Siniat Limited

Report and Financial Statements

31 December 2014

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Directors

C G Ellwood N Ash J E Maycock R G Buxton J-P Hanin

Secretary

C G Ellwood

Auditors

Ernst & Young LLP The Paragon Counterslip Bristol BS1 6BX

Registered Office

Marsh Lane Easton in Gordano Bristol BS20 0NF

Bankers

Lloyds Bank PLC 25 Gresham Street London EC2V 7HN Registered No. 2163844

Strategic report

The directors present their strategic report for the year ended 31 December 2014.

Principal activity

The principal activity of the company is the manufacture and supply of plasterboard and accessories. The company operates two manufacturing sites in Portbury, near Bristol and Ferrybridge near Leeds. The company supplies primarily builders merchants and specialist distributors in the UK and Ireland.

Review of the business

The UK construction market continued to recover in 2014 led by an increase in new house building. The company's sales increased by 10.2% compared to the previous year reaching £135.3m. Gross profit has increased from 33.3% in 2013 to 35.5% in 2014 mainly achieved through improved operating efficiencies. The operating profit has increased from £15.1 in 2013 to £20.1m in 2014.

The directors believe that construction activity in the UK will continue to grow in 2015 and 2016.

Business strategy

The objective is to grow the business by launching innovative products and systems that bring benefits to installers and end-users of buildings. Alongside this the company focuses on manufacturing excellence.

Principal risks and uncertainties

The company's activities expose it to financial risks including foreign exchange risk and energy price and supply risk. To reduce these risks the company enters into forward foreign currency contracts, and enters into forward purchase supply contracts for gas.

Loss of key customers is also a key risk to the business. The company manages this risk by developing and maintaining strong relationships with these customers. The retention of customers is a non-financial key performance indicator which the company continuously monitors.

Approved by the Board of Directors on 18 September 2015

C G Ellwood Director

Registered No. 2163844

Directors' report

The directors present their report and financial statements for the year ended 31 December 2014.

Results and dividends

The profit for the year after taxation amounted to £16,087,000 (2013 – profit of £11,007,000). The directors paid an interim dividend of £11,000,000 and do not recommend the payment of any final dividend (2013 – £nil).

Going concern

Due to the current economic conditions there are inherent and future uncertainties that may impact the business. As explained in note 1, the directors have a reasonable expectation that the company has adequate resources to continue in existence for the foreseeable future, and for this reason continue to adopt the going concern basis in preparing the financial statements. The directors expect the business to be profitable in the next financial year.

Directors

The directors who served the company during the year were as follows:

C G Ellwood N Ash J E Maycock R G Buxton B.Lekien (resigned 1st September 2014) J-P Hanin (appointed 1st January 2015)

Disabled employees

The company's policy is to give disabled people full and fair consideration for all job vacancies for which they offer themselves as suitable applicants, having regard to their particular aptitudes and abilities. Training and career development opportunities are available to all employees and any employee who develops a disability during employment with the company is given the chance of retraining where practicable.

Employee involvement and communications

Matters affecting employees' interests are discussed through consultative committees and with trade unions where they represent employees.

The company issues an internal newsletter on a bi-annual basis.

Health and safety

The company has a strong commitment to safety in its operations. Courses are also provided in safety training. Special purpose training is also provided to other employees according to the needs of their work.

Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

Registered No. 2163844

Directors' report (continued)

Auditors

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting.

By order of the Board

Secretary

18 September 2015

Statement of directors' responsibilities

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report

to the members of Siniat Limited

We have audited the financial statements of Siniat Limited for the year ended 31 December 2014 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet, the Statement of Cash Flows and the related notes 1 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report and Strategic report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditors' report (Continued)

to the members of Siniat Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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Ken Griffin (Senior Statutory Auditor) for and on behalf of Ernst & Young LLP, Statutory Auditor Bristol, UK

Date 21 September 2015

Profit and loss account

for the year ended 31 December 2014

		2014	2013
	Notes	£000	£000
Turnover	2	135,386	122,873
Cost of sales	_	(87,236)	(81,890)
Gross Profit		48,150	40,983
Distribution costs		(20,665)	(18,694)
Administrative expenses		(7,359)	(7,933)
Other operating charges		(13)	(63)
Other operating income			758
Operating Profit	4	20,113	15,051
Interest receivable and similar income		107	172
Profit on ordinary activities before taxation		20,220	15,223
Tax	5 _	(4,133)	(4,216)
Profit for the financial year	15	16,087	11,007

All amounts relate to continuing activities.

