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& FINANCIAL STATEMENTS

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FOR THE YEAR
END 31 MARCH

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BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012**

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BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

REFERENCE AND ADMINISTRATIVE DETAILS

Company Name.	BEN-Motor and Allied Trades Benevolent Fund
Company Number	2163894 (England and Wales)
Charity Number:	297877 (England and Wales) SC039842 (Scotland)
Registered Social Housing Provider Number:	LH 3766
Registered Office:	Lynwood, Sunninghill, Ascot, Berkshire, SL5 0AJ
Auditors:	BDO LLP, Arcadia House, Maritime Walk, Ocean Village, Southampton, SO14 3TL
Bankers	Barclays Bank Plc Santander UK Plc
Solicitors:	Field Fisher Waterhouse LLP Gordons LLP Lewis Silkin LLP
Investment Managers	Cazenove Capital Management Ltd Williams de Broé Limited

**BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)
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REPORT OF THE TRUSTEES

The Trustees are pleased to present their report together with the audited financial statements of the fund for the year ended 31st March 2012

OBJECTS AND ACTIVITIES

BEN's objects are to relieve distress and financial hardship by the provision of financial support and facilities to people and their close dependants, resident in the UK or the Republic of Ireland, who are working or have worked in a qualifying trade or industry.

For the purposes of these objects:

- residence in the UK or the Republic of Ireland shall mean residence which entitles the resident to claim Housing Benefit in the UK or the equivalent in the Republic of Ireland;
- a qualifying trade or industry shall include the motor, agricultural engineering, cycle and allied trades and industries.

Facilities may also be provided for the benefit of the wider public (to the extent that these facilities are not required for the benefit of people who do qualify)

BEN achieves its objects by:

- giving assistance to people in their own homes;
- giving grants, and
- providing nursing and residential care, day care and sheltered housing for elderly and younger disabled people; those in poverty are not excluded from the opportunity to benefit

BEN currently operates:

- Welfare Offices in Ascot, Birmingham, Northern England and Scotland,
- Nursing and Residential Centres in Ascot, Rugby, Southport and Berwick-upon-Tweed;
- Day Care Centre in Coventry

Grants payable are payments made in the furtherance of Ben Motor's charitable objects and are accounted for when the recipient has a reasonable expectation that they will receive a grant

PUBLIC BENEFIT

The potential number of beneficiaries that are eligible for BEN's services is estimated to be in excess of two million in the UK and Republic of Ireland. The Trustees have reviewed the Charity Commission Guidance on Public Benefit and believe that those eligible for services represent a significant proportion of the UK population and BEN complies with the Charities Act 2006

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing Document

BEN-Motor and Allied Trades Benevolent Fund ("BEN") is a company limited by guarantee, governed by its Memorandum and Articles of Association dated 14 September 1987. The Memorandum of Association was amended by special resolutions on 22 November 1990, 22 July 1992 and 21 September 1995. The Articles of Association were revised 17 April 2007 to allow for current governance arrangements. BEN is registered as a charity with the Charity Commission, and the Office of the Scottish Charity Regulator. BEN is also a registered social housing provider.

Appointment of Trustees

The Board of Trustees ("the Board") may consist of up to 17 members who express their interest in becoming a Trustee, or are approached by a member of the Executive Management Team, or who are recommended by a member of the Board. At the Annual General Meeting one-third of the Trustees retire from office. The Trustees to retire by rotation are those who have been longest in office since their last appointment. Retiring Trustees are eligible for re-election

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Trustee Induction and Training

Each member of the Board undertakes induction training, consisting of a briefing by the Executive Management Team and Heads of Departments on their activities. They are furnished with a comprehensive range of information and literature, for future reference. Emphasis is placed on the legal status of a Trustee and the position and responsibilities as a director of the Company.

Organisation

The Board of Trustees administers BEN. The Board normally meets up to six times a year and there are sub-committees covering Welfare, Audit, Lynwood Development, Nominations and Remuneration which meet regularly. A Chief Executive is appointed by the Trustees to manage the day-to-day operation of BEN and the Chief Executive has delegated authority, within terms of delegation approved by the Trustees, for operational matters including finance, employment, welfare and the operation of the Care Centres.

The Welfare Committee has delegated authority from the Board and convenes bi-monthly to consider financial or other assistance for beneficiaries. The Trustees receive a report from the Committee each time it meets.

The Audit Committee is advisory to the Board and oversees all financial aspects of BEN. It has delegated responsibility for ensuring there is a framework for accountability, for examining and reviewing all systems and methods of control. The Committee reviews the audited financial statements of BEN and recommends their adoption to the Board. It considers the annual budget in detail and makes recommendations to the Board for its approval. It reviews reports from external and internal auditors and monitors management actions to implement recommendations. It also considers the appointment, resignation or dismissal of external auditors. The committee also oversees BEN's Group Personal Pension Plan and BEN's Health and Safety.

The Lynwood Development Committee has been established to help supervise the project to re-develop BEN's Lynwood site in Rise Road, Sunninghill, Ascot.

The Nominations Committee deals with Board composition, executive succession, corporate governance and the appointment of new Directors. The Remuneration Committee determines policy and individual remuneration packages of the Executive Management Team. It is required to consider the wider scene, including the pay and employment conditions in other major charities and the motor and allied industries.

DIRECTORS, TRUSTEES, COMMITTEE MEMBERSHIP AND EXECUTIVE TEAM

The Directors of the charitable company are its Trustees for the purpose of charity law and throughout this report are collectively referred to as the Trustees.

The Trustees serving during the year and since the year end were as follows:

Brian Back	Graeme Potts
Sue Brownson	Tony Sackett
Steve Dewey	Robin Shaw
Joe Greenwell (Chairman)	Sarah Sillars
Tim Holmes	Graham Smith
Mike Judge	Robin Woolcock
Christopher Macgowan	
Tony Worthy (resigned 21 September 2011)	

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

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Welfare Committee

Mike Abrahams
Pauline Allbut
Malcolm Bohn (Chair)
Elaine Cowley
Mike Judge
David Kidd
Denis O'Dell
Keith White

Audit Committee

Brian Back (chair)
Tony Sackett
Graeme Potts

Executive Staff

David Main	- Chief Executive
Jenny Brown	- Director, Care Services
Peter Cottle	- Head of Business Development
Brian Cottrell	- Finance Director & Company Secretary (resigned 23 July 2011)
Ray Diggins	- Head of Marketing
Beata Felmer	- Finance Director & Company Secretary (appointed 2 April 2012)
Fiona Gorman	- Head of Welfare
Sara Howard	- HR Director & Assistant Secretary

Lynwood Development Committee

Brian Back (Chair)
Graeme Potts
Robin Shaw
Robin Woolcock
Tony Worthy

Nominations Committee

Joe Greenwell (Chair)
Tim Holmes
Mike Judge
Graeme Potts

RISK MANAGEMENT

The Board oversees strategic risk annually. Risk control is exercised appropriately by Executive Directors undertaking a review of strategic and operational risks for their respective areas.

The key risks likely to affect the BEN's ability to meet its objectives include

- negative impact of the economic recession on the property market,
- lack of funding affecting the ability to meet growth and performance targets;
- increase in pension scheme liabilities;
- loss of reputation at one or more Centres, undermining confidence of supporters

These risks are monitored and appropriate actions are being taken, when required

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

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ACHIEVEMENTS AND PERFORMANCE

BEN continues to provide a high level of service to all its beneficiaries.

Care Services

The overall costs of Residents and Housing decreased by 7.2% from £8,923,633 in 2010/11 to £8,275,890 in 2011/12 and despite a general freeze by local Authorities and Primary Care Trusts on fee uplifts, fee income finished ahead of annual target by £176,000. This reflects the quality of care at BEN Centres which helps to keep occupancy high and is a credit to the hard work by our Matrons, Managers and all staff. BEN Centres finished 2011/12 £55,000 better than anticipated although there was significant inflationary pressure on costs, particularly in the areas of utilities, fuel and food.

The Care Quality Commission carried out inspections of Lynwood and Birch Hill and both centres were judged to be 'compliant'. The new Common Induction Standards have been rolled out in all BEN's Care Centres and the new framework for vocational training, the Care Quality Framework Diploma, which replaced the old NVQ awards is becoming well established.

