# REGISTERED COMPANY NUMBER: 2331440 (England and Wales) REGISTERED CHARITY NUMBER: 801349

# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2016 FOR EXBURY GARDENS LIMITED

FRIDAY

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16/06/2017 COMPANIES HOUSE #42

Martin and Company Chartered Accountants and Statutory Auditors 25 St Thomas Street Winchester Hampshire SO23 9HJ

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# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2016

The directors, who are also trustees of the charity, present their report with the financial statements of the charity for the year ended 31 October 2016. The directors have adopted the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' issued in March 2005.

#### REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

2331440 (England and Wales)

### Registered Charity number

801349

### Registered office

Estate Office Exbury Southampton Hampshire SO45 1AZ

#### **Directors**

D L de Rothschild
Miss C H de Rothschild
N D de Rothschild
Mrs C J L de Rothschild
M A P Agius
Mrs K J Agius
Miss M-L E Agius
Sir Ghillian Prance
H Johnson

- appointed 3.5.16

- resigned 3.5.16

- appointed 3.5.16

### **Company Secretary**

G J Ker

#### Auditors

Martin and Company Chartered Accountants and Statutory Auditors 25 St Thomas Street Winchester Hampshire SO23 9HJ

#### **Bankers**

HSBC Bank Plc 17 The Marsh Hythe Southampton SO45 6ZB

#### **Solicitors**

Thomas Eggar LLP Belmont House Station Way Crawley West Sussex RH10 1JA

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2016

The directors, who are also the trustees of the charity, present their annual report and the audited financial statements for the year ended 31 October 2016.

The directors' report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption.

#### LEGAL AND ADMINISTRATIVE DETAILS

The company is registered as a charity, number 801349, and is limited by guarantee, number 2331440. Legal and administrative information is set out on page 1 and forms part of this report. The governing body of the charity is the Board of Directors and its governing documents are the memorandum and articles of association. There are no restrictions upon the way the charity can operate or upon the investment powers of the directors.

#### STRUCTURE, GOVERNANCE AND MANAGEMENT

Exbury Gardens Limited (EGL) is constituted and governed by the Memorandum and Articles of Association incorporated on 29 December 1988 as amended by special resolution on 22 March 1989 to be run as a limited company.

Directors are appointed on the basis of consideration of the skills required by the Charity. Potential candidates are generally identified through associations with present directors and appointments made for the candidate's experience, expertise and commitment that they are able to bring to the Charity. While adopted directors are not formally trained or inducted, or the effectiveness of the Board reviewed in a formal way, we, the directors, review the achievements of the Charity and any individual matters are addressed.

The directors of EGL manage the business by way of formal quarterly meetings to discuss matters including the setting of policies and strategic objectives. The implementation of these policies is delegated to a management committee that meets on a monthly basis, and at present two directors sit on this committee on a core basis. Day-to-day management of non-strategic matters is delegated to the Managing Agent and Head Gardener, supported by the Marketing Manager and Visitor Services Manager. In addition, the company has introduced a Strategy Day, to coincide with one of Exbury Gardens Trust's two meetings a year, for directors of the gardens and trustees of the trust to meet and discuss overall strategy.

The directors manage their risks through the above structure and regularly review these, whether financial, health and safety, employment or other risks to which the company may be exposed. The systems of management are reviewed and procedures established to manage those risks.

### OBJECTIVES AND ACTIVITIES FOR THE PUBLIC BENEFIT

The objectives of EGL, as set, are

- 1. To maintain, improve, develop and preserve for the public benefit and to open to the public, Exbury Gardens in Hampshire.
- 2. To advance horticultural science, knowledge and learning for the public benefit.
- 3. To promote such other objects or purposes which are exclusively charitable according to the laws of England for the time being in force.

For the year the main objectives were to carry out the above with continued focus on maintaining the visitor experience and horticultural excellence within the gardens.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2016

#### ACHIEVEMENTS, PERFORMANCE AND PLANS FOR FUTURE PERIODS

The gardens were open to the public from Saturday 12th March to Sunday 6th November 2016 and received 84,430 season visitors compared to 81,983 in the previous year. This is the highest number of visitors received by the gardens and train in the last five years. 44,181 visitors enjoyed a ride on the train this year compared to 38,120 in the previous year, a 16% increase in railway ticket sales.

