

# **Corporate Travel Management (United Kingdom) Limited**

**Annual Report - 30 June 2021**

**Company Number 02229894**

FRIDAY



\*AB1ØZTVK\*

A05

01/04/2022

#257

COMPANIES HOUSE

**Corporate Travel Management (United Kingdom) Limited**  
**Corporate directory**  
**For the year ended 30 June 2021**

|                             |                                                                                                                            |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------|
| <b>Directors</b>            | D Carling<br>J Pherous<br>M Young (resigned 31 <sup>st</sup> August 2021)<br>J Murray                                      |
| <b>Registered office</b>    | 85 Queen Victoria St<br>London<br>EC4V 4AB                                                                                 |
| <b>Independent auditors</b> | PricewaterhouseCoopers LLP<br>Chartered Accountants and Statutory Auditors<br>7 More London Riverside<br>London<br>SE1 2RT |
| <b>Company number</b>       | 02229894                                                                                                                   |

**Corporate Travel Management (United Kingdom) Limited**  
**Strategic report**  
**For the year ended 30 June 2021**

The directors present their strategic report for the year ended 30 June 2021.

**Review of operations**

Corporate Travel Management (United Kingdom) Limited's ("The Company") trading performance for the year decreased due to the significant impact of COVID-19 on the industry resulting in lower total transactional value ("TTV"). The loss before tax was £7.4m which is up from a loss before tax of £3.3m in prior year. This was due to the prior year having only part of the year impacted by COVID-19 related travel restrictions from March 2020 to June 2020.

The Company's balance sheet at 30 June 2021 declined as a result of the loss for the year showing net liabilities of £2.1m (net assets 2020: £3.7m). The decline is due to an increase in trade payables by £14.7m to £25.0m (2020: £10.3m) which is primarily due to the essential travel contracts the company worked on in the period. Trade and other receivables increased by £10.4m to £22.0m (2020: £11.6m) mainly due to the essential travel contracts. Net assets were also impacted by the impairment of Right of use assets which is a result of subletting one office in London and moving into a new office following the global acquisition of Travel and Transport Inc.

The Company continues to focus on its key strategic drivers, being:

- Winning new clients, and strengthening our global presence with the acquisition of Travel and Transport
- Retaining current clients by offering a tailored proposition, and new sustainable product offerings, and
- Optimising workforce to remain agile during this current climate

Due to the relaxing of government restrictions, international travel is expected to resume to pre-pandemic levels and bring a return to profitability in FY22.

The Company will continue its strategy of growth through:

- The development of technology solutions for clients and travel team.
- New opportunities identified through strategic sales.
- Providing servicing to Pan European and Global clients through the dedicated teams in UK or through group subsidiaries in France, Germany, Netherlands, Sweden, Switzerland, Norway, Poland, Hungary and Czech Republic.

The principle uncertainties to the business continues to be the major disruption to business travel caused by external factors.

Brexit and more recently the COVID-19 pandemic also continues to be a risk for due to the impact on the free flow of people within the EU, businesses moving away from the UK and a general decline in business travel. The full impact of Brexit on travel has not been seen because of the lower trade from COVID-19.

The Company has suffered with a significant loss in revenue with corporate clients as overseas travel has been curtailed due to Government restrictions (Lockdown(s)/Stay at Home) throughout the year. The Company has also relied on government support through the Job Retention Scheme in the UK as support through the COVID 19 pandemic, see note 6.

While the impact COVID 19 is expected to be temporary, the impact is expected to last several years. The Company expects that as the population becomes fully vaccinated to protect against COVID 19, Corporate travel is expected to recover during the next financial year.

**Going concern**

The Company is considered a going concern on the basis that the financial liabilities will be settled through dividend flow from the trading subsidiaries in future years and the ultimate parent undertaking has provided written confirmation of their intention to provide any necessary support, to enable the Company to trade and meet its liabilities as they fall due. The directors have received a letter of support from the ultimate parent, Corporate Travel Management Limited stating they will provide sufficient resources to enable the Company to meet its liabilities as they fall due for the foreseeable future. Accordingly, the Directors have considered it appropriate to continue to adopt the going concern basis in preparing the Annual report and Financial Statements.

In terms of financial risk management, we have assessed the criteria and it remains unchanged from prior year. Further details can be found in the financial instruments section of the Directors' Report.

**Corporate Travel Management (United Kingdom) Limited**  
**Strategic report**  
**For the year ended 30 June 2021**

There are a number of Key Performance Indicators monitored by the Board, including but not limited to:

|                                                                     | <b>2021</b> | <b>2020</b> |
|---------------------------------------------------------------------|-------------|-------------|
|                                                                     | <b>£</b>    | <b>£</b>    |
| Total transaction value (unaudited)                                 | 9,781,868   | 107,845,478 |
| Loss before taxation                                                | (7,419,389) | (3,266,453) |
| Current asset ratio (current assets divided by current liabilities) | 0.92        | 1.28        |

This report is made in accordance with a resolution of directors.

On behalf of the directors



---

D Carling  
Director

10 November 2021

**Corporate Travel Management (United Kingdom) Limited**  
**Directors' report**  
**For the year ended 30 June 2021**

The directors present their report and audited financial statements for the year ended 30 June 2021.

**Results**

Refer to the Statement of profit or loss for the profit for the year ended 30 June 2021.

**Principal activities**

The Company operates as a business travel management company.

**Review of business and future developments**

Refer to strategic report.

**Dividends**

The directors recommended a final dividend of £nil (2020: £nil).

No interim dividend was paid during the year (2020: £nil).

**Financial instruments**

The Company's principal financial instruments are cash, trade receivables, trade payables and general banking facilities all of which are utilised to facilitate normal trading operations.

The main risks from the Company's financial instruments are credit, cash flow and foreign exchange risk.

**Credit risk**

The Company mitigates credit risk through credit check procedures of all customers prior to commencement of trade and periodic review thereafter.

**Cash flow risk**

The Company mitigates cash flow risk by use of third party working capital facilities and the setting of appropriate credit terms to correspond with cash outflows.

