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# ION Consulting UK Limited

Directors' report and financial statements for the year ended 31 December 2013

## Registered No 2294625

#### **Directors**

R Freeman (resigned on 9 January 2013)
A Ceccolini (resigned on 19 April 2013)
K Grehan (appointed on 19 April 2013, resigned on 3 June 2014)
J Nicholson (resigned on 15 November 2013)
A Hoare (appointed on 15 November 2013)
C Clinch (appointed on 3 June 2013)

## Secretary

L Asaa (resigned on 1 March 2014) A Woods (appointed on 1 March 2014)

## **Auditors**

Ernst & Young, Chartered Accountants, Ernst & Young Building, Harcourt Centre, Harcourt Street, Dublin 2, Ireland

## Registered office

26th Floor, 30 St Mary Axe, London EC3A 8EP

## **Bankers**

HSBC, 156-157 Tottenham Court Road, London W1P 9LJ

## Directors' report

The directors present their report and audited financial statements for the year ended 31 December 2013

#### Results and dividends

The profit on ordinary activities before taxation for the year amounted to £66,524 (2012 £72,659) After a tax charge of £5,115 (2012 £13,778), the net profit after taxation for the year amounted to £61,409 (2012 £58,881) No dividends were declared for either year and, accordingly, these amounts were taken to reserves

### Principal activity and review of the business

The principal activity of the company continues to be that of software development and supply of computer software and services

The results for the year and the financial position at the year end were considered satisfactory by the directors

## **Future developments**

The company will continue to be a supplier of computer software and related development and consulting services

## Principal risks and uncertainties

The principal risks and uncertainties which the company faces are

- The company currently derives most of its revenue from a limited number of products. As a result, a reduction in demand for, or sales of, these products would have a material adverse effect on the company's business, financial condition and operating results,
- The company depends currently on another group company for a significant portion of its revenue and the delay or loss of such revenue could adversely affect the company's business, financial condition and operating results,
- Potential defects in the company's products or failure to provide services for the company's
  customers could cause the company's revenue to decrease, cause the company to lose customers
  and damage the company's reputation,
- The company has a limited ability to protect its intellectual property rights, and others could obtain and use the company's technology without authorisation,
- The company may be exposed to significant liability if it infringes the intellectual property or proprietary rights of others

The company has insurances, business policies and organisational structures to limit these risks and uncertainties. The board of directors and management regularly review, reassess and proactively limit the associated risks.

#### **Directors**

The directors who served the company during the year, and up to the date of approval of the financial statements, were as follows

R Freeman (resigned on 9 January 2013)
A Ceccolini (resigned on 19 April 2013)
K Graham (appointed on 19 April 2013)

K Grehan (appointed on 19 April 2013, resigned on 3 June 2014)

J Nicholson (resigned on 15 November 2013)
A Hoare (appointed on 15 November 2013)

C Clinch (appointed on 3 June 2014)

There are no directors' interests requiring disclosure under the Companies Act 2006

## **Directors' report (continued)**

#### Events since the balance sheet date

As disclosed in note 17, a new term loan facility was accorded by UBS Securities LLC to a fellow subsidiary undertaking during June 2014, resulting in a charge over the assets of the company and over those of certain fellow subsidiary undertakings

## Going concern

The company has contractual arrangements in place with other group undertakings which ensures that the company will have adequate resources to operate for the foreseeable future. This allows the directors to prepare the financial statements on a going concern basis.

### Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditors in connection with preparing their report, of which the auditors are unaware. Having made enquiries of fellow directors and the company's auditors, each director has taken all the steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditors are aware of that information

## **Directors' Responsibilities Statement**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### **Auditors**

The auditors, Ernst & Young, Chartered Accountants, have indicated their willingness to continue in office and a resolution concerning their re-appointment will be proposed at the Annual General Meeting

On behalf of the board

C Clinch Director

Date 29 September 2014



# Independent auditor's report to the members of ION Consulting UK Limited

We have audited the financial statements of ION Consulting UK Limited for the year ended 31 December 2013 which comprise the Profit and Loss Account, Balance Sheet and the related notes 1 to 18 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of, whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- · adequate accounting records have not been kept, or
- the financial statements are not in agreement with the accounting records, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not/received all the information and explanations we require for our audit

Toph O'Keeffe (Senior statutory auditor)
for and on behalf of Ernst & Young,

Chartered Accountants, Statutory Auditor

Dublin

Date 29/9/14

# Profit and loss account for the year ended 31 December 2013

	Notes	2013 £	2012 £
Turnover continuing operations	2	920,284	954,197
Administrative expenses		(853,760)	(925,368)
Operating profit – continuing operations	3	66,524	28,829
Other income	5	_	43,830
Profit on ordinary activities before taxation		66,524	72,659
Tax charge on profit on ordinary activities	6	(5,115)	(13,778)
Profit for the financial year		61,409	58,881
		<del></del>	

There were no recognised gains or losses in ether year other than the profit attributable to shareholders of the company

## **Balance sheet**

at 31 December 2013

	Notes	2013 £	2012 £
Assets employed			
Fixed assets Intangible assets	7	_	_
Tangible assets	8	_	_
Financial assets	9	36,296	36,296
		36,296	36,296
Current assets			
Debtors	10	7,287,090	5,270,470
Bank		1,182	1,258
		7,288,272	5,271,728
Creditors amounts falling due within one year	11	(6,302,485)	(4,347,350)
Net current assets		985,787	924,378
Total net assets		1,022,083	960,674
		<del></del>	
Financed by			
Capital and reserves			
Called up share capital	12	38,503	38,503
Share premium account	13	61,284	61,284
Profit and loss account	13	922,296	860,887
Total shareholders' funds	13	1,022,083	960,674

C Clinch Director

Date 29 September 2014

Company registered number 2294625

31 December 2013

## 1. Accounting policies

#### Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with Generally Accepted Accounting Practice in the United Kingdom (UK GAAP)

These financial statements present information about the company, and not its group. The company has used the exemption conferred under section 400 of the Companies Act 2006 not to prepare group financial statements as its intermediate parent undertaking, a company established under the law of a member state of the European Union, prepares consolidated financial statements. Details in respect of this intermediate parent undertaking are set out in note 15. Consequently these financial statements deal with the results and state of affairs of the company as a single entity.

The company has contractual arrangements in place with other group undertakings which ensures that the company will have adequate resources to operate for the foreseeable future. This allows the directors to prepare the financial statements on a going concern basis

#### Statement of cash flows

Financial Reporting Standard No 1 (revised 1996) 'Cash Flow Statements' exempts subsidiary undertakings from the requirement to prepare a cash flow statement where 90% or more of the voting rights are controlled by a group that prepares publicly available consolidated financial statements in which the subsidiary undertaking's results are included. The company has availed of this exemption

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at historical cost or valuation less accumulated depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows

Fixtures and fittings
Computer equipment

- 25% per annum

- 33% per annum

The carrying values of tangible (and other) fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable

#### Taxation

Current corporation tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted for the financial year

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax in the future, with the exception that deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Timing differences are differences between profit as computed for taxation purposes and taxation as stated in the financial statements which arise because certain items of income and expenditure in the financial statements are dealt with in different periods for taxation purposes

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

31 December 2013 (Continued)

## 1. Accounting policies (continued)

#### Foreign currencies

The financial statements are expressed in pounds sterling (£), the functional currency of the company Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction or at fixed contractual rates. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date or, as appropriate, at fixed contractual rates. All differences are taken to the profit and loss account.

#### Pension costs

The company operated a defined contribution pension scheme until 2009, when all remaining employees transferred their employment to another group undertaking. Contributions were charged in the profit and loss account as they become payable in accordance with the rules of the scheme.

