Company registration number. 02206629

Benetton Retail (1988) Limited

Annual report and financial statements

for the year ended 31 December 2011

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Annual report and financial statements for the year ended 31 December 2011

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Officers and professional advisers

Directors

M Minetola (Resigned 06/07/2011) A Pezzangora D Carrer

Company secretary

Temple Secretarial Limited

Registered office

1st Floor 93 Newman Street London W1T 3EZ

Bankers

HSBC Bank Plc Regional Service Centre Europe P O Box 125 8 Canada Square London E14 5XL

Solicitors

Klein 42 Brook Street Mayfair London W1K 5DB

Independent auditors

PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors First Point Buckingham Gate Gatwick RH6 0PP

Directors' report for the year ended 31 December 2011 (continued)

The directors submit their annual report and the audited financial statements of the company for the year ended 31 December 2011

Principal activities and business review

The principal activity of the company in the year under review was that of wholesale clothing agents for the Benetton Group for which the company receives commission income The company also obtained gross income from sale at cost of sample stocks

A summary of results for the year is given on page 6 of the accounts

The directors expect the business to continue as an agency at the same level of activity for the foreseeable future

Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to the risk of its clients being affected by worsening economic conditions which could lead to them ceasing to trade, all other risks are financially covered by the ultimate parent company

Key performance indicators

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using key performance indicators is not necessary for an understanding of the development, performance or function of the business

Review of developments

A summary of results for the year is given on page 6 of the accounts

The directors expect the business to continue as an agency business at the same level of activity for the foreseeable future

Disabled employees

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons, should as far as possible, be identical to that of other employees.

Employee consultation

The company places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employee and on the various factors affecting the performance of the company. This is achieved through formal and informal meetings. Employee representatives are consulted regularly on a wide range of matters affecting their current and future interests.

Dividends and transfers to reserves

The directors do not recommend the payment of a dividend (2010 nil) The loss for the year of £157,611 (2010 loss of £201,030) has been added to the deficit on the profit and loss account

Directors

The directors who held office during the year are given below

M Minetola (Resigned 06 July 2011)

APezzangora

D Carrer (Appointed 22 July 2011)

Directors' report for the year ended 31 December 2011 (continued)

Statement of directors' responsibilities

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departure disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure of information to auditors

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In accordance with Section 418, directors' reports shall include a statement, in the case of each director in office at the date the directors' report is approved, that

- (a) so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- (b) he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

The directors' report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

Approved by the board of directors and signed by order of the board

Davide Carrer **Director**

27th September 2012

Independent auditors' report to the members of Benetton Retail (1988) Limited

We have audited the financial statements of Benetton Retail (1988) Limited for the year ended 31 December 2011 which comprise the Profit and Loss Account, the Balance Sheet, and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Director's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications for our report

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditors' report to the members of Benetton Retail (1988) Limited (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small company regime and take advantage of the small companies' exemption in preparing the Directors' Report

Christopher/Maidment (Senior Statutory Auditor)
For and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors

Gatwick

27 September 2012

Profit and loss account For the year ended 31 December 2011

	Note	2011 £	2010 £
	Note	*	*
Turnover	2	408,548	466,357
Cost of sales		(157,605)	(205,081)
Gross profit		250,943	261,276
Other administrative expenses		(433,170)	(471,684)
Operating loss	4	(182,227)	(210,408)
Interest receivable and similar income	5	24,616	9,378
Loss on ordinary activities before taxation		(157,611)	(201,030)
Tax on loss on ordinary activities	6	-	-
Loss for the financial year		(157,611)	(201,030)
Accumulated losses brought forward		(58,972,338)	(58,771,308)
Accumulated losses carried forward		(59,129,949)	(58,972,338)

There are no recognised gains and losses other than the (losses)/ profit for the financial years Accordingly, no statement of total recognised gains and losses is given

There are no material differences between the (loss)/profit on ordinary activities before taxation and the retained (loss)/ profit for the year stated above and their historical cost equivalents

All activities in the current and preceding years derive from continuing operations