Income from admissions was up on the previous year by £3,667 with performance due, in part, to new railway events and increased railway train ticket price. Expenditure was higher than the previous year reflecting the projects undertaken in the year. The directors retained the spring premium ticket price to reflect Exbury's peak flowering season between 11th April and 15th May.

Upon application and scrutiny, donations were received by the company during the year from Exbury Gardens Trust (EGT) in November. These were gratefully received by the Directors of EGL and used to build a new website with an online sales facility, garden infrastructure and machinery. The secondary catering outlet and toilet block was refurbished and rebuilt to improve the catering facilities in the Gardens.

The year started with the introduction of the new Polar Express, opening the gardens to the public during two weekends of December in the run up to Christmas. The new event proved popular, engaging local residents and providing a child friendly alternative to the Christmas retail experience. An additional 2,792 visitors rode the Polar Express and enjoyed the scavenger hunt and tree trails over the two weekends.

As with all open air attractions the weather plays a large part in visitor attendance. The mild winter resulted in the early arrival of the flowering season and combined with an early Easter weekend, the attraction received a large number of visitors on opening. April and May turned to consistent showers of rain and whilst to the benefit of the tree and plant collections, the weather hampered visitors in peak season. The visitor numbers recovered with the good weather in July and August supported in part by special offers, discovery trails and the children's art search.

Further to the introduction of the new website at the start of the season, tickets with a 10% discount became available to buy online in May and the new method of purchase proved very popular, with £36,547 of revenue collected via the website. Social media followers also increased in line with expectations and a Marketing Executive was appointed to increase engagement with the general public through the garden's media platforms.

After an extensive search and interview process Thomas Clarke from Trelissick Gardens in Cornwall, was appointed as Exbury's new Head Gardener. Tom brings with him extensive knowledge of woodland gardening, in particular hydrangeas, rhododendrons, woodland plants and herbaceous borders. John Anderson moved to Savill Garden with the warm thanks from the family and Board for all his hard work during his tenure.

The planned improvements to the head gardener's house, Limetree Cottage, started in the autumn and in the interim an alternative property, Ivy Cottage, was provided as a temporary residence.

October's Halloween event, previously known as the Ghost Train, was relaunched as the Mystery of the Headless Gardener and proved extremely popular with the visiting public. Due to the popularity of the railway events, the directors are extending the railway track over the closed season by a further ½ mile, opening up new views of North Lake and a new halt to allow visitors to view the establishment of a dragonfly habitat. The cost of the project will be minimised through the use of in house staff and volunteers.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2016

#### FINANCIAL PERFORMANCE

The directors confirm that the accounts comply with the requirements of the Memorandum and Articles of Association.

At the end of the year unrestricted funds carried forward were £784,128 (2015: £626,243) and the restricted funds carried forward for the year were £nil (2015: £240,780). During the year ended 31 October 2016, £240,780 was transferred from the restricted fund to the unrestricted fund. The brought forward restricted fund was related to historic projects that are all now complete. Further to a strategic review and further discussions on deficit support, the Chairman agreed Terms of Business between EGL and EGT which provided for the principle that EGT would donate £200,000 per annum, subject to review after three years. The donation will assist with working capital and capital projects.

The budgets, as in prior years, have been set on an enterprise and event basis to enable accurate analysis of each element of the business to assist with future management. The gardens have had a strong start to the 2017 season with the introduction of the New Forest Christmas Fair in addition to the Postal Express, over the Christmas holidays.

#### GOING CONCERN

The directors have satisfied themselves that the company is a going concern and has adequate resources to continue in operational existence for the foreseeable future. In forming this view the directors made appropriate enquiries into the financial position of and resources available to the company including those provided by related parties.

In reviewing the company's financial position the directors have noted the current year's trading performance. The reported income was £1,050,926 (2015: £1,048,705) for the financial year, including rents received.

The directors have resolved the requirement for working capital in the business having agreed terms of ongoing support from EGT as set out above. From discussions with the trustees of this charity the directors believe that adequate funds will continue to be made available to support the company during the next twelve months. A formal undertaking by EGT has been received to this effect to 31st October 2017. In addition, the company has previously secured a loan of £500,000 against the EGT's endowment with an option of obtaining a further £250,000 if and when required.

For 2017 year the directors are grateful for unrestricted donations to be given during the year to the sum of £200,000 from EGT. These and the above formal undertaking give the directors confidence in the ongoing support to the company.

