Registrar of Companies

Company Number: 2191976

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CHASE PARKINSON LIMITED

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1995



AKP Chartered Accountants Sanford House Medwin Walk, Horsham West Sussex, RH12 1AG

CHASE PARKINSON LIMITED DIRECTORS AND ADVISERS

Date of incorporation: 11 November 1987

Company number: 2191976

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Directors: C V Chase

C M Chase

Company secretary: A J S Freebody

Registered office: 317 Woodham Lane

Weybridge Surrey KT15 3PB

Auditors: A K P

Sanford House Medwin Walk Horsham West Sussex RH12 1AG

Solicitors: Laytons

76 Bridge Road Hampton Court East Molesey

KT8 9HF

Bankers: Coutts & Co.

23 Hanover Square

London Wla AYE

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DIRECTORS' REPORT

The directors present herewith their annual report, together with the audited financial statements of the company for the year ended 31 December 1995.

RESULTS AND DIVIDENDS

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The profit for the year after taxation was £106,177.

A dividend of £100 per share, totalling £100,000 (1994 £200,000), was paid on 30 December 1995.

REVIEW OF THE BUSINESS

The company's principal activity during the year continued to be the provision of specialist Travel Insurance Services.

The directors are well pleased with the year's results reflecting a most acceptable profit level upon a consistently good turnover.

The directors are equally pleased at this time to further report a significant projected increase for 1996 in terms of both turnover and profit levels following the successful acquisition of a number of additional contracts.

In order to service same the company has acquired additional premises with effect from February 1996 and staff are currently being engaged accordingly.

DIRECTORS AND THEIR INTERESTS

The directors of the company during the year and their interests in the share capital of the company at the beginning and end of the year were as follows:

	Class of share	Number o	f shares
		<u>1995</u>	<u>1994</u>
C V Chase C M Chase	Ordinary shares Ordinary shares	500 500	500 500

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit and loss of the company for that period. In preparing those financial statments, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statments comply with the Companies Act 1985. They are also responsible for safeguarding the asset of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

CHASE PARKINSON LIMITED DIRECTORS' REPORT - continued

FIXED ASSETS

The movements in fixed assets during the year are set out in the notes to the financial statements.

POLITICAL AND CHARITABLE CONTRIBUTIONS

The company gave £3,062 for charitable purposes.

CLOSE COMPANY

The company is a close company as defined by the Income and Corporation Taxes Act 1988.

SMALL COMPANY DISCLOSURE

In preparing this report, the directors have taken advantage of the special exemptions applicable to small companies on the grounds that the company is small.

By Order of the Board

A J S Freebody Secretary

22 February 1996

AUDITORS' REPORT TO THE MEMBERS OF CHASE PARKINSON LIMITED

We have audited the financial statements on pages 4 to 11 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

Respective responsibilities of the directors and auditors

As described in the Directors' Report the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standard issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

As more fully discussed in note 1(b), the company continues to adopt a cash accounting policy.

In our opinion this does not conform with the fundamental accounting principles of consistency and accruals in Statement of Standard Accounting Practice 2 and Schedule 4, Companies Act 1985, as amended. The above policy does not give rise to a material difference in the profit and loss account.

Except for the effects of the accounting policy above, in our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the provision of the Companies Act 1985, applicable to small companies.

AKP

Chartered Accountants
Registered Auditor

Sanford House Medwin Walk Horsham West Sussex RH12 1AG

22 February 1996

CHASE PARKINSON LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1995

	<u>Notes</u>	£ 19	<u>195</u> £	£ 199	<u>94</u> £
TURNOVER	2		1,000,534	-	1,087,003
ADMINISTRATIVE EXPENSES			841,810		815,485
OPERATING PROFIT	3		158,724	•	271,518
Interest receivable Interest payable	6 7	25,519 (32,820)		24,844 (21,830)	
			(7,301)		3,014
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			151,423	•	274,532
TAX ON PROFIT ON ORDINARY ACTIVITIES	8		45,246		72,678
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION			106,177	-	201,854
DIVIDENDS			100,000		200,000
RETAINED PROFIT FOR THE YEAR			6,177	-	1,854
RETAINED PROFIT BROUGHT FORWARD			84,764	_	82,910
RETAINED PROFIT CARRIED FORWARD		£	90,941	£	84,764

None of the company's activities were acquired or discontinued during the two above financial years.