Statement of total recognised gains and losses

for the year ended 31 December 2014

There are no recognised gains or losses other than the profit attributable to the shareholders of the company of £16,087,000 in the year ended 31 December 2014 (2013 – profit of £11,007,000).

Balance sheet

at 31 December 2014

		2014	2013
No	otes	£000	£000
Fixed assets			
Tangible assets	7	67,266	65,295
Investments	8	3,386	3,386
		70,652	68,681
Current assets			
Stocks	9	13,950	11,291
Debtors	10	37,058	40,305
Cash at bank and in hand	_	28,483	17,629
		79,491	69,225
Creditors: amounts falling due within one year	12	(52,126)	(46,063)
Net current Assets	_	27,365	23,162
Total assets less current liabilities		98,017	91,843
Provisions for liabilities	13	(1,629)	(542)
Net Assets	=	96,388	91,301
Capital and reserves			
Called up share capital	14	60,000	60,000
Profit and loss account	15	36,388	31,301
Shareholders' funds	15	96,388	91,301

The financial statements of Siniat Limited, registered number 2163844, were approved by the board of directors and authorised for issue on 18 September 2015.

C G Ellwood

Director

Statement of cash flows

for the year ended 31 December 2014

	Notes	2014	2013
		£000	£000
Net cash inflow from operating activities	16(a)	28,922	11,039
Returns on investments and servicing of finance			
Interest received		107	172
Dividends paid		(11,000)	(10,000)
Net cash outflow from returns on investments and servicing of finance		(10,893)	(9,828)
Taxation		(1,633)	(827)
Capital expenditure			
Payments to acquire tangible fixed assets		(5,542)	(6,038)
		(5,542)	(6,038)
Acquisitions and disposals			
Disposal of investment undertaking		<u> </u>	183
Net cash outflow from capital expenditure	<u></u>	(5,542)	(5,855)
Net cash inflow/(outflow) before management of liquid resources and financing		10,854	(5,471)
Increase/(Decrease) in cash	16(b)	10,854	(5,471)

at 31 December 2014

1. Accounting policies

Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

Going concern

Due to the current economic conditions there are inherent future uncertainties that may impact the business. As a result of this the directors have considered forecasts for the foreseeable future and have a reasonable expectation that the company has adequate resources, including a £28.5m cash balance and a lack of reliance on external borrowing, to continue in existence for the foreseeable future. For this reason the directors continue to adopt the going concern basis in preparing the financial statements.

Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets, other than freehold land and assets under the course of construction until they are bought into use, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Short leasehold buildings - 50 years
Plant and equipment - 20 years
Motor vehicles - 4 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Investments

Shares in other companies are stated at cost less any provision for impairment in value. Management tests investments for impairments if there are indicators that investments may be impaired. The recoverable amounts are determined based on expected performance of the business in future years, taking into account historical profits.

Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes materials, direct labour and an attributable proportion of manufacturing overheads based on normal levels of activity. Net realisable value is based on estimated selling price, less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow moving or defective items where appropriate.

Turnover

Turnover consists of the invoiced value of plasterboard related goods sold and services provided to customers net of all sales discounts and value added tax. Revenue is recognised on delivery of goods to the customer.

at 31 December 2014

1. Accounting policies (continued)

Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the following exceptions:

- Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, or gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.
- Provision is made for deferred taxation that would arise on remittance of the retained earnings of subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable.
- Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Foreign currencies

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction or, if hedged, at the forward contract rate. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date or, if appropriate, at the forward contract rate.

Differences arising on the translation of foreign currencies are included in the profit and loss account.

Pensions

On 31 March 2013 employees ceased to be eligible to contribute to the Lafarge UK Pension Plan (LUPP) and were offered membership of the Etex UK pension scheme (The em Pension Scheme) which is a defined contribution scheme. Contributions to the defined contributions scheme are recognised in the profit and loss account in the period in which they become payable.

Provisions

In accordance with FRS 12 'Provisions, Contingent Liabilities and Contingent Assets', provision is made for expected dilapidation costs on properties and expected restructuring costs.