**Foreign exchange risk**

The Company operates in a global industry and is exposed to foreign exchange risk arising from various currency exposures. Foreign exchange risk arises when commercial transactions and recognised assets and liabilities are denominated in a currency that is not the entity's functional currency.

This risk is primarily managed through the monitoring of both the level of likely future foreign currency cash flows and forecasts of exchange rate movements.

**Material Business risk**

The Company's financial prospects are dependent on the strength of the travel industry generally. A decline in the domestic and/or international travel industry, whether as a result of a particular event (such as war, terrorism, health epidemic/pandemic or a natural disaster), economic conditions (such as a decrease in business demand), geopolitical conditions or any other factors, will likely have a material adverse effect on the company's business, financial condition and operations.

**Corporate Travel Management (United Kingdom) Limited**  
**Directors' report**  
**For the year ended 30 June 2021**

The COVID-19 pandemic has caused major disruption to the travel industry as a result of government-imposed travel restrictions, border closures and quarantine requirements. This has resulted in a significant impact on the company's earnings since March 2020. Lower demand and lower travel volume have seen decreases in transactional revenue as well as Volume based incentive revenue as well as increased risks of supplier defaults. The Company actively engages with suppliers to ensure risk to revenue is reduced through early settlement of amounts owed.

The Company's long-term sustainability are dependent on the long-term economic health of the region in which it operates. The travel services the company provides to its clients has an impact on the environment and whilst they do not provide the actual transport or accommodation, they on-supply this to clients by procuring travel services on their behalf. As such, the Company is exposed to indirect climate change risks due to changing travel patterns.

The Company has a diverse portfolio of clients across a number of industries, many of which regard travel as a key success enabler. The Company will therefore manage its risk through engaging with its clients to understand their objectives and assist with informed development of travel solutions which reduce the impact on the environment

**Directors**

The directors of the Company who were in office during the year end up to the date of signing the financial statements were:

D Carling  
J Pherous  
J Murray  
M Young (resigned 31st August 2021)

The Company has made qualifying third party indemnity provisions for the benefit of directors and officers of the Company which were made during the year and exist at the date of this report.

**Employees**

The Company is committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination of any kind. Management actively pursues both the employment of disabled persons whenever a suitable vacancy arises and the continued employment and retraining of employees who become disabled whilst employed by the Company.

The Company is committed to engaging employees in the performance and direction of the company. Through the Company's performance development plans and incentives schemes, employees' objectives are closely aligned to those of the company. Management is committed to continual staff training both in-house and external. Employees also receive monthly business updates and attend an annual conference where, through interactive sessions, ideas around business development and industry innovation are shared.

**Research and development**

Costs incurred in developing products or systems and costs incurred in acquiring software and licenses that will contribute to future period financial benefits through revenue generation and/or cost reduction are capitalised to software, refer to note 15 for additional information. The company expects to increase the development of new products and systems as we transition to a post COVID-19 trading environment

**Statement of directors' responsibilities in respect of the financial statements**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law).

Under company law, directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

**Corporate Travel Management (United Kingdom) Limited**  
**Directors' report**  
**For the year ended 30 June 2021**

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101 have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are also responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

**Directors' confirmations**

In the case of each director in office at the date the directors' report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**Presentation of financial statements**

The presentation of financial statements continues to be by function as this aligns with the ultimate parent company's consolidated IFRS financial statements.

**Independent auditors**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their re-appointment will be proposed at the Annual General Meeting.

This report is made in accordance with a resolution of directors.

On behalf of the directors



---

D Carling  
Director

10 November 2021

# **Report on the audit of the financial statements**

## **Opinion**

In our opinion, Corporate Travel Management (United Kingdom) Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2021 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report, which comprise: the Statement of financial position as at 30 June 2021; the Statement of profit or loss, the Statement of other comprehensive income, and the Statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Independence**

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

## **Conclusions relating to going concern**

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

## **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

## **Independent auditor's report to the members of Corporate Travel Management (United Kingdom) Limited**

### **Strategic report and Directors' report**

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 30 June 2021 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

### **Responsibilities for the financial statements and the audit**

#### **Responsibilities of the directors for the financial statements**

As explained more fully in the Statement of directors' responsibilities in respect of the financial statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### **Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to the travel regulators, data protection requirements in the jurisdictions in which the Company operates and holds data, tax legislation and employment regulations, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries in the underlying books and records, and management bias in accounting estimates. Audit procedures performed by the engagement team included:

- Discussions with management, including consideration of known or suspected instances of non-compliance with laws and regulations and fraud
- Identifying and testing journal entries, in particular any journal entries posted with unusual account combinations
- Challenging assumptions and judgements made by management in their significant accounting estimates, including those that considered future events that are inherently uncertain.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

#### **Use of this report**

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## Other required reporting

### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Ian Dudley (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London

10 November 2021

**Corporate Travel Management (United Kingdom) Limited**  
**Statement of profit or loss**  
**For the year ended 30 June 2021**

|                                                   | <b>Note</b> | <b>2021<br/>£</b>         | <b>2020<br/>£</b>         |
|---------------------------------------------------|-------------|---------------------------|---------------------------|
| <b>Revenue</b>                                    | 5           | 2,002,055                 | 13,212,321                |
| Other income                                      | 6           | 908,123                   | 1,072,446                 |
| Total revenue and other income                    |             | <u>2,910,178</u>          | <u>14,284,767</u>         |
| <b>Operating expenses</b>                         |             |                           |                           |
| Employee benefits                                 |             | (5,925,117)               | (13,607,017)              |
| Occupancy                                         |             | (390,401)                 | (436,176)                 |
| Depreciation, amortisation and impairment expense |             | (1,125,019)               | (943,996)                 |
| Information technology and telecommunications     |             | (1,255,916)               | (2,491,761)               |
| Travel and entertainment                          |             | (11,360)                  | (220,864)                 |
| Impairment (reversals)/losses                     |             | 100,307                   | (504,239)                 |
| Administrative and general                        |             | (1,646,434)               | 719,948                   |
| Total operating expenses                          |             | (10,253,940)              | (17,484,105)              |
| <b>Operating loss</b>                             | 7           | (7,343,762)               | (3,199,338)               |
| Finance cost                                      | 9           | <u>(75,627)</u>           | <u>(67,115)</u>           |
| <b>Loss before income tax credit</b>              |             | (7,419,389)               | (3,266,453)               |
| Income tax credit                                 | 10          | <u>1,351,192</u>          | <u>770,593</u>            |
| <b>Loss after income tax credit for the year</b>  |             | <u><u>(6,068,197)</u></u> | <u><u>(2,495,860)</u></u> |