The directors have reviewed the challenges facing the business for the next twelve months and in the longer term. The most immediate of these are the impact of the weather on visitor numbers and the changing trends in the popularity of places to visit, weekend shopping being the most popular activity. Generally, there is increasing competition in the visitor attraction market and requirements for ever higher standards in this industry.

As the company is a not for profit organisation and is run for public benefit the directors have added further ways to increase public involvement. In particular, they continue to develop the volunteer programme in the gardens to allow members of the public more hands-on involvement in the horticultural activities.

The directors continue to monitor closely all aspects of the business through regular meetings with the senior management of the company and carry out regular internal reviews of the structure and governance of the company.

Therefore the directors continue to adopt the going concern basis in preparing the financial statements. The financial statements do not include any adjustment that would result from the withdrawal of support from EGT. Further details regarding the adoption of the going concern basis can be found in Note 1 to the financial statements.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2016

#### **RISK MANAGEMENT**

The directors have the overall responsibility for ensuring that the company has an appropriate system of controls, financial and otherwise. The systems of financial control are designed to provide reasonable, but not absolute, assurance against material misstatement or loss. They include:

- · an annual budget approved by the directors;
- regular consideration by the directors of financial results and variance from budgets;
- delegation of authority and segregation of duties; and
- identification and management of risks.

The directors have reviewed major risks and established systems together with appropriate monitoring procedures as a means to mitigate them.

#### Financial risk management

The directors have reviewed the financial risk management objectives and policies of the company. The directors do not believe there to be significant risks in this area. The company does not enter into any hedging instruments, as there are not believed to be any material exposures. It does not enter into any financial instruments for speculative purposes.

Appropriate trade terms are negotiated with suppliers and customers. Management reviews these terms and the relationships with suppliers and customers and manages any exposure on normal trade terms. The company prepares regular forecasts of cash flow and liquidity and any requirement for additional funding is managed as part of the financing arrangements.

#### **GENERAL RESERVES POLICY**

The general unrestricted fund is held to support administration and overhead costs. The intention is that this should be grown and maintained in surplus. Such unrestricted income is available to be spent at the discretion of directors in the furtherance of the objects of the charity and may be used to finance both working capital and capital investment. Other funds are restricted to specific projects. The directors acknowledge that further unrestricted income is desirable in order to maintain general reserves at the level required to support the general administration and overheads of the charity.

#### **CONNECTED CHARITIES**

The charity is connected to:

The Exbury Gardens Trust of The Estate Office, Exbury, Southampton, Hampshire, SO45 1AZ, was founded by the late Mr Leopold de Rothschild to support this company at the discretion of its trustees which has in recent years been in the form of assisting the company in its borrowing requirements, providing working capital / deficit support and funding capital projects.

During the year EGT donated £174,000 (2015: £190,500). Details of transactions with connected charities and other related parties are given in note 19 to the accounts.

### TRANSFERS TO RESERVES

The results of the company for the year are set out on page 9. The net outgoing resources for the year of the company were £82,895 (2015: £71,779) and have been transferred to reserves.

The directors are satisfied that the charity's funds are available and adequate to fulfil its obligations.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2016

#### **DIRECTORS**

The membership of the board is set out on page 1. Mr N D de Rothschild and Mrs K J Agius were appointed to the Board in May 2016. Mrs C J L de Rothschild resigned from the board in May 2016. All other directors served throughout the year.

The method of appointment of the board is as follows:

• A director proposes a member to sit on the board and this proposal must be approved by the co-directors. The proposal is made at board meetings and recorded in the minutes.

No directors had, during the year, any material interest in a contract which was significant in relation to the company's business.

The directors have had regard to the Charity Commission guidance on public benefit during the year.

#### STATEMENT OF DIRECTORS RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The appointment of auditors for the coming year is to be discussed at the forthcoming annual general meeting.

Approved by the Board of Directors

and signed on behalf of the Board

D L de Rothschild

Director

24 April WI7

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF EXBURY GARDENS LIMITED

We have audited the financial statements of Exbury Gardens Limited for the year ended 31 October 2016 on pages five to twenty one. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective January 2015) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors Responsibilities set out on page six, the directors (who are also the trustees of the charity company) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 October 2016 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF EXBURY GARDENS LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Directors.

