
|    |  | Group<br>2017                               | Company<br>2017                             |
|    | Movements in the present value of defined benefit obligations  | £   | £   |
|    | Liabilities at 1 April 2016 Benefits paid Actuarial gains and losses Interest cost                                     | 2,151,000<br>(234,000)<br>349,000<br>73,000 | 2,151,000<br>(234,000)<br>349,000<br>73,000 |
|    | At 31 March 2017   | 2,339,000                                   | 2,339,000                                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

| 24 | Retirement benefit schemes                 |                          |           |               | (Continued)     |
|----|--|--------------------------|-----------|---------------|-----------------|
|    |  | :                        |           | Group<br>2017 | Company<br>2017 |
|    | Movements in the fair value of plan asset  | S                        |           | £             | £               |
|    | Fair value of assets at 1 April 2016       |                          |           | 2,348,000     | 2,348,000       |
|    | Interest income                            |                          |           | 73,000        | 73,000          |
|    | Return on plan assets (excluding amount    | s included in net intere | est)      | 80,000        | 80,000          |
|    | Benefits paid                              |                          | •         | (234,000)     | (234,000)       |
|    | Contributions by the employer              |                          |           | 79,000        | 79,000          |
|    | At 31 March 2017                           |                          |           | 2,346,000     | 2,346,000       |
|    |  |                          |           | =====         | ====            |
|    | Fair value of plan assets at the reporting | period end               |           |               |                 |
|    | , an value of plan about at the reporting  | Group                    |           | Company       |                 |
|    |  | 2017                     | 2016      | 2017          | 2016            |
|    | •  | £                        | £         | £             | £               |
|    | Equity instruments                         | 609,000                  | 829,000   | 609,000       | 829,000         |
|    | Debt instruments                           | 29,000                   | 28,000    | 29,000        | 28,000          |
|    | Cash                                       | 350,000                  | 55,000    | 350,000       | 55,000          |
|    | Other                                      | ,<br>-                   | 134,000   | ,<br>-        | 134,000         |
|    | With-Profits policy                        | 1,358,000                | 1,302,000 | 1,358,000     | 1,302,000       |
|    |  | 2,346,000                | 2,348,000 | 2,346,000     | 2,348,000       |
|    |  | <del></del>              |           |               |                 |

#### 25 Operating lease commitments

#### Lessee

At the reporting end date the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

|                            | Group<br>2017<br>£ |           | Company<br>2017<br>£ | 2016<br>£ |
|----------------------------|--------------------|-----------|----------------------|-----------|
|                            |                    | 2016<br>£ |                      |           |
|                            |                    |           |                      |           |
| Within one year            | 101,138            | 87,757    | 92,420               | 79,837    |
| Between two and five years | 322,896            | 281,052   | 301,952              | 263,372   |
| In over five years         | 436,973            | 529,310   | 417,083              | 505,000   |
|                            | 861,007            | 898,119   | 811,455              | 848,209   |
|                            |                    |           |                      |           |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2017

#### 26 Related party transactions

During the year, the Group carried out development work on behalf of Cottam Hall Properties Limited, a company in which John J Clarke has a controlling interest. At the balance sheet date, work in progress and accrued income relating to Cottam Hall Properties Limited was £1,025,362 (2016: £907,411) and £914,991 (2016: £914,991) respectively.

During the year, an amount of £61,964 (2016: £60,000) in relation to rent payable, was paid to Clarke JJ Redswan SIPP, a pension scheme in which John J Clarke is the main beneficiary.

During the year, the Group made sales of £79,855 (2016: £416,362) to John J Clarke, a director of the company, in relation to the construction and refurbishment of property. An amount of £nil was outstanding from John J Clarke at the balance sheet date (2016: £189,543).

#### 27 Controlling party

The immediate holding company is John Turner Group Limited. The ultimate controlling company is John Turner Holdings Limited and the ultimate controlling party is John J Clarke by virtue of his majority shareholding.

Copies of John Turner Holdings Limited consolidated financial statements, which include the company, are available from Companies House, Crown Way, Maindy, Cardiff, CF14 3UZ.

#### 28 Cash generated from group operations

|  | 2017        | 2016        |
|--|-------------|-------------|
|  | £           | £           |
| Profit for the year after tax                    | 1,632,434   | 1,542,121   |
| Adjustments for:                                 |             |             |
| Taxation charged                                 | 390,279     | 395,480     |
| Finance costs                                    | 1,288       | -           |
| Interest received                                | (34,426)    | (43,474)    |
| Gain on disposal of tangible fixed assets        | (17,691)    | (9,491)     |
| Government grants                                | (39,334)    | (24,970)    |
| Depreciation of tangible fixed assets            | 295,226     | 243,934     |
| Defined benefit pension scheme contribution paid | (79,000)    | (79,000)    |
| (Decrease)/increase in provisions                | (23,671)    | 2,250       |
| Movements in working capital:                    |             |             |
| (Increase) in stocks                             | (126,764)   | (65,090)    |
| (Increase)/decrease in debtors                   | (3,817,113) | 2,626,375   |
| Increase/(decrease) in creditors                 | 3,321,398   | (2,517,271) |
| Cash generated from operations                   | 1,502,626   | 2,070,864   |
|  |             |             |