Company Number: 2120366

MARK ALLEN HOLDINGS LIMITED

ANNUAL REPORT

YEAR ENDED 31 MARCH 2002

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COMPANY INFORMATION

Directors

M Allen

S Allen

Secretary

Mrs K Toumba

Company Number

2120366

Registered Office

Croxted Mews

286A-288 Croxted Road

London SE24 9DA

Auditors

PKF

Pannell House 6-7 Litfield Place The Promenade

Clifton Bristol BS8 3LX

Bankers

HSBC Bank Plc

31 Holborn London EC1N 2HR

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DIRECTORS' REPORT YEAR ENDED 31 MARCH 2002

The directors submit their report and the consolidated financial statements for the year ended 31 March 2002.

Results and dividends

The profit for the year, after taxation, amounted to £115,758 (2001 - £209,627).

The directors recommend a dividend of £40,000 leaving a balance of £75,758 which is transferred to retained reserves.

Principal activity and review of the business

The principal activities of the group were the publication of medical, educational, leisure and trade journals, the publication of regional trade directories, the publishing and selling of medical books, the organisation of medical conferences and exhibitions, the organisation of world-wide tours through its ATOL bonded operation and on line trading through its medical web-site.

During the year the group acquired the trade of Budget Furniture Plc and John Allen Publishing Limited. The publishing side of the business adds to the wide portfolio of titles already held whilst the furniture business adds a new area to the group's activities.

The directors are satisfied with the performance of the business during the year.

Future developments

The directors consider the future to be very promising with the newly acquired furniture business performing well. An increase in both turnover and profitability is anticipated in the current financial year.

Directors

The directors who served during the year and their interests in the company's issued share capital at the balance sheet date and at the start of the year (or date of appointment, if later) were:

	Ordinary Shai	res of £1 each
	2002	2001
M Allen	24,600	24,600
S Allen	5,400	5,400

Auditors

The auditors, PKF, will be proposed for reappointment in accordance with section 385 of the Companies Act 1985.

By order of the board

Reduceston

Secretary

MARK ALLEN HOLDINGS LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for ensuring that the directors' report and other information included in the annual report is prepared in accordance with company law in the United Kingdom.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF MARK ALLEN HOLDINGS LIMITED

We have audited the financial statements of Mark Allen Holdings Limited for the period ended 31 March 2002 which comprise the Profit and Loss Account, the Balance Sheets, the Cash Flow Statement and the related notes. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's and group's affairs as at 31 March 2002 and of the group's result for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

20 Septe 2002 Bristol, UK

Registered Auditors

MARK ALLEN HOLDINGS LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT YEAR ENDED 31 MARCH 2002

	Notes	2002 £	2002 £	2001 £
TURNOVER				
Continuing operations Acquisitions		6,720,757 777,034		6,477,972
	2		7,497,791	6,477,972
Cost of sales			(5,502,196)	(4,710,083)
GROSS PROFIT			1,995,595	1,767,889
Administrative expenses			(1,871,358)	(1,508,915)
Other operating income			10,000	-
OPERATING PROFIT				
Continuing operations Acquisitions		108,581 25,656		258,974
	3		134,237	258,974
Interest receivable and similar income	6		23,465	14,378
Interest payable and similar charges	7		(1,986)	(3,740)
PROFIT ON ORDINARY				
ACTIVITIES BEFORE TAXATION			155,716	269,612
TAXATION	8		(39,958)	(59,985)
PROFIT FOR THE FINANCIAL				
YEAR			115,758	209,627
DIVIDENDS	9		(40,000)	(89,362)
			75,758	120,265
				

There were no recognised gains or losses for the year other than those included in the profit and loss account.

