REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2013



Registered in England and Wales

- Company Number 2324869
- Charity Number 1000328

# SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

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## REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

#### Auditors

haysmacintyre Fairfax House 15 Fulwood Place London WC1V 6AY

## **Investment Managers**

Aberdeen Fund Management Ltd One Bow Churchyard London EC2M 9HH

## **Investment Advisors**

Barnett Waddingham 138 Cheapside London EC2V 6BW

### **Property Managers**

Fletcher King Stratton House Stratton Street London WIX 5FE

#### **Bankers**

Barclays Bank plc 62/64 High Street Watford WD17 2BT

## **Solicitors**

Herbert Smith Exchange House Primrose Street London EC2A 2HS

Charles Russell 8-10 New Fetter Lane London EC4A 1RS

Bevan Kidwell 2nd Floor Baird House 15-17 St Cross St London EC1N 8UW

DLA Piper Victoria Square House Birmingham B2 4DL

## Registered Office

14 Upton Road Watford WD18 0JT

### **Board Members**

A Cook - Chairman

S Ball (appointed 26/09/12)
J Bolton (retired 27/03/13)

D Byrne
A Connelly
I Gray
J Greenwell
D Haywood
A Imrie
J Maier

L Minella (appointed 02/01/13)

I Mukerjee T Scouler H Scullion

S Sillars (appointed 10/10/12)

M Stewart

#### **Chief Executive**

S Sillars

## REPORT AND CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

## REPORT OF DIRECTOR TRUSTEES

## REFERENCE AND ADMINISTRATIVE DETAILS

The Science, Engineering and Manufacturing Technologies Alliance ("Semta") is a company limited by quarantee (company number 2324869) and does not have share capital. It is a registered charity (charity number 1000328) governed by its memorandum and articles of association. The charity owns 100% of the allotted ordinary share capital of five trading subsidiaries who covenant their taxable profit to the charity

The members of the Board who held office during the year were

A Cook - Chairman

S Ball - Group Finance Director

(appointed 26/09/12) (retired 27/03/13)

J Bolton

D Byrne<sup>1</sup>

A Connellv<sup>2</sup>

1 Gray3

J Greenwell D Haywood

A Imrie<sup>4</sup>

J Maier

L Minella

(appointed 02/01/13)

1 Mukerjee<sup>5</sup> T Scouler

H Scullion

S Sillars - Group Chief Executive

(appointed 10/10/12)

M Stewart<sup>6</sup>

- 1 Member of the Audit Committee
- Member of the Investment Committee 2
- Member and Chairman of the Audit Committee 3
- Member and Chairman of the Remuneration and Nomination Committee and member of the Audit 4 Committee
- 5 Member and Chairman of the Investment Committee
- Member of the Remuneration and Nomination Committee 6

The Chief Executive, professional advisors and registered office of the charity are listed on page 2

## STRUCTURE, GOVERNANCE AND MANAGEMENT

The Charity is governed by a Board of employer, trade body and trade union representatives. The members of the Board are trustees of the charity and also directors for the purposes of company law

The Board meets quarterly to review progress against the agreed business plan and agree on future strategy Responsibility for the management of the business is delegated to the Chief Executive

There are three committees which submit reports to the full Board

- **Investment Committee**
- **Audit Committee**
- Remuneration and Nomination Committee

As directors of the company, the Board members are responsible for overseeing the company's business in a manner consistent with its charitable objectives. They are also guarantors to the company The key internal financial control procedures are summarised as follows

In October 2012, Sarah Sillars (OBE) was appointed as Chief Executive for the Semta Group, and together with Stephen Ball (Finance Director) also joined the Board

## REPORT AND CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

## REPORT OF DIRECTOR TRUSTEES (Continued)

The key subsidiaries are Excellence Achievement & Learning Limited (EAL - an examination awarding body) and Metskill Limited (which holds a Skills Funding Agency contract for apprentice training)

#### Control environment

There is a clear organisational structure with well defined lines of responsibility and delegation of appropriate levels of authority

## Risk management

Business strategy and business plans are reviewed by the Board Detailed appraisals are undertaken and financial implications evaluated prior to all capital expenditure and projects. Risk assessments are considered by the Audit Committee and the Board

## **Financial Reporting**

A comprehensive system of budgets and forecasts is in place, with quarterly monitoring and reporting of actual results against targets to the Board

## **Control Procedures and Monitoring Systems:**

Authority levels, procedures and other systems of internal financial control are documented, applied and subject to Internal Audit and review by the Audit Committee, which is chaired by a Semta Board member and has members who are suitably qualified representatives from Industry. The Audit Committee meets twice yearly with the external auditors to discuss audit planning and the results of their audit work. The auditors can meet the Audit Committee in private session as part of this process.

#### Investment.

The investment management is delegated to a professional investment management firm, Aberdeen Asset Management, supported by an independent advisor Barnet Waddingham. The Investment Committee's role, chaired by a Semta Board Member and supported by members who are suitably qualified representatives from Industry, is to review the performance of the investment managers and make recommendations to the Board on investment policy.

## Remuneration:

Senior managers' remuneration is governed by the Remuneration and Nomination Committee which is chaired by a Semta Board member and has members who are suitably qualified representatives from industry

## **Appointment of Board Members:**

The appointment of Board members, for a maximum of three terms of three years, is made by members on the recommendation of the Remuneration and Nomination Committee

New Board members undergo an induction to brief them on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, Semta's strategy and recent financial performance and the Committees and decision making process. Board members are encouraged to attend appropriate external training events where these will facilitate the undertaking of their role.