*The above Statement of profit or loss should be read in conjunction with the accompanying notes*

**Corporate Travel Management (United Kingdom) Limited**  
**Statement of other comprehensive income**  
**For the year ended 30 June 2021**

|                                                     | <b>2021</b>               | <b>2020</b>               |
|-----------------------------------------------------|---------------------------|---------------------------|
|                                                     | <b>£</b>                  | <b>£</b>                  |
| <b>Loss after income tax credit for the year</b>    | (6,068,197)               | (2,495,860)               |
| Other comprehensive income for the year, net of tax | <u>-</u>                  | <u>-</u>                  |
| <b>Total comprehensive loss for the year</b>        | <u><u>(6,068,197)</u></u> | <u><u>(2,495,860)</u></u> |

*The above Statement of other comprehensive income should be read in conjunction with the accompanying notes*

**Corporate Travel Management (United Kingdom) Limited**  
**Statement of financial position**  
**As at 30 June 2021**

|                                  | <b>Note</b> | <b>2021<br/>£</b>  | <b>2020<br/>£</b> |
|----------------------------------|-------------|--------------------|-------------------|
| <b>Assets</b>                    |             |                    |                   |
| <b>Current assets</b>            |             |                    |                   |
| Cash and cash equivalents        |             | 1,049,242          | 1,655,337         |
| Trade and other receivables      | 12          | 21,953,369         | 11,596,006        |
| Income tax receivable            |             | -                  | 636,847           |
| Other assets                     |             | 487,733            | 406,341           |
| Total current assets             |             | <u>23,490,344</u>  | <u>14,294,531</u> |
| <b>Non-current assets</b>        |             |                    |                   |
| Plant and equipment              | 13          | 61,963             | 157,216           |
| Right-of-use assets              | 14          | 939,611            | 1,881,407         |
| Intangible assets                | 15          | 65,672             | 132,203           |
| Deferred tax asset               | 11          | 189,356            | 36,903            |
| Total non-current assets         |             | <u>1,256,602</u>   | <u>2,207,729</u>  |
| <b>Total assets</b>              |             | <u>24,746,946</u>  | <u>16,502,260</u> |
| <b>Liabilities</b>               |             |                    |                   |
| <b>Current liabilities</b>       |             |                    |                   |
| Trade and other payables         | 16          | 24,981,891         | 10,290,437        |
| Lease liabilities                | 17          | 484,974            | 473,854           |
| Income tax                       |             | 8,785              | -                 |
| Provisions                       | 18          | 147,750            | 416,219           |
| Total current liabilities        |             | <u>25,623,400</u>  | <u>11,180,510</u> |
| <b>Non-current liabilities</b>   |             |                    |                   |
| Deferred tax liability           |             | -                  | 15,052            |
| Lease liabilities                | 17          | 1,098,343          | 1,583,317         |
| Non-current provisions           | 19          | 90,000             | -                 |
| Total non-current liabilities    |             | <u>1,188,343</u>   | <u>1,598,369</u>  |
| <b>Total liabilities</b>         |             | <u>26,811,743</u>  | <u>12,778,879</u> |
| <b>Net (liabilities)/ assets</b> |             | <u>(2,064,797)</u> | <u>3,723,381</u>  |

*The above Statement of financial position should be read in conjunction with the accompanying notes*

**Corporate Travel Management (United Kingdom) Limited**  
**Statement of financial position**  
**As at 30 June 2021**

|                                         | <b>Note</b> | <b>2021<br/>£</b>         | <b>2020<br/>£</b>       |
|-----------------------------------------|-------------|---------------------------|-------------------------|
| <b>Equity</b>                           |             |                           |                         |
| Contributed equity                      | 20          | 132,266                   | 132,266                 |
| Reserves                                |             | 368,378                   | 88,359                  |
| (Accumulated losses)/ retained earnings |             | <u>(2,565,441)</u>        | <u>3,502,756</u>        |
| <b>Total (deficiency)/equity</b>        |             | <u><u>(2,064,797)</u></u> | <u><u>3,723,381</u></u> |

The company's number is 02229894.

The notes on pages 15 to 31 are an integral part of these financial statements.

The financial statements on pages 10 to 31 were authorised for issue by the board of directors on 9 November 2021 and were signed on its behalf.




---

D Carling  
Director

10 November 2021

*The above Statement of financial position should be read in conjunction with the accompanying notes*

**Corporate Travel Management (United Kingdom) Limited**  
**Statement of changes in equity**  
**For the year ended 30 June 2021**