CONSOLIDATED BALANCE SHEET 31 MARCH 2002

	Notes	200 £		2001 £
FIXED ASSETS				
Intangible	10	423,6		318,824
Tangible	11	803,5	556	715,305
		1,227,1	167	1,034,129
CURRENT ASSETS				
Stocks	13	133,668		2,336
Debtors	14	1,545,723	1,26	4,382
Cash at bank and in hand		584,610	70	6,207
		2,264,001	2,09	2,925
CREDITORS: amounts falling due				
within one year	15	(3,038,573)	(2,78	3,572)
NET CURRENT LIABILITIES		(774,	572)	(690,647)
TOTAL ASSETS LESS CURRENT LI	ABILITIES	452,	595	343,482
CREDITORS: amounts falling due				
after more than one year	16	(33,	355)	-
NET ASSETS		419,2	240	343,482
				- 18-
CAPITAL AND RESERVES	10	30	000	20.000
Called up share capital	18	30,0		30,000
Profit and loss account	19	389,2	240 ——	313,482
SHAREHOLDERS' FUNDS	20	419,2	240	343,482
				

The financial statements were approved by the board on 19 Syther 200

Signed on behalf of the board of directors

Director

BALANCE SHEET 31 MARCH 2002

	Notes		2002 £		2001 £
FIXED ASSETS	12		20 201		20.201
Investments	12		30,201		30,201
CURRENT ASSETS					
Debtors	14	100		65,100	
Cash at bank and in hand		3		3	
		103		65,103	
CREDITORS: amounts falling due					
within one year	15	(1,965)		(66,965)	
NET CURRENT LIABILITIES			(1,862)		(1,862)
TOTAL ASSETS LESS CURRENT I	LIABILITIES	_	28,339	_	28,339
		=		=	
CAPITAL AND RESERVES					
Called up share capital	18		30,000		30,000
Profit and loss account	19		(1,661)		(1,661)
		_	28,339	_	28,339
		=		=	

The financial statements were approved by the board on A Sytuate 2002.

Signed on behalf of the board of directors

Director

That Ahe

MARK ALLEN HOLDINGS LIMITED CONSOLIDATED CASH FLOW STATEMENT YEAR ENDED 31 MARCH 2002

	2002	2001
	£	£
Reconciliation of operating profit to net cash inflow from		
operating activities		
Operating profit	134,237	258,974
Amortisation of intangible assets	18,710	17,727
Depreciation of tangible fixed assets	134,452	122,960
Profit on sale of fixed assets	(5,395)	(880)
Increase in debtors	(245,195)	(439,691)
(Increase)/decrease in stocks	(11,332)	130
Increase in creditors	307,271	544,642
Net cash inflow from operating activities	332,748	503,862
=		
CASH FLOW STATEMENT (note 22)		
Net cash inflow from operating activities	332,748	503,862
Returns on investments and servicing of finance	13,510	10,638
Taxation	(35,536)	(2,738)
Capital expenditure	(288,952)	(114,095)
Equity dividends paid	(105,000)	(24,362)
	(83,230)	373,305
Financing	(11,677)	(29,903)
(Decrease)/increase in cash	(94,907)	343,402
=		
December of making a formation of the state		
Reconciliation of net cash flow to movement in net funds (note 23)	(0.4.007)	242 402
(Decrease)/increase in cash in the year Financing	(94,907) 11,677	343,402
New finance leases	,	29,903
New Imance leases	(51,853)	
Change in net funds	(135,083)	373,305
Net funds at 1 April 2001	528,658	155,353
Net funds at 31 March 2002	393,575	528,658

1 ACCOUNTING POLICIES

(a) Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention.

The consolidated financial statements comprise the audited financial statements of the company and its subsidiary undertakings made up to 31 March 2002.

A separate profit and loss account for the parent company has not been prepared as permitted by Section 230(2) of the Companies Act 1985. The profit for the financial year of the parent company was £40,000 (2001 - £65,000).

(b) Turnover

Turnover comprises the invoiced value of goods and services supplied by the company, net of value added tax and trade discounts.

(c) Intangible fixed assets

Intangible fixed assets are stated at cost or valuation less amortisation. Amortisation is provided at rates calculated to write off the cost or valuation of intangible fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Publishing rights and titles	5 % straight line
Goodwill	5 % straight line

(d) Tangible fixed assets

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold buildings	1 % straight line
Plant and machinery	20 % straight line
Fixtures & fittings	20 % straight line
Motor vehicles	25 % straight line

Freehold land is not depreciated.

(e) Finance and operating leases

Assets acquired under finance leases or hire purchase are treated as tangible fixed assets and depreciation is provided accordingly. The present value of future rentals is shown as a liability and the interest element of rental obligations is charged to the profit and loss account over the period of the lease in proportion to the capital balance outstanding.

