# Report of the Director and

# Financial Statements for the Year Ended 31 December 2015

<u>for</u>

Ibex Marina Ropes Ltd



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DIRECTOR:

P Earp

**SECRETARY:** 

M Earp

**REGISTERED OFFICE:** 

Spring Lane Malvern Link Malvern Worcestershire WR14 1AL

**REGISTERED NUMBER:** 

02194192 (England and Wales)

**AUDITORS:** 

KPMG LLP One Snowhill

Snow Hill Queensway

Birmingham B4 6GH

# Report of the Director for the Year Ended 31 December 2015

The director presents his annual report and the audited financial statements for the year ended 31 December 2015.

#### PRINCIPAL ACTIVITIES

The business of the company is the manufacture of braided cord and rope.

#### **REVIEW OF BUSINESS**

The trading results for the year are shown in the profit and loss account on page 5.

2015 has been another good year, consolidating on the good performance in 2014.

The marketplace continues to be demanding but the current manufacturing flexibility, combined with continued management focus, have delivered very good results as new market opportunities continue to be exploited.

Costs are continuing to be controlled and are an ongoing focus; this ensures that incremental revenue improvements increase profitability.

## PRINCIPAL RISKS AND UNCERTAINTIES

The main risks to the company are the markets in which it trades and the exposure to foreign currency fluctuations. The company has maintained its position with its customers, under the current trading conditions and limited the currency exposure when possible by the natural hedge of trading with customers and suppliers in the same currency. The risk has therefore been minimized and is not considered material.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 December 2015 (2014: Nil)

#### DIRECTOR

P Earp held office during the whole of the period from 1 January 2015 to the date of this report.

# STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law he has elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland."

Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He has general responsibility for taking such steps as are reasonably open to him to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

## **AUDITORS**

Pursuant to Section 487 of the Company Act 2006, the auditor, KPMG LLP, will be deemed to be reappointed and will therefore continue in office.

## ON BEHALF OF THE BOARD:

P Earp - Director

Date:

# Report-of the Independent Auditors to the Members of Ibex Marina Ropes Ltd

We have audited the financial statements of Ibex Marina Ropes Ltd for the year ended 31 December 2015 on pages five to thirteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page two, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the director was not entitled to take advantage of the small companies' exemption from the requirement to prepare a Strategic Report.

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Graham Neale (Senior Statutory Auditor) for and on behalf of KPMG LLP One Snowhill Snow Hill Queensway Birmingham B4 6GH

Date: 30 Septent 2016

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# Profit and Loss Account and Other Comprehensive Income for the Year Ended 31 December 2015

|  | Notes | 2015<br>£   | 2014<br>£   |
|--|-------|-------------|-------------|
| TURNOVER                                       | 2     | 3,098,632   | 2,997,170   |
| Cost of sales                                  |       | (1,467,021) | (1,230,587) |
| GROSS PROFIT                                   |       | 1,631,611   | 1,766,583   |
| Distribution costs                             |       | (47,088)    | (32,078)    |
| Administrative expenses                        |       | (339,563)   | (829,666)   |
| OPERATING PROFIT                               | 5     | 1,244,960   | 904,839     |
| Interest receivable and similar income         | 6     | 73          | 495         |
| PROFIT ON ORDINARY ACTIVITI<br>BEFORE TAXATION | ES    | 1,245,033   | 905,334     |
| Tax on profit on ordinary activities           | 7     | (253,035)   | (194,418)   |
| PROFIT FOR THE FINANCIAL YE.                   | AR    | 991,998     | 710,916     |
| TOTAL COMPREHENSIVE INCOMFOR THE YEAR          | IE    | 991,998     | 710,916     |