|                                                     | Share capital<br>£ | Share premium<br>£ | Capital redemption reserve<br>£ | Share-based payment reserve<br>£  | Retained earnings<br>£                          | Total equity<br>£            |
|-----------------------------------------------------|--------------------|--------------------|---------------------------------|-----------------------------------|-------------------------------------------------|------------------------------|
| Balance at 1 July 2019                              | 100,000            | 32,266             | 29,000                          | 378,759                           | 5,977,981                                       | 6,518,006                    |
| Impact on the adoption of IFRS 16                   | -                  | -                  | -                               | -                                 | 20,635                                          | 20,635                       |
| Balance at 1 July 2019 - restated                   | 100,000            | 32,266             | 29,000                          | 378,759                           | 5,998,616                                       | 6,538,641                    |
| Loss after income tax credit for the year           | -                  | -                  | -                               | -                                 | (2,495,860)                                     | (2,495,860)                  |
| Other comprehensive income for the year, net of tax | -                  | -                  | -                               | -                                 | -                                               | -                            |
| Total comprehensive loss for the year               | -                  | -                  | -                               | -                                 | (2,495,860)                                     | (2,495,860)                  |
| Movement on share-based payments                    | -                  | -                  | -                               | (319,400)                         | -                                               | (319,400)                    |
| Balance at 30 June 2020                             | <u>100,000</u>     | <u>32,266</u>      | <u>29,000</u>                   | <u>59,359</u>                     | <u>3,502,756</u>                                | <u>3,723,381</u>             |
|                                                     | Share capital<br>£ | Share premium<br>£ | Capital redemption reserve<br>£ | Share-based payments reserve<br>£ | Retained earnings/<br>(Accumulated losses)<br>£ | Total (deficit)/ equity<br>£ |
| Balance at 1 July 2020                              | 100,000            | 32,266             | 29,000                          | 59,359                            | 3,502,756                                       | 3,723,381                    |
| Loss after income tax credit for the year           | -                  | -                  | -                               | -                                 | (6,068,197)                                     | (6,068,197)                  |
| Other comprehensive income for the year, net of tax | -                  | -                  | -                               | -                                 | -                                               | -                            |
| Total comprehensive loss for the year               | -                  | -                  | -                               | -                                 | (6,068,197)                                     | (6,068,197)                  |
| Movement on share-based payments                    | -                  | -                  | -                               | 280,019                           | -                                               | 280,019                      |
| Balance at 30 June 2021                             | <u>100,000</u>     | <u>32,266</u>      | <u>29,000</u>                   | <u>339,378</u>                    | <u>(2,565,441)</u>                              | <u>(2,064,797)</u>           |

*The above Statement of changes in equity should be read in conjunction with the accompanying notes*

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 1. General information**

Corporate Travel Management (United Kingdom) Limited ("The Company") operates as a business travel management company.

A private company limited by shares and is incorporated and domiciled in the UK. The address of its registered office is Senator House, 85 Queen Victoria St, London, EC4V 4AB.

**Note 2. Summary of significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

**2.1 Basis of preparation**

The financial statements of Corporate Travel Management (United Kingdom) Limited have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101). The financial statements have been prepared under the historical cost convention, and in accordance with the Companies Act 2006 as applicable to companies using FRS101.

The preparation of financial statements in conformity with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

The following exemptions from the requirements of IFRS have been applied in the preparation of these financial statements, in accordance with FRS 101:

- IFRS 7, 'Financial Instruments: Disclosures'.
- Paragraphs 38 of IAS 1, 'Presentation of financial statements' comparative information requirements in respect of:
  - (i) paragraph 79(a)(iv) of IAS 1;
  - (ii) paragraph 73(e) of IAS 16 'Property, plant and equipment';
  - (iii) paragraph 118(e) of IAS 38 'Intangible assets' (reconciliations between the carrying amount at the beginning and end of the period).
- The following paragraphs of IAS 1 'Presentation of financial statements':
  - (i) 10(d), (statement of cash flows),
  - (ii) 16 (statement of compliance with all IFRS),
  - (iii) 38A (requirement for minimum of two primary statements, including cash flow statements),
  - (iv) 38B-D (additional comparative information),
  - (v) 111 (cash flow statement information),
  - (vi) 134-136 (capital management disclosures),
  - (vii) 10(f) (a statement of financial position as at the beginning of the preceding period when an entity applies an accounting policy retrospectively or makes a retrospective restatement of items in its financial statements, or when it reclassifies items in its financial statements); and
  - (viii) 40A-D (requirements for a third statement of financial position).
- IAS 7, 'Statement of cash flows'.
- Paragraph 30 and 31 of IAS 8 'Accounting policies, changes in accounting estimates and errors' (requirement for the disclosure of information when an entity has not applied a new IFRS that has been issued but is not yet effective).
- Paragraph 110 and paragraphs 113(a), 114, 115, 118, 119(a) to (c), 120 to 127 of IFRS 9, 'Financial instruments'.
- Paragraph 129 of IFRS 15, 'Revenue recognition'.
- Paragraph 17 of IAS 24, 'Related party disclosures' (key management compensation).
- The requirements in IAS 24, 'Related party disclosures' to disclose related party transactions entered into between two or more members of a group.

**New Accounting Standards**

We have reviewed the new accounting standards and impact of changes - we can confirm there are no material impact on this year's financial statements.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 2. Summary of significant accounting policies (continued)**

**Going concern**

The directors have a reasonable expectation that the Company has adequate resources to continue in operation existence for the foreseeable future. The company continues to adopt the going concern on the basis that the financial liabilities will be settled through the ultimate parent undertaking and has provided written confirmation of their intention to provide any necessary support for 12 months from the date of authorisation of the accounts, to enable the company to trade and meet its liabilities as and when they fall due. The directors have made necessary inquiries to enable them to rely on the support.

**Presentation of financial statements**

The presentation of financial statements is by function as this aligns with the ultimate parent company's consolidated IFRS financial statements.

**2.2 Foreign currency translation**

**(a) Functional and presentation currency**

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the company operates ('the functional currency'). The financial statements are presented in 'Pounds Sterling' (£), which is also the Company's functional currency.

**(b) Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of profit or loss, except when deferred in other comprehensive income as qualifying cash flow hedges. All other foreign exchange gains and losses are recognised in the Statement of profit or loss within 'Administrative and general'.

**2.3 Property, plant and equipment**

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of items. Cost may also include transfers from equity of any gain/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the Statement of profit or loss during the financial period in which they are incurred.

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their cost to their residual values over the estimated useful lives as follows:

|                                |                                   |
|--------------------------------|-----------------------------------|
| Fixtures, fittings & equipment | 3 – 5 years                       |
| Land and buildings leasehold   | 2 - 5 years (over the lease term) |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting year.

An asset's carrying amount is written down immediately to its recoverable amount if the assets carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Administrative and general' in the Statement of profit or loss.

**2.4 Intangible assets**

**Computer software**

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the company are recognised as intangible assets when the following criteria are met.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 2. Summary of significant accounting policies (continued)**

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use or sell it;
- there is an ability to use or sell the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include software development employee costs and an appropriate portion of relevant overheads. Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Computer software development costs recognised as assets are amortised over their estimated useful lives, which does not exceed three years.

