Report of the Director and

Financial Statements for the Year Ended 31 December 2012

<u>for</u>

Ibex Marina Ropes Ltd



28/09/2013 COMPANIES HOUSE

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Company Information for the Year Ended 31 December 2012

DIRECTOR:

P Earp

SECRETARY.

M Earp

REGISTERED OFFICE

Spring Lane Malvern Link Malvern Worcestershire WR14 1AL

REGISTERED NUMBER:

02194192 (England and Wales)

AUDITORS:

KPMG LLP One Snowhill

Snow Hill Queensway Burmingham B4 6GH

Report of the Director for the Year Ended 31 December 2012

The director presents his annual report and the audited financial statements for the year ended 31 December 2012

PRINCIPAL ACTIVITIES

The business of the company is the manufacture of braided cord and rope

REVIEW OF BUSINESS

The trading results for the year are shown in the profit and loss account on page 5

2012 has been another good year for Ibex Marina Ropes

The marketplace is still difficult in a general sense but the combination of manufacturing flexibility, machine capability and management focus have combined to further improve the results as the push into new markets has continued

The results for the year were enhanced by a large contract from the MOD. This contract is not expected to repeat in 2013

The continued aggressive stance on cost control places the business in a strong position to capitalise on further sales improvements and convert these into profit and cash

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2012 (2011 Nil)

DIRECTOR

P Earp held office during the whole of the period from 1 January 2012 to the date of this report

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITOR

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditor is unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

Report of the Director for the Year Ended 31 December 2012

AUDITOR

Pursuant to Section 487 of the Companies Act 2006, the auditor, KPMG LLP, will be deemed to be reappointed and will therefore continue in office

ON BEHALF OF THE BOARD:

P Earp - Director

Date 19 09 · 2013

Report of the Independent Auditor to the Members of Ibex Marina Ropes Ltd

We have audited the financial statements of Ibex Marina Ropes Ltd for the year ended 3! December 2012 on pages five to twelve The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of director and auditor

As explained more fully in the Statement of Director's Responsibilities set out on page two, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and international Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc.org uk/auditscopeukprivate

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of director's remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Graham Neale (Senior Statutory Auditor)

for and on behalf of KPMG LLP

One Snowhill

Snow Hill Queensway

Birmingham

B4 6GH

Date 25 Septenter 2013

Profit and Loss Account for the Year Ended 31 December 2012

	Notes	2012 £	2011 £
TURNOVER	2	2,996,810	2,618,847
Cost of sales		(1,435,912)	(1,339,869)
GROSS PROFIT		1,560,898	1,278,978
Distribution costs Administrative expenses		(23,020) (790,601)	(25,462) (552,088)
OPERATING PROFIT	5	747,277	701,428
Profit on sale of fixed assets		<u>-</u>	3,774
		747,277	705,202
Interest receivable and similar income	6	68	59
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		747,345	705,261
Tax on profit on ordinary activities	7	(187,938)	(188,473)
PROFIT FOR THE FINANCIAL YEAR		559,407	516,788

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

Balance Sheet 31 December 2012

		201	2	201	1
	Notes	£	£	£	£
FIXED ASSETS Tangible assets	8		12,779		44,711
CURRENT ASSETS Stocks Debtors Cash at bank	9 10	405,894 2,405,196 28,523		519,464 2,066,579 75,122	
CREDITORS Amounts falling due within one year	11	2,839,613 372,939		2,661,165 785,830	
NET CURRENT ASSETS			2,466,674		1,875,335
TOTAL ASSETS LESS CURRENT L	JABILITIE:	S	2,479,453		1,920,046
CAPITAL AND RESERVES					
Called up share capital	14		2		2
Profit and loss account	15		2,479,451		1,920,044
SHAREHOLDERS' FUNDS	20		2,479,453		1,920,046

The financial statements were approved by the director on 19th September 2013 and were signed by

P Earp - Director

ACCOUNTING POLICIES

Basis of preparing the financial statements

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

Accounting convention

The financial statements been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

Under FRS1 (Revised), the company is exempt from the requirement to prepare a cash flow statement on account of its size

Turnover

Turnover represents the amounts derived from the provision of goods and services to customers, excluding value added tax

Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off the cost or valuation less the estimated residual value of tangible fixed assets over their estimated useful economic lives on a straight line basis -

Plant and machinery - 15% on cost
Fixtures and fittings - 15% on cost
Computer equipment - 25% on cost

Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value. For work in progress and finished goods, cost is taken as production cost which includes an appropriate proportion of overheads.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes that have originated but not yet reversed at the balance sheet date, except as otherwise required by FRS 19

Going Concern

The company's business activities, together with the factors likely to affect its future development, performance and position are set out in the business review on page 2

The director believes that the company's well placed to manage its business risks successfully, despite the current uncertain economic outlook

The director has a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future thus the going concern basis of accounting continues to be used in the preparation of the annual financial statements

2 TURNOVER

The turnover and profit before taxation are attributable to the principal activities of the company

An analysis of turnover by geographical market is given below

	An analysis of turnover by geographical market is given below		
	United Kingdom Export	2012 £ 2,332,314 664,496	2011 £ 2,091,750 527,097
		2,996,810	2,618,847
3	STAFF NUMBERS AND COSTS		
		2012 £	2011 £
	Wages and salaries Social security costs	577,352 41,694	583,665 44,541
		619,046	628,206
	The average monthly number of employees during the year was as follows	2012	2011
	Administration Production	7 <u>29</u>	8 32
		<u>36</u>	40
4	DIRECTORS' EMOLUMENTS		
	The directors received no emoluments during the year (2011 Nil)		
5	OPERATING PROFIT		
	The operating profit is stated after charging		
	Hire of plant and machinery	2012 £ 27,000	2011 £ 27,000
	Other operating leases Depreciation - owned assets Audit of these financial	57,750 35,330	35,000 52,076
	statements Taxation advice	13,100 <u>3,700</u>	6,000 1,000
6	INTEREST RECEIVABLE AND SIMILAR INCOME	2012	2011
	Deposit account interest	£ 68	£ 59

(8)

Notes to the Financial Statements - continued for the Year Ended 31 December 2012

Analysis of the tax charge

7 TAXATION

The tax charge on the profit on ordinary activities for the year was as follows			
Current tax	2012 £		
UK corporation tax	189,854	189,602	
Deferred tax		4	
Original/reversal of timing differences Effect of rate changes	(3,413) 1,505	(2,583) 1,454	

Total deferred tax	(1,916)	(1,129)
Tax on profit on ordinary activities	187,938	188,473

Factors affecting the tax charge

Adjustment in respect of prior year

The tax assessed for the year is higher (2011 higher) than the standard rate of corporation tax in the UK. The difference is explained below

	2012 £	2011 £
Profit on ordinary activities before tax	747,345	<u>705,261</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax		
ın the UK of 24 753% (2011 - 26 493%)	184,990	186,845
Effects of		
Depreciation for the year in excess of/(less than) capital allowances	3,639	2,637
Expenses not deductible for tax purposes	1,225	-
percentage rates on tax		
respect of previous periods		
Increase in other timing differences	-	(1)
Other	-	121
Current tax charge	189,854	189,602

Factors that may affect future tax charges

Reductions in the UK corporation tax rate from 26% to 24% (effective 1st April 2012) and to 23% (effective 1st April 2013) were substantively enacted on 26th March 2012 and 3rd July 2012 respectively Further reductions to 21% (effective from 1st April 2014) and 20% (effective from 1st April 2015) were substantively enacted on 2nd July 2013

This will reduce the company's future current tax charge accordingly and reduce the deferred tax asset at 31st December 2012 (which has been calculated based on the rate of 23% substantively enacted at the balance sheet date) by £2,702