Balance sheet As at 31 December 2011

	Note	2011 2010 £ £
Fixed assets Tangible assets	7	
Current assets Stocks Debtors Cash at bank and in hand	8 9	91,809 84,009 2,230,915 2,269,716 39 67 2,322,763 2,353,792
Creditors amounts falling due within one year Net current assets Total assets less current liabilities	10	(452,712)(329,309)1,870,0512,024,4831,870,0512,027,662
Capital and reserves Called up share capital Profit and loss account Total shareholders' funds	11	61,000,000 61,000,000 (59,129,949) (58,972,338) 1,870,051 2,027,662

These financial statements on pages 6 to 13 were approved by the board of directors on 27th September 2012 Signed on behalf of the board of directors

Davide Carrer

Director

Benetton Retail (1988) Limited

Registration no 02206629

Notes to the financial statements

1 Accounting policies

These financial statements are prepared on the going concern basis, under the historical cost convention, and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The principal accounting policies, which have been applied consistently throughout the year, are set out below.

Going concern

These financial statements are prepared on the going concern basis as the ultimate parent, Benetton Group SpA, has indicated that it is willing to continue to fund the immediate company's obligations and liabilities for at least a 12 month period after the date of signing the financial statements

Turnover

Turnover represents commission receivable on the net amount of invoiced sales of goods, together with sale at cost of sample stock items. Revenue for commissions is recognised on an accruals basis. Revenue for the sale of sample stock items is recognised on the transfer of sample stock.

Tangible fixed assets

Tangible fixed assets are stated at historic purchase cost less accumulated depreciation and any provision for impairment. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to working condition for its intended use

Depreciation of tangible fixed assets is provided at the following annual rates in order to write off each asset over its estimated useful life on a straight line basis. The estimated lives of assets are reassessed periodically. The rates of depreciation are as follows.

Fixtures and fittings, tools and equipment

Over 4 to 5 years (straight line)

Cash flow statement

The company has adopted Financial Reporting Standard 1 (revised 1996) and taken advantage of the exemption not to present a cash flow statement on the grounds that its ultimate parent undertaking publishes consolidated financial statements, which are publicly available

Stocks

Stocks are stated at the lower of cost and net realisable value

Cost is determined using the weighted average method

Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Notes to the financial statements (continued)

Foreign currency

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction or, if hedged, at the forward contract rate. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date or, if appropriate, at the forward contract rate.

2. Turnover

The turnover arose entirely within the United Kingdom and comprises

	2011 £	2010 £
Commission income Other Sales	355,289 53,259	353,975 112,382
	408,548	466,357

The company earns commission based on a percentage of sales made as an agent

The total agency sales value on which commissions are earned was £5,684,624 (2010 £5,663,600)

3. Wages and salaries

No director was remunerated for their services to the company in their capacity as director as the directors receive remuneration for their services to the wider Benetton group as a whole from another group undertaking. No pension contributions are made in respect of directors. Staff costs include a recharge from Bencom SRL, an immediate parent company, for £ 173,460 (2010 £148,586) related to the service of two employees (Commercial Manager of Benetton Retail (1988) Limited)

	2011 Number	2010 Number
Average number of persons employed Office and management Sales	1 3	1 4
	4	5
Stoff coats duming the ricen	2011 £	2010 £
Staff costs during the year Wages and salaries Social security costs	167,875 10,047	253,452 10,859
	177,922	264,311

Notes to the financial statements (continued)

Rentals under operating leases Buildings Auditors' remuneration /audit services 5. Interest receivable and similar income 2011 £	2010 £
Rentals under operating leases Buildings Auditors' remuneration /audit services 5. Interest receivable and similar income 2011 £	
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Buildings Auditors' remuneration /audit services 5. Interest receivable and similar income 2011 £	
5. Interest receivable and similar income 2011 £),321
2011 20 £	,900
2011 20 £	
£	
	2010
Bank interest 24,616 9,	£
	,378
	