## **PUBLIC BENEFIT**

Like all other registered UK charities Semta operates for the public benefit, which is to increase take up of high quality, easily accessible, training programmes which match the need of employers. By improving skill levels in its workforce, the sector's UK businesses become increasingly competitive which benefits the economy as a whole

In agreeing this statement of public benefit the Board confirm that they have paid due regard to the Charity Commission guidance. The charity's activities and achievements are set below

## REPORT AND CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

## **REPORT OF DIRECTOR TRUSTEES (Continued)**

### **OBJECTIVES AND ACTIVITIES**

The objects of the charity are to promote and advance the education, training and skills development of the current and future UK workforce in the Science, Engineering and Manufacturing Technologies sectors

#### Activities include but are not limited to

- Consultation with employers as to their current and future skills needs
- Provision and accreditation of training packages
- Management of apprentice training
- Facilitation of engagement between employers and educators

Our mission for 2012/13 was "to address the sectors skills needs, providing expertise to improve performance and growth"

Our strategy was to create a sustainable, well respected organisation by

- Delivering value enhancing training solutions for employers
- Developing deeper client relationships and growing our client base
- Developing new markets for high quality education and training at home and abroad
- Strengthening our position as a valued partner of UK Commission for Employment and Skills, governments and other stakeholders

## To achieve this strategy we set out to

- Build sustainable service business (Develop, promote and market Semta's values proposition, Achieve sustainable, profitable EAL growth, Support a high quality provider network to deliver for employers)
- Increase Investment in Skills (Support employers to take ownership of training, Partner with UK Commission for Employment and Skills and government to identify high impact solutions which improve skills investment)
- Define, high quality, flexible training (Expand the take-up of apprenticeships, Develop and grow the apprenticeship service)
- Equip the organisation with resources and skills to deliver (Implement the IT Strategy, Implement the strategic workforce plan)

## **ACHIEVEMENTS AND PERFORMANCE**

During the year, the Group made substantial progress in adjusting the way it operates in order to respond to the policy changes introduced by the Department for Business Innovation and Skills. The transition away from being funded by grants for core activities to submitting bids and competitive tenders to support innovative activities which result in sustainable outcomes for the sector became fully effective in April 2012.

The key achievements of the group during the year have been

- Enhancing employer engagement to deliver upskilling activity
- Increasing the number of apprentices both in the sector and in training through the Semta academy
- Income growth in awarding through EAL

## Some of the details are as follows

Through our employer engagement work we have directly supported the recruitment of some 1,330
apprentices within the Advanced Manufacturing Engineering (AME) sector 927 of these apprentice
starts are with employers who have ceased to recruit apprentices or have never previously recruited

## REPORT AND CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

## **REPORT OF DIRECTOR TRUSTEES (Continued)**

- Supported 1,134 supply chain companies to produce a Skills for Growth plan, with work on-going with these companies
- Directly leveraged an increase of employer cash investment in skills through the new graduate and apprentice jobs totalling £5 7m in wages to date
- Facilitated 200 unemployed graduates gaining employment with small to medium sized companies (SMEs) by offering £1,000 grants to employers
- Worked with SMEs to recruit their very first STEM graduates 64 have been recruited to date with a further 200 places identified
- Developed the Skills element of the Aerospace Industrial Strategy
- Provided engineering and STEM careers advice to over 17,500 students through partner events
- Growing the number of students in our apprenticeship training provider which at the end of March 2013 was responsible for 750 learners
- Successful delivery of agreed outcomes under the first year of the Universal Services contract, including
  the launch of Higher Apprenticeships which will be the key tool in facilitating training of the engineers of
  the future
- Worked in partnership with the National Apprenticeship Service to deliver support to their programme of delivering current and future frameworks
- Continued to drive achievement of the Semta Apprenticeship Ambition, which is around 24% ahead of target
- Certificating over 145,000 learners by EAL
- Delivery of outstanding service for EAL customers illustrated by a top quartile customer satisfaction score when externally surveyed
- EAL building key strategic partnerships in the UK and Overseas, including a new alliance with NICEIC, collaborations with Weldability-Sif Foundation and the Welding Industry Institute, and closer links with International partners
- Continued to be accredited for ISO9000 and Investors in People
- · Ofsted and Ofqual regulatory compliance

## FINANCIAL REVIEW

The Consolidated Statement of Financial Activities for the year ended 31<sup>st</sup> March 2013 (page 12) shows a net increase in funds of £2,278,000 after property revaluation and investment gains. A surplus after exceptional costs has been delivered for the first time in over 5 years.

This was despite 2012/13 being the first financial year in which the organisation did not receive a financial core contract to operate as a Sector Skills Council from the UK Commission for Employment and Skills All Government income was generated through bids contracted following competitive tendering processes

The key drivers of the financial result were

- Delivery of outcomes for the sector through projects funded by the Employer Investment Fund, Growth and Innovation fund and Universal Services
- Increasing the number of apprentices trained under the Skills Funding Agency contract in Metskill
- Achieving an 8% increase in turnover for EAL
- · Continuing to develop more sustainable income streams through successful employer engagement
- Generating the full benefits of previous years cost reduction programmes and the continuing drive to identify further efficiencies
- Investment in replacing an ageing and inefficient IT infrastructure

The Group result is an operating surplus of £1,611,000 (2011/12 deficit of £227,000)

The Group result after all exceptional costs is a surplus of £769,000 (2011/12 deficit of £998,000)

## REPORT AND CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

The Charity's funding is derived from supporting activities which address the productivity and skills development needs of employers and employees within Semta's remit. As a Sector Skills Council, Semta enters into contracts with the various funders to deliver agreed specific objectives to benefit employers in the sector.

