2153715

UNIQUE CLEANING SERVICES LIMITED

FINANCIAL ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

Levett Charles & Co Registered Auditors Chartered Accountants



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UNIQUE CLEANING SERVICES LIMITED

DIRECTORS:

C W Witjens

Mrs P M Webb

SECRETARY:

Mrs P M Webb

REGISTERED OFFICE:

117-119 Old Dover Road

Blackheath London SE3 8SU

REGISTERED NUMBER

2153715

AUDITORS:

Levett Charles & Co Registered Auditors and Chartered Accountants

Abacus House

70-72 High Street

Bexley

Kent DA5 1AJ

FINANCIAL ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

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The following page does not form part of the Statutory Accounts

14 Trading and Profit and Loss Account

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1996

The Directors present their annual report with the accounts of the Company for the year ended 31 December 1996.

PRINCIPAL ACTIVITY

The principal activity of the Company in the year under review was contract cleaning. The Company's subsidiary, Baker Blythe & Co Ltd, did not trade during the period.

DIRECTORS

The Directors in office in the year and their beneficial interests in the Company's issued ordinary share capital at the beginning and end of the period were as follows:

Ordinary Shares of £1 each 1.1.96 31.12.96

C W Witjens Mrs P M Webb None

None

Mrs P M Webb None None

Neither Director held shares in either the company's subsidiary or parent company at either the beginning or the end of the period

POLITICAL AND CHARITABLE DONATIONS

No political or charitable donations requiring separate disclosure were made during the year under review.

AUDITORS

Levett Charles & Co will be proposed for reappointment in accordance with Companies Act 1985 Section 385.

Signed on behalf of the Board of Directors

C W Witjens Director

30 April 1997

STATEMENT OF DIRECTORS' RESPONSIBILITIES

We are required under company law to prepare financial accounts for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial accounts we are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether the applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial accounts;
- prepare the financial accounts on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial accounts comply with Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By Order of the Board

30 April 1997

AUDITORS' REPORT TO THE SHAREHOLDERS OF UNIQUE CLEANING SERVICES LIMITED

We have audited the financial accounts on pages 4 to 13 which have been prepared under the historical cost convention and the accounting policies set out on pages 6 and 7.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 the Company's Directors are responsible for the preparation of financial accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial accounts, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial accounts.

OPINION

In our opinion the financial accounts give a true and fair view of the state of the Company's affairs as at 31 December 1996 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Levell bland - le

Levett Charles & Co Registered Auditors Chartered Accountants Abacus House 70-72 High Street Bexley Kent DA5 1AJ

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1996

| £ £ £ £ £ TURNOVER 2 1289593 71 | £ L0403 |
|---|------------|
| TURNOVER 2 1289593 71 | 10403 |
| | |
| Cost of Sales 893958 49 | 1799 |
| <u>GROSS PROFIT</u> 395635 21 | 18604 |
| Administrative Expenses | |
| - Recurring 231569 177868 | |
| - Exceptional 19 182448 - | |
| 414017 — 17 | 7868 |
| OPERATING PROFIT/(LOSS) 3 (18382) | 10736 |
| Interest Receivable 5 - (4453) | |
| Interest Payable 8 8602 12002 | |
| 8602 | 7549 |
| NET PROFIT/(LOSS) ON ORDINARY ACTIVITIES (26984) BEFORE TAXATION | 3187 |
| Tax on Ordinary Activities 6 39432 1 | .0588 |
| PROFIT/(LOSS) ON ORDINARY ACTIVITIES (66416) 2 AFTER TAXATION | 2599 |
| Dividend Paid 18 - 2 | 0000 |
| RETAINED PROFIT/(LOSS) FOR THE YEAR (66416) | 2599 |
| Loss Brought Forward (18048) (2 | 0647) |
| RETAINED (LOSS) CARRIED FORWARD £ (84464) £ (1 | .8048) |

None of the Company's activities were acquired or discontinued during either 1996 or 1995

There were no other recognised gains or losses for 1996 or 1995 other than those included in the profit and loss account

