# DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 December 2007

(Registered Number 2214839)

TUESDAY

A16 10/06/2008 COMPANIES HOUSE

166

# Homeloan Management Limited

#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 December 2007

Homeloan Management Limited (HML) is a company incorporated and registered in England

The principal activities of the company are those of mortgage servicing and systems bureau provision and will continue to be so for the foreseeable future. Investment account servicing has been a decreasing activity and the final contractual relationship for this service will expire during 2008.

#### **BUSINESS REVIEW**

The results for the year are shown in the Income Statement and notes thereto. The financial statements have been prepared in accordance with International Financial Reporting Standards.

Notwithstanding the severe challenges faced by the mortgage industry through the second half of the year, 2007 was another successful year for HML. Pre tax profit of £15 8m was £0 5m (3%) lower than 2006 and assets under management grew by £8 7bn (20 5%) taking the year end portfolio to £51 4bn

Despite the uncertainty currently surrounding mortgage markets and the concerns arising from the temporary shortage of wholesale funding, lenders continue to seek opportunities. Outsourcing of mortgage processing continues to be a key component of many lenders' business models and in addition to a number of contract renewals 7 new client contracts were signed during 2007.

2007 also saw a realignment of operational structures designed to position the company so as to maintain its position as the leading third party mortgage administrator in the UK. The company has continued to make significant investment in technology and has recently upgraded its credit management systems providing greater automation and flexibility in the management of arrears. Additional capacity has been added through the acquisition of larger leasehold premises in Glasgow and detailed plans have been prepared for the creation of a new Head Office building in Skipton.

The appointment in January 2008 of Brian Brodie as Managing Director together with the earlier appointment of Neil Warman as Finance Director brings a vast amount of industry experience to the executive team and helps to ensure that the business is well positioned to capitalise on its pre eminent position in the industry by continuing to grow the business and maximise shareholder return

#### **Key Performance Indicators (KPIs)**

The following KPIs are used by management to monitor the growth and general financial performance of the business

	2007	2006
Assets under management (year end)	£51 4bn	£42 7bn
Pre tax profit	£15 800m	£16 286m
Number of Employees (full time equivalent)		
- Year end	1,954	1,644

### Homeloan Management Limited

### **DIRECTORS' REPORT (continued)**

#### PRINCIPAL RISKS AND UNCERTAINTIES

The performance of the UK and Insh residential mortgage markets will be a key factor in determining the rate of growth of the business. The need continually to identify means of improving the quality and cost effectiveness of the service HML provides is well understood by the executive management team and the company's ability to retain its position as the UK's leading service provider and exploit the opportunities that that position presents will be critical in determining the future success of the business. HML's ability to adapt to changing market conditions and to focus on the different needs of clients will be tested but the company is well positioned to respond to the challenges brought by tighter credit markets and management is confident that structures are in place to enable the business to continue to grow

All risks are managed in accordance with Group policies 
For further details please refer to Skipton Building Society annual Report and Accounts

#### **ENVIRONMENT**

Corporate social responsibility remains a key component of the way HML conducts its business and management actively considers all aspects of those responsibilities, including those with regard to the environment. The building infrastructure is designed to ensure efficient energy consumption. Staff are made aware of the need to conserve energy and are actively supported in recycling paper and other waste.

#### **EMPLOYEES**

Details of the number of employees and their related costs can be found in note 7 to the financial statements on page 11

The company's policy is to give all applications for employment from disabled persons full consideration in relation to the vacancy concerned. In the event of existing staff becoming disabled, every effort is made to enable them to maintain their present position or to employ them in suitable work within another department.

Employees are kept informed on matters relevant to them as employees through a range of communication channels, including a web based intranet

#### DIVIDEND

An interim dividend of 315 59 pence per share (2006 298 06 pence per share), totalling £9,000,000 (2006 £8,500,000) was approved and paid during the year. The directors do not propose the payment of a final dividend (2006 £Nil)

#### **DIRECTORS AND DIRECTORS' INTERESTS**

The directors who served during the year were

S W Haggerty (Chairman)
E A Blythe (resigned 31 October 2007)
D J Cutter
J G Goodfellow
D Grant
M J Smith (resigned 16 July 2007)

