Financial Statements

for the year ended 31st March 2007

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Report of the Management Committee for the year ended 31st March 2007

The Management Committee presents its report and audited financial statements for the year ended 31st March 2007

Reference and Administrative Information

Charity name

Greater Manchester Pay and Employment

Rights Advice Service

Charity Registration Number

1113448

Company Registration Number

2279105

Registered Office

4th Floor Swan Buildings

20 Swan Street Manchester **M4 5JW**

Management Committee

David Neary Gerry White

(appointed 23 11 06)

Kevin Morley Angela Brierley

(appointed 20 7 06) (resigned 20 7 06)

Michael Wilson Amanda Challis Clir David Lancaster

(appointed 05 06 07)

Company Secretary

Denise McDowell

(to 29 05 07)

Cathy Gallagher

(from 29 05 07)

Principal staff

Cathy Gallagher

(appointed 29th May 2007)

Ruth Seneviratne

Paul Mittler

Susan Kelly

Alan Manning

Katie Brotherston

Lesley Hunter

Allison Foreman

Auditors

Slade & Cooper Limited

6 Mount Street

Manchester

M2 5NS

Bankers

Unity Trust Bank plc 4 The Square 111 Broad Street

Birmingham B15 1AR

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Report of the Management Committee for the year ended 31st March 2007

Structure, governance and management

Greater Manchester Pay and Employment Rights Advice Service is a company limited by guarantee (company registration number 2279105) and a registered charity (1113448)

Greater Manchester Pay and Employment Rights Advice Service is a membership organisation. Members elect a volunteer management committee at the Annual General Meeting. The Committee meets bimonthly and specific responsibilities are allocated to sub-committees where appropriate.

Governing document

Greater Manchester Pay and Employment Rights Advice Service is governed by a constitution made up of memorandum and articles that was most recently revised in 2005 and adopted on 22 September 2005

Recruitment and appointment of trustees

Two new trustees were appointed in the year Mike Wilson was appointed on 20 July 2006 and Angela Brierley was appointed on 23 November 2006. The recruitment and appointment of trustees is an area that the management committee want to develop in order to strengthen the number, experience and perspectives of the management committee.

While AGMA is a principal funder of the charity, they have appointed a representative to the trustees, currently Councillor Lancaster

Induction and training of trustees

The Trustees held a Development Day on 9 September 2006 The purpose of the day was to review the organisational finance and funding structure, discuss ideas to develop towards a model of enterprise projects and partnership working and how the organisations would develop in the following three years

Trustees receive an Induction Pack that includes a briefing for new members and Charities Commission booklet explaining the duties and role of a trustee. They also receive the Management Committee National Occupational Standards handbook along with relevant material about the operation and organisation of GMPERAS.

Organisational structure

There are five members of staff a co-ordinator, two employment rights advice workers, a research worker and an administration and IT worker. The work of the organisation is overseen by the voluntary management committee which meets on a bi-monthly basis.

Risk management

The management committee adopted a Financial and Accounting Procedures policy in November 2006 which contains a financial risk assessment of the organisation

In September 2006 the Management Committee updated the Development Plan for the organisation. This update recognized the evolving area of short-term project funding and its management (see Strategies).

The management committee considers the risks facing the organization at its regular meetings with the coordinator and other members of staff as appropriate. It makes decisions based on that discussion and the Development Plan. The greatest risk to the operation of GMPERAS is the continuation of core funding from AGMA without which it is difficult to envisage how the organisation could continue to operate. The organisation has undergone a process of three – year review by AGMA in 2004 and is currently under further review.

Report of the Management Committee for the year ended 31st March 2007

Related parties

There are no related organisations

Objectives and activities

Objects

The objects are set out as aims and objectives

Aims

GMPERAS exists to improve working conditions for the most vulnerable members of the workforce by providing employment rights advice, representing the interests of low-paid workers in debate on social and economic policies and promoting greater public awareness of poverty and injustice

Objectives

- 1 To provide advice and information on employment rights to low paid people and to other agencies including employers
- 2 To increase the effectiveness of other advice agencies through the provision of specialist employment advice and training
- 3 To influence the thinking and practice of local and national policy-makers on employment rights issues through the gathering and dissemination of relevant research
- 4 To identify community needs and gaps in services in relation to employment rights and, where appropriate, initiate action to address those needs and gaps
- 5 To increase the effectiveness of both ourselves and other agencies through purposeful partnership working

