Report and Financial Statements

Year ended 31 December 2001

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Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR

Deloitte & Touche

REPORT AND FINANCIAL STATEMENTS 2001

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REPORT AND FINANCIAL STATEMENTS 2001

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

M Takashima

M Asaoka

H Nomura

S Suzuki

SECRETARY

H Inada

REGISTERED OFFICE

Mid City Place 71 High Holborn London WC1V 6BA

SOLICITORS

Clifford Chance

AUDITORS

Deloitte & Touche Chartered Accountants Hill House 1 Little New Street London EC4A 3TR



DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 December 2001.

PRINCIPAL ACTIVITIES

The company's principal activities are those of trading in a broad range of commodities, technologies, industrial and consumer products, and the provision of services, including financing.

RESULTS AND DIVIDENDS

Profit for the year after taxation amounted to £1,248,000 (2000 – £1,827,000).

The directors recommend that no dividend is paid this year (2000: £nil).

BUSINESS DEVELOPMENT AND FUTURE PROSPECTS

The company continues to explore new markets and business opportunities. This year the company has performed satisfactorily despite adverse difficulties in certain areas of the business.

The company expects increased stability in the markets generally and hopes to see profits increase next year.

DIRECTORS AND THEIR INTERESTS

The current directors are shown on page 1. The directors who served during the year and up to the date of this report were:

H Nemichi	resigned 4 June 2001	H Nomura	appointed 3 September 2001
M Asaoka		S Suzuki	appointed 3 September 2001
T Hanaoka	resigned 3 September 2001	M Takashima	appointed 4 June 2001

During the year none of the directors had any beneficial interests, as defined by the Companies Act 1985, in the share capital of the company or any other group company incorporated in the United Kingdom, or the ultimate parent company.

CHARITABLE CONTRIBUTIONS

Contributions made to charities during the year amounted to £135,565 (2000 - £10,730).

CREDITORS

The company aims to make payment under agreed terms. During the year average payment was made in approximately 30 days (2000 – approximately 30 days).

AUDITORS

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed by order of the Board

Managing Director

24 May 2002



STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for the system of internal control and safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR

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INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MITSUBISHI CORPORATION (UK) PLC

We have audited the financial statements of Mitsubishi Corporation (UK) plc for the year ended 31 December 2001 which comprise the profit and loss account, the balance sheet and the related notes 1 to 21. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

Basis of opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

Hill House 1 Little New Street London EC4A 3TR

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24 May 2002



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PROFIT AND LOSS ACCOUNT Year ended 31 December 2001

	Note	2001 £'000	2000 £'000
TURNOVER Cost of sales	2	1,589,559 (1,574,283)	1,274,753 (1,256,546)
Gross profit		15,276	18,207
Administrative expenses (including exceptional items of £nil (2000: £2,787,000)	4	(17,267)	(20,248)
Other operating income		5,417	5,702
OPERATING PROFIT	4	3,426	3,661
Income from shares in group undertakings		271	167
Interest receivable and similar income	5	15,563	18,983
Interest payable and similar charges	6	(17,459)	(20,184)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,801	2,627
Tax on profit on ordinary activities	7	(553)	(800)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	16	1,248	1,827
Retained profit brought forward		15,270	13,443
Retained profit carried forward		16,518	15,270

All of the company's operations for both the current and the preceding financial years fall into the category of "Continuing Operations" as defined in Financial Reporting Standard 3.

There were no recognised gains or losses attributable to shareholders for the current or the preceding financial years other than as shown above.

There is no material difference between the profit on ordinary activities before taxation and the profit for the current period stated above, and their historical cost equivalents.