Mr D J Cutter and Mr J G Goodfellow were also directors of the ultimate parent undertaking, Skipton Building Society and Mr S W Haggerty was a director of the immediate parent company, Skipton Group Holdings Limited

Mr B E Brodie and Mr N Warman were appointed to the board on 25 January 2008 Mr D Grant resigned from the board on 11 January 2008 Mr S W Haggerty resigned from the board on 1 February 2008 and Mr D J Cutter was appointed Chairman on the same date

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information

## Homeloan Management Limited

### DIRECTORS' REPORT (continued)

#### **CREDITOR PAYMENT POLICY**

The company's policy concerning the payment of suppliers for the next financial year is to agree terms of payment in advance and to make the payment in accordance with agreed terms and any other legal obligations

As at 31 December 2007 creditor days were 37 days (2006 42 days)

#### POLITICAL AND CHARITABLE DONATIONS

During the year the company made charitable donations totalling £51,000 (2006 £22,000)

The company made no contributions for political purposes in the year (2006 £Nil)

By order of the board

G Davidson Secretary

1 Providence Place

Skipton

North Yorkshire

**BD23 2HL** 

15 February 2008

# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE DIRECTORS' REPORT AND THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with IFRSs as adopted by the EU.

The financial statements are required by law to present fairly the financial position and performance of the company, the Companies Act 1985 provides, in relation to such financial statements, that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether they have been prepared in accordance with IFRSs as adopted by the EU, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregulanties.

# Independent Auditors' report to the Members of Homeloan Management Limited

We have audited the financial statements of Homeloan Management Limited for the year ended 31 December 2007 which comprise, the Income Statement, the Balance Sheet, the Cash Flow Statement and the related notes These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors' responsibilities for preparing the financial statements in accordance with applicable law and International Financial Reporting Standards (IFRSs) as adopted by the EU are set out in the Statement of Directors' Responsibilities on page 4

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and whether the financial statements have been properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with IFRSs as adopted by the EU, of the state
  of the company's affairs as at 31 December 2007 and of its profit for the year then ended, and
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

KPMG Audit Pic
Chartered Accountants
1 The Embankment
Neville Street
Leeds
LS1 4DW

Registered Auditor
15 February 2008

### Income Statement

FOR THE YEAR ENDED 31 DECEMBER 2007

	Notes	Year ended 2007 £000	Year ended 2006 £000
Revenue	1	86,764	76,204
Other operating income	4	676	877
Administrative expenses		(72,162)	(61,253)
Profit from operations		15,278	15,828
Interest receivable and similar income Interest payable and similar charges	5 6	523 (1)	458 -
Profit before Tax		15,800	16,286
Tax expense	8	(4,822)	(4,970)
Profit for the Period		10,978	11,316
Attributable to Equity holders of the parent		10,978	11,316
		10,978	11,316

In both the current and preceding period the company made no material acquisitions and had no discontinued operations

There were no recognised income and expense items in the current year (2006 £Nil) other than those reflected in the above Income Statement

The Income Statement is prepared on an unmodified historical cost basis

The notes on pages 9 to 20 form part of these financial statements

### **Balance Sheet**

AS AT 31 DECEMBER 2007

		31 Dec	ember	31 Dec	
	Notes	2007 £000	2007 £000	2006 £000	2006 £000
Current assets		47.000		15,253	
Trade and other receivables	10	17,333		8,602	
Cash and cash equivalents	-	6,794	24,127	0,002	23,855
Non-current assets			- ,		
Intangible assets	11	4,389		3,063	
Property, plant and equipment	12	8,200		7,673	
Deferred tax assets	13	231		<u> 195</u>	
Defends tax associ	<del></del>		12,820	<del>-</del>	10,931
Total Assets			36,947		34,786
Total Assets			·		
Current liabilities					
Trade and other payables	15		11,854		11,671
Equity					
Share capital	17,18	2.852		2,852	
Share premium	18	180		180	
Reserves	18				
Retained earnings		22,061		20,083	
•			25,093		23,115
Total Equity and Liabilities			36,947		34,786

These accounts were approved by the board of directors on 15 February 2008 and signed on its behalf by

D J Cutter (Chairman)