Strategies

We have a Development Plan which aims to reduce our reliance on AGMA funding by generating income from other sources, notably one-off financing of our products (specialist factsheets and booklets) and funding fixed-term project work we have applied for funding to the National Lottery and charitable organizations. Our key aims and strategies are outlined below

- Our priority is to secure additional funding to reduce our reliance on AGMA as a single source of funding from 100% to 60%
- We aim to do this through securing new income that is generated from applications to fund new project developments and through promoting some of our services for other agencies to buy-in
- We give priority to developing links with other organisations to allow for working together with similar client groups. Any new project will be developed in close partnership to these organisations and their priorities. This strategy is to enable us to manage such projects if the main core funding is affected for any reason.
- We have built successful partnerships which we hope will result in new ways of working with others that will maximise the experience and expertise of our organisation

Use of volunteers

The Director / Trustees are all voluntary members
GMPERAS does not use any other volunteers in its activities

Report of the Management Committee for the year ended 31st March 2007

Summary of main activities undertaken in relation to the objects

- Providing free authoritative telephone advice and support to workers in Greater Manchester on employment rights and allied issues. We provide the only telephone advice service on employment rights in the sub-region and hold the CLS Quality Mark for General Help with Casework.
- Providing enquirers with a range of relevant material on employment rights, via factsheets, leaflets and other written information specific to their problem
- Providing as much assistance as possible to enquirers who cannot get representation
- Providing a second tier advice service to advice agencies in Greater Manchester and distributing publicity materials to community organisations
- Encouraging good practice amongst small employers, voluntary organisations and others
- Promoting awareness of employment rights through the production and distribution of factsheets, the use of the media and information stalls in each of the ten districts
- Campaigning for improvement and change by development of submissions on new employment legislation and practice, within our areas of expertise
- Conducting research into the Greater Manchester labour market and producing nationally recognised publications

Achievements and performance

GMPERAS has a service level agreement with AGMA which is rigorously monitored by the management committee

In the current year we continued to develop our organisation and our work to ensure a high quality service and to expand and to develop new services. We attracted funding to diversify our services and have increased our links with other organisations to form effective new partnerships to deliver services. We have met key development plan performance indicators and have fulfilled our funders' trust in us

We attracted new finance and funding of £ 21,027

•	Oxfam – translated information online factsheets	£ 4,500
•	Awards for all – translated info and advertising	£ 4,450
•	Change up – GMCVO project	£ 2,568
•	AdviceUK – training in new legislation	£ 5,059

Other services attracting new finance totalled £4,450 These ranged from updated information cards specifically for young people (Connexions), contribution to providing specialist infrastructure support to the GM Voluntary and Community sector (SCS Partnership) and training of support workers (Connexions partnership)

Financial review

Principal funding sources

The major source of funding for GMPERAS continues to be Section 48 funding from AGMA which provides annual income of £138,100

These Accounts include income from other sources (as above) which is not recurring but it is an integral part of the development plan for GMPERAS to continue to seek additional funding sources

Report of the Management Committee for the year ended 31st March 2007

Reserves policy

GMPERAS has a reserves policy which is intended to maintain the operation of the organization for 4-6 months in the event of core funding from AGMA ceasing entirely

At March 31st 2007 the level of reserves was £57,837 which is slightly below the level of resource that would be necessary to maintain the operation for 6 months and to meet all associated costs of winding up the organization. While it would be desirable to increase the level of reserves to meet this eventuality the management does not take the view that the *complete* withdrawal of AGMA funding is likely given the long-standing nature of commitment from our core funding organisation.

