

2197452

**ALPHA CRC LIMITED**

**CONSOLIDATED**

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 DECEMBER 2012**



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**ALPHA CRC LIMITED**

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**COMPANY INFORMATION**

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<b>DIRECTORS</b>	Ms I Weiss P Nash
<b>COMPANY SECRETARY</b>	P Nash
<b>REGISTERED NUMBER</b>	2197452
<b>REGISTERED OFFICE</b>	St Andrews House St Andrews Road Cambridge CB4 1DL
<b>INDEPENDENT AUDITORS</b>	The Young Company Chartered Accountants & Statutory Auditors 2 B Vantage Park Washingley Road Huntingdon Cambs PE29 6SR

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**ALPHA CRC LIMITED**

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## ALPHA CRC LIMITED

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### GROUP DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012

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The directors present their report and the financial statements for the year ended 31 December 2012

#### DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Group Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITIES

The principal activity of the group in the year under review was the provision of technical translation services.

On 4 December 2012, the company changed its name to Alpha CRC Limited (formerly Alpha Calligraphic Research Cambridge Limited).

#### BUSINESS REVIEW

During 2011, the group continued to grow sales across its main markets, while consolidating the group's position of the subsidiary operating companies previously acquired through Linguanet AG. Downward pressure on margins persisted, the market remaining very competitive, and the group remains focussed on minimizing non-productive costs. During the year the acquisition of the trade and assets of SQA Partners in Estonia was completed, to strengthen Alpha's offering in Engineering and Quality Assurance. Further operations have been opened in 2012 in China and Japan.

#### RESULTS

The profit for the year, after taxation, amounted to £81,388 (2011 - £16,313).

#### DIRECTORS

The directors who served during the year were

Ms I Weiss  
P Nash

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## **ALPHA CRC LIMITED**

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### **GROUP DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012**

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#### **PRINCIPAL RISKS AND UNCERTAINTIES**

The group's activities expose it to a variety of financial and accounting risk, including foreign currency, liquidity, interest rate and credit. The principal financial and accounting risks are summarised below. The group's overall management of these risks is carried out by the board of directors under agreed policies and procedures. The directors identify, evaluate and where appropriate, hedge financial risks.

##### **Trading conditions**

The economic volatility experienced in recent years is expected to continue into the year ahead. This environment, including the response of our key customers to it, widens the possible budgeted outcomes of the group's performance in respect of sales, cost of sales, profit and cash generation. Potential opportunities for cost savings will be evaluated and considered, while at the same time ensuring that there is no compromise on the quality of staff employed, or subcontract translators engaged on projects.

##### **Foreign currency risk**

Foreign currency risk is the risk that changes in currency rates will affect the group's results. The group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US Dollar and the Euro.

The group includes subsidiary operations outside the UK whose net assets are exposed to foreign currency translation risk. The group's UK business is also exposed to foreign currency risk on purchases that are denominated in a currency other than their local currency, principally the US Dollar and the Euro.

During the year ended 31 December 2012, approximately 80% of the group's revenue and operating profits were earned in currencies other than UK sterling. Any strengthening of UK sterling against all the currencies in which the company does business, would reduce the operating profit achieved, as a result of currency translation.

Currency exposures also arise from the net assets of the group's subsidiary foreign operations. Similarly, any strengthening of UK sterling against all the non-UK sterling capital employed would lead to a reduction in shareholders' funds.

##### **Mitigation**

The group has in the past hedged foreign currency exposures using forward foreign exchange contracts. The company classified its forward foreign exchange contracts, hedged forecasted transactions, as cash flow hedges and stated them at fair value. In the year under review, no such derivatives were used.

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**ALPHA CRC LIMITED**

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**GROUP DIRECTORS' REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2012**

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**DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Group Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company and the group's auditors are aware of that information

**AUDITORS**

The auditors, The Young Company, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board on 30 September 2013 and signed on its behalf



**P Nash**  
Director

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## **ALPHA CRC LIMITED**

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### **INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ALPHA CRC LIMITED**

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We have audited the financial statements of Alpha CRC Limited for the year ended 31 December 2012, set out on pages 6 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2012 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

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ALPHA CRC LIMITED

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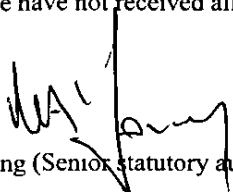
INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ALPHA CRC LIMITED

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**MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.