J G Goodfellow

The notes on pages 9 to 20 form part of these accounts

## Cash Flow Statement

FOR THE YEAR ENDED 31 DECEMBER 2007

Notes	Year ended 2007 £000	Year ended 2006 £000
	15,278	15,828
	4,568 (1,757) (323) 710	4,175 (4,516) 289 1,577
	(5,385)	(4,287)
	13,091	13,066
		458
6	, ,	-
		75 (4.517)
11,12	(6,481)	(4,517)
	(5,899)	(3,984)
9, 18	(9,000)	(8,500)
<u> </u>	(9,000)	(8,500)
	(1,808)	582
	8,602	8,020
	6,794	8,602
	5 6 11,12	Notes

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1 Accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below

#### (a) Basis of accounting

The Financial Statements are presented in accordance with International Financial Reporting Standards and its interpretations as endorsed by the EU and effective from 31 December 2007

The Directors have adopted IAS 1 Presentation of Financial Statements - Capital Disclosure and IFRS 7 Financial Instruments Disclosure The Directors have not adopted IAS 1 Presentation of Financial Statements (2007) or IFRS 8, Operating Segments, which although endorsed by the EU, are currently not mandatory until 2008 Similarly, the Directors have not adopted early IFRIC 14 IAS 19 The limit on a defined Benefit Assets Minimum Funding Requirements and their interaction, which is effective from 1 January 2008

The financial statements are drawn up under the historic cost convention

#### (b) Revenue recognition

Revenue, which excludes value edded tax, represents total invoiced sales of the company. Administration fees are invoiced at the end of the month in which the service is performed. Invoices for services outside of core contractual obligations are issued as soon as the service is complete.

Interest income is recognised on an accruals basis

#### (c) Property, plant and equipment

Property, plant and equipment are stated in the balance sheet at cost less accumulated depreciation

Depreciation is charged so as to write off the cost of assets over their estimated useful lives on the following bases

Plant and equipment

between 20% and 33% per annum on cost

Fixtures and fittings

20% per annum on cost

Motor Vehicles

25% per annum on written down value

#### (d) Intangible assets

Intangible assets include software development costs and purchased software that, in the opinion of the directors, meet the definition of an intangible asset. Amortisation is charged to the Income Statement on a straight-line basis over the estimated useful lives of intangible assets. Intangible assets are amortised from the day they are available for use and are regularly reviewed for impairment. The estimated useful lives are as follows:

Purchased Software Databases

Deferred Development costs

between 20% and 33% per annum on cost between 20% and 33% per annum on cost between 20% and 33% per annum on cost

#### (e) Leases

A lease that transfers substantially all the risks and rewards of ownership of an asset is treated as a finance lease. The asset is recorded in the Balance Sheet as an item of property, plant and equipment at an amount equal to the lower of its fair value and the present value of the minimum lease payments, less accumulated depreciation and impairment losses. Rentals payable are apportioned between the finance element, which is charged to the Income Statement, and the capital element, which reduces the outstanding obligation.

All other leases are accounted for as operating leases. Costs of operating leases are charged to the income Statement on a straight line basis over the lease term.

#### (f) Taxation

Income tax on the profits for the year comprises current tax and deferred tax. Income tax is recognised in the Income Statement except where items are recognised directly in equity, in which case the associated income tax asset or liability is recognised via equity.

Current tax is the expected tax payable on the income for the year, using tax rates enacted or substantially enacted on the balance sheet date, and any adjustment to tax payable in respect of previous years

Deferred tax is provided using the balance sheet liability method, which recognises temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. It is measured on an undiscounted basis at the tax rates that are expected to apply in the penods in which temporary differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### (g) Pensions

The majority of company employees are members of the Skipton Building Society Group stakeholder pension scheme the assets of which are held in an independently administered scheme. Contributions are charged to the Income Statement and are included in staff costs.

The remaining employees of the company are members of the Skipton Building Society Group defined benefit scheme, which is administered by trustees and whose assets are separate from those of the Society and its subsidianes. Contributions are transferred to the trustees on a regular basis to secure the benefits provided under the rules of the scheme. The amount of contribution is a set percentage of the employee's salary cost.