The company has no recognised gains or losses other than those dealt with in the profit and loss account.

The notes on pages 6 to 11 form part of these financial statements.

BALANCE SHEET

AS AT 31 DECEMBER 1995

	Notes	£	<u>1995</u> £	£ 1	9 <u>94</u> £
FIXED ASSETS Tangible assets Investments	9 10	-	- 384,438 17,203		383,778 17,203
			401,641		400,981
CURRENT ASSETS Debtors Cash at bank and in hand	11	10,370 49,857		12,819 84,731	
CREDITORS - amounts falling due within one year	12	60,227 80,260		97,550 210,223	
NET CURRENT (LIABILITIES)			(20,033)		(112,673)
TOTAL ASSETS LESS CURRENT LIABILITIES			£381,608		£288,308
CREDITORS - amounts falling due after more than one year	13		289,667		202,544
CAPITAL AND RESERVES Called up share capital	7.5		7 000		
Profit and loss account	15		1,000 90,941		1,000 84,764
			£381,608		£288,308

In preparing these financial statements, the directors have taken advantage of the special exemptions applicable to small companies on the grounds that the company is small.

The financial statements were approved by the board 22 February 1996 and signed on its behalf by

C V Chase

C M Chase

Directors

22 February 1996

The notes on pages 6 to 11 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1995

1. ACCOUNTING POLICIES

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- (a) Accounting convention

 The financial statements are prepared under the historical cost convention.
- (b) Basis of preparation
 The financial statements are prepared on a cash accounting basis. This accounting policy does not conform with the fundamental accounting principles of consistency and accruals in Statement of Standard Accounting Practice 2 and Schedule 4 Companies Act 1985, as amended. The directors have adopted this accounting policy as it does not give rise to a material difference in the profit and loss account.
- (c) Turnover Turnover represents the commission received.
- (d) Depreciation of tangible assets
 Depreciation is provided on all tangible assets, other than freehold
 land and buildings, at rates calculated to write off the cost, less
 estimated residual value, of each asset over its expected useful
 life, as follows:

Computer equipment - 20% per annum on straight line basis Fixtures, fittings and office equipment - 15% per annum on reducing balance

Motor vehicles - 25% per annum on reducing balance

- (e) Deferred taxation
 Provision is made by the liability method for all timing differences which are expected to be reversed in the foreseeable future.
- (f) Leasing and lease purchase commitments
 Assets acquired under lease purchase contracts are capitalised in the balance sheet and are depreciated over their expected useful lives.

The interest element of the instalments is charged to the profit and loss account over the period of the contract.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

(g) Pensions
Pension contributions are charged to the profit and loss account so as to spread the cost of the pensions over the employees' working lives with the company. These contributions are invested seperately from the company's assets.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1995

2. TURNOVER

The turnover and pre-tax profit are wholly attributable to the company's main activity.

The turnover all arises in the United Kingdom.

