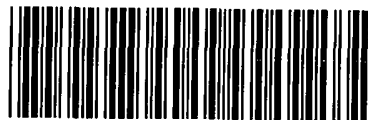


Registered number 02119397

Nice-Pak International Limited  
Annual report and financial statements  
for the year ended 31 December 2021

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# Nice-Pak International Limited

## Annual report and financial statements for the year ended 31 December 2021

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# **Nice-Pak International Limited**

## **Directors and advisers for the year ended 31 December 2021**

### **Directors**

R P Julius

M A Staton (Resigned 23 March 2021)

D J Cowell (Appointed 23 March 2021)

### **Company secretary**

D J Cowell

### **Registered office**

Aber Park

Aber Road

Flint

CH6 5EX

### **Independent auditors**

BDO LLP

3 Hardman Street

Manchester

M3 3AT

### **Solicitors**

Squire Patton Boggs

Spinningfields

1 Hardman Square

Manchester

M3 3EB

### **Bankers**

Lloyds Banking Group plc

5 St Pauls Square

Old Hall Street

Liverpool

L3 9SJ

Wells Fargo Bank N.A.

One Plantation Place

30 Fenchurch Street

London

EC3M 3BD

Citizens Commercial Banking

20 Cabot Rd

Medford, MA 02155

USA

# Nice-Pak International Limited

## Strategic Report for the year ended 31 December 2021

The directors present their strategic report on the group for the year ended 31 December 2021.

### Principal activities and business review

The group's principal activity during the year was the manufacture and wholesale distribution of disposable pre moistened wipes. There has been no change in these activities during the year. The geographical analysis of turnover is included in note 4 to the financial statements.

The group made a loss on ordinary activities before taxation of £2,320,737 (2020: profit £7,459,239). Further details of the group's performance are set out in the consolidated profit and loss account on page 14. The financial position at the end of the year is set out in the consolidated balance sheet on page 15.

### Business environment

The group's results deteriorated in the year due to the extremely challenging business environment. Raw material cost increases, supply chain disruptions, Covid-19 mitigations, distribution and energy inflation have all weighed heavily on profitability.

The very competitive nature of the markets we operate in has made it hard to rapidly recover the input cost inflation through price rises.

Market distortions continue to be caused by the Covid-19 pandemic. Sales of facial cosmetic products continue to be significantly depressed. Very large sales for Covid-19 specific hygiene products in mid-2020 led to inventory overhangs which depressed sales into the first part of 2021.

### Future developments

As one of the largest players in this sector the group aims to lead category growth by promoting the understanding and increasing awareness of wet wipes as the superior solution for many cleaning and hygiene requirements.

In order to return to growth the business aims to maintain a position of leadership in the industry by continuing investment in research, innovation, manufacturing excellence, quality and service.

### Key performance indicators

Performance during the year, together with historical data, is set out in the table below:

	31 December 2021	31 December 2020	Definition and analysis
Reduction in turnover (%)	(6.1%)	(9.9%)	Year on year turnover growth expressed as a percentage. The decrease in the year was primarily due to planned exits from some low margin business and a reduction in sales of COVID related products.
Operating margin (%)	(0.93%)	3.7%	Operating margin is the ratio of operating profit to sales expressed as a percentage. The percentage has decreased on the previous year largely as a result of significant cost increases and reduction of volume due to COVID related products.
Turnover per employee (£)	231,636	241,375	Turnover per employee represents total turnover for the year divided by the average number of employees in the year. The decrease in the year was due to the planned exit from some customers and a reduction in sales of COVID related products.
Net (debt)/funds (£)	(2,977,209)	5,715,904	Net (debt)/funds at the year end. There has been a decrease in funds in the year primarily due the repayment of an intercompany loan.

# Nice-Pak International Limited

## Strategic Report for the year ended 31 December 2021 (continued)

### Financial risk management

The group's operations expose it to a variety of financial risks that include price risk, credit risk, liquidity risk, market risk and foreign exchange risk. The group has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the group by monitoring levels of debt finance and the related finance costs.

Given the size of the group, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the board. The policies set by the board of directors are implemented by the group's finance department.

#### *Price risk*

The group is exposed to commodity price risk as a result of its operations. The group mitigates risk by maintaining options to purchase from a variety of suppliers. However, given the size of the group's operations, the costs of actively managing exposure to commodity price risk exceed any likely potential benefits. The directors will revisit the appropriateness of this policy should the group's operations change in size or nature. The group has no exposure to equity securities price risk as it holds no listed or other equity investments other than those in subsidiary undertakings.