### NOTES TO THE FINANCIAL STATEMENTS

### 1 Accounting policies (continued)

#### (h) Government grants

Provided the conditions for their receipt have been complied with and there is reasonable assurance that they will be received, grants are recognised in the Income Statement so as to match them with the expenditure to which they contribute

#### (i) Cash and cash equivalents

For the purpose of the Cash Flow Statement, cash comprises cash in hand and loans and advances to credit institutions repayable on demand, and cash equivalents comprise highly liquid investments that are convertible into cash with an insignificant risk of changes in value with original maturities of three months or less

The Cash Flow Statement has been prepared using the indirect method

#### (j) Foreign currency transactions

All non sterling monetary assets and liabilities are translated at the closing rate of exchange. All exchange differences are taken to the income Statement as they arise

#### (k) Financial instruments

Foreign currency put options which are held to protect the value of anticipated non sterling income streams are held on the balance sheet at their fair value with changes in their fair value going through the Income Statement Fair values are obtained from quoted market prices in active markets, recent market transactions and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. The company's policy is to derecognise financial assets only when the contractual right to the cash flows from the financial asset expires.

#### 2 Segmental reporting

The entire income of the company in 2007 and 2006 was derived from the activities of mortgage and investment account servicing and systems bureau provision of mortgage and investment account servicing

3 Profit bef	ore tax
--------------	---------

3 FIGHT DEIGH (EX	Year ended 2007 £000	Year ended 2006 £000
Profit before tax has been arrived at after charging		
Depreciation of property, plant and equipment Amortisation of intangibles Staff costs (see note 7) Rentals payable under operating leases	3,243 1,325 37,013 1,000	2,848 1,327 30,524 915
Auditors' remuneration and expenses Audit of these financial statements Services relating to information technology All other services	28 - 9	28 30 4

#### 4 Other operating income

	Year	Year
	ended	ended
	2007	2006
	£000	£000
Rents receivable under operating leases	128	531
Government Grants	548	_34 <u>6</u>
Overlanding Grand	676	877

# NOTES TO THE FINANCIAL STATEMENTS

5 Interest receivable and similar income	Year	Year
	ended	ended
	2007	2006
	0003	£000
Interest receivable from group undertakings	512	458
Other interest receivable	11	
Other interest reconstance	523	458
6 Interest payable and similar charges	Year	Year
	ended	ended
	2007	2006
	£000	£000
Bank interest payable	1	
The average monthly number of persons employed by the company (including as follows		
	Year	Year
	ended	ended
	2007	2006
Directors	2	2
Other	1,932 1,934	1,581 <b>1,583</b>
	1,504	1,000
The aggregate payroll costs of these persons were as follows	£000	£000
Wages and salaries	32,345	26,932
Social security costs	2,929	2,385
Other pension costs	1,739 37,013	1,207 <b>30,524</b>
Directors' emoluments	· · ·	
Directors emoluments	2007	2006
	£000	£000
Remuneration as directors of the company	376	279
Pension contributions	28	44
The emoluments of the highest paid director were £139,000 (2006 £126,000 emoluments were pension contributions of £9,000 (2006 £15,000) in respect is a member of a defined benefit scheme. A severance payment of £183,000 director.	of the highest paid dire	ctor He st paid
	2007	200
Retirement benefits are accruing to the following number of directors who ser	ved during the year, und	der
Money purchase schemes	2	2
Moriey parchase scricines	1	

## NOTES TO THE FINANCIAL STATEMENTS

8 Tax expense		
A reconciliation of current tax on profit before tax at the standard UK corporation tax rate to the actual charge is as follows	current tax	
	Year ended 2007 £000	Year ended 2006 £000
a) Analysis of charge in the year		
Current tax expense Current tax at 30%	5,013	5,266
Adjustment for pnor years	(155) 	67
Total Current Tax	4,858	5,333
Deferred tax expense Ongination and reversal of temporary differences at 28%	(188)	(306)
Adjustment in respect of prior years  Total Deferred Tax	152 (36)	(57) (363)
Tax expense	4,822	4,970
b) Factors affecting tax charge in the year		
The charge for the year can be reconciled to the profit per the income statement as follows		
Profit on ordinary activities before tax	15,800_	16,286
Tax on profit on ordinary activities at UK standard rate of 30% (2006–30%) Effects of	4,740	4,886
- expenses not deductible for tax purposes - adjustment to tax in respect of previous penods - effect of other tax rates	69 (3) 16	74 10 -
Tax expense	4,822	4,970
The tax charge for the period includes the one-off effect on the company's deferred tax balances of t corporation tax rate from 30% to 28% which is effective from 1 April 2008	he reduction in th	ie
9 Dividends	Year	Year
	ended 2007	ended 2006
	0003	£000
Amounts recognised as distributions to equity holders in the period	2.000	0.500
Interim dividend for the year ended 31 December 2007 of 315 59p (2006 298 06p) per share	9,000 <b>9,000</b>	8,500 <b>8,500</b>
10 Trade and other receivables	V	Year
	Year ended	ended
	2007	2006 £000
Trada dahtars, not nost dua	<b>£000</b> 14,674	12,912
Trade debtors, not past due  Due from fellow subsidiary companies	271	276
Prepayments and accrued income	2,250	2,065
Fair value of foreign currency put options (see Note 14)	138 17,333	15,253
	,000	,