**2.5 Impairment of non-financial assets**

Non-financial assets not ready to use are not subject to amortisation and are tested annually for impairment. Assets subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). Prior impairments of non-financial assets (other than goodwill) are reviewed for possible reversal at each reporting date.

**2.6 Trade and other receivables**

Trade and other receivables are initially recognised at fair value and, subsequently, measured at amortised cost using the effective interest method, less a provision for impairment in accordance with the simplified approach permitted by IFRS 9.

The Company applies the simplified approach to providing for expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for all trade and client receivables and contract assets.

To measure the expected credit losses, trade and other receivables have been grouped based on their shared characteristics and the days past due.

The expected credit loss rates are based on the historical payment profile of receivables prior to 30 June 2021 and the corresponding historical credit losses experienced during this period. The historical loss rates are adjusted to reflect current and forward-looking information affecting the ability of the clients to settle the receivables.

The treatment of the debtors relating to the essential travel contracts is in line with current policy.

**2.7 Cash and cash equivalents**

Cash and cash equivalents includes cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 2. Summary of significant accounting policies (continued)**

**2.8 Share capital**

Share capital is classified as equity in Statement of financial position.

Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from proceeds.

**2.9 Trade and other payables**

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

The treatment of the creditors relating to the essential travel contracts is in line with current policy.

Creditors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

**2.10 Provisions**

Provisions are recognised when:

- the company has a present legal or constructive obligation as a result of past events;
- it is probable that an outflow of resources will be required to settle the obligation; and
- the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

**2.11 Current and deferred income tax**

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in shareholders' funds, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the statement of financial position date in the countries where the company operates and generates taxable income. Management periodically evaluates positions taken in tax returns with situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income tax levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; or arise from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the statement of financial position date and are expected to apply when the related deferred income tax asset is realised or deferred income tax liability is settled.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 2. Summary of significant accounting policies (continued)**

**2.12 Employee benefits**

The company operates various post-employment schemes, including defined contribution pension plans.

A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. The company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan.

Past-service costs are recognised immediately in the Statement of profit or loss.

For defined contribution plans, the company pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

The company operates a number of equity-settled, share-based compensation plans, under which the company receives services from employees as consideration for equity instruments (options) of Corporate Travel Management Limited. The awards are granted by Corporate Travel Management Limited and the company has no obligation to settle the awards. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. A credit is recognised directly in shareholders' funds. The total amount to be expensed is determined by reference to the fair value of the options granted.

**2.13 Revenue and other income**

**Transactional revenue**

Transactional revenue is revenue derived from clients and suppliers generated from the provision of travel services to clients. The performance obligation is the facilitation of travel related services on behalf of clients. Transactional revenue is the fixed amount per client transaction and is recognised at either the ticketed date of the travel booking or on the date of travel, depending on the terms of the contract.

Transactional revenue also includes Pay Direct Commission, which is recognised when the performance obligation has been satisfied and the amount of the commission is highly probable, which is either upon receipt from the supplier or when it is confirmed commissionable by the supplier.

**Volume based incentive revenue**

Volume based incentive revenue is revenue derived from the contracts with suppliers. The revenue is variable and is dependent upon the achievement of contractual performance criteria specific to each supplier. Revenue is recognised over time and is measured as the amount that is deemed highly probable to be received, which has been determined using the most likely amount method and the group's experience with the contracts.

**Other income**

Income from Government grants as a result of the COVID-19 pandemic has been recognised in other income. There are no unfulfilled conditions or other contingencies attached to these grants. The company did not benefit directly from any other forms of government assistance. Government grant income is offset by the cost of retaining the staffs.

**2.14 Finance income/(costs)**

Interest income and interest expense are recognised using the effective interest method.

**2.15 Dividends**

Dividends to the company's shareholders are recognised as a liability in the company's financial statements in the period in which the dividends are approved by the company's shareholders.

**Note 2. Summary of significant accounting policies (continued)**

**2.16 Right-of-use-assets**

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Extension and termination options are included in the leases. These are used to maximise operational flexibility in terms of managing the assets used in the Company's operations. The extension and termination options held and exercisable only by the Company and not by the respective lessors. Extension option has been included in the lease liabilities. Extension option is only included in the lease term if the lease is reasonably certain to be extended. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter.

The Company has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

The company tests whether its right-of-use asset has suffered any impairment on an annual basis.

**2.17 Lease liabilities**

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of-use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

**Note 3. Critical accounting judgements, estimates and assumptions**

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

**Critical accounting estimates and assumptions**

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual estimates. The estimates that have significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below:

**(a) Impairment of trade receivables (refer note 12)**

The company makes an estimate of the recoverable value of the trade and other debtors. When assessing impairment of trade and other receivables, management considers factors including the credit rating of the receivables and historical experience.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 3. Critical accounting judgements, estimates and assumptions (continued)**

**(b) Override revenue (refer note 5)**

In addition to commission payments, the company is eligible for override payments from its suppliers. These overrides are negotiated with individual suppliers and will typically include a combination of guaranteed payments and volume incentives. The volume incentives are recognised at the amount receivable when annual targets are likely to be achieved. The override revenue accrual process is inherently judgemental and is impacted by factors which are not completely under the company's control.

**(c) Going concern**

The company has made an estimate of future cash flow to support the going concern assumption. This estimate is based on past experience of other global events that have caused a travel downturn and while the impact COVID 19 expected to be temporary, the impact is expected to last several years.

In addition, the Directors have received a letter of support from the ultimate parent, Corporate Travel Management Limited stating they will provide sufficient resources to enable the Company to meet its liabilities as they fall due for the foreseeable future. Accordingly, the Directors have considered it appropriate to continue to adopt the going concern basis in preparing the Annual report and Financial Statements.

There are not considered to be any critical accounting judgements that do not include estimates.

**Note 4. Financial instruments**

The company has no financial assets or liabilities measured at fair value through profit or loss.

**Note 5. Revenue**

Revenue of the company for the current and previous year has been derived from its principal activity wholly undertaken in the United Kingdom. The financial statements show net of commission earned as revenue.