#### *Credit risk*

The group has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed regularly by the group's finance department.

#### *Liquidity risk*

The group actively maintains a mixture of long-term and short-term debt finance that is designed to ensure the group has sufficient available funds for operations and planned expansions.

#### *Market risk*

The group has both interest bearing assets and interest bearing liabilities. Interest bearing assets include only cash balances and short term deposits, which earn interest at variable rates and fixed rates respectively. The directors will revisit the appropriateness of this policy should the group's operations change in size or nature. The company does not believe it has a high risk relating to cash and deposits with financial institutions.

#### *Foreign exchange risk*

The group is exposed to risk with regard to movements in foreign exchange rates. The group's exposure to movements in operating cashflows is mitigated through a combination of balancing receivables with payables in the same currency, combined with utilising hedging contracts. The fair value of hedging contracts at 31 December 2021 was £nil (31 December 2020: £nil).

### Section 172(1) statement

Section 172 of the Companies Act 2006 requires Directors to take into consideration the interests of stakeholders and other matters in their decision making. The Directors continue to have regard to the interests of the Company's employees and other stakeholders, the impact of its activities on the community and the environment when making decisions, the need to foster good relationships with suppliers and customers. In this context, acting in good faith and fairly, the Directors consider what is most likely to promote the success of the Company for its members in the long term. We explain in more detail below, how the Board engages with key stakeholders.

# Nice-Pak International Limited

## Strategic Report for the year ended 31 December 2021 (continued)

### Section 172(1) statement (continued)

#### *Corporate Governance and Key Stakeholders interests*

The Board recognises that long term success relies upon balancing the interests of its customers, employees, suppliers and the environment and communities in which it operates, as well as its shareholders.

The group is a family run business. The mission is to be the global leader in pre-moistened wipes and applicators by building categories and helping to improve people's quality of life, health, and wellbeing. Our vision is to establish an open and non-political culture that enables innovation in products and processes to spread through all aspects and levels of the business by encouraging everyone to generate ideas and harness them to good effect. We aim to be fast on our feet evidenced by speed to market, speed of reaction to market changes and smarter ways of working. In order to provide the financial returns that fuel long term development we must always be low cost but never lose sight of quality, service and integrity.

The directors recognise the importance of sound corporate governance to ensure that the group is managed in an efficient, effective and entrepreneurial manner for the benefit of all shareholders over the longer term.

The Board meet monthly to review business performance, forecasts, and progress of key strategic initiatives. The Board also review other items such as Health & Safety, HR policies, GDPR and employee communication.

#### *Environmental and Corporate Social Responsibility*

Operating in both an ethical and environmentally friendly way is one of the cornerstones of our group policy and we have implemented the following pledges:

- For all quotations, customers will be offered a sustainable option.
- We will have at least one environmentally preferable packaging option available in each of our major product categories.
- We will always prioritise the use of sustainable materials in our own brands.
- We will constantly monitor chemicals of concern and take action as appropriate in the interests of both our customers and the consumer.
- Our operations/plants are committed to using innovative and sensible environmental steps to minimise impact on the planet with a focus on preserving our natural resources.
- We will consistently advise and encourage customers to comply with the industry Code of Practice on 'Do Not Flush' labelling. In addition, we will report annually on the overall compliance levels of our customers with that Code of Practice towards the goal of 100% compliance. At consumer level, we will continue efforts to drive awareness of the need for appropriate disposal of wet wipes in order to protect the environment.

The group supports the local communities it operates in by donating to local charities, schools and sports clubs.

#### *Customers*

The group's business is built on the longevity and depth of its customer relationships.

One of our first objectives is to understand not only a customer's immediate needs but also its broader strategy and how this has evolved. This in-depth knowledge enables us to devise a plan that may include further research, prototyping and capital investment. Joint business plans are then developed that focus on:

- Geographical and regional objectives
- Innovation needs
- Differentiation strategy/product development strategy
- Cost objectives

Whilst operating as a global business, the group prides itself on delivering a local, tailored approach. This is underpinned by an open and transparent relationship with our customers, which always respects the need for confidentiality.

## Nice-Pak International Limited

### Strategic Report for the year ended 31 December 2021 (continued)

#### Section 172(1) statement (continued)

##### *Suppliers*

We work closely with our suppliers to build strong relationships and develop long term partnerships that bring value to both parties. The group agree commercial terms of business with suppliers prior to supply of goods and services. In the absence of any dispute, the group pays in accordance with the agreed terms. Where possible, we operate a multiple sourcing policy to reduce dependency on single suppliers and mitigate risk.

