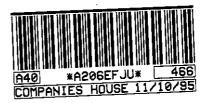
SERCO INTERNATIONAL LIMITED

ANNUAL REPORT AND ACCOUNTS

31 DECEMBER 1994



A company registered in England and Wales, number 2324094

SERCO INTERNATIONAL LIMITED

Financial Results 1994 "at a glance"

<u> </u>	
	£'000
Turnover	49,723
Operating profit	3,339
Income from Associates	300
Profit before Interest and Tax	3,639
PBIT as percent of sales	7.3%
Average employees	1,373

Gross Seg	mental Profits by Region		
		£'000	
-	Europe	3,329	
-	UK	2,607	
-	Middle East & Africa	1,519	
-	Other, including Canada	529	
		·	
То	tal Gross Segmental Profits	7,684	

DIRECTORS' REPORT TO BE PRESENTED TO THE SIXTH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS

The Directors present herewith their Annual Report and Accounts for the year ended 31 December 1994.

ACTIVITIES

Serco International Limited and its subsidiary companies and associated undertakings provide a wide range of services, including airport facilities management and other aviation-related services, computer support and estate management services, aviation and other training and education development.

REVIEW OF DEVELOPMENTS

The beginning of the year saw the creation of the Serco International Group as the result of a significant reorganisation of Serco Group plc.

Serco International Limited commenced trading, and acquired its subsidiary companies with effect from January 1st 1994. During the year, the subsidiary, Serco International BV, was created in the Netherlands and Serco-IAL Limited acquired Thompson-Hickling Aviation Inc., an aviation services company in Canada, now renamed Serco Aviation Services Inc. The structure of the companies within the Group has subsequently been reviewed and revised. This restructuring, which will continue into 1995, will develop a structure of legal entities in each country in which we do business, and will support the continual growth of the Group.

Serco International is currently funded entirely from Intra-Group debt, primarily from the parent company, Serco Group plc. It is our intention to review this arrangement and to establish an ongoing level of capitalisation during 1995.

Profits for the Group, including associates, at £3,639,000 (1993 - £nil) were fully in line with expectations and represented quality growth in each of the subsidiary companies. In its first year of trading, Serco International has applied a significant level of resources to research and marketing in new markets, including mainland Europe and the Middle East. These efforts are expected to generate growth in revenue and profits for next year and beyond.

The level of retained profits reflects a high tax charge arising from group tax relief paid for at a rate in excess of the UK corporation tax rate, as explained in note 8 to the Accounts. This level of tax charge is not expected to be repeated in future years.

The majority of Serco International's earnings are overseas, giving rise to currency exposures. Group policy is to establish planning levels of profit, and then to use the derivatives market to reduce earnings volatility, and, where possible, to fix earnings at or above plan exchange rates. Derivatives are used to reduce trading risk, and not in a speculative manner.

The Directors look forward to 1995 as a year of solid revenue and earnings growth.

The Consolidated Profit and Loss Account of Serco International Limited and its subsidiaries for the year ended 31 December 1994 is set out on page 5.

DIVIDEND AND TRANSFER TO RESERVES

The directors do not propose the payment of a dividend (1993 - £nil).

Retained profits of £791,000 (1993 - £nil) have been transferred to reserves.

DIRECTORS' REPORT TO BE PRESENTED TO THE SIXTH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS

FIXED ASSETS

Tangible fixed assets of the Company and its subsidiaries are detailed in note 9 to the Accounts.

Investments of the Group and the Company are detailed in note 10 to the Accounts. Group assets include the land and buildings of Southall occupied by support staff of Serco International Limited, Serco Limited and Serco Systems Limited, and the Bailbrook Training College, near Bath.

EMPLOYEE INVOLVEMENT

Managers are tasked with developing employees' awareness of factors affecting the business and matters concerning them as employees and noting employees' views so that they can be taken account of in making decisions which may affect them or the business. Regular meetings are held with employee representatives where trade unions or staff associations are recognised or where works councils are constituted.

EMPLOYMENT OF DISABLED PERSONS

Full and fair consideration is given to applications for employment made by disabled persons having regard to their aptitude and ability. Appropriate training is arranged, including retraining of employees who have become disabled.

CHARITABLE AND POLITICAL CONTRIBUTIONS

During the year the Group has made contributions amounting to £8,750 (1993 - £nil) to charitable organisations. No contributions were made for political purposes.

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

Directors' and officers' liability insurance has been purchased by the Group during the year.

DIRECTORS

The following Directors served during the year:

	Appointed	Resignea
FCMA	12 March 1994	
FCMA	12 March 1994	
MBA	12 March 1994	
	12 March 1994	
	1 May 1994	
	•	12 March 1994
FCA FCT F INST D		12 March 1994
	FCMA MBA	FCMA 12 March 1994 MBA 12 March 1994 12 March 1994 1 May 1994

Details of Directors' interests in the shares of Serco Group plc are shown in note 4 to the Accounts. None of the Directors have any beneficial interest in the shares of the Company, or any other Group company.