### NOTES TO THE FINANCIAL STATEMENTS

### 10 Trade and other receivables (continued)

Trade debtors are all on standard commercial terms and are payable within 30 days. All amounts are expected to be collected in full and there are no provisions for impairment (2006. £Nil)

The foreign currency put options are exercisable at regular intervals between the balance sheet date and 31 December 2012. The value is expected to be realised in the following time periods.

		Year ended 2007	Year ended 2006
		£000	£000
Less than 1 year		26	-
Between 1 year and 5 years		112	
		138	
11 Intangible assets			
11 Ilitarigible assets		Deferred	
	Purchased	development	_
	software	expenditure	Total
	£000	£000	£000
Cost	4.040	4.450	6.094
At 1 January 2007	4,942	1,152	1,547
Additions	1,547	1,104	1,104
Acquisitions- internally developed	6,489	2,256	8,745
At 31 December 2007	0,409	2,230	0,140
Amortisation and impairment losses			
At 1 January 2007	2,484	547	3,031
Amortisation for the year	1,051	274	1,325
At 31 December 2007	3,535	821	4,356
Carrying amounts			
At 1 January 2007	2,458	605	3,063
At 31 December 2007	2,954	1,435	4,389
At 31 December 2007		7,100	
		Deferred	
	Purchased	development	
	software	expenditure	Total
	£000	£000	£000
Cost	3.053	1,152	4,205
At 1 January 2006 Additions	1,889	-	1,889
At 31 December 2006	4,942	1,152	6,094
		<u></u>	
Amortisation and impairment losses		240	4 704
At 1 January 2006	1,386	318	1,704
Amortisation for the year	1,098	229	1,327
At 31 December 2006	2,484	547	3,031
Carrying amounts			
At 1 January 2006	1,667	834	2,501
	0.450	CAE	3,063
At 31 December 2006	2,458	605	3,063

All amortisation charges in the year have been charged through administration expenses

# NOTES TO THE FINANCIAL STATEMENTS

12 Property, plant and equipment	Office and computer equipment	Motor vehicles	Total
	000 <del>3</del>	£000	£000
Cost	19,577	783	20,360
At 1 January 2007	3,431	399	3,830
Additions	3,431	(194)	(194)
Disposals	23,008	988	23,996
At 31 December 2007	23,008	300	20,000
Accumulated depreciation and impairment			
At 1 January 2007	12,372	315	12,687
Depreciation charge for the year	3,092	151	3,243
Eliminated on disposals	<u>-</u>	(134)	(134)
At 31 December 2007	15,464	332	15,796
Carrying amounts			
At 1 January 2007	7,205	468	7,673
		050	8,200
At 31 December 2007	7,544	656	8,200
	Office and	Motor	Total
	computer	vehicles	
	equipment		
	£000	£000	£000
Cost	17,265	638	17,903
At 1 January 2006	2,312	316	2,628
Additions	2,012	(171)	(171)
Disposals At 31 December 2006	19,577	783	20,360
	-		
Accumulated depreciation and impairment			
	0.627	208	0.035
At 1 January 2006	9,637	298	9,935
At 1 January 2006 Depreciation charge for the year	9,637 2,735	113	2,848
At 1 January 2006 Depreciation charge for the year Eliminated on disposals	2,735	113 (96)	2,848 (96)
At 1 January 2006 Depreciation charge for the year		113	2,848
At 1 January 2006 Depreciation charge for the year Eliminated on disposals	2,735	113 (96)	2,848 (96)
At 1 January 2006 Depreciation charge for the year Eliminated on disposals At 31 December 2006	2,735	113 (96)	2,848 (96)
At 1 January 2006 Depreciation charge for the year Eliminated on disposals At 31 December 2006  Carrying amounts	2,735 12,372	113 (96) 315	2,848 (96) <b>12,687</b>

