Company Registration No. 02146732

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Financial statements for the year ended 31 December 2005

Blue Chip Customer Engineering Limited



** 685 21/02/2006

COMPANY INFORMATION

DIRECTORS:	B MEREDITH R BURKE V HENRY K TRUSCOTT
SECRETARY:	B MEREDITH
COMPANY NUMBER:	02146732
REGISTERED OFFICE:	FRANKLIN COURT PRIORY BUSINESS PARK BEDFORD BEDFORDSHIRE MK44 3JZ
BANKERS:	BARCLAYS BANK PLC CORPORATE BANKING CENTRE PO BOX 421 PETERBOROUGH PE1 1QP
	NATIONAL WESTMINSTER BANK PLC 42 CHESHIRE STREET MARKET DRAYTON SHROPSHIRE TF9 1PG
SOLICITORS:	BORNEO LINNELLS 79-83 HARPUR STREET BEDFORD BEDFORDSHIRE MK40 2SY
AUDITORS:	MAZARS LLP THE ATRIUM PARK STREET WEST LUTON BEDFORDSHIRE LU1 3BE

DIRECTORS' REPORT

The directors present their report and the audited financial statements for the year ended 31 December 2005.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITY

The principal activity of the company is that of maintenance of computer systems, managed services and sale of computer hardware.

BUSINESS REVIEW

In the first quarter of 2005 the company relocated its entire operation to new bespoke premises in Bedford. This move was taken to reposition Blue Chip in the IT Services market and to assist in the continued growth of its core activity.

The Company's results for 2005 show a significant growth in all areas, up 18% on last year. For the fourth year running growth has been circa 20%. Expectations for 2006 are for further growth, in excess of 25%.

The directors are confident that the potential for further growth is greatly enhanced by the new Bedford facility and signs in the early part of 2006 indicate that this potential will be realised.

At the signing date of the accounts the results of the overseas subsidiaries were not completed. The directors are however satisfied with the performance of all group companies.

DIRECTORS' REPORT (continued)

RESULTS AND DIVIDENDS

The results for the year are shown in the profit and loss account on page 5. The directors do not propose payment of an ordinary dividend.

DIRECTORS

The directors set out in the table below have held office during the whole of the year from 1 January 2005 to the date of this report unless otherwise stated.

The interests of the directors holding office on 31 December 2005 in the shares of the company, according to the register of directors' interests, were as shown below:

	Ordinary shares		
	31 December 2005	1 January 2005	
B Meredith	4,580	4,580	
R Burke	750	750	
K Truscott	-	-	
V Henry	-	-	

CHARITABLE AND POLITICAL DONATIONS

There were no charitable or political donations made during the year ended 31 December 2005.

AUDITORS

A resolution to reappoint Mazars LLP as auditors to the company and to authorise the directors to fix their remuneration was proposed at the annual general meeting.

Approved by the Board on 3 February 2006 and signed on its behalf

∕BM/cerce1. Director



INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BLUE CHIP CUSTOMER ENGINEERING LIMITED

We have audited the financial statements of Blue Chip Customer Engineering Limited for the year ended 31 December 2005 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it. Our responsibilities do not extend to any other information.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.





Opinion

In our opinion the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

MAZARS LLP

CHARTERED ACCOUNTANTS

and Registered Auditors

The Atrium

Park Street West

Luton

Bedfordshire LU1 3BE

Date: 3 February 2006

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2005

	Notes	2005 £	2004 £
TURNOVER	2	7,590,884	6,456,182
Cost of sales		(1,054,417)	(1,169,131)
GROSS PROFIT		6,536,467	5,287,051
Net operating expenses			
Administrative expenses Other operating income	23	(6,326,102) 404,089	(5,191,599) 340,851
OPERATING PROFIT	3	614,454	436,303
Interest payable and similar charges Interest receivable and similar income	5 6	(169,461) 5,823	(16,871) 22,170
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		450,816	441,602
Taxation on ordinary activities	7	(210,046)	(133,736)
RETAINED PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	16	240,770	307,866

The company's turnover and expenses all relate to continuing group operations.

