CO No 2292251, 10

WNS GLOBAL SERVICES (UK) LIMITED

(FORMERLY TOWN AND COUNTRY ASSISTANCE LIMITED)

REPORT AND FINANCIAL STATEMENTS 31 March 2003



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A07 COMPANIES HOUSE

REGISTERED NO. 2292251

#### **DIRECTORS**

DC Tibble
S Dunning
B Agnew
T T M Agnew
J Walker
T Adam

#### **SECRETARY**

J Walker

#### **AUDITORS**

Ernst & Young LLP Becket House 1 Lambeth Palace Road London SE1 7EU

#### **REGISTERED OFFICE**

Acre House 11-15 William Road London NW1 3ER

#### **BUSINESS ADDRESS**

St. Vincent House Ipswich Suffolk IP1 1LL

#### **BANKERS**

Bank of Scotland Plc 35 Princes Street Ipswich IP1 1AE

Barclays Bank Plc PO Box 216 Brightwell Court Martlesham Heath lpswich IP5 3PW

REGISTERED NO. 2292251 DIRECTORS REPORT

The directors present their annual report and the audited accounts for the 7 month period ended 31 March 2003

#### **CHANGE OF NAME**

On 31 March 2003 the company changed its name from Town and Country Assistance Limited to WNS Global Services (UK) Limited.

#### PRINCIPAL ACTIVITIES

The principal activity of the company continues to be the handling and assessment of motor claims together with the provision of legal expenses insurance to motorists.

#### REVIEW OF THE BUSINESS

The company continued to experience steady growth in the seven months ended March 31 2003 and the directors are cautiously optimistic that this trend will continue.

#### RESULTS AND DIVIDENDS

The profit for the period after taxation amounted to £759,989 (2002: £1,109,934). The directors do not recommend a dividend for the period (2002: Nil).

#### DIRECTORS AND THEIR INTERESTS

The directors at 31 March 2003 and their beneficial interests in the shares of the company were:

#### Ordinary shares of 10p each

|             | 31 March 2003 | 31 August 2002 |
|-------------|---------------|----------------|
| B Agnew     | -             | -              |
| T T M Agnew | -             | -              |
| J Walker    | -             | -              |
| S Dunning   | -             | -              |
| D C Tibble  | -             | -              |
| T Adam      | -             | -              |

#### **AUDITORS**

A resolution to reappoint Ernst & Young LLP as the company's auditor will be put to the forthcoming Annual General Meeting.

By order of the Board
Secretary
13 - 8 - 2003

## STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## "■ ERNST & YOUNG

#### REPORT OF THE AUDITORS

#### to the members of WNS Global Services (UK) Limited

We have audited the company's financial statements for the 7 month period ended 31 March 2003 which comprise the Profit and Loss Account, Balance Sheet, Cash Flow Statement, Statement of Total Recognised Gains and Losses, and the related notes 1 to 25. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 March 2003 and of its profit for the 7 month period then ended and have been properly prepared in accordance with the Companies Act 1985.

Frust & Joung LLP
Ernst & Young LLP
Registered Auditor

London

18 8 2003

### PROFIT AND LOSS ACCOUNT

for the 7 month period ended 31 March 2003

|   |       | 2003         | 2002         |
|---|-------|--------------|--------------|
|   |       | 7 Month      | 12 Month     |
|   |       | Period       | Period       |
|   | Notes | £            | £            |
| TURNOVER                                      | 2     | 18,391,577   | 29,111,400   |
| Cost of sales                                 |       | (15,739,496) | (24,772,677) |
| GROSS PROFIT                                  |       |              | 4,338,723    |
| Distribution costs                            |       | (34,971)     | (40,273)     |
| Administration expenses                       |       |              | (2,771,763)  |
| OPERATING PROFIT                              | 3     | 821,285      | 1,526,687    |
| Interest receivable and similar income        | 6     | 47,281       | 105,698      |
| Interest payable and similar charges          | 7     | (21,877)     | (26,149)     |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |       | 846,689      | 1,606,236    |
| Tax on profit on ordinary activities          | 8(    | ,            | , ,          |
| PROFIT ON ORDINARY ACTIVITY AFTER TAXATION    |       | 759,989      | 1,109,934    |
| RETAINED PROFIT FOR THE FINANCIAL YEAR        |       | 759,989      | 1,109,934    |
| Retained profit brought forward               |       | 1,407,661    | 297,727      |
| RETAINED PROFIT CARRIED FORWARD               |       | 2,167,650    | 1,407,661    |
|   |       |              |              |

All of the operations are considered to be continuing.

#### STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains and losses other than the profit for the year disclosed in the profit and loss account. (2002: nil)

## BALANCE SHEET at 31 March 2003

|  |       | As at                                   | As at       |
|--|-------|---|-------------|
|  |       | 31 March                                | 31 August   |
|  |       | 2003                                    | 2002        |
|  | Notes | £                                       | £           |
| FIXED ASSETS                                   |       |   |             |
| Tangible assets                                | 9     | 464,449                                 | 477,842     |
|  |       | 464,449                                 | 477,842     |
| CURRENT ASSETS                                 |       |   |             |
| Stocks   | 10    | 197,115                                 | 180,773     |
| Debtors  | 11    | 6,972,733                               | 4,661,099   |
| Cash at bank and in hand                       |       | 2,094,270                               | 2,069,128   |
|  |       | 9,264,118                               | 6,911,000   |
| CREDITORS: amounts falling due within one year | 12    | (7,430,570)                             | (5,850,834) |
| NET CURRENT ASSETS                             |       | 1,833,548                               | 1,060,166   |
| TOTAL ASSETS LESS CURRENT LIABILITIES          |       | 2,297,997                               | 1,538,008   |
| NET ASSETS                                     |       | 2,297,997                               | 1,538,008   |
|  |       | ======================================= | <del></del> |
| CAPITAL AND RESERVES                           |       | 50 505                                  | 50 505      |
| Called up share capital                        | 15    | 50,505                                  |             |
| Share premium account                          | 16    | 24,810                                  |             |
| Other reserves                                 | 16    | 55,032                                  |             |
| Profit and loss account                        |       | 2,167,650<br>                           | 1,407,661   |
| EQUITY SHAREHOLDERS' FUNDS                     | 17    | 2,297,997                               | 1,538,008   |
|  |       | ======================================= | <del></del> |

These accounts were approved by the Board of Directors on  $\frac{18-3}{2}$  2003 and were signed on its behalf by:

\ \ /\ /\

TTM Agnew Director D Tibble

STATEMENT OF CASH FLOWS For the 7 month period ended 31 March 2003

|   |       | 2003<br>7 Month | 2002<br>12 Month |
|---|-------|-----------------|------------------|
|   |       | Period          | Period           |
|   | Notes | £               | £                |
| NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES         | 18    | 452,250         | (512,017)        |
| RETURNS ON INVESTMENT AND SERVICING OF FINANCE              |       |                 |                  |
| Interest paid   |       | (12,697)        | (16,841)         |
| Interest received   |       | 47,281          | 105,698          |
| Interest element of hire purchase and finance lease rentals |       | (9,180)         | (9,308)          |
|   |       | 25,404          | 79,549           |
| TAXATION  |       |                 |                  |
| UK Corporation Tax paid                                     |       | (55,240)        | (208,756)        |
| CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT                |       |                 |                  |
| Payments to acquire tangible fixed assets                   |       | (225,850)       | (312,176)        |
| Receipts from sale of fixed asset investment                |       | -               | 7,500            |
|   |       | (225,850)       | (304,676)        |
| EQUITY DIVIDENDS PAID                                       |       | -               | (410,000)        |
| FINANCING   |       |                 |                  |
| Capital element of finance lease rental payments            |       | (19,999)        | (48,934)         |
| INCREASE/(DECREASE) IN CASH                                 | 19    | 176,565         | (1,404,834)      |
|   |       |                 | - 12:            |

### NOTES TO THE ACCOUNTS

at 31 March 2003

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Comparatives

During the year the company changed its financial year-end to 31 March to coincide with their immediate parent undertakings year-end. As such, the comparatives are for a 12 month period whilst the current period is 7 months only.