For 2012/13, further work will be undertaken in developing strategic plans for Alexandra House and Birch Hill and we will strive towards the final implementation of computerised care planning across all BEN's Care Centres. Additionally, Care Services will be working closely with colleagues from Marketing and Business Development to devise and implement strategies for improving awareness and, as a result, see more people being supported by BEN in Scotland, Wales, Northern Ireland and Eire.

Welfare

It has been another busy year for BEN's Welfare Department with the number of people receiving assistance increased by 20% and grant making by 16%. A greater proportion of approaches and referrals are now coming direct from the industry and this is attributed to higher levels of awareness as the result of increased fundraising and marketing activity, with a substantial increase in on-line enquiries via BEN's website.

Sadly this year, we have had to withdraw from our Welsh office as this had been located courtesy of British Car Auctions within their Newport branch which closed. However, Wales will continue to be fully serviced from our Midlands office and raising awareness and presence in Wales will be one of Welfare's key challenges for 2012/13. In Scotland, welfare working hours have increased by 33% to reflect the substantial rise in referrals and welfare cases there over the past 12 months.

Some internal reorganisation within BEN has seen the role of Social Landlord fall under the remit of the Welfare Department and this is an important part of achieving our objectives in respect of developing a more engaged and supportive relationship with BEN's tenants.

We anticipate that the Government's welfare reforms will pose a number of significant challenges to BEN in the coming year and that these will impact on the extent to which the Welfare team will require training in any updated areas of new benefits and procedures as well as predicting and responding to the social impact of the changes themselves.

2011/12 saw the piloting of BENHelp, a commercial product, intended to provide a bespoke Employee Assistance Programme (EAP) to the industry. EAPs provide a company-funded programme of assistance to current employees to whom BEN's further charitable support remains accessible should any additional need arise for the individual or their dependents. The expansion of this programme will be another key area of activity for BEN's welfare team in 2012/13.

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Business Development and Fundraising Performance

The Board reviews the fundraising strategy and return on fundraising costs to further BEN's charitable objects. The uncertain economic conditions continue to challenge our quest to maintain and develop our existing sources of sustainable income. The fundraising team raises funds from individuals, companies, trade and membership associations and trusts. We are pleased with progress in a number of areas, and we expect to see further growth during the next financial year.

Total fundraising income increased by 0.8% to £4,243,892 (2011: £4,211,773). Performance Related Giving income, reliant on the number of new car registrations, which in 2011 were 4.4% down on 2010, remained static at £1,663,000. Payroll Giving was £801,000, £67,000 (9%) ahead of the previous year. Our regional fundraising team had another successful year raising awareness and increasing the number of new Payroll Giving donors. The average monthly payroll giving donation rose from £5.31 to £5.72. Trade Associations within the industry continue to be great supporters, and £114,000 raised in the financial year showed an impressive increase of 42% on £80,000 in 2011. In its second year, the new initiative "Dealers Backing BEN" raised £220,000, a 77% increase on £125,000 received last year. One new initiative under the Backing BEN banner is "Scrap and Donate", whereby people can donate their old car to BEN if it has reached the end of its serviceable life.

Donations fell by £85,000 (14%) on the previous year, but this discretionary, non-sustainable revenue stream is difficult to predict, but we intend to focus on it in the next 12 months as we wish to improve performance. We are also mindful of investing time to ensure BEN can derive greater income from Charitable Trusts, as well as reviving our efforts in respect of legacy bequests. The Business Development team has now identified the key sectors of the industry that it needs to engage with over the next 12 months, and we have reviewed relationship management of existing corporate supporters.

Marketing & Events

Market research carried out by BEN in early 2011, confirmed that awareness of BEN was low generally and particularly low at grass roots level. Even amongst those who were most aware of BEN, there was a less than complete understanding of BEN's full offering.

Therefore the primary focus of our marketing throughout 2011/12 has been to reinforce the message, "Who BEN is, What BEN does, Who BEN does it for and How to get in touch."

BEN's most powerful marketing tool is its website and we have sought to drive as much traffic to that as possible. We have done this with the help of the industry and in a number of ways ranging from monthly awareness emails sent to key individuals for onward distribution to all colleagues, to arranging front page hyperlinks on the websites of supporting businesses.

In early 2012, we launched BENAutojobs, a free recruitment advertising site for the industry. This is a sub-section of the BEN website and to date over 80 employers have posted in excess of 500 vacancies. Visitor traffic to the BEN website has increased 40% over the past 12 months.

A restructuring of the PR function within BEN has resulted in a much more prolific approach to securing news coverage of BEN's activities. We are able to report a huge, year-on-year increase in articles published and audience reach. We have brought in-house design and production functions which had previously been outsourced. Our focus for 2012/13 will continue to be on raising awareness of BEN and on producing cost-efficient, quality marketing materials in support of that objective.

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BEN's People

In 2011/12 we spent £7,786,443 on employee costs, which represented 68% of the total resources expended by the charity (2011 £7,526,208, 63%). We employed, on average, 330 (FTE) permanent employees supported by 70 bank personnel and nearly 500 volunteers. Care staff continues to account for 83% of BEN's permanent personnel establishment. 65% of our employees are aged over 40, and the majority (82%) is female and 15% come from ethnic minorities

BEN aims to attract the best people in all areas through rigorous recruitment procedures. We invest in a strong induction process which includes familiarisation with all aspects of BEN's operation. Attracting and retaining a culturally and socially diverse workforce enables us to recruit the best people and meet the needs of the communities in which we operate. We have written commitments to equal opportunities and we fully comply with the Equality Act 2010. We provide a mix of flexible working arrangements without compromising business efficiency. These help encourage workforce diversity.

It is the policy of BEN to employ disabled persons in the job suited to their aptitudes, abilities and qualifications whenever practicable. We endeavour to continue the employment of those who become disabled whilst in our employment and we provide disabled employees with the same opportunities for promotion, career development and training as those afforded to other employees.

BEN has a responsibility to protect the health and safety of its employees and the people who enter its premises. We ensure workplace health and safety and consult with colleagues on health and safety matters at a local and company-wide level through Health and Safety Committees comprised of staff and company representatives.

In summer 2011 and for the first time, we participated in the Sunday Times Best Companies survey. We wanted the broadest possible feedback and so this was opened up to all staff and those who wished to participate were confidentially surveyed to get their views on a wide range of issues affecting their employment at BEN. As a result, BEN was awarded a two-Star rating and placed in the top fifty best places to work in the not-for-profit Sector.

Volunteers are a huge and invaluable resource within BEN and during the past 12 months, we have embarked upon the development and implementation of a co-ordinated volunteer strategy with the aim of deriving maximum benefit to BEN and improving the volunteer experience for those who give of their time and skills. This far-reaching initiative will be further developed and implemented throughout the coming year with emphasis on empowering and enabling at local level.

BEN's Human Resources Department has been the driving force behind other initiatives this year aimed at reinforcing BEN's credentials as an environmentally responsible organisation and BEN was recognised with an Eco-Award.

Communicating and consulting with our employees is an important part of maintaining relationships and efficiency. Employees can consult with the company via nominated staff representatives and face to face meetings with the Executive team. The Chief Executive encourages two-way communication and keeps staff informed via regular written updates.

The majority of BEN's 2011/12 training was undertaken by the care services staff and this reflected the ever-changing nature of the provision and BEN's constant strive to further improve the quality of those services. In total, more than 180 certificates were awarded at five awards ceremonies at BEN's various locations for specific qualifications and continuing professional development in areas as diverse as Health and Social Care, IT, Business Administration, Health and Safety, Equality and Diversity, Team Leadership and Risk Assessment.

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PENSIONS

BEN Staff Pension and Assurance Scheme (Final Salary Scheme)

The Plan is administered by BBS Consultants and Actuaries LLP. The Scheme Actuary is Mr P A Bunzl, F.I A of BBS. The amount paid into the Scheme by the employer in the year was £300,000 (2011: £110,000) following the triennial actuarial valuation of the Scheme as at October 2010.

Group Personal Pension Plan

As a matter of good governance the Audit Committee oversees the administration of the Group Personal Pension Plan. The Plan was introduced on 1 April 2002 with BEN matching employee's contribution up to 3% of employees' gross monthly salary. The Plan is administered by Jelf Corporate Consultancy, part of the Jelf Group plc.