The notes on pages 6 to 13 form part of these accounts

BALANCE SHEET AS AT 31 DECEMBER 1996

| <u>No</u> | tes | • | 1996 | | 1995 |
|--|-----|--------|----------|--------|----------|
| FIXED ASSETS | | £ | £ | £ | £ |
| Investment | 9 | | 154490 | | 154490 |
| Intangible Assets | 10 | | - | | 187532 |
| Tangible Assets | 11 | | 52976 | | 42686 |
| | | | 207466 | | 384708 |
| CURRENT ASSETS | | | | | |
| Stock and Work-in-Progress | 12 | 15842 | | 6600 | |
| Debtors | 13 | 177876 | | 143113 | |
| Cash at Bank and in Hand | | 4896 | _ | 2278 | |
| | | 198614 | | 151991 | |
| <pre>CREDITORS : amounts falling due within one year</pre> | 14 | 400542 | | 264745 | |
| due within one year | 14 | 400542 | - | 364745 | |
| NET CURRENT LIABILITIES | | | (201928) | | (212754) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | ; | | 5538 | | 171954 |
| CREDITORS : amounts falling | | | | | |
| due after more than one year | 15 | | - | | 100000 |
| NET ASSETS | | | £ 5538 | | £ 71954 |
| | | | | | |
| CAPITAL AND RESERVES | | | | | |
| Share Capital | 20 | | 4 | | 4 |
| Share Premium Account | 17 | | 89998 | | 89998 |
| Profit and Loss Account | 17 | | (84464) | | (18048) |
| SHAREHOLDERS' FUNDS | 16 | | £ 5538 | | £ 71954 |
| | | | | | |

Signed on behalf of the board of directors

C W Witjens Director

Approved by the board: 30 April 1997

The notes on pages 6 to 13 form part of these accounts

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

1 ACCOUNTING POLICIES

Basis of Accounting

The accounts have been prepared in accordance with applicable accounting standards and under the historical cost accounting convention.

Turnover

Turnover represents the net invoiced sales of goods, excluding VAT, adjusted for Work-in-Progress at the beginning and end of the period.

Tangible Fixed Assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

| Motor Vehicles | 25% | Straight | Line | basis |
|-----------------------|-----|----------|------|-------|
| Plant and Equipment | 25% | Straight | Line | basis |
| Fixtures and Fittings | 25% | Straight | Line | basis |

Intangible Fixed Assets

(See also Page 13 Note 19)

The Directors considered that the Goodwill acquired on the purchase of Baker Blythe & Co Ltd had a useful life of ten years and the cost is amortised over that period on a straight-line basis.

Stocks and Work-in-Progress

Stocks and work-in-progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items. Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

Hire Purchase Contracts and Operating Leases

Assets held under hire purchase contracts are capitalised as tangible fixed assets and depreciated over their expected useful lives. The finance element of the rental payment is charged to the profit and loss account to produce a constant periodic rate of charge on the net obligation outstanding in each period. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. Rentals payable under operating leases, where substantially all of the benefits and risks of ownership remain with the lessor, are charged to the profit and loss account as incurred.

Pensions

The Company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

1 ACCOUNTING POLICIES (continued)

Cash Flow Statement

The Company has taken advantage of the exemption provided by Financial Reporting Standard 1 and has not prepared a Cash Flow Statement for the year.

2 TURNOVER

The Turnover and Loss (1995 - Profit) before taxation for the year is attributable to the principal activity of the Company which is contract cleaning.

3 OPERATING LOSS/(PROFIT)

The Operating Loss (1995 - Profit) is stated after charging:

| | <u>1996</u> £ | <u>1995</u> £ |
|--|------------------|------------------|
| | τ. | L |
| Amount Written Off Tangible Fixed Assets | | |
| - owned by the Company | 24905 | 18331 |
| subject to hire purchase contracts | - | 2249 |
| Amount Written Off Intangible Fixed Assets | 182448 | 6338 |
| Operating Leases - Land and Buildings | 14625 | 12000 |
| Staff Costs - note 4 | 881079 | 514614 |
| Auditors Remuneration | 2800 | 1800 |
| | | |

4 STAFF COSTS

The costs incurred, including Directors' Remuneration (note 7), were as follows:

Office and Management

Operatives

| | <u>1996</u> £ | <u>1995</u> £ |
|--|------------------|------------------|
| Wages and Salaries | 846910 | 489972 |
| Social Security Costs | 28479 | 21441 |
| Pension Costs | 5690 | 3201 |
| | 881079 | 514614 |
| The average weekly number of employees during the year was as follows: | | |