##### *Employees*

Our people are essential to our success. We constantly strive to support and empower our employees.

We have always considered our workforce to be our most important asset. As such we provide the right training and skills in a supportive, friendly and open environment. As a consequence, we have an above industry-average tenure of service among employees

For the past five years we have received a global award from the Top Employers Institute for providing excellent employee conditions.

Listening to the views of employees is also important to us and to gauge opinions we conduct regular surveys.

##### *Key Board decisions*

The key Board decisions made in the year are set out below:

Significant events/decisions	Key s172 matter(s) affected	Actions and impact
Accelerate transition to fully sustainable and recyclable materials	Customers, environment	Installed and commissioned innovative flow wrap line to handle fully recyclable packaging including materials including post-consumer waste.
Ensure that NPI health, safety and environmental management meets high standards	Environment, employees	Review HS&E management throughout the business. Appoint dedicated Head of Environmental Management and reorganise and strengthen H&S team
Reorganise Sales and Marketing Organisation	Customers, employees	Refocus the sales organisation to concentrate appropriate resources on providing services to our main categories of customers (by geography and kind). Dedicated brand marketing team to develop our own brand offerings.
IT infrastructure renewal	Employees, Environment	Move to a cloud-first strategy to improve security and performance. Ensure full IT capabilities available to colleagues whether in an office location or at home. Reduce carbon footprint by minimising need for travel and relocating processing load from company facilities to energy efficient data centres.

# Nice-Pak International Limited

## Strategic Report for the year ended 31 December 2021 (continued)

### COVID-19

On 30 January 2020, the World Health Organisation (WHO) announced COVID-19 as a global health emergency. On 11 March 2020, it announced that COVID-19 was a global pandemic. On 23 March 2020, the UK Government announced a nationwide lockdown.

Since the potential for a pandemic became widely known in February 2020, the Board has kept both the short and long term consequences under continual review. As well as considering Covid-19 in formal Board meetings a daily crisis call has been held since early March when the prospect of a lock down became real.

An explanation of the main implications of COVID-19 to the group are outlined below.

#### *Health and Safety*

Throughout the course of the pandemic the first priority of group has been to ensure the safety of all employees. We have attempted to always be in full compliance with the new laws and guidance in all territories in which we operate. Where possible we have anticipated changes so that we are able to adjust processes as soon as guidance changes.

Separate risk assessments have been undertaken for each of the factories and the office spaces. A small number of staff with shielding needs were furloughed but have now returned to work with adjustments to duties and/or physical environment.

The factories and supply chain operations have continued uninterrupted. Some additional cost has been accepted in order to ensure social distancing and COVID secure hygiene standards.

The preparation for working from home started in the month before any lockdown announcements. By the start of the official lock down a significant proportion of the office staff was already home based. Action has been taken throughout the period since the start of lock down to try to ensure the safety and well-being of those working from home.

Health and safety considerations have been monitored continuously and have been adapted in line with changing regulations and guidance.

#### *Customers and Demand*

Patterns of trade are returning to normal although there are likely to be some changes which become permanent. Demand for cosmetic products remains well below pre-pandemic levels.

The group's customers do not appear to be at significant risk of failure as a result of Covid-19. All are primarily active in areas of the economy which have not suffered very large reductions in trade.

#### *Supply Chain*

There have been significant supply chain disruptions resulting in sales foregone.

The pandemic has led to significant changes in demand patterns for the main raw material of the group. In addition there have been global shortages of some raw materials. Earlier on in the lock down there were delays at ports both at point of import and export; these are still occurring but are now less severe.

The Supply Chain and Commercial teams have worked hard with suppliers and customers to minimise the disruption.

Limits on allocations of raw materials are likely to continue until well after the end of the pandemic. These may limit the ability of the group to take advantage of new business opportunities.



# Nice-Pak International Limited

## Strategic Report for the year ended 31 December 2021 (continued)

### COVID-19 (continued)

#### Financial

The worsened profitability of the Group has been largely caused by input cost inflation. Some of this might be due to the pandemic but it is not possible to separate out the effects of underlying trends.

Operating in the current environment has imposed significant additional costs; these have not been large enough to threaten the health of the business.

The Board has taken appropriate steps to mitigate the risk presented by these challenges, and that the group is well placed to manage the situation.