## REPORT OF DIRECTOR TRUSTEES (Continued)

The five trading subsidiaries produced a net **surplus** of £2,037,000 (2011/12 net **surplus** of £2,233,000) after exceptional costs of £245,000 (2011/12 Nil)

The results of the trading subsidiaries are detailed in Note 2(b)

The annual results were impacted by the following exceptional charges

## **Restructuring Costs**

Included in the Semta Group's Income and Expenditure statement as an exceptional item is a restructuring charge of £842,000 (2011/12 £771,000) relating both to the redundancy and related costs arising from ongoing changes required in the organisation to react to the funding landscape

### **RESERVES POLICY**

The Board's policy, reviewed annually, is to maintain reserves at a level designed to generate circa £1,000,000 income per annum, to support the charitable activities of Semta, and to cover those specific liabilities not matched by specific assets plus 6 months normal operating expenditure related to our activities as a Sector Skills Council The General Reserve at the end of March 2013 was £28,719,000 (2011/12 £26,441,000) an **increase** in the year of £2,278,000 (2011/12 **decrease** £502,000)

## **INVESTMENT POLICY**

The Board's policy, reviewed annually, requires its investments to be managed actively in line with an agreed approach which ensures that appropriate levels of targeted risk is adopted and return is achieved

The performance benchmark target set for the investment managers is to outperform an index of wage price inflation + 4%, gross of fees. The return is measured over a three year rolling period with the last three years return at 10.1% compared to benchmark of 5.5%. The performance of the portfolio is reviewed quarterly by the Investment Committee in conjunction with the investment managers. Market performance is monitored by Barnett Waddingham who provide reports to the Committee every quarter.

The Investment Fund generated an investment income of £827,000 (2011/12 £788,000) The overall investment Fund increased by £2,823,000 during 2012/13, net of a cash draw down of £500,000 during the year to support working capital

## PLANS FOR FUTURE PERIODS

Under the leadership of our new Chief Executive, we have reviewed and re-stated our strategic intent -

We will be a financially sustainable not for profit organisation, operating within our Charitable Objectives, with an optimised organisation structure, culture and cost base. We will be the provider of choice for STEM employers, training and awarding organisation of value adding skills, products and services.

Our Mission is further clarified to become -

We will ensure that the UK has the advanced manufacturing skills it needs to improve its performance in the global economy. This will be achieved by working with, and uniting, industry, educators and government in employer-driven skills enhancement.

## REPORT AND CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

## **REPORT OF DIRECTOR TRUSTEES (Continued)**

Specific objectives on financial sustainability, future corporate structure, commercial opportunities, efficiency and cost effectiveness, influencing, investment in sector up-skilling, re-invigorate marketing and communications, engaging our workforce and providing intelligence to stakeholders underpin this intent and mission

Semta's trading subsidiaries will continue to contribute to the improvement of the Sector's skills and their profits will contribute to the delivery of the charity's objectives

### **DIRECTORS AND OFFICERS LIABILITY INSURANCE**

As permitted under the Companies Act 2006 and under the company's articles of association, the charitable company has maintained insurance in respect of directors and officers liabilities incurred in connection with the discharge of their duties

## STATEMENT OF TRUSTEE (BOARD MEMBER) RESPONSIBILITIES

The trustees (who are also directors of Semta for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and group and of the incoming resources and application of resources, including the income and expenditure, of the charitable company and group for that period. In preparing these financial statements, the trustees are required to

- Select suitable accounting policies and then apply them consistently,
- Observe the methods and principles in the Charities SORP,
- · Make judgements and estimates that are reasonable and prudent,
- State whether applicable UK Accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy, at any time, the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as we are aware

- There is no relevant audit information of which the charitable company's auditor is unaware, and
- The trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

# SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE REPORT AND CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2013

REPORT OF DIRECTOR TRUSTEES (Continued)

### **RISK REVIEW**

The Board has considered the major external business risks to which the group is exposed and where possible strategies have been developed to mitigate those risks. The Risk Register is regularly reviewed by the Audit Committee and strategic risks are reported to the Board. Investment risk is managed by the Investment Committee in conjunction with the group's investment and advisors.

The key external risks are currently -

- Failure to win Employer Ownership of Skills bids, made in March 2013 in conjunction with major employers
- Failure to achieve planned growth in apprentice learners across the sector and through Semta's training provider
- An increase to the pension deficit reducing funds available for investment

Mitigating actions are in place

### **AUDITORS**

In accordance with the Companies Act 2006, a resolution will be proposed at the Annual General Meeting that haysmacintyre will be reappointed as auditors to the company for the ensuing year

By order of the Board

Depsall

Stephen Ball Company Secretary Semta

14 Upton Road Watford WD18 0JT

4<sup>th</sup> June 2013

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS AND TRUSTEES OF SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE

We have audited the financial statements of Science, Engineering and Manufacturing Technologies Alliance for the year ended 31 March 2013 which comprise the Consolidated Statement of Financial Activities including the Income and Expenditure Account, the Group and Charity Balance Sheets, the Group Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinion we have formed

## Respective responsibilities of trustees and auditor

As explained more fully in the Trustee (Board Member) Responsibilities Statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the trustees, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Director Trustees' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and charitable company's affairs as at 31 March 2013 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Director Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of trustees' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Bernie Watson, Senior Statutory Auditor, For and on behalf of haysmacintyre, Statutory Auditors