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BALANCE SHEET 31 December 2001

	Note	2001 £'000	2000 £'000
FIXED ASSETS			
Intangible assets	8	175	-
Tangible assets	9	906	890
Investments	10	16,861	6,803
		17,942	7,693
CURRENT ASSETS			
Stocks	11	166,131	48,943
Debtors	10		
Due within one year	12	545,394	421,800
Due after more than one year	12	20,190	26,101
Cash at bank and in hand		7,989	17,190
		739,704	514,034
CREDITORS: amounts falling due			
within one year	13	(681,077)	(425,771)
NET CURRENT ASSETS		58,627	88,263
TOTAL ASSETS LESS CURRENT LIABILITIES		76,569	95,956
CREDITORS: amounts falling due			
after more than one year	14	(26,401)	(47,036)
		50,168	48,920
CADITAL AND DECEDUES			
CAPITAL AND RESERVES Called up share capital	15	33,650	22.650
Profit and loss account	13	•	33,650
1 Torn and 1055 account		16,518	15,270
FUNDS ATTRIBUTABLE TO EQUITY			
SHAREHOLDERS	16	50,168	48,920

These financial statements were approved by the Board of Directors on 24 May 2002. Signed on behalf of the Board of Directors

Managing director

1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

Accounting convention

The financial statements are prepared under the historical cost convention, as modified by the valuation of liquid commodity contracts as discussed below.

Group accounts

The company has taken advantage of s229(2) of the Companies Act 1985 and has not prepared group accounts since, in the opinion of the directors, they would be of no real value to the members of the company in view of the insignificance of the amounts involved. The company's financial statements present information about it as an individual undertaking and not as a group.

Cash flow statement

The company has not prepared a cash flow statement following the revision of FRS1 on the basis that the ultimate parent company produces consolidated accounts, which include a cash flow statement, into which the company's accounts are fully consolidated.

Intangible fixed assets

Concessions, patents, licences, trademarks, and similar rights and assets are valued at cost on acquisition and are amortised in equal annual amounts over their useful economic lives (five years).

Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation is provided against cost in equal annual instalments over the estimated useful life of the asset. Office equipment has an estimated useful life of three or four years and other assets have an estimated useful life of four years.

Investments

Investments held as fixed assets are stated at cost less any provision required to reflect an impairment in value.

Derivative financial instruments

The company uses futures commodity contracts to hedge the price risk of certain commodities that it trades. Open positions on liquid commodities are valued at market value at the year end. This represents a change from previous policy where futures profits and losses were matched against physical deliveries and a profit deferral made. There is no material effect on the reported results in either the current or preceding year of this change in policy.

Stocks

Stocks consist of goods for resale stated at the lower of cost and net realisable value. Cost includes all the expenditure incurred in bringing stocks to their present location and condition. Stocks of liquid traded commodities are valued at market value at the year end.

Turnover

The turnover recognised is that for which the company has entered into any transaction at its own risk as principal, or in the case of disclosed agency or brokerage transactions, the commission receivable.

Foreign exchange

Assets and liabilities denominated in foreign currencies have been translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions denominated in foreign currencies are translated at the rates prevailing on the dates of the transactions. Resulting differences on translation are charged or credited to the profit and loss account.



1. ACCOUNTING POLICIES (continued)

Leases

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the period of the leases. Further details are given in note 18 to the accounts. For operating leases where the company acts as lessor, the assets have been recorded as fixed assets and depreciated over their useful lives. Rental income is credited to the profit and loss account in equal instalments over the period of the lease.

Pension costs

The company operates a defined benefit pension scheme. The expected cost of providing pensions, as calculated periodically by professionally qualified actuaries, is charged to the profit and loss account so as to spread the cost over the service lives of employees in the scheme in such a way that the pensions cost is a substantially level percentage of current and expected future pensionable payroll. Further details of the scheme are given in note 19 to the accounts.

2. TURNOVER

Turnover represents:

- gross sales with respect to transactions in which the company is named as principal;
- · commission receivable for transactions in which the company acts as a disclosed settlement agent; and
- brokerage commission receivable.

Turnover comprises:

£,000	£'000
1,584,356 1.008	1,256,011 14,941
4,195	3,801
1,589,559	1,274,753
	1,584,356 1,008 4,195

In the opinion of the directors it is seriously prejudicial to the interests of the company and not meaningful to give an analysis of turnover, profit or net assets by geographical area. The directors are also of the opinion that the company's trading business constitutes one class of activity.