James Angus Burnett ACA (Senior Statutory Auditor)

for and on behalf of Martin and Company

Chartered Accountants and Statutory Auditors 25 St Thomas Street

Winchester Hampshire SO23 9HJ

Date: 2, of Ing 2017

### STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 OCTOBER 2016

	to the second	Unrestricted fund	Restricted fund	31.10.16 Total funds	31.10.15 Total funds
	/ Not	£	£	. <b>£</b>	£
	es				
INCOMING RESOURCES					
Incoming resources from generated					
Voluntary income	2	279,169	-	279,169	277,285
Investment income	3	51,325	-	51,325	48,380
Incoming resources from charitable	activities 4				550 447
Charitable Activities		536,541	-	536,541	550,447
Generated funds	*, * * *	183,891	<u> </u>	183,891	172,593
Total incoming resources		1,050,926	-	1,050,926	1,048,705
RESOURCES EXPENDED Charitable activities	5				
Charitable activities  Charitable Activities	, ,	1,081,998	_	1,081,998	1,050,215
Bank charges and interest		30,912	-	30,912	36,476
Governance costs		20,911	<del>-</del>	20,911	33,793
Governance costs	• • "		<del></del>	20,911	33,193
Total resources expended		1,133,821	-	1,133,821	1,120,484
		<u></u>	<del></del>		<del></del>
NET INCOMING/(OUTGOING) RESOURCES BEFORE TRANSFE	RS · · · · · · ·	(82,895)		(82,895)	(71,779)
Gross transfers between funds	. 18	240,780	(240,780)	<u> </u>	
Net incoming/(outgoing) resources	: 1 -	157,885	(240,780)	(82,895)	(71,779)
RECONCILIATION OF FUNDS					
Total funds brought forward	e stra	626,243	240,780	867,023	938,802
TOTAL FUNDS CARRIED FORWA	ARD	784,128	_	784,128	867,023

The notes form part of these financial statements

#### BALANCE SHEET AT 31 OCTOBER 2016

	Notes	31.10.16 £	31.10.15 £
FIXED ASSETS			
Tangible assets	. (	1,347,734	1,270,463
CURRENT ASSETS			
Debtors Cash at bank	11. 12 11. 12. 12	87,388 69,487	119,797 193,150
Casii at balik		<u> </u>	173,130
	t	156,875	312,947
CREDITORS			
Amounts falling due within one year	r 13 113	(650,822)	(627,680)
	•		
NET CURRENT ASSETS/(LIABI	LITIES)	(493,947)	(314,733)
	·		
TOTAL ASSETS LESS CURREN LIABILITIES	<b>IT</b>	853,787	955,730
LIABILITIES		633,767	955,750
CREDITORS Amounts falling due after more than	ona vaor 14	(69,659)	(88,707)
Amounts faming due after more than	one year 14	(02,032)	(86,707)
NET ASSETS		784,128	867,023
NEI ASSEIS		704,120	807,023
FUNDO	10		
FUNDS Unrestricted funds	18	784,128	626,243
Restricted funds			240,780
TOTAL FUNDS	) * *	784,128	867,023
	· · · · · · · · · · · · · · · · · · ·		

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies and with the Financial Reporting Standard for Smaller Entities (effective January 2015).

The financial statements were approved by the Board of Directors on ... Like the last and were signed or its behalf by:

D L de Rothschild -Director

The notes form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2016

#### 1. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements have been prepared on a going concern basis. The company is dependent on continued support from Exbury Gardens Trust. From discussions with the trustees of this charity the directors believe that adequate funds will continue to be made available to support the company during the next twelve months. On this basis, the directors consider it appropriate to prepare the financial statements on the going concern basis. The financial statements do not include any adjustment that would result from a withdrawal of support from Exbury Gardens Trust. Further discussion can be found in the directors' report.

#### Accounting convention

The financial statements of the charitable company have been prepared in accordance with the Charities SORP (FRSSE) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities (the FRSSE) (effective 1 January 2015)', the Financial Reporting Standard for Smaller Entities (effective January 2015) and the Companies Act 2006. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets.

#### Incoming resources

Incoming resources primarily consist of garden entrance fees relating to the opening of the garden. All income is recognised in the statement of financial activities when the conditions for receipt have been met and there is reasonable assurance of receipt. Rental income is recognised evenly over the period to which the payments relate

Income from donations and grants, including capital grants, is included in incoming resources when these are receivable, except as follows:

- when donors specify that donations and grants given to the charity must be used in future accounting periods, the income is deferred until those periods; and
- when donors impose conditions which have to be fulfilled before the charity becomes entitled to use such income, the income is deferred and not included in incoming resources until the pre-conditions for use have been met.

