

REPORT OF THE DIRECTOR AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2002

FOR

ALPHA CALLIGRAPHIC RESEARCH CAMBRIDGE LIMITED

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COMPANY INFORMATION FOR THE YEAR ENDED 30 SEPTEMBER 2002

DIRECTOR:

Ms I Weiss

SECRETARY:

D Mortimer

REGISTERED OFFICE:

Intercell House 1 Coldhams Lane Cambridge

Cambridge CB1 3EP

REGISTERED NUMBER:

02197452

AUDITORS:

Chater Allan

Chartered Accountants & Registered Auditors

Beech House

4a Newmarket Road

Cambridge CB5 8DT

REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30 SEPTEMBER 2002

The director presents her report with the financial statements of the company for the year ended 30 September 2002.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of technical translation services.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

DIVIDENDS

No dividends will be distributed for the year ended 30 September 2002.

DIRECTOR

Ms I Weiss was the sole director during the year under review.

Her beneficial interest in the issued share capital of the company was as follows:

30.9.02 1.10.01 Ordinary £1 shares 550 550

POTENTIAL IMPACT OF THE EURO

The director has considered the potential impact of the introduction of the Euro on the company's business. In the opinion of the director there will be no material adverse effect on, or material cost to the company as a result of the introduction of the Euro.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable her to ensure that the financial statements comply with the Companies Act 1985. She is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The auditors, Chater Allan, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

Ms I Weiss - Director

Date: 27th Oct. 2003

REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF ALPHA CALLIGRAPHIC RESEARCH CAMBRIDGE LIMITED

We have audited the financial statements of Alpha Calligraphic Research Cambridge Limited for the year ended 30 September 2002 on pages four to fourteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

As described on page two the company's director is responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Director is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding director's remuneration and transactions with the company is not disclosed.

We read the Report of the Director and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chater Allan

Chartered Accountants & Registered Auditors

Beech House

4a Newmarket Road

Cambridge CB5 8DT

Date: 29 Ocholon 2003

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2002

		2002	2001
	Notes	£	£
TURNOVER		3,183,321	2,819,074
Cost of sales		2,357,956	2,094,672
GROSS PROFIT		825,365	724,402
Administrative expenses		727,905	793,643
		97,460	(69,241)
Other operating income		2,844	1,417
OPERATING PROFIT/(LOSS)	3	100,304	(67,824)
Interest receivable and similar income		549	20
		100,853	(67,804)
Interest payable and similar charges	4	16,072	7,672
PROFIT/(LOSS) ON ORDINARY ACT BEFORE TAXATION	TVITIES	84,781	(75,476)
Tax on profit/(loss) on ordinary activities	5	17,681	(10,496)
PROFIT/(LOSS) FOR THE FINANCIA AFTER TAXATION	AL YEAR	67,100	(64,980)
Retained profit brought forward		105,698	170,678
RETAINED PROFIT CARRIED FORV	VARD	£172,798	£105,698
			

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profit for the current year and the loss for the previous year.

BALANCE SHEET 30 SEPTEMBER 2002

		2002		200	1
	Notes	£	£	£	£
FIXED ASSETS: Tangible assets	6		176,662		164,844
CURRENT ASSETS: Stocks Debtors Cash at bank and in hand	7 8	- 922,621 10,548		9,623 550,837 61,807	
CREDITORS: Amounts falling due within one year	9	933,169 934,033		622,267 673,413	
NET CURRENT LIABILITIES:		<u> </u>	(864)		(51,146)
TOTAL ASSETS LESS CURRENT LIABILITIES:			175,798		113,698
PROVISIONS FOR LIABILITIES AND CHARGES:	13		2,000 £173,798		7,000 £106,698
CAPITAL AND RESERVES: Called up share capital Profit and loss account	14		1,000 172,798		1,000 105,698
SHAREHOLDERS' FUNDS:	16		£173,798		£106,698

ON BEHALF OF THE BOARD:

