CHAMBERS TRAVEL MANAGEMENT LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

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COMPANY INFORMATION

Directors C Thelen

J Thorpe

P Bridger (Appointed 1 April 2012)

Secretary J Hunt

Company number 02229894

Registered office Broken Wharf House

2 Broken Wharf

London EC4V 3DT

Auditors Beavis Morgan Audit Limited

82 St John Street

London EC1M 4JN

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DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2013

The directors present their report and financial statements for the year ended 31 March 2013

Principal activities and review of the business

The principal activity of the company continued to be that of business travel management

The company's trading performance for the year was strong in a challenging trading environment

The company's balance sheet at 31 March 2013 is strong and liquid, showing net assets of £1 2 million (2012 - £1 4 million) and net cash of £2 3 million (2012 - £0 9 million) Cash generation during the year has been strong, and continues to be so since the year end

Significant developments in the operation of the business over the year have included

- Strengthening of the Board and the Senior Management Team,
- Growth of European subsidiaries in Germany, the Netherlands and Sweden,
- Investment in the UK SME market with dedicated sales and customer servicing resource,
- Development of new mobile device applications in the Chambers Qi suite, and
- Winning Best Travel Management Company in the Business Travel Awards for 2013

The accounts include an exceptional charge which consists of the full provision against certain amounts owed to the company. Further detail regarding this charge is given in note 3 to the accounts.

The company continues to benefit from its membership of the worldwide travel management network GlobalStar

The future trading environment remains uncertain. The company expects to continue to win new business and drive productivity improvements with technology. The strategy of providing high touch pan-European travel management services to global clients will be further implemented.

The principal risks to the business continue to be the loss or default of a major client, airline strikes, adverse Government legislation and major disruption to business travel caused by external factors

There are a number of Key Performance Indicators regularly monitored by the Board to ensure the company meets its profit objectives and that the business is compliant with industry-related and financial legislation, These include but are not limited to

- Bank balance, cash flow forecasts, and balance sheet liquidity ratios,
- Trading volumes, ratios of margin to sales, and growth over prior year and budget,
- Overhead ratios as % of gross margin and, in particular, payroll ratios to gross margin,
- Head count to turnover, transactions and income, and
- New business opportunities and pipeline

The principal risks to the business are the loss or default of a major client, airline strikes and major disruption to business travel caused by external factors

Trading since the year-end has been positive, with new business wins of £16 million, turnover growth of more than 15% and transaction number growth of more than 20% to 31 July

Results and dividends

The results for the year are set out on page 6

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2013

Directors

The following directors have held office since 1 April 2012

C Thelen

J Thorpe

P Bridger

(Appointed 1 April 2012)

Charitable donations

2013
£

During the year the company made the following payments

Charitable donations

2013
£

600

During the year the company made the following charitable donations -

Ethiopian Education Foundation £1,230, Harrogate Gateway FC £242, Glasgow Macmillan Cancer £507, Comic Relief £500

Auditors

Beavis Morgan Audit Limited were appointed auditors to the company

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2013

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

P Bridger **Director**

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INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF CHAMBERS TRAVEL MANAGEMENT LIMITED

We have audited the financial statements of Chambers Travel Management Limited for the year ended 31 March 2013 set out on pages 6 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Basis for qualified opinion on financial statements

As disclosed in note 3, the profit and loss account for the year includes an exceptional charge of £1,885,487 relating to a provision against certain amounts owed to the company. This cost arose over more than one financial year, but it is not practicable to allocate it between financial periods. Were such an allocation practicable, the profit for the year ended 31 March 2013 would have been higher than that reported and the comparative figures for 2012 would have been restated.

For the reasons set out above, it is not possible for us to quantify the effect of the possible adjustments on the reported profit for the year or the comparative figures

Qualified opinion on financial statements

In our opinion the financial statements

- except for the effects of the matter described in the Basis for Qualified opinion paragraph, give a true and fair view of the profit for the year ended 31 March 2013,
- give a true and fair view of the state of the company's affairs at 31 March 2013,
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE MEMBERS OF CHAMBERS TRAVEL MANAGEMENT LIMITED

Matters on which we are required to report by exception

In respect solely of the matter of allocating the exceptional charge described above between financial years, we have not obtained all the information and explanations that we considered necessary for the purpose of our audit

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made

Richard Thacker (Senior Statutory Auditor) for and on behalf of Beavis Morgan Audit Limited

p. Mund Timb

10/9/13

Chartered Accountants Statutory Auditor

82 St John Street London EC1M 4JN

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

	Notes	2013 £	2012 £
Turnover	2	8,101,303	8,207,838
Administrative expenses		(7,882,081)	(7,849,172)
Operating profit	3	219,222	358,666
Other interest receivable and similar income Interest payable and similar charges	4 5	- (11,098)	38,460 (25,955)
Profit on ordinary activities before	·	<u></u>	<u> </u>
taxation		208,124	371,171
Tax on profit on ordinary activities	6	(14,155)	(109,115)
Profit for the year	17	193,969	262,056

