# TAG EUROPE LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006



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#### **COMPANY INFORMATION**

**Directors** M Hearn

S Parish C L Bond M Harrison M J Stroud R M Jameson

Secretary R M Jameson

Company number 2299109

**Registered office** 29 Clerkenwell Road

London EC1M 5TA

**Auditors** BDO Stoy Hayward LLP

Chartered Accountants Registered Auditors Emerald House East Street Surrey

KT17 1HS

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2006

The directors present their report and financial statements for the year ended 31 December 2006

#### Principal activities and review of the business

The principal activity of the company continued to be that of pre-press services and electronic image manipulation

The company met its expectations in the year to 31 December 2006. The company achieved turnover in excess of £20mn in the year compared to £13 3mn in 2005 representing an increase of 51.8%. The company generated gross profits of £10 2mn during the year compared to £7 2mn in 2005, representing an increase of £3mn. The gross profit margin achieved by the company was 50.37%, down from 54.40% in 2005. The company also earned a profit before taxation of £2,133,985 which was a marked increase from £438,680 in 2005. At the balance sheet date the company net assets of £2 2mn up from £780k in 2005.

Our strategy continues to be to prioritise the growth and profitability of the company. We expect the profitability of the company to continue for the foreseeable future and, together with a planned rationalisation of costs, expect the company to deliver improved profitability in future years. At this stage of the year we are already confident of reaching our targets for 2007.

In February 2006 Tag PRS Limited, a fellow subsidiary transferred its reprographic and premedia trading division to the company

The principal risks and uncertainties facing the company are the threats of a global economic downturn which could in turn put pressure on the company's ability to achieve its' objectives. Like many businesses the key risk is client retention, in order to mitigate this risk the company continues to strive to maintain high levels of services and customer satisfaction.

#### Results and dividends

The results for the year are set out on page 6

The directors do not recommend payment of an ordinary dividend

#### Treasury Management and Financial Risk

The company is part of a group that operates a central treasury function which is primarily responsible for managing cash balances and foreign currency risks. Forward exchange contracts and similar instruments will continue to be used on a selective basis to hedge against currency exposure.

The company seeks to specifically manage financial risk, to ensure sufficient liquidity is available to meet foreseeable needs as and when they fall due. Liquid resources are managed to ensure cash assets are invested safely and profitably

The main risk from the company's other financial instruments is interest rate risk. The directors review and agree the policies for managing this and other risks. In relation to interest rate risk, the directors aim to strike a balance between the operational needs of the business, floating rate interest risk and the expense of fixed interest rates.

The company has no significant concentrations of credit risk. The company has implemented policies that require appropriate credit checks on potential customers before sales commence.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

#### **Directors**

The following directors have held office since 1 January 2006

V J Tickel (Resigned 23 January 2007)
M E Gill (Resigned 23 January 2007)
M Hearn
S Parish
C L Bond
M Eggleton (Resigned 24 October 2006)
M Harrison

M J Stroud

R M Jameson

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below

	Ordinary	Snares of £1 each
	31 December 2006	1 January 2006
V J Tickel	-	-
M E Gill	-	-
M Hearn	200	200
S Parish	-	-
C L Bond	200	200
M Harrison	200	200
M J Stroud	-	_
R M Jameson	-	-

In addition to the above, Messrs Tickel, Gill and Stroud held 200 and Messrs Parish, Tickel, Gill and Stroud held 400 shares on behalf of the company's management which includes the above directors

The directors beneficial interests in the parent company as at 31 December 2006 were, V J Tickel 21 8%, M E Gill 15 4%, M J Stroud 15 4% and S Parish 9%

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that BDO Stoy Hayward LLP be reappointed as auditors of the company will be put to the Annual General Meeting

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

#### **Directors' responsibilities**

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- -select suitable accounting policies and then apply them consistently,
- -make judgements and estimates that are reasonable and prudent,
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

- (a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and
- (b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

R M Jameson

Director 8/10/7

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF TAG EUROPE LIMITED

We have audited the financial statements of Tag Europe Limited (formerly Adplates Limited) for the year ended 31 December 2006 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. These financial statements have been prepared under the accounting policies set out therein.

#### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and have been properly prepared in accordance with the Companies Act 1985 and whether the information given in the directors' report is consistent with those financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE SHAREHOLDERS OF TAG EUROPE LIMITED

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended.
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors report is consistent with the financial statements

Hayward W

BDO Stoy Hayward LLP

**Chartered Accountants** 

Registered Auditor

**Emerald House** 

**East Street** 

**Epsom** 

Surrey

**KT17 1HS** 

Date 9 OCTOBER 2007

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2006

	Notes	2006 £	2005 £
Turnover	2	20,188,599	13,298,707
Cost of sales		(10,018,889)	(6,064,175)
Gross profit		10,169,710	7,234,532
Distribution costs		(2,029,034)	(1,302,105)
Administrative expenses		(6,690,141)	(6,218,614)
Other operating income		950,266	888,000
Operating profit	3	2,400,801	601,813
Investment income	4	107	-
Interest payable and similar charges	5	(266,923)	(163,133)
Profit on ordinary activities before		<del></del>	
taxation		2,133,985	438,680
Tax on profit on ordinary activities	6	(387,951)	(347,933)
Profit for the year	16	1,746,034	90,747

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

### **BALANCE SHEET**

### AS AT 31 DECEMBER 2006

		2	006	21	005
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		2,879,202		2,615,637
Investments	8		20,000		20,000
			2,899,202		2,635,637
Current assets					
Stocks	9	400,600		91,320	
Debtors	10	13,517,619		10,285,776	
Investments	11	1,000		1,000	
Cash at bank and in hand		2,526		5,066	
		13,921,745		10,383,162	
Creditors amounts falling due within					
one year	12	(13,018,977)		(10,459,846)	
Net current assets/(liabilities)			902,768		(76,684)
Total assets less current liabilities			3,801,970		2,558,953
Creditors amounts falling due after					
more than one year	13		(1,275,454)		(1,778,471)
			2,526,516		780,482
Capital and reserves					
Called up share capital	15		9,600		9,600
Other reserves	16		900		900
Profit and loss account	16		2,516,016		769,982
Shareholders' funds	17		2,526,516		780,482

Approved by the Board and authorised for issue on 8 10 7

R M Jameson Director

### **CASH FLOW STATEMENT**

### FOR THE YEAR ENDED 31 DECEMBER 2006

	£	2006 £	£	2005 £
Net cash inflow/(outflow) from operating activities		3,080,500		(1,294,652)
Returns on investments and servicing of finance				
Interest paid Dividends received	(266,923) 107		(163,133)	
Net cash outflow for returns on investments and servicing of finance		(266,816)		(163,133)
Taxation		(221,578)		(99,251)
Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets	(1,235,837) 3,999		(819,564) 23,650	
Net cash outflow for capital expenditure		(1,231,838)	<del></del>	(795,914)
Net cash inflow/(outflow) before management of liquid resources and financing		1,360,268		(2,352,950)
Financing Other new short term loans Capital element of hire purchase contracts	1,924,896 (326,433)		132,725	
Net cash inflow from financing		1,598,463		132,725
Increase/(decrease) in cash in the year		2,958,731		(2,220,225)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006