The company has no recognised gains or losses other than the profit for the year.

BALANCE SHEET

AT 31 DECEMBER 2005

			2005		2004
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	8		58,950		71,021
Tangible assets	9		4,731,139		3,958,610
Investments	10		138,604		138,604
			4,928,693		4,168,235
CURRENT ASSETS					
Stocks	11	344,289		235,947	
Debtors	12	3,807,838		3,525,565	
Cash at bank and in hand		328,006		720,524	
		4,480,133		4,482,036	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	13	(6,645,376)		(6,469,854)	
NET CURRENT LIABILITIES			(2,165,243)		(1,987,818)
TOTAL COPPES A FIGS CAMPAIN					
TOTAL ASSETS LESS CURRENT LIABILITIES			2,763,450		2,180,417
CREDITORS: AMOUNTS FALLING	nie				
AFTER MORE THAN ONE YEAR	14		(1,330,480)		(1,165,979)
PROVISION FOR LIABILITIES					
AND CHARGES	15		(213,546)		(35,784)
			1,219,424		978,654
					
CAPITAL AND RESERVES					
Called up share capital	17		5,330		5,330
Capital redemption reserve	16		4,670		4,670
Profit and loss account	16		1,209,424		968,654
TOTAL SHAREHOLDERS' FUNDS	16		1,219,424		978,654
					=====

Approved by the Board on 3 February 2006 and signed on its behalf by

Director

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2005

			2005		2004
	Notes	£	£	£	£
Cash inflow from operating activities					
Net cash inflow	20		1,246,978		678,577
Returns on investments and servicing of finance Interest paid Interest received		(169,461) 5,823		(16,871) 22,170	
			(163,638)		5,299
Taxation Corporation tax paid			-		(144,453)
Capital expenditure and financial investment Purchase of tangible fixed assets Receipt from sale of fixed asset investment	ents	(1,108,578)		(3,841,887) 66,392	
			(1,108,578)		(3,775,495)
Net cash outflow before financing	20		(25,238)		(3,236,072)
Financing					
(Decrease)/Increase in bank loan obligation of the control of the			(670,099) 314,055		1,649,875 193,489
			(356,044)		1,843,364
Decrease in cash	20		(381,282)		(1,392,708)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

1 ACCOUNTING POLICIES

a) Basis of accounting

The financial statements have been prepared on a going concern basis and in accordance with applicable accounting standards and under the historical cost accounting rules.

The company has taken advantage of the exemption from preparing consolidated financial statements on the grounds that it is a medium sized group and entitled to the exemptions available in section 248 of the Companies Act 1985.

b) Turnover

Turnover represents the amounts invoiced, excluding value added tax, in respect of the sale of goods and services to customers.

c) Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Freehold property 4% straight line
Leasehold property and improvements over 125 years
Computer equipment 25% straight line
Motor vehicles 25% straight line

Fixtures and fittings 20% straight line/20% reducing balance

d) Stocks

Stocks are valued at the lower of cost and directors best estimate of net realisable value. Net realisable value is based on estimated selling price less the estimated cost of disposal.

e) Deferred taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements.

Deferred tax is not provided on the revaluation of fixed assets. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

f) Intangible fixed assets

Intangible assets are amortised through the profit and loss account in equal instalments over the estimated useful life of the assets.

g) Investments

Investments held as fixed assets are stated at cost less provision for any permanent diminution in value.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

1 ACCOUNTING POLICIES (continued)

h) Foreign currency transactions

Transactions expressed in foreign currencies are translated into sterling and recorded at rates of exchange approximating to those ruling at the date of the transaction. Monetary assets and liabilities are translated at rates ruling at the balance sheet date. All differences are taken to the profit and loss account.

i) Research and development expenditure

Research and development expenditure is written off in the profit and loss account in the year in which it is incurred except development expenditure incurred on individual projects. Where the recoverability of this development expenditure can be foreseen with reasonable assurance it is capitalised and amortised in line with sales from the relevant projects

j) Pensions

Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

k) Maintenance in advance

Maintenance in advance relates to income that has been deferred over the life of its maintenance contract. The value of the maintenance in advance for the year is effectively the income due to the company if no more contracts were sold after the year end. As each month of the contract continues sales are credited to the profit and loss account. Contracts can be cancelled in the last 90 days remaining on the contract, however they are non-refundable.