4 Jun

2013

Fairfax House 15 Fulwood Place London WC1V 6AY

## CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2013

### INCOME AND EXPENDITURE

	Note	2013 £'000	2012 £'000
Incoming resources			
Incoming resources from generating funds Income from trading subsidiaries	2	12,314	11,139
Investment Income	6	827	788
Incoming resources from charitable activities Externally funded projects Sector Skills Council contract		4,554 -	895 1,817
Other		361	124
Total incoming resources		18,056	14,763
Resources expended			
Cost of generating funds Expenditure of trading subsidiaries	2	10,032	8,906
Interest charges Total cost of generating funds		<u>6</u> 10,038	<u>10</u> 8,916
Charitable activities Improving access to learning & encouraging people into careers in the sector Promoting and representing the sector Developing and supporting occupational standards		3,964 621	3,317 730
and learning frameworks Research into skills gaps and shortages		1,509 253	1,606 3 <b>61</b>
	5	6,347	6,014
Governance costs		60	60
Total resources expended		16,445	14,990
Net outgoing resources before other recognised gains and losses and exceptional items		1,611	(227)
Other recognised gains and losses Exceptional items	10	<u>(842)</u> 769	(771) (998)
Realised and unrealised loss on property revaluation Realised and unrealised gains on investments	8 9	(1,011) 2,520	- 496
Net movement in funds	16	2,278	(502)
Fund balance at 1 April 2012	16	26,441	26,943
Fund balance at 31 March 2013		28,719	26,441

All gains and losses recognised in the year are included in the Statement of Financial Activities. All activities are continuing

The notes on pages 17 - 28 form part of these accounts

## SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE (Company Number 2324869) GROUP BALANCE SHEET AS AT 31 MARCH 2013

	Note	2013 £'000	2012 £'000
FIXED ASSETS	_	0.000	0.700
Tangible assets	8 9	2,906 27,406	3,700 24,583
Investments	9	27,400	24,300
		30,312	28,283
CURRENT ASSETS			
Stocks	12	21	33
Debtors - amounts failing due within one year	13	3,437	2,680 143
Debtors - amounts falling due after one year	13	98 664	1,388
Bank and cash balances		004	1,300
		4,220	4,244
CREDITORS Amounts falling due within one year	14	(5,710)	(5,981)
Tanbana ianing day main one year			
NET CURRENT LIABILITIES		(1,490)	(1,737)
TOTAL ASSETS LESS CURRENT LIABILITIES		28,822	26,546
CREDITORS - amounts falling due after one year	14	(103)	(105)
NET ASSETS		28,719	26,441
FUNDS AND RESERVES			
<u>Unrestricted Funds</u> General Reserve	16	28,719	26,441
		28,719	26,441

The financial statements were approved by the Board on 4 June 2013 and are signed on its behalf by

I Gray Board member

Chairman

The notes on pages 17 - 28 form part of these accounts

## SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE (Company Number 2324869) CHARITY BALANCE SHEET AS AT 31 MARCH 2013

	Note	2013 £'000	2012 £'000
FIXED ASSETS Tangible assets Investments Investment in subsidianes	8 9 11	2,525 27,406	3,098 24,583 810
	-	29,931	28,491
CURRENT ASSETS Debtors - amounts falling due within one year	13	4,321	2,812
Debtors - amounts falling due after one year Bank and cash balances	13	98	143
	-	4,419	2,955
CREDITORS Amounts falling due within one year	14	(5,631)	(4,714)
NET CURRENT LIABILITIES	-	(1,212)	(1,759)
CREDITORS - amounts falling due after one year	14	-	-
NET ASSETS	=	28,719	26,732
FUNDS AND RESERVES			
<u>Unrestricted Funds</u> General Reserve	16	28,719	26,732
	-	28,719	26,732

The financial statements were approved by the Board on 4 June 2013 and are signed on its behalf by

A Cook Chairman

I Gray Board member

The notes on pages 17 - 28 form part of these accounts

## SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE (Company Number 2324869) GROUP CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

	Note	2013 £'000	2012 £'000
Net cash outflow from operating activities	a)	(848)	(458)
Returns on investments and servicing of finance investment income received Drawdown from investments  Net cash inflow from returns on investments and servicing of finance		827 796 1,623	788 443 1,231
Capital expenditure and financial investment Payments to acquire investments Payments to acquire tangible fixed assets Receipts from the sale of investments  Net cash inflow/(outflow) from capital expenditure and financial investments	ent	(4,933) (397) 3,831 (1,499)	(1,374) (52) 2,637
NET INCREASE / (DECREASE) IN CASH	c)	(724)	1,984
Represented by Net cash inflow / (outflow)	b)	(724)	1,984

## NOTES TO THE GROUP CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013 (continued)

	(continued)		2013 £'000	2012 £'000
a)	Reconciliation of net incoming resources to net cash inflow from operating activities			
	Net incoming resources (includes exceptional items) Investment income Depreciation Loss on sale of fixed assets Increase / (decrease) in creditors (Increase)/ decrease in debtors (Increase) / decrease in stock  Net cash inflow/(outflow) from operating activities		769 (827) 182 (273) (712) 12	(998) (788) 278 3 280 784 (17)
b)	Analysis of net funds			
	Bank balance	At 1 April 2012 £'000	Cash flow €'000	At 31 March 2013 £'000
c)	Reconciliation of net cash flow to movement in net funds			
	Increase in cash in the period Continuing activities			£'000 (724)
	Movement in net funds in the period			(724)
	Net funds at 1 April 2012  Net funds at 31 March 2013			1,388

#### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013

#### 1 ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards and have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and with the exception that investments are carried at market value. The financial statements have been prepared in accordance with the Statement of Recommended Practice, 'Accounting and Reporting by Charities' (SORP 2005) issued in March 2005.