2005	2006	w) from	et cash inflow/(outflo	Reconciliation of operating profit to n operating activities	1
£	£				
601,813	2,400,801			Operating profit	
833,921	958,185			Depreciation of tangible assets	
13,102	10,088			Loss on disposal of tangible assets	
-	(309,280)			(Increase)/decrease in stocks	
(4,103,016)	(3,231,843)			Increase in debtors	
1,359,528	3,252,549			Increase in creditors within one year	
(1,294,652)	3,080,500		ng activities	Net cash inflow/(outflow) from operate	
31 December 2006	Other non- cash changes	Cash flow	1 January 2006	Analysis of net debt	2
£	£	£	£		
				Net cash	
2,526	-	(2,540)	5,066	Cash at bank and in hand	
(637,555)	-	2,961,271	(3,598,826)	Bank overdrafts	
(635,029)	-	2,958,731	(3,593,760)		
				Liquid resources	
1,000			1,000	Current asset investments	
				Debt	
(387,279)	-	326,433	(713,712)	Finance leases	
(1,924,896)	-	(1,924,896)	-	Debts falling due within one year	
(1,150,779)		537,748	(1,688,527)	Debts falling due after one year	
(3,462,954)	-	(1,060,715)	(2,402,239)		
(4,096,983		1,898,016	(5,994,999)	Net debt	
2005 £	2006 £		rement in net debt	Reconciliation of net cash flow to mo	3
(2,220,225)	2,958,731			Increase/(decrease) in cash in the year	
772,452	(1,060,715)		lease financing	Cash outflow from decrease in debt and	
(1,447,773)	1,898,016			Movement in net debt in the year	
(4,547,226)	(5,994,999)			Opening net debt	
(5,994,999)	(4,096,983)			Closing net debt	
(=,=+.,=+0)				<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with applicable acounting standards

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts. Sales are recognised once the product has been delivered and signed off as completed by all parties.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Leasehold improvements

Over 15 years

Plant and machinery

Over 3 to 5 years

Fixtures, fittings & equipment

Over 7 years

Motor vehicles

Over 5 years

#### 1.4 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.5 Investments

Fixed asset investments are stated at cost less provision for diminution in value Current asset investments are stated at the lower of cost and net realisable value

#### 1.6 Stock and work in progress

Work in progress is valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks

#### 1.7 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.8 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

#### 1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

#### 1 Accounting policies

(continued)

#### 1.10 Factoring and invoice discounting arrangements

The company has an agreement under which debts approved by the factor company are assigned to them with recourse. The company has an obligation to support any losses from the factored debts. Amounts due to the factor company are included within other creditors. The factoring charges are charged to the profit and loss as they accrue and are included within other interest payable.

#### 2 Turnover

#### Geographical market

	Geographical market	T	
		Turno 2006	ver 2005
		2008 £	
		£.	£
	United Kingdom	19,446,600	12,556,616
	Rest of European Union	741,999	742,091
		20,188,599	13,298,707
3	Operating profit	2006	2005
	. •	£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	958,185	833,921
	Loss on disposal of tangible assets	10,088	13,102
	Loss/(profit) on foreign exchange transactions	140,617	(18,629)
	Debt factoring charges	50,000	-
	Operating lease rentals	489,858	413,216
	Auditors' remuneration	15,000	14,000

Included within administration expenses are £412,835 (2005 £nil) relating to restructuring costs incurred during the year. The company carried out an extensive restructuring programme during the year in order to streamline the company's activities.

4	Investment income	2006 £	2005 £
	Income from fixed asset investments	107	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

5	Interest payable	2006	2005
		£	£
	On bank loans and overdrafts	213,133	103,555
	Hire purchase interest	10,742	40,290
	Other interest	43,048	19,288
		266,923	163,133
6	Taxation	2006	2005
		£	£
	Domestic current year tax		
	U K corporation tax	387,951	347,933
	Current tax charge	387,951 ———	347,933
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	2,133,985	438,680
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 30 00% (2005 - 30 00%)	640,196	131,604
	Effects of		
	Non deductible expenses	278,136	338,578
	Depreciation add back	290,480	250,176
	Capital allowances	(251,555)	(233,975)
	Tax losses utilised	(569,306)	(138,450)
		(252,245)	216,329
	Current tax charge	387,951	347,933