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3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

INTORNATION REGARDING DIRECTORS AND EMILEOTEES		
	2001 £'000	2000 £'000
Directors' emoluments:		
Other emoluments	369	679
Pension contributions	-	-
	2.60	
	369	679
Demonstration of the highest soid dispeton (explosing manaign		
Remuneration of the highest paid director (excluding pension contributions)	175	238
Amount of accrued pension of the highest paid director	1/3	236
Amount of accided pension of the highest paid director		
	No.	No.
Number of directors who are members of the company pension	1100	7101
scheme	_	-
	No.	No.
Average number of persons employed		
Trading and administration	151	142
	 	
	£'000	£'000
Employee costs (excluding directors' emoluments)		
Wages and salaries	4,336	3,910
Social security costs	403	324
Other pension costs	331	282
Cost in respect of parent company's employees	3,980	5,587
	9,050	10,103
		=====
ODVID LINVIG DD OUVE		
OPERATING PROFIT		
Operating profit is stated after charging the following amounts:		
	2001	2000
	£'000	£'000
Depreciation of tangible and amortisation of intangible fixed assets		
(notes 8 and 9)	450	514
Exceptional items	-	2,787
Rentals under operating leases other than hire of plant and		,,,
machinery	1,111	1,223
Auditors' remuneration:	•	•
Audit	110	98
Other fees	102	140

In the prior year the exceptional items comprised bad debt provisions of £1,861,000 and a provision for expected losses on an onerous contract of £926,000.

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NOTES TO THE ACCOUNTS Year ended 31 December 2001

5.	INTEREST RECEIVABLE AND SIMILAR INCOME		
		2001 £'000	2000 £'000
	Amounts receivable from group undertakings Other interest receivable and similar income	10,993 4,570	11,583 7,400
		15,563	18,983
6.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2001 £'000	2000 £'000
	Interest on bank loans and overdrafts repayable within five years Interest payable to group undertakings Other interest payable	16,528 866 65	17,626 2,470 88
		17,459	20,184
7.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
		2001 £'000	2000 £'000
	Adjustment in respect of prior periods United Kingdom corporation tax at 30% (2000 – 30%)	(41)	-
	based on the profit for the year	594	800
	Tax charge for the year	553	800

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NOTES TO THE ACCOUNTS Year ended 31 December 2001

8. INTANGIBLE ASSETS

	Patents, licences and concessions £'000
Cost	. 330
At 1 January 2001	-
Additions	-
Transfers	250
At 31 December 2001	250
Accumulated amortisation	
At 1 January 2001	-
Charge for the year Transfers	50
Hanstels	25
At 31 December 2001	75
Net book value	
At 31 December 2001	175
At 31 December 2000	
14 51 December 2000	- -

Intangible assets represent an assigned concession.

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NOTES TO THE ACCOUNTS Year ended 31 December 2001

9. TANGIBLE FIXED ASSETS

Furniture, fixtures and fittings £'000	Office equipment £'000	Assets in the course of construction £'000	Total £'000
2,456	7,104	116	9,676
-	225	416	641
11	(145)	(116)	(250)
	(29)		(29)
2,467	7,155	416	10,038
2,439	6,347	-	8,786
9	391	-	400
-	(25)	-	(25)
<u> </u>	(29)	-	(29)
2,448	6,684		9,132
19	471	416	906
17	757	116	890
	fixtures and fittings £'000 2,456	fixtures and fittings £'000 2,456 - 225 11 (145) - (29) 2,467 7,155 2,439 6,347 9 391 - (25) - (29) 2,448 6,684	fixtures and fittings equipment £'000 £'000 2,456 7,104 116 - 225 416 11 (145) (116) - (29) - 2,467 7,155 416 2,439 6,347 - 9 391 (25) (29) - 2,448 6,684 - 19 471 416