All of the expenditure incurred by the Science, Engineering and Manufacturing Technologies Alliance is for charitable purposes

#### Financial statements

Consolidated financial statements have been prepared in respect of Science, Engineering Manufacturing Technologies Alliance and its wholly owned subsidianes for the year to 31 March 2013. In accordance with Section 408 of the Companies Act 2006 a separate statement of financial activities for the charity has not been presented.

#### Incoming resources

income represents the amount receivable for the period but excludes value added tax

#### Resources expended

Resources expended are included in the Statement of Financial Activities on an accruals basis, inclusive of any VAT which cannot be recovered. Certain expenditure is directly attributable to specific activities and has been included in those cost categories. Support costs which cannot be directly allocated are apportioned across the categories on the basis of an estimate of the proportion of time spent by staff on those activities.

Governance costs for the charity include the external audit fee and an assessment of the time spent undertaking company secretarial responsibilities

### Sale of properties

Sales of properties are recognised upon legal completion of the contract

#### Tangible fixed assets

## (a) Group occupied properties

Freehold properties and properties on leases with twenty years and over to run at the balance sheet date, which are occupied by group companies for the purpose of trading, are revalued at least every five years and the resultant valuation is included in the balance sheet unless the surplus or deficit is immaterial

## (b) Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation in equal instalments over the expected useful lives of each class of asset, from the date on which the assets are brought into use. The expected useful lives are as follows.

	Years
Long leasehold buildings occupied by group companies	40
Freehold buildings occupied by group companies	40
Improvements to freehold buildings	40
Office furniture	10
Plant	10
Machinery and equipment	5
Computer equipment & applications	3

#### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

#### 1 ACCOUNTING POLICIES (continued)

#### **Property costs**

Refurbishment costs and repairs are written off in the year they are incurred. Where a leased property becomes vacant, and assignment without loss is unlikely, the future obligations relating to the lease, less the estimated future income stream, are provided for in full. Ongoing expenses are also taken into account

#### Fixed asset investments

Investments are stated at market value as 31 March 2013 Realised and unrealised gains and losses are released or charged to the consolidated Statement of Financial Activities in the year in which they arise

The investment in subsidiaries is stated at the lower of cost and net asset value

#### Stocks

Saleable publications are valued at the lower of production cost and net realisable value

#### Grants

Grants in respect of capital expenditure are treated as deferred income which is credited to the Consolidated Statement of Financial Activities by instalments over the expected useful economic life of the related assets on a basis consistent with the depreciation policy

Grants to other organisations are agreed as part of the Business Planning process. The cost is charged to the Statement Of Financial Activities in the period to which the grant relates.

#### **Fund accounting**

The general reserve comprises those monies which may be used towards furthering the charitable objects at the discretion of the Board

#### **Operating Leased assets**

Operating lease rentals are charged to the Consolidated Statement of Financial Activities on a straight line basis over the lease period

## Pensions

Semta is a participating employer in the ITB Pension Funds, which are constituted as defined benefit schemes. As a member of the multi-employer scheme Semta is not required to comply with the provisions of FRS 17. Pension contributions are charged to the Consolidated Statement of Financial Activities so as to spread the regular cost of pensions and related benefits over employees' working lives.

NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

## 2 INCOMING RESOURCES AND NET MOVEMENT IN FUNDS

#### a) Analysis of income

The group has only one class of activity. The majority of group activities are conducted in the United Kingdom

Excellence Achievement & Learning Limited (EAL) conducted business with centres outside the UK totalling £39,635 in the year (2012 £51,413)

Investment income represents the income from the investment portfolio and interest on cash balances

Externally funded projects income represents the contribution to Semta for staff time spent on projects funded by the UK government

Sector Skills Council income is from the UK Commission for Employment and Skills (UKCES) for undertaking Semta's role as a Sector Skills Council

Other income represents the charge to Semta customers for services provided by the charity

Income from trading subsidiaries represents the turnover of the chanty's trading subsidiaries included in Semta's accounts

#### b) Results of trading subsidiaries

The Chanty owns 100% of the allotted ordinary share capital of the following companies which are incorporated in the UK

Excellence Achievement & Learning Ltd (EAL) is the awarding body for vocational qualifications primarily in the engineering sector

Training Properties Limited manages the remaining property interest owned but not occupied by the group

Training Publications Limited ceased active trading on 31 March 2005

MetSkill Limited provides services to businesses in the UK metals industries, which aim to achieve measurable and sustainable improvements in business performance

National Skills Academy For Manufacturing Limited provides services to develop and implement national standards for manufacturing skills All the companies covenant their taxable profits to Semta. A summary of the trading results included in the group accounts is shown below