2 TURNOVER

The turnover for the year was derived from the company's principal activity.

The analysis of turnover by geographical area is as follows:	2005	2004
·	£	£
Geographically		
United Kingdom	7,578,884	6,447,277
Other EEC countries	12,000	395
Rest of the world	-	8,510
		
	7,590,884	6,456,182
		====

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

3	OPERATING PROFIT	2005 £	2004 £
	Operating profit is stated after charging/(crediting):	-	
	Loss/(profit) on foreign exchange transactions	2,914	(5,737)
	Staff costs (note 4)	4,117,664	3,721,110
	Auditors' remuneration*	11,200	11,200
	Equipment lease rentals	9,006	7,162
	Other lease rentals	121,679	92,209
	Depreciation of intangible fixed assets (note 8)	12,071	23,107
	Depreciation of tangible fixed assets (note 9)	336,049	121,185

^{*} Includes audit remuneration for Blue Chip Customer Engineering Limited of £8,400 (2004: £8,400), Blue Chip Global Solutions Limited of £1,500 (2004: £1,500) and Blue Chip Parts Limited of £1,300 (2004: £1,300).

4	DIRECTORS AND EMPLOYEES	2005 £	2004 £
	Staff costs including directors' emoluments	~	2
	Wages and salaries	3,566,032	3,219,670
	Social security costs	415,069	381,385
	Pension costs	136,563	120,055
		4,117,664	3,721,110

Social security costs in Blue Chip Global Solutions Limited and Blue Chip Parts Limited are borne by Blue Chip Customer Engineering Limited, this amounted to £23,374 (2004: £13,177) and £1,271 (2004: £10,169) respectively.

Average monthly number employed	Number	Number
(including executive directors)	86	78
Directors	2005 £	2004 £
Emoluments Company contributions to money purchase pension schemes	334,000 18,713	384,000 34,194
	352,713	418,194
Highest paid director (included above)		
Emoluments Company contributions to a money purchase pension scheme	240,000 6,648	290,000 6,648
	246,648	296,648
During the period the following number of directors accrued benefits under the defined contribution pension scheme:	Number	Number
- -	3	4

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

5	INTEREST PAYABLE	2005 £	2004 £
	Bank interest	169,461	16,871
6	INTEREST RECEIVABLE	2005 £	2004 £
	Bank interest	5,823	22,170
7	TAXATION ON PROFIT ON ORDINARY ACTIVITIES	2005 £	2004 £
	Current taxation UK Corporation tax charge for the year Adjustments in respect of prior years	125,601 (93,317)	97,952 -
		32,284	97,952
	Deferred tax Deferred tax charge for the year	177,762	35,784
	Total current tax	210,046	133,736
	The standard rate of tax for the year, based on the UK standard rate of corpor 30%). The actual tax charge for the current and the previous year varies from reasons set out in the following reconciliation.		
	Profit on ordinary activities before tax	450,816	441,602
	Tax on profit on ordinary activities at standard rate	135,245	132,481
	Factors affecting charge for the year: Group relief Expenses not deductible for tax purposes Other timing differences Total actual amount of current tax	(13,404) 3,760 	(32,696) 24,017 (25,850) 97,952

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

8	INTANGIBLE FIXED ASSETS	D	evelopment	
		Goodwill £	Costs £	Total £
	Cost			
	At 1 January 2005 and at 31 December 2005	26,664	126,500	153,164
	Amortisation		_	
	At 1 January 2005	2,666	79,477	82,143
	Charge for the year	2,666	9,405	12,071
	At 31 December 2005	5,332	88,882	94,214
	Net book amount			
	At 31 December 2005	21,332	37,618	58,950
	At 31 December 2004	23,998	47,023	71,021

Development costs represent expenditure on individual projects which is carried forward where its future recoverability can be foreseen with reasonable assurance and is amortised in line with sales from the related projects.