#### **Turnover**

Turnover represents the invoiced value of services provided net of VAT. Income from policies written is credited to the profit and loss account over the period of the cover. In respect of directly sold policies, a sum equal to the costs of selling that policy is credited to the profit and loss account on inception of the policy.

#### Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation is calculated on a straight-line basis over the estimated useful lives of the related assets as follows:

| Buildings improvements         | _ | 25%    |
|--------------------------------|---|--------|
| Computer equipment & software  | - | 33-50% |
| Fixtures, fittings & equipment | _ | 25%    |
| Motor vehicles                 | _ | 25%    |

#### Leasing and hire purchase commitments

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, and hire purchase contracts are capitalised in the balance sheet and depreciated over their useful lives. The capital element of future obligations under the leases and hire purchase contracts are included as liabilities in the balance sheet.

The interest element of the rental obligations are charged in the profit and loss account over the periods of the leases and hire purchase contracts and represent a constant proportion of the balance of capital repayments outstanding.

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

#### Work in progress

Work in progress represents the costs incurred to date with cases outstanding at the year end and is stated at the lower of cost and net realisable value.

#### Pensions

The company operates a defined contribution pension scheme. Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme

#### Deferred taxation

Full provision is made for deferred tax on all material timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more, or a right to pay less, tax in the future have occurred at the balance sheet date.

Deferred tax assets are recognised where their recovery is considered more likely than not in that there will be suitable taxable profits from which the future reversal of underlying timing differences can be deducted.

Deferred tax is calculated on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse.

#### 2. TURNOVER

The total turnover for the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

#### 3. OPERATING PROFIT

Operating profit is stated after charging:

|   | 2003    | 2002     |
|---|---------|----------|
|   | 7 Month | 12 Month |
|   | Period  | Period   |
|   | £       | £        |
| Depreciation of owned tangible fixed assets   | 223,880 | 318,950  |
| Depreciation of tangible fixed assets held under finance leases and hire purchase contracts | 9,138   | 43,167   |
| Operating lease rentals   | 53,084  | 52,956   |
| Auditors' remuneration  | 20,000  | 20,000   |
|   |         |          |

| 4  | DIRECTOR'S EMOLUMENT   | S |
|----|------------------------|---|
| 4. | DIRECTOR S ENIOLOMIENT | S |

5.

| £ £ Emoluments 126,231 193,650  |
|---|
| Emoluments 126,231 193,650  |
|   |
| Company contributions to defined contribution pension schemes 5 232 13 251  |
| Company contributions to defined contribution pension schemes 3,232 13,231  |
| 131,463 206,901   |
|   |
| Retirement benefits are accruing to $2(2002-2)$ directors under a money purchase pension scheme. The amounts disclosed above include the following amounts in respect of the highest paid director: |
| 2003 2002   |
| 7 Month 12 Month  |
| Period Period   |
| £   |
| Emoluments 63,911 72,150  |
| Company contributions to defined contribution pension schemes 2,432 7,021   |
| 66,343 79,171   |
| STAFF COSTS   |
| Number of employees   |
| The average number of employees during the period was:  |
| 2003 2002   |
| Number Number   |
| Selling and Distribution 122 130  |
| Office Management 20 16   |
| 142 146   |
|   |
| Employment costs  |
| ${m f}$   |
| Wages and salaries 1,641,741 2,686,003  |
| Social security costs         137,534         226,268           Other pension costs         32,373         52,216   |
| 1,811,648 2,964,487   |