A deferred tax asset of £253,849 (2005 £149,084) for depreciation in excess of capital allowances and other short term timing differences has not been recognised because in the opinion of the directors there will be no suitable taxable gains available in the foreseeable future

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

Tangible fixed assets					
	Land and	Plant and	Fixtures,	Motor	Total
	buildings	machinery	fittings &	vehicles	
	Leasehold £	£	equipment £	£	£
Cost	£	£	£	L	L
At 1 January 2006	915,506	8,962,425	1,467,107	369,631	11,714,669
Additions	150,459	823,699	261,679	-	1,235,837
Disposals	-	-	-	(31,125)	(31,125)
At 31 December 2006	1.005.005	0.796.124	1 720 706	229 506	12.010.291
At 31 December 2000	1,065,965	9,786,124	1,728,786	338,506	12,919,381
Depreciation					
At 1 January 2006	384,467	7,454,000	1,100,657	159,908	9,099,032
On disposals	-	-	-	(17,038)	(17,038)
Charge for the year	66,949	700,845	128,249	62,142	958,185
At 31 December 2006	451,416	8,154,845	1,228,906	205,012	10,040,179
Net book value					-
At 31 December 2006	614,549	1,631,279	499,880	133,494	2,879,202
At 31 December 2005	531,039	1,508,425	366,450	209,723	2,615,637
Included above are assets held u	nder finance lease	s or hire purch	nase contracts	as follows <b>Motor</b>	Total
			machinery	vehicles	
			£	£	£
Net book values			470.045	100.077	000 000
At 31 December 2006			178,645 ————	129,677 ————	308,322
At 31 December 2005			445,556	198,025	643,581
				<del></del>	***
Depreciation charge for the year	ır				
At 31 December 2006			266,911	54,260	321,171
At 31 December 2005			168,530	44,852	213,382
			·		

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

8	Fixed asset investments		
			Unlisted investments £
	Cost and net book value At 1 January 2006 & at 31 December 2006		20,000
9	Mork in progress	2006	2005
9	Work in progress	2006 £	2005 £
	Work in progress	400,600	91,320
	The difference between purchase price or production cost of stocks and the material	neır replaceme	nt cost is not
10	Debtors	2006 £	2005 £
	Trade debtors	6,542,789	3,651,693
	Amounts owed by parent and fellow subsidiary undertakings	6,199,694	6,186,230
	Other debtors	447,458	104,960
	Prepayments and accrued income	327,678	342,893
		13,517,619	10,285,776
11	Current asset investments	2006	2005
		£	£
	Listed investments	1,000	1,000
	Market valuation of listed investments	4,898	4,027

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

12	Creditors amounts falling due within one year	2006	2005
		£	£
	Bank loans and overdrafts	637,555	3,598,826
	Net obligations under hire purchase contracts	262,604	623,768
	Trade creditors	1,701,735	826,779
	Amounts owed to parent and fellow subsidiary undertakings	4,704,087	2,943,581
	Corporation tax	715,727	549,354
	Other taxes and social security costs	689,889	360,749
	Directors' current accounts	585,250	-
	Other creditors	2,419,419	95,791
	Accruals and deferred income	1,302,711	1,460,998
		13,018,977	10,459,846

The bank loan and overdraft are secured by a standard bank debenture and cross guarantee between companies within the Adplates Group. Net obligations under finance lease and hire purchase contracts are secured over the assets to which they relate

13	Creditors. amounts falling due after more than one year	2006 £	2005 £
	Net obligations under hire purchase contracts Amounts owed to group undertakings	124,675 1,150,779	89,944 1,688,527
		1,275,454	1,778,471
	Net obligations under hire purchase contracts Repayable within one year	262,604	623,767
	Repayable between two and five years	124,675	89,945
	Included in liabilities falling due within one year	387,279	713,712
	Included in liabilities falling due within one year	(262,604)	(623,768)
		124,675	89,944
		<del></del>	