Goodwill is being amortised over ten years. The directors believe this to be the useful economic life of the purchased goodwill (note 10).

9	TANGIBLE FIXED A	SSETS					Fixtures	
		Freehold property £	Leasehold property £	Leasehold improvements £		Computer equipment	and Fittings	Total
	Cost							
	At 1 January 2005	150,000	3,125,000	209,087	59,402	530,600	168,305	4,242,394
	Additions			334,025	53,970	420,531	300,052	1,108,578
	At 31 December 2005	150,000	3,125,000	543,112	113,372	951,131	468,357	5,350,972
	Depreciation							
	At 1 January 2005	6,000	8,333	673	31,645	214,544	22,589	283,784
	Charge for the year	6,000	24,294	24,697	27,751	176,734	76,573	336,049
	At 31 December 2005	12,000	32,627	25,370	59,396	391,278	99,162	619,833
	Net book amount							
	At 31 December 2005	138,000	3,092,373	517,742	53,976	559,853	369,195	4,731,139
	At 31 December 2004	144 000	2 116 667	200 414	22.757	216.056	145 716	2.059.610
	At 31 December 2004	144,000	3,116,667	208,414	27,757	316,056	145,716	3,958,610

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

10	FIXED ASSET INVESTMENTS	Shares in group undertakings £
	Cost At 1 January 2005 and at 31 December 2005	138,604
	Net book amount At 31 December 2005	138,604
	At 31 December 2004	138,604

Group undertakings

The company's investments in group undertakings are as follows:

	Country of Incorporation	Holding	Value £
Blue Chip Global Solutions Ltd Blue Chip Parts Ltd Blue Chip Customer Engineering (Portugal) Lda * Asia 400 (Private) Ltd	England	100%	2
	England	98.5%	17,200
	Portugal	87%	19,120
	Sri Lanka	49%	95,140
Blue Chip Customer Engineering Nordic AB	Sweden	100%	7,142
*Blue Chip Customer Engineering Lanka (Private) Ltd	Sri Lanka	60%	22,222
+Robux IT Services AB	Sweden	100%	19,231

⁺Blue Chip Customer Engineering Nordic AB owns the entire share capital of Blue Chip IT Services AB, therefore making this a group company at the balance sheet date. The company did not trade in the year. Goodwill arose on the purchase of Blue Chip IT Services AB as the customer base was transferred to Blue Chip Customer Engineering Nordic AB. The goodwill is being amortised over 10 years (note 8).

At 31 December 2005 the aggregate share capital and reserves and the profit for the year to that date of the group undertakings amounted to:

	Share Capital and Reserves	Profit
	£	£
Blue Chip Customer Engineering (Portugal) Lda	-	-
Asia 400 (Private) Ltd	-	-
Blue Chip Customer Engineering Lanka (Private) Ltd	-	-
Blue Chip Customer Engineering Nordic AB	-	-
Blue Chip Global Solutions Ltd	(33,620)	21,131
Blue Chip Parts Ltd	(232,214)	7,656
Blue Chip IT Services AB	•	-

At the date of signing the accounts the results of the overseas subsidiaries were not available.

^{*}In 2004 the company sold 51% of its shareholding in Asia 400 (Private) Limited.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

11	STOCKS	2005 £	2004 £
	Stocks	344,289	235,947

The stock figure of £344,289 (2004: £235,947) is representative of components and parts used in the performance of the company's principal activity. Due to its nature, the stock is not always capable of being valued separately in relation to its original cost. The value of £344,289 (2004: £235,947) has been arrived at by reliance upon the directors' estimates of net realisable values.