AUDITORS

Touche Ross & Co. have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

DIRECTORS' REPORT TO BE PRESENTED TO THE SIXTH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS

DIRECTORS' RESPONSIBILITIES

Company Law requires the Directors to prepare Accounts for each financial year which give a true and fair view of the state of affairs of the Company and the Group as at the end of the financial year and of the profit or loss of the Group for that period. In preparing those Accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the Accounts on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the Accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Board of Directors and signed on behalf of the Board:

R.P. HOGBIN, FCMA, ACIS

Secretary

Serco House Hayes Road Southall Middlesex UB2 5NJ

28 February 1995

AUDITORS' REPORT TO THE MEMBERS OF SERCO INTERNATIONAL LIMITED

We have audited the Accounts and Notes on pages 5 to 31 which have been prepared under the accounting policies set out on pages 9 to 11.

Respective responsibilities of directors and auditors

As described on page 3 the Company's Directors are responsible for the preparation of Accounts and Notes. It is our responsibility to form an independent opinion, based on our audit, on those Accounts and Notes and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination on a test basis, of evidence relevant to the amounts and disclosures in the Accounts and Notes. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the Accounts and Notes and of whether the accounting policies are appropriate to the Company's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Accounts and Notes are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Accounts and Notes.

Opinion

In our opinion the Accounts and Notes give a true and fair view of the state of affairs of the Company and the Group as at 31 December 1994 and of the profit of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Touche Ross & Co.

Chartered Accountants and Registered Auditors

) oudle lossel

Hill House

1 Little New Street

London

EC4A 3TR

28 February 1995

CONSOLIDATED PROFIT AND LOSS ACCOUNT

for the year ended 31 December 1994

	Note	1994 £'000	1994 £'000	1993 £'000	1993 £'000
Turnover Continuing operations		-		-	
Acquisitions		49,723		-	
Total Turnover	3		49,723		-
Cost of sales	2		(41,578)		
Gross profit			8,145		-
Administrative expenses	2		(4,806)		-
Operating profit					
Continuing operations		-		-	
Acquisitions		3,339			
		3,339		-	
Total operating profit	3		3,339		-
Income from shares in associated undertakings			300		-
Interest receivable	5		792		-
Interest payable and similar charges	6		(127)		
Profit on ordinary activities before taxation	7		4,304		-
Tax on profit on ordinary activities	8		3,513		
Retained profit for the financial year	20		791		-

CONSOLIDATED BALANCE SHEET			
at 31 December 1994		1994	1993
	Note	£'000	£'000
FIXED ASSETS			
Tangible assets	9	8,124	-
Investments	10	1,345	-
			
		9,469	_
		7,707	
CURRENT ASSETS			
Stocks	11	109	-
Debtors	12	11,193	-
Amounts owed by associated undertakings		52	-
Amounts owed by group companies	16	665	-
Cash at bank and in hand		3,811	-
		15,830	-
CREDITORS: AMOUNTS FALLING DUE			
WITHIN ONE YEAR			
Bank loans and overdrafts - secured		667	-
Trade creditors	16	1,185 1,074	-
Amounts owed to group companies Other creditors including taxation	10	1,074	-
and social security	13	2,185	-
Accruals and deferred income		8,315	-
		13,426	-
NET CURRENT ASSETS		2,404	
NET CURRENT ASSETS		2,101	
			
TOTAL ASSETS LESS CURRENT LIABILITIES		11,873	-
CREDITORS: AMOUNTS FALLING DUE AFTER	1.4	10,096	
MORE THAN ONE YEAR PROVISIONS FOR LIABILITIES AND CHARGES	14 15	6,824	- -
PROVISIONS FOR LIABILITIES AND CHARGES	13	0,02-	
		(5,047)	-
		<u></u>	-
CAPITAL AND RESERVES	18	_	_
Called up share capital Goodwill written off	19	(5,717)	-
Profit and loss account	20	670	-
Tront and ross account			
EQUITY SHAREHOLDERS' FUNDS		(5,047)	
These Accounts and Notes were approved	4		
by the Board of Directors on 28 February 1995		(// //	()
and signed on behalf of the Board:		l/l_{l}	\backslash
K.S. BEESTON)	1 Xt7-	か . リV	
P.S. McKOEN) Directors) 1	
,	_		