#### Intangible fixed assets and amortisation

Intangible fixed assets purchased are capitalised at cost and amortised through the profit and loss account over the estimated useful life of the assets at a rate determined in accordance with the nature of the asset purchased. The carrying value of intangible assets is reviewed for impairment at the end of each period if events or changes in circumstances indicate that the carrying value may not be recoverable. Indicators, such as persistent operating losses, negative cash flows, significant fall in an asset's market value and physical damage to, or obsolescence of, an asset are monitored and provision is made for any impairment

#### Financial fixed assets

Financial fixed assets represent investments in subsidiary undertakings and are stated at cost less any provision for diminution in value

## Research and development

Research and development expenditure is written off as incurred

#### 2. Turnover

The total turnover of the company for the year is stated net of VAT and has been derived from its continuing principal activity wholly undertaken in the United Kingdom Turnover is all derived from overseas customers

## 3. Operating profit

Operating profit is stated after charging/(crediting)	2013	2012
	£	£
Services provided by the company's auditors		
Fees payable for the audit	4,081	3,673
Fees payable for tax compliance	1,020	1,020
Foreign exchange gain	(39,789)	(1,025)

## 4. Staff costs

The company had no employees during the year (2012 nil) The directors did not receive any remuneration

31 December 2013 (Continued)

## 5. Other income

During the year, the company received a distribution of £Nil (2012 £23,148) on the liquidation of the company's subsidiary undertakings, ION Trading Malta Limited and Anvil Software Development Limited In addition, the company owed £Nil (2012 £20,682) to ION Trading Malta Limited at the liquidation date This was written back in the prior year to the profit and loss account as other income

## 6. Taxation

(a) Tax on profit on ordinary activities		
The tax charge is made up as follows	2013	2012
Current tax	£	£
UK corporation tax Under-provision in respect of prior year	- -	_ 3,461
Total current tax (note 6 (b))		3,461
Deferred tax		
Origination and reversal of timing differences Effect of changes in tax rate on opening asset	2,953 2,162 5,115	7,214 3,103 10,317
Tax charge on profit on ordinary activities	5,115	13,778
(b) Factors affecting current tax charge		
The actual tax charge differs from that computed using the standard rate of t	ax in the United Ki	ngdom
The differences are reconciled below		
	2013 £	2012 £
Profit on ordinary activities before taxation	66,254	72,659
Profit on ordinary activities multiplied by standard rate of tax 23 25% (2012 24 5%)	15,467	17,801
Capital allowances in excess of depreciation Exempt dividend income Tax losses utilised Group relief utilised Under-provision in respect of previous year	(2,923) - - (12,544)	(3,883) (10,738) (2,252) (928) 3,461
Total current tax (note 6 (a))	_	3,461

31 December 2013 (Continued)

## 6. Taxation (continued)

(c) Deferred tax asset	2013	2012
	£	£
Asset brought forward	16,568	26,885
Current year charge	(5,115)	(10,317)
Deferred taxation asset (note 10)	11,453	16,568

The deferred tax asset consists of decelerated capital allowances of £11,453 (2012 £16,063) and losses brought forward of £Nil (2012 £505)

## (d) Factors affecting future tax charge

Changes to the corporation tax system enacted in Finance Act 2012 provided for a reduction in the UK tax rate from 24% to 23% effective from 1 April 2013

Finance Act 2013 provided for a further reduction from 1 April 2014 and from 21% to 20% from 1 April 2015

The deferred tax asset being carried at 31 December 2013 has been recognised at the 20% rate

## 7. Intangible fixed assets

	•	Software Development £	Trademarks £	Total £
	Cost At 1 January 2013 and 31 December 2013	705,000	26,377	731,377
	Amortisation At 1 January 2013 and 31 December 2013	705,000	26,377	731,377
	Net book value At 1 January 2013 and 31 December 2013			_
8.	Tangible fixed assets	Fixtures & fittings £	Computer equipment £	Total £
	Cost At 1 January 2013 and 31 December 2013	50,141	686,346	736,487
	Depreciation At 1 January 2013 and 31 December 2013	50,141	686,346	736,487
	Net book value At 1 January 2013 and 31 December 2013		_	-