FINANCIAL REVIEW

In 2011/12 total consolidated incoming resources were £12,434,227 (2011: £14,691,000, which included £2,209,002 from the Stanley Blake Reece Fund). The charity's total consolidated resources expended were £11,233,205 (2011: £10,330,129). In 2011/12 £9,634,688 was spent on charitable activities and this represented 86% of all expenditure (2011: £10,305,829 – 86%). Net costs of £77,780 related to previous years have been accounted for through the year ended 31 March 2012 as they were not deemed to constitute a fundamental error, and a true and fair view of the prior year's accounts was maintained without a prior year's adjustment. Cash and Bank balances decreased by £694,919 (2011: increased by £645,118).

Performance of BEN's Subsidiaries - BENTrade and Rise Lodge Developments

BENTrade Ltd retails sundry goods and organises major fundraising events on behalf of BEN. BENTrade donates all of its profits to BEN and it gift-aided £324,313 this year (2011: £367,219).

Rise Lodge Developments Ltd (RLD) was created in 2010/11 to provide design and build services to the members of the BEN Group. RLD has reviewed and revised the Lynwood Development project and it assisted BEN in receiving planning permission. RLD is leading on all aspects of the project. RLD donates all of its profits to BEN and it gift-aided £108,256 this year (2011: nil).

Investment Performance

The Board has adopted the primary objective of a high and steady level of income by investing in UK equities, targeting a yield of 30% in excess of the FTSE All Share Index. The secondary target is to provide capital growth in order that the investment outperforms the FTSE All Share Index on a total return basis after costs over a rolling five-year period.

Investment income totalled £ 308,959 for the year (2011: £316,877).

Reserves

The Board reviews the level of reserves needed annually. BEN needs free reserves to

- fund any unexpected shortfall in income and/or increased expenditure, and
- provide funds for major repairs/refurbishment of BEN's properties.

The Board has concluded that to allow the Fund to be managed efficiently and to provide a buffer for uninterrupted services, an overall objective is to create a reserve equivalent to four months of resources expended £3.7m (2011: £4m). BEN's general reserves were £4.6m (2011: £4.3m).

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PROGRESS AGAINST SPECIFIC OBJECTIVES 2011/12

Increasing Awareness

Outside the industry, we have worked with Citizens Advice Bureau and other agencies to help spread awareness. We launched an initiative to provide regular reminders of our services to those in the industry through monthly emails that are then forwarded by the recipient to all staff. 84 companies have signed up to the scheme and this will be extended in 2012/13.

Induction packs were completed and have since been issued to 9 training establishments and to a further 16 organisations for use in their induction programmes. These have been well-received.

The number of new welfare cases in 2011/12 increased to 762. This reflects increasing need and our increased focus on awareness raising. It remains far too low for the target market and our efforts to increase this will continue.

Extend BEN's Services

Our welfare web portal, BENhelp, was piloted in 2011/12 with good feedback from Lookers. The wider commercial roll-out of this will start over the next twelve months.

We have maintained our capacity in terms of care beds and the excellent ratings for quality of care in each centre. The Lynwood Development project took giant steps in 2011/12. The scheme was reviewed and revised and planning permission was finally granted on 4 April 2012. This project will result in a world-class new facility for the care of our residents and provide a template for similar developments in the future. Work is scheduled to commence towards the end of the summer on Phase One of the Lynwood Development. This project is phased and will take some four years to complete but will see an increase in BEN's care offering to the industry. In addition, the extra care retirement accommodation planned will help transform BEN's finances and allow us to further extend our service offering.

We have looked at the future viability of both Alexandra House and Birch Hill and will be incorporating our thoughts into a full review of the BEN strategy in 2012/13.

Engaging our people

The volunteer strategy was completed in the year and will be rolled out in 2012/13.

Staff turnover has been managed to a level of 13% with only one location exceeding the 15% target during the year.

We participated for the first time in the Best Companies survey and were delighted with the 2-star rating we achieved. We received some excellent feedback from staff which was extremely pleasing in view of the limited resources we have to reward our people and the difficult programmes we have pursued over the past 2-3 years.

Increase operational efficiency

The Caresys project has progressed during the year. User manuals are now being updated for the latest release and staff training is set to take place over the next three months with implementation of key modules thereafter.

Much time has been taken up with the thankQ project, with the marketing and fundraising databases going live in April 2012. The next phase is to migrate the Welfare database onto the same system but with clearly defined access rights to protect the confidentiality of client information.

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PLANS FOR THE FUTURE

2012/13 is going to be another tough year for businesses and individuals in our industry, and BEN will not be immune from this. However, we still need to drive BEN forward and initiatives we plan for the forthcoming year include

Increasing Awareness

- continue the roll-out of the monthly awareness campaign,
- launch sector specific campaigns to engage with companies and their staff,
- re-focus the website giving greater clarity to who we are and what we do

Extend BEN's Services

- sign up new companies to BENhelp, our welfare web portal,
- raise the funds and start the building work for Lynwood Care Village,
- review overall Care Centre strategy.

Engaging our people

- work with staff to improve our ratings as a good employer;
- develop the staff benefit package in collaboration with the industry,
- implement our strategy for BEN volunteers

Increase operational efficiency

- seek to improve the retention of our regular donors;
- complete the implementation of the thankQ database across the whole of BEN;
- roll-out the CareSys system in all BEN Centres.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**REPORT AND FINANCIAL STATEMENTS
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TRUSTEES' RESPONSIBILITIES IN RELATION TO THE FINANCIAL STATEMENTS

The Trustees are responsible for preparing the report and financial statements in accordance with the Companies Act 2006 and for being satisfied that the financial statements give a true and fair view. The Trustees are also responsible for preparing the financial statements in accordance with United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the charity and of its surplus or deficit for the year. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the charity will continue in operation

The Trustees are responsible for keeping adequate accounting records that show and explain the charity's transactions, disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006.

They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

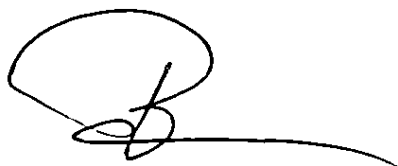
Financial statements are published on the charity's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from legislation in other jurisdictions. The maintenance and integrity of the group's website is the responsibility of the Trustees. The Trustees' responsibility also extends to the on-going integrity of the financial statements contained therein.

All of the current trustees have taken all the steps that they ought to have taken to make themselves aware of any information needed by the group's auditors for the purpose of their audit and to establish that the auditors are aware of that information. The trustees are not aware of any relevant information of which the auditors are unaware.

AUDITORS

BDO LLP have expressed their willingness to continue in office and a resolution to reappoint them will be proposed at the next annual general meeting.

By order of the Trustees



**B Felmer
Secretary**

24 October 2012

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**REPORT OF THE INDEPENDENT AUDITORS
FOR THE YEAR ENDED 31 MARCH 2012**

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS AND TRUSTEES OF BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND

We have audited the financial statements of Ben-Motor and Allied Trades Benevolent Fund for the year ended 31 March 2012 which comprise the Consolidated Statement of Financial Activities, the Consolidated and Company Balance Sheets, the Consolidated Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the charity's trustees and members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005. Our audit work has been undertaken so that we might state to the charity's trustees and members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees and members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of trustees and auditor

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with regulations made under those Acts.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2012 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended)

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**REPORT OF THE INDEPENDENT AUDITORS
FOR THE YEAR ENDED 31 MARCH 2012**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion

- the parent charitable company has not kept proper and adequate accounting records or returns adequate for our audit have not been received from branches not visited by us, or
- the parent charitable company's financial statements are not in agreement with the accounting records or returns, or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



**Malcolm Thixton, Senior Statutory Auditor
for and on behalf of BDO LLP, Statutory Auditor
Southampton
United Kingdom**

Date: 24 October 2012

BDO LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 MARCH 2012
(INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT)**