When donors specify that donations and grants, including capital grants, are for particular restricted purposes, which do not amount to pre-conditions regarding entitlement, this income is included in incoming resources of restricted funds when receivable.

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

#### 1. ACCOUNTING POLICIES - continued

#### Resources expended

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

#### Fund raising and publicity costs

Fund raising and publicity costs include advertising and expenditure relating to the attraction of further visitors to the garden.

#### Charitable activities

Direct charitable expenditure is considered to be expenditure which enables the company to further its objectives. Overhead expenditure is apportioned between direct charitable expenditure and other expenditure on the best estimate of management.

Research costs in connection with plant cataloguing are considered to relate to the furtherance of the objectives of the company and are therefore included in direct charitable expenditure.

#### Allocation and apportionment of costs

Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Long leasehold buildings and improvements - 4-20% per annum straight line Plant and machinery - 20% per annum reducing balance

Fixtures and fittings - 20-33% per annum straight line

Make a little 10 250/ as per amount straight the

Motor vehicles - 10-25% per annum reducing balance

Railway - 5-20% per annum straight line

Railway rolling stock - 5% per annum straight line

Freehold property is not depreciated and is held for use on a continuing basis in the company's activities.

Tangible fixed assets are stated at cost.

#### Taxation

The charity is exempt from corporation tax on its charitable activities.

#### Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the directors.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the Statement of Financial Activities on a straight line basis over the period of the lease.

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

#### 1. ACCOUNTING POLICIES - continued

#### Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

#### Investments

Investments in subsidiary undertakings are stated at cost less provision for permanent impairment.

#### 2. VOLUNTARY INCOME

	Exbury Gardens Trust Other donations received Gift aid		31.10.16 £ 174,000 19,120 86,049 279,169	31.10.15 £ 190,500 520 86,265 277,285
3.	INVESTMENT INCOME			
		A11	31.10.16	31.10.15
	Rents received		£ 51,325	£ 48,380
4.	INCOMING RESOURCES	FROM CHARITABLE ACTIVITIE	s	
			31.10.16	31.10.15
		Activity	£	£
	Garden entrance fees	Charitable Activities	536,541	550,447
	Railway and buggy income	Generated funds	159,312	141,739
	Special Events	Generated funds	16,013	17,903
	Sundry income	Generated funds	8,566	_12,951
			720,432	723,040

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

5.	CHARITABLE ACTIVITI	ES COSTS			
•				Support costs (See note 6)	Totals
	Charitable Activities	r ( ) ( ) ( ) ( )	£	£	£ 1,081,998
	Bank charges and interest		1,081,998	30,912	30,912
	Governance costs		<u> </u>	20,911	20,911
		1.0	1,081,998	51,823	1,133,821
6.	SUPPORT COSTS				
			Management £	Governance £	Totals £
	Bank charges and interest	· ep. y * C	30,912	* -	30,912
	Governance costs			20,911	20,911
		R ( 182 )	30,912	20,911	51,823
7.	NET INCOMING/(OUTGO	DING) RESOURCES			
	Net resources are stated after	charging/(crediting):			
		•		31.10.16 £	31.10.15 £
	Depreciation - owned assets	•• ,		177,859	162,434
•	Auditor's remuneration	· ·	•	9,800	16,819

### 8. DIRECTORS' REMUNERATION AND BENEFITS

There were no directors' remuneration or other benefits for the year ended 31 October 2016 nor for the year ended 31 October 2015.

53,129

42,496

#### Directors' expenses

Operating lease costs:

There were no directors' expenses paid for the year ended 31 October 2016 nor for the year ended 31 October 2015.

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

#### 9. STAFF COSTS

Wages and salaries Social security costs Other pension costs		31.10.16 £ 468,129 34,916 5,003	31.10.15 £ 445,803 37,084 6,023
	35 (A.)	508,048	488,910
The average monthly number o	f employees during the year was a		21.10.16
Sales and marketing		31.10.16 15	31.10.15
Operations and maintenance Administration	*	22 3	23 4
		40	44

No employees received emoluments in excess of £60,000 for 2016 or 2015.