3.	OPERATING PROFIT	<u> 1995</u>	<u>1994</u>
	This is stated after charging:	£	£
	Auditors' remuneration Depreciation Loss on disposal of fixed assets Hire of equipment - including operating leases	9,212 33,775 10,049	21,572
4.	EMPLOYEE INFORMATION	1995 £	1994
(a)	Staff costs:	£	£
	Wages and salaries Social security costs Pension costs Medical care costs Loan to ex member of staff written off	531,391 54,587 9,156 4,238 1,000 	50,941 6,263
<i>(b)</i>	The average weekly number of employees during the year was made up as follows:	No.	No.
	Directors Management Supervisory Technical, clerical and secretarial	2 1 3 12 — 18	2 1 3 14 — 20
(c)	Directors' emoluments:	£	£
	Fees and salaries Pension contributions	180,000 9,156	6,263
	Further details, excluding pension contributions: Highest paid director		£ 247,596 £ 120,667
	Other directors' emoluments fell within the following ranges:		No.
	£ 85,001 - £ 90,000 £120,001 - £125,000	1	-

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1995

5. PENSION COSTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable by the company amounted to £9,156 (1994 £6,263). All contributions were paid in the year.

6.	INTEREST RECEIVABLE	<u>1995</u> £	<u>1994</u> £
	Bank interest	£25,519	£24,844 ———
7.	INTEREST PAYABLE	<u>1995</u> £	<u>1994</u> £
	On bank loans wholly repayable after five years Lease finance charges and lease purchase interest	26,325 6,495	14,701 7,129
		£32,820	£21,830
8.	TAXATION	<u>1995</u>	1994
(a)	Based on the results of the year:	£	£
	Corporation tax at 25%	44,855	72,678
(b)	Taxation underprovided in previous years:		
	Corporation tax	391	
		£45,246	£72,678

⁽c) The company is a close company within the terms of section 414 of the Income and Corporation Taxes Act 1988.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1995

9. TANGIBLE FIXED ASSETS

	Freehold land and buildings		Fixtures, fittings and office equipment	Motor vehicles	Total
	£	£	£	£	£
Cost:					
At 1 January 1995 Additions Disposals	296,785 - -	40,947 10,592 (11,261)	39,121 4,942 -	109,425 39,950 (25,895)	486,278 55,484 (37,156)
At 31 December 1995	296,785	40,278	44,063	123,480	504,606
Depreciation:					
At 1 January 1995 Charge for year Disposals	- - -	18,506 13,063 (6,890)	19,269 3,719 -	64,725 16,993 (9,217)	102,500 33,775 (16,107)
At 31 December 1995	_	24,679	22,988	72,501	120,168
Net book value at 31 December 1995	£ 296,785	£ 15,599	£ 21,075 £	50,979 £	384,438
Net book value at 31 December 1994	£ 296,785	£ 22,441	£ 19,852 £	44,700 £	383,778

No depreciation has been provided on freehold buildings because the directors are of the opinion that the property will maintain its value in future years.

Included above are assets held under lease purchase contracts as follow:

Net book value at 31 December 1995
Motor vehicles £ 39,950

Depreciation charged during year
Motor vehicles £ 9,987

Net obligations under lease purchase contracts are secured on the assets acquired.

10. FIXED ASSET INVESTMENTS

	<u>1995</u> <u>Cost</u> £	<u>1994</u> <u>Cost</u> £
Investment properties overseas	£17,203	£17,203

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1995

11.	DEBTORS	<u>1995</u> £	<u>1994</u> £
	Sundry debtors	£10,370	£12,819
12.	CREDITORS - AMOUNIS FALLING DUE WITHIN ONE YEAR	<u>1995</u> £	1994 £
	Obligations under lease purchase contracts (see note 14) Corporation tax Directors' current accounts	52,072	17,312 22,678 170,233 ———— £210,223
	Aggregate amounts which fall due for repayment af years are shown in note 13.	ter more th	an five
13.	CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	1995 £	<u>1994</u> £
	Bank loan Obligations under lease purchase	273,000	200,000
	contracts (see note 14)	16,667	2,544
		£289,667	£202,544
	Aggregate amounts repayable by instalments any of which fall due for repayment:		
	Between one and five years	£16,667	£2,544
	Aggregate amounts repayable otherwise than by instalments, which fall due for repayment after five years	£273,000	£200,000

The bank loan which is not wholly repayable within five years bears interest at 2% above bank base rate and is secured by a fixed charge over the company's freehold property.

