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# LMG Systems Limited

Report and Financial Statements

Year Ended

31 December 2001

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# Annual report and financial statements for the year ended 31 December 2001

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#### **Directors**

D B George

N D Rowe

R N Philipson-Stow

# Secretary and registered office

Temple Secretarial Limited, 16 Old Bailey, London EC4M 7EG

# Company number

02155746

# **Auditors**

BDO Stoy Hayward, 66 Broomfield Road, Chelmsford, Essex, CM1 1SW.

#### Report of the directors for the year ended 31 December 2001

The directors present their report together with the audited financial statements for the year ended 31 December 2001.

#### Results and dividends

The profit and loss account is set out on page 4 and shows the loss for the year.

The directors do not recommend the payment of a dividend.

#### Principal activities, trading review and future developments

The company is an Information Technology services provider to major UK corporate clients and its principal activities are:

- Design and installation of IT cabling infrastructure, and
- Day-to-day connectivity management of ICT equipment connected to the IT cabling infrastructure.

The turnover of £4,256,205 represents the trading period from 1<sup>st</sup> January until 15<sup>th</sup> June 2001. On the 15<sup>th</sup> June 2001 LMG Systems (formerly Line Management Group Ltd) transferred its trade to its parent company, Line Management Group Ltd (formerly LMG Systems Ltd).

With effect from 15<sup>th</sup> June 2001 LMG Systems Ltd remains as a dormant non-trading subsidiary of the Line Management Group Ltd. liabilities were transferred to Line Management Group Limited.

#### **Directors**

The directors of the company during the year and their interests in the ordinary share capital of the company were:

	share	rdinary s of 10p ach	'B' Ordinary shares of 10p each		Ordinary shares of 10p each	
	2001	2000	2001	2000	2001	2000
D B George	-	247,615	-	-	_	-
N D Rowe	-	-	-	220,550	=	-
R N Philipson-Stow	_	-	_	-	-	_

All the directors are also directors of Line Management Group Limited, this company's parent company and their interests in that company's share capital are disclosed in its financial statements.

#### Purchase of own shares

During the year the company purchased 16,569 10p ordinary shares, owned by former employees, for a consideration of £33,138 to facilitate a group reorganisation.

# Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of its profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;

## Report of the directors for the year ended 31 December 2001 (Continued)

## **Directors' responsibilities** (continued)

- state whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Charitable donations

During the year the company made charitable donations of £100 (2000 - £4,745).

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

N Rome

N D Rowe

Director

Date 18th October 2002

### Report of the independent auditors

#### To the shareholders of LMG Systems Limited

We have audited the financial statements of LMG Systems Limited on pages 4 to 17 which have been prepared under the accounting policies set out on pages 7 and 8.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 2001 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD** 

Chartered Accountants and Registered Auditors

Chelmsford

24 October 2002

LMG SYSTEMS LIMITED

Profit and loss account for the year ended 31 December 2001

	Note	2001 £	2000 £
Turnover	1 & 2	4,256,205	8,576,221
Cost of sales		3,673,599	7,401,162
Gross profit		582,606	1,175,059
Administrative expenses		600,446	1,278,948
Operating loss	5	(17,840)	(103,889)
Investment income Interest payable	6	15 (18,955)	47 (24,312)
Loss on ordinary activities before taxation		(36,780)	(128,154)
Taxation	7	-	6,502
Loss for the financial year transferred to reserves	17	(36,780)	(121,652)

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account.

The notes on pages 7 to 17 form part of these financial statements.

# Balance sheet at 31 December 2001

	Note	2001 £	2001 £	2000 £	2000 £
Fixed assets					
Tangible assets	8		-		180,314
Investments	9				46,592
			-		226,906
Current assets					
Stocks	10	-		125,606	
Debtors	11	320,168		2,306,599	
Investment	12	-		841	
Cash at bank and in hand				20	
		320,168		2,433,066	
Creditors: amounts falling due within one year	13	-		2,113,834	
Net current assets			320,168		319,232
Total assets less current liabilities			320,168		546,138
Creditors: amounts falling due after more than one year	14		-		156,052
Net assets			320,168		390,086
1101 455015			=====		
Capital and reserves					
Called up share capital - equity	16		48,090		49,747
Share premium account - equity	17		479		479
Capital redemption reserve - equity	17		2,063		406
Profit and loss account - equity	17		269,536		339,454
Shareholders' funds	18		320,168		390,086
			<del></del>		

These accounts were approved by the Board on 10th October 2002

N D Rowe

Director

The notes on pages 7 to 17 form part of these financial statements.