# Balance Sheet

# as at 31 December 2015

|   |       | 2015       |             | 2014      |           |
|---|-------|------------|-------------|-----------|-----------|
|   | Notes | £          | £           | £         | £         |
| FIXED ASSETS Tangible assets                  | 8     |            | 39,638      |           | 25,775    |
| CURRENT ASSETS                                | ٥     | 20 ( 0 ( 0 |             | 40 < 000  |           |
| Stocks  | 9     | 386,068    |             | 426,003   |           |
| Debtors                                       | 10    | 4,440,557  |             | 3,565,388 |           |
| Cash at bank                                  |       | 169,278    | <del></del> | 107,907   | _         |
|   |       | 4,995,903  |             | 4,099,298 |           |
| CREDITORS Amounts falling due within one year | 11    | 440,368    | _           | 521,898   | _         |
| NET CURRENT ASSETS                            |       |            | 4,555,535   |           | 3,577,400 |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES      |       |            | 4,595,173   |           | 3,603,175 |
| CAPITAL AND RESERVES                          |       |            |             |           |           |
| Called up share capital                       | 14    |            | 2           |           | 2         |
| Profit and loss account                       |       |            | 4,595,171   |           | 3,603,173 |
| SHAREHOLDERS' FUNDS                           |       |            | 4,595,173   |           | 3,603,175 |
| •   |       |            |             |           |           |

The financial statements were approved by the director on  $\frac{29/9/2016}{2000}$ , and were signed by:

# Statement of Changes in Equity for the Year Ended 31 December 2015

|  | Called up<br>share<br>capital<br>£ | Profit<br>and loss<br>account<br>£ | Total<br>equity<br>£ |
|--|------------------------------------|------------------------------------|----------------------|
| Balance at 1 January 2014                    | 2                                  | 2,892,257                          | 2,892,259            |
| Changes in equity                            |                                    |                                    |                      |
| Total comprehensive income                   | -                                  | 710,916                            | 710,916              |
| Balance at 31 December 2014                  | 2                                  | 3,603,173                          | 3,603,175            |
| Changes in equity Total comprehensive income | -                                  | 991,998                            | 991,998              |
|  |                                    | <del></del>                        |                      |
| Balance at 31 December 2015                  | 2                                  | 4,595,171                          | 4,595,173            |

## 1. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

In the transition to FRS 102 from old UK GAAP, the Company made no measurement and transition adjustments.

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

# Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 11 Financial Instruments paragraphs 11.39 to 11.48A;
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.29;
- the requirements of Section 26 Share-based Payment paragraphs 26.18(b), 26.19 to 26.21 and 26.23.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Turnover represents the amounts derived from the provision of goods and services to customers, excluding value added tax.

# Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery

- 15% on cost

Fixtures and fittings

- 25% on cost

## Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value. For work in progress and finished goods, cost is taken as production cost which includes an appropriate proportion of overheads.

# Foreign currencies

Assets and liabilities in foreign currencies are translated into the Company's functional currency of Sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

# Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

## Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

## **Taxation**

Tax on the profit for the year comprises current and deferred tax. Current tax is the expected tax payable or receivable on the taxable income or loss for the year using tax rates enacted or substantively enacted at the balance sheet date and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on timing differences which arose from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related difference using tax rates enacted or substantively enacted at the balance sheet date.

# 1. ACCOUNTING POLICIES - continued

# Going concern

The company's business activities, together with the factors likely to affect its future development, performance and position are set out in the business review on page 2.

The director believes that the company is well placed to manage its business risks successfully.

The director has a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the going concern basis of accounting continues to be used in the preparation of the annual financial statements.

## 2. TURNOVER

The turnover and profit before taxation are attributable to the principal activities of the company.

An analysis of turnover by geographical market is given below:

|    |   | 2015           | 2014           |
|----|---|----------------|----------------|
|    | United Kingdom  | £<br>2,685,418 | £<br>2,348,460 |
|    | Rest of World   | 413,214        | 648,710        |
|    |   | 3,098,632      | 2,997,170      |
| 3. | STAFF NUMBERS AND COSTS   |                |                |
|    |   | 2015           | 2014           |
|    | Wages and salaries  | £<br>609,040   | £<br>541,491   |
|    | Social security costs   | 44,642         | 38,536         |
|    | Other pension costs   | 956            | -              |
|    |   | 654,638        | 580,027        |
|    | The average monthly number of employees during the year was as follows: |                |                |
|    |   | 2015           | 2014           |
|    | Administration  | 8              | 6              |
|    | Production  | 28             | 28             |
|    |   | 36             | 34             |
|    |   |                |                |

# 4. **DIRECTOR'S EMOLUMENTS**

The director received no emoluments during the year (2014: Nil).