BALANCE SHEET at 31 December 1994			
	Note	1994 £'000	1993 £'000
FIXED ASSETS Tangible assets Investments	9 10	115 17,571	-
		17,686	
CURRENT ASSETS Stocks Debtors Amounts owed by group companies Cash at bank and in hand	11 12 16	122 7,834 12	- - -
		7,968	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR Bank overdrafts - secured		346	
Trade creditors Amounts owed to group companies Other creditors including taxation	16	13 14,938	-
and social security Accruals and deferred income	13	55 274	- -
		15,626	-
NET CURRENT LIABILITIES		(7,658)	<u>-</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		10,028	-
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	14	10,019	-
PROVISIONS FOR LIABILITIES AND CHARGES	15	60	
		(51)	-
CAPITAL AND RESERVES Called up share capital Profit and loss account	18 20	- (51)	-
EQUITY SHAREHOLDERS' FUNDS		(51)	-
These Accounts and Notes were approved by the Board of Directors on 28 February 1995 and signed on behalf of the Board:	M		
K.S. BEESTON) P.S. McKOEN) Directors		JV	

CONSOLIDATED STATEMENT OF RECOGNISED GAINS AND LOSSESFor the year ended 31 December 1994

	1994 £'000	1993 £'000
Profit for the financial year	791	-
Currency translation differences on foreign	(121)	-
currency net investments		
Total recognised gains and losses relating to the year	670	•

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

1. ACCOUNTING POLICIES

These Accounts have been prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

Accounting convention

These Accounts have been prepared under the historical cost convention as modified by the revaluation of the main freehold properties.

Basis of consolidation

The Group Accounts consolidate the Accounts of the Company and of its subsidiaries made up to 31 December in each year for the periods they are owned by Serco International Limited. Goodwill arising on the acquisition of subsidiaries and associated undertakings is immediately written off to reserves.

Depreciation

Depreciation is provided on a straight-line basis at rates which, in the opinion of the Directors, will reduce the assets to their residual value over their estimated useful lives.

The principal annual rates used are:

Freehold buildings

Machinery

Motor vehicles

Furniture

Office weekings

2.5%

18% - 50%

18% - 50%

Office machines 20%
Leased equipment Higher rate produced by lease term

or useful life

Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes an appropriate proportion of direct material and labour.

Long term contracts

Long-term contract balances represent costs incurred on specific contracts, net of amounts transferred to cost of sales in respect of work recorded as turnover by reference to the value of the work carried out to date. No profit is recognised until the contract has advanced to a stage where the total profit can be assessed with reasonable certainty. Provision is made for the full amount of foreseeable losses on contracts. Advance payments are included in creditors to the extent that they exceed the related work in progress.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

1. ACCOUNTING POLICIES (continued)

Deferred Taxation

Deferred taxation is provided at the anticipated tax rates on timing differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the Accounts to the extent that it is probable that a liability or asset will crystallise in the future.

Investments

Investments held as fixed assets are stated at cost less provision for any permanent diminution in value.

Investment in associated undertakings

In the Consolidated Accounts, investments in associated undertakings are accounted for using the equity method of accounting. The Consolidated Profit and Loss Account includes the Group's share of the profits before taxation and the attributable taxation of the associated undertakings. In the Consolidated Balance Sheet, the investment in the associated undertakings is shown as the Group's share of the net assets of the associated undertakings less provision for any permanent diminution in value.

Basis of translation of foreign currencies

Transactions of UK companies denominated in foreign currencies are translated into sterling at the rates ruling at the date of the transactions. Amounts receivable and payable in foreign currencies at the balance sheet date are translated at the rates ruling at that date and any differences arising are taken to the profit and loss account.

The Accounts of overseas subsidiary companies and associated undertakings are translated into sterling at the closing rates of exchange at the balance sheet date and the difference arising from the translation of the opening net investment at the closing rates is taken directly to reserves.

Pension costs

Retirement benefits to employees of Group companies are funded by contributions from Group companies and employees. Payments are made to trust funds which are financially separate from the Group in accordance with periodic calculations by consulting actuaries. The expected cost to the Group of pensions is charged to the profit and loss account so as to spread the cost of pensions over the service lives of employees in the schemes in such a way that the cost is a substantially level percentage of current and expected future payroll cost.

Turnover

Turnover represents net sales of goods and services sold to third parties.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

1. ACCOUNTING POLICIES (continued)

Leases

Assets obtained under finance leases are capitalised at their fair value on acquisition and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding. Rentals are charged to the profit and loss account in equal annual amounts.

Contract termination provisions

In appropriate cases where permanent staff are employed on long term fixed period contracts, contract termination provisions are set up and include redundancy costs based on current legislation.

2. COST OF SALES AND ADMINISTRATIVE EXPENSES

	Cost	Cost of Sales		Cost of Sales Administrat Expenses		
	1994 £'000	1993 £'000	1994 £'000	1993 £'000		
Acquisitions	41,578	-	4,806	-		

Serco International Limited commenced trading and acquired its subsidiary companies with effect from 1 January 1994.