# Cash flow statement for the year ended 31 December 2001

	Note	2001 €	2001 £	2000 £	2000 £
Net cash inflow from operating activities	22		255,773		67,243
Returns on investments and servicing of finance Interest paid Finance lease and hire purchase interest Investment income		(9,612) (2,587) 15		(23,615) (697) 47	
Net cash outflow from returns on investments and servicing of finance			(12,184)		(24,265)
Taxation UK corporation tax paid			· •		(52,438)
Capital expenditure and financial					
investment Payments to acquire fixed assets		(44,707)		(47,103)	
Net cash outflow for capital expenditure and financial investments			(44,707)		(47,103)
Acquisitions and disposals  Overdraft transferred to parent	21		312,574		-
Net cash inflow/(outflow) before financi	ng		511,456		(56,563)
Financing Capital element of finance lease and					
hire purchase payments	24 24	(15,083)		175.000	
Bank loan advanced Bank loan repayments	24	(75,000)		175,000 (161,091)	
		(90,083)		8,978	
Share capital purchased	17	(33,138)		(3,064)	
			(123,221)		5,914
Increase/(decrease) in cash	23		388,235		(50,649

The notes on pages 7 to 17 form part of these financial statements.

# Notes forming part of the financial statements for the year ended 31 December 2001

### 1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

The following accounting policies have been applied:

Investments in subsidiary undertakings

The financial statements contain information about LMG Systems Limited as an individual company and do not contain consolidated information as the parent of a group. The company has taken advantage of the exemption conferred by S.248 of the Companies Act 1985 not to produce consolidated financial statements as the group it heads qualifies as a medium group.

#### Turnover

Turnover represents the invoiced amounts of goods sold and services provided, exclusive of value added tax and trade discounts, after taking account of work in progress on unfinished jobs.

#### Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all fixed assets, over their expected useful lives, on a straight line basis. It is calculated at the following rates:

Freehold land and buildings - 20% per annum
Leasehold improvements - 25% per annum
Plant and equipment - 25% per annum
Computer equipment - 25% per annum

## Valuation of investments

Investments held as fixed assets are stated at cost less any provision for a permanent diminution in value. Investments held as current assets are stated at the lower of cost and market value.

#### Stocks

Stocks are valued at the lower of cost and net realisable value less applicable payments on account. Cost is calculated as follows:

Raw materials - cost of purchase on a first in, first out basis

Work in progress - cost of raw materials and labour together with attributable overheads

Net realisable value is based on estimated selling price less further costs to completion and disposal.

### Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

#### 1 Accounting policies (continued)

#### Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes, to the extent that it is probable that a liability or asset will crystallise.

#### Leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership ('finance leases'), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are analysed between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts payable to the lessor. All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

Reverse premiums and similar incentives received to enter into operating lease agreements are released to the profit and loss account over the period to the date on which the rent is first expected to be adjusted to the prevailing market rate.

#### Pension costs

Contributions to the group's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable.

#### Product development and research

Product development and research costs are charged to the profit and loss account in the year in which they are incurred, except when individual projects satisfy the following criteria: the project is clearly defined and related expenditure is separately identifiable; the project is technically feasible and commercially viable; current and future costs will be exceeded by future sales; and adequate resources exist for the project to be completed. In such circumstances the costs are capitalised and amortised over a period not exceeding five years.

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

# 2 Turnover

Turnover is wholly attributable to the company's principal activities carried out in the United Kingdom.

# 3 Employees

The average number of employees, including directors, during the year was as follows:

2001 Number	2000 Number
29 74	30 73
103	103
£	£
1,920,451 206,732 63,300	4,091,452 399,257 132,110
2,190,483	4,622,819
	103  £ 1,920,451 206,732 63,300

This includes remuneration paid to directors of the company as set out in note 4.