10. INVESTMENTS HELD AS FIXED ASSETS

ι	Shares in subsidiary indertaking £'000	Shares in other group undertakings £'000	Shares in participating interests £'000	Other investments other than loans £'000	Total £'000
Cost					
At 1 January 2001	50	4,342	227	2,449	7,068
Additions	-	9,882	-	1,160	11,042
Revaluations	-	10	-	-	10
Disposals				(924)	(924)
At 31 December 2001	50	14,234	227	2,685	17,196
Provision					
At 1 January 2001	-	70	165	30	265
Disposals	-	.	-	(30)	(30)
Charge for the year		100	-		100
At 31 December 2001		170	165	-	335
Net book value					
At 31 December 2001	50	14,064	62	2,685	16,861
At 31 December 2000	50	4,272	62	2,419	6,803



10. INVESTMENTS HELD AS FIXED ASSETS (continued)

Shares in subsidiary undertaking

The shares in a subsidiary undertaking represent a 100% holding and equivalent voting rights in the share capital of MC (Operations) Limited, a company incorporated in Great Britain and registered in England and Wales. The company is involved in providing property management and related services.

Shares in other group undertakings

Included within shares in other group undertakings is a £990,000 investment representing a 20% shareholding in MC Imaging Limited, a company incorporated in Great Britain and registered in England and Wales. It is involved in the printing and photographic industry.

Also included within shares in other group undertakings is £410,981 representing a 10% shareholding in the ordinary share capital of ERB Autokredit AG, a Swiss registered motor vehicle finance company and £649,248 representing a 30% holding and equivalent voting rights in the ordinary share capital of MC Portugal Lda, a subsidiary of MC International NV; this company is incorporated in Portugal and is involved in importing and distribution. There is also an amount of £120,000 representing a 20% shareholding in the ordinary share capital of Tredia Europe Ltd, a company incorporated in Great Britain and registered in England and Wales and an investment of £9,762,000 representing a 30% share in an investment to redevelop the former company offices at Bow Bells House in London.

All other group undertakings are ultimately controlled by Mitsubishi Corporation, Japan.

Participating interests

Included within participating interests is a £165,000 investment representing a 33% holding in Polymers International (UK) Limited, a company incorporated in Great Britain and registered in England and Wales. The company is involved in importing and distribution. This investment is fully provided for.

Also included within shares in participating interests is a £62,500 investment representing a 25% holding in Mit-Sun International Trading Company Limited, a company incorporated in Jersey. The company is involved in importing and distribution.

Profit and net assets of associates

	Year ended	Total of share capital and reserves £'000	Profit/(loss) for the year £'000
Diamond Seafoods (UK) Limited	31/12/00	2,948	709
MC (Operations) Limited	31/12/00	100	50
MC Portugal LDA	31/12/01	1,814	31
ERB Autokredit AG	31/12/00	58,347	3,297
Bow Bells House	31/12/01	34,205	1,705
MC Imaging Limited	31/12/00	4,767	(34)
MC imaging Limited	31/12/00	4,/6/	——————————————————————————————————————

All the above investments are unlisted.

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NOTES TO THE ACCOUNTS Year ended 31 December 2001

11. STOCKS

	2001 £'000	2000 £'000
Finished goods and goods for resale	166,131	48,943
=		

The replacement cost of stocks held at 31 December 2001 and 31 December 2000 was not significantly different from the amounts at which stocks are stated in the financial statements.

12. DEBTORS

13.

DEBTORS		
	2001 £'000	2000 £'000
Amounts due within one year:		•
Trade debtors	147,912	113,045
Amounts owed by parent company and fellow		
subsidiary undertakings	358,111	279,033
Loans to third parties	14,029	24,215
Prepayments and accrued income	25,342	5,507
	545,394	421,800
Amounts due after more than one year:		
Trade debtors	486	499
Amounts owed by parent company and fellow		
subsidiary undertakings	16,978	8,810
Loans to third parties	2,726	16,792
	20,190	26,101
Total debtors	565,584	447,901
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	-	
	2001	2000
	£,000	£'000
Bank loans and overdrafts (unsecured)	424,780	283,502
Trade creditors	157,327	77,107
Amounts owed to parent company and fellow		
subsidiary undertakings	83,157	54,470
Taxation and social security	484	2,087
Accruals and deferred income	15,329	8,605
	681,077	425,771