9

281

290

8

125

133

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

| 5 | INCOME FROM INVESTMENTS | • | | |
|---|---|------------------|------------|------------------|
| | | 1996 | | 1995 |
| | | £ | | £ |
| | Bank Interest Received | . <u> </u> | | 4453 |
| | = | | = | |
| 6 | TAXATION | | | |
| | The tax charge on the loss on ordinary | | | |
| | activities was as follows: | | | |
| | | <u>1996</u> £ | | <u>1995</u> £ |
| | | Ŀ | | £ |
| | Corporation Tax | 39618 | | 10770 |
| | Prior Year Adjustment | (186) | | (182) |
| | • | 39432 | | 182 |
| | | | | |
| | Corporation tax has been charged on the profit at | : 25% and | 24% (1995 | - 25%). |
| | • · · · · · · · · · · · · · · · · · · · | | | 20071 |
| 7 | DIRECTORS' REMUNERATION | | | |
| | | <u> 1996</u> | | <u> 1995</u> |
| | | £ | | £ |
| | Directors' Remuneration | 56012 | | 37200 |
| | Directors' Pension Scheme | 3690 | | 3201 |
| | - | | - | |
| | . = | 59702 | = | 40401 |
| | Emoluments, excluding Pension Contributions: | | | |
| | Chairman (also Highest Paid Director) | 45857 | | 29421 |
| | = | | = | |
| | Number of Other Directors whose total emoluments, | excludi | na Penaion | |
| | Contributions, were within the ranges: | CACTUAL | ig renoron | |
| | £15,001 - £20,000 | 1 | | 1 |
| | = | | = | |
| 8 | INTEREST PAYABLE | | | |
| • | *************************************** | <u> 1996</u> | | <u> 1995</u> |
| | | £ | | £ |
| | Loan Interest | 8048 | | 9810 |
| | Hire Purchase Interest | 208 | | 1355 |
| | Bank Interest | 346 | | 837 |
| | - | 8602 | - | 12002 |
| | | | | |

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

9 INVESTMENT

| | <u> 1996</u> | <u> 1995</u> |
|--------------------------------|--------------|--------------|
| | £ | £ |
| Shares in Group Undertakings : | | |
| | • | |
| Baker Blythe & Company Ltd | | |
| 2 Ordinary Shares of £1 each | 154490 | 154490 |
| | | |

Baker Blythe & Co Ltd is a non-trading subsidiary of the company. The sole asset is a loan account of £209040 due from Unique Cleaning Services Ltd which we believe to be recoverable. The shares held by the company represent the whole issued capital of Baker Blythe & Co Ltd.

10 INTANGIBLE FIXED ASSETS

| | <u> 1996</u> | <u> 1995</u> |
|--|-----------------------|--------------|
| COST | £ | £ |
| At 1 January Additions in Year Reduction in Year (see below) | 193870 - (5084) | 193870 - |
| Carried Forward | 188786 | 193870 |
| AMORTISATION | | |
| At 1 January Amortisation for Year | 6338 182448 | - 6338 |
| Carried Forward | 188786 | 6338 |
| NET BOOK VALUE | - | 187532 |

Performance warranties forming part of the sale and purchase contract of Baker Blythe & Co Ltd were not met and the figure of £5084 shown above is the agreed reduction in the final purchase price payable.

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

11 TANGIBLE FIXED ASSETS

| COST | Motor <u>Vehicles</u> £ | Plant & <u>Equipment</u> £ | Fixtures & <u>Fittings</u> £ | TOTAL £ |
|---|---|-----------------------------------|--|---|
| At 1.1.96 Additions in Year Disposals in Year At 31 December 1996 | 46300 43224 (24750) | 18488 32819 - - 51307 | 30193 18146 (500) | 94981 94189 (25250) 163920 |
| DEPRECIATION At 1.1.96 | 15528 | 16954 | 19813 | 52295 |
| Write Off On Disposal Charge for Year At 31 December 1996 | (18191) 23342 ————————————————————————————————— | 32151 | (182) 21529 ———————————————————————————————————— | (18373) 77022 ————————————————————————————————— |
| NET BOOK VALUE | 20073 | 49103 | ===== | |
| At 31 December 1996 | 44095 | 2202 | 6679 | 52976 ——— |
| At 31 December 1995 | 30772 | 1534 | 10380 | 42686 ——— |

Included above are assets held under hire purchase contracts as follows :

| | 31.12.96 | 31.12.95 |
|----------------------|----------|----------|
| Cost | _ | 8995 |
| Depreciation to date | - | 5882 |
| | | |
| Net Book Value | - | 3113 |
| | | |

