## DIRECTORS REPORT

The Directors are pleased to report on the accounting period ended 31 March 1989. Reference was made in last year's Directors Report that the development activities of the Association would be transferred to Nationwide Housing Trust Limited. An Instrument of Transfer was effected on 1 December 1988 and the Association's assets and liabilities were transferred to Nationwide Housing Trust Limited from that date.

# Principal Business Activity

At the date of the Transfer the Association was marketing on eight sites. Sales during the accounting period up to that date amounted to £10,096,816 on 120 units. In addition the Association had under development 384 units. The principal activity of the Association was the development for sale of managed sheltered units for the elderly. Since 1 December 1988 sales of completed units have been included within the accounts of Nationwide Housing Trust Limited.

The Association has developed sites mainly in the south of England and these have been the ones most adversely affected by the housing market changes experienced in the last few months of 1988. All schemes were re-appraised during January 1989 based upon valuations provided by the Society's Staff Surveyors and four schemes were projected to show total losses of £508,500. It is considered prudential to include these budgeted, but not actual, losses in these Accounts. The Accounts, after these adjustments have taken place, show a gross loss of £208,466 and after adjustment for tax, a net loss of £136,466. On the same basis schemes in the portfolio transferred to Nationwide Housing Trust Limited show a profit £226,300 on sales of units marketed since 'December 1988 and these figures are reflected in the Trust's accounts for the year ended 31 March 1989. In addition, the Association's schemes, based upon the same prudent re-assessment, show an estimated future profit for the Trust in excess of £1 million.

#### <u>Directors</u>

With effect from the Transfer Date, Messrs L. Austin-Crowe, BSC FRICS, B.J. Clayton, JP FSVA, J.R. Dove, FCA ATII, J.B. Frampton, FRICS ACBSI, A.G. Stoughton-Harris, FCA and J.E.G. Tubbutt all resigned. Mr. A.L.Chorley was elected Chairman with P.H. Lamb FRICS remaining as the only other director. Messrs L. Austin-Crowe, A.L. Chorley and J.B. Frampton joined the Board of Nationwide Housing Trust Limited on the Transfer Date.

#### Staff

Mr. A. Garnett the Association's Administrator, chose to take early retirement on the Transfer. The employment of all other members of the Association's staff has continued within the Trust.

TA DEC 1989

### DIRECTORS REPORT

(Continued)

## Close Company Status

So far as the Directors are aware the Company is a close company within the meaning of the Income and Corporation Tax Act 1970, as amended.

#### Auditors

Consistent with the transfer of business to the Trust and in agreement with the present auditors Coopers and Lybrand, a resolution to appoint Touche Ross & Co. as auditors will be proposed at the forthcoming Annual General Meeting.

By Order of the Board

A.L.Chorley Secretary 22 May 1989

### AUDITORS REPORT TO THE MEMBERS OF THE

#### ANGLIA HOUSING ASSOCIATION LIMITED

We have audited the financial statements set out on pages 4 to 8 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 31 March 1989 and of the loss for the year then ended and comply with the Companies Act 1985.

The financial statements do not include a statement of source and application of funds as required by Statement of Standard Accounting Practice No. 10.

Coopers & Lybrand

Chartered Accountants

NORTHAMPTON 22 May 1989

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST HARCH 1989

•	Notes	12 Months Ended 31st March 1989		15 Months Ended 31st March 1988		
INCOME		£	£	£	£	
Publicity Income Property Sales Interest Other Income	ب <sup>د</sup> ُ 2		10,096,816 5,888 10,325 10,113,029		140,000 3,755,641 17,530 12,873 3,926,044	
EXPENDITURE		-				
Cost of Properties Management Charge Other Expenditure		10,101,216) - (220,279)		(3,584,430) (130,000) (54,066)	)	
			( <u>10,321,495</u> )		( <u>3,768,496</u> )	
GROSS (LOSS)/PROFIT ON ORDIFA ACTIVITIES	RY ·	•	(208,466)		157,548	
TAXATION	5		72,000	•	(54,608)	
WET (LOSS)/PROFIT ON ORDINARY ACTIVITIES	•	•	(136,466)		102,940	
EXTRAORDINARY ITEM:						
Loss on transfer of undertaki to Associated company NET (LOSS)/PROFIT FOR THE PER	_		<u>(36,727)</u> <u>£(173,193</u> )	·*.	£102,940	
Statement of Accumulated Reserves						
Accumulated Reserves at 1st A Net (Loss) Profit for the per Transfer from Capital Reserve Accumulated Reserves at 31st	iod		153,193 (173,193) 20,000 £ _		50,253 102,940 <u>£153,193</u>	

The Notes on Pages 6 to 8 form a part of these Accounts
Auditors Report Page 3

## Balance Sheet as at 31st March 1989

CURRENI ASSETS	<u> </u>	<u>lotes</u>	31st Ma £	<u>rch 1989</u> £	<u>31st M</u> £	arch 1988 £
Work in Progress Debtors Bank and Building Society Deposits		6 4		- 15		18,098,971 229,718 7,577
~				15		18,336,266
CURRENT LIABILITIES						
Creditors		8		~	•	6,941,546
NET CURRENT ASSETS		•		15		11,394,720
Provision for Deferred Taxation CREDITORS: Amounts falling due		5	_		55,142	i
in more than one year		8	<del>-</del>	• .	11,166,370	
						11,221,512
				£15		£ 173,208
FINANCED BY:						
Share Capital Accumulated Reserves		7	<b>-</b>	15	150 700	15
Capital Reserve	!	9	_		153,193 <u>20,000</u>	<b>.</b>
					••,	173,193
$\wedge$	(3)			£ <u>15</u>		£ 173,208