Plans for future periods

The management committee has taken the decision to set a deficit budget at the start of the financial year in order to maintain the current operation of the organization and to promote its development by securing additional funding for project work. The forecast budget deficit for 2006-2007 was in the region of £25,000 and this gap was closed by income generated during the course of the year so that these accounts show a small surplus. The level of the annual deficit is closely monitored during the course of the financial year and appropriate decisions would be taken if income generation fell considerably short of targets. Given the level of reserves that are available to GMPERAS and the need to develop project working, either independently or in partnership with other organizations, the management committee decision on the budget is the chosen option for the charity

The trustees on the management committee are of the view that GMPERAS continues to be a viable and going concern

Report of the Management Committee for the year ended 31st March 2007

Statement of Management Committee responsibilities

Company Law requires the Management Committee to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and the income and expenditure of the charitable company for that period. In preparing the accounts the Management Committee are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable it to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the charitable company and hence taking reasonable steps for the prevention and detection of fraud and other irregularities

Members of the Management Committee, who are directors for the purposes of company law, and trustees for the purposes of charity law, who served during the year and up to the date of this report are set out on page 1

In accordance with company law, as the company's directors, each of the Management Committee certify that

- so far as they are aware, there is no relevant information of which the auditors are unaware,
- as directors of the company they have taken all necessary steps to be aware of information which would be relevant for audit purposes and have communicated them to the auditors

Company status

The company is limited by guarantee and all members have agreed to contribute a sum not exceeding £1 in the event of a winding-up. The number of guarantees at 31st March 2007 was 10

Auditors

Slade & Cooper Limited were re-appointed as the charitable company's auditors during the year and have expressed their willingness to continue in that capacity

This report has been prepared in accordance with the Statement of Recommended Practice Accounting and Reporting by Charities (issued in March 2005) and in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small entities

Approved by the Management Committee and signed on its behalf by

David Neary

Date

Independent Auditor's Report To the members of

Greater Manchester Pay and Employment Rights Advice Service

for the year ended 31 March 2007

We have audited the financial statements of Greater Manchester Pay and Employment Rights Advice Service for the year ended 31 March 2007, which comprise the Statement of Financial Activities (including the income and expenditure account), the Balance Sheet and the related notes. These financial statements have been prepared in accordance with the accounting policies set out therein, the historical cost convention, and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2005)

This report is made solely to the charitable company's members as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of management committee and auditors

As described in the Statement of Management Committee Responsibilities the charitable company's management committee (who are also the directors of Greater Manchester Pay and Employment Rights Advice Service) are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Management Committees' Report is consistent with the financial statements, if the charitable company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Management Committees' remuneration and other transactions is not disclosed.

We read other information contained in the Management Committee's Report, and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information beyond that referred to in this paragraph.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Management Committee in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we consider necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- The financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the charitable company's affairs as at 31 March 2007 and of its incoming resources and application of resources for the year then ended, and
- The financial statements have been properly prepared in accordance with the Companies Act 1985

The information given in the directors' report is consistent with the financial statements

Slade & Coope Ltd Slade & Cooper Limited Registered Auditors 6 Mount Street

Manchester M2 5NS

20/09/07

Statement of Financial Activities (including income and expenditure account) for the period ended 31 March 2007

	Note	Unrestricted funds	Restricted funds	2007 £	2006 £
Incoming resources	2	24		•	4.000
Donations		34	44.540	34	1,069
Grants Fees and other income		138,100	11,518	149,618	161,280
Bank interest		10,313 2,244	-	10,313 2,244	4,629 1,961
Bank interest					
Total incoming resources		150,691	11,518	162,209	168,939
Resources expended		<u> </u>			
Salaries	5	107,452	621	108,073	109218
Project costs		-	3,870	3,870	4980
Printing and publications		4,596	5,960	10,556	5427
Recruitment and training		3,289	-	3,289	1665
Premises		13,164	-	13,164	15711
Administration		14,762	1,067	15,829	17630
Insurance		1,116	-	1,116	1108
Audit and accountancy		2,585	-	2,585	1998
Depreciation		2,812		2,812	3109
Total resources expended		149,776	11,518	161,294	160,846
Net incoming/(outgoing) resources for the year	3	915	-	915	8,093
Transfer between funds		-	-	-	-
Net movement in funds	-	915		915	8,093
Funds at 27 March 2006		56,922	-	56,922	48,829
Funds at 31 March 2007	•	£ 57,837	£ -	£ 57,837	£ 56,922
	=				