Ms I Weiss - Director

Ms I Weiss - Director

Approved by the Board on 27th Oct. 2003

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2002

		2002	2001
	Notes	£	£
Net cash (outflow)/inflow from operating activities	1	(143,103)	4,616
Returns on investments and servicing of finance	2	(15,623)	(8,615)
Taxation		21,910	(24,816)
Capital expenditure	2	(118,034)	(88,583)
Equity dividends paid		<u>-</u>	(7,000)
		(254,850)	(124,398)
Financing	2	-	(15,993)
Decrease in cash in the period		£(254,850)	£(140,391)
Reconciliation of net cash flow to movement in net debt	3	679.44	
Decrease in cash in the period		(254,850)	(140,391)
Change in net debt resulting from cash flows		(254,850)	(140,391)
Movement in net debt in the per Net (debt)/funds at 1 October	riod	(254,850) (5,184)	(140,391) 135,207
Net debt at 30 September		£(260,034)	£(5,184)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2002

1. RECONCILIATION OF OPERATING PROFIT/(LOSS) TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

	2002 £	2001 £
Operating profit/(loss)	100,304	(67,824)
Depreciation charges	106,216	104,228
Decrease/(Increase) in stocks	9,623	(9,623)
Increase in debtors	(391,164)	(121,526)
Increase in creditors	31,918	99,361
Net cash (outflow)/inflow	-	
from operating activities	(143,103)	4,616
nom operaning don't moo	=====	====

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2002 £	2001 £
Returns on investments and servicing of finance		
Interest received Interest paid	549 (11,696)	20 (4,648)
Interest element of hire purchase or finance lease rentals payments	(4,476)	(3,987)
Net cash outflow for returns on investments and servicing of finance	(15,623)	(8,615)
Capital expenditure Purchase of tangible fixed assets	(118,034)	(88,583)
Net cash outflow for capital expenditure	(118,034)	(88,583)
	<u>`</u>	
Financing Loan repayments in year		(15,993)
Net cash outflow from financing		(15,993)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2002

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1/10/01 £	Cash flow £	At 30/9/02 £
Net cash: Cash at bank and in hand Bank overdrafts	61,807 (66,991)	(51,259) (203,591)	10,548 (270,582)
	(5,184)	(254,850)	(260,034)
Total	(5,184)	(254,850)	(260,034)
Analysed in Balance Sheet			
Cash at bank and in hand Bank overdrafts	61,807 (66,991)		10,548 (270,582)
	(5,184)		(260,034)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2002

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Lease premium

- in accordance with the property

Fixtures, fittings and office equipment

- 10% on cost

Motor vehicles

- 25% on cost

Computer equipment & software

- at varying rates on cost

Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable for the year are charged in the profit and loss account.

2. STAFF COSTS

	2002 £	2001 £
Wages and salaries Social security costs	1,471,544 141,226	1,491,125 149,693
Other pension costs	3,510	11,493
	1,616,280	1,652,311
The average monthly number of employees during the year was as follow	s:	
	2002	2001
Number of employees	79 —	89 —

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2002

3. OPERATING PROFIT/(LOSS)

The operating profit (2001 - operating loss) is stated after charging:

	Hire of plant and machinery Depreciation - owned assets Auditors' remuneration	2002 £ - 106,216 4,233	2001 £ 3,871 104,228 5,850
	Director's emoluments	66,600	72,000
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2002 £	2001 £
	Bank overdraft interest paid Interest on tax	9,953 1,643	3,685
	Leasing	4,476	3,987
		16,072	7,672 =====
5.	TAXATION		
	Analysis of the tax charge/(credit) The tax charge/(credit) on the profit on ordinary activities for the year was	as follows:	
	The tax charge/(credit) on the profit on ordinary activities for the year was	2002 £	2001 £
	Current tax: UK corporation tax Under (cycle) provision of	22,711	(17,388)
	Under/(over) provision of tax from previous year	(30)	(108)
	Total current tax	22,681	(17,496)
	Deferred taxation	(5,000)	7,000
	Tax on profit/(loss) on ordinary activities	17,681	(10,496)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2002

5. TAXATION - continued

Factors affecting the tax charge/(credit)