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

BALANCE SHEET

AS AT 31 MARCH 2013

		20	13	20	012
	Notes	£	£	£	£
Fixed assets					
Tangible assets	9		62,373		153,291
Investments	10		100		100
			62,473		153,391
Current assets					
Debtors	11	3,845,489		4,942,633	
Cash at bank and in hand		2,274,116		886,720	
		6,119,605		5,829,353	
Creditors amounts falling due within one year	12	(4,935,362)		(4,451,835)	
Net current assets			1,184,243		1,377,518
Total assets less current liabilities			1,246,716		1,530,909
Creditors: amounts falling due after more than one year	13		-		(102,518)
			1,246,716 ———		1,428,391 ————
Capital and reserves					
Called up share capital	16		100,000		100,000
Share premium account	17		32,266		32,266
Other reserves	17		63,005		138,649
Profit and loss account	17		1,051,445		1,157,476
Shareholders' funds	18		1,246,716		1,428,391
		1 1			

Approved by the Board and authorised for issue on 10/9/2013

P Bridger Director

Company Registration No. 02229894

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2013

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention

No cashflow statement is provided as 90 per cent or more of the voting rights are controlled within the group and consolidated financial statements in which the company is included are publicly available

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently

1.3 Turnover

Turnover consists primarily of commissions and fees earned on sales of travel tickets, insurance and foreign currency, exclusive of value added tax. Commissions and fees are earned at the time of sale. All foreign transactions are recorded at the ruling exchange rate at the time of the transaction. The financial statements show net commission earned as turnover. Refer to note 2 for further details.

Incentive income is released to the profit and loss account on an achieved transaction basis

14 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 20 years

15 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Land and buildings Leasehold Fixtures, fittings & equipment

10% per annum straight line basis/over the lease term

20% or 33% per annum straight line basis

1.6 Leasing

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight fine basis over the lease term

17 Investments

Fixed asset investments are stated at cost less provision for diminution in value

18 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

Company contributions to the personal pension schemes of employees are charged to the profit and loss account as incurred

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2013

Accounting policies

(continued)

1.9 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

1.10 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company has not prepared group financial statements as it is exempt from the requirement to do so by section 400 of the Companies Act 2006 as it is a subsidiary undertaking of Chambers Travel Group Limited, a company incorporated in England and Wales, and is included in the consolidated financial statements of that company

2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

Under Application Note G to FRS5, the financial statements show net commission earned as trunover The gross amounts receivable in respect of ticket sales are

		2013 £	2012 £
	Gross value of sales	89,187,640	94,280,372
	Gross value of cost of sales	(81,086,337)	(86,072,534)
		8,101,303	8,207,838
3	Operating profit	2013	2012
		£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	113,846	57, 999
	Loss on foreign exchange transactions	36,846	3,094
	Operating lease rentals	262,847	168,193
	Auditors' remuneration (including expenses and benefits in kind)	37,197	20,000
	and after crediting		
	Profit on disposal of tangible assets	(5,799)	•
			=======================================

Included within net turnover is an exceptional charge for the year of £1,885,487. This consists of the full write-off of certain amounts owed to the company. Some of the write-off is attributable to previous years but it is not practicable to determine how much

The company has investigated in depth the circumstances surrounding the build-up of the amounts owed. The directors are satisfied that the cause has been dealt with and will not recur

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2013

4	Investment income	2013 £	2012 £
	Bank interest	-	38,460
		-	38,460
5	Interest payable	2013 £	2012 £
	On bank loans and overdrafts Lease finance charges	5,871 5,227	25,955 -
		11,098	25,955

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) $\,$

FOR THE YEAR ENDED 31 MARCH 2013

6	Taxation	2013 £	2012 £
	Domestic current year tax	_	_
	U.K. corporation tax	15	109,098
	Adjustment for prior years	-	(9,179)
	Total current tax	15	99,919
	Deferred tax		
	Deferred tax charge/credit current year	14,140	9,196
		14,155	109,115
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	208,124	371,171
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 24 00% (2012 - 26 00%)	40.050	06 504
	OK corporation tax or 24 00% (2012 - 20 00%)	49,950	96,504
	Effects of		
	Non deductible expenses	11,162	17,931
	Capital allowances in arrears of depreciation	9,165	(671)
	Tax losses utilised	895	-
	Provisions adjustment	(1,894)	(535)
	Adjustments to previous periods	-	(9,179)
	Finance leases	40.4551	(4,131)
	Share based payment adjustments	(18,155)	-
	Group Relief Surrender	(51,108)	-
		(49,935)	3,415
	Current tax charge for the year	15	99,919
-	Politicate		
7	Dividends	2013 £	2012 £
	Ordinary final paid	300,000	100,000