Net obligations under finance leases and hire purchase contracts are secured over the assets to which they relate

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

#### 14 Pension costs

#### **Defined contribution**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund. There were no amounts payable to the scheme at the year end (2005. £nil)

		2006 £	2005 £
	Contributions payable by the company for the year	108,095	115,523
15	Share capital	2006 £	2005 £
	Authorised 10,000 Ordinary shares of £1 each	10,000	10,000
	Allotted, called up and fully paid 9,600 Ordinary shares of £1 each	9,600	9,600
16	Statement of movements on reserves	Other reserves (see below) £	Profit and loss account
	Balance at 1 January 2006 Profit for the year	900	769,982 1,746,034
	Balance at 31 December 2006	900	2,516,016
	Other reserves Capital redemption reserve		
	Balance at 1 January 2006 & at 31 December 2006	900	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

17	Reconciliation of movements in shareholders' funds	2006 £	2005 £
	Profit for the financial year Opening shareholders' funds	1,746,034 780,482	90,747 689,735
	Closing shareholders' funds	2,526,516	780,482

#### 18 Contingent liabilities

At the balance sheet date the company had contingent liabilities in respect of unlimited bank guarantees in respect of other group companies. The amount covered by these guarantees at the year end is £2,431,776 (2005 £1,225,408)

#### 19 Financial commitments

At 31 December 2006 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2007

	Land and buildings			Other
	2006	2005	2006	2005
	£	£	£	£
Operating leases which expire				
Within one year	-	-	~	9,395
Between two and five years	-	-	-	6,588
In over five years	452,850	442,000	-	-
	452,850	442,000	-	15,983

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

20	Directors' emoluments	2006 £	2005 £
	Emoluments for qualifying services	1,215,543	1,346,283
	Company pension contributions to money purchase schemes	77,300	37,500

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 5 (2005 - 5)

Emoluments disclosed above include the following amounts paid to the highest paid director

Emoluments for qualifying services	257,653	243,560
Company pension contributions to money purchase schemes	24,000	24,000

The highest paid director's remuneration was recharged to Adplates Group Limited, the company's holding company

#### 21 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

year was	2006 Number	2005 Number
Production	113	72
Sales, distribution and administration	104	92
	217	164
Employment costs	2006 £	2005 £
Wages and salaries	9,386,695	7,191,437
Social security costs	523,669	498,464
Other pension costs	108,095	115,523
	10,018,459	7,805,425

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

#### 22 Related party transactions

During the year the company traded with fellow subsidiaries of the Adplates Group Limited

The following amounts were due to the company from the holding company and fellow subsidiaries and associates

	2006	2005
	£	£
Trading balances		
Tag Creative Limited	13,497	1,451
Tag@Baker Street Ltd (formerly Tag at Comma Limited)	27,944	4,935
Tag Print Services Limited (formerly East Central One Media Limited)	-	-
Tag @ Ogılvy Lımıted	2,350	12,056
Turning Point Technologies Limited	4,348	6,168
Transcolour (Scotland) Limited	-	-
World Writers Limited	4,944	14,866
Smoke and Mirrors Productions Limited	28,200	28,200
Tag at RKCR/YR Limited	2,683	1,807
Non trading balances		
Adplates Group Limited	485,568	3,053,227
Blue Tag Limited	14,690	-
Transcolour (Scotland) Limited	126,759	126,759
Tag Print Services Limited (formerly East Central One Media Limited)	1,313,034	986,359
Tag Worldwide Sweden Limited	172,381	172,381
The Clerkenwell Partnership Limited	-	193,000
Tag Worldwide USA Inc	683,603	1,076,827
Smoke and Mirrors Productions Limited	1,820,577	134,521
Tag at RKCR/YR Limited	537,823	-
Tag Worldwide Singapore pte	165,166	-
United Digital UK Limited	446,264	-
Highball Limited	349,863	324,863