8 TANGIBLE FIXED ASSETS

ð	TANGIBLE FIXED ASSETS		F	
		7.1	Fixtures	
		Plant and	and	
	1	machinery	fittings	Totals
		£	£	£
	COST	500.217	71.140	601 467
	At 1 January 2012	520,317	71,140	591,457
	Additions	<u> 194</u>	3,204	3,398
		520 511	74.244	E04 9EE
	At 31 December 2012	520,511	74,344	594,855
	DEPRECIATION			
	At 1 January 2012	482,444	64,302	546,746
	Charge for year	32,955	2,375	35,330
	Charge for your			
	At 31 December 2012	515,399	66,677	582,076
	NET BOOK VALUE			
	At 31 December 2012	5,112	<u>7,667</u>	<u>12,779</u>
	At 31 December 2011	37,873	6,838	44,711
	STOCKS			
9	SIOCKS		2012	2011
			£	£
	Raw Materials and consumables		247,343	355,074
	Work-in-progress		19,897	18,064
	Finished goods and goods		.,	,
	for resale		138,654	146,326
			405,894	519,464
10	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YE.	AR	2012	2011
			2012	2011
			£	£
	Trade debtors		339,184	324,122
	Amounts owed by parent undertaking		2,015,637	1,708,016
	Deferred tax asset		20,716	18,800
	Prepayments and accrued income		29,659	15,641
			2,405,196	2,066,579
			2,403,130	2,000,579
11	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE	YEAR		
11	CREDITORS: AMOUNTS I ALBERTO DOL WITHIN ONE	D.III	2012	2011
			£	£
	Trade creditors		108,732	187,228
	Amounts owed to fellow group undertakings		4,526	46,952
	Corporation Tax		40,335	189,481
	Social security and other taxes		61,703	56,449
	Other creditors		85,834	140,429
	Accruals and deferred income		71,809	165,291
				
			372,939	785,830
				

12 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

					Land and buildings	
	Expiring				2012 £	2011 £
	Within one year	ar			<u>57,500</u>	35,000
13	DEFERRED '	ТАХ				£
	Balance at 1 Ja Debit to the Pa					(18,800) (1,916)
	Balance at 31 l	December 2012				<u>(20,716</u>)
14	CALLED UP	SHARE CAPITAL	•			
	Allotted, issued Number	d and fully paid Class		Nominal	2012	2011
	2	Ordinary		value £1	£ 2	£ 2
15	RESERVES					n . «
						Profit and loss account
	At 1 January 2 Profit for the y					1,920,044 559,407
	At 31 December	er 2012				2,479,451

16 ULTIMATE PARENT COMPANY

The company is a subsidiary undertaking of English Braids Limited, a company incorporated in Great Britain Copies of the parent undertaking's financial statements are available from -

Spring Lane Malvern Worcestershire WR14 1AL

17 CONTINGENT LIABILITIES

The company is party to a group registration for VAT. At the year end, the maximum liability under this arrangement was £209,733 (2011 £400,133)

18 RELATED PARTY DISCLOSURES

Goods and services amounting to £77,637 (2011 £59,200) were supplied to English Braids Limited and purchases from English Braids Limited amounted to £83,547 (2011 £238,074) All transactions were made in the normal course of business Ibex Marina Ropes is jointly owned by English Braids Limited and Peter Earp, the ultimate controlling party The balance owed by English Braids Limited as at 31 December 2012 was £2,015,637 (2011 £1,708,016)

Goods and services amounting to £204,865 (2011 £210,335) were supplied to Marlow Ropes Limited, a fellow subsidiary of English Braids Limited, and purchases from Marlow Ropes Limited amounted to £25,950 (2011 £69,340) All transactions were made in the normal course of business The balance owed to Marlow Ropes Limited as at 31 December 2012 was £4,526 (2011 £46,953)

The company was charged £27,000 (2011 £27,000) for the use of plant and machinery owned by English Braids Limited

The company was charged £57,750 (2011 £35,000) for rental of the business property by the EBL Pension Fund through the current account with English Braids Limited PR Earp is a beneficiary of the EBL Pension Fund

English Braids Limited paid VAT liabilities of £292,814 (2011 £265,149) on behalf of Ibex Marina Ropes Limited, which was settled through the current account

19 ULTIMATE CONTROLLING PARTY

The ultimate controlling party is Mr P R Earp, who controls 100% of the share capital of the ultimate parent company

20 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2012 £	2011 £
Profit for the financial year	559,407	516,788
Net addition to shareholders' funds Opening shareholders' funds	559,407 _1,920,046	516,788 1,403,258
Closing shareholders' funds	2,479,453	1,920,046