12	DEBTORS	2005 £	2004 £
	Amounts falling due within one year		
	Trade debtors Amounts owed by group undertakings (note 23) Directors' current accounts (note 19) VAT recoverable Other debtors Prepayments and accrued income ACT recoverable	1,977,503 1,140,951 331,796 80,523 242,178 34,887 3,807,838	1,589,911 1,043,059 295,624 318,588 59,512 190,199 28,672 3,525,565
13	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2005 £	2004 £
	Bank overdraft and loans Net obligations under finance lease	1,564,093	2,128,778
	and hire purchase contracts	236,446	182,689
	Maintenance in advance	3,702,169	3,208,423
	Amounts payable to group undertakings (note 23)	27,747	-
	Trade creditors	400,502	419,755
	Corporation tax	103,898	57,251
	Other taxation and social security Other creditors	507,403	113,380
	Accruals and deferred income	15,915 87,203	42,396 317,182
		6,645,376	6,469,854

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

14 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2005 £	2004 £
Bank loans	895,683	1,012,333
Net obligations under finance lease	271 000	10.000
and hire purchase contracts Maintenance in advance	271,098 163,699	10,800 142,846
Manufacture in advance		
	1,330,480	1,165,979
Analysis of loans		
Wholly repayable in greater than five years	575,399	666,667
Wholly repayable within five years	404,377	983,208
Included in current liabilities	(84,093)	(637,542)
	895,683	1,012,333
Loan maturity	== ====	
Between one and two years	84,093	90,666
Between two and five years	236,191	255,000
Due in greater than five years	575,399	666,667
	895,683	1,012,333
Net obligations under finance lease and hire purchase contracts		
Repayable within one year	236,446	182,689
Repayable between one and five years	271,098	10,800
	507,544	193,489
Included in liabilities falling due within one year	(236,446)	(182,689)
	271,098	10,800
Maintenance in advance		
Income deferred between one and two years	97,814	85,302
Income deferred between two and five years	65,885	57,544
	163,699	142,846

All bank loans (including finance loans) and overdrafts are secured on a fixed charge on the company's properties and a floating charge on the other current and future assets of the company.

There is a cross guarantee and debenture between Blue Chip Customer Engineering Limited, Blue Chip Global Solutions Limited and Blue Chip Parts Limited.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

Deferred taxation liability

16

17

15 PROVISION FOR LIABILITIES AND CHARGES

Balance at 1 January 2005 Profit and loss charge				35,784 177,762
Balance at 31 December 2005				213,546
		Provision ecognised 2004 £	no 2005 £	Provision ot recognised 2004 £
Capital allowances in excess of depreciation Other timing differences	214,737 (1,191)	38,200 (2,416)	-	-
	213,546	35,784	-	
RECONCILIATION OF MOVEMENTS IN	N SHAREHO Share capital £	DLDERS' FUN Capital redemption reserve £	Profit &	Total shareholders' funds £
Balance at 31 December 2003	5,420	4,580	660,788	670,788
Profit for the year Shares repurchased by the company	- (90)	90	307,866	307,866
Balance at 31 December 2004	5,330	4,670	968,654	978,654
Profit for the year	-	-	240,770	240,770
Balance at 31 December 2005	5,330	4,670	1,209,424	1,219,424
SHARE CAPITAL			2005 £	2004 £
Authorised 10,000 ordinary shares of £1			10,000	10,000
Allotted, called up and fully paid 5,330 ordinary shares of £1			5,330	5,330

£

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

18 GUARANTEES AND OTHER FINANCIAL COMMITMENTS

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the year to 31 December 2005:

Taking due in the year to 31 December 2003.	2005 Land and Buildings	2004 Land and buildings	2005 Other operating leases	2004 Other operating leases
	£	£	£	£
Operating leases which expire:				
Within one year	-	40,621	26,593	25,600
Between two to five years	-	-	64,227	50,083
				
	-	40,621	90,820	75,683
				
Capital commitments				
At 31 December 2005, the company had capit	al commitmen	ts as follows:	2005	2004
,			£	£
Contracted for but not provided in the financia	al statements		-	483,650