	Note	Unrestricted funds 2012 £	Restricted funds 2012 £	Permanent endowment funds 2012 £	Total 2012 £	Total 2011 £
Incoming resources						
<i>Incoming resources from charitable activities</i>						
Fees and rents	3	7,075,181	-	-	7,075,181	6,788,050
<i>Activities for generating funds</i>						
Voluntary income	3	4,192,108	51,784	-	4,243,892	4,211,773
Commercial activities	4	769,743	-	-	769,743	881,951
Investment income		308,959	-	-	308,959	316,877
Profit on sale of assets		500	-	-	500	258,230
Interest received		16,276	-	-	16,276	2,890
Other incoming resources		-	-	-	-	-
Commercial rents		19,676	-	-	19,676	22,227
Transfer from the Stanley Blake Reece Fund	7	-	-	-	-	2,209,002
Total incoming resources		12,382,443	51,784	-	12,434,227	14,691,000
Resources expended						
<i>Cost of generating funds</i>						
Commercial activities	4,5	445,280	-	-	445,280	514,732
Fundraising and publicity	5	1,153,237	-	-	1,153,237	1,097,680
		1,598,517	-	-	1,598,517	1,612,412
<i>Charitable expenditure</i>						
Care of residents and housing	5	8,207,562	68,328	-	8,275,890	8,923,633
Welfare services	5,6	1,296,955	43,614	-	1,340,569	1,382,196
Governance costs	5	18,229	-	-	18,229	24,300
		9,522,746	111,942	-	9,634,688	10,330,129
Total resources expended	5	11,121,263	111,942	-	11,233,205	11,942,541
Net (outgoing)/incoming resources		1,261,180	(60,158)	-	1,201,022	2,748,459
Net investment gain/(loss)	7,8	-	-	50,324	50,324	471,067
Actuarial gain/(loss) on defined benefit pension scheme	27	(926,000)	-	-	(926,000)	849,000
Net movement in funds	20	335,180	(60,158)	50,324	325,346	4,068,526

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 MARCH 2012
(INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT) (CONTINUED)**

	Note	Unrestricted funds 2012 £	Restricted funds 2012 £	Permanent endowment funds 2012 £	Total 2012 £	Total 2011 £
Reconciliation of funds						
Net movement in funds brought forward		335,180	(60,158)	50,324	325,346	4,068,526
Funds brought forward at 1 April		4,778,911	4,761,557	7,802,827	17,343,295	13,274,769
Funds carried forward at 31 March	20	5,114,091	4,701,399	7,853,151	17,668,641	17,343,295

All operations are continuing operations

There are no recognised gains and losses other than those shown above

The notes on pages 20 to 45 form part of these financial statements

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)
COMPANY NUMBER: 02163894

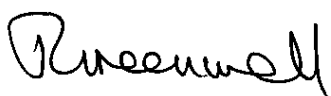
BALANCE SHEET
AT 31 MARCH 2012

		2012		2011	
	Note	Consolidated £	Company £	Consolidated £	Company £
Fixed assets					
Tangible assets	9	9,317,415	9,425,521	7,769,038	7,769,038
Investments	10	7,932,268	7,934,670	7,923,464	7,925,866
		<u>17,249,683</u>	<u>17,360,191</u>	<u>15,692,502</u>	<u>15,694,904</u>
Current assets					
Property held for resale		626,470	626,470	652,806	652,806
Stock		65	65	15,937	15,937
Debtors	12	1,113,663	1,545,725	902,350	1,365,095
Cash at bank and in hand	13	968,442	884,496	1,663,361	1,577,731
		<u>2,708,640</u>	<u>3,056,756</u>	<u>3,234,454</u>	<u>3,611,569</u>
Creditors: amounts falling due within one year	14	(992,388)	(1,342,906)	(866,679)	(1,246,196)
Net current assets		<u>1,716,252</u>	<u>1,713,850</u>	<u>2,367,775</u>	<u>2,365,373</u>
Total assets less net current assets		<u>18,965,935</u>	<u>19,074,041</u>	<u>18,060,277</u>	<u>18,060,277</u>
Creditors: amounts falling due after more than one year	15	(194,294)	(194,294)	(164,982)	(164,982)
Total assets excluding pension scheme liability		<u>18,771,641</u>	<u>18,879,747</u>	<u>17,895,295</u>	<u>17,895,295</u>
Pension Scheme liability		(1,103,000)	(1,103,000)	(552,000)	(552,000)
Total net assets including pension liability		<u>17,668,641</u>	<u>17,776,747</u>	<u>17,343,295</u>	<u>17,343,295</u>
Funds	20	<u>17,668,641</u>	<u>17,776,747</u>	<u>17,343,295</u>	<u>17,343,295</u>

The financial statements were approved by the Board on 24 October 2012 and signed on its behalf by

Chairman

Joe Greenwell



Trustee

Graeme Potts



The notes on pages 20 to 45 form part of these financial statements

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**CONSOLIDATED CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 MARCH 2012**

	Note	2012	2011
		£	£
Net cash inflow from operating activities	22	647,956	138,346
Returns on investments			
Investment income received		308,959	316,877
Interest paid	23	(2,979)	(3,488)
		305,980	313,389
Capital expenditure and financial investment			
Purchase of tangible assets		(1,737,104)	(124,312)
Proceeds on sale of tangible assets		500	340,000
Purchase of investments		(1,097,016)	(882,261)
Proceeds on sale of investments		1,916,619	863,404
Mortgage advances/(repayments)		922	6,792
		(916,079)	203,623
Net cash (outflow)/inflow from acquisitions and disposals			
Management of liquid resources			
Cash (spent)/ retained from investment portfolio	25	(779,003)	18,808
		(779,003)	18,808
Net cash (outflow)/inflow from management of liquid assets			
		(741,146)	674,166
Net cash (outflow)/inflow before financing			
Financing			
(Repayments) of Housing Corporation loan		(63)	(54)
Increase/ (decrease) in other long-term loan		46,290	(28,994)
		46,227	(29,048)
Total Financing			
		(694,919)	645,118
(Decrease)/increase in cash	25		
Cash at 1 April		1,663,361	1,018,243
Cash at 31 March	25	968,442	1,663,361

The notes on pages 20 to 45 form part of these financial statements

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012

1 Status of company

BEN-Motor and Allied Trades Benevolent Fund is registered under the Companies Act 2006 and is a registered social housing provider and a charity registered in England, Wales and Scotland

2 Accounting policies

The financial statements have been prepared under the historical cost convention, as modified to include the revaluation of fixed asset investments. The financial statements have been prepared in accordance with the Statement of Recommended Practice (SORP), Accounting and reporting by Charities (SORP 2005) published in March 2005 and applicable accounting standards.

The accounts depart from the SORP Accounting by Registered Social Housing Providers (Update 2010). Under FRS18, the trustees considered the 2005 "Accounting and Reporting by Charities" SORP more appropriate to the charity's circumstances and the accounts are prepared on this basis. The following principal accounting policies have been applied:

Income recognition

All incoming resources are included in the SORP when BEN is legally entitled to the income and the amount can be quantified with reasonable accuracy.

- Legacies: entitlement is the earlier of estate account being finalised or cash received.
- Donated Services and Facilities: are recognised as Gifts In Kind and are included at the value to BEN where this can be quantified. No amount is included in the financial statements for services donated by volunteers.

Expenditure

Expenditure is analysed under the principal categories of charitable expenditure and cost of generating funds rather than the type of expense, in order to provide more useful information to users of the financial statements.

Charitable expenditure comprises direct expenditure including direct staff costs attributable to care of residents, housing and welfare services. Fundraising, commercial activities and publicity costs are included in cost of generating funds.

Where costs cannot be directly attributed they have been allocated to activities on a basis consistent with the use of the resources. Support costs for management, personnel, finance, IT and facilities are apportioned to categories of expenditure based on either direct costs, headcount or its users, see note 5.

Governance costs are the costs of the infrastructure which allows BEN to operate and to generate the information required for public accountability. They include the cost of board meetings, AGM and the internal and external audit functions.

Capital Expenditure and Major Repairs & Renewals

Capital Expenditure is defined as a financial resource meeting all four of the following criteria:

- it is tangible in nature,
- it has a useful life of more than one year,
- it has a value greater than the capitalisation threshold set at £500,
- it is not a repair part, supply or maintenance item.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)

2 Accounting policies (continued)

Fund accounting

General funds are available for use at the discretion of the Trustees in furtherance of the general objectives of BEN. Permanent endowment funds are funds which the donor has stated are to be held as capital. Restricted funds are funds subject to specific restriction imposed by donors, by the purpose of the appeal in which they were raised or by the general objectives of BEN. Designated funds are funds set aside for specific purposes and are created and managed at the discretion of the Trustees. The Centenary Appeal, which came to an end in 2006/07, represents the appeal funds that have been invested in fixed assets.

Fixed assets

Freehold land and buildings and all other classes of tangible fixed assets are recorded at historical cost.

Depreciation

Freehold land

No depreciation is provided on freehold land.

