## A COMPANY LIMITED BY GUARANTEE

COMPANY REGISTRATION NUMBER: 2332283

REGISTERED CHARITY NUMBER: 1006826

# FOR THE YEAR ENDED 31 MARCH 1996

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# The following appendices do not form part of the statutory accounts

Detailed income and expenditure account Appendix 1

Schedule to the detailed income and expenditure account Appendix 2

Phipps Henson McAlliste Chartered Accountants 22-24 Harborough Road Kingsthorpe Northampton NN2 7AZ



#### DIRECTORS' REPORT

The directors present their report and the audited financial statements for the year ended 31 March 1996.

Principal activity

The principal activity of the company continues to be to develop and implement strategy for education, training and qualifications in the waste management industry and to commission or endorse specific courses and certificates.

Business review

The company's balance sheet as detailed on page 5 shows a satisfactory position, accumulated funds amounting to £447,507.

The results for the year are shown in the income and expenditure account on page 4.

#### Fixed assets

Changes in fixed assets during the year are set out in note 8 to the financial statements.

#### Directors

The directors of the company during the year were as follows:

- J Ferguson (resigned 18 May 1995)
- P Norman (resigned 18 May 1995)
- W McNichol
- L E Baker
- R Fagg
- H G Pullen
- W Townend
- L Walker (appointed 18 May 1995)
- S Parrott (appointed 18 May 1995)
- J Birch (appointed 18 May 1995)

The company is limited by guarantee and does not have an issued share capital.

#### Auditors

Phipps Henson McAllister offer themselves for re-appointment as auditors in accordance with Section 385(2) of the Companies Act 1983.

#### Registered office:

27 Mare Fair Northampton NN1 1SB

18 April 1996

On behalf of the board

L E Baker Director

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are required under company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and apply them consistently;
- make reasonable and prudent judgements and estimates;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for:

- keeping proper accounting records;
- safeguarding the company's assets;
- taking reasonable steps for the prevention and detection of fraud and other irregularities.

# AUDITORS' REPORT TO THE MEMBERS OF THE WASTE MANAGEMENT INDUSTRY TRAINING & ADVISORY BOARD

We have audited the financial statements on pages 4 to 12 which have been prepared under the accounting policies set out on page 6.

Respective responsibilities of directors and auditors
As described on page 2, the company's directors are responsible for the
preparation of financial statements. It is our responsibility to form an
independent opinion, based on our audit, on those statements and to report our

opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error or other irregularity. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1996 and of its surplus for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

18 April 1996

22-24 Harborough Road Kingsthorpe Northampton NN2 7AZ Phipps Henry Mc allustu Phipps Henson McAllister Chartered Accountants Registered Auditors

# INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 1996

		<u> 1996</u>		1995 as re-stated	
	Note	£	£	£	£
Turnover	2				
Continuing operations Acquisitions		530 <b>,</b> 546		174,493 489,915	
Cost of sales	4		530,546 (76,626)		664,408 (121,352)
Gross surplus			453,920		543,056
Net operating expenses	4				
Administrative expenses Other operating income			(406,245)		(344,304) 146
Operating surplus	3				
Continuing operations Acquisitions		47,675 -		(72,042) 270,940	ı
Investment income Interest payable	6 7		47,675 124,811 (422)		198,898 70,868 (423)
Surplus on ordinary activities before taxation			172,064		269,343
Taxation			-		<u></u>
Surplus on ordinary activities after taxation	13	3	£ 172,064	£	269,343

Movements in accumulated funds are shown in note 13.

There were no recognised gains and losses in 1996 or 1995 other than the surplus for the year.

The notes on pages 6 to 12 form part of these financial statements.

# BALANCE SHEET AT 31 MARCH 1996

			1996	<u>19</u> 9	
	<u>Note</u>	£	£	£	£
Fixed assets Tangible assets	8		22,713		17,014
Current assets Debtors Cash at bank and in hand	9	15,375 2,388,265		264,385 2,015,834	
		2,403,640		2,280,219	
Creditors: amounts falling due within one year	10	(481,830)		(360,009)	
Net current assets		1	,921,810	1_	,920,210
Total assets less current liabiliti	ies	1	,944,523	1	,937,224
Creditors: amounts falling due after more than one year	11	(1	,497,016)	(1	,661,781)
		£	447,507	£	275,443
Capital and reserves Called up share capital	16	<del></del>	···		-
Accumulated funds	13		447,507		275,443
Total accumulated funds	12	<del>-</del> <del>-</del>	447,507	£ ==	275,443

The financial statements on pages 4 to 12 were approved by the board of directors on 18 April 1996.

L E Baker

The notes on pages 6 to 12 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1996

#### 1 Accounting policies

#### Basis of accounting

The financial statements have been prepared under the historical cost accounting rules.

The company has taken advantage of the exemption from preparing a cash flow statement conferred by Financial Reporting Standard No. 1 on the grounds that it is entitled to the exemptions available in Section 246 and 247 of the Companies Act 1985 for small companies.

#### Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Computer equipment Fixtures and fittings

20% on cost 15% on cost

#### Deferred income

PCOTC/COTC and CQE income is credited to a deferral account, and is being released to revenue over a period of up to five years by annual instalments calculated to cover expected costs relating to the support of the relevant certificates.

#### Government grants

Government grants on capital expenditure are credited to a deferral account and are released to revenue over the expected useful life of the relevant asset by equal annual instalments. Grants of a revenue nature are credited to income in the period to which they relate.

#### Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

The assets are depreciated over the shorter of their estimated useful lives and the lease period. Assets acquired under hire purchase contracts are depreciated over their estimated useful lives.

Rentals paid under operating leases are charged to profit and loss account on a straight-line basis over the period of the lease.

#### Pensions

#### Defined contribution scheme

Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1996

#### 2 Turnover

Turnover represents the amount derived from the provision of goods and services which fall within the company's ordinary activities, entirely within the United Kingdom, stated net of value added tax.

# 3 Operating surplus

	<u>1996</u>	<u>1995</u> £
Operating surplus is stated after charging	~	•
Staff costs (note 5) Auditors' remuneration Operating leases	166,759 1,500	149,983 1,600
Office rental Hire of other assets Loss on sale of assets	8,606 18,489 281	8,796 13,017 -
Depreciation of tangible fixed assets (note 8) Owned assets Leased assets	6,500 562	4,055 562
	7,062	4,617

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1996

4 Cost of sales and net operating expenses

1	9	9	6

	Continuing operations Discontinued operations			Total
	Acq	uisitions	_	
	£	£	£	£
Cost of sales	76,626 ———		-	76,626
Net operating expenses				
Administrative expenses	406,245	_		406,245
	406,245	<u>-</u>	_	406,245
		1995 (as re-	-stated)	
	Continuing or		scontinued operations	Total
	Acc	quisitions	•	
	£	£	£	£
Cost of sales	18,066	103,286	<del>-</del>	121,352
Net operating expenses			<del></del>	
Administrative expenses Other operating income	228,615 (146)	115,689 -	<u>-</u>	344,304 (146)
	228,469	115,689	-	344,158

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1996

## 5 Directors and employees

	<u>1996</u> £	1995 £
Staff costs		
Wages and salaries Social security costs Pension costs	146,039 12,852 7,868	131,664 11,673 6,646
	166,759 ————	149,983 ———
Average number employed	Number	Number
Administration staff	8	7

None of the directors received any remuneration for their services during the year (1995 - £nil).

#### Pension costs

#### Defined contribution scheme

The company operates a defined contribution scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £7,868 (1995 £6,646).

## 6 Investment income

		<u>1996</u> £	<u>1995</u> £
	Interest receivable	124,811	70,868
7	Interest payable		
		<u>1996</u> £	<u>1995</u> £
	Bank interest Hire purchase interest	- 422	1 422
	nire purchase interest		
		422	423

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1996

## 8 Tangible fixed assets

	Computer Equipment £	Fixtures and Fittings £	Total £
Cost At 1 April 1995 Additions Disposals	16,492 9,198 (2,409)	8,784 4,044 —	25,276 13,242 (2,409)
At 31 March 1996	23,281	12,828	36,109
Depreciation At 1 April 1995 Charge for year Disposals	5,878 5,138 (1,928)	2,384 1,924 -	8,262 7,062 (1,928)
At 31 March 1996	9,088	4,308	13,396
Net book amount At 31 March 1996	14,193	8,520	22,713
At 31 March 1995	10,614	6,400	17,014
	<del></del>		

The net book amount of fixed assets includes £2,620 (1995 £3,182) in respect of assets held under hire purchase contracts, the depreciation of which is shown in note 3.

## Capital commitments

The company had no capital commitments at 31 March 1996 or 31 March 1995.

# 9 Debtors

	<u>1996</u> £	<u>1995</u> £
Amounts falling due within one year		
Trade debtors Other debtors Prepayments and accrued income	2,365 - 13,010	3,285 254,911 6,189
	15,375	264,385

275,443

447,507

# WASTE MANAGEMENT INDUSTRY TRAINING & ADVISORY BOARD

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1996

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10	Creditors: amounts falling due within one year		
		<u>1996</u> £	<u>1995</u> £
	Trade creditors Other taxation and social security Accruals Deferred income Hire purchase contracts	53,402 3,247 7,313 417,119 749 481,830	23,373 3,284 4,014 328,590 748 360,009
11	Creditors: amounts falling due after more than one year		
		<u>1996</u>	<u>1995</u> £
	Deferred income Obligations under hire purchase contracts	1,495,519 1,497	1,659,534 2,247
	Obligations under hire purchase contracts	1,497,016	1,661,781 ————
	These are repayable over varying periods by monthly instalments as follows:		
	In the next year - see note 10 In two to five years	749	748 2,247
		2,246	2,995
12	Reconciliation of movements in accumulated	funds	
		<u>1996</u> £	<u>1995</u> £
	Surplus for the financial year	172,064	269,343
	Net addition to accumulated funds	172,064	269,343
	Opening accumulated funds	275,443	6,100

Closing accumulated funds

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1996

# 13 Accumulated funds

Accumulated lunds	<u>1996</u> £
At 1 April 1995 Retained surplus for the year	275,443 172,064
At 31 March 1996	447,507

# 14 Guarantees and other financial commitments

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the year to 31 March 1997

	<u> 1996</u>		<u> 1995</u>	
	Land and Buildings £	Other £	Land and Buildings £	Other £
Expiring Within one year Within two to five years After five years	9,000 -	180 2,468 -	- - 9,000	2,816
	9,000	2,648	9,000	2,816

## 15 Contingent liabilities

There were no contingent liabilities at 31 March 1996 or 31 March 1995.

## 16 Called up share capital

The company is limited by guarantee and has no issued share capital.