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2013

8	Intangible fixed assets	
	_	Goodwill £
	Cost	_
	At 1 April 2012 & at 31 March 2013	72,500
	Amortisation	
	At 1 April 2012 & at 31 March 2013	72,500
	Net book value	
	At 31 March 2013	-
	At 31 March 2012	-

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2013

Tangible fixed assets			
	Land and buildings	Fixtures, fittings &	Total
	Leasehold		
	£	£	3
Cost			
At 1 April 2012	76,295	631,616	707,911
Reclassifications	•	91,814	91,814
Additions	-	6,723	6,723
At 31 March 2013	76,295	730,153	806,448
Depreciation			
At 1 April 2012	27,710	526,910	554,620
Reclassifications	-	75 ,6 09	75,609
Charge for the year	26,928	86,918	113,846
At 31 March 2013	54,638	689,437	744,075
Net book value			
At 31 March 2013	21,657	40,716	62,373
At 31 March 2012	48,585	104,706	153,291
Included above are assets held under finance leases or hire purch	hase contracts	s as follows	-
			Fixtures, fittings & equipment
Net book values			
At 31 March 2013			13,136
At 31 March 2012			48,220
Depreciation charge for the year			
Depreciation charge for the year At 31 March 2013			52,544

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2013

10 Fixed asset investments

	Shares in subsidiary undertakings £
Cost	-
At 1 April 2012 & at 31 March 2013	30,100
Provisions for diminution in value	
At 1 April 2012 & at 31 March 2013	30,000
Net book value	
At 31 March 2013	100
At 31 March 2012	100

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or	Shares hel	ld
	Incorporation	Class	%
Subsidiary undertakings			
Chambers Elite Limited	England and Wales	Ordinary	100 00
Interact Events Limited	England and Wales	Ordinary	100 00

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows

		Capital and	Profit/(loss)
		reserves	for the year
		2013	2013
	Principal activity	£	£
Chambers Elite Limited	Dormant company	100	-
Interact Events Limited	Trustee of Employee Benefit Trust	100	•

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2013

Trade debtors Amounts owed by parent and fellow subsidiary undertakings	£ 2,457,133	3
	2,457,133	
Amounts owed by parent and fellow subsidiary undertakings		3,056,578
Amounta by our by paront and renot babolalary and ortaling	336,412	865,486
Other debtors	241,917	128,025
Prepayments and accrued income	802,012	870,389
Deferred tax asset (see note 14)	8,015	22,155
	3,845,489	4,942,633
	Marine de Marine de La Companya de L	
Creditors: amounts falling due within one year	2013	2012
•	£	2
Bank loans and overdrafts	62,592	57,927
Net obligations under finance leases	19,753	25,755
· · · · · · · · · · · · · · · · · · ·		3,018,179
•	17,850	-
Corporation tax	•	99,918
Other taxes and social security costs	220,603	124,186
Other creditors	-	834,557
Accruals and deferred income	231,131	291,313
	4,935,362	4,451,835
	Creditors: amounts falling due within one year Bank loans and overdrafts Net obligations under finance leases Trade creditors Amounts owed to parent and fellow subsidiary undertakings Corporation tax Other taxes and social security costs Other creditors	Creditors amounts falling due within one year Creditors 62,592 Net obligations under finance leases 19,753 Trade creditors 4,383,433 Amounts owed to parent and fellow subsidiary undertakings 17,850 Corporation tax - Other taxes and social security costs 220,603 Other creditors - Accruals and deferred income 231,131

The bank overdraft, which is repayable on demand, is secured by a fixed and floating debenture charge over the company's current and future assets and also by an omnibus guarantee and set off agreement

Included within other creditors are unpaid pension contributions of £nil (2012 £7,891)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2013

13	Creditors: amounts falling due after more than one year	2013 £	2012 £
	Bank loans	-	69,888
	Net obligations under finance leases		32,630
		-	102,518
	Analysis of loans		
	Wholly repayable within five years	62,592	127,815
		62,592	127,815
	Included in current liabilities	(62,592)	(57,927)
		-	69,888
	Loan maturity analysis		
	In more than one year but not more than two years	•	69,888 [—]
	Net obligations under finance leases		
	Repayable within one year	19,753	25,755
	Repayable between one and five years	-	32,630
		19,753	58,385
	Included in liabilities falling due within one year	(19,753)	(25,755)
		_	32,630