6. Tax on loss on ordinary activities	
2011 2	2010
£	£
Current taxation	
UK corporation tax on profits for the year -	-
Total current tax due	
The standard rate of tax for the year, based on the UK standard rate of corporation tax, is 26 49% (2010 28%) The actual tax for the current year is less than the standard rate for the reasons set out in the	
following reconciliation	
2011 20	
£ (157.611) (201.6	2010
Loss on ordinary activities before taxation (157,611) (201,6	£
Tax (credit) / charge at UK rate of 26 49%	
	,030) —
Depreciation in excess of capital allowances 682	,030)
Capital allowances in excess of depreciation	,030) —
Tax losses carried forward 41,069 51, Utilisation of tax losses previously unrecognised -	,030) 5,288) 4,505 99
Chilibation of the 100000 previously differentiated	,030) 5,288) 4,505
Current tax credit for the year	,030) 5,288) 4,505 99

A deferred tax asset of £ 332,763 (2010 £323,911) has not been recognised in respect of taxation losses and other timing differences because of uncertainty as to future profitability

Notes to the financial statements (continued)

		Computer Equipment	Fixtures and Fittings	Total	
	Cost	£	£	£	
	At 1 January 2011	15,384	46,938	62,322	
	At 31 December 2011	<u>15,384</u>	<u>46,938</u>	<u>62,322</u>	
	Accumulated Depreciation	1	•		
	At 1 January 2011	12,204	46,938	59,142	
	Charge for the year	3,179	-	3,179	
	At 31 December 2011	<u>15,384</u>	<u>46,938</u>	<u>62,322</u>	
	Net Book Value				
	At 31 December 2011	-	-	-	
	At 31 December 2010	3,179	-	3,179	
8.	Stocks			2011	2010
				£	£
	Finished goods and goods h	eld for resale		91,809	84,009
	The value of stock is not ma	nterially different fron	replacement cost		
9.	Debtors				
				2011 £	2010 £
	Amounts owed by group un			486,636	562,974
	Deposit owed by group und Other debtors	ertakings		1,725,022 294	1,700,000 230
	Prepayments and accrued in	come		18,963	6,513
				2,230,915	2,269,716

The deposit owned by group undertakings is subject to interest at 1 35%. Other undertakings are interest free, repayable on demand and unsecured amounts owed by group.

Notes to the financial statements (continued)

10 Creditors: amounts falling due within one year

	2011	2010
	£	£
Trade creditors	3,071	3,466
Amounts owed to group undertakings	426,427	280,345
Taxation and social security	7,098	7,762
Accruals and deferred income	16,116	37,737
	452,712	329,309

Amounts owed to group undertakings are interest free, repayable on demand and unsecured

11. Called-up share capital

	2011	2010
	£	£
Authorised, allotted and fully paid up		
31,200,000 (2010 31,200,000) ordinary shares of £1 each	31,200,000	31,200,000
29,800,000 (2010 29,800,000) redeemable deferred ordinary shares		
of £1 each	29,800,000	29,800,000
	61,000,000	61,000,000

The redeemable shares have no votes or rights to dividends but are entitled to repayment on a winding-up in priority to the ordinary shares. Only the company has the option to redeem any redeemable shares. There is no fixed date for the redemption of these shares.

12. Reconciliation of movements in shareholders' funds

	2011 £	2010 £
Loss for the financial year	(157,611)	(201,030)
Opening shareholders' funds	2,027,662	2,228,692
Closing shareholders' funds	1,870,051	2,027,662

13. Related party transactions

The company has taken advantage of the exemption in Financial Reporting Standard 8 from disclosing transactions with group companies

There were no other related party transactions during the year (2011 £nil)

Notes to the financial statements (continued)

14 Ultimate parent company

At 31 December 2011, the immediate parent undertaking was Benetton International S A The smallest and largest group to consolidate these financial statements was Benetton Group SpA, a company registered in Italy Consolidated financial statements for Benetton Group SpA can be obtained from the Company Secretary of Benetton Group SpA, Villa Minelli, Ponzano (Treviso), Italy