Operating leases

Rentals are charged to profit and loss in equal annual amounts over the lease term.

at 31 December 2014

2. Turnover

The turnover is wholly attributable to the principal activity of the company and arises predominantly in the United Kingdom. The analysis of turnover by geographical destination is as follows:

	officed renigions. The analysis of turnover by geographical destination is as to	110 W 3.	
	•	2014	2013
	·	£000	£000
	United Kingdom	130,307	117,232
	Other European countries	4,610	5,006
	South Africa	469	635
		135,386	122,873
3.	Information regarding directors and employees		
	Director's remuneration:		
		2014	2013
		£000	£000
	Remuneration	698	790
	Company contributions paid to defined contribution pension schemes	66	50
	Company conditionals paid to defined condition pension schemes		
		No.	No.
	Members of defined benefit pension schemes	. <u>-</u>	-
	Remuneration of highest paid director:		
	•	£000	£000
	Remuneration	203	309
	There is no accrued pension benefit of the highest paid director (2013 – £nil).		
	Employee costs during the year (including directors):		
		2014	2013
		£000	£000
	Wages and salaries	15,843	14,676
	Social security costs	1,771	1,617
	Other pension costs	1,267	1,165
		18,881	17,458
	The average monthly number of employees during the year was made up as for	llows:	
		No.	No.
	Administration	19	23
	Manufacturing and distribution	385	385
		404	408

at 31 December 2014

This is stated after charging:

4. Operating Profit

•		•
	,	
Auditor's remuneration		

 fees payable to the company's auditor for non-statutory services for the audit of the company's annual financial statements 		64	63	
Depreciation	_	tangible assets	3,571	3,162
Exchange gains/(loss)		ungrove useets	(109)	77
Loss on disposal of inve	estmer	nt	(13)	(64)
Operating lease rentals	_	contract hire vehicles	504	433
	-	land and buildings	2,033	2,248
	_	computer equipment	14	8

2014

£000

2013

£000

5. Tax

(a) Tax on profit on ordinary activities

The tax charge is made up as follows:

	2014	2013
	£000	£000
Current tax:		
UK corporation tax on the profit for the year	3,382	2,216
Adjustments in respect of prior years	(28)	494
Total current tax (note 5(b))	3,354	2,710
Deferred tax:		
Origination and reversal of timing differences	1,259	1,313
Impact of change in rate	-	277
Adjustments to the estimated recoverable amounts of deferred tax assets		
arising in previous periods	(481)	(84)
Total deferred tax (note 11)	778	1,506
Tax on profit on ordinary activities	4,132	4,216
•		

at 31 December 2014

5. Tax (continued)

(b) Factors affecting the current tax charge for the year

From 1 April 2014, the standard rate of corporation tax in the United Kingdom decreased from 23% to 21%. As a result, the average rate for the year to 31 December 2014 is 21.50% (2013 – 23.5%). The tax assessed for the year differs from the standard rate of corporation tax in the UK of 23% (2013 – 23.5%). The differences are explained below:

	2014	2013
	£000	£000
Profit on ordinary activities before tax	20,222	15,223
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 21.50% (2013 – 23.5%)	4,348	3,539
Effects of:		
Depreciation in excess of capital allowances	(1,197)	(1,580)
Disallowed expenses and non-taxable income	231	257
Other short term timing differences	-	_
Adjustments to tax charge in respect of previous years	(28)	494
Current tax for the year (note 5(a))	3,354	2,710

(c) Factors that may affect future tax charges

In his Budget of 20 March 2013, the Chancellor of the Exchequer proposed a decrease in the rate of UK corporation tax to 20% by 2015. The current rate of 23% reduced to 21% (effective from 1 April 2014) and a further reduction to 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. This will reduce the company's future current tax charge accordingly.

6. Dividends

Amounts recognised as distributions to equity holders in the period:

	2014 £000	2013 £000
Declared and paid during the year: Interim dividend 16.67p (2013 – £10m) per ordinary share	11,000	10,000

at 31 December 2014

7. Tangible fixed assets

Short leasehold buildings £000	Plant and equipment £000	Total £000
42,833	86,359	129,192
-	5,579	5,579
-	(37)	(37)
42,833	91,901	134,734
-		
14,130	49,767	63,897
831	2,760	3,591
•	(20)	(20)
14,961	52,507	67,468
27,872	39,394	67,266
28,703	36,592	65,295
	leasehold buildings £000 42,833 42,833 14,130 831	leasehold buildings Plant and equipment £000 £000 42,833 86,359 - 5,579 - (37) 42,833 91,901 14,130 49,767 831 2,760 - (20) 14,961 52,507 27,872 39,394

8. Investments

2014 £000

3,386

Cost and net book value: At 1 January 2014 Disposals At 31 December 2014

3,386

The investment of £3,386,000 (2013 - £3,386,000) relates to the investment in Siniat Ireland Limited. Siniat Limited owns 100% of Siniat Ireland Limited which is a dormant company.