R A Young (Senior statutory auditor)

for and on behalf of  
**The Young Company**

Chartered Accountants  
Statutory Auditors

2 B Vantage Park  
Washingley Road  
Huntingdon  
Cambs  
PE29 6SR

30 September 2013



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**ALPHA CRC LIMITED**

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**CONSOLIDATED PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 31 DECEMBER 2012**

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	Note	2012 £	2011 £
<b>TURNOVER</b>	1	<b>15,836,824</b>	<i>16,599,191</i>
Cost of sales		<u>(12,663,079)</u>	<u>(12,310,996)</u>
<b>GROSS PROFIT</b>		<b>3,173,745</b>	<i>4,288,195</i>
Administrative expenses		<u>(3,021,260)</u>	<u>(4,210,784)</u>
<b>OPERATING PROFIT</b>	3	<b>152,485</b>	<i>77,411</i>
Interest payable and similar charges	6	<u>(46,650)</u>	<u>(52,244)</u>
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		<b>105,835</b>	<i>25,167</i>
Tax on profit on ordinary activities	7	<u>(24,447)</u>	<u>(8,854)</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>	15	<u><b>81,388</b></u>	<u><i>16,313</i></u>

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the Profit and loss account

The notes on pages 10 to 21 form part of these financial statements.

**ALPHA CRC LIMITED**  
**REGISTERED NUMBER 2197452**

**CONSOLIDATED BALANCE SHEET**  
**AS AT 31 DECEMBER 2012**

	Note	2012 £	2011 £
<b>FIXED ASSETS</b>			
Intangible assets	8	355,102	700,000
Tangible assets	9	701,612	613,095
		<u>1,056,714</u>	<u>1,313,095</u>
<b>CURRENT ASSETS</b>			
Debtors	10	3,488,376	3,346,143
Cash at bank and in hand		267,665	634,753
		<u>3,756,041</u>	<u>3,980,896</u>
<b>CREDITORS: amounts falling due within one year</b>	11	<u>(3,307,093)</u>	<u>(3,834,843)</u>
<b>NET CURRENT ASSETS</b>		<u>448,948</u>	<u>146,053</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>1,505,662</u>	<u>1,459,148</u>
<b>CREDITORS: amounts falling due after more than one year</b>	12	(1,179,998)	(1,212,610)
<b>PROVISIONS FOR LIABILITIES</b>			
Deferred tax	13	(7,172)	(9,434)
<b>NET ASSETS</b>		<u>318,492</u>	<u>237,104</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	14	1,000	1,000
Profit and loss account	15	317,492	236,104
<b>SHAREHOLDERS' FUNDS</b>	16	<u>318,492</u>	<u>237,104</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 30 September 2013



**P Nash**  
Director

The notes on pages 10 to 21 form part of these financial statements

**ALPHA CRC LIMITED**  
**REGISTERED NUMBER: 2197452**

**COMPANY BALANCE SHEET**  
**AS AT 31 DECEMBER 2012**

	Note	2012 £	2011 £
<b>FIXED ASSETS</b>			
Intangible assets	8	350,000	700,000
Tangible assets	9	595,076	508,675
		<u>945,076</u>	<u>1,208,675</u>
<b>CURRENT ASSETS</b>			
Debtors	10	2,882,169	2,883,234
Cash at bank and in hand		134,509	550,988
		<u>3,016,678</u>	<u>3,434,222</u>
<b>CREDITORS:</b> amounts falling due within one year	11	<u>(2,679,652)</u>	<u>(3,361,299)</u>
<b>NET CURRENT ASSETS</b>		<u>337,026</u>	<u>72,923</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>1,282,102</u>	<u>1,281,598</u>
<b>CREDITORS</b> amounts falling due after more than one year	12	(1,179,998)	(1,212,610)
<b>PROVISIONS FOR LIABILITIES</b>			
Deferred tax	13	(7,172)	(9,434)
<b>NET ASSETS</b>		<u>94,932</u>	<u>59,554</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	14	1,000	1,000
Profit and loss account	15	93,932	58,554
<b>SHAREHOLDERS' FUNDS</b>	16	<u>94,932</u>	<u>59,554</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 30 September 2013