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2013

14	Provisions for liabilities		
	The deferred tax asset (included in debtors, note 11) is made up as follows		
		2013 £	
		£	
	Balance at 1 April 2012	(22,155)	
	Profit and loss account	14,140	
	Balance at 31 March 2013	(8,015)	
		2013	2012
		3	£
	Decelerated capital allowances	(8,015)	(7,207)
	Tax losses available	-	(14,948)
		(8,015)	(22,155)
			
15	Pension and other post-retirement benefit commitments Defined contribution		
		2013	2012
		£	£
	Contributions payable by the company for the year	57,575	90,946
16	Share capital	2013	2012
	Attested polled up and fully mand	3	£
	Allotted, called up and fully paid 100,000 Ordinary of £1 each	100,000	100,000
	· · · · · · · · · · · · · · · · · · ·	,	,

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2013

17	Statement of movements on reserves	Share premium	Other reserves	Profit and loss
		account	(see below)	account
		3	£	£
	Balance at 1 April 2012	32,266	138,649	1,157,476
	Profit for the year	-	-	193,9 69
	Dividends paid	-	-	(300,000)
	Movement during the year		(75,644)	
	Balance at 31 March 2013	32,266	63,005	1,051,445
	Other reserves			
	Capital redemption reserve Balance at 1 April 2012 & at 31 March 2013		29,000	
	Share based payment reserve			
	Balance at 1 April 2012		109,649	
	Movement for the year		(75,644)	
	Balance at 31 March 2013		34,005	
18	Reconciliation of movements in shareholders' funds		2013	2012
			3	3
	Profit for the financial year		193,969	262,056
	Dividends		(300,000)	(100,000)
			(106,031)	162,056
	Movements on other reserves		(75,644)	35,847
	Net (depletion in)/addition to shareholders' funds		(101 675)	107.000
	Opening shareholders' funds		(181,675) 1,428,391	197,903 1,230,488
	Opening Granditudes Turius			
	Closing shareholders' funds		1,246,716	1,428,391

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2013

19 Financial commitments

At 31 March 2013 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 March 2014

		Land and bu	ildings	Other	
		2013	2012	2013	2012
		£	£	2	£
	Operating leases which expire				
	Between two and five years	188,200	188,200	45,725	45,725
20	Directors' remuneration			2013	2012
				£	£
	Remuneration for qualifying services				81,453
	Directors are remunerated by the parent con	nnanv			

Directors are remunerated by the parent company

21 Employees

Number of employees

The average monthly number of employees (including directors) during the year was

	2013	2012
	Number	Number
Office and Adminstration	24	17
Sales and Marketing	124	124
	148	141
Employment costs	2013	2012
	£	£
Wages and salaries	4,357,920	4,242,218
Social security costs	449,766	466,805
Other pension costs	57,575	90,946
Costs of share option scheme	(75,644)	35,847
	4,789,617	4,835,816

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2013

22 Control

The directors consider that the ultimate parent undertaking of this company is Chambers Travel Group Limited, whose registered office is Broken Wharf House, 2 Broken Wharf, London, EC4V 3DT. The ultimate controlling party of Chambers Travel Management Limited, by virtue of his majority shareholding in the parent company, is Mr C Thelen.

23 Employee Management Incentive Share Option Scheme

The Group has an exit-based employee management incentive share option scheme for eligible employees. On 24 August 2010, eight employees were issued share options over a total of 84,000 ordinary £0.05 shares of Chambers Travel Group Limited. A further 12,000 options were issued on 26 March 2012. All were granted at an exercise price of £0.25 per share. 42,000 options have lapsed due to employees ceasing to be employed by the company. All options lapse 10 years after the date they were granted and are exercisable when the exit conditions are met.

The fair value of the options granted have been measured using the Black-Scholes option pricing model, with the following assumptions

	at 26 March 2012	at 24 August 2010
- Fair value of share option	£1 66	£5 28
- Average share price	£1 86	£5 48
- Exercise price	£0 25	£0 25
- Expected volatility	52%	52%
- Option life	5 year	5 year
- Dividend yield	0%	0%
- Risk-free rate of interest	4%	4%

Expected volatility was determined by reference to a listed entity operating in a similar market and facing similar risks to the group. No other features of the option grant were incorporated into the measurement of fair value.

The total credit (2012 - expense) recognised in the profit and loss account for the year arising from share based payment transactions was £75,644 (2012 - expense of £35,847)

The weighted average remaining contracted life of the options extant at 31 March 2013 was 7.7 years (2012 - 8.7 years)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2013

24 Related party relationships and transactions

The company has taken advantage of the exemption in Financial Reporting Standard Number 8 paragraph (4 c) from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company

Included within trade debtors are amounts due from C Thelen, a director, of £nil (2012 - £620). This is in relation to travel tickets purchased by the director

During the year £nil (2012 - £48,347) was paid for consultancy services provided by P Bridger P Bridger was a director during the year and was considered to be key management personel in the prior year