DIRECTORS' REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31ST MARCH 1995

REGISTERED NO. 2249185

A28 *AYJOBHX4* 89 COMPANIES HOUSE 05/01/96

REPORT OF THE DIRECTORS

The Directors have pleasure in submitting their annual report, together with the accounts of the Company for the year ended 31st March 1995.

Business Review

The principal activity of the Company continues to be the supply of membrane separation systems for the food, effluent, pharmaceutical and allied industries. No significant change in the Company's activities is expected.

Results

The profit/(loss) retained for the period amounted to £157,006 (1994: (£141,004)), after payment of a dividend of £443,447 (1994: £584,451), and has been transferred to reserves.

Directors

The Directors serving during the year were:

D.L. Banfield (Chairman)

C. P. Millington

Directors' Interests

The Directors have no interests in the share capital of the Company. C. P. Millington had the following interest in the shares of the ultimate holding company:

Ordinary Shares in Thames Water Plc

	Shares held		Options to Subscribe			
	31.3.95	31.3.94	31.3.95	Granted	31.3.94 .	
C. P. Millington	NIL	NIL	10,948	5,000	5,948	

The shareholdings of D. L. Banfield in the ultimate holding company (Thames Water Plc) are dealt with in the accounts of the company's immediate holding company (Thames Water Products & Services Ltd.).

No Director had a material interest in any contract entered into by the Company during the year.

Changes in Fixed Assets

The movements in fixed assets during the year are set out in Note 8. to the financial statements.

Arrangements for Health, Safety and Welfare of Employees

The Company operates a health and safety policy as required under the terms of the Health and Safety at Work Act 1974. The Company is aware of its responsibilities and seeks to pursue policies to maximise the welfare and safety of employees.

Research and Development

The Company carries out, directly and indirectly, research and development consistent with its activities.

<u>Auditors</u>

A resolution to re-appoint the auditors, Coopers and Lybrand, will be proposed at the Annual General Meeting.

By order of the Board

D. Gathergood Secretary

15.6.95

Laverstoke Mill Whitchurch Hampshire

Directors' Responsibility Statement

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- (a) select suitable accounting policies and then apply them consistently;
- (b) make judgements and estimates that are reasonable and prudent;
- (c) state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- (d) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Auditors To the Nembers of PCI Nembrane Systems Limited

We have audited the accounts on pages 5 to 14.

Respective responsibilities of Directors and Auditors.

As described on page 3, the Company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Company at 31st March 1995, and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

COOPERS & LYBRAND

Chartered Accountants and Registered Auditors

Southampton

1995

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1995

	<u>Note</u>	31 March 1995	31 March 1994
Turnover	2	8,392,033	5,578,777
Cost of Sales		(5,143,957)	(3,291,085)
Gross Profit		3,248,076	2,287,692
Marketing, selling and distribution expenses		(570,203)	(430,142)
Administration expenses		(1,768,853)	(1,309,790)
Net operating profit		909,020	547,760
Interest receivable and similar income	3	34,881	13,326
Interest payable		(528)	<u>(0)</u>
Profit on ordinary activities before tax	4	943,373	561,086
Taxation on profit on ordinary activities	7	(342,920)	(117,639)
Profit on ordinary activities after tax		600,453	443,447
Dividends paid	8	(443,447)	(584,451)
Retained profit/(loss) for the period	15	£157,006	£(141,004)

The above results relate entirely to the continuing activities of the company.

The company has no recognised gains or losses other than those included in the results above, and therefore no separate statement of total recognised gains and losses has been presented.

There is no difference between profit on ordinary activities before tax and retained profit/(loss) for the years stated above and their historical cost equivalents.

The notes on pages 7-14 form an integral part of these accounts. Auditors' Report - page 4.

BALANCE SHEET AS AT 31ST MARCH 1995

	Note	1995 £	1994 £
FIXED ASSETS			
Tangible assets	9	604,988	557,489
CURRENT ASSETS			
Stocks	10	1,401,473	1,260,388
Debtors	11	2,006,208	1,739,671
Cash at bank and in hand		819,829	859,010
		4,227,510	3,859,069
CREDITORS			
Amounts falling due within one year	12	(3,252,072)	(3,228,138)
NET CURRENT ASSETS		975,438	630,931
TOTAL ASSETS LESS CURRENT LIABILITIES	,	1,580,426	1,188,420
PROVISIONS FOR LIABILITIES AND CHARGES	13	(411,400)	(176,400)
NET ASSETS		£1,169,026	£1,012,020
CAPITAL AND RESERVES			
Called up share capital	14	250,000	250,000
Profit and loss account	15	919,026	762,020
Equity shareholders' funds	16	£1,169,026	£1,012,020

Director: C. P. MILLINGTON

The accounts were approved by the Board of Directors on 15 11 1995.

The notes on pages 7-14 form an integral part of the accounts. Auditors' report - page 4.

NOTES TO THE ACCOUNTS

ACCOUNTING POLICIES

Accounting Convention

The accounts have been prepared under the historical cost accounting rules and in accordance with applicable accounting standards.