P Nash  
Director



The notes on pages 10 to 21 form part of these financial statements

**ALPHA CRC LIMITED**

**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED 31 DECEMBER 2012**

	Note	2012 £	2011 £
Net cash flow from operating activities	18	661,781	1,473,354
Returns on investments and servicing of finance	19	(46,650)	(52,243)
Taxation		(32,240)	(15,452)
Capital expenditure and financial investment	19	(270,778)	(1,432,205)
Equity dividends paid		-	(108,444)
<b>CASH INFLOW/(OUTFLOW) BEFORE FINANCING</b>		<b>312,113</b>	<b>(134,990)</b>
Financing	19	(111,604)	60,324
<b>INCREASE/(DECREASE) IN CASH IN THE YEAR</b>		<b>200,509</b>	<b>(74,666)</b>

**RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT  
FOR THE YEAR ENDED 31 DECEMBER 2012**

	2012 £	2011 £
Increase/(Decrease) in cash in the year	200,509	(74,666)
Cash outflow from decrease in debt and lease financing	111,604	(60,324)
<b>MOVEMENT IN NET DEBT IN THE YEAR</b>	<b>312,113</b>	<b>(134,990)</b>
Net debt at 1 January 2012	(792,522)	(657,532)
<b>NET DEBT AT 31 DECEMBER 2012</b>	<b>(480,409)</b>	<b>(792,522)</b>

The notes on pages 10 to 21 form part of these financial statements

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## ALPHA CRC LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

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#### 1 ACCOUNTING POLICIES

##### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

##### 1.2 Basis of consolidation

The financial statements consolidate the accounts of Alpha CRC Limited and all of its subsidiary undertakings ('subsidiaries')

##### 1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

##### 1.4 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the Profit and loss account over its estimated economic life.

##### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Long term Leasehold Property	-	over the period of the lease
Fixtures & fittings	-	10% straight line
Motor vehicles	-	25% straight line
Office equipment	-	10% straight line
Computer equipment	-	25-33% at varying rates straight line

##### 1.6 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

##### 1.7 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

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## ALPHA CRC LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

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#### 1. ACCOUNTING POLICIES (continued)

##### 1.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and loss account

##### 1.9 Work in progress

Work in progress at the year end is valued at selling price and included in other debtors as accrued income

#### 2. TURNOVER

The whole of the turnover is attributable to the provision of technical translation services

83% of the company's turnover (2011 - 79.23%) is attributable to geographical markets outside the United Kingdom

#### 3. OPERATING PROFIT

The operating profit is stated after charging/(crediting)

	2012 £	2011 £
Amortisation - intangible fixed assets	351,878	950,000
Depreciation of tangible fixed assets		
- owned by the group	175,281	165,607
Auditors' remuneration	12,000	10,000
Auditors' remuneration - non-audit	8,000	3,500
Operating lease rentals		
- other operating leases	696,771	455,386
Difference on foreign exchange	70,431	(4,948)
Pension costs	133,011	46,914

Auditors fees for the company were £12,000 (2011 - £10,000)

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ALPHA CRC LIMITED

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NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012

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4 STAFF COSTS

Staff costs, including directors' remuneration, were as follows

	2012 £	2011 £
Wages and salaries	5,786,592	4,288,597
Social security costs	1,307,038	636,559
Other pension costs	133,011	46,914
	<u>7,226,641</u>	<u>4,972,070</u>

The average monthly number of employees, including the directors, during the year was as follows

	2012 No.	2011 No
	<u>115</u>	<u>120</u>

5 DIRECTORS' REMUNERATION

	2012 £	2011 £
Remuneration	<u>13,099</u>	<u>15,353</u>

6. INTEREST PAYABLE

	2012 £	2011 £
On bank loans and overdrafts	44,375	52,508
On other loans	-	(264)
Other interest payable	2,275	-
	<u>46,650</u>	<u>52,244</u>