## NOTES TO THE FINANCIAL STATEMENTS

#### 13. Deferred tax

The movement on the deferred tax account is as shown below	Year ended 2007 £000	Year ended 2006 £000
At 1 January 2007	(195)	168
Income Statement (credit)	(36)	(363)
At 31 December 2007	(231)	(195)
Deferred tax assets	Pi	rovisions 0003
At 1 January 2007		195
Credited to Income Statement		36
At 31 December 2007		231
At 31 December 2006		195

The deferred tax asset is considered to be recoverable in full

#### 14. Hedging of foreign currency risk

The company has entered a number of contracts with clients resident in the Republic of Ireland. Those contracts run for periods between 3 and 5 years and are denominated in Euros. The cost of servicing these contracts is almost exclusively in sterling and, consequently, the value to the company of those contracts is subject to variations in the exchange rate between sterling and the Euro. The contracts were priced on the basis of an assumed exchange rate and the risk of adverse exchange rate movements has been hedged by means of purchasing a series of put options (options to sell Euros) at a rate that will maintain the sterling value of the income streams. Those options are carried on the balance sheet at their fair value. Movements in market value are transferred to profit and loss. The company has no other foreign currency exposures and management is confident that all material risks are adequately covered.

	Year ended 2007 £000	Year ended 2006 £000
Financial Instruments - Euro put options		
At 1 January	-	-
Purchased in year	134	-
Fair value adjustment credited to profit & loss	4	-
At 31 December	138	

## NOTES TO THE FINANCIAL STATEMENTS

15 Trade and other payables	Year ended 2007 £000	Year ended 2006 £000
Trade Creditors	689	1,318
	494	663
Other creditors	524	630
Amounts owed to parent undertaking	21	83
Due to fellow subsidiary companies	290	150
VAT	2,168	2,695
Corporation tax	7,668	6,132
Accruals and deferred income	11,854	11,671

#### 16 Management of Capital

The company is regulated by the Financial Services Authority as a mortgage administrator and, consequently, is required to maintain a minimum level of regulatory capital. Eligible capital comprises shareholder's funds, excluding unaudited earnings, less the carrying value of intangible assets. The minimum capital requirement is an agreed percentage of operating income. Capital adequacy is regularly monitored by management and the level of cover is reported monthly to the board.

17 Share Capital	Year	Year
17 Share Capital	ended	ended
	2007	2006
Authorised	0003	£000
3,000,000 ordinary shares of £1 each	3,000	3,000
Issued and fully paid		
2,851,760 ordinary shares of £1 each	2,852	2,852
2,501,111		

### 18 Reconciliation of movement in capital and reserves

	Share Capital £000	Share Premium £000	Retained Earnings £000	Total Equity £000
Balance at 1 January 2007	2,852	180	20,083	23,115
Profit for the period	•	-	10,978	10,978
Dividends to Shareholders	-	-	(9,000)	(9,000)
Balance at 31 December 2007	2,852	180	22,061	25,093
Balance at 1 January 2006	2,852	180	17,267	20,299
Profit for the period	, <u>-</u>	-	11,316	11,316
Dividends to Shareholders	-	-	(8,500)	(8,500)
Balance at 31 December 2006	2,852	180	20,083	23,115

### NOTES TO THE FINANCIAL STATEMENTS

### 19 Related Party Transactions

The Company has a related party relationship with various members of the Skipton Building Society Group