Turnover

Turnover comprises the amounts derived from the provision of goods and services.

Stock and Work in Progress

Stock and work in progress has been consistently valued at the lower of cost and estimated net realisable value. Cost includes the direct cost of materials and labour and an appropriate proportion of production overheads.

Depreciation

Depreciation of fixed assets is provided on a straight line basis over the estimated economic lives of individual assets, based on their cost. The rates generally applied range from 10% pa to 33% pa.

Research and Development

Research and development expenditure is written off in the period during which it is incurred.

Contributions to Pension Schemes

Contributions to pension schemes at rates recommended by independent actuaries are charged to the profit and loss account on a consistent annual basis. Pension costs are accounted for on the basis of charging the expected cost of providing pensions over the period during which the company benefits from the employees' services.

Interest

Interest payable is written off to the profit and loss account as it is incurred.

Deferred Taxation

Deferred taxation has been calculated on the liability method on:

- (a) the excess of the cost less depreciation of those fixed assets qualifying for taxation allowances over their written down value for taxation purposes in respect of those timing differences which are expected to crystallise in the foreseeable future. Provision is made at the rate which is expected to be applied when the liability or asset is expected to crystallise.
- b) expenditure charged in the accounts not immediately allowable for taxation and income assessable to taxation in future years.

Rates of Exchange

Assets and liabilities in foreign currencies have been translated into sterling at rates of exchange ruling at 31st March 1995.

NOTES TO THE ACCOUNTS CONTINUED

Cash Flow Statement

On intra-group loans

The Company is a wholly-owned subsidiary of Thames Water Plc, and the cash flows of the Company are included in the consolidated Group Cash Flow Statement of Thames Water Plc. Consequently the Company is exempt under the terms of Financial Reporting Standard No. 1 from publishing a Cash Flow Statement.

2. Turnover

3.

Geographical distribution by market	31 March 1995 £	31 March 1994 £
• • • • • • • • • • • • • • • • • • •		
United Kingdom	940,323	801,862
Continental Europe	6,243,529	3,599,378
Americas	812,410	966,316
Other	395,771	211,221
	£8,392,033	£5,578,777
Interest Receivable and Similar Income		
	31 March 1995 £	31 March 1994 £
On bank and money market deposits and similar income	NIL	NIL

34,881

£34,881

13,326

£13,326

=======

NOTES TO THE ACCOUNTS CONTINUED

Profit Before Taxation

Profit on ordinary activities before taxation is stated after charging:

	<u>Note</u>	31 March 1995 £	31 March 1994
Depreciation and diminution in value of tangible assets	8	159,694	183,100
Directors' remuneration	6	74,602	52,985
Auditor's remuneration		20,842	9,756
Profit on disposal of fixed assets		(7,302)	(12,890)
Research and development		289,381 =======	282,514 =======
Employees			

5.

Е вртоле	<u>es</u>			
Average	number		Aggreg	ate payroll cost
<u>1995</u>	<u>1994</u>		31 March 1995 £	31 March 1994 £
44 13	38 18	Production Marketing, selling and distribution Administration	818,521 325,255 945,282	680,822 382,581 743,628
43 100 ===	<u>41</u> 97 ===	AUMINISTIACION	£2,089,058	£1,807,031
Aggrega	te payrol	ll costs comprise:-		
Social Contrib	and salari security outions to		1,815,164 146,509 127,385	1,531,179 136,076 139,776
(11000	,-	•	£2,089,058	£1,807,031
				===

NOTES TO THE ACCOUNTS CONTINUED

6.	Directors' Remuneration	<u>1995</u> £	1994 £
	Emoluments		
	Contributions to pension schemes Other emoluments	5,093 69,509	2,017 50,968
		£74,602	£52,985 ======
	Emoluments excluding pension contributions	1995 £	<u>1994</u> £
	Chairman Highest paid director	NIL 69,509	NIL 30,625
		=====	
	Number of directors within the following ranges of emoluments excluding pension scheme contributions:	<u>No.</u>	<u>No.</u>
	Up to £5,000	1	1
	£15,000-£20,000	-	1
	£30,000-£35,000 £65,001-£70,000	1	Ξ
7.	Taxation on Profit on Ordinary Activities		
		<u>1995</u>	<u>1994</u>
		£	£
	United Kingdom corporation tax at 33%(1994: 33%)		
	Provision for group relief payable	348,000	117,639
	Adjustments of prior years	(5,080)	
•		£342,920	£117,639

8. <u>Dividends</u>

An equity dividend of £443,447 (1994 : £584,451) was paid during the year.

MOTES TO THE ACCOUNTS CONTINUED

Tangible Assets

9.