ALPHA CRC LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012

7 TAXATION

	2012 £	2011 £
<b>Analysis of tax charge in the year</b>		
<b>Current tax</b> (see note below)		
UK corporation tax charge on profit for the year	2,345	-
Adjustments in respect of prior periods	(10,576)	-
	<u>(8,231)</u>	<u>-</u>
Foreign tax on income for the year	34,940	16,569
<b>Total current tax</b>	<u>26,709</u>	<u>16,569</u>
<b>Deferred tax</b> (see note 13)		
Origination and reversal of timing differences	(2,262)	(7,715)
<b>Tax on profit on ordinary activities</b>	<u>24,447</u>	<u>8,854</u>

**Factors affecting tax charge for the year**

The tax assessed for the year is higher than (2011 - *higher than*) the standard rate of corporation tax in the UK of 20% (2011 - 28%). The differences are explained below

	2012 £	2011 £
Profit on ordinary activities before tax	<u>105,835</u>	<u>25,167</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2011 - 28%)	21,167	7,047
<b>Effects of:</b>		
Non-tax deductible amortisation of goodwill and impairment	6,000	-
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	3,238	3,048
Capital allowances for year in excess of depreciation	17,288	8,049
Utilisation of tax losses	(658)	44,177
Adjustments to tax charge in respect of prior periods	(10,576)	-
Adjustment in research and development tax credit leading to an increase (decrease) in the tax charge	(28,500)	(20,974)
Unrelieved tax losses carried forward	-	920
Difference relating to variances on Corporation Tax rates in foreign territories	18,750	(25,698)
<b>Current tax charge for the year</b> (see note above)	<u>26,709</u>	<u>16,569</u>

**Factors that may affect future tax charges**

There were no factors that may affect future tax charges



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ALPHA CRC LIMITED

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NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012

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8. INTANGIBLE FIXED ASSETS

	Goodwill £
<b>Group</b>	
<b>Cost</b>	
At 1 January 2012	2,050,000
Additions	6,980
At 31 December 2012	2,056,980
<b>Amortisation</b>	
At 1 January 2012	1,350,000
Charge for the year	351,878
At 31 December 2012	1,701,878
<b>Net book value</b>	
At 31 December 2012	355,102
<i>At 31 December 2011</i>	<i>700,000</i>

The directors have reviewed the estimated economic life of goodwill in the holding company and have extended the term over which a part of it is being written off. The effect of this is to reduce the amortisation in the current year by £200,000.

	Goodwill £
<b>Company</b>	
<b>Cost</b>	
At 1 January 2012 and 31 December 2012	2,050,000
<b>Amortisation</b>	
At 1 January 2012	1,350,000
Charge for the year	350,000
At 31 December 2012	1,700,000
<b>Net book value</b>	
At 31 December 2012	350,000
<i>At 31 December 2011</i>	<i>700,000</i>

The directors have reviewed the estimated economic life of goodwill and have extended the term over which a part of it is being written off. The effect of this is to reduce the amortisation in the current year by £200,000.

ALPHA CRC LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012

9. TANGIBLE FIXED ASSETS

Group	Long Term Leasehold Property £	Fixtures and fittings £	Motor vehicles £	Office equipment £	Computer equipment £	Total £
<b>Cost</b>						
At 1 January 2012	115,205	353,936	62,185	174,977	445,313	1,151,616
Additions	164,477	4,389	-	30,072	66,941	265,879
Disposals	-	-	-	(20,891)	-	(20,891)
At 31 December 2012	279,682	358,325	62,185	184,158	512,254	1,396,604
<b>Depreciation</b>						
At 1 January 2012	56,454	97,406	39,447	87,487	257,727	538,521
Charge for the year	15,281	34,424	6,993	28,123	90,460	175,281
On disposals	(7,578)	-	-	(11,232)	-	(18,810)
At 31 December 2012	64,157	131,830	46,440	104,378	348,187	694,992
<b>Net book value</b>						
At 31 December 2012	215,525	226,495	15,745	79,780	164,067	701,612
At 31 December 2011	58,751	256,530	22,738	87,490	187,586	613,095