3. SEGMENTAL REPORT

In the opinion of the Directors the turnover and profit of the Group is attributable entirely to the provision of facilities management services. No split by activity is, therefore, believed to be appropriate.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

3. SEGMENTAL REPORT (continued)

Geographical Segments 1994 Acquisitions TURNOVER	United Kingdom £'000	Europe £'000	Middle East & Africa £'000	Other £'000	Total £'000
Turnover by destination Sales to third parties	13,056	18,702	14,566	3,399	49,723
Turnover by origin Total sales Inter-segment sales	17,602	15,652	13,264	3,205	49,723
Sales to third parties	17,602	15,652	13,264	3,205	49,723
PROFIT BEFORE TAXATION Segment profit	2,607	3,329	1,286	462	7,684
Common costs					(4,345)
Operating profit					3,339
Net interest receivable					665
					4,004
Income from shares in associated undertakings	-	-	233	67	300
Group profit before taxation	·		···		4,304
NET ASSETS Segment net assets	11,903	(90)	(4,434)	(3,292)	4,087
Unallocated assets					(10,479)
					(6,392)
Group share of the net assets of associated undertakings	-	-	1,257	88	1,345
Total net assets					(5,047)

This segmental report shows the impact of the acquisition during the year of Serco-IAL Limited, Serco Europe Limited, Serco Servizi Srl, Serco Education Limited, Serco Southall Services Limited and Thompson-Hickling Aviation Inc.

There was no trading in the prior period, therefore no comparatives for the year ending 31 December 1993 have been shown.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

Directors emoluments:	1994 £'000	1993 £'000
Directors' fees Other emoluments	- 260	-
	260	-
Remuneration of the Chairman		
(who was also the highest paid Director)	88	-

The number of other Directors whose remuneration fell within the ranges below was:

	1994	1993
	Number	Number
£ Nil - £5,000	3	1
£50,001 - £55,000	2	-
£55,001 - £60,000	1	-

A director of Serco International Limited held an interest in the Ordinary Shares of 2p each fully paid of Serco Group plc as shown below. Mr G Bryden is also a director of Serco Systems Limited and his interests are shown in the notes to the accounts of that company. No other directors held an interest in the shares of Serco Group plc or any other group companies.

	1 January 1994 or date of appointment		31 Decer	nber 1994
	Shares	Options	Shares	Options
K.S. Beeston	-	*140,000		140,000
* Restated for the 4 for 1 capitalisation	issue on 30	March 1994.		
			1994	1993
Employee costs including directors:			£'000	£'000
Wages and salaries			27,881	-
Social security costs			1,853	•
Other pension costs			592	-
			30,326	-
				

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES (continued)

	1994 Number	1993 Number
Average number of persons employed in the provision of services:	1,373	2
5. INTEREST RECEIVABLE	1994 £'000	1993 £'000
Short term deposits	192	-
Amounts receivable from group companies	600	-
		·
	792	<u>-</u>
6. INTEREST PAYABLE AND SIMILAR CHARGES	1994	1993
On liabilities repayable within five years:	£'000	£'000
Bank loan and overdrafts	54	_
Finance leases	3	-
Amounts payable to group companies	70	
	127	-

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

7. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	1994	1993
	£'000	£'000
Profit on ordinary activities before taxation		
is after charging:		
Rentals under operating leases:		
Hire of plant and machinery	664	-
Rental of property	1,136	-
Depreciation on tangible fixed assets:		
Owned	652	-
Assets held under finance leases	5	-
Auditors' remuneration	60	-
Other fees paid to Touche Ross & Co.	19	_

Further fees of £78,000 have also been paid to Touche Ross & Co. in respect of acquisitions of subsidiary companies where costs have been charged as part of the cost of acquisition.

8. TAX ON PROFIT ON ORDINARY ACTIVITIES

The taxation charge on the results of the year is made up as follows:	1994 £'000	1993 £'000
United Kingdom Corporation Tax at 33%	634	-
based on the profit for the year Less: Double taxation relief	(363)	-
Group relief	2,239	.
Overseas taxation	1,100	-
Adjustment in respect of prior years	(97)	-
Share of associated undertakings' tax charge	-	-
	3,513	

The tax charge is high in relation to the profits for the year as a result of deferred tax asset timing differences for which no credit has been taken, higher rates of overseas taxation and payment for group relief at a rate in excess of the UK corporation tax rate.