Operating lease rentals are charged in the profit and loss account on a straight line basis over the lease term.

(f) Investments

Investments are stated at cost less any provision for permanent diminution in value.

1 ACCOUNTING POLICIES (continued)

(g) Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and net realisable value. Cost is determined on a first in first out basis, and includes all direct costs incurred and attributable production overheads. Net realisable value is based on estimated selling price allowing for all further costs of completion and disposal.

(h) Deferred taxation

Provision is made for deferred tax using the liability method.

(i) Pensions

The company operates a defined contribution pension scheme and the pension charge in the profit and loss account represents the amounts payable by the company to the fund in respect of the year.

2 TURNOVER

An analysis of turnover by class of business is given below:

	2002 £	2001 £
Publishing	4,941,192	4,515,971
Conferences	958,328	875,815
Travel	821,237	1,086,186
Office furniture	777,034	-
Total	7,497,791	6,477,972

All turnover arose within the United Kingdom.

3 OPERATING PROFIT

The operating profit is stated after charging:

	2002	2001
	£	£
Amortisation of intangible assets	18,710	17,727
Depreciation of tangible fixed assets:		
- owned by the company	116,092	108,512
- held under finance lease or hire purchase contracts	18,360	14,448
Audit fees	15,500	11,700

4 DIRECTORS' EMOLUMENTS AND BENEFITS

		2002	2001
		£	£
	Directors' emoluments	230,000	183,333
	Contributions to money purchase pension schemes	36,035	32,518
	The number of directors accruing benefits under pension schemes were:	NY.	NT-
	Money purchase schemes	No 2	No 2
	Money purchase senemes		
	The highest paid director received emoluments and benefits as for	llows:	
		2002	2001
		£	£
	Emoluments and benefits under long term incentive	180,000	1/2 222
	schemes Contributions to money purchase pension schemes	26,035	143,333 29,665
	Contributions to money purchase pension senemes		=======================================
5	STAFF COSTS		
	Staff costs, including directors' emoluments, were as follows:		
		2002	2001
		£	£
	Wages and salaries	1,780,599	1,576,990
	Social security costs	181,272	154,331
	Other pension costs	76,614	71,152
		2,038,485	1,802,473
	The average monthly number of employees, including executive of	directors during the	ne vear was:
	The average monthly number of employees, mending executive of	No	No
	Distribution and sales	32	36
	Editorial	23	20
	Administration	25	22
		80	78
			
6	INTEREST RECEIVABLE AND SIMILAR INCOME		
		2002	2001
		£	£
	Other interest receivable	23,465	14,378
		<u> </u>	

-	INTERPRETED AND DESCRIPTION OF A DISCOURT AND CHARLES		
7	INTEREST PAYABLE AND SIMILAR CHARGES		
		2002	2001
		£	£
	Bank loans and overdrafts	1,389	525
	Finance charges under finance lease and hire purchase contracts	597	3,215
		1,986	3,740
8	TAXATION		
	(a) Avalusia of abouga in waar	2002	2001
	(a) Analysis of charge in year	2002 £	2001 £
	UK corporation tax	d €	2
	Current tax on income for the year	64,724	34,725
	Adjustments in respect of prior periods	(24,766)	25,260
	Total UK taxation	39,958	59,985
	(b) Factors affecting tax charge for year The tax assessed for the year is greater than than the standard ra (30 per cent). Reconciling items are explained below: Profit on ordinary activities before tax	ate of corporation tax	in the UK 269,612
	·		
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2001: 30%) Effects of:	46,715	80,884
	Depreciation for the year in excess of capital allowances	9,203	13,031
	Expenses not deductible for tax purposes	4,754	5,812
	Utilisation of tax losses	-	(50,520)
	Effect of different tax rates in group companies	4,052	(14,482)
	Adjustment to tax charge in respect of previous periods	(24,766)	25,260
		39,958	59,985
9	DIVIDENDS	2002	2001
		2002 £	2001 £
			*
	Ordinary shares Interim paid	40,000	24,362

40,000

89,362

of which:

Dividends on equity shares

10 INTANGIBLE FIXED ASSETS

Group

-	Publishing rights and		
	titles £	Goodwill £	Total £
Cost		~	~
At 1 April 2001	218,101	152,892	370,993
Additions	5,500	117,997	123,497
At 31 March 2002	223,601	270,889	494,490
Amortisation			
At 1 April 2001	30,734	21,435	52,169
Charge for the year	10,082	8,628	18,710
At 31 March 2002	40,816	30,063	70,879
Net book amount			
At 31 March 2002	182,785	240,826	423,611
At 31 March 2001	187,367	131,457	318,824

11 TANGIBLE FIXED ASSETS

Group

•	Land & buildings £	Plant & machinery £	Fixtures, fittings, tools & equipment £	Total £
Cost				
At 1 April 2001	462,866	821,955	129,038	1,413,859
Additions	12,750	199,155	11,637	223,542
Disposals		(71,281)		(71,281)
At 31 March 2002	475,616	949,829	140,675	1,566,120
Depreciation				
At 1 April 2001	25,003	577,430	96,121	698,554
Charge for year	4,956	120,593	8,903	134,452
On disposals	<u> </u>	(70,442)		(70,442)
At 31 March 2002	29,959	627,581	105,024	762,564
Net book amount				
At 31 March 2002	445,657	322,248	35,651	803,556
At 31 March 2001	437,863	244,525	32,917	715,305
				

The net book amounts of plant and machinery above include £53,129 (2001 - £19,636) in respect of assets held under finance leases or hire purchase contracts.

12 FIXED ASSET INVESTMENTS

Company

Shares in subsidiary undertakings £

Cost

At 1 April 2001 and

31 March 2002

30,201

The company owns the following shareholdings:

12 FIXED ASSET INVESTMENTS (continued)

Name of company	Nature of business	% shares held directly	% shares held indirectly
Mark Allen Publishing Limited	Publication of medical and leisure trade journals	100	-
MarkAllenGroup.com Limited	Internet services	100	-
P R Please Limited	Public relations	100	-
Master Travel Limited	Tour operator	100	-
Mark Allen International Communications Limited	Organisation and promotion of conferences	100	-
Mark Allen Scientific Publications Limited	Dormant	-	100
A&D Media Limited	Provision of advertising and publishing services	-	100
Mark Allen Direct Limited	Office furniture	-	100

13 STOCKS

	Gı	roup	Com	pany
	2002	2001	2002	2001
	£	£	£	£
Raw materials	110,402	122,336	-	-
Finished goods	23,266		_	-
	133,668	122,336		•

14 DEBTORS

	Group		Company	
	2002	2001	2002	2001
	£	£	£	£
Due within one year				
Trade debtors	1,021,601	829,574	-	-
Other debtors	253,828	96,117	-	65,000
Prepayments & accrued				
income	270,194	338,591	-	-
Called up share capital not				
paid	100	100	100	100
	1,545,723	1,264,382	100	65,100

Included within other debtors are loans of £29,394 (2001 - £64,393), £12,000 (2001 - £15,000) and £3,111 (2001 - £Nil) to Mark Allen, Ashvin Popat and Edward Rusling. The loans are all interest free and the maximum amounts outstanding during the year were £64,393, £15,000 and £3,111 respectively. Mark Allen is a director of Mark Allen Holdings Limited whilst Ashvin Popat and Edward Rusling are directors of Mark Allen Publishing Limited, the company from which the loans have been advanced.

15 CREDITORS

	G	roup	Com	pany
	2002	2001	2002	2001
	£	£	£	£
Amounts falling due within				
one year				
Bank loans and overdrafts	146,678	173,368	-	-
Trade creditors	519,279	341,673	-	-
Amounts owed to group				
undertakings	-	-	1,965	1,965
Corporation tax	64,724	32,125	-	-
Other tax and social security	150,230	148,611	-	_
Proposed dividends	-	65,000	-	65,000
Net obligations under finance				
lease and hire purchase				
contracts (note 17)	11,002	4,181	-	-
Other creditors	29,753	-	-	-
Accruals and deferred income	2,116,907	2,018,614	-	-
	3,038,573	2,783,572	1,965	66,965
				

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2002

16 CREDITORS

	Gro	oup	Com	pany
	2002 £	2001 £	2002 £	2001 £
Amounts falling due after more than one year Net obligations under finance lease and hire purchase contracts(note 17)	33,355	-	-	-

17 FINANCE LEASES

Net obligations under finance lease and hire purchase agreements fall due as follows:

	Group		Company	
	2002	2001	2002	2001
	£	£	£	£
Within one year	11,002	4,181	-	-
Between one and five years	33,355	-	-	•
	44,357	4,181	<u>-</u>	
		\		

Finance lease and hire purchase creditors are secured on the assets concerned.