Approved by the Board on 22 May 1989

.....CHAIRMAN

P.H. LAMB DIRECTOR

The Notes on pages 6 to 8 form a part of these accounts Auditors' Report Page 3

# Notes to the Financial Statements - 31 March 1989

### 1 Principal Accounting Policies

#### a <u>Accounting Convention</u>

These accounts have been prepared under the historical cost convention.

### b Land held for development

Land held for development is stated at the lower of cost and net realisable value. Cost includes interest charged on mortgage loans obtained to finance the purchases of land.

## c Work-in-Progress - Site Acquisition, Building and Development

Work in progress which extends over periods greater than one year is valued at cost plus a conservative estimate of the profit earned on the contracts less any provisions necessary to reduce the amounts to net realisable value. Cost comprises the cost of land, work certifications to date and mortgage interest payable. Amounts invoiced on account of housing units sold to date are deducted from work in progress.

#### d <u>Deferred Taxation</u>

Deferred taxation is provided at anticipated tax rates on differences arising from the inclusion of income and expenditure in taxation computations in periods different from those in which they are included in the Profit and Loss Account, to the extent that it is probable that a liability or asset will crystalise in the future.

### e <u>Statement of Source and Application of Funds</u>

No statement of source and application of funds has been produced as in the opinion of the Directors such a statement would be meaningless given the transfer of the Company's assets and liabilities at 1 December 1988.

#### 2 Property Sales

Property sales comprise the sales of properties which are recognised on legal completion.

		<u>. 31</u>	ist March 19	<u>89 31st</u>	March 1995
	•	•	£		£
3	OTHER EXPENDITURE		,		
a)	Directors' Emoluments				•
	Chairman		6,185		3,912
	Directors		53,409		6,448
	<b>1</b>	•	59,594		10,360
	Emoluments of highest pai	d Director	30,000		<del>40</del>
	Number of Other Directors Emoluments were within th		Number		Number
	NIL - £5000		6		4
b)	Auditors' Remuneration and	d Expenses	5,000		5,000
4	DEBTORS				
	Trade Debtors	•	-		86,850
	Other Debtors and Prepaym	ents	<u>15</u>		142,868 229,718
5	TAXATION				,
,	United Kingdom Corporation 35% based on Profits for Adjustments in respect of years	the Period	l		55,142
	Corporation Tax Liability Elimination of Deferred		55,142		-
	Liability Overprovision		(55,142)		-
· · · · ·	Loss for the year surrende	erable	•••		(534)
	for group relief		(72,000)	·	<i>-</i>
			(72,000)		54,608
6	WORK IN PROGRESS	£	£	£	£
	Cost of Land		_		10,624,000
	Work Certified	•			8,970,387
	Interest Capitalised	-	<u> </u>		1,231,434 20,825,821
	Attributable profit	-		107,540	20,020,062
	Less: Provision for			•	•
	writedown to NRV	<u> </u>	<del>-</del>	(3,000)	3.04,540
	Tong Hounday William Oct 1				20,930,361
	Less: Housing Units Sold				2,831,390
		_			18,098,971

Advantage has been taken of the legal dispensation contained in Section 228 Companies Act 1985 which provides that there should be overiding consideration given to the true and fair view and accordingly work in progress which includes an element of attributable profit and loss has been valued in accordance with SSAP9

	•	31st March 1989	31 March 1988			
		£	£			
7	SHARE CAPITAL					
	Authorised 5,000,000 Shares of £1 each	5,000,000	5,000,000			
	Issued and Fully Paid 15 Shares of £l each	15	15			
8	CREDITORS					
a)	Amounts Falling Due in Less Than One Year					
<b>b</b> )	Mortgage Loans at 10.80% variable secured upon the Building Land at Work-in-Progress Other Creditors  Amounts Falling Due in More Than	nd -	6,282,624 658,922 6,941,546			
	Mortgage Loans at 10.80% variable repayable between One and Five Yo	e	11,024,125 142,245 11,166,370			
9	CAPITAL RESERVE					
	Balance at 1st April 1988 Transfer to profit and loss account on transfer of undertakings Balance at 31 March 1989	20,000 int (20,000)	20,000			
10	FINANCIAL COMMITMENTS IN RESPECT TRADING DEVELOPMENT	OF				
	Expenditure Contracted for (less certified)	**************************************	2,697,192			
	Expenditure Authorised by the Directors (but not yet contracted for)	~	8,518,000			
11	CONTINGENT LIABILITIES					
	No provision has been made in the of the construction contracts. As a result of construction difficul Therefore, any significant loss in	my losses, material ties and delays are	lising principally as considered remote.			

12 HOLDING ENTITY

The company is a wholly-owned subsidiary of Nationwide Anglia Building Society.