The following amounts were due from the company to the holding company and fellow subsidiaries and associates

	2006	2005
	£	£
Trading balances		
Turning Point Technologies Limited	344,480	160,713
Tag Print Services Limited (formerly East Central One Media Limited)	102,972	21,168
Tag Creative Limited	102,107	42,229
Transcolour (Scotland) Limited	8,225	8,225
Smoke and Mirrors Productions Limited	182,336	126,431
Tag PRS Limited (formerly Vertis PRS Limited)	94,742	60,570
Admagic Limited	16,534	-
Tag at RKCR/YR Limited	5,405	-
Tag USA	1,952	-
World Writers Limited	100,316	49,958

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

22	Related party transactions		(continued)
	Non trading balances		
	Optikos Laboratories Limited	274,252	_
	Adplates Group Limited	, _	400,000
	Tag@Baker Street Ltd (formerly Tag at Comma Limited)	1,234,717	1,220,298
	Tag @ Ogilvy Limited	95,536	707,470
	United Digital UK Limited	-	217,369
	Tag Worldwide USA Inc	-	-
	Turning Point Technologies Limited	197,670	734,117
	Tag Creative Limited	284,911	245,257
	World Writers Limited	953,109	554,409
	Tag PRS Limited (formerly Vertis PRS Limited)	1,159,208	· -
	Admagic Limited	696,395	_
	Tag at RKCR/YR Limited	, -	83,893
	During the year the company made the following sales with fellow subsidiaries		
	•	2006	2005
		£	£
	Turning Point Technologies Limited	31,200	-
	Tag Creative Limited	43,070	22,810
	Tag@Baker Street Ltd (formerly Tag at Comma Limited)	73,582	71,900
	World Writers Limited	4,208	14,712
	Tag @ Ogilvy Limited	56,246	59,138
	Tag @ MWO Limited	_	9,340
	Tag at RKCR/YR Limited	55,116	24,675
	Smoke and Mirrors Productions Limited	6,057	-

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

#### 22 Related party transactions

(continued)

During the year the company made the following purchases from fellow subsidiaries

	2006	2005
	£	£
Turning Point Technologies Limited	491,510	293,156
Tag Creative Limited	30,195	81,140
Smoke and Mirrors Productions Limited	291,538	301,851
United Digital UK Limited	-	1,999
Tag @ RKCR/YR Limited	4,600	-

During the year the company received the following management charges from fellow subsidiaries

	2006	2005
	£	£
Tag@Baker Street Ltd (formerly Tag at Comma Limited)	120,000	72,000
Tag Creative Limited	156,000	156,000
Turning Point Technologies Limited	126,000	126,000
Tag @ Ogilvy Limited	110,000	60,000
World Writers Limited	27,000	27,000
United Digital UK Limited	8,250	33,000
Tag Print Services Limited (formerly East Central One Media Limited)	54,000	54,000
Tag Worldwide USA Inc	96,000	96,000
Smoke and Mirrors Productions Limited	144,000	144,000
Tag at RKCR/YR Limited	60,000	60,000

During the year the company paid rent of £405,857 (2005 £410,000) to VMM Limited, a company in which V J Tickel, M E Gill and M J Stroud are directors

During the year the company was charged £141,472 (2005 £105,429) for accountancy and consultancy services by Vantis Group Limited, a company in which P F Jackson is a director P F Jackson is a shareholder of Adplates Group Limited At the year end the amount due to Vantis Group Limited was £17,669 (2005 £12,143)

At the balance sheet date the company owed S Parish, a director of the company, £585,250. Interest is charged at 5% on this loan. During the year the company was charged interest of £27,000. The loan is unsecured and repayable on demand.

#### 23 Ultimate parent company

The parent and ultimate parent company is Adplates Group Limited, a company incorporated in England and Wales Copies of the group financial statements of Adplates Group Limited are available from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