18 SHARE CAPITAL

		Authorised	Allotted, called up and fully paid	
		£	No	£
	At 1 April 2001 and 31 March 2002 Ordinary shares of £1 each	50,000	30,000	30,000
19	RESERVES			
	Profit and loss account At 1 April 2001 Profit for the year Dividends At 31 March 2002		Group £ 313,482 115,758 (40,000) 389,240	Company £ (1,661) 40,000 (40,000) (1,661)
20	SHAREHOLDERS' FUNDS			
			2002 £	2001 £
	Shareholders' funds at 1 April 2001		343,482	223,217
	Profit for the year		115,758	209,627
	Dividends		(40,000)	(89,362)
	Shareholders' funds at 31 March 2002		419,240	343,482

21 ACQUISITIONS AND DISPOSALS

During the year the group acquired the trade and following business assets of Budget Furniture Plc and John Allen Publishing Limited.

	Book Value £	Fair value £
Tangible fixed assets	1,996	1,996
Stocks	54,998	54,998
Titles	5,000	5,000
Goodwill	117,997	117,997
Net assets acquired	179,991	179,991
Satisfied by: Cash		179,991

22 GROSS CASH FLOWS

23

			2002 £	2001 £
Returns on investments and s	ervicing of finar	ice		
Interest received			15,496	14,378
Interest paid			(1,389)	(525)
Interest element of finance leas	e rentals		(597)	(3,215)
			13,510	10,638
Capital expenditure				
Payments to acquire intangible	fixed assets		(123,497)	-
Payments to acquire tangible fi			(171,689)	(114,976)
Payments to acquire fixed asset			-	1
Receipts from sales of tangible	fixed assets		6,234	880
			(288,952)	(114,095)
Financing				
Capital element of finance leas	e rentals		(11,677)	(29,903)
ANALYSIS OF CHANGES I	IN NET FUNDS			
	At 1 April	Cash	Other	At 31 March
	2001	flows	changes	2002
	£	£	£	£
Cash at bank and in hand	706,207	(121,597)	-	584,610
Overdrafts	(173,368)	26,690	-	(146,678)
		(94,907)		
Finance leases	(4,181)	(40,176)	-	(44,357)
Total	528,658	(135,083)	-	393,575

24 CONTINGENT LIABILITIES

The group's bankers have granted a bond dated 23 September 1997 to the Civil Aviation Authority for £67,340. This bond is secured on all the group's assets.

The company has given a specific guarantee on behalf of Master Travel Limited to the Civil Aviation Authority in connection with the granting of an Air Travel Organisers License (ATOL).

The company has given an unlimited guarantee to secure the overdrafts of its subsidiaries whilst the subsidiaries have given an unlimited guarantee to secure their own overdrafts and the overdrafts of other group undertakings.

A subsidiary company, Mark Allen Publishing Limited, has given a first legal charge over the freehold property known as Croxted Mews, 286A-288 Croxted Road, London, SE24 9DA to HSBC Bank Plc as security for a loan that has been advanced to Mark Allen Properties Limited, a non-group company controlled by Mark Allen.

Mark Allen Publishing Limited has also given an unlimited cross guarantee to HSBC Bank Plc to secure all of its liabilities, together with all of the liabilities of Mark Allen Properties Limited, a non-group company controlled by Mark Allen.

25 TRANSACTIONS WITH RELATED PARTIES

During the year the group advanced a loan of £143,770 to, and incurred expenditure of £3,306 on behalf of, Mark Allen Properties Limited, a non-group company controlled by Mark Allen. As at 31 March 2002 an amount of £147,046 is included within other debtors.

26 PENSION COSTS

The group operates a defined contribution pension scheme, the assets of which are held separately from those of the group in an independently administered fund.

Contributions made by the group to the scheme during the year amounted to £76,614 (2001 - £71,152).

27 CONTROLLING PARTIES

The company is controlled by M C Allen.