All of the charity's operations are classed as continuing

Movements on reserves and all recognised surpluses or deficits are shown above

Balance Sheet as at 31 March 2007

	Note	20		200	
		£	£	£	£
Fixed assets Tangible assets	7		5,523		8, 4 88
Current assets Debtors Cash at bank and in hand	8	9,598 94,943		5,035 61,049	
Creditors. amounts falling due in less than one year	9	104,541		66,084 (6,885)	
Net current assets			59,093		59,199
Total assets less current liabilities			64,616		67,687
Creditors. amounts falling due in more than one year	10		(6,779)		(10,765)
Net assets			£ 57,837		£ 56,922
Reserves					
Unrestricted funds			57,837		56,922
Restricted funds	11		-		-
			£ 57,837		£ 56,922

The financial statements have been prepared in accordance with the special provisions in Part VII of the Companies Act 1985 relating to small companies, and the Financial Reporting Standard for Smaller Entities (effective January 2005)

Approved by the Management Committee and signed on their behalf by

David Neary (chair)

Gerry White

30/8/07.

Notes to the accounts for the period ended 31 March 2007

1 Accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. They have been applied consistently during the year. The company registered as a charity at the beginning of the period, and where necessary its accounting policies have been adjusted to comply with the Statement of Recommended Practice - Accounting and Reporting by Charities (issued in March 2005). There was no material effect on the comparative figures in these accounts.

a Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 1985 and the Statement of Recommended Practice - Accounting and Reporting by Charities (issued in March 2005), and the Financial Reporting Standard for Smaller Entities (ieffective January 2005)

b Fund accounting

- Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity
- . Designated funds are unrestricted funds earmarked by the Management Committee for particular
- Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal

c Incoming resources

All incoming resources are included in the Statement of Financial Activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income.

- Voluntary income is received by way of grants, donations and gifts and is included in full in the Statement
 of Financial Activities when receivable. Grants, where entitlement is not conditional on the delivery of a
 specific performance by the charity, are recognised when the charity becomes unconditionally entitled to
 the grant.
- Donated services and facilities are included at the value to the charity where this can be quantified. The value of services provided by volunteers has not been included in these accounts.
- Investment income is included when receivable
- Incoming resources from charitable trading activity are accounted for when earned
- Incoming resources from grants, where related to performance and specific deliverables, are accounted for as the charity earns the right to consideration by its performance

d Resources expended

Expenditure is recognised on an accrual basis when a liability is incurred. Expenditure includes any VAT which cannot be fully recovered, and is included as part of the expenditure to which it relates.

Notes to the accounts for the period ended 31 March 2007 (continued)

e Operating leases

Rentals payable under operating leases, where substantially all the risks and rewards of ownership remains with the lessor, are charged to the Statement of Financial Activities in the year in which they fall due

f Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation. Individual fixed assets costing £1,000 or more are capitalised at cost

Tangible fixed assets are depreciated on a straight line basis over their estimated useful lives as follows

Asset Category

Annual rate

Fixtures, fittings and equipment

20% straight line

Finance leased equipment

20% straight line

g Assets held under finance leases

Assets acquired under leases, where the company bears most of the risks and rewards of ownership, are accounted for as finance leases. The asset is included at cost in fixed assets and depreciated over the useful economic life of the asset, or the minimum lease term, whichever is the shorter. The total liability under the lease at the balance sheet date, net of finance charges allocated to future periods, is included in creditors. Finance charges are allocated so as to give a constant rate of return, using the sum-of-digits method.

h Cash flow statement

The charity has taken advantage of the exemption in Financial Reporting Standard 1 from preparing a Cash Flow Statement on the grounds that it is a small entity

Notes to the accounts for the period ended 31 March 2007 (continued)

2 Incoming resources

Grants	Unrestricted £	Restricted £	Total 2007 £	Total 2006 £
Association of Greater Manchester Authorities s 48 Grant Scheme	138,100	-	138,100	138,100
GMCVO project grant	~	2,568	2,568	19,934
Oxfam	-	4,500	4,500	-
Awards for All	-	4,450	4,450	-
Other grants	<u> </u>		-	3,246
	138,100	11,518	149,618	161,280
Donations	34	-	34	1,069
Fees and other income				
Sales and sundry income	9,851	-	9,851	3,912
Membership subscriptions	462	-	462	717
	10,313	-	10,313	4,629
Bank interest	2,244	*	2,244	1,961
Total incoming resources	£ 150,691	£ 11,518	£ 162,209	£ 168,939