#### Greenhouse Gas and Energy Consumption

The Streamlined Energy and Carbon Reporting calculation includes scope 1, 2 and 3 emission sources for the UK only. Our emissions are 2,010.34 tonnes (2020 2,225.08 tonnes) CO<sub>2</sub> (tCO<sub>2</sub>e) on a location basis as required by the SECR giving an intensity ratio of 5.44 tCO<sub>2</sub>e per million units of production compared with 5.18 tCO<sub>2</sub>e per million units of production in 2020. On a market basis the intensity drops to 0.98 tCO<sub>2</sub>e per million units (2020 0.84 tCO<sub>2</sub>e per million units) reflecting our policy of only purchasing zero carbon electricity.

The methodology used to calculate the greenhouse gas emissions is in accordance with the UK Government CHG Conversion Factors for Company reporting (2020) CHG Protocol – A Corporate.

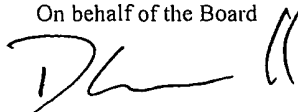
In the period covered by the report, the company has introduced sustainability corporate targets that detail targets for energy efficiency improvements up until 2025. In November 2021, the Company was certified to the ISO 50001 Energy Management Standard. Each site has developed an energy management program that will be further developed throughout 2022 in relation to energy efficiency awareness and energy efficiency projects.

In the period covered by the report, the company has purchased 100% renewable energy attributes, in the form of Guarantees of Origin from Croatian Hydroelectric power plants.

#### Emissions and energy Usage

		2021	2020
Scope 1 (tCO <sub>2</sub> e)	Natural gas	299.02	297.86
	Company and leased vehicles	46.77	54.68
<b>Total Scope 1 (tCO<sub>2</sub>e)</b>		<b>345.79</b>	<b>352.54</b>
Scope 2 (tCO <sub>2</sub> e)	Electricity (location based)	1,646.65	1,862.98
Scope 3 (tCO <sub>2</sub> e)	Colleague cars	17.90	9.56
<b>Total tCO<sub>2</sub>e</b>		<b>2,010.34</b>	<b>2,225.08</b>
Total energy Usage (kWh)		9,741,936	9,882,864
Energy Intensity	tCO <sub>2</sub> e per million units produced – location basis	5.44	5.18
	tCO <sub>2</sub> e per million units produced – market basis	0.98	0.84

On behalf of the Board



D J Cowell

Director

6 September 2022

# Nice-Pak International Limited

## Directors' report for the year ended 31 December 2021

The directors present their report and the audited consolidated financial statements of the group for the year ended 31 December 2021.

### Going concern

The financial statements have been prepared on a going concern basis.

The group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on pages 2 to 7.

The group has net debt of £2.98 million as at 31 December 2021 (31 December 2020: net funds of £5.72 million), comprising of £3.69m debt and £0.71m in cash. On 22 December 2020, the parent company, Nice-Pak Products, Inc. entered into a new \$325m credit agreement with a 5 year repayment term, of which \$35m is allocated to Nice-Pak International Limited. This credit agreement, among other matters, places certain restrictions upon the group and requires the group headed by Nice-Pak Products, Inc. to comply with certain reporting and affirmative covenants, as well as maintain certain financial ratios and meet other financial conditions. During the course of 2022 the consolidated Nice Pak Products, Inc consolidated group performance resulted in covenant breaches which the lender has agreed to forebear taking any action for a period until at least 11 August 2023. Beyond this date, should any of these conditions not be met then there is a risk of repayment of this group facility. The impact on the UK will be limited to any drawdown against the allocated \$35m with the assets of the UK business secured against this portion of the facility. However, there are mitigating actions which could be undertaken to secure replacement finance within the UK given the high-quality assets available.

Rapid input cost inflation and supply chain disruptions significantly worsened the profitability of the company towards the end of 2021. Despite rapid action to raise output prices and to reduce internal costs, the position worsened through the first quarter of 2022 before starting to recover. The group updates its view monthly on likely trading patterns, incorporating latest intelligence on demand, inflation and cost reduction opportunities. Importantly these realistic scenarios provide headroom against the stress test scenarios. Nevertheless there still remains a risk that the impact of inflation, supply chain disruptions or Covid-19 could be more significant than presented in the group's severe case. In the event that there is a more significant downturn, there are further mitigating actions that could be enacted, these could include but are not limited to, further price increases, reductions in capital expenditure, reductions in business expenditure and overheads.

The group believes that with the price increases already implemented and the continuing strong demand from customers combined with the cost savings enacted and the potential for further savings, should the impact of inflation, supply chain disruption or Covid-19 be more significant than our most pessimistic current view, the group has sufficient headroom to continue to operate within available banking facilities.

The Board is satisfied it has sufficient cash resources to meet its obligations as they fall due throughout the coming twelve months and the Board has a reasonable expectation that the Company and the Group has adequate resources to continue in operational existence for the foreseeable future. For these reasons, they continue to adopt the going concern basis in preparing the annual report and financial statements.