Audited accounts have been filed with the Registrar of Companies

	EAL	Training Properties Limited	Training Publications Limited	MetSkill Limited	National Skills Academy for Manuf Limited	2013 Total	2012 Total
	£'000	900.3	£'000	£'000	£'000	£'000	£'000
Income	9,633	20	2	2,649	9	12,314	11,139
	9,633	20	2	2,649	9	12,314	11,139
Materials and external charges	1,709		-	1,731	9	3,449	1,996
Staff costs	2 973	-	-	108	19	3,100 44	2,933 108
Depreciation	32	-	-	12 787	-	3,439	3,869
Other operating charges	2,628	22	1	161	-	3,438	3,009
	7,342	22	11	2,638	28	10,032	8,906
Operating surplus / (deficit)	2,291	(2)	1	11	(19)	2,282	2,233
Exceptional Items	245	-	_	_	-	245	=
Interest receivable	-	-	-	-	•	•	-
Net surplus / (deficit)	2,046	(2)	1	11	(19)	2,037	2,233
Gift Aid to Semta	(2,046)			(11)	-	(2,057)	(2,196)
Gift Aid to Semta 11/12	(290)	-	-	`-	•	(290)	9
<del></del>	(290)	(2)	1		(19)	(310)	46

### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

### 3 HISTORICAL COST NET MOVEMENT IN FUNDS

3	HISTORICAL COST NET MOVEMENT IN FUNDS	2013 £'000	2012 £'000
	Net incoming resources	1,611	(227)
	Differences between historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount	-	•
	Historical cost surplus on ordinary activities	1,611	(227)
4	STAFF COSTS		
		2013	2012
		£'000	£'000
	Wages and salanes	7,312	6,904
	Social security costs	646	586
	Other pension costs	408	434
		8,366	7,924

Included in staff costs is £446,000 (2012 £381,000) relating to early retirements and redundancy costs and charged to Exceptional Items per note 10

The average monthly number of persons employed during the year was as follows

	2013 No	2012 No
Training Services Support Services	155 17	143 18
	172	161

#### Trustee's remuneration

During the year, in accordance with the Articles of Association of the charity, payments were made to certain trustees, consisting of £20,000 to the Chairman, £65,500 to the Interim Chief Executive for her executive responsibilities whilst a trustee, £88,556 to the Chief Executive for her executive responsibilities whilst a trustee and £51,094 to the Finance Director for his executive responsibilities whilst a trustee In 2012, the Chairman received £20,000 The Chief Executive and Finance Director are members of the ITB pension scheme. No other trustees received any remuneration. The total amount of expenditure reimbursed to Board members in respect of expenses incurred on the charity's activities was £10,203 (2012. £10,080)

## **Emoluments of employees**

The number of employees whose emoluments as defined for taxation purposes exceeded £60,000 per annum during the period

- '	2013	2012
£60 001 - £70,000	12	14
£70,001 - £80,000	5	5
£80,001 - £90,000	3	2
£90 001 - £100,000	-	1
£100,001 - £110,000	1	1
£110,001-£120,000	-	1
£120 001 - £130,000	3	1
£150,001 - £160,000	1	-
£160,001 - £170,000	1	-
£170,001 - £180,000		1
Total	26	26

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

## 5 NET INCOMING RESOURCES

The net incoming resources is arrived at after charging/	(crediting) the following	ng		2013 £'000	2012 £'000
Hire of equipment Auditors' remuneration Operating lease rentals-motor vehicles Depreciation (all owned assets)				13 26 266 182	18 26 275 278
Auditors remuneration includes £11,950 in respect of the Fees in relation to non audit services were £8,435 (2012)		charity (2012 £	(12,000)		
Analysis of charitable activities		2013			2012
	Staff No's	Direct costs £'000	Support costs £'000	Total costs £'000	Total costs £'000
Improving access to learning Promoting and representing the sector	40 7	2,899 435	1,065 186	3,964 621	3,317 730
Developing and supporting occupational standards and learning frameworks Research into skills gaps and shortages	16 3	1,083 172	426 81	1,509 253	1,606 361
	66	4,589	1,758	6,347	6,014

Support costs have been allocated across the charitable activities based on average full-time equivalent headcount in the charity, as this basis is consistent with the use of the resources

6	INVESTMENT INCOME	2013 £'000	2012 £'000
	Income from fixed asset investments	827	788
		827	788

### 7 TAXATION

Sernta is a registered charity and therefore is not liable for income tax or corporation tax on income derived from its charitable activities, as it falls within the various exemptions available to registered charities

### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

## 8 TANGIBLE FIXED ASSETS

Land and Buildings £'000	Freehold Improvements £'000	Plant and machinery £'000	Office furniture & equipment £'000	Total £'000
3 640	340	298	2 781	7,055
3,040		200		397
-	-	-	-	•
(1,011)	-	•	-	(1,011)
2,629	346	296	3,172	6,441
				3,355
71 -	8 -	18	-	182
495	107	236	2,699	3,537
2,134	239	60	473	2 906
3,216	240	7 <u>7</u>	167	3,700
	Buildings £'000 3,640 - (1,011) 2,629 424 71 - 495	Buildings Improvements £'000  3,640 - 6 6 (1,011) - 2,629 346  424 99 71 8	Buildings Improvements £'000  3,640 340 296  - 6 -	Buildings Improvements £'000 £'000  3,640 340 296 2,781 - 6 - 391

Freehold and long leasehold land and buildings were valued at 31 March 2013 by Fletcher King, Chartered Surveyors, at open market value. The deficit of £1,011,000 ansing from the revaluation was taken to the revaluation reserve.