19 DIRECTORS' LOANS

Loans to directors

During the year, Mr B Meredith and Mr K Truscott had overdrawn directors' current accounts with the company. Indebtedness on the loans was as follows:

company. Indebtedness on the loans was as follows:	As at 1 January 2005 £	Maximum liability during the year £	As at 31 December 2005 £
Mr B Meredith Mr K Truscott	295,624	325,796 6,000	325,796 6,000
NOTES TO THE CASH FLOW STATEMENT			
Reconciliation of operating profit to net cash flows from operating activities		2005 £	2004 £
Operating profit		614,454	436,303
Depreciation charges		336,049	121,185
Amortisation charges		12,071	23,107
(Increase)/decrease in stocks		(108,342)	32,952
Increase in debtors		(282,273)	(287,918)
Increase in creditors		675,019	352,948
Net cash inflow from operating activities		1,246,978	678,577
	Mr B Meredith Mr K Truscott NOTES TO THE CASH FLOW STATEMENT Reconciliation of operating profit to net cash flows from operating activities Operating profit Depreciation charges Amortisation charges (Increase)/decrease in stocks Increase in debtors Increase in creditors	As at 1 January 2005 £ Mr B Meredith Mr K Truscott NOTES TO THE CASH FLOW STATEMENT Reconciliation of operating profit to net cash flows from operating activities Operating profit Depreciation charges Amortisation charges (Increase)/decrease in stocks Increase in debtors Increase in creditors	Mr B Meredith Mr K Truscott NOTES TO THE CASH FLOW STATEMENT Reconciliation of operating profit to net cash flows from operating activities Operating profit Depreciation charges Amortisation charges Amortisation charges Increase in debtors Increase in creditors Maximum liability during the year £ 2005 year 295,624 325,796 A 325,796 A 325,796 6,000 2005 614,454 615,019

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

20 NOTES TO THE CASH FLOW STATEMENT (continued)

Analysis of changes in net debt	At 1 January 2005 £	Cash flows £	At 31 December 2005 £
Cash at bank and in hand Bank overdraft	720,524 (1,491,236)	(392,518) 11,236	328,006 (1,480,000)
	(770,712)	(381,282)	(1,151,994)
Bank loans Finance leases	(1,649,875) (193,489)	670,099 (314,055)	(979,776) (507,544)
	(1,843,364)	356,044	(1,487,320)
	(2,614,076)	(25,238)	(2,639,314)
Reconciliation of net cash flow to movement in net debt		2005 £	2004 £
Decrease in cash in the year Cashflow movement in debt and lease financing		(381,282) 356,044	(1,392,708) (1,843,364)
Change in net debt resulting from cash flows Net debt at 1 January 2005		(25,238) (2,614,076)	(3,236,072) 621,996
Net debt at 31 December 2005		(2,639,314)	(2,614,076)

21 DISCLOSURE OF CONTROL

Mr B Meredith is the ultimate controlling party by virtue of his shareholding in the company.

22 PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £136,563 (2004: £120,055).

In other creditors, there is an outstanding pension contribution of £15,923 (2004: £11,952).

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2005

23 RELATED PARTIES

Transactions with group companies during the year ended 31 December 2005 were as follows:

	Management income		
	2005 £	2004 £	
Blue Chip Customer Engineering (Portugal) Lda Blue Chip Global Solutions Ltd	333,904	36,013 208,062	
Blue Chip Parts Ltd	70,185	96,776	
	404,089	340,851	

In the period sales were made to and purchases from the following group companies:

	Sales		Purchases	
	2005	2004	2005	2004
	£	£	£	£
Blue Chip Parts Limited	-	-	25,928	38,998
Blue Chip Global Solutions Limited	-	5,893	25,240	6,315
Blue chip Customer Engineering				
Lanka (Private) Limited	-	8,510	19,776	4,844
			2005 £	2004 £
Blue Chip Customer Engineering Lanka (Pr	rivate) Ltd		(7,521)	7,020
	,		(-,,	,,
Blue Chip Customer Engineering (Portugal) Lda			256,794	271,187
Blue Chip Parts Ltd			712,440	419,105
Blue Chip Global Solutions Ltd			(20,226)	203,464
Blue Chip Engineering Nordic AB			171,717	142,283

These amounts are included within debtors (note 12) and creditors (note 13).