During the year to 31 December 2007, the following transactions were entered into with related parties. All transactions were conducted on an arm's length basis

a) Sales of goods and services	Amo	unt	Outstand	ding
	2007	2006	2007	2006
	£000	£000	£000	£000
	3.683	3,665	5,139	7,816
Sale of services to Group companies	512	458		-
Interest received	4,195	4,123	5,139	7,816
	Amo	ount	Outstan	ding
b) Purchase of goods and services	2007	2006	2007	2006
	£000	£000	£000	£000
Purchase of services				
Shared service costs (Ultimate Parent Company)	4,566	4,566	490	543
Rents (Ultimate Parent Company)	1,071	1,071	89	89
Occupancy rent (Ultimate Parent Company)	203	168	17	14
System development costs (fellow Group Company)	1,597	950		<u>67</u>
Cystom covarphion, costs (tenen cross prompting)	7,437	6,755	596	713
			2007	2006
			£000	£000
c) Key Management compensation				
Salaries and other short-term employee benefits			90	139
Post-employment benefits				19
			90	158

Key management compensation in 2007 comprised charges by the ultimate parent company in respect of the services of non executive directors and in 2006 also included the costs of an executive director whose salary was paid by another Group company

#### 20 Capital Commitments

Capital commitments at the balance sheet date for which no provision has been made were as follows

	•		Year	Year
			ended	ended
			2007	2006
		•	£000	£000
Plant and equipment			 804	264
Contracted but not provided for			 804	264

The company has annual commitments due under operating leases. At the balance sheet date these were as follows

	Year	Year
	ended	ended
	2007	2006
	£000	£000
On leases expiring		
In less than one year	•	47
Within two to five years	•	-
Later than five years	1,100	820
	1,100	867

The company is party to group banking arrangements involving the pooling of funds with other group companies

### NOTES TO THE FINANCIAL STATEMENTS

#### 21. Pensions

Skipton Building Society (The Society) sponsors the Skipton Building Society Pension & Life Assurance Scheme ("the Skipton Scheme")

The Scheme provides benefits based on final salary for employees (although for benefits accruing after 1 January 2003 Career Average Revalued Earnings applies) The assets of the Scheme are held in a separate trustee-administered fund. Contributions to the Scheme are assessed in accordance with the advice of an independent qualified actuary using the projected unit method.

The Society's policy for recognising actuanal gains and losses is to recognise them immediately on the Balance Sheet through the Statement of Recognised Income and Expense

The aggregate costs of the scheme are recognised in accordance with IAS 19 (Amended). The Skipton Scheme is operated by a number of Group companies. Each of the participating entities, except for the Society, accounts on the basis of contributions paid by that company. The Society accounts for the difference between the aggregate IAS 19 (Amended) costs of the scheme and the aggregate contributions paid by the other entities.

A qualified independent actuary carried out the last full actuanal valuations of the schemes on 1 April 2006 and these have been updated on an approximate basis to 31 December 2007

The main financial assumptions used in the actuarial valuation are as follows

	2007	2006	2005
	%	%	%
Inflation rate	3 4	3 1	29
Discount rate	60	5 2	4 7
Expected return on assets	68	65	67
Rate of increase in pay	5 4	4 6	4 4
Rate of increase of pensions in payment			
- increasing in line with LPI (Limited Price Inflation)	33	30	28
- increasing in line with LPI, subject to a minimum of 3% pa	38	3 7	36
- increasing in line with LPI, subject to a maximum of 2 5% pa	2 4	23	-
Rate of increase in deferred pensions	3 4	3 1	29

The most significant non-financial assumption is the assumed rate of longevity. For the year ended 31 December 2007, this has been based on the standard tables known as PM/FA92 with an allowance for improvements in mortality in line with medium cohort improvements. This represents an increase in the assumed life expectancy assumption compared to 31 December 2006. These tables assume that when a member who is 15 years from retirement reaches age 65, the life expectancy from age 65 is as follows.