| 6. | INTEREST RECEIVABLE AND SIMILAR INCOME    |          |                 |
|----|---|----------|-----------------|
|    |   | 2003     | 2002            |
|    |   | 7 Month  | 12 Month        |
|    |   | Period   | Period          |
|    |   | £        | £               |
|    | Interest receivable and similar income    | 47,281   | 105,698         |
|    |   |          |                 |
| 7. | INTEREST PAYABLE AND SIMILAR CHARGES      |          |                 |
|    |   | 2003     | 2002            |
|    |   | 7 Month  | 12 Month        |
|    |   | Period   | Period          |
|    |   | £        | £               |
|    | Interest payable on:                      | 40.50    |                 |
|    | Other loans                               | 12,697   | 16,841<br>9,308 |
|    | Finance lease and hire purchase contracts | 9,180    | 9,308           |
|    |   | 21,877   | 26,149          |
|    |   |          | <del></del>     |
| 8. | TAXATION                                  |          |                 |
|    | (a) Tax on profit on ordinary activities  |          |                 |
|    |   | 2003     | 2002            |
|    |   | 7 Month  | 12 Month        |
|    |   | Period   | Period          |
|    |   | £        | £               |
|    | UK corporation tax at 30% (2002 - 30 %)   |          |                 |
|    | Current                                   | 130,809  | 562,145         |
|    | Deferred Tax                              | (44,109) | (65,843)        |
|    |   | 86,700   | 496,302         |
|    |   |          |                 |

#### 8. TAXATION CON'T

£24,181).

b) Factors affecting the tax charge for the year

The tax assessed on the profit on ordinary activities for the period is lower than the standard rate of corporation tax in the UK of 30% (2002-30%). The differences are reconciled below:

2003

2002

|   |                         |              | 7 Month    | 12 Month     |
|---|-------------------------|--------------|------------|--------------|
|   |                         |              | Period     | Perioa       |
|   |                         |              | £          | £            |
| ĭt before tax   |                         |              | 846,689    | 1,606,236    |
|   |                         |              |            |              |
| it on ordinary activities multiplied by<br>e UK of 30% (2002 – 30%) | standard rate of corpor | ation tax in | 254,006    | 481,87       |
| enses not deductible for tax purposes                               |                         |              | 1,571      | 15,669       |
| ital allowances in excess of depreciati                             | ion                     |              | 32,732     | 47,043       |
| up relief claimed for nil payments                                  |                         |              | (157,500)  | .,,01.       |
| er  |                         |              | (107,500)  | 17,562       |
| al current tax charge   |                         |              | 130,809    | 562,14       |
| ~   |                         |              | =====      |              |
| NGIBLE ASSETS   |                         |              |            |              |
|   | Leasehold               | Plant and    | Fixtures,  | Tota         |
|   | building                | machinery    | fittings & |              |
|   | improvements            | •            | equipment  |              |
|   | £                       | £            | £          |              |
| i   |                         |              |            |              |
| September 2002  | 112,871                 | 1,248,934    | 303,202    | 1,665,00     |
| itions  | -                       | 219,578      | 6,272      | 225,85       |
| oosals  |                         | (7,973)      |            | (7,97<br>——— |
| 1 March 2003  | 112,871                 | 1,460,539    | 309,474    | 1,882,88     |
| reciation   |                         |              |            |              |
| September 2002  | 56,671                  | 899,006      | 231,487    | 1,187,16     |
| vided during the year   | 12,211                  | 197,750      | 23,057     | 233,01       |
| posals  | -                       | (1,747)      | -          | (1,74        |
| 1 March 2003  | 68,882                  | 1,095,009    | 254,544    | 1,418,43     |
| book value:   |                         | <del></del>  |            |              |
| 1 March 2003  | 43,989                  | 365,530      | 54,930     | 464,44       |
| September 2002  | 56,200                  | 349,927      | 71,715     | 477,84       |