Fixed assets with a cost of £4,837,000 (2012 £5,273,000) and accumulated depreciation of £2,312 000 (2012 £2,175,000) are held for chantable purposes

The historic cost and depreciation of land and buildings that have been revalued would be

	2013	2012
	£.000	£'000
Cost	3,331	3,331
Depreciation	(495)	(432)
	2,836	2,899
The net book amount of land and buildings comprises		
	2013	2012
	£'000	£'000
Freehold	1,450	2,060
Long leasehold	684	1,156
	2,134	3,216
		<del></del>

The Charity's bankers, Barclays Bank Pic, have a charge over its freehold premises as security for the charity's overdraft facility

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

## 8 TANGIBLE FIXED ASSETS (continued)

TANGIBLE FIXED ASSETS (continued)	Freehold Land and buildings £'000	Freehold Improvements £'000	Plant and machinery £'000	Office fumiture & equipment £'000	Total £'000
Charity					
Cost or valuation					
At 1 April 2012	3,040		296		5,273
Additions	-	6	-	338	344
Disposals	-	-	-	-	-
Revaluation	(780)	-	•	-	(780)
At 31 March 2013	2,260	346	296	1,935	4,837
Depreciation					
At 1 April 2012					2,175
	59	8	18	52	137
Disposais					
At 31 March 2013	411	107	229	1,565	2,312
NET BOOK AMOUNT					
At 31 March 2013	1,849	239	67	370	2,525
At 31 March 2012	2,688	241	85	84	3,098
	Charity  Cost or valuation At 1 April 2012 Additions Disposals Revaluation  At 31 March 2013  Depreciation At 1 April 2012 Charge for the year Disposals  At 31 March 2013  NET BOOK AMOUNT  At 31 March 2013	Charity   Cost or valuation	Freehold Land and buildings   Freehold buildings   Freehold Improvements £'000	Freehold   Land and buildings   Improvements   Freehold   Plant and machinery   £'000   £'000   £'000   £'000	Freehold   Freehold

Freehold land and buildings were last valued at 31 March 2013 by Fletcher King, Chartered Surveyors, at open market value. The deficit of £780,000 ansing from the revaluation was taken to the revaluation reserve.

The cost and accumulated depreciation at 31 March 2013 includes fully depreciated assets at historical cost of £1,103,101 (2012 £918,205)

#### NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

#### 9 FIXED ASSET INVESTMENTS

Group	and	charity
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Group and chanty	2013 £'000	2012 £'000
Balance 1 April 2012 at Market Value Additions at cost	23,548 <b>4</b> ,933	24,315 1,374
Disposals at opening market value or cost if during the year (proceeds £3,831,000 realised profit £145,000)  Unrealised gain (loss) on revaluation	(3,686) 	(2,816) 675 23,548
Cash awaiting investment	99	1,035
Balance at 31 March 2013 at Market Value	27,406	24,583
Historical cost of investments	22,089	21,276

Realised gain & loss on investments of £2,520,000 is calculated by adding the realised profit on disposals of £145,000 and the unrealised gains of £2,512,000 less £137,000 of retrospective performance based fees from Aberdeen Asset Managers

Included in investments are the following which represent more than 5% by value of the total fund

Aberdeen Charity Select Global Ex UK Equity Fund	6,626	6,824
Aberdeen Charity Select Bond	4,737	3,538
Aberdeen Charity Select UK Equity Fund	10,717	11 166
Aberdeen Orbita Cap Return Fund	1,535	-

The Trustees have appointed Aberdeen Asset Management ("Aberdeen") as the investment Fund Managers. The funds are held in a number of pooled funds established by Aberdeen and provide the Group with exposure to the Equity Market.

## 10 EXCEPTIONAL ITEMS

EAGEFRONAL TEMO	2013 £'000	2012 £'000
Re-structure costs	842 842	771 771

Included in the Semta Group's Income and Expenditure statement as an exceptional item is a restructuring charge of £842,000 (2012 £771,000) which consists of staff costs per note 4 of £446,000 (2012 £381 000) and non-staff costs of £396,000 (2012 £390,000)

## SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE (Company Number 2324869) NOTES TO THE FINANCIAL STATEMENTS - 31 March 2013 (continued)

#### 11 INVESTMENT IN SUBSIDIARIES

	2013 £'000	2012 £'000
Charity		
Shares at cost	5,980	5,980
Long term loan	2,771	2,771
	8,751	8,751
<u>Provision</u> Balance brought forward Re-valuation of investment in subsidiaries	(7,941) (810)	(7,941)
Closing Balance at 31 March 2013		810

The provision is to write down SEMTA's investment in its subsidiary companies

The charity owns 100% of the allotted ordinary share capital of the following subsidiaries

### Excellence Achievement & Learning Limited

A company registered in England and Wales which provides the assessment systems for awarding vocational qualifications primarily in the engineering sector and acts as the awarding body for those qualifications

#### MetSkill Limited

A company registered in England and Wales whose principal activity is the provision of training services for apprentices

### National Skills Academy for Manufacturing Limited

A company registered in England and Wales which develops and implements national standards for manufacturing skills delivery, consolidates and validates the providers network

## Training Properties Limited

A company registered in England and Wales which operates as property managers and investors within Great Britain Training Publications Limited

A company registered in England and Wales which operated a publishing and printing operation within Great Britain and ceased active trading on 31 March 2005

## SCIENCE, ENGINEERING AND MANUFACTURING TECHNOLOGIES ALLIANCE (Company Number 2324869) NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

## 12 STOCKS

	Group		Charity	
	2013 £'000	2012 £'000	2013 £'000	2012 £'000
Resaleable publications	21	33	-	-
	21	33	·	-

## 13 DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Chanty	
	2013 £'000	2012 £'000	2013 £'000	2012 £'000
Trade debtors	1,974	1,801	170	438
Amounts owed by subsidiary undertakings	•	-	2,799	2,118
Other debtors	17	20	17	14
Taxation	144	187	103	128
Prepayments	283	226	213	114
Accrued Income	1,019	446	1,019	-
	3,437	2,680	4,321	2,812