14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

						2001 £'000	2000 £'000
	Bank loans (unsecured)					-	13,139
	Trade creditors Amounts owed to fellow subsidiary undertakings			26,401	181 33,716		
					- -	26,401	47,036
7	The maturity of the debt is as follows:						
		Bank £'000	2001 Other £'000	Total £'000	Bank £'000	2000 Other £'000	Total £'000
1	Amounts due between one and two years	-	26,401	26,401	-	12,222	12,222
I	Amounts due between two and five years	-	-	-	13,139	21,675	34,814
	_		26,401	26,401	13,139	33,897	47,036
15. (CALLED UP SHARE CAPITAL						
						2001 £'000	2000 £'000
	Authorised: 50,000,000 ordinary shares of £1 e	each			-	50,000	50,000
2	Allotted and fully paid: 33,650,000 ordinary shares of £1 e	each			·	33,650	33,650
16.]	RECONCILIATION OF MOVEM	ENTS IN S	SHAREHO	LDERS' FU	NDS .		
						2001 £'000	2000 £'000
	Profit for the financial year Opening shareholders' funds					1,248 48,920	1,827 47,093
(Closing shareholders' funds				•	50,168	48,920

17. CONTINGENT LIABILITIES

Contingent liabilities at the year end incurred in the ordinary course of business are as follows:

	2001 £'000	2000 £'000
Commitments to honour the repayment of loan obligations	227	222

Under the normal course of business the company may arrange bank guarantees for suppliers.

18. OPERATING LEASE COMMITMENTS

At 31 December 2001, the company was committed to making the following payments during the next year in respect of operating leases:

Land and buildings £'000

Leases which expire: Within one year

330

19. PENSION SCHEME

The Mitsubishi Corporation Retirement Benefits Scheme ("the Scheme") is a multi-employer, funded defined benefit pension scheme operated for the benefit of the employees of Mitsubishi Corporation (UK) PLC (the Principal Employer) and certain employees of associated companies. The employers, collectively, do not constitute a "group" for reporting purposes.

The Scheme is administered by Trustees who are appointed by the Principal Employer. They are advised by Buck Consultants Limited and an appointed Scheme actuary. The Scheme's assets are managed by Friends Ivory & Sime and Fidelity Pensions Management.

An actuarial valuation is performed every three years, the latest as at 1 April 2001. The results of the 2001 valuation showed an MFR funding level of 126.8%. The on-going valuation, which was performed using the Projected Unit Funding method, showed that the assets of the Scheme, on a market value basis, amounted to £18,221,000 and were sufficient to secure 116.2% of the liabilities of the Scheme based on projected final salaries. The main assumptions used in the valuation were an investment return of 6.85% before retirement and 6.00% after retirement, salary increases of 3.90% per annum and increases in pensions in payment of 3.00% per annum for pre- April 1997 accruals and 3.250% per annum for post- April 1997 accruals.

The company believes it is not possible to determine its share of the underlying assets and liabilities of the Scheme on a consistent and reliable basis. The charge for the year in the profit and loss account represents contributions made by the company in accordance with the advice of the actuary and the Schedule of Contributions. The surplus in the Scheme will impact the company through adjustments to the company's ongoing contributions to the Scheme, which were 12.00% of basic salaries at the reporting date. The employers "Standard Contribution Rate" determined by the April 2001 valuation was 15.60% of basic salaries.

The pension charge for the year in respect of employees was £330,959 (2000 – £282,460). The lower company contribution in the prior year was due to a brief contribution "holiday" offsetting unexpected additional income received by the Scheme.

20. IMMEDIATE AND ULTIMATE PARENT COMPANY

In the opinion of the directors, the company's ultimate parent company and controlling entity is Mitsubishi Corporation, a company incorporated in Japan. The immediate parent company is Mitsubishi Corporation International NV.

Copies of the group financial statements of the ultimate parent company can be obtained from Mitsubishi Corporation, Department AA-F, 6-3 Marunouchi 2-Chome, Chiyoda-ku, Tokyo 100-86, Japan. The immediate parent company does not prepare group financial statements.

21. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption from related party disclosures available in Financial Reporting Standard No.8 - Related Party Disclosures, as the consolidated financial statements of the ultimate parent company are publicly available as noted above.