| 10. | STOCKS   |                     |                      |
|-----|--|---------------------|----------------------|
|     |  | 2003                | 2002                 |
|     |  | £                   | £                    |
|     | Work in progress   | 197,115             | 180,773              |
|     |  | =                   |                      |
|     |  |                     |                      |
| 11. | DEBTORS  |                     |                      |
|     |  | 2003<br>£           | 2002<br>£            |
|     |  | £                   | I.                   |
|     | Trade debtors  | 4,036,677           | 2,608,727            |
|     | Amounts due from related parties   | 34,026<br>2,000,000 | 28,189               |
|     | Amounts due from immediate parent undertaking Other debtors                  | 140,350             | 1,500,000<br>91,825  |
|     | Prepayments and accrued income   | 761,680             | 432,358              |
|     |  | 6,972,733           | 4,661,009            |
|     |  | <del></del>         |                      |
| 12. | CREDITORS: amounts falling due within one year                               | ·                   |                      |
|     |  | 2003                | 2002                 |
|     |  | £                   | £                    |
|     | D. 1 1.6   | 40.074              | 100.405              |
|     | Bank overdraft Trade creditors   | 42,074<br>5,613,385 | 193,497<br>4,264,093 |
|     | Corporation tax  | 527,761             | 496,302              |
|     | Other taxation   | 231,411             | 355,774              |
|     | Other creditors  | 494,934             | 281,930              |
|     | Accruals and deferred income   | 395,831             | 144,187              |
|     | Obligations under finance lease and  | -                   | 19,999               |
|     | hire purchase contracts (note 13)  |                     |                      |
|     | Amounts owed to related parties  | 125,174             | 95,052               |
|     |  | 7,430,570           | 5,850,834            |
|     |  |                     |                      |
|     |  |                     |                      |
| 13. | OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE                           |                     |                      |
|     | The maturity of obligations under finance leases and hire purchase contracts | is as follows:      |                      |
|     |  | 2003                | 2002                 |
|     |  | £                   | £                    |
|     | Within one year  | -                   | 19,999               |
|     | Gross obligations  |                     | 19,999               |
|     |  |                     | ======               |

| 14. | DEFERRED TAXATION ASSET   |                       |                       |
|-----|---|-----------------------|-----------------------|
|     |   | 2003                  | 2002                  |
|     | Capital allowances in excess of depreciation Other timing differences | £<br>73,125<br>36,827 | £<br>40,393<br>25,450 |
|     |   | 109,952               | 65,843                |
|     |   |                       |                       |
| 15. | SHARE CAPITAL   |                       |                       |
|     |   | 2003<br>£             | 2002                  |
|     |   | I                     | £                     |
|     | Authorised: 1,000,000 Ordinary shares of 10p each                     | 100,000               | 100,000               |
|     | 100,000 Redeemable preference shares of £1 each                       | 100,000               | 100,000               |
|     | Allotted, called up and fully paid:                                   |                       |                       |
|     | 50,505 Ordinary shares of £1 each                                     | 50,505                | 50,505                |
|     |   |                       |                       |
| 16. | RESERVES  |                       |                       |
|     | Share   | Capital               |                       |
|     | premium   | redemption            |                       |
|     | account<br>£  | reserve<br>£          | Total<br>£            |
|     | Balance at 1 September 2002 and at 31 March 2003 24,810               | 55,032                | 79,842                |
|     |   | <del></del>           | <del></del>           |
| 17. | RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS                    |                       |                       |
| 2,, |   |                       |                       |
|     |   | 2003<br>£             | 2002<br>£             |
|     |   |                       |                       |
|     | Opening shareholders' funds Retained profit for the year              | 1,538,008<br>759,989  | 428,074<br>1,109,934  |
|     | Closing shareholders' funds   | 2,297,997             | 1,538,008             |
|     |   | ====                  | <del></del>           |