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2002 £	2001 £
Profit/(loss) on ordinary activities before tax	84,781	(75,476) ======
Profit/(loss) on ordinary activities multiplied by the standard rate of corporation tax in the UK of 19% (2001 - 20%)	16,108	(15,095)
Effects of: Depreciation in excess of capital allowances Capital allowances in excess of depreciation Expenditure not deductible for tax purposes (primarily entertaining) Reduction in the rate of corporation tax during the year	6,156 - (134) 581	(1,864) 2,770
Lease capital payments Over provision in previous years	(30)	(3,199) (108)
Current tax charge/(credit)	22,681	(17,496)

6. TANGIBLE FIXED ASSETS

o. TANOIDEETIMED AGGE		Fixtures, fittings and		Computer	
	Lease premium	office equipment	Motor vehicles	equipment & software	Totals
	£	£	£	£	£
COST:		== .		ma./ 000	5.7.100
At 1 October 2001 Additions	25,818 - -	144,751 443	22,559 8,300	324,338 109,291 	517,466 118,034
At 30 September 2002	25,818	145,194	30,859	433,629	635,500
DEPRECIATION:					
At 1 October 2001	9,178	86,908	13,188	243,348	352,622
Charge for year	4,907	14,258	5,199	81,852	106,216
At 30 September 2002	14,085	101,166	18,387	325,200	458,838
NET BOOK VALUE:					
At 30 September 2002	11,733	44,028	12,472	108,429	176,662
At 30 September 2001	16,641	57,843	9,371	80,989	164,844
7. STOCKS					
				2002 £	2001 £
Work in progress					9,623

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2002

8. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

0.	DUE WITHIN ONE YEAR		
		2002 £	2001 £
	V.A.T. Trade debtors Other debtors Prepayments & accrued income Taxation recoverable	763,370 62,874 76,491 19,886	2,258 335,069 40,092 134,152 39,266
		922,621	550,837
9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2002 £	2001 £
	Bank loans and overdrafts (see note 10) Trade creditors Other creditors V.A.T. Social security & other taxes Receipts in advance Taxation Accruals	270,582 167,235 15,308 18,297 170,411 1,401 28,024 262,775	66,991 141,193 14,368 327,114 45,781 2,813 75,153 673,413
10.	LOANS AND OVERDRAFTS		
	An analysis of the maturity of loans and overdrafts is given below:		
	Amounts falling due within one year or on demand:	2002 £	2001 £
	Bank overdrafts	270,582	66,991

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2002

11. OBLIGATIONS UNDER LEASING AGREEMENTS

The following payments are committed to be paid within one year:

				Land and buildings operating leases	
				2002 £	2001 £
	Expiring: Within one ye Between one In more than	and five years		60,000 8,500 	104,000 8,500 112,500
12.	SECURED D	EBTS			
	The following	secured debts are included within	creditors:		
	Bank overdra	fts		2002 £ 270,582	2001 £ 66,991
13.	PROVISIONS	FOR LIABILITIES AND CHARG	ES	2002	2004
	Deferred tax			£ 2,000	2001 £ 7,000 ———
	Balance at 1			Deferred tax £ 7,000 (5,000)	Unprovided deferred tax £ 4,500
	Balance at 30	September 2002		2,000	4,500
	Deferred tax	provision		2002	2001
	Accelerated of	capital allowances		2,000 2,000	7,000 7,000
14.	CALLED UP	SHARE CAPITAL			
	Authorised, a Number:	llotted, issued and fully paid: Class:	Nominal value:	2002 £	2001 £
	1,000	Ordinary	£1	1,000	1,000

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2002

15. RELATED PARTY DISCLOSURES

The company is controlled by the director, Ms I E Weiss.

During the year the company had the following related party transactions with Data Factory a soletradership in which Mr P Nash, a shareholder in this company is the proprietor:-

Consultancy charges of £22,400 (2001: £67,605). Purchases of software from Data Factory £60,000 (2001: £nil). At 30 September 2002 the company owed £nil to Data Factory, net of accrued invoices (2001: £355).

16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Profit/(Loss) for the financial year	2002 £ 67,100	2001 £ (64,980)
Net addition/(reduction) to shareholders' funds Opening shareholders' funds	67,100 106,698	(64,980) 171,678
Closing shareholders' funds	173,798	106,698
Equity interests	173,798	106,698