Disaggregation of revenue from contracts with customers:

|                                | 2021<br>£        | 2020<br>£         |
|--------------------------------|------------------|-------------------|
| Transactional revenue          | 2,002,055        | 11,955,615        |
| Volume based incentive revenue | -                | 1,256,706         |
| Revenue                        | <u>2,002,055</u> | <u>13,212,321</u> |

**Note 6. Other income**

Income from Government grants (Job Retention Scheme) as a result of the COVID-19 pandemic has been recognised as other income.

|                   | 2021<br>£      | 2020<br>£        |
|-------------------|----------------|------------------|
| Government grants | <u>908,123</u> | <u>1,072,446</u> |

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 7. Operating Loss**

Operating loss before income taxes is stated after charging:

|                                                                          | 2021<br>£        | 2020<br>£         |
|--------------------------------------------------------------------------|------------------|-------------------|
| Wages and salaries                                                       | 5,102,902        | 12,209,219        |
| Social security costs                                                    | 672,306          | 1,148,045         |
| Other pension costs                                                      | 149,909          | 249,753           |
| Total staff costs                                                        | <u>5,925,117</u> | <u>13,607,017</u> |
|                                                                          | 2021<br>£        | 2020<br>£         |
| Foreign exchange (gains)/losses                                          | (35,622)         | (176,188)         |
| Amortisation and impairment of intangible assets                         | 66,531           | 328,448           |
| Depreciation of property, plant and equipment                            | 116,692          | 183,935           |
| Depreciation of right-of-use assets                                      | 449,680          | 431,613           |
| Impairment of right-of-use asset                                         | 492,116          | -                 |
| Expenses relating to short term assets                                   | -                | 21,520            |
| Expenses relating to low value assets                                    | 100,372          | 37,829            |
|                                                                          | 2021<br>£        | 2020<br>£         |
| <b>Auditors' remuneration</b>                                            |                  |                   |
| Fee payable for the audit of the company                                 | 87,352           | 94,129            |
| Fee payable to the company auditors for audit-related assurance services | 4,900            | 4,900             |

**Note 8. Employees and directors**

|                             | 2021<br>No. | 2021<br>No. |
|-----------------------------|-------------|-------------|
| Office and administration   | 29          | 48          |
| Sales and marketing         | 107         | 250         |
| Average number of employees | <u>136</u>  | <u>298</u>  |

**Directors**

The directors' remunerations were as follows:

|                                      | 2021<br>£      | 2020<br>£      |
|--------------------------------------|----------------|----------------|
| Remuneration for qualifying services | 454,832        | 476,132        |
| Defined contribution schemes         | 12,201         | 21,855         |
|                                      | <u>467,033</u> | <u>497,987</u> |

Post-employment benefits are accruing for nil (2020: nil) under defined contribution schemes.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 8. Employees and directors (continued)**

**Highest paid director**

The highest paid director's remuneration is as follows:

|                        | <b>2021</b>           | <b>2020</b>           |
|------------------------|-----------------------|-----------------------|
|                        | <b>£</b>              | <b>£</b>              |
| Aggregate remuneration | <u>198,850</u>        | <u>265,928</u>        |
|                        | <u><u>198,850</u></u> | <u><u>265,928</u></u> |

There is no defined benefit pension scheme.

The remuneration of the Directors represents remuneration for their services as Directors of the Company that is apportioned to Corporate Travel Management (United Kingdom) Limited. In previous years the directors compensation was charged to the parent company, Corporate Travel Management (Europe) Limited.

During the year Corporate Travel Management Limited issued equity-settled, share-based compensation options to key management personnel of the Company. A debit of £280,019 (2020: £319,400) was recognised in the company's shareholders' funds as per IFRS 2, share-based payments.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 9. Finance cost**

|                                                   | 2021<br>£       | 2020<br>£       |
|---------------------------------------------------|-----------------|-----------------|
| Finance costs on balances with group undertakings | (33,511)        | (24,154)        |
| Lease liabilities                                 | (42,116)        | (42,961)        |
|                                                   | <u>(75,627)</u> | <u>(67,115)</u> |

**Note 10. Income tax credit**

Tax expense included in Statement of profit or loss:

|                                                                                      | 2021<br>£          | 2020<br>£          |
|--------------------------------------------------------------------------------------|--------------------|--------------------|
| <i>Current tax:</i>                                                                  |                    |                    |
| UK Corporation tax on loss for the year                                              | (1,238,475)        | (666,150)          |
| Adjustment in respect of prior years                                                 | 54,788             | (61,091)           |
| <i>Deferred tax:</i>                                                                 |                    |                    |
| Origination and reversal of timing differences                                       | (167,505)          | (43,352)           |
| Aggregate income tax credit                                                          | <u>(1,351,192)</u> | <u>(770,593)</u>   |
| Loss before income tax credit                                                        | <u>(7,419,389)</u> | <u>(3,266,453)</u> |
| Tax at the statutory tax rate of 19% (2020 19%)                                      | (1,409,684)        | (620,626)          |
| Tax effect amounts which are not deductible/(taxable) in calculating taxable income: |                    |                    |
| Non-deductible expenses                                                              | 53,278             | 6,591              |
| Other tax adjustments                                                                | -                  | (95,467)           |
| Adjustments in respect of prior years                                                | 54,788             | (61,091)           |
| Recognition of temporary differences previously not brought to account               | (49,574)           | -                  |
| Income tax credit                                                                    | <u>(1,351,192)</u> | <u>(770,593)</u>   |

No tax expense/(income) has been included in other comprehensive income or in equity.

Tax credit for the year is lower (2020: higher) than the standard rate of corporation tax in the UK for the year ended 30 June 2021 of 19% (2020: 19%). The differences have been above.