### Future developments

As outlined in the strategic report, the profitability and cash generation of the group has worsened significantly. Action has been taken in the early part of 2022 to restore profitability and to lay the ground for further improvements. The future prospects of the group remain healthy although it is probable that more than one year will be required to return to pre pandemic levels of profitability. Overall business volume is also likely to be somewhat lower.

### Dividends and transfers to reserves

The directors do not recommend the payment of a final dividend in respect of the financial year.

The group's retained loss, after payment of dividends, for the financial year of £2,777,616 (31 December 2020: profit £6,534,134) has been transferred to reserves.

### Close company status

The company is a close company for taxation purposes.

# Nice-Pak International Limited

## Directors' report for the year ended 31 December 2021 (continued)

### Financial risk management

This is disclosed on page 3 of the strategic report.

### Directors

The directors of the company who were in office during the year and up to the date of signing the financial statements were:

R P Julius  
M A Staton (Resigned 23 March 2021)  
D J Cowell (Appointed 23 March 2021)

### Directors indemnity insurance

The directors are covered under an AON policy for directors and officers indemnity insurance.

### Employees

Within the limitations of commercial confidentiality and security, it is the policy of the company to take the views of employees into account in making decisions and, wherever possible, to encourage the involvement of employees in the company's performance.

The company has continued its policy of giving fair consideration to applications for employment made by disabled persons bearing in mind the requirements for skills and aptitude for the job. In the areas of planned employee training and career development, the company strives to ensure that disabled employees receive maximum possible benefits, including opportunities for promotion. Every effort is made to ensure that continuing employment and opportunities for training are also provided for employees who become disabled.

### Donations

There have been no political donations in the year (2020 – nil).

### Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the group and company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company and of the profit or loss of the group and company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Nice-Pak International Limited

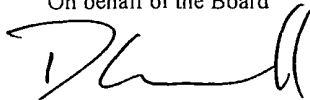
### Directors' report for the year ended 31 December 2021 (continued)

#### Disclosure of information to auditors

Each director at the date of the approval of the financial statements has confirmed that:

- so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the Board



D J Cowell

Director

6 September 2022

# Nice-Pak International Limited

## Independent auditors' report to the members of Nice-Pak International Limited

### Opinion on the financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 31 December 2021 and of the Group's loss for the year then ended;
- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Nice-Pak International Limited (the 'Parent Company') and its subsidiaries (the 'Group') for the year ended 31 December 2021 which comprise the consolidated profit and loss account, consolidated statement of comprehensive income, consolidated and company balance sheet, consolidated and company statement of changes in equity, consolidated cash flow statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We remain independent of the Group and the Parent Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's and Parent Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report and financial statements other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves.

## Nice-Pak International Limited

### Independent auditors' report to the members of Nice-Pak International Limited (continued)

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Other Companies Act 2006 reporting

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Group and Parent Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the Parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of Directors

As explained more fully in the statement of directors' responsibilities the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

#### *Extent to which the audit was capable of detecting irregularities, including fraud*

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

## Nice-Pak International Limited

### Independent auditors' report to the members of Nice-Pak International Limited (continued)

Based on our understanding and accumulated knowledge of the Group and the sector in which it operates we considered the risk of acts by the Group which were contrary to applicable laws and regulations, including fraud and whether such actions or non-compliance might have a material effect on the financial statements.

These included but were not limited to those that relate to the form and content of the financial statements, such as the accounting policies, United Kingdom Generally Accepted Accounting Practice, the UK Companies Act 2006 and those that relate to the payment of employees. All team members were briefed to ensure they were aware of any relevant regulations in relation to their work. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries, management bias in accounting estimates and improper revenue recognition associated with year-end cut-off. Our audit procedures included, but were not limited to:

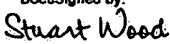
- Agreement of the financial statement disclosures to underlying supporting documentation;
- Challenging assumptions and judgements made by management in their significant accounting estimates, in particular in relation to the stock provisions and provision for bad and doubtful debts;
- Revenue year end cut-off procedures;
- Identifying and testing journal entries, in particular any journal entries posted with specific keywords and manual journals to revenue;
- Discussions with management, including consideration of known or suspected instances of non-compliance with laws and regulation and fraud; and
- Obtaining an understanding of the control environment in monitoring compliance with laws and regulations.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities is available on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the Parent Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Parent Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Parent Company and the Parent Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:  
  
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Stuart Wood (Senior Statutory Auditor)  
For and on behalf of BDO LLP, Statutory Auditor  
Manchester  
6 September 2022