Movements during the year

	Plant and machinery	Motor Vehicles	Fixtures & Fittings Equipment	Total
	£	2	£	£
Cost at 1st April 1994	787,829	342,078	323,550	1,453,457
Additions at cost	120,728	26,164	76,809	223,701
Disposals	(6,000)	(60,771)	(3,306)	<u>(70,077)</u>
At 31st March 1995	902,557 ======	307,471	397,053 =======	1,607,081
Aggregate depreciation at 1st April 1994	552,961	161,293	181,714	895,968
Provided during year	33,064	66,954	59,676	159,694
Disposals	(3,983)	(47,273)	(2,313)	<u>(53,569)</u>
At 31st March 1995	582,042 ======	180,974	239,077	1,002,093
Net book value at 31st March 1995	£320,515	£126,497	£157,976	£604,988
At 31st March 1994	£234,868	£180,785	£141,836	£557,489

NOTES TO THE ACCOUNTS CONTINUED

10.	<u>Stocks</u>	<u>1995</u> £	1994 £
	Raw materials and consumables	465,335	489,441
	Work in progress	770,820	145,929
	Finished goods and goods for resale	165,318	625,018
		£1,401,473	£1,260,388
11.	<u>Debtors</u>	<u>1995</u> £	199 <u>4</u> £
	Trade debtors	1,626,088	1,321,468
	Amounts owed by group undertakings:Holding company -Fellow subsidiary undertakings	159 227,442	9,401 157,710
	Taxation recoverable	50,515	199,960
	Other debtors	15,558	19,242
	Prepayments	86,446	31,890
		£2,006,208	£1,739,671
12.	Creditors: Amounts falling due with	in one year	
		<u>1995</u> £	<u>1994</u> £
	Progress claims and advance payments Trade creditors Taxation Amounts owed to group undertakings -Fellow subsidiary undertakings Social security contributions Other creditors Accruals and deferred income	767,142 499,133 386,480 455,381 29,573 371,280 743,083 £3,252,072	1,181,711 706,202 185,813 592,324 48,564 218,078 295,446 £3,228,138
		=========	

HOTES TO THE ACCOUNTS CONTINUED

13. Provisions for Liabilities and Charges

	Deferred <u>Taxation</u> £	Other <u>Provisions</u> £	Total £
At 1st April 1994 Release of provisions no longer required Utilised during the year Provided during the year	NIL	176,400	176,400
		(59,084) (80,578) 374,662	(59,084) (80,578) 374,662
At 31st March 1995	£ NIL =====	£411,400	£411,400

The provision for deferred taxation is:-

	Amount Provided	
	1995 £	1994 £
Excess of capital allowances over depreciation	3,302	21,301
Expenditure charged in the accounts not immediately allowed for taxation	(39,401)	(24,252)
Deferred tax credit not provided	36,099	2,951
	£ NIL	£ NIL

Other provisions consist of reserves for warranty claims and further costs which may be incurred on specific closed contracts.

14. Share Capital

15.

	Authorised			d, called fully paid
	1995 £	1994 £	1995 £	199 <u>4</u> £
Ordinary shares of £1 per share	£250,000	£250,000	£250,000	£250,000
Profit and loss a	ccount			
			1995 £	<u>1994</u> £
At 1st April 1994 Retained profit/	l (loss)for the	period	762,020 157,006	903,024 (141,004)
At 31st March 199			£919,026	£762,020

NOTES TO THE ACCOUNTS CONTINUED

16. Reconciliation of Movements in Equity Shareholders' Funds

	<u>1995</u> £	<u>1994</u> £
Profit for the financial year Dividends	600,453 <u>(443,447)</u>	443,447 (584,451)
Net addition/(reduction) to equity shareholders' funds	157,006	(141,004)
Opening equity shareholders' funds	1,012,020	1,153,024
Closing equity shareholders' funds	£1,169,026	£1,012,020

17. Contracts for Capital Expenditure

Capital expenditure contracted for, and authorised but not contracted for, at 31st March 1995, for which no provision has been made in these accounts was:

	<u>1995</u> £	<u>1994</u> £
Contracted for Authorised but not contracted for	13,000 <u>92,000</u>	NIL 33,000
	£105,000 ======	£33,000

18. Guarantees

There are contingent liabilities in respect of guarantees for plants installed or under construction and other engagements in the ordinary course of business amounting to £198,000 (1994 £234,369). No security has been given for any contingent liability and no contingent liability is expected to result in any material financial loss.

19. Holding Company

The ultimate holding company is Thames Water Plc, a company incorporated in Great Britain, and registered in England. Copies of the holding company's Consolidated Financial Statements may be obtained from Thames Water Plc, 14 Cavendish Place, London W1M 9DJ (registered office).

20. Pensions and Similar Obligations

Pension arrangements for the majority of the Company's employees are of the defined benefit type funded through the Thames Water (PWT) Pension Scheme whose assets are held separately from those of the Company in an independently administered fund. The Thames Water (PWT) Pension Scheme also provides pension benefits for employees of other companies within the Thames Water group.

The total pension cost for the Company was £127,385 (1994:£139,776). The pension cost relating to the Thames Water (PWT) Pension Scheme is assessed in accordance with advice received relating to the scheme as a whole, from Bacon & Woodrow, the consulting actuaries to the scheme.

Details of the actuarial valuation of the Thames Water (PWT) Pension Scheme are disclosed in the financial statements of Thames Water Plc.