CHASE PARKINSON LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1995

14.	OBLICATIONS UNDER LEASE PURCHAS	SE CONTRAC	IS				
					<u>1995</u> £		<u> 1994</u>
	Repayable within one year Repayable between one and five	years			£ 10,142 20,108		£ 23,392 2,966
	Less: finance charges allocated	!		-	30,250	_	26,358
	to future periods				5,250		6,502
				£	25,000	£	19,856
	Within one year - shown in note After one year - shown in note	12 13			8,333 16,667		17,312 2,544
				£	25,000	£	19,856
<i>15</i> .	SHARE CAPITAL						
		Author	ised	A	Llotted, <u>and ful</u>	Ca Trz	Шed up
		1995 No.	<u>1994</u> No.		1995 £		1994 £
	Ordinary shares of £1 each	10,000	10,000		£1,000		£1,000
16.	RECONCILIATION OF MOVEMENTS IN S		DOLLERNO				
10.	ALCONCINATION OF PROVEHENTS IN S	SHARPHULDE	RS' FUNDS	•	1995 £		1994 £
	Profit for the financial year]	106,177		01,854
	Dividends			1	100,000	2	00,000
	Shareholders' funds at 1 January	7 1995			6,177 85,764		1,854 83,910
	Shareholders' funds at 31 Decemb	er 1995		£	91,941	£	85,764

DETAILED TRADING ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1995

	<u>1995</u> £ £	<u>1994</u> £ £
COMMISSION RECEIVABLE	1,000,53	_
ADMINISTRATIVE EXPENSES		
Establishment expenses per page 13	22,813	19,204
General expenses per page 13	728,507	741,432
Financial expenses per page 13	90,490	54,849
TOTAL ADMINISTRATIVE EXPENSES	841,810	0 815,485
TRADING PROFIT	£ 158,724	£ 271,518

ADMINISTRATIVE EXPENSES

FOR THE YEAR ENDED 31 DECEMBER 1995

	<u> 1995</u>	1994
Establishment expenses:	$\mathbf{\mathfrak{E}}_{-}$	£
Rent and rates	0.470	
Insurance	9,472	9,397
Light and heat	1,122	1,056
Repairs and maintenance	1,236	1,341
Cleaning	7,010	3,458
-	3,973	3,952
	22,813	19,204
General expenses:		
Wages and salaries	405,978	346,804
Loan to ex member of staff written off	1,000	340,004
Directors' remuneration	180,000	241,333
Directors' pension scheme	9,156	6,263
Medical care costs	4,238	3,113
Secretarial costs	16,008	31,681
Recruitment fees	197	261
Investigations fees	2,480	16,590
TPS analysis fees	954	-
Postage and stationery	17,041	19,714
Printing	22,474	25,456
Advertising	1,234	,
Training	-	202
Telephone	9,906	10,194
General insurance	11,119	10,846
Donations and subscriptions	3,337	1,870
Motor expenses Chauffeur expenses	<i>15,632</i>	12,262
Travelling expenses	6,710	-
Leasing of office equipment	4,189	1,739
Repairs to equipment	-	<i>2</i> 19
Timeshare maintenance	4,760	3,622
Staff welfare	700	480
Entertaining	3,414	1,809
Sundry expenses	7,480	6,837
	500 ————	137
	728,507	741,432
Financial expenses:		
Audit and accountancy fees	9,212	7,381
Payroll fees	1,979	1,058
Computer consultancy fees	18,384	8,108
Legal and professional fees	2,918	339
Bank charges	13,953	16,373
Credit card charges	220	18
Depreciation:		
Computer equipment	13,063	3,493
Fixtures, fittings and office equipment	3,71 <i>9</i>	3,956
Motor vehicles	16,993	14,123
Loss on disposal of fixed assets	10,049	-
	90,490	54,849