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

## Nice-Pak International Limited

### Consolidated profit and loss account

	Note	31 December 2021 £	31 December 2021 £	31 December 2020 £	31 December 2020 £
Turnover	4		194,342,372		206,858,642
Cost of sales			(176,008,411)		(179,052,810)
<b>Gross profit</b>			<b>18,333,961</b>		<b>27,805,832</b>
Distribution costs		(15,720,324)		(15,421,986)	
Administrative expenses		(4,428,044)		(4,658,722)	
Other operating income/costs		-		(5,646)	
			(20,148,368)		(20,086,354)
<b>Operating (loss)/profit</b>	6		<b>(1,814,407)</b>		<b>7,719,478</b>
Interest receivable and similar income	7		7,372		13,937
Interest payable and similar expenses	7		(513,702)		(274,176)
<b>(Loss)/profit before taxation</b>			<b>(2,320,737)</b>		<b>7,459,239</b>
Tax on loss/profit	8		59,462		(1,378,046)
<b>(Loss)/profit for the financial year</b>			<b>(2,261,275)</b>		<b>6,081,193</b>

### Consolidated Statement of comprehensive income

	31 December 2021 £	31 December 2020 £
<b>(Loss)/profit for the financial year</b>	<b>(2,261,275)</b>	<b>6,081,193</b>
<b>Other comprehensive income/(expenses):</b>		
Exchange adjustments offset in reserves (translation of foreign investment)	(516,341)	452,941
<b>Total comprehensive (expense)/income for the year</b>	<b>(2,777,616)</b>	<b>6,534,134</b>

All the comprehensive (expense)/income for the financial year is attributable to the owners of the parent.

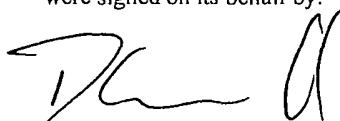


# Nice-Pak International Limited

## Consolidated balance sheet as at 31 December 2021

	Note	31 December 2021 £	31 December 2021 £	31 December 2020 £	31 December 2020 £
<b>Fixed assets</b>					
Intangible assets	10		536,872		564,522
Tangible assets	11		34,626,583		34,164,187
			35,163,455		34,728,709
<b>Current assets</b>					
Stock	13	21,058,640		20,971,684	
Debtors (including £nil (2020 - £nil)) due after one year	14	23,863,231		24,457,886	
Cash at bank and in hand		714,299		5,715,904	
			45,636,170		51,145,474
<b>Creditors - amounts falling due within one year</b>	15		(35,022,296)		(37,948,229)
<b>Net current assets</b>			10,613,874		13,197,245
<b>Total assets less current liabilities</b>			45,777,329		47,925,954
<b>Creditors - amounts falling due after more than one year</b>	16		(638,684)		(1,657,871)
<b>Provisions for liabilities</b>	19		(3,068,217)		(1,420,039)
<b>Net assets</b>			42,070,428		44,848,044
<b>Capital and reserves</b>					
Called up share capital	20		2,300,000		2,300,000
Profit and loss account			39,770,428		42,548,044
<b>Equity attributable to owners of the parent company</b>			42,070,428		44,848,044

The financial statements on pages 14 to 36 were approved by the Board of Directors on 6 September 2022 and were signed on its behalf by:



D J Cowell  
Director

Registered number 02119397

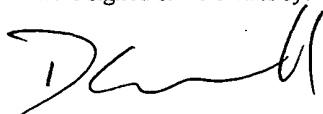
# Nice-Pak International Limited

## Company balance sheet as at 31 December 2021

	Note	31 December 2021 £	31 December 2021 £	31 December 2020 £	31 December 2020 £
<b>Fixed assets</b>					
Intangible assets	10		536,872		564,522
Tangible assets	11		31,141,282		30,059,143
Investments	12		2,631,353		2,631,353
			34,309,507		33,255,018
<b>Current assets</b>					
Stock	13	13,127,697		14,401,825	
Debtors (including £nil (2020 -£nil)) due after one year	14	23,119,699		24,324,668	
Cash at bank and in hand		687,387		5,697,495	
			36,934,783		44,423,988
<b>Creditors - amounts falling due within one year</b>	15		(30,218,148)		(35,934,569)
<b>Net current assets</b>			6,716,635		8,489,419
<b>Total assets less current liabilities</b>			41,026,142		41,744,437
<b>Creditors - amounts falling due after more than one year</b>	16		(246,516)		(1,172,529)
<b>Provisions for liabilities</b>	19		(3,068,217)		(1,420,039)
<b>Net assets</b>			37,711,409		39,151,869
<b>Capital and reserves</b>					
Called up share capital	20		2,300,000		2,300,000
Profit and loss account			35,411,409		36,851,869
<b>Equity attributable to owners of the parent company</b>			37,711,409		39,151,869

The loss of the company for the financial year was £1,440,460 (31 December 2020: profit £6,238,755).