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

10.	TANGIBLE FIXED ASS				
		i de la seconda de la companya de la seconda de la companya de la companya de la companya de la companya de la La companya de la co La companya de la companya del companya de la companya de la companya de la companya de la companya del companya de la companya d		Leasehold	Plant, machinery, fixtures, fittings and
			Freehold property £	buildings and improvements £	motor vehicles £
	COST At 1 November 2015 Additions Disposals	Marked Mark Andrews	505,254 19,347	1,657,872 161,119	228,487 61,031 (2,135)
	At 31 October 2016	1 4 A A	524,601	1,818,991	287,383
	DEPRECIATION At 1 November 2015 Charge for year	athag tag and a t	25,254 	1,273,450 122,818	154,808 24,924
	At 31 October 2016		25,254	1,396,268	179,732
	NET BOOK VALUE At 31 October 2016		499,347	422,723	107,651
	At 31 October 2015		480,000	384,422	73,679
		4 + 1.4 4 - 1.4	Fixtures and fittings £	Railway rolling stock £	Totals
	COST At 1 November 2015 Additions Disposals	Esperant Control	2,119,395 15,768	513,515 - -	5,024,523 257,265 (2,135)
	At 31 October 2016		2,135,163	513,515	5,279,653
	DEPRECIATION At 1 November 2015 Charge for year		2,070,786 9,326	229,762 20,791	3,754,060 177,859
	At 31 October 2016	talen, fr	2,080,112	250,553	3,931,919
	NET BOOK VALUE At 31 October 2016	1737 17	55,051	262,962	1,347,734
	At 31 October 2015		48,609	283,753	1,270,463

All assets of material value are held for use on a continuing basis in the company's activities.

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

#### 11. FIXED ASSET INVESTMENTS

Although No. 2015 Sign Steel S	Shares in group undertakings £
MARKET VALUE At 1 November 2015 and 31 October 2016	110,000
PROVISIONS At 1 November 2015 and 31 October 2016	110,000
NET BOOK VALUE At 31 October 2016	
At 31 October 2015	<del></del>

There were no investment assets outside the UK.

The company's investments at the balance sheet date in the share capital of companies include the following:

## Exbury Gardens Retail Limited

Nature of business: Dormant

. . . . . .

Class of share:

holding

Ordinary

101

Exbury Gardens Retail Limited has been excluded from consolidation on the grounds of immateriality as it is a dormant company.

### 12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

•		31.10.16 £	31.10.15 £
Trade debtors	• • • •	17,020	14,081
Amounts due from	n related parties	5,237	26,995
Other debtors		65,131	78,721
	the first of the second of the	87,388	119,797
13. CREDITORS: A	MOUNTS FALLING DUE WITHIN ONE	YEAR	
		31.10.16	31.10.15
		£	£
Working capital le	oan – Rothschild Bank	500,000	500,000
Trade creditors	4.7 <b>v</b> 2	17,355	36,275
Taxation and soci	al security	42,844	20,283
Other creditors		90,623	71,122
		650,822	627,680

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

14. CREDITOR	S: AMOUNTS	S FALLING DUE	AFTER MORE THAN ONE YEAR
--------------	------------	---------------	--------------------------

	31.10.16	31.10.15
	£	£
Tea Rooms loan	69,659	88,707

#### 15. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

		31.10.16 £	31.10.15 £
Expiring: Within one year	** y * \	17,280	36,200
Between one and five years		21,980	-
In more than five years	+ <b>+</b> +;	24,900	1,448
		64,160	37,648

#### 16. SECURED DEBTS

The following secured debts are included within creditors:

		31.10.16	31.10.15
		£	£
Bank loans	• • •	569,659	588,707

The company has a loan of £500,000 from Rothschild Bank for the provision of working capital, included in creditors due in less than one year in note 13. It is secured against investments held by Exbury Gardens Trust, a connected charity see page 5.

The company has a loan from HSBC plc for the purposes of funding part of the costs of Mr Eddy's Tearooms refurbishment project, included in creditors due in more than one year in note 14. The loan is repayable over 15 years at a rate of 1.3% over LIBOR and is secured against freehold property known as Gatewood Farmhouse, a property owned personally by Mr D L de Rothschild, a Director of the Company.