Buildings

Buildings are depreciated on a 1% straight line basis. The fitting out elements of the properties are depreciated on a 4% straight line basis.

Property under construction

No depreciation is charged until asset is ready for use.

Social Housing Grants (SHG)

SHG is receivable from the Homes and Communities Agency and/or local authorities towards the acquisition or development of properties and is used to reduce the capital costs of new social housing. SHG is repayable indefinitely unless formally abated or waived. Following the sale of property originally funded by SHG or certain other specific events, the grant is repayable, but will be restricted to the net proceeds of sale where appropriate. On the sale of such a property, the SHG can be reinvested in newly developed or acquired properties. Prior to the reinvestment, the amount of SHG is treated as part of the Recycled Capital Grant Fund included within creditors.

Short leasehold property

Leasehold property is depreciated over the term of the lease.

Other tangible assets

White Goods	25% straight line basis
Other Furniture, fixtures and fittings	10%-20% straight line basis
Computer equipment	25% straight line basis
Vehicles	25% reducing balance basis

The policy is to account for capital grants as receivable when BEN becomes entitled to the income.

Capitalisation Policy

The Trustees decide each year on the level of funds that may be required for future liabilities and authorise the appropriate transfers between funds.

Stock

Stock consists of goods for resale valued at the lower of cost and net realisable value.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

2 Accounting policies (continued)

Property held for resale

Property held for resale consists of assets held at the lower of cost and net realisable value

Impairment of assets

The need for any asset impairment write down is assessed by comparison of the carrying value of the asset against the higher of realisable value and value in use

Taxation

Under section 505 of the Income and Corporation Taxes Act 1988 BEN, as a registered charity, is able to reclaim taxation suffered on income received under deduction of tax. The taxation recoverable is included with the income to which it relates

Valued added tax

Valued added tax on most of BEN's expenditure is irrecoverable, and is included with the expenditure to which it relates. On certain items tax is partially recoverable

Investments

Investments are stated at market value. It is BEN's policy to keep valuations up to date such that when investments are sold there is no gain or loss arising. As a result the statement of financial activities only includes those unrealised gains and losses arising from the revaluation of the investment portfolio throughout the year. Disclosure is made in note 7 of the difference between the historical cost and the sale proceeds of the investments sold during the year

Leasing contracts

Instalments on operating lease contracts are charged to the income and expenditure account when they become payable. Assets purchased under finance leases are capitalised and the corresponding lease commitments are shown as obligations to the lessor in the balance sheet. The interest element of the lease payment is charged to the income and expenditure account evenly over the period of the lease

Pension schemes

The Charity has fully adopted accounting standard FRS17 "Retirement Benefits"

The difference between the fair value of the assets held in the Charity's defined benefit pension scheme and the scheme's liabilities measured on an actuarial basis using the projected method are recognised in the Charity's balance sheet as a pension scheme asset or liability as appropriate. The annual surplus or deficit on the funding of the scheme is recognised as a "pension reserve surplus/(deficit)" within unrestricted funds – see note 27 to these financial statements. Changes in the defined benefit pension scheme asset or liability are charged to the Statement of Financial Activities in accordance with FRS 17

Shared ownership

Surpluses and deficits arising from the granting of leasehold interests from BEN's freehold properties under shared ownership schemes are taken to the Town Thorns capital fund (note 20)

Consolidated financial statements

BEN's trading subsidiaries, BENTrade Limited and Rise Lodge Developments Limited, have been consolidated into these financial statements on a line by line basis. The entity has taken exemption from presenting its unconsolidated profit and loss account under section 408 of Companies Act 2006

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

3 Income

Fees and Rents

	Fees	Rents (note 30)	Total 2012	Total 2011
	£	£	£	£
Alexandra House	1,367,498	27,615	1,395,113	1,383,427
Birch Hill	561,887	16,463	578,350	491,883
Lynwood	2,499,993	129,598	2,629,591	2,524,841
Town Thorns	2,186,490	124,045	2,310,535	2,235,105
Arthur Wilson House - Day Centre	153,864	-	153,864	152,794
Other Fees	7,728	-	7,728	-
	6,777,460	297,721	7,075,181	6,788,050

Donations and similar income

	Unrestricted	Restricted	Total 2012	Total 2011
	£	£	£	£
Donations and fundraising events	3,500,043	-	3,500,043	3,569,906
Appeals	10,000	8,170	18,170	6,475
Welfare grants	-	43,614	43,614	42,482
Gifts in kind	162,275	-	162,275	184,896
Legacies	519,790	-	519,790	408,014
	4,192,108	51,784	4,243,892	4,211,773

Welfare Grants represent funds received from organisations for payment to, or on behalf of, individuals as Welfare Grants. A corresponding amount is included within expenditure under restricted Welfare Grants.

Gifts in kind represent the value of free accommodation and loan vehicles provided for the use of BEN, a corresponding amount is included within expenditure.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)

4 Commercial activities

BEN's commercial activities are carried out by its wholly owned subsidiaries, BENTrade Limited and Rise Lodge Developments Limited, companies registered in England and Wales. All profits made from their commercial activities are paid by deed of covenant to BEN-Motor and Allied Trades Benevolent Fund.

	BENTrade Ltd £	Rise Lodge Developments Ltd £	Subsidiaries Total 2012 £	Consolidation Adjustment 2012 £	Consolidated SOFA 2012 £
Profit and Loss for the period ended 31 March					
Turnover	769,743	1,189,167	1,958,910	(1,189,167)	769,743
Cost of sales and administrative expenses	(445,430)	(1,080,911)	(1,526,341)	1,081,061	(445,280)
	<u>324,313</u>	<u>108,256</u>	<u>432,569</u>	<u>(108,106)</u>	<u>324,463</u>
Amount covenanted to charity	(324,313)	(108,256)	(432,569)	108,106	(324,463)
Retained in subsidiary	-	-	-	-	-
Balance Sheet as at 31 March					
	BENTrade Ltd £	Rise Lodge Developments Ltd £	Total 2012 £	Total 2011 £	
Current Assets	447,387	201,153	648,540	475,286	
Current Liabilities	(444,985)	(201,153)	(646,138)	(472,884)	
	<u>2,402</u>	<u>-</u>	<u>2,402</u>	<u>2,402</u>	

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

5 Expenditure													
Resourced Expended	Staff (Note 26)	Depreciation	Other	Support Costs	Total 2012	Consolidation Adjustment 2012	Total 2012	Total 2011					
	£	£	£	£	£	£	£	£					
Cost of Generating Funds													
Commercial Activities	-	-	445,280	-	445,280	-	445,280	514,732					
Fundraising and publicity	789,465	3,162	352,054	120,908	1,265,589	(112,352)	1,153,237	1,097,680					
Charitable Expenditure													
Care of Residents	5,961,037	201,600	1,617,874	614,779	8,395,290	(119,400)	8,275,890	8,923,633					
and Housing	421,941	2,803	795,000	120,825	1,340,569	-	1,340,569	1,382,196					
Welfare Services	-	-	18,229	-	18,229	-	18,229	24,300					
Governance	614,000	25,029	217,483	(856,512)	-	-	-	-					
Support Costs													
Total	7,786,443	232,594	3,445,920	-	11,464,957	(231,752)	11,233,205	11,942,541					

Included within Governance costs is an amount of £13,875 of audit fees. In addition £3,000 was paid to auditors for non-audit work

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

5 Expenditure (continued)

Breakdown of Support Costs Apportioned

	Fundraising and Publicity	Care of Residents and Housing	Welfare Services	Total Expenditure	Basis of Allocation
	£	£	£	£	
Management	37,758	261,589	40,251	339,598	Expenditure
Personnel	11,369	142,108	9,302	162,779	Employees-FTE
Finance	19,275	133,543	20,548	173,366	Expenditure
IT	47,931	45,846	45,847	139,624	IT Users
Facilities	4,575	31,693	4,877	41,145	Employees-FTE
Total	120,908	614,779	120,825	856,512	

6 Welfare Services

	2012 £	2011 £
Staff Costs	421,941	417,594
Other Direct Costs	164,393	208,478
Support Costs	120,825	211,963

One-off grants made to or on behalf of individuals

Value	2012 Number	2012 £	2011 Number	2011 £
From £ To £				
1 250	1,028	156,366	1,150	153,394
251 500	816	323,864	734	278,749
501 750	63	30,097	23	14,624
751 1,000	31	31,717	16	15,406
1,001 1,250	-	-	3	3,453
1,251 1,500	6	9,420	2	2,788
1,501 1,750	3	4,967	1	1,700
1,751 2,000	1	2,000	4	15,970
Total Discretionary	1,948	558,431	1,933	486,084
Total Regular Grants	126	74,979	101	58,077
Total Welfare Services	2074	1,340,569	2034	1,382,196

One-off grants include amounts received and paid on behalf of other organisations to individuals. The total of such receipts is £43,614 (2011 £42,482) and is included in restricted donations. See Note 3.