The financial statements on pages 14 to 36 were approved by the Board of Directors on 6 September 2022 and were signed on its behalf by:



D J Cowell  
Director

Registered number 02119397

## Nice-Pak International Limited

### Consolidated statement of changes in equity

	Note	Called up share capital £	Profit and loss account £	Total equity £
Balance as at 1 January 2020		2,300,000	36,013,910	38,313,910
Profit for the year		-	6,081,193	6,081,193
Other comprehensive income for the year		-	452,941	452,941
Total comprehensive income for the year		-	6,534,134	6,534,134
Dividends	21	-	-	-
Balance as at 31 December 2020		2,300,000	42,548,044	44,848,044
Loss for the year		-	(2,261,275)	(2,261,275)
Other comprehensive expense for the year		-	(516,341)	(516,341)
Total comprehensive expense for the year		-	(2,777,616)	(2,777,616)
Dividends	21	-	-	-
Balance as at 31 December 2021		2,300,000	39,770,428	42,070,428

### Company statement of changes in equity

	Note	Called-up share capital £	Profit and loss account £	Total equity £
Balance as at 1 January 2020		2,300,000	30,613,114	32,913,114
Profit for the year		-	6,238,755	6,238,755
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	6,238,755	6,238,755
Dividends	21	-	-	-
Balance as at 31 December 2020		2,300,000	36,851,869	39,151,869
Loss for the year		-	(1,440,460)	(1,440,460)
Other comprehensive income for the year		-	-	-
Total comprehensive expense for the year		-	(1,440,460)	(1,440,460)
Dividends	21	-	-	-
Balance as at 31 December 2021		2,300,000	35,411,409	37,711,409

# Nice-Pak International Limited

## Consolidated cash flow statement

	Note	31 December 2021 £	31 December 2021 £	31 December 2020 £	31 December 2020 £
Net cash (outflow)/inflow from operating activities	22		(2,626,479)		24,670,077
Taxation paid			(259,735)		(890,200)
Net cash generated from operating activities			(2,886,214)		23,779,877
Cash flow from investing activities					
Purchase of tangible fixed assets		(5,297,817)		(8,144,098)	
Interest received		5,761		13,937	
Net cash used in investing activities			(5,292,056)		(8,130,161)
Cash flow from financing activities					
Interest paid		(513,702)		(274,176)	
Net cash used in financing activities			(513,702)		(274,176)
Net (decrease)/increase in cash and cash			(8,691,972)		15,375,540
Cash and cash equivalents at beginning of the year			5,715,904		(9,662,025)
Exchange (losses)/gains on cash			(1,141)		2,389
Cash and cash equivalents at the end of the year			(2,977,209)		5,715,904
Cash and cash equivalents consist of:					
Cash at bank and in hand			714,299		5,715,904
Bank overdraft			(3,691,508)		-
Cash and cash equivalents			(2,977,209)		5,715,904

# Nice-Pak International Limited

## Notes to the financial statements for the year ended 31 December 2021

### 1 General information

Nice-Pak International Limited (the Company”) and its subsidiary (together “the Group”) manufacture and distribute disposable pre moistened wipes. The Group operates with a number of recognised brand names and retailers.

The company is a private company limited by shares and is incorporated in England and Wales.

### 2 Statement of compliance

The Group and individual financial statements of Nice-Pak International Limited have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, “The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland” (“FRS102”) and the Companies Act 2006.

### 3 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated and separate financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Basis of Preparation

These consolidated and separate financial statements are prepared on a going concern basis, under the historical cost convention, as modified by the recognition of certain financial assets and liabilities measured at fair value.

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgements in the process of applying the Group and Company accounting policies.

The company has taken advantage of the exemption in section 408 of the Companies Act from disclosing its individual profit and loss account.

#### Parent company disclosure exemptions

In preparing the separate financial statements of the parent company, advantage has been taken of the following disclosure exemptions available under FRS 102:

- no cash flow statement has been prepared for the parent company;
- disclosures in respect of the parent company’s financial instruments have not been presented as equivalent disclosures have been provided in respect of the group as a whole;
- no disclosure has been given for the aggregate remuneration of the key management personnel of the parent company as their remuneration is included in the totals for the group as a whole

#### Basis of consolidation

The consolidated financial statements include the financial statements of Nice-Pak International Limited and its subsidiary Nice-Pak Deutschland GmbH made up to 31 December 2021.