In the Spring Budget 2021, the Government announced that from 1 April 2023 the corporation tax rate will increase to 25%. As the proposal to increase the rate to 25% had been substantively enacted at the balance sheet date, its effects are included in these financial statements.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 11. Deferred tax asset/liability**

|                                                                                | 2021<br>£      | 2020<br>£       |
|--------------------------------------------------------------------------------|----------------|-----------------|
| <i>Deferred tax asset comprises temporary differences attributable to:</i>     |                |                 |
| IFRS 16                                                                        | 35,919         | 36,903          |
| Provisions                                                                     | 14,512         | -               |
| Available losses                                                               | 118,625        | -               |
| Accelerated capital allowances                                                 | 20,300         | -               |
| Deferred tax asset                                                             | <u>189,356</u> | <u>36,903</u>   |
| <i>Deferred tax liability comprises temporary differences attributable to:</i> |                |                 |
| Provisions (refer to note 18)                                                  | -              | (15,052)        |
| Deferred tax liability                                                         | <u>-</u>       | <u>(15,052)</u> |

|                                | At 1 July<br>2020<br>£ | (Charged)/ credited<br>in year via P&L<br>£ | At 30 June<br>2021<br>£ |
|--------------------------------|------------------------|---------------------------------------------|-------------------------|
| IFRS 16                        | 36,903                 | (984)                                       | 35,919                  |
| Provisions                     | (15,052)               | 29,564                                      | 14,512                  |
| Available losses               | -                      | 118,625                                     | 118,625                 |
| Accelerated capital allowances | -                      | 20,300                                      | 20,300                  |
|                                | 21,851                 | 167,505                                     | 189,356                 |

**Note 12. Trade and other receivables**

|                                    | 2021<br>£         | 2020<br>£         |
|------------------------------------|-------------------|-------------------|
| Trade receivables                  | 13,712,394        | 2,537,960         |
| Amounts owed by group undertakings | 8,211,756         | 9,021,987         |
| Other receivables                  | 29,219            | 36,059            |
|                                    | <u>21,953,369</u> | <u>11,596,006</u> |

Amounts owed by group undertakings are unsecured, have no fixed date of repayment and are repayable on demand. The interest rate applied is based on a 3-month base rate for the currency plus a margin. Interest is calculated daily and charged monthly.

Trade receivables are stated after provisions for impairment of £288,676 (2020: £546,941).

Corporate Travel Management (United Kingdom) Limited  
Notes to the financial statements  
For the year ended 30 June 2021

**Note 13. Property, plant and equipment**

|                                                | Land and buildings<br>leasehold | Fixtures,<br>fittings and<br>equipment | Total              |
|------------------------------------------------|---------------------------------|----------------------------------------|--------------------|
|                                                | £                               | £                                      | £                  |
| <b>Cost</b>                                    |                                 |                                        |                    |
| At 1 July 2020                                 | 556,735                         | 1,017,999                              | 1,574,734          |
| Additions                                      | -                               | 21,439                                 | 21,439             |
| Disposals                                      |                                 | (300,544)                              | (300,544)          |
| As at 30 June 2021                             | <u>556,735</u>                  | <u>738,894</u>                         | <u>1,295,629</u>   |
| <b>Accumulated depreciation and impairment</b> |                                 |                                        |                    |
| At 1 July 2020                                 | (474,098)                       | (943,420)                              | (1,417,518)        |
| Disposals                                      |                                 | 300,544                                | 300,544            |
| Depreciation                                   | (63,258)                        | (53,434)                               | (116,692)          |
| As at 30 June 2021                             | <u>(537,356)</u>                | <u>(696,310)</u>                       | <u>(1,233,666)</u> |
| Net book amount at 30 June 2021                | <u>19,379</u>                   | <u>42,584</u>                          | <u>61,963</u>      |
| <b>Net book amount</b>                         |                                 |                                        |                    |
| At 1 July 2020                                 | 82,637                          | 74,579                                 | 157,216            |
| Movement during the year                       | (63,258)                        | (31,995)                               | (95,253)           |
| As at 30 June 2021                             | <u>19,379</u>                   | <u>42,584</u>                          | <u>61,963</u>      |

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 14. Right-of-use assets**

|                                                                                                                               | <b>2021</b>    | <b>2020</b>      |
|-------------------------------------------------------------------------------------------------------------------------------|----------------|------------------|
|                                                                                                                               | <b>£</b>       | <b>£</b>         |
| Buildings - right-of-use                                                                                                      | <u>939,611</u> | <u>1,881,407</u> |
|                                                                                                                               | <b>2021</b>    | <b>2020</b>      |
|                                                                                                                               | <b>£</b>       | <b>£</b>         |
| Lease liabilities                                                                                                             | 1,583,317      | 2,057,171        |
|                                                                                                                               | 0              | 0                |
| (i) Amounts recognised in the income statement                                                                                | <b>2021</b>    | <b>2020</b>      |
|                                                                                                                               | <b>£</b>       | <b>£</b>         |
| Depreciation charge of right-of-use assets                                                                                    | 449,680        | 431,613          |
| Impairment charge of right-of-use assets                                                                                      | <u>492,116</u> | <u>-</u>         |
| Interest expense (included in finance cost)                                                                                   | 42,116         | 42,961           |
| Expense relating to short-term leases (included in occupancy expenses)                                                        | 21,520         | 21,520           |
| Expense relating to leases of low-value assets that are not shown above as short-term leases (included in operating expenses) | 100,372        | 37,829           |
|                                                                                                                               | <u>164,008</u> | <u>102,310</u>   |

The impairment made against right of use assets in the year was a partial impairment as a result of the One Carter Lane offices being vacated and sublet when the headquarters was moved to Senator House following the global acquisition of Travel and Transport Inc.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 15. Intangible assets**

|                                                | <b>Goodwill</b> | <b>Software</b>    | <b>Total</b>       |
|------------------------------------------------|-----------------|--------------------|--------------------|
|                                                | <b>£</b>        | <b>£</b>           | <b>£</b>           |
| <b>Cost</b>                                    |                 |                    |                    |
| At 1 July 2020                                 | 72,500          | 1,204,569          | 1,277,069          |
| Additions                                      | -               | -                  | -                  |
| As at 30 June 2021                             | <u>72,500</u>   | <u>1,204,569</u>   | <u>1,277,069</u>   |
| <b>Accumulated amortisation and impairment</b> |                 |                    |                    |
| At 1 July 2020                                 | (72,500)        | (1,072,366)        | (1,144,866)        |
| Amortisation                                   | -               | (66,531)           | (66,531)           |
| Impairment                                     | -               | -                  | -                  |
| As at 30 June 2021                             | <u>(72,500)</u> | <u>(1,138,897)</u> | <u>(1,211,397)</u> |
| Net book amount at 30 June 2021                | <u>-</u>        | <u>65,672</u>      | <u>65,672</u>      |
| <b>Net book amount</b>                         |                 |                    |                    |
| At 1 July 2020                                 | -               | 132,203            | 132,203            |
| Movement during the year                       | -               | (66,531)           | (66,531)           |
| As at 30 June 2021                             | <u>-</u>        | <u>65,672</u>      | <u>65,672</u>      |

The software intangible asset includes the company's quality control system which is carried at £nil (2020: £1,859) which has been completed and deployed. Intangible assets are amortised over a period of 3 years on a straight-line basis two completed. There are no other individually material intangible assets.