### DEBTORS AMOUNTS FALLING DUE AFTER ONE YEAR

	Gro	Group		Charity	
	2013 £'000	2012 £'000	2013 £'000	2012 £'000	
Other debtors	98	143	98	143	
	98	143	98	143	

The amounts for 2013 and 2012 represent the net present value of the sale proceeds for the share capital of Cleveland Training Centre

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

## 14 CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Charity	
	2013 £'000	2012 £'000	2013 £'000	2012 £'000
Trade creditors	806	1,019	519	451
Taxation and social security	197	260	197	185
Other creditors	186	59	64	59
Bank overdraft	-	-	3,933	2,751
Accruals	1,316	1,052	408	681
Deferred Income	3,205	3,591	510	587
	5,710	5 981	5,631	4,714

EAL 'deferred income' of £2,629,959 (2012 £2,918,923) relating to certification, is fully asset backed

### CREDITORS AMOUNTS FALLING DUE AFTER ONE YEAR

	Group		Charity	
	2013 £'000	2012 £'000	2013 £'000	2012 £'000
Unsecured loan notes	91	91	-	-
Deferred income - capital grant	12	14	-	•
	103	105	-	

## 15 OBLIGATIONS UNDER LEASE AGREEMENTS

At 31 March 2013 the group has annual lease commitments as follows

	2013		2012	
Expiry Date	Land and Buildings £'000	Other £'000	Land and Buildings £'000	Other £'000
Less than one year	19	19	8	74
Two to five years	63	154	112	112
Over five years	12	-	12	=
	94	173	132	186

NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2013 (continued)

#### 16 FUNDS AND RESERVES

General Reserve		
	2013	2012
	£'000	£,000
Group		
At 1 April 2012	26 441	26,943
Net movement in funds	2,278	(502)
110111	28 719	26 441
At 31 March 2013	20113	
Chanty		
At 1 April 2012	26 732	27,282
Realised and unrealised gains on investments	2,518	501
Realised and unrealised loss on property revaluation	(780)	-
Gift Aid relating to 11/12	290	•
Re-valuation of investment in subsidianes	(810)	-
Profit for the year	769	(1 051)
At 31 March 2013	28,719	26,732

The parent chantable company's profit for the year amounted to £769,000 (2012 loss £1,051,000)

#### 17 CAPITAL COMMITMENTS

There was no material expenditure contracted but not provided for, nor any expenditure approved by Board members but not yet contracted

#### 18 PENSION COMMITMENTS

The Group contributes to a Defined Benefit final salary pension scheme that is managed by the ITB Pension funds. It is a multi-employer pension scheme and other former Industry Training Boards are also participating employers of the pension scheme. The pension scheme is funded by pension contributions from both the participating employers and their employees and is managed by the legally appointed trustees of the ITB Pension Funds In the case of Semta the funding is provided by a combination of both the Semta Group and chantable company and their employees. The Government Actuary has advised that the scheme is a multi-employer scheme where each participating employer is unable to identify its share of the underlying assets and liabilities in the scheme on a consistant and reasonable basis. Accordingly under FRS 17 the scheme has been treated as a defined contribution scheme for the purposes of these accounts. The employer contribution costs to the Semta Group and chantable company was £408,000 (2011/12 £434,000). At the close of the year the outstanding employee & employer pension contribution amounted to £63,068.

There are 139 members in the defined benefit pension scheme

The pension scheme has one section - the 2007 section

Overall contribution rates (both employer & employee elements) for the section of the scheme is determined on the advice of the Government Actuary using the prospective benefits method

Employer contribution rates for the year to 31 March 2013 were as follows

2007 section members 7 69

The most recent pension scheme triennial valuation was conducted as at 31 March 2010 and identified an overall deficit of £76 3m Pension scheme assets were valued at £581 5m, a funding level of 87% (2007 100%) On a solvency basis the funding level was 71% (2007 84%)

Key assumptions in the valuation included

	2010	2007
	Valuation	Valuation
Rate of return in excess of salary growth	1 2%	1 7%
Real yield on over 15 year gilts	0 7%	1 2%
Expected remaining lifetime in years (normal health pensioners)		
Men		
Age 65 now	24 2	22 1
Age 65 in 20 years	26 1	24 3
Women		
Age 65 now	26 6	25 0
Age 65 in 20 years	28 6	27 1

Semta Group's share of the £76 3m deficit after adjusting for the benefit of a £3 3m pension credit reserve was £4 8m. The pension scheme Deficit Recovery Plan agreed with the Trustees of the ITB Pensions Fund included the payment of 50% (£2 4m) of the deficit on 1st January 2011 and the £2 4m balance plus interest in four equal annual instalments commencing 1 July 2014

The ITB Pension Funds has advised participating employers of their 'Section 75' liability if they were to withdraw from the scheme
The 'Section 75' liability for Semta Group as at 31 March 2012 is estimated to be £33 6m. As Semta have no plans to withdraw from the scheme
the contingent liability has not been provided for in the accounts.

#### 19 LIABILITY OF MEMBERS

The charity is constituted as a company limited by guarantee in the event of the charity being wound up members are required to contribute an amount not exceeding £1

## 20 RELATED PARTY TRANSACTIONS

Due to the nature of the chanty most trustees will be associated with organisations which may have a financial relationship with the chanty Opportunity is given for disclosure of any financial or other interest prior to any Board discussions. There are no specific discloseable related party transactions where trustees or close family or associates have a direct personal interest.