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

| 12 | STOCK AND WORK-IN-PROGRESS | | |
|----|--------------------------------------|--------------|--------------|
| | | <u> 1996</u> | <u> 1995</u> |
| | | £ | £ |
| | Cleaning Materials & Equipment | 7421 | 6600 |
| | Unbilled Work | 8421 | - |
| | | | • |
| | | 15842 | 6600 |
| 13 | DEBTORS | | |
| | | <u> 1996</u> | 1995 |
| | | £ | 1773 £ |
| | Amounts due within one year: | ~ | |
| | man de Daluta | | |
| | Trade Debtors | 170643 | 98153 |
| | Sundry Debtors | 1569 | 1275 |
| | Prepayments | 5664 | 5009 |
| | Loan A/c : Baker Blythe & Co Ltd | _ | 33676 |
| | Advance Corporation Tax Recoverable | | 5000 |
| | | 177876 | 143113 |
| | | | |
| 14 | CREDITORS | | |
| | | <u>1996</u> | <u> 1995</u> |
| | | £ | £ |
| | Amounts falling due within one year: | | |
| | Bank Overdraft (see below) | 33211 | 195072 |
| | Trade Creditors | 24675 | 17792 |
| | Loan A/c : Baker Blythe & Co Ltd | 209040 | - |
| | Other Creditors: | | |
| | Corporation Tax | 39618 | 15588 |
| | Social Security and Other Taxes | 69551 | 37119 |
| | Other Creditors | 24447 | 98188 |
| | Hire Purchase Liability | <u></u> | 986 |
| | | 400542 | 364745 |
| | | | |

The bank overdraft is secured by a fixed and floating charge over the other assets of the Company. Hire Purchase liabilities are secured on the related assets. The aggregate amount of secured creditors is £33211 (1995 - £196058).

15 <u>CREDITORS</u>

| Amounts falling due after more than one year: | <u>1996</u> £ | 1995 £ |
|---|------------------|-----------|
| Due to Parent Company Hire Purchase Creditor | - | 100000 |
| | - | 100000 |

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

| 16 | MOVEMENTS IN SHAREHOLDERS' FUNDS | | |
|----|--|------------------|------------------|
| | | <u>1996</u> £ | <u>1995</u> £ |
| | PROFIT/(LOSS) FOR THE FINANCIAL YEAR | (66416) | 22599 |
| | Less: | | |
| | Dividend Paid | - | 20000 |
| | Net Addition to/(Depletion of) Shareholders' Funds | (66416) | 2599 |
| | Shareholders' Funds Brought Forward | 71954 | 69355 |
| | SHAREHOLDERS' FUNDS CARRIED FORWARD | 5538 | 71954 |
| 17 | RESERVES | 1996 £ | <u>1995</u> |
| | SHARE PREMIUM ACCOUNT | £ | £ |
| | Balance Brought Forward | 89998 | 89998 |
| | Movement in year | | _ |
| | Balance Carried Forward | 89998 | 89998 |
| | PROFIT AND LOSS ACCOUNT | | |
| | Balance Brought Forward | (18048) | (20647) |
| | Retained Profit/(Loss) for the year | (66416) | 2599 |
| | Balance Carried Forward | (84464) | (18048) |
| 18 | DIVIDENDS | <u>1996</u> £ | <u>1995</u> £ |
| | Dividend Paid : £Nil (1995 - £5000) per Ordinary Share | | 20000 |

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

19 EXCEPTIONAL ITEM

The balance of Goodwill at 31 December 1995, amounting to £182448, in respect of the purchase of Baker Blythe & Co Ltd has been written off as a result of that company ceasing to trade. All assets and liabilities of the company were transferred to Unique Cleaning Services Ltd on 1 January 1996.

20 SHARE CAPITAL

| ************************************* | <u>1996</u> ç | <u>1995</u> £ |
|--|------------------|------------------|
| Authorised: | ~ | ~ |
| Ordinary Shares of £1 each | 1000 | 1000 |
| | <u> </u> | |
| Allotted, Issued and Fully Paid: | | |
| Ordinary Shares of £1 each | 4 | 4 |
| | | |

21 ULTIMATE HOLDING COMPANY

The Company is a wholly-owned subsidiary of Friends Investments Ltd, a company registered in the Channel Islands.

22 RELATED PARTY TRANSACTIONS

On 1 January 1996 the net assets of the Company's subsidiary, Baker Blythe & Co Ltd, amounting to £209040 were transferred to Unique Cleaning Services Ltd at cost or net book value as appropriate. The amount outstanding at the end of the period was £209040 due by the Company (1995 - £33676 due to the Company).

23 FINANCIAL COMMITMENTS

Operating Leases

At 31 December 1996 the company had annual commitments under non-cancellable operating leases as set out below:

| Land and Buildings | <u>1996</u> | <u> 1995</u> |
|-------------------------------|-------------|--------------|
| | £ | £ |
| Operating Leases that expire: | | |
| within one year | 8000 | Nil |
| | | |
| | 8000 | Nil |
| | | |