# 5. **OPERATING PROFIT**

The operating profit is stated after charging:

|    |  | 2015        | 2014        |
|----|--|-------------|-------------|
|    | Hire of plant and machinery  | £<br>27,000 | £<br>27,000 |
|    | Business property rental   | 57,750      | 57,750      |
|    | Depreciation - owned assets Audit of these financial   | 8,166       | 6,712       |
|    | statements   | 14,000      | 14,000      |
|    | Taxation compliance services   | 4,000       | 4,000       |
| 6. | INTEREST RECEIVABLE AND SIMILAR INCOME   |             |             |
|    |  | 2015<br>£   | 2014        |
|    | Deposit account interest   | 73          | £<br>495    |
|    |  |             |             |
| 7. | TAXATION   |             |             |
|    | Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows: |             |             |
|    |  | 2015        | 2014        |
|    | Current tax:   | £           | £           |
|    | UK corporation tax   | 250,285     | 189,229     |
|    | Adjustment for prior year  | -           | 1           |
|    | Total current tax  | 250,285     | 189,230     |
|    | Deferred tax:  |             |             |
|    | Original/reversal of timing  |             | •           |
|    | differences  | 2,750       | 5,188       |
|    | Tax on profit on ordinary activities   | 253,035     | 194,418     |
|    |  |             |             |

UK corporation tax has been charged at 20.25% (2014-21.5%)

# 7. TAXATION - continued

# Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

|    | Profit on ordinary activities before tax   |                             | 2015<br>£<br>1,245,033           | 2014<br>£<br>905,334 |
|----|--|-----------------------------|----------------------------------|----------------------|
|    | Profit on ordinary activities  Multiplied by the standard rate of corporation tax in the UK of 20.25% (2014-21.5%) |                             | 252,119                          | 194,583              |
|    | Effects of:  |                             | _                                |                      |
|    | Expenses not deductible for tax purposes   |                             | 5                                | -                    |
|    | Depreciation on ineligibles  |                             | 246                              | 219                  |
|    | Adjustment to tax charge in respect of previous periods  |                             | -                                | 1                    |
|    | Adjust deferred tax rate to 20.25% (2014-21.5%)  |                             | 665                              | (385)                |
|    | Total tax charge   |                             | 253,035                          | 194,418              |
| 8. | TANGIBLE FIXED ASSETS  | •                           |                                  |                      |
|    |  | Plant and<br>machinery<br>£ | Fixtures<br>and<br>fittings<br>£ | Totals<br>£          |
|    | COST   | ***                         |                                  |                      |
|    | At 1 January 2015  | 526,123                     | 93,599                           | 619,722              |
|    | Additions  | 14,681                      | 7,348                            | 22,029               |
|    | At 31 December 2015  | 540,804                     | 100,947                          | 641,751              |
|    | DEPRECIATION   |                             |                                  |                      |
|    | At 1 January 2015  | 520,184                     | 73,763                           | 593,947              |
|    | Charge for year  | 2,829                       | 5,337                            | 8,166                |
|    | At 31 December 2015  | 523,013                     | 79,100                           | 602,113              |
|    | NET BOOK VALUE   |                             |                                  |                      |
|    | At 31 December 2015  | 17,791                      | 21,847                           | 39,638               |
|    | At 31 December 2014  | 5,939                       | 19,836                           | 25,775               |
| 9. | STOCKS   |                             |                                  |                      |
|    |  |                             | 2015                             | 2014                 |
|    | Dan materials and a manual!  |                             | £                                | £                    |
|    | Raw materials and consumables  |                             | 259,663                          | 296,784              |
|    | Work-in-progress   |                             | 18,515                           | 24,269               |
|    | Finished goods   |                             | 107,890                          | 104,950              |
|    |  |                             | 386,068                          | 426,003              |
|    |  |                             |                                  |                      |