Non-retired members	2007	2006
Males	22 8	21 9
Females	25 6	24 7

The table below shows the net pension liability which is recognised in the Society's Balance Sheet

	Society	Society
•	2007	2006
	£m	£m
Fair value of plan assets	63 7	48 1
Present value of defined benefit obligations	(71 5)	(69 4)
Net pension liability	(7 8)	(21 3)

### NOTES TO THE FINANCIAL STATEMENTS

### 21 Pensions (continued)

The table below sets out the reconciliation of the fair value of scheme assets for the year

	2007	2000
	£m	£m
	48 1	38 4
At 1 January	39	26
Expected return on assets	(07)	1 3
Actuanal (losses)/gains	13 4	67
Contributions by employer	0 4	0 4
Contributions by plan participants	(1 4)	(1 3)
Benefits paid	63 7	48 1
At 31 December	<b>55</b> ,	

2006

The table below sets out a reconciliation of the present value of the defined benefit obligation for the year

	Society	Society
	2007	2006
	£m	£m
At A. January	69 4	73 1
At 1 January	13	15
Current service cost	36	3 5
Interest cost		
Contributions by plan participants	0 4	0 4
Past service cost	•	
Actuanal (gain) / loss	(1 8)	(7 8)
	(14)	(1 3)
Actual benefit payments	71 5	69 4
At 31 December	113	00 4

The difference between the expected return and the actual return on scheme assets is recognised in the Statement of Recognised Income and Expense. This reconciliation is set out below:

	Society	Society	
	2007	2006	
	£m	£m	
Actual return on assets	3 2	39	
Expected return on assets	(3 9)	(2 6)	
Actuanal gain on assets	(0 7)	13	

The expected return on assets has been derived as the weighted average of the expected returns from each of the main asset classes. The expected return for each asset class, which is provided in the next table, reflects a combination of historical performance analysis, the forward looking views of the financial markets (as suggested by the yields available), and the views of investment organisations. The table also sets out the fair value of the scheme assets by each major category.

	Society	Society	Society	Society
	2007	2007	2006	2006
	£m	% pa	£m	% pa
Equities	33 6	8 1%	23 8	79
Property	48	6 4%	4 6	6 4
Corporate bonds	98	6 0%	6 4	5 2
Government bonds	15 2	4 6%	9 5	4 6
Cash	03	5 5%	38	5 0
Total	63 7	6 8%	<del>4</del> 8 1	6 51

The actual return on the plan assets over the year ended 31 December 2007 was 5 4% (2006 10% )

### NOTES TO THE FINANCIAL STATEMENTS

#### 21 Pensions (continued)

The service costs for the year are recognised in 'Administrative expenses', whilst the interest cost and expected return on assets are recognised within 'Other income. An analysis of the charge is set out below:

	ESTIMATED	į –	
	Society	Society	Society
	2008	2007	2006
	£m	£m	£m
<b>a</b>	10	13	15
Current service cost	43	36	35
Interest on liabilities Expected return on assets	(4 4)	(3 8)	(2 6)
Past service cost	•	-	-
Total pension expense	0 9	11	24

Note that the above costs and income are recognised in the Society's Income Statement only

The table below sets out the actuanal gains and losses which have been recognised within the Society's Statement of Recognised Income and Expense (SORIE)

	Society 2007 £m	Society 2006 £m	Society 2005 £m
Gain on scheme assets	(07)	13	4 1
Experience gains/(losses) on defined benefit obligation	(3 6)	5 1	(0 6)
Gain/(loss) from change in assumptions	5.5	27	(11 8)
Total gain/(loss) recognised in SORIE during the year	12	9 1	(8 3)
Cumulative actuarial gains/(losses) recognised at end of year	1 6	0 4	(8 7)

The table below sets out our best estimate, of the aggregate contributions expected to be paid to the scheme during the year ending 31 December 2008

	Society
	2008
	£m
Estimated group contributions	30
Estimated employee contributions	0.5
Estimated total contributions	3 5

The actuarial gains and losses which have been recognised in the Society's SORIE in the current and previous years is summarised below

	Society 2008 £m	Society 2007 £m	Society 2006 £m	Society 2005 £m
Fair value of assets	63 7	48 1	38 4	30 4
Defined benefit obligation	(71 5)	(69 4)	(73 1)	(56 2)
(Deficit) in plan	(7 8)	(21 3)	(34 7)	(25 8)
Total amount of deficit that is recoverable	(7 8)	(21 3)	(34 7)	(25 8)

#### 22 Ultimate Parent Undertaking

The company is a wholly owned subsidiary of Skipton Group Holdings Limited. The ultimate parent undertaking is Skipton Building Society, which is registered in the United Kingdom. A copy of the group annual report and accounts into which the results of this company are consolidated is available from -

The Secretary Skipton Building Society The Bailey Skipton North Yorkshire BD23 1DN