# 4 Directors

The Cettors	2001	2000
Directors emoluments and pension contributions were:	£	£
Remuneration for management services Pension contributions to the defined contribution pension scheme	131,327 17,250	283,251 51,000
	148,577	334,251
The emoluments of the highest paid director were:	54,729	147,242
Pension contributions in respect of the highest paid director were:	9,000	25,500

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

5	Operating loss	2001 £	2000 £
	This has been arrived at after charging:		
	Depreciation Operating lease rentals - Plant and machinery - Land and buildings Auditors remuneration - Audit services	38,485 7,837 26,500 10,002	131,194 14,994 42,400 18,000
6	- Other services  Interest payable	13,230 ————————————————————————————————————	35,903
	Bank loans and overdrafts	£ 16,368	£ 23,615
	Hire purchase	2,587	697
7	Taxation	18,955	24,312
,	1 axation	2001 £	2000 £
	Adjustment relating to prior years		(6,502)
		-	(6,502)

LMG SYSTEMS LIMITED

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

8	Tangible assets					
		Freehold land and buildings in	Leasehold aprovements £	Plant and equipment £	Computer equipment	Total £
	Cost					
	At 1 January 2001	24,218	85,572	247,201	283,108	640,099
	Additions	_	-	3,238	51,902	55,140
	Transfer to group company	(24,218)	(85,572)	(250,439)	(335,010)	(695,239)
	At 31 December 2001	-	-	-	-	-
	Depreciation					
	At 1 January 2001	5,000	81,515	237,058	136,212	459,785
	Provided for the year	2,500	1,002	3,145	31,838	38,485
	Transfer to group compan	y (7,500)	(82,517)	(240,203)	(168,050)	(498,270)
	At 31 December 2001	-	-	-	-	
	Net book value At 31 December 2001	-	-	-	-	-
	At 31 December 2000	19,218	4,057	10,143	146,896	180,314

The net book value of tangible fixed assets includes an amount of £Nil (2000 - £45,566) in respect of assets held under hire purchase contracts. The related depreciation charge for the period was £7,040 (2000 - £3,038).

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

9	Fixed asset investments		£
	Cost At 1 January 2001 Transfer to group company		46,592 (46,592)
	At 31 December 2001		-
10	Stocks	2001 £	2000 £
	Raw materials and consumables Work in progress	-	85,103 40,503
		-	125,606
	The replacement cost of stock does not materially differ from the balance sh	eet value.	
11	Debtors		
		2001 £	2000 £
	Amounts receivable within one year		
	Trade debtors Other debtors	•	1,949,112 357,487
	Amounts due from group companies	320,168	
		320,168	2,306,599

Capital allowances

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

	2001	2000
	£	£
Cost of listed investment	-	841
Market value		1,060
	<del></del>	<del></del>
13 Creditors: amounts falling due within one year		
	2001	2000
	£	£
Bank loan (secured)	-	75,000
Bank overdraft (secured)	-	388,255
Trade creditors	-	665,809
Amounts owed to subsidiary undertakings	-	46,592
Other creditors	-	232,291
Taxation and social security	-	272,161
Corporation tax	-	7,464
Obligations under hire purchase contracts	-	17,621
Accruals and deferred income	•	408,641
		2,113,834
Bank borrowings are secured by a mortgage debenture incorporating fix assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.  14 Creditors: amounts falling due after more than one year	West India Dock	Road premis
assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.	West India Dock <b>2001</b>	Road premis
assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.	West India Dock	Road premis
assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.  14 Creditors: amounts falling due after more than one year	West India Dock <b>2001</b>	Road premis
assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.	West India Dock <b>2001</b>	
assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.  14 Creditors: amounts falling due after more than one year  Other creditors	West India Dock <b>2001</b>	2000 £
assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.  14 Creditors: amounts falling due after more than one year  Other creditors	West India Dock <b>2001</b>	2000 £ 130,000 26,052
assets of the company and a first charge over the lease in respect of the owned by the Line Management Executive Pension Scheme.  14 Creditors: amounts falling due after more than one year  Other creditors Obligations under hire purchase contracts	West India Dock <b>2001</b>	2000 130,000 26,052

Unprovided

Unprovided

10,987

accounts

£

accounts

£

16	Share capital		
	Authorised	2001 £	2000 £
	531,835 Ordinary shares of 10p each	53,183	53,183
	247,615 'A' Ordinary shares of 10p each	24,762	24,762
	220,550 'B' Ordinary shares of 10p each	22,055	22,055
	Allotted called up and fully paid	<del></del>	
	12,734 (2000 – 29,303) Ordinary shares of 10p each 247,615 'A' Ordinary shares of 10p each 220,550 'B' Ordinary shares of 10p each	1,273 24,762 22,055	2,930 24,762 22,055
		48,090	49,747

During the year the company purchased 16,569 10p ordinary shares, previously owned by employees, for a consideration of £33,138.