No provision for deferred taxation is required.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

9. TANGIBLE FIXED ASSETS

GROUP	Freehold land and buildings £'000	Machinery, motor vehicles, furniture and equipment £'000	Total £'000
Cost or valuation: At 1 January 1994	-	-	-
Subsidiaries acquired	6,177	4,709	10,886
Transfer to/from Group undertakings	-	461	461
Capital expenditure	268	813	1,081
Disposals	(27)	(567)	(594)
Exchange differences	-	(18)	(18)
At 31 December 1994	6,418	5,398	11,816
Accumulated Depreciation: At 1 January 1994			
Subsidiaries acquired	8	3,350	3,358
Provided during the year	91	566	657
Transfer to/from Group undertakings	-	243	243
Disposals	(8)	(545)	(553)
Exchange differences	. -	(13)	(13)
At 31 December 1994	91	3,601	3,692
Net book values:			
At 31 December 1994	6,327	1,797	8,124
At 31 December 1993	-		
			

The cost of motor vehicles held under finance leases at 31 December 1994 was £38,137 (1993 - £nil). The accumulated depreciation provided for those assets at 31 December 1994 was £16,134 (1993 - £nil).

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

9. TANGIBLE FIXED ASSETS (continued)

COMPANY	Machinery, motor vehicles, furniture and equipment £'000
Cost or valuation: At 1 January 1994	-
Capital expenditure	79
Transfers from group undertakings	75
Disposals	-
At 31 December 1994	154
Accumulated Depreciation: At 1 January 1994	-
Provided during the year	12
Transfers from group undertakings	27
Disposals	-
At 31 December 1994	39
Net book values:	-
At 31 December 1994	115
At 31 December 1993	<u>.</u>

The cost of motor vehicles held by the Company under finance leases at 31 December 1994 was £38,137 (1993 - £nil). The accumulated depreciation provided for those assets at 31 December 1994 was £16,134 (1993 - £nil).

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

10. INVESTMENTS HELD AS FIXED ASSETS

The following information is limited to principal undertakings because full disclosure would result in excessive length.

Group

(a) At 31 December 1994 Serco International Limited directly held all of the allotted share capital of the following principal subsidiaries:

	Allotted shares	Country of incorporation /registration	Operates principally in
Serco-IAL Limited (formerly International Aeradio Limited)	11,500,000 Ordinary Shares of £1 each	England and Wales	United Kingdom/ Europe/ Middle East
Serco Europe Limited (formerly Serco Space Services Limited)	5,000 Ordinary Shares of £1 each	England and Wales	Europe
Serco Education Limited	2 Ordinary Shares of £1 each	England and Wales	USA / Far East / Europe
Serco Southall Services Limited	2 Ordinary Shares of £1 each	England and Wales	United Kingdom
Serco International BV	2,510 Ordinary Shares of Dutch FL 100 each	Netherlands	Europe

(b) At 31 December 1994, Serco-IAL Limited directly held all of the allotted share capital of the following principal subsidiaries, namely:

	Allotted shares	Country of incorporation /registration	Operates principally in
Serco Aviation Services Inc. (formerly Thompson-Hickling Aviation Inc.)	2,000 Class A Common Shares of Can. \$1 each	Canada	Canada
International Aeradio (Hong Kong) Limited	10,000 Ordinary Shares of HK \$1 each	Hong Kong	Hong Kong

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

10. INVESTMENTS HELD AS FIXED ASSETS (continued)

(c) At 31 December 1994, Serco Europe Limited directly held all of the allotted share capital of the following principal subsidiary, namely:

	Allotted shares	Country of incorporation /registration	Operates principally in	
Serco Services GmbH	10 Ordinary Shares of DM 1,000 each	Germany	Germany	

(d) At 31 December 1994, Serco International B.V. held all of the allotted share capital of the following principal subsidiaries, namely:

·	Allotted shares	Country of incorporation /registration	Operates principally in
Serco Servizi Srl	90 Ordinary Shares of 1 million Lira each	Italy	Italy
Serco France Sarl	500 Ordinary Shares of FF 100 each	France	France
Serco GmbH	50 Ordinary Shares of DM 1,000 each	Germany	Germany
Serco Facilities Management B.V.	2,850 Ordinary Shares of Dutch FL 100 each	Netherlands	Netherlands

(e) At 31 December 1994, Serco-IAL Limited directly held part of the allotted share capital of the following principal undertakings:

	Allotted shares	% Held	Investments as at 31 December 1994 £'000
Principal associated undertal and operating principally in I	• -		
Aeradio Technical Services WLL	400 Ordinary Shares of BD 100 each	49%	652

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

10. INVESTMENTS HELD AS FIXED ASSETS (continued)

Investments as at 31 December 1994

1994 £'000

Allotted shares

% Held

Principal associated undertaking registered and operating principally in The United Arab Emirates:

International Aeradio

100 Ordinary Shares

49%

606

(Emirates) LLC

of DHS 10,000 each

(f) At 31 December 1994, Serco Aviation Services Inc. held a 50% share of an unincorporated joint venture with Monenco Consultants Limited, operating principally in Canada. This has been treated as an associate in these financial statements. 87

The above information is limited to principal undertakings because full disclosure would result in excessive length.