Ordinary

2

| 10. | DEBTORS      | S: AMOUNTS FALLING DUE V               | WITHIN ONE YEAR                      |                     |                     |
|-----|--------------|--|--------------------------------------|---------------------|---------------------|
|     |              |  |                                      | 2015<br>£           | 2014<br>£           |
|     | Trade debte  | ors                                    |                                      | 225,867             | 246,851             |
|     | Amounts of   | wed by group undertakings              |                                      | 4,186,262           | 3,281,253           |
|     | Deferred ta  | x asset (Note 13)                      |                                      | 6,211               | 8,961               |
|     | Prepaymen    | ts and accrued income                  |                                      | 22,217              | 28,323              |
|     |              |  |                                      | 4,440,557           | 3,565,388           |
| 11. | CREDITO      | RS: AMOUNTS FALLING DUI                | E WITHIN ONE YEAR                    |                     |                     |
|     |              |  |                                      | 2015                | 2014                |
|     | Trade credi  | tors                                   | •                                    | £<br>56,574         | £<br>101,294        |
|     |              | wed to group undertakings              |                                      | 34,700              | 42,397              |
|     | Corporation  |  |                                      | 149,567             | 125,402             |
|     | -            | rity and other taxes                   |                                      | 95,600              | 96,016              |
|     | Other credit |  |                                      | 29,448              | 60,379              |
|     | Accruals an  | d deferred income                      |                                      | 74,479              | 96,410              |
|     |              |  |                                      | 440,368             | 521,898             |
| 12. | LEASING.     | AGREEMENTS                             |                                      | -                   |                     |
|     | Minimum le   | ease payments under non-cancellab      | ole operating leases fall due as fol | lows:               |                     |
|     | Within one   | year                                   |                                      | 2015<br>£<br>57,750 | 2014<br>£<br>57,750 |
| 13. | DEFERRE      | D TAX                                  |                                      |                     |                     |
|     | Balance at 1 | January 2015                           |                                      |                     | £<br>(8,961)        |
|     |              | P&L account                            |                                      |                     | 2,750               |
|     | Balance at 3 | 1 December 2015                        |                                      |                     | (6,211)             |
|     | The balance  | all relates to accelerated capital all | lowances.                            |                     |                     |
| 14. |              | SHARE CAPITAL                          |                                      |                     |                     |
|     |              | ed and fully paid: Class:              | Nominal                              | 2015                | 2014                |
|     |              |  | value:                               | £                   | 2014<br>£           |
|     | 2            | Ordinary                               | C1                                   | _                   | _                   |

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#### 15. ULTIMATE PARENT COMPANY AND ULTIMATE CONTROLLING PARTY

The company is a joint venture undertaking between English Braids Limited, a company incorporated in Great Britain and P Earp. P Earp owns 100% of the share capital of English Braids Limited and accordingly is the ultimate controlling party of Ibex Marina Ropes Limited and English Braids Limited.

Copies of English Braids Limited's financial statements are available from: -

Spring Lane Malvern Worcestershire WR14 1AL

#### 16. CONTINGENT LIABILITIES

The company is party to a group registration for VAT. At the year end, the maximum liability under this arrangement was £83,199 (2014: £272,290).

# 17. RELATED PARTY DISCLOSURES

Goods and services amounting to £91,987 (2014: £141,868) were supplied to English Braids Limited and purchases from English Braids Limited amounted to £257,554 (2014: £113,195). All transactions were made in the normal course of business.

The company was charged £27,000 (2014: £27,000) for the use of plant and machinery owned by English Braids Limited and £60,000 (2014: £445,000) for Management provided by English Braids Limited.

The company was charged £57,750 (2014: £57,750) for rental of the business property by the EBL Pension Fund through the current account with English Braids Limited. P Earp is a beneficiary of the EBL Pension Fund.

Ibex Marina Ropes Limited is jointly owned by English Braids Limited and P Earp, the ultimate controlling party.

The balance owed by English Braids Limited as at 31 December 2015 was £4,186,262 (2014: £3,281,253).

English Braids Limited paid VAT liabilities of £345,338 (2014: £266,939) on behalf of Ibex Marina Ropes Limited, which was settled through the current account.

Goods and services amounting to £310,114 (2014: £144,318) were supplied to Marlow Ropes Limited, a fellow subsidiary of English Braids Limited, and purchases from Marlow Ropes Limited amounted to £53,035 (2014: £37,278). All transactions were made in the normal course of business.

Ibex Marina Ropes Limited owed Marlow Ropes Limited £34,700 as at 31 December 2015 (2014: £42,397).

#### 18. ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and assumptions are reviewed on an ongoing basis. The key accounting estimate and judgment is in regard to the valuation of stock. Stock is valued at the lower of cost and net realizable value. Provisions are held in respect of obsolete, damaged and slow moving finished goods for re-sale.