### 17. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	$\cdot \cdot \cdot \cdot \cdot \cdot \cdot$			31.10.16	31.10.15
	\$15°	Unrestricted fund	Restricted fund	Total funds	Total funds
		£	£	£	£
Fixed assets		1,347,734	-	1,347,734	1,270,463
Current assets	$x_{ij} + ix_{ij}$	156,875	-	156,875	312,947
Current liabilities		(650,822)	-	(650,822)	(627,680)
Long term liabilities		(69,659)	<del></del>	<u>(69,659</u> )	(88,707)
		<u>784,128</u>	<del>-</del>	784,128	867,023

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

#### 18. MOVEMENT IN FUNDS

	e Length West V	At 1.11.15	Net movement in funds £	Transfers between funds £	At 31.10.16 £
Unrestricted funds General fund		626,243	(82,895)	240,780	784,128
Restricted funds Restricted fund		240,780	-	(240,780)	-
TOTAL FUNDS	14 - 15	867,023	(82,895)	*** 	784,128
Net movement in funds, ir	ncluded in the above a	are as follows:			
	eren er	· ·	Incoming resources	Resources expended £	Movement in funds £
Unrestricted funds General fund			1,050,926	(1,133,821)	(82,895)
TOTAL FUNDS			1,050,926	(1,133,821)	(82,895)

### Transfers between funds

During the year ended 31 October 2016, £240,780 was transferred from the restricted fund to the unrestricted fund. The brought forward restricted fund was related to historic projects that are all now complete.

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

#### 19. RELATED PARTY DISCLOSURES

During the year the company received unrestricted donations from the directors, their close family or organisations connected to them as follows:

	Unrestricted	Unrestricted
	2016	2015
	£	£
Exbury Gardens Trust	174,000	190,500
Estate of the late Renée Robeson	10,000	-
Mrs K J Agius (Director)	7,500	-

In addition income was received by the company for staff and office services supplied to the directors, their close family or organisations connected with them as follows:

6 F. C.	2016	2015
	£	£
Did Data Milati		
D L de Rothschild (Director)	1,915	4,769
Miss C H de Rothschild (Director)	1,173	2,343
N D de Rothschild (Director)	6,868	1,162
Mrs CJL de Rothschild (Director)	12	147
M A P Agius (Director)	-	469
Mrs K J Agius (Director)	1,272	-
Executors of E L de Rothschild (deceased)	4,604	2,652
Exbury Estate Partnership (N D and D L de Rothschild - Directors)	54,565	77,918
Exbury Gardens Trust	594	677

During the year, expenditure was made by the Company on invoices received from directors, their close family or organisations connected with them for services supplied as follows:

	2016	2015
	£	£
Executors of E L de Rothschild (deceased)	· -	550
Exbury Estate Partnership (N D and D L de Rothschild - Directors)	71,463	56,095
Glasshouse Limited (Family trust funded property)	-	1,079

The company is liable to pay £1 per annum to the Exbury Gardens Trust for rent of the Gardens.

Included within the above are service occupancy lease costs from Exbury Estate for the following properties:

•	₹% :	2016	2015
	;	£	£
1 The Bothy	755	11,500	7,500
2 The Bothy	to the second	8,300	7,000
2 The Crescent		9,500	7,000
Ramblers		5,100	5,100
Blacklands Farm House	· * .	10,800	9,600
Ivy Cottage		4,328	=

# NOTES TO THE FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED 31 OCTOBER 2016

#### 19. RELATED PARTY DISCLOSURES

Year end balances arising from these transactions:

	2016	2015
<i>:</i>	£	£
In debtors (note 12)		
D L de Rothschild (Director)	396	329
Miss C H de Rothschild (Director)	236	279
N D de Rothschild (Director)	-	6,460
M A P Agius (Director)	(142)	-
Mrs K J Agius (Director)	254	236
Executors of E L de Rothschild (deceased)	519	800
Exbury Estate Partnership (N D and D L de Rothschild - Directors)	3,408	16,611
Exbury Gardens Trust	866	32
In creditors: due within one year (note 13)		
Mrs K J Agius (Director)	-	142
Exbury Estate Partnership (N D and D L de Rothschild - Directors)	9,193	9,004

### 20. LEGAL STATUS

The company is limited by guarantee and does not have any share capital. The guarantors are present directors of the company. Each director is liable up to a maximum of £1. The company was registered as a charity, number 801349, on 24 April 1989.