### 17 Reserves

Profit and loss account		£
At 1 January 2001 Loss for the year Purchase of own shares		339,454 (36,780) (33,138)
At 31 December 2001		269,536
Share premium account	2001 £	2000 £
On sale of shares above par	479	479
		£
Capital redemption reserve		
At 1 January 2001		406
On purchase of own shares		1,657
At 31 December 2001		2,063

### Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

18	Reconciliation of movements in shareholders' funds	2001 £	2000 £
	Loss for the financial year Purchase of own shares	(36,780) (33,138)	(121,652) (3,064)
	Net reduction in shareholders' funds	(69,918)	(124,716)
	Opening shareholders' funds	390,086	514,802
	Closing shareholders' funds	320,168	390,086
40		<del></del>	

### 19 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge, including payments in respect of the two directors who served during the year (2000 - 2), represents contributions payable by the company to the fund. At 31 December 2001 there were no unpaid contributions (2000 - £Nil).

## 20 Commitments under operating leases

As at 31 December 2001, the company had annual commitments under non-cancellable operating leases as set out below:

	2001 Land and	2001	2000 Land and	2000
	buildings	Other	buildings	Other
	£	£	£	£
Operating leases which expire:				
Between two and five years	_	~	-	13,009
Over five years	-	-	53,000	-
	-	-	53,000	13,009

### 21 Disposal of trade

With effect from 15 June 2001 LMG Systems Limited (formerly Line Management Group Limited) transferred its trade to its parent company, Line Management Group Limited (formerly LMG Systems Limited).

The balance sheet at the date of transfer was as follows:	£	
Tangible fixed assets	196,969	
Fixed asset investments	46,592	
Stocks	137,232	
Debtors	1,659,644	
Current investments	841	
Overdraft	(312,574)	
Creditors	(1,408,536)	
Net assets transferred	320,168	

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

22	Reconciliation of operating loss to	net cash inflo	v from ope	rating activities	2001 £	2000 £
	Operating loss Depreciation - tangible fixed asse (Increase)/decrease in stocks Decrease/(increase) in debtors (Decrease)/increase in creditors	ets			(17,840) 38,485 (11,626) 646,955 (400,201)	(103,889) 131,194 37,855 (926,993) 929,076
	Net cash inflow from operating a	activities			255,773	67,243
23	Reconciliation of net cash flow to	movement in 1	net debt 2001 £	2001 £	2000 £	2000 £
	Increase/(decrease) in cash in the Cash outflow/(inflow) from debulease financing	t and	88,235 90,083		(50,649) (8,978)	
	Change in net debt resulting from New hire purchase contracts Transfer of debt to parent compa			478,318 (10,433) 39,023		(59,627) (48,604)
	Movement in debt in the year			506,908		(108,231)
	Net debt at 1 January 2001			(506,908)		(398,677)
	Net debt at 31 December 2001			-		(506,908)
24	Analysis of net debt	At 31 December 2000 £	Cash flow	Disposal (excluding cash and overdrafts) £	changes	At 31 December 2001 £
	Cash at bank and in hand Overdrafts	(388,255	` ,	· -	-	-
	Hire purchase contracts Bank loan	(388,235 (43,673 (75,000	) 15,083	39,023	(10,433)	-
	Total	(506,908	478,318	39,023	(10,433)	-

# Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

# 25 Related party transactions

The company is liable to pay an annual rent of £53,000 to the Line Management Executive Pension Scheme in respect of the lease for the West India Dock Road premises occupied by the company.

The members of the pension scheme are Mr D B George, Mr N D Rowe, former directors Mr A Clarke and Mr J H Payne and Mrs L George.

Included within other creditors is 2001 £Nil (2000: £250,000) the following amounts due to the Line Management Executive Pension Scheme.

# 26 Ultimate parent company

The company's ultimate parent company is Line Management Group Limited, which is the parent of both the smallest and largest groups of which the company is a member.

The ultimate controlling party is N D Rowe.