| 18. | NET CASH INFLOW/(OUTFLOW) FROM OPERATION  | NG ACTIVITIES                      |                             |                       |
|-----|---|------------------------------------|-----------------------------|-----------------------|
|     |   |                                    | 2003                        | 2002                  |
|     |   |                                    | 7 Month                     | 12 Month              |
|     |   |                                    | Period                      | Period                |
|     |   |                                    | £                           | £                     |
|     | Operating profit  |                                    | 821,285                     | 1,526,687             |
|     | Depreciation of tangible fixed assets   |                                    | 233,018                     | 362,117               |
|     | Loss on disposal of tangible fixed assets   |                                    | 6,226                       | 302,117               |
|     | · —   |                                    | -                           | (56.040)              |
|     | Increase in work in progress  |                                    | (16,342)                    | (56,942)              |
|     | Increase in debtors   |                                    | (2,311,634)                 |                       |
|     | Increase/(decrease) in creditors  |                                    | 1,719,697                   | (213,151)             |
|     |   |                                    | 452,250                     | (512,017)             |
|     |   |                                    |                             |                       |
| 19. | RECONCILIATION OF NET CASH FLOW TO MOV  | EMENT IN NET C                     | ASH                         |                       |
|     |   |                                    | 2003                        | 2002                  |
|     |   |                                    | 7 Month                     | 12 Month              |
|     |   |                                    | Period                      | Period                |
|     |   |                                    | £                           | £                     |
|     | (Decrease)/increase in cash in the period Cash used to repay capital element of finance lease |                                    | 176,565                     | (1,404,834)           |
|     | and hire purchase payment   |                                    | 19,999                      | 48,934                |
|     | Change in net cash arising from cash flows  |                                    | 196,564                     | (1,355,900)           |
|     | Movement in net cash  |                                    | 196,564                     | (1,355,900)           |
|     | Net cash at beginning of the period   |                                    | 1,855,632                   | 3,211,532             |
|     | Net cash at the end of the period   |                                    | 2,052,196                   | 1,855,632             |
| 20. | ANALYSIS OF NET CASH  |                                    |                             |                       |
|     | 22. 40-10-10-10-10-10-10-10-10-10-10-10-10-10   | At                                 |                             | At                    |
|     |   | 1 September                        |                             | 31 March              |
|     |   | 2002                               | Cash flow                   | 2003                  |
|     |   | £                                  | £                           | £                     |
|     | Cash at bank and in hand Bank overdraft Hire purchase and finance lease obligations           | 2,069,128<br>(193,497)<br>(19,999) | 25,142<br>151,423<br>19,999 | 2,094,270<br>(42,074) |
|     |   | 1,855,632                          | 196,564                     | 2,052,196             |
|     |   |                                    |                             |                       |

#### 21. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £32,373 (2002: £52,216).

#### 22. OTHER FINANCIAL COMMITMENTS

At 31 March 2003 the company had annual commitments under non-cancellable operating leases as set out below:

|                            | Land and  |         |         | Other   |
|----------------------------|-----------|---------|---------|---------|
|                            | Buildings |         |         |         |
|                            | 2003      | 2002    | 2003    | 2002    |
|                            | £         | £       | £       | £       |
| Expiry date:               |           |         |         |         |
| Within one year            | 48,099    | 147,324 | 91,121  | 8,048   |
| Between two and five years | 25,635    | -       | 97,588  | 92,296  |
|                            | 73,734    | 147,324 | 188,709 | 100,344 |
|                            |           |         |         | =       |

#### 23. RELATED PARTY TRANSACTIONS

#### Accident & Credit (Property) Limited

As at the balance sheet date the company owed £1,778 (2002: £4,955) to Accident & Credit (Property) Limited, a company in which TTM Agnew is a director and has a material interest. In turn, Accident & Credit (Property) Limited owed the company £23,790 (2002: £22,000).

#### Practical Car & Van Rental Limited

As at the balance sheet date the company owed £79,998 (2002: £90,067) to Practical Car & Van Rental Limited, a company in which B Agnew is a director and has a material interest. In turn Practical Car & Van Rental Limited owed the company £6,189 (2002: £6,189).

#### Idoink Ltd

As at the balance sheet date the company owed £43,398 (2002: £42,625) to Idoink Limited, a company in which TTM Agnew holds a material interest. In turn, Idoink owes the company £4,047. (2002:nil)

The transactions with Accident & Credit (Property) Limited, Practical Car & Van Rental Limited and Idoink Ltd were carried out at arms length and on normal commercial terms.

#### 24. ULTIMATE PARENT UNDERTAKING

The company's immediate and ultimate parent undertaking is WNS (Holdings) Limited, a company incorporated in Jersey.

NOTES TO THE ACCOUNTS at 31 March 2003

#### 25. POST BALANCE SHEET EVENT

On 1 April 2003 the assets, liabilities and business of WNS (UK) Limited were transferred to WNS Global Services (UK) Limited at book value.