Company	Long Term Leasehold Property £	Fixtures and fittings £	Motor vehicles £	Office equipment £	Computer equipment £	Total £
<b>Cost</b>						
At 1 January 2012	50,167	353,936	28,355	121,697	432,215	986,370
Additions	162,569	4,389	-	15,929	52,173	235,060
At 31 December 2012	212,736	358,325	28,355	137,626	484,388	1,221,430
<b>Depreciation</b>						
At 1 January 2012	47,379	97,406	28,355	50,908	253,647	477,695
Charge for the year	12,948	34,424	-	15,117	86,170	148,659
At 31 December 2012	60,327	131,830	28,355	66,025	339,817	626,354
<b>Net book value</b>						
At 31 December 2012	152,409	226,495	-	71,601	144,571	595,076
At 31 December 2011	2,788	256,530	-	70,789	178,568	508,675

**ALPHA CRC LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012**

**10 DEBTORS**

	<b>Group</b>		<b>Company</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Trade debtors	2,430,999	2,218,495	1,816,011	1,667,854
Amounts owed by group undertakings	-	-	79,375	325,537
Other debtors	518,317	740,388	494,520	695,085
Prepayments and accrued income	539,060	387,260	492,263	194,758
	<b>3,488,376</b>	<b>3,346,143</b>	<b>2,882,169</b>	<b>2,883,234</b>

**11 CREDITORS:  
Amounts falling due within one year**

	<b>Group</b>		<b>Company</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Bank loans and overdrafts	498,074	1,065,671	498,074	1,065,671
Trade creditors	1,785,770	1,590,818	1,578,305	1,524,473
Amounts owed to group undertakings	-	-	38,047	51,013
Corporation tax	46,302	56,253	43,478	49,434
Other taxation and social security	418,814	482,447	218,890	211,419
Other creditors	305,468	467,292	277,942	360,680
Accruals and deferred income	252,665	172,362	24,916	98,609
	<b>3,307,093</b>	<b>3,834,843</b>	<b>2,679,652</b>	<b>3,361,299</b>

Bank overdrafts amounting to **£498,074** (2011 - £1,065,671) are secured against the assets of the company

**12. CREDITORS:  
Amounts falling due after more than one year**

	<b>Group</b>		<b>Company</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Bank loans	250,000	361,604	250,000	361,604
Other creditors	929,998	851,006	929,998	851,006
	<b>1,179,998</b>	<b>1,212,610</b>	<b>1,179,998</b>	<b>1,212,610</b>

Other loans are repayable between one and five years after the balance sheet date

**ALPHA CRC LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012**

**13. DEFERRED TAXATION**

	<u>Group</u>		<u>Company</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
At beginning of year	9,434	17,149	9,434	17,149
Released during the year (P&L)	(2,262)	(7,715)	(2,262)	(7,715)
At end of year	<u>7,172</u>	<u>9,434</u>	<u>7,172</u>	<u>9,434</u>

The provision for deferred taxation is made up as follows

	<u>Group</u>		<u>Company</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Accelerated capital allowances	<u>7,172</u>	<u>9,434</u>	<u>7,172</u>	<u>9,434</u>

**14. SHARE CAPITAL**

	<u>2012</u>	<u>2011</u>
	<u>£</u>	<u>£</u>
Allotted, called up and fully paid		
10,000 Ordinary shares of £0.10 each	<u>1,000</u>	<u>1,000</u>

**15. RESERVES**

	<u>Profit and loss account</u>
	<u>£</u>
<b>Group</b>	
At 1 January 2012	236,104
Profit for the financial year	81,388
At 31 December 2012	<u>317,492</u>
	<u>Profit and loss account</u>
	<u>£</u>
<b>Company</b>	
At 1 January 2012	58,554
Profit for the financial year	35,378
At 31 December 2012	<u>93,932</u>

ALPHA CRC LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012

16. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2012	2011
Group	£	£
Opening shareholders' funds	237,104	329,235
Profit for the financial year	81,388	16,313
Dividends (Note 17)	-	(108,444)
Closing shareholders' funds	318,492	237,104

	2012	2011
Company	£	£
Opening shareholders' funds	59,554	286,067
Profit/(loss) for the financial year	35,378	(118,069)
Dividends (Note 17)	-	(108,444)
Closing shareholders' funds	94,932	59,554

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own Profit and loss account.