31 December 2013 (Continued)

9. F	Finan	cial fixed	d assets
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Shares in subsidiaries

Cost

At 1 January 2013 and 31 December 2013

36,296

Provision for impairment At 1 January 2013 and 31 December 2013

Net book values At 1 January 2013 and 31 December 2013

36,296

The company owns 100% of the issued share capital of the companies listed below

Name

Nature of Business

Registered Office

ION Trading Australia Pty

Limited

Supply of software engineering services

C-ION Australia, 61 York Street,

Sydney, NSW 2000,

Australia

ION Trading Canada Limited

Supply of software engineering

services

100 King St West, P O Box 76, Suite #5650,

Toronto, Ontario M5X 1B1,

Canada

## 10. Debtors: amounts falling within one year

2012	2013
£	£
5,253,902	7,275,554
_	83
16,568	11,453

7,287,090

5,270,470

Amounts due from group undertakings VAT receivable Deferred taxation (note 6 (c))

31 December 2013 (Continued)

11	Creditors:	amounts	falling	due	within	one	year
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	2013	2012
	£	£
Trade creditors		44,087
Amounts owed to group undertakings	6,294,485	4,295,263
Accruals and deferred income	8,000	8,000
	6,302,485	4,347,350
		-

## 12. Share capital

Authorised				
			2013	2012
			£	£
500,000 ordinary shares of £1 each			500,000	500,000
Allotted and called up				
Thionou and output up		2013		2012
	No	£	No	£
Ordinary shares of £1 each	38,503	38,503	38,503	38,503

## 13. Reconciliation of shareholders' funds and movement on reserves

	Share capital £	Share premium £	Profit and loss account £	Total share- holders' funds £
At 1 January 2012 Profit for the year	38,503	61,284 -	802,006 58,881	901,793 58,881
At 31 December 2012 Profit for the year	38,503	61,284	860,887 61,409	960,674 61,409
At 31 December 2013	38,503	61,284	922,296	1,022,083

## 14. Related party transactions

The company is a subsidiary of ION Trading UK Limited, a company incorporated in the United Kingdom The company has availed of the exemption provided in Financial Reporting Standard Number 8 "Related Party Disclosures", for wholly owned subsidiary undertakings from the requirements to give details of transactions with entities that are part of the group or investees of the group qualifying as related parties

31 December 2013 (Continued)

## 15. Controlling parties and parent company

The immediate parent undertaking and controlling party is ION Trading UK Limited, a company incorporated in England The parent undertaking of the smallest and largest group of undertakings for which consolidated financial statements are prepared and of which the company is a member is ION Investment Group Limited, a company incorporated in the Republic of Ireland Copies of these consolidated financial statements are available from the Companies Registration Office, Parnell Square, Dublin 1, Ireland

The company's ultimate parent undertaking is ITT S ar I, a company incorporated in Luxembourg At the year end, Mr A Pignataro owned indirectly 97 26% (2012 97 26%) of ITT S ar I

## 16. Commitments

As part of a restructuring in May 2013, a new term loan facility was accorded by Credit Suisse to a fellow subsidiary undertaking, resulting in a charge over the assets of the company and over those of certain fellow subsidiary undertakings. This facility was drawn in full during May 2013, and refinanced in June 2014 (note 17)

### 17. Events since the balance sheet date

As part of a restructuring in June 2014, a fellow subsidiary undertaking refinanced the debt it had drawn down in May 2013 with a new facility accorded by UBS Securities LLC, resulting in a charge over the assets of the company and over those of certain fellow subsidiary undertakings

## 18. Board approval

The Board of Directors approved and authorised for issue the financial statements in respect of the year ended 31 December 2013 on 29 September 2014