3 Net incoming/(outgoing) resources

This is stated after charging/(crediting) the following		
0 0 0	2007	2006
	£	£
Auditor's remuneration	3,227	2,986
Depreciation	2,812	2,956
Loss/(profit) on disposal of fixed assets	154	153
Auditor's remuneration comprised		
Audit	1,175	822
Accountancy	1,410	1,175
Payroll and other	642	989
		
	£ 3,227	£ 2,986

Notes to the accounts for the period ended 31 March 2007 (continued)

4 Corporation tax

The charity is exempt from tax on income and gains falling within section 505 of the Taxes act 1988 or s252 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects. No tax charges have arisen in the charity

5 Staff costs

Staff costs during the year were as follows

	2007	2006
	£	£
Wages and salaries	95,707	99,782

 Wages and salaries
 95,707
 99,782

 Social security costs
 9,132
 9,568

 Seconded worker
 3,234

£ 108,073 £ 109,350

The average number of employees during the year (full-time equivalents) was as follows

Coordinator Administration	1 1	1 1
Project workers Development workers	1 9 0 7	19 07
Total	4 60	4 60

The number of employees earning over £60,000 per annum excluding pension contributions was nil (2006 nil)

6 Trustees' remuneration and expenses

Neither the trustees nor any persons connected with them received any remuneration during the year trustees received travel and subsistence expenses during the year of £105

Notes to the accounts for the period ended 31 March 2007 (continued)

7	Fixed assets tangible assets			
	· ·	Equipment & fixtures & fittings £	Equipment (finance lease)	Total £
	Cost brought forward 28 March 2006 Additions	9,448	7,467	16,915
	Disposals	(1,833)		(1,833)
	Cost carried forward 31 March 2007	£ 7,615	£ 7,467	£ 15,082
	Depreciation brought forward 28 March 2006 Charge for the year	5,440 1,318 (1,670)	2,987 1,493	8,427 2,811 (1,670)
	Disposals	(1,679)		(1,679)
	Depreciation carried forward 31 March 2007	£ 5,079	£ 4,480	£ 9,559
	Net book value at 31 March 2007	£ 2,536	£ 2,987	£ 5,523
	Net book value at 27 March 2006	£ 4,008	£ 4,480	£ 8,488
8	Debtors	2007 £	2006 £	
	Fees receivable	25	81	
	Grants receivable Prepayments and other debtors	4,500 5,073	2,399 2,555	
		£ 9,598	£ 5,035	
9	Creditors amounts falling due in less than one year			
		2007 £	2006 £	
	Creditors & accruals Deferred grant income (1)	6,937 34,525	3,325 -	
	Finance lease liabilities	3,986	3,560	
		£ 45,448	£ 6,885	
				

⁽¹⁾ Grant instalment for 2007/08 received in the year deferred to the following year

Notes to the accounts for the period ended 31 March 2007 (continued)

10	Creditors: amounts falling d	lue in more tha	n one year	2007 £	2006 £	
	Finance lease liabilities			6,779	10,765	
11	Restricted funds -					
		As at 28 March 2006	Incoming resources	Outgoing resources	Transfers	As at 31 March 2007
		£	£	£	£	£
	Employment rights	~	~	~	~	~
	information, advice & support					
	Oxfam	-	4,500	(4,500)	-	-
	Awards for All	-	4,450	(4,450)	-	-
	Change up	-	2,568	(2,568)	-	-
		£ -	£ 11,518	£ (11,518)	£ -	£ -
12	Analysis of net assets between	een funds				
	Fund balances at 31 March 20	107 are represen	ted by	Unrestricted	Restricted	
	Turid balarioos de o : Maron 20	or the represent	ica by	funds	funds	Total
				£	£	£
	Fixed assets			5,523	-	5,523
	Current assets			104,541	-	104,541
	Creditors amounts falling of			(45,448)	-	(45,448)
	Creditors amounts falling of	due in more than	one year	(6,779)	-	(6,779)
	Total net assets			£ 57,837	£ -	£ 57,837