In addition to Grants made, the team provides advice, support, and friendship to those suffering hardship and distress.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

7 Listed Investments

	Endowment Funds			General Fund	Total
	Nursing Home and General Fund £	Common Investment Fund £	Stanley Blake Reece Fund £	£	£
Market value at 1 April 2011	3,359,648	1,781,057	2,532,993	21,148	7,694,846
Additions	232,238	189,473	678,173	-	1,099,884
Disposals	(878,515)	(282,580)	(755,524)	-	(1,916,619)
Net investment gain/(loss)	99,809	39,881	(84,324)	(7,910)	47,456
Market value at 31 March 2012	2,813,180	1,727,831	2,371,318	13,238	6,925,567
Market value					
Listed in the UK	2,813,180	1,727,831	2,371,318	13,238	6,925,567
Historical cost					
At 31 March 2012	2,380,990	1,371,026	2,156,038	89	5,908,143
At 31 March 2011	3,058,093	1,475,642	2,270,745	89	6,804,569
Unrealised gains					
At 31 March 2012	432,190	356,805	215,280	13,149	1,017,424
Realised investment gains based on historical cost	30,826	11,509	37,356	-	79,691
Fixed asset investments					

The following investments represented more than 5% of the value of the portfolio as at 31 March 2012

	Number of units	Market value £	% of portfolio
CAZENOVE INV FD MT EQTY INC TST FOR CHARITIES	3,553,281	2,560,672	37.0%
CAZENOVE INV FD MT INCOME TRUST FOR CHARITIES	1,107,911	688,345	9.9%
CAZENOVE INV FD MT UK CORP BD A DIS RETAIL NAV	700,000	391,440	5.7%

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

8 Endowment funds

	Nursing Home and General Fund £	Common Investment Fund £	Stanley Blake Reece Fund £	Total £
Balance at 1 April 2011	3,390,937	1,870,166	2,541,832	7,802,935
Gain/(Loss) on revaluation on investments	99,810	39,881	(84,325)	55,366
Balance at 31 March 2012	3,490,747	1,910,047	2,457,507	7,858,301
Represented by				
Listed Investments	2,813,180	1,727,831	2,371,318	6,912,329
Bank balances	677,567	182,216	86,189	945,972
Balance at 31 March 2012	3,490,747	1,910,047	2,457,507	7,858,301

The Common Investment Fund consists of the following funds which have been consolidated into a single fund

Name of fund	%	Group Fund £	Income £
Lord Austin Memorial Fund	60.16%	1,149,084	46,650
Viscount Wakefield Educational Fund	0.91%	17,381	706
Viscount Nuffield Fund	1.65%	31,516	1,279
Willoughby Trust Fund	1.07%	20,438	830
Lynwood Endowment Fund	36.05%	688,572	27,955
St James Percy Memorial Fund	0.16%	3,056	124
	100.00%	1,910,047	77,544

The Endowment Fund Trust Deeds provide that capital monies must be accumulated and are not available for expenditure on general welfare, the running of homes or administration. However, the income from the endowment funds can be used for those purposes.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

9 Tangible fixed assets (company and consolidated)									
	Freehold property £	Property under construct. £	Leasehold property £	Furniture fixtures and fittings £	Computer equipment £	Motor vehicles £	Company Total £	Consol.adj. Property under construct. £	Consolidated Total £
Cost									
At 1 April 2011	12,137,323	-	366,056	806,242	217,670	266,486	13,793,777	-	13,793,777
Less grants	(870,671)	-	-	(6,806)	-	-	(877,477)	-	(877,477)
	<u>11,266,652</u>	<u>-</u>	<u>366,056</u>	<u>799,436</u>	<u>217,670</u>	<u>266,486</u>	<u>12,916,300</u>	<u>-</u>	<u>12,916,300</u>
Additions									
Disposals	196,687	1,189,167	-	222,854	255,309	25,060	1,889,077	(108,106)	1,780,971
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
At 31 March 2012	11,463,339	1,189,167	366,056	1,022,290	472,979	291,546	14,805,377	(108,106)	14,697,271
Depreciation									
At 1 April 2011	4,081,235	-	162,094	502,666	154,680	246,587	5,147,262	-	5,147,262
Charge for the year	114,624	-	13,320	76,139	22,305	6,206	232,594	-	232,594
On disposals	-	-	-	-	-	-	-	-	-
	<u>4,195,859</u>	<u>-</u>	<u>175,414</u>	<u>578,805</u>	<u>176,985</u>	<u>252,793</u>	<u>5,379,856</u>	<u>-</u>	<u>5,379,856</u>
At 31 March 2012	4,195,859	-	175,414	578,805	176,985	252,793	5,379,856	-	5,379,856
Net Book Value									
At 31 March 2012	7,267,480	1,189,167	190,642	443,485	295,994	38,753	9,425,521	(108,106)	9,317,415
	<u>7,267,480</u>	<u>1,189,167</u>	<u>190,642</u>	<u>443,485</u>	<u>295,994</u>	<u>38,753</u>	<u>9,425,521</u>	<u>(108,106)</u>	<u>9,317,415</u>
At 31 March 2011	7,185,417	-	203,962	296,770	62,990	19,899	7,769,038	-	7,769,038
	<u>7,185,417</u>	<u>-</u>	<u>203,962</u>	<u>296,770</u>	<u>62,990</u>	<u>19,899</u>	<u>7,769,038</u>	<u>-</u>	<u>7,769,038</u>

Land values included within property amount to £750,000 (2011. £750,000)
The fixed assets above include items owned by BENTrade that have a net book value of £nil

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)

9 Tangible fixed assets (continued)

During the year the Trustees reviewed the value in use of the Freehold Property and compared this to the carrying value and concluded that no impairment was required in view of the increased value of the Lynwood site with planning consent

The depreciation for the year of freehold property was £114,624 (2011 £584,660) of which £57,780 (2011 £540,680) has been charged against restricted funds. The depreciation of leasehold property amounted to £13,320 (2011 £13,320) of which £10,548 (2011 £10,548) has been charged against restricted funds. The NBV of fixed assets held under finance lease was £77,617 (2011 £nil) and the depreciation charge for the year was £nil (2011 £nil)

Grants repaid to the Homes and Communities Agency amounted to £nil (2011 £nil)

10 Investments

	2012 £	2012 £	2011 £	2011 £
Endowment Funds				
Listed investments (note 7,8)		6,912,329		7,673,698
Cash		945,972		129,237
		7,858,301		7,802,935
General Fund				
Listed investments (note 7)	13,238		21,148	
Cash	-		37,732	
Mortgages and loans (note 11)	60,729		61,649	
		73,967		120,529
Total per consolidated financial statements		7,932,268		7,923,464
BENTrade Limited (note 4)		2,402		2,402
Total per company financial statements		7,934,670		7,925,866

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

11 Mortgages and loans

	2012 £	2011 £
The sum represents advances to beneficiaries		
Secured on freehold and long leasehold properties	37,857	37,857
Unsecured	22,872	23,792
	60,729	61,649

12 Debtors

	2012 Consolidated £	2012 Company £	2011 Consolidated £	2011 Company £
Gross fees and rent arrears	287,843	287,843	226,082	226,082
Less provision for bad and doubtful debts	(43,975)	(43,975)	(57,195)	(57,195)
Fees and rents receivable	243,868	243,868	168,887	168,887
Prepayments and accrued income	225,313	225,313	543,360	543,360
Other debtors	644,482	437,443	190,103	186,174
Due from subsidiaries	-	639,101	-	466,674
	1,113,663	1,545,725	902,350	1,365,095

13 Cash at bank and in hand

	2012 Consolidated £	2012 Company £	2011 Consolidated £	2011 Company £
Payroll giving account	9,099	9,099	34,827	34,827
Cash in hand	959,343	875,397	1,628,534	1,542,904
	968,442	884,496	1,663,361	1,577,731

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

14 Creditors: amounts falling due within one year

	2012 Consolidated £	2012 Company £	2011 Consolidated £	2011 Company £
Bank loans (note 16)	29,159	29,159	27,777	27,777
Finance leases (note 16)	15,523	15,523	-	-
Housing Corporation loan (note 18)	72	72	62	62
Creditors and accruals	770,827	763,789	683,427	677,217
Other taxes and social security costs	176,807	176,807	155,413	155,413
Due to subsidiary	-	357,556	-	385,727
	992,388	1,342,906	866,679	1,246,196

15 Creditors: amounts falling due after more than one year

	2012 Consolidated £	2012 Company £	2011 Consolidated £	2011 Company £
Housing Corporation (note 18)	30,628	30,628	30,701	30,701
Finance leases (note 16)	60,800	60,800	-	-
Bank loans (note 16)	102,866	102,866	134,281	134,281
	194,294	194,294	164,982	164,982

16 Bank loans and finance leases

	2012 £	2011 £
Finance leases		
Due within one year	15,523	-
Due within two to five years	60,800	-
	76,323	-
Bank loans		
Due within one year	29,159	27,777
Due within two to five years	102,866	134,281
	132,025	162,058

The bank loan, provided by Barclays Bank Plc, is at an interest rate of 2% on a reducing balance, and it is mortgaged on Alexandra House, Southport. The loan is repayable by equal monthly instalments until May 2015.

17 Bank overdraft

Barclays Bank PLC has provided facilities up to £nil (2011 £400,000) with temporary excesses for general operating purposes. The overdraft, whilst repayable on demand, is subject to periodic reviews.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

18 Housing Corporation Loans

The mortgage advance from the Housing Corporation, which is secured by a charge on a social housing part of BEN's Lynwood property, is repayable by instalments under the annuity method over a period of 60 years (first payment March 1983) at a rate of interest of 14% as follows

	2012	2011
	£	£
Repayable by instalments		
Due within one year	72	62
Due within two to five years	405	354
Due in more than five years	30,223	30,347
	<hr/> 30,700	<hr/> 30,763

19 Obligations under operating leases

	2012	2011
	£	£
	Other	Other
The net annual obligations under operating leases is as follows		
Agreement expiring		
- in one year or less	-	2,108
- between one and five years	2,798	98,264
	<hr/> 2,798	<hr/> 100,372

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)

20 Summary of fund balances

	RESTRICTED FUNDS				DESIGNATED FUNDS				Total £
	Permanent Endowment (note 8) £	Town Thorns Capital Fund £	Lynwood Capital Fund £	Day Centre Capital Fund £	Centenary Appeal Reserve £	Maintenance Reserve (note 21) £	General Fund £	Pension Reserve (note 27) £	
At 1 April 2011	7,802,827	3,783,348	770,912	207,297	218,979	292,843	4,819,089	(552,000)	17,343,295
Movements in the year	50,324	(40,680)	(8,930)	(10,548)	-	-	886,180	(551,000)	325,346
Movements between funds	-	-	-	-	10,000	3,150	(13,150)	-	-
Balance carried forward At 31 March 2012	7,853,151	3,742,668	761,982	196,749	228,979	295,993	5,692,119	(1,103,000)	17,668,641
Represented by									
Tangible assets	-	3,742,668	1,147,848	196,749	228,979	-	4,001,172	-	9,317,416
Investments	7,858,301	-	-	-	-	-	73,967	-	7,932,268
Current Assets	-	-	116,589	-	-	-	2,592,050	-	2,708,639
Long term liabilities and provisions	-	-	-	-	-	-	(992,388)	-	(992,388)
Inter-fund loans and transfers	(5,150)	-	(502,455)	-	-	-	(194,294)	-	(194,294)
Pension liability	-	-	-	-	-	295,993	211,612	(1,103,000)	(1,103,000)
Balance carried forward At 31 March 2012	7,853,151	3,742,668	761,982	196,749	228,979	295,993	5,692,119	(1,103,000)	17,668,641
Unrealised gains	1,004,275	-	-	-	-	-	13,149	-	1,017,424

Permanent Endowments represent capital that cannot be expended The income from these funds can be used for the objectives of BEN

The transfer of the Stanley Blake Reece Fund places restrictions on the investment income being paid, as grants, to former beneficiaries of Blakes Benevolent Trust Surplus investment income may be used for the general objectives of BEN

Restricted funds are funds subject to specific restrictions imposed by donors or by the general objectives of BEN

Designated funds are funds set aside for specific purposes and are created and managed at the discretion of the Trustees The Centenary Appeal, which came to an end in 2006/07, represents the appeal funds that have been invested in fixed assets

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

21	Cyclical Maintenance Reserve	Lynwood	Alexandra	Birch Hill	Town	2012	2011
		Sheltered	House	Sheltered	Thorns	£	£
		Housing	Hostel	Housing	Sheltered		
		£	£	£	Housing		
					£		
	At 1 April	70,699	20,531	3,370	198,243	292,843	310,267
	Transfer from general fund	3,834	370	659	5,137	10,000	10,000
	Expenditure during the year	(6,850)	-	-	-	(6,850)	(27,424)
	At 31 March	67,683	20,901	4,029	203,380	295,993	292,843

The reserve is to provide funds for the maintenance of social housing stock

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)****22 Reconciliation of net incoming resources to net cash inflow
from operating activities**

	2012	2011
	£	£
Net incoming resources before revaluations	1,201,022	2,748,459
Gain on disposal of fixed assets	(500)	(258,230)
Payments into defined benefit pension scheme	(300,000)	(110,000)
Net financial change on defined benefit pension scheme	(75,000)	(18,000)
Depreciation charge	232,594	682,459
Investment income	(308,959)	(316,877)
Interest payable	2,979	3,488
The Stanley Blake Reece Fund Transfer	-	(2,209,002)
Change in property held for resale, debtors and stock	(135,358)	(563,426)
Increase in creditors	31,178	179,475
Net cash inflow from operating activities	647,956	138,346

23 Interest payable

All interest payable related to loans and overdrafts repayable within 5 years and was £2,979 (2011 £3,488)

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

24 Reconciliation of net cash flow to movement in net cash

	2012 £	2011 £
(Decrease)/ increase in cash in the year	(694,919)	645,118
Cash outflow on repayment of loans	30,034	29,055
Cash inflow from increase in liquid resources	779,003	(18,807)
Change in net cash	114,118	655,366
Net cash at 1 April	1,637,571	982,205
Less non-cash movement	(76,323)	-
Net cash at 31 March	1,675,366	1,637,571

25 Analysis of changes in net cash

	At 1 April 2011 £	Cash Flow £	Non-cash movement £	At 31 March 2012 £
Cash in hand	1,663,361	(694,919)	-	968,442
Debt due within one year	(27,777)	30,034	(47,011)	(44,754)
Debt after one year	(164,982)	-	(29,312)	(194,294)
Investment portfolio cash (note 10)	166,969	779,003	-	945,972
Total	1,637,571	114,118	(76,323)	1,675,366

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)

26 Employee costs

	2012 £	2011 £
Total employ costs during the year were.		
Salaries and wages	7,145,790	6,932,825
Employer's National Insurance contributions	571,760	526,549
Pension costs	68,893	66,834
	7,786,443	7,526,208

The number of employees earning more than £60,000 in the year are as follows.

	Number	Number
£60,000 - £70,000	-	2
£70,000 - £80,000	2	-
£120,001 - £130,000	-	1
£130,001 - £140,000	1	-

The above figures include car benefit which ranges from £6,250 to £12,502. Vehicles are loaned to BEN by companies in the motor industry therefore at no cost to BEN. Such vehicles are regarded as gifts in kind and are included in the Statement of Financial Activities.

The amount paid to the highest paid employee (the Chief Executive) excluding pension contributions, including car benefit was £132,002 (2011 - £124,908). No trustee received remuneration in the year.

The total amount of contributions paid into the BEN Group Personal Pension Scheme in relation to employees earning more than £60,000 in the year was £7,017 (2011 - £6,489). The total number of staff in the scheme on 31 March 2012 was 117.

The average monthly number of employees (FTE) during the year was as follows:

	2012 Number	2011 Number
Residential homes	275	262
Welfare	18	18
Administration and management	15	13
Fundraising	22	19
	330	312

As at 31 March 2012, the number of employees was 334 FTE (2011 - 319 FTE).

One Board member received reimbursement of expenses for travel in the year of £971 (2011 - £1,505). During the year, funds of the charity amounting to £1,152 (2011 - £1,152) were used to purchase Charity Trustee liability insurance.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

27 Defined benefit pension scheme

Following the closure of the scheme to all future benefit accrual from 1 April 2002, the scheme is now funded exclusively by the Company. The pension cost is assessed in accordance with the advice of a professionally qualified actuary and the most recent actuarial valuation, which was under the defined accrued benefit method, was carried out as at 1 October 2010. The valuation of the scheme as at 1 October 2010 showed the market value of the assets to be £6,406,000 and the value of liabilities to be £6,937,000, resulting in a deficiency of £531,000. During the year ended 31 March 2012 BEN made payments totalling £300,000 (2011: £110,000). Overall expected rate of return on plan assets is based upon historical returns of the investment performance, adjusted to reflect expectations of future long term returns by asset class.

Financial Reporting Standard 17 'Retirement Benefits' (FRS 17)

The impact of FRS 17 is significant as an additional liability equal to the deficit in the defined benefit scheme of £1,103,000 (2011: £552,000) is recognised in BEN's balance sheet.

For the purposes of FRS 17, the actuary has projected the results from the 1 October 2010 actuarial valuation to provide the following information about the financial position of the scheme as at 31 March 2012.

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

27 Defined benefit pension scheme (continued)

	2012	2011
Valuation method	Projected Unit	Projected Unit
Discount rate	4.6%	5.5%
Inflation rate (RPI)	3.2%	3.7%
Inflation rate (CPI)	2.2%	3.2%
Pension increase in deferment (CPI)	2.2%	3.2%
Pension increase in payment (RPI, max 5%)	3.1%	3.5%
Expected Return on Assets	6.5%	7.1%
Base Mortality Tables	S1PMA / S1PFA	S1PMA / S1PFA
Mortality Projection Basis	CMI (2010) core projection with 1.5% p.a. long term rate	CMI (2010) core projection with 1.5% p.a. long term rate
Future Life Expectancy at age 65		
- Male / Female currently 65	22.6 / 24.8	22.4 / 24.6
- Male / Female currently 45	24.8 / 27.1	24.7 / 27.0
Expected return on assets at year-end	6.5% per annum	7.1% per annum

The expected return on assets reflects the following breakdown of the assets into the major categories of investments at the year-end, as a percentage of the total scheme assets

	2012	2011
Equities	61%	65%
Gilts	28%	22%
Corporate bonds	4%	7%
Cash	7%	6%

The market value of the scheme's assets and the present value of the liabilities at the year-end were as follows

	Value at 31 March 2012 £'000	Value at 31 March 2011 £'000
Market value of assets	6,384	6,260
Present value of scheme liabilities	(7,487)	(6,812)
Shortfall	(1,103)	(552)

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

27 Defined benefit pension scheme (continued)

An analysis of the amount charged to the profit and loss account during the year is as follows

	2012 £'000	2011 £'000
Current service cost	-	-
Expected return on assets	(442)	(430)
Interest cost	367	412
	<hr/>	<hr/>
Total credit to profit and loss account	(75)	(18)
	<hr/>	<hr/>

An analysis of changes in the present value of defined benefit obligations

	2012 £'000	2011 £'000
Opening defined benefit obligations	6,812	7,639
Current service costs	-	-
Past service cost	-	-
Interest cost	367	412
Actuarial gain	-	(548)
Change in actuarial assumptions	588	(378)
Benefits paid	(280)	(313)
	<hr/>	<hr/>
Closing defined benefit obligations	7,487	6,812
	<hr/>	<hr/>

An analysis of changes in the fair value of assets

	2012 £'000	2011 £'000
Opening value of assets	6,260	6,110
Expected return	442	430
Employer's contribution	300	110
Difference between actual and expected return	(338)	(77)
Benefits paid	(280)	(313)
	<hr/>	<hr/>
Closing value of assets	6,384	6,260
	<hr/>	<hr/>

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

27 Defined benefit pension scheme (continued)

Amounts for the current and four previous years

	2012 £'000	2011 £'000	2010 £'000	2009 £'000	2008 £'000
Market value of assets	6,384	6,260	6,110	5,502	6,178
Value of liabilities	(7,487)	(6,812)	(7,639)	(6,244)	(6,067)
Surplus / (shortfall)	(1,103)	(552)	(1,529)	(742)	111
Recoverable surplus	N/A	N/A	N/A	N/A	
Irrecoverable surplus	N/A	N/A	N/A	N/A	111
Experience gains (losses) on assets	(338)	(77)	928	(1,073)	(267)
Experience gains (losses) on liabilities	-	548	-	(211)	450

Projected shortfall as at 31 March 2013

£'000

Shortfall at 31 March 2012

(1,103)

Service cost

-

Interest cost

(338)

Expected return on assets

354

Contributions to be paid

308

Projected shortfall at 31 March 2013

(779)

Projected amount credited to the profit and loss account for 2012/13

£'000

Current Service cost

-

Past Service cost

-

Expected return on assets

(354)

Interest cost

338

Projected credit to the profit and loss account

(16)

Sensitivity analysis

**Defined Benefit
Obligations as at
31 March 2012
£'000**

Increase/decrease discount rate by 0.1%

(116)/+118

Increase/decrease assumed rate of inflation
by 0.1%

+59/(57)

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)****28 Capital commitments and contingent liabilities**

At 31 March 2012 there were no contracted amounts to which the Company was committed (2011 £nil)

29 Registered social housing provider requirements

Financial statements in the format required by the Accounting by Registered Social Housing Providers (Update 2010) are shown in note 30. The details required by the Homes and Communities Agency in relation to registered social housing providers' costs are shown below

	2012 £	2011 £
Staff costs during the year	106,530	104,438
Social security costs	12,210	11,970
Other pension costs	3,360	3,292
	122,100	119,700

The average number of employees of BEN involved with social housing activities during the year was 22 (2011 22)

	2012 £	2011 £
Auditors' fees - social housing provision	2,400	2,400

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

30 Registered social housing provider's financial statements

SUMMARY OF INCOME AND EXPENDITURE ON LETTING ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2012

	Alexandra House	Birch Hill	Lynwood	Town Thorns	Total 2012	Total 2011
	£	£	£	£	£	£
Gross rents receivable	27,615	60,722	139,301	136,362	364,000	362,674
Less rent losses from voids	-	(44,259)	(9,703)	(12,318)	(66,280)	(66,280)
Net rents receivable	27,615	16,463	129,598	124,044	297,720	296,394
Expenditure on lettings						
Services	7,446	15,595	48,354	48,442	119,837	129,858
Management	2,432	3,345	16,423	21,045	43,245	43,334
Routine maintenance	1,201	1,560	11,048	16,420	30,229	29,337
Other costs	-	-	4,305	-	4,305	4,313
Total Expenditure	11,079	20,500	80,130	85,907	197,616	206,842
Surplus/(deficit)	16,536	(4,037)	49,468	38,137	100,104	89,552
Housing stock	units	units	units	units	units	units
Sheltered housing rented	-	-	44	10	54	61
Hostel	3	-	-	-	3	3
Shared ownership	-	10	-	29	39	33
Total units	3	10	44	39	96	97

BEN-MOTOR AND ALLIED TRADES BENEVOLENT FUND (LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2012 (CONTINUED)**

31 Related party transactions

The Charity's wholly owned subsidiary, BENTrade Limited, was established to operate the trading activities of BEN, principally Christmas card sales and corporate events

In June 2010, two new companies were formed which are wholly owned subsidiaries of BEN. They are Rise Lodge Developments Limited (Company Number 7299615) and Claude Wallis Limited (Company Number 07299529). Both companies will facilitate the Lynwood Development and associated provision of services on the site. As at 31 March 2012 Claude Wallis Limited remains dormant.

BEN acquired the dormant company Automotive UK Limited (Company Number 04397093) in 2006. As at 31 March 2012 the company remains dormant.

BEN owns the Leasehold interest of a property in Leeds owned by Trinity College, Cambridge (donated by Leeds Automotive Training Group in 2002). It is sub-leased to Systems Training.

Under FRS 8 transactions between wholly owned subsidiaries are exempt from full disclosure.