(g) Investments in associated and other undertakings:

£'000

At 1 January 1994

Dividends receivable

1,350

Additions on acquisition of subsidiaries

(186)

Foreign exchange translation differences

(81)

Retained profits

262

At 31 December 1994

1,345

- (h) At 31 December 1994, Serco Europe Limited had a branch in France, and Serco Education Limited had a branch in the USA.
- (i) At 31 December 1994, Serco-IAL Limited had branches in Abu Dhabi, Bahrain, Dubai, Ras Al Khaimah, and Sharjah.
- (j) All the subsidiaries of Serco International Limited and the associated undertakings are engaged in the provision of services.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

10. **INVESTMENTS HELD AS FIXED ASSETS** (continued)

(k) Acquisition - Serco-IAL Limited (formerly International Aeradio Limited) and Group undertakings.

All the issued share capital of Serco-IAL Limited was acquired on 1 January 1994 for consideration of £17,262,527 fully satisfied by way of a loan account with Serco Group plc.

The profits before tax of the Serco-IAL Limited Group were as follows:

Profits before tax, after acquisition included in the consolidated accounts:	£'000
Date of acquisition to 31 December 1994	1,807
Preceding financial period:	
Year ended 31 December 1993	2,589

Profits before Tax in 1994 include the effect of management charges from the group.

The fair values of the assets and liabilities acquired are considered to be the same as the book values. The goodwill arising on consolidation was £4,473,000 which has been written off to reserves in the current year (note 19).

Analysis of purchase of Serco-IAL Limited:

Group assets acquired:	£'000	Discharged by:	£'000
Tangible fixed assets Investments Goodwill Debtors Creditors Cash at bank and in hand	7,317 1,249 4,473 7,132 (12,003) 9,194	Loan Acquisition costs	17,262 100
	17,362		17,362

Acquisition - Serco Europe Limited (formerly Serco Space Services Limited). (I)

All the issued share capital of Serco Europe Limited was acquired on 1 January 1994 for consideration of £119,248 fully satisfied by way of a loan account with Serco Group plc.

The profits before tax of Serco Europe Limited were as follows:

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

10. INVESTMENTS HELD AS FIXED ASSETS (continued)

Profits before tax, after acquisition included in the consolidated accounts:	£'000
Date of acquisition to 31 December 1994	1,046
Preceding financial period:	
Year ended 31 December 1993	1,689

The comparison of profits before tax has been affected by the reorganisation which took place in the year following the acquisition of Serco Europe Limited by Serco International Limited.

The fair values of the assets and liabilities acquired are considered to be the same as the book values.

Analysis of purchase of Serco Europe Limited:

Net assets acquired:	£'000	Discharged by	:	£'000
Tangible fixed assets Debtors Creditors Cash at bank and in hand	29 5,539 (6,190) 741	Loan account		119
				
	119			119
				

(m) Acquisition - Serco Servizi Srl

All the issued share capital of Serco Servizi Srl was acquired on 1 January 1994 by Serco International BV for consideration of £219,703 fully satisfied by way of a loan account with Serco Group plc.

The fair values of the assets and liabilities acquired are considered to be the same as the book values.

Analysis of purchase of Serco Servizi Srl:

Net Assets acquired	£'000	Discharged by:	£'000
Tangible fixed assets Debtors Creditors Cash at bank and in hand	12 579 (847) 476	Loan account	220
	220		220

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

10. INVESTMENTS HELD AS FIXED ASSETS (continued)

(n) Acquisition - Serco Education Limited

All the issued share capital of Serco Education Limited was acquired on 1 January 1994, for which the Company received consideration of £3,028,026 fully satisfied by way of a loan account with Serco Group plc.

The profits before tax of Serco Education Limited were as follows:

£'000

Profits before tax, after acquisition included in the consolidated accounts:

Date of acquisition to 31 December 1994

58

Preceding financial period:

Year ended 31 December 1993

16

The fair values of the assets and liabilities acquired are considered to be the same as the book values.

Analysis of purchase of Serco Education Limited:

Net Liabilities acquired	£'000	Discharged by:	£'000
Tangible fixed assets Stocks Debtors Creditors Cash at bank and in hand	16 173 875 (4,405) 313	Consideration received through loan account	(3,028)
			
	(3,028)		(3,028)

(o) Acquisition - Serco Southall Services Limited (formerly Serco Secretarial Services Limited)

All the issued share capital of Serco Southall Services Limited was acquired on 1 January 1994 for consideration of £2 fully satisfied by way of a loan account with Serco Group plc.