Management performed an assessment of the recoverability of future economic benefits of software. Based on this assessment, there was no impairment (2020: £88,933) recognised.

Intangible assets amortisation is recorded in depreciation, amortisation, and impairment in the Statement of profit or loss.

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 16. Trade and other payables**

|                                    | <b>2021</b>       | <b>2020</b>       |
|------------------------------------|-------------------|-------------------|
|                                    | <b>£</b>          | <b>£</b>          |
| Trade payables                     | 17,474,490        | 2,982,948         |
| Amounts owed to group undertakings | 6,481,372         | 4,482,446         |
| Taxation and social security       | 415,117           | 2,051,449         |
| Accruals and deferred income       | 610,552           | 773,384           |
| Other creditors                    | 360               | 210               |
|                                    | <u>24,981,891</u> | <u>10,290,437</u> |

Amounts owed to group undertakings are unsecured, have no fixed date of repayment and are repayable on demand. The interest rate applied is based on a 3-month base rate for the currency plus a margin. Interest is calculated daily and charged monthly.

**Note 17. Lease liabilities**

|                         | <b>2021</b>      | <b>2020</b>      |
|-------------------------|------------------|------------------|
|                         | <b>£</b>         | <b>£</b>         |
| Current                 | 484,974          | 473,854          |
| Non current             | 1,098,343        | 1,583,317        |
| Total lease liabilities | <u>1,583,317</u> | <u>2,057,171</u> |

**Note 18. Provisions**

|                           | <b>2021</b>    | <b>2020</b>    |
|---------------------------|----------------|----------------|
|                           | <b>£</b>       | <b>£</b>       |
| Annual leave              | 147,750        | 268,219        |
| Re-organisation provision | -              | 148,000        |
| Deferred tax payable      | -              | 15,052         |
|                           | <u>147,750</u> | <u>431,271</u> |

In 2021, the deferred tax is in a deferred tax asset position of £14,512. Refer to Note 11.

*Movements in provisions*

Movements in each class of provision during the current financial year, other than employee benefits, are set out below:

|                                          | Provision for<br>annual leave<br>£ | Re-organisation<br>provision<br>£ | Deferred<br>tax payable |
|------------------------------------------|------------------------------------|-----------------------------------|-------------------------|
| <b>2021</b>                              |                                    |                                   |                         |
| Carrying amount at the start of the year | 268,219                            | 148,000                           | 15,052                  |
| Movement                                 | <u>(120,469)</u>                   | <u>(148,000)</u>                  | <u>(15,052)</u>         |
| Carrying amount at the end of the year   | <u>147,750</u>                     | <u>-</u>                          | <u>-</u>                |

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 19. Non-current provisions**

|                        | 2021<br>£     | 2020<br>£ |
|------------------------|---------------|-----------|
| Dilapidation provision | <u>90,000</u> | <u>-</u>  |

This is a reclass in 2021. In 2020, the amount was £73,000 which made up part of the Accruals & deferred Income amount (Note 16)

**Note 20. Contributed equity**

Ordinary shares of £1 each authorised

|                              | 2021<br>Shares | 2020<br>Shares | 2021<br>£      | 2020<br>£      |
|------------------------------|----------------|----------------|----------------|----------------|
| Ordinary shares - fully paid | 100,000        | 100,000        | 100,000        | 100,000        |
| Share premium                | -              | -              | 32,266         | 32,266         |
|                              | <u>100,000</u> | <u>100,000</u> | <u>132,266</u> | <u>132,266</u> |

All shares rank pari passu in all respects.

**Note 21. Related party transactions**

As permitted by FRS 101, the company has taken advantage of the exemption available under that standard in relation to "related party transactions" from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company.

See note 8 for disclosure of the directors' remuneration.

There are no other related party transactions requiring disclosure.

**Note 22. Financial charge over assets**

The Group has a syndicated debt facility agreement with HSBC Bank, Commonwealth Bank of Australia and Barclays. The facility expires on 31 August 2022 and had a total capacity of £60,000,000 at 30 June 2021. The facility's limit was reduced to £60,000,000 from £100,000,000 in June 2021. The reduction was made to align with the Group's forecast liquidity requirements, and to reduce costs associated with carrying surplus debt capacity. Security has been provided in relation to the facility over the assets and shares owned by certain members of the CTM Group, including the Company, to a Security Trustee for the benefit of the financiers.

**Note 23. Control**

The immediate parent undertaking of the company is Corporate Travel Management (Europe) Limited, incorporated in England and Wales, whose registered office is 85 Queen Victoria St, London, EC4V 4AB. The ultimate parent undertaking and controlling party of this company is Corporate Travel Management Limited, incorporated in Australia, whose registered office is Level 24 307 Queen Street, Brisbane, Queensland, 4000, Australia. Corporate Travel Management Limited is the largest and smallest group of undertakings for which consolidated financial statements are drawn up. Consolidated financial statements for the group are available at [www.asx.com.au](http://www.asx.com.au).

**Corporate Travel Management (United Kingdom) Limited**  
**Notes to the financial statements**  
**For the year ended 30 June 2021**

**Note 24. Events after the reporting period**

No matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect the company's operations, the results of those operations, or the company's state of affairs in future financial years.