The accounting period of the subsidiary undertaking is co-terminous with that of the company. Results of subsidiary undertakings acquired are included from the effective date of acquisition, are accounted for by the acquisition method of accounting and have been translated into sterling using the net investment method. All intra group transactions are eliminated. United Kingdom accounting policies have been applied to the overseas subsidiary undertaking on consolidation.

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 3 Summary of significant accounting policies (continued)

##### Foreign currency

Monetary assets and liabilities in foreign currencies are translated into sterling at rates of exchange ruling at the period end. Transactions in foreign currencies are translated into sterling at the rate of exchange at the date of the transaction. All foreign exchange differences have been taken to the profit and loss account in the year in which they are incurred.

The balance sheets and profit and loss accounts of subsidiaries in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial period. Foreign exchange differences are dealt with as an adjustment to reserves.

The group is exposed to risk with regard to movements in foreign exchange rates. The group's exposure to movements in operating cashflow is mitigated through a combination of balancing receivables with payables in the same currency, combined with utilising hedging contracts.

##### Turnover

Turnover is measured at the fair value of the consideration received or receivable and represents the amount receivable for goods supplied or services rendered, net of returns, discounts and rebates allowed by the Group and value added taxes.

##### Pension costs

The company contributes to a defined contribution pension scheme, which is financially independent from the company. Amounts payable to the scheme are charged to the profit and loss account in the period in which they arise.

##### Taxation

Taxation expense for the period comprises current and deferred tax recognised in the reporting period. Tax is recognised in the profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case tax is also recognised in other comprehensive income or directly in equity respectively. Current or deferred taxation assets and liabilities are not discounted.

##### *(i) Current tax*

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

##### *(ii) Deferred tax*

Deferred tax arises from timing differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date except for certain exceptions. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

# Nice-Pak International Limited

## Notes to the financial statements for the year ended 31 December 2021

### 3 Summary of significant accounting policies (continued)

#### Intangible assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses. Amortisation is calculated, using the straight line method, to allocate the depreciable amount of the assets to their residual values over their estimated useful lives, as follows:

Stamp duty on long term lease	Over 25 years
-------------------------------	---------------

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at historical purchase cost less accumulated depreciation. Historical purchase cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use.

Depreciation is not provided on freehold land. On other assets it is provided on cost in equal annual instalments over the estimated useful lives of the assets as follows:

Freehold buildings	Over 25 years
Leasehold improvements	Over the remaining term of the lease
Plant and machinery	Over 7-25 years
Fixtures and fittings	Over 7 years
Computers	Over 3-5 years

No depreciation is charged in respect of costs incurred on capital projects in the course of construction. Interest incurred in funding the construction of buildings is capitalised and included within the cost of the related asset, until such time as the related asset is brought into use.

#### Investments

Investments held as fixed assets are stated at cost less provision for any impairment.

#### Stock

Stock is stated at the lower of cost and net realisable value on a first in first out basis after making due allowance for obsolete and slow moving items. Cost includes an appropriate proportion of production overheads. Net realisable value is the price at which stocks can be sold in the normal course of business after allowing for the cost of realisation.

#### Research and development

Research and development expenditure is written off in the profit and loss account in the period in which it is incurred.

#### Leases

Rental costs under operating leases are charged to the profit and loss account in equal amounts over the periods of the leases.

#### Government grants

Government grants are capitalised as deferred income and amortised over the estimated useful lives of the relevant assets.

Payments received from the government for furloughed employees are a form of grant. This grant money is receivable as compensation for expenses already incurred, and where this is not in respect of future related costs, is recognised in income in the period in which it becomes receivable and the related expense is incurred.

# Nice-Pak International Limited

## Notes to the financial statements for the year ended 31 December 2021

### 3 Summary of significant accounting policies (continued)

#### Financial instruments

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or income as appropriate.

The company does not currently apply hedge accounting for interest rate and foreign exchange derivatives.

#### Financial Assets

Financial assets, other than investments and derivatives, are initially measured at transaction price (including transaction costs) and subsequently held at cost, less any impairment.

#### Financial liabilities and equity

Financial liabilities and equity instruments are initially measured at the amount of the net proceeds received. Financial liabilities and equity are classified according to the substance of the financial instruments' contractual obligations, rather than the financial instruments' legal form.

#### Going Concern

The financial statements have been prepared on a going concern basis.

The group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on pages 2 to 7.

The group has net debt of