The profits before tax of Serco Southall Services Limited were as follows:

£'000

Profits before tax, after acquisition included in the consolidated accounts:

Date of acquisition to 31 December 1994

324

The Company did not trade prior to acquisition.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

10. INVESTMENTS HELD AS FIXED ASSETS (continued)

(p) Acquisition - Serco Aviation Services Inc. (formerly Thompson-Hickling Aviation Inc.)

All the issued capital of Serco Aviation Services Inc. was acquired by Serco-IAL Limited on 2 May 1994 for consideration of £1,226,678, satisfied by cash paid of £1,135,354 and deferred cash consideration of £91,324. This acquisition has been accounted for by the acquisition method of accounting.

The fair values of the assets and liabilities acquired are considered to be the same as the book values. The goodwill arising on consolidation was £1,244,000 which has been written off to reserves in the current year (note 19).

Analysis of purchase of Serco Aviation Services Inc.:

Net Assets acquired:	£'000	Discharged by	£'000
Tangible Fixed assets Investments Goodwill Debtors Creditors Bank loan	92 102 1,244 298 (309) (109)	Cash paid Deferred cash payment Acquisition costs	1,136 91 91
	1,318		1,318

(q) Sale of International Aeradio Pakistan (Private) Limited

On 11 April 1994 Serco-IAL Limited disposed of the entire share capital of International Aeradio Pakistan (Private) Limited for a consideration of £100,000, which resulted in a profit on disposal of £39,240.

Company - Serco International's purchase of subsidiary companies was as follows -

	Shares in Subsidiary Companies £'000
At 1 January 1994	-
Cost of investments in the year	17,571
At 31 December 1994	17,571
	=====

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

11. STOCKS

	GROUP		COMPANY	
	1994 £'000	1993 £'000	1994 £'000	1993 £'000
Service spares	102	-	-	-
Work in progress	7	-	-	-
	109			•
				

12 **DEBTORS**

12. DEBTORS				
	GR	GROUP		PANY
	1994	1993	1994	1993
	£'000	£'000	£'000	£'000
Amounts recoverable				
on contracts	8,339	-	-	-
Other debtors	1,599	-	67	-
Prepayments and				
accrued income	1,255	-	55	-
				
	11,193	-	122	-
,				

13. OTHER CREDITORS INCLUDING TAXATION AND SOCIAL SECURITY

	GROUP		СО	MPANY
	1994 £'000	1993 £'000	1994 £'000	1993 £'000
Obligations under finance leases	13	-	5	-
Corporation Tax	1,226	-	48	-
Other taxes and social security	946	-	2	-
	2,185	-	55	-
				=

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	GF	GROUP		COMPANY	
	1994 £'000	1993 £'000	1994 £'000	1993 £'000	
(a) Amounts falling due after more than one year:					
Amounts owed to group companies Obligations under finance leases Other loans	11,074 44 65	- -	24,938 24 -	-	
Total loans	11,183	-	24,962	-	
Less: Amounts included in creditors falling due within one year Amounts falling due after more than one year	1,087	-	10,019		
(b) Analysis of loan repayments: Amounts owed to Group Companies:					
Within one year or on demand Between one and two years Between two and five years	1,074 10,000 -	- - -	14,938 10,000	- - -	
Other borrowings:					
Within one year or on demand Between one and two years Between two and five years	13 12 84	- - -	5 6 13	- - -	
	11,183	-	24,962	_	

⁽c) The Group's overdrafts and loans are secured by a number of guarantees and debentures over various assets of the company's UK subsidiaries. Finance lease obligations are secured by retention of title to the relevant vehicles and equipment.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

15. PROVISIONS FOR LIABILITIES AND CHARGES

Contract termination	GROUP £'000	COMPANY £'000
Balance at 1 January 1994	•	-
Subsidiaries acquired	6,379	-
Transfers (to) / from group companies	(212)	60
Charged to Profit and Loss Account	1,416	-
Applied	(759)	•
Balance at 31 December 1994	6,824	60

16. AMOUNTS OWED BY/TO GROUP COMPANIES

	GROUP		COMPANY	
•	1994	1993	1994	1993
(a) Owed by:	£'000	£'000	£'000	£'000
Subsidiaries	-	-	7,834	-
Other group companies	665	-	-	-
	665	-	7,834	-
(b) Owed to:				
Subsidiaries	-	-	2,245	-
Other group companies	1,074	-	12,693	-
				
	1,074	-	14,938	-

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

17. RECONCILIATION OF MOVEMENTS IN CONSOLIDATED SHAREHOLDERS' FUNDS

	1994 £'000	1993 £'000
Profit for the financial year	791	-
currency translation differences	(121)	
Goodwill written-off	(5,717)	-
Net reduction in shareholders' funds	(5,047)	-
Opening shareholders' funds	-	-
Closing shareholders' funds	(5,047)	-
18. CALLED UP SHARE CAPITAL	1994 £	1993 £
Authorised:		
50,000 ordinary shares of £1 each	50,000	50,000
Allotted and fully paid:		
2 ordinary shares of £1 each	2	2