The profit/(loss) for the year dealt with in the accounts of the company was £35,378 (2011 - £118,069 loss)

17. DIVIDENDS

	2012	2011
	£	£
Dividends paid on equity capital	-	108,444

18. NET CASH FLOW FROM OPERATING ACTIVITIES

	2012	2011
	£	£
Operating profit	152,485	77,411
Amortisation of intangible fixed assets	351,878	950,000
Depreciation of tangible fixed assets	175,281	165,607
Increase in debtors	(146,653)	(34,761)
Increase in creditors	128,790	315,097
Net cash inflow from operating activities	661,781	1,473,354

ALPHA CRC LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012

19. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	2012 £	2011 £
<b>Returns on investments and servicing of finance</b>		
Interest paid	(46,650)	(52,243)
	<b>2012 £</b>	<b>2011 £</b>
<b>Capital expenditure and financial investment</b>		
Purchase of intangible fixed assets	(6,980)	(850,000)
Purchase of tangible fixed assets	(265,879)	(589,822)
Sale of tangible fixed assets	2,081	7,617
<b>Net cash outflow from capital expenditure</b>	<b>(270,778)</b>	<b>(1,432,205)</b>
	<b>2012 £</b>	<b>2011 £</b>
<b>Financing</b>		
New secured loans	-	82,167
Repayment of loans	(111,604)	-
Repayment of finance leases	-	(21,843)
<b>Net cash (outflow)/inflow from financing</b>	<b>(111,604)</b>	<b>60,324</b>

20. ANALYSIS OF CHANGES IN NET DEBT

	1 January 2012 £	Cash flow £	Other non-cash changes £	31 December 2012 £
Cash at bank and in hand	634,753	(367,088)	-	267,665
Bank overdraft	(1,065,671)	567,597	-	(498,074)
	<b>(430,918)</b>	<b>200,509</b>	<b>-</b>	<b>(230,409)</b>
<b>Debt:</b>				
Debts due within one year	-	111,604	(111,604)	-
Debts falling due after more than one year	(361,604)	-	111,604	(250,000)
<b>Net debt</b>	<b>(792,522)</b>	<b>312,113</b>	<b>-</b>	<b>(480,409)</b>

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## ALPHA CRC LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

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#### 21 PENSION COMMITMENTS

The group has agreed to make contributions to the personal pension fund of employees of **£133,011** (2011 **£46,914**)

#### 22. OPERATING LEASE COMMITMENTS

At 31 December 2012 the group had annual commitments under non-cancellable operating leases as follows

	Land and buildings	
	2012	2011
Group	£	£
Expiry date		
Between 2 and 5 years	340,000	-
After more than 5 years	-	204,000

At 31 December 2012 the company had annual commitments under non-cancellable operating leases as follows

	Land and buildings	
	2012	2011
Company	£	£
Expiry date		
Between 2 and 5 years	340,000	-
After more than 5 years	-	204,000

#### 23 DIRECTORS' BENEFITS· ADVANCES, CREDIT AND GUARANTEES

The directors P Nash and I Weiss have given personal guarantees to the company's bankers in support of bank borrowings

#### 24. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemptions available under FRS8 not to disclose intra-group transactions with wholly owned subsidiaries

The UK company rents offices in Barcelona from P Nash, director The annual rental charge, on a commercial basis, is £15,000

The French subsidiary, Alpha CRC sarl, paid an annual rental charge of £19,500 on a commercial basis to Alpha PNIW SCI, a French company in which the UK company's directors P Nash and I Weiss are the shareholders

#### 25. CONTROLLING PARTY

The company is controlled by the director Ms I Weiss

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**ALPHA CRC LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2012**

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**26. PRINCIPAL SUBSIDIARIES**

<b>Company name</b>	<b>Country</b>	<b>Percentage Shareholding</b>	<b>Description</b>
Alpha CRC sarl	France	100	Ordinary shares
Alpha CRC GmbH	Germany	100	Ordinary shares
Tradnet snc	Italy	100	Ordinary shares
Alpha Estonia	Estonia	100	Ordinary shares