There were no impairment indicators noted in the current year (2013 - £nil).

at 31 December 2014

9.	Stocks		
	•	2014	2013
	•	£000	£000
	Raw materials	6,939	5,300
	Engineering stores	1,296	1,231
	Finished goods and goods for resale	5,715	4,760
		13,950	11,291
10.	Debtors		
_		2014	2013
		£000	£000
	Amounts due within one year		
	Trade debtors	16,035	18,379
	Amounts owed by group undertakings	20,158	20,162
	Prepayments and accrued income	865	1,232
	Deferred tax (note 11)		532
		37,058	40,305
11	Deferred tax		
• • •	Analysis of deferred tax balance		£000
	At 1 January 2014		533
	Adjustment to prior year		481
	Reversal of timing differences		(1,259)
	At 31 December 2014	_	(245)
	Deferred tax asset/(liability)	2014	2013
	·	£000	£000
	Decelerated capital allowances	(245)	532
	Other timing differences	(245)	532

at 31 December 2014

	2014	2013
	£000	£000
Trade creditors	18,293	13,864
Amounts owed to group undertakings	4,409	5,490
Accruals and deferred income	8,950	8,830
Corporation tax	1,749	1,146
Other taxes and social security costs	3,166	1,912
Other creditor	15,559	14,821
	52,126	46,063

13. Provisions for liabilities

	Onerous lease provision £000	Deferred Tax liabilities £000	Total £000
At 1 January 2014 Charged to profit and loss account	542 930	245	542 1,175
Utilisation of provision At 31 December 2014	(88) 1,384	245	(88) 1,629

Onerous lease provision relates to vacant properties and dilapidation claims and will be utilised over the remaining period of the leases to which they relate.

14. Issued share capital

Allotted, called up and fully paid	No.	£000	No.	£000
Ordinary shares of £1 each	60,000,000	60,000	60,000,000	60,000

15. Reconciliation of shareholders' funds and movements on reserves

	Issued share capital £000	Profit and loss account £000	Total £000
At 1 January 2013	60,000	30,294	90,294
Profit for the financial year	_	11,007	11,007
Dividend payment		(10,000)	(10,000)
At 1 January 2014	60,000	31,301	91,301
Profit for the financial year	_	16,087	16,087
Dividend payment		(11,000)	(11,000)
At 31 December 2014	60,000	36,388	96,388

at 31 December 2014

16. Notes to the statement of cash flows

(a) Reconciliation of operating profit to net cash inflow from operating activities

	2014	2013
	£000	£000
Operating Profit	20,113	15,051
Depreciation and amortisation	3,571	3,162
Loss on disposal of investment	- .	64
Increase in stocks	(2,659)	(1,992)
(Increase)/decrease in debtors	3,247	(5,305)
Increase in creditors	3,563	1,585
(Increase)/Decrease in provisions	1,087	(1,526)
Net cash inflow from operating activities	28,922	11,039

(b) Analysis of net cash outflow

	At		At
	1 January		31 December
	2014	Cash flow	2014
	£000	£000	£000
Cash at bank and in hand	17,629	10,854	28,483

17. Contingent Liabilities and Other financial commitments

At 31 December 2014 the company had annual commitments under non-cancellable operating leases as set out below:

		2014		2013
	Land and buildings £000	Other £000	Land and buildings £000	Other £000
Operating leases which expire:				
Within one year	319	35	_	60
In two to five years	299	667	1,282	574
Over five years	1,062	-	1,062	
	1,680	702	2,344	634

18. Pensions

Employees were offered membership of the Etex UK pension scheme (The "em Pension Scheme") which is a defined contribution scheme.

The total cost charged to income of £1,266,000 (2013 – £1,114,000) represents contributions payable to this scheme by the company at rates specified in the rules of the plan.

at 31 December 2014

Marley Eternit Limited

Manasco NV

19. Related party transactions

During the year the company sold goods and services in the ordinary course of business to the following related parties.

	£000
Siniat BV	3
Siniat International SAS	260
Siniat S.p.A	22
Siniat S.A – France	95
Siniat Poland	70
During the year the company purchased goods and services in the ordinary course of busin following related parties.	tess from the
Siniat GMBH	147
Almeria Gypsum	4,197
Siniat S.A – France	2,144
Papeteries de Begles	5,117
Siniat BV	44
Siniat Poland	2,844
Siniat International SAS	3,335
Etex Group NV SA	64

Amounts owed by and to group entities are disclosed in notes 10 and 12. These amounts all relate to trading balances.

609

1,492

at 31 December 2014

20. Ultimate parent undertaking and controlling party

Etex SA, incorporated in Belgium, is regarded by the directors as being the company's ultimate parent undertaking and controlling party.

The largest and smallest group of undertakings for which group financial statements are drawn up and of which this company is a member is that headed by:

Address

Etex SA

Avenue de Tervueren 361

Incorporated in Belgium

1150 Brussels

Belgium

Copies of the group financial statements may be obtained from the address shown above.