19. GOODWILL WRITTEN OFF

Goodwill of £5,717,000 arising on the acquisition of subsidiary companies has been written off directly to reserves in the year:

	£'000
Serco-IAL Limited	4,473
Serco Aviation Services Inc. (formerly Thompson-Hickling Aviation Inc.)	1,244

	5,717

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

20. PROFIT AND LOSS ACCOUNT

21)
91
00

COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the Parent Company is not presented as part of these accounts. The consolidated profit for the financial year includes the Parent Company loss of £51,110.

21. CONTINGENT LIABILITIES

The Group participates in the overall bank facility provided to Serco Group Plc. Within the facility the Group has given indemnities on behalf of subsidiary undertakings to banks totalling £2,627,843 in respect of performance bonds and other guarantees during the normal course of business. During the year the Group has also given indemnities to banks totalling £502,638 in respect of the overdraft facilities of associated undertakings.

The Group has entered into an unlimited cross guarantee with its ultimate parent company and fellow subsidiaries in order to guarantee the borrowings of the Group under the Group's borrowing arrangements.

22. CAPITAL AND OTHER COMMITMENTS

	GR	OUP	CO	MPANY
	1994	1993	1994	1993
	£'000	£'000	£'000	£'000
Capital expenditure contracted but not provided	25	-	-	-
Comital armon diturns outhonized				
Capital expenditure authorised but not contracted	14	-	-	-

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

22. CAPITAL AND OTHER COMMITMENTS (continued)

During the year ending 31 December 1995 the Group is to make the following payments in respect of operating leases:

	Land & Buildings	Other
	£'000	£'000
Leases which expire:		
Within 1 year	704	162
Between 1 and 5 years	234	423
After 5 years	-	-
	938	585

23. ULTIMATE PARENT COMPANY

The Company's ultimate parent company is Serco Group plc, a company incorporated in Great Britain and registered in England and Wales. Copies of Serco Group plc's Consolidated Accounts can be obtained from the Company Secretary, Serco Group plc, Serco House, Hayes Road, Southall, Middlesex, UB2 5NJ.

24. PENSION SCHEMES

The net pension charge for the year ended 31 December 1994 was £592,000.

The Group paid defined employer contributions of £278,000 into foreign state pension schemes in respect of overseas employees.

The Group is a member of the following pension scheme in the UK:

(a) Serco Pension and Life Assurance Scheme

The scheme has defined benefit arrangements and is operated on a pre-funded basis.

The funding policy for the Serco Pension and Life Assurance scheme is to contribute such variable amounts, on the advice of the actuary, as will achieve 100% funding on a projected salary basis.

Actuarial assessments covering expense and contributions are carried out by independent qualified actuaries, with the last such review for the Serco Pension and Life Assurance scheme being carried out as at 1 January 1993.

The particulars of the actuarial valuation are detailed in the Consolidated Accounts of Serco Group plc.

NOTES TO THE ACCOUNTS

for the year ended 31 December 1994

24. PENSION SCHEMES (continued)

Employer pension contributions paid into the Scheme during the year were £22,271 by associated companies.

The Group operates the following pension scheme in the UK:

(b) The Serco-IAL Pension Scheme

This is a pre-funded defined benefit scheme.

The funding policy is to contribute such variable amounts, on the advice of the actuary, as will achieve 100% funding on a projected salary basis.

Actuarial assessments covering expense are carried out by independent qualified actuaries, with the last such review being carried out as at 1 January 1993.

The projected unit method was adopted for the actuarial review of the Scheme. The main actuarial assumptions used in the valuations for accounting purposes at the date of the last valuation were:

Investment yield	9.5% p.a.
Salary growth	7.5% p.a.
Equity dividend growth	5.0% p.a.
Pension increases (Part 4 members)	4.0% p.a.
Pension increases (others)	5.0% p.a.

The Scheme is assessed to be fully funded on a current funding level basis based on a market value of assets of £60,220,000 at 1 January 1993.

The actuarial value of the assets represented 125% of the on-going liabilities of the Scheme. The Group's policy is to amortise any surplus over the average remaining working lives of the employees. However, the amount of amortisation is currently being restricted to an amount equal to the cost to the employer of accruing benefits so that no pension credit is recognised in the profit and loss account.

No employer pension contributions were paid into the Scheme during the year (1993 - £nil).

At 31 December 1994 there were no provisions or prepayments in respect of the Scheme included in the Accounts (1993 - £nil).

(c) The company also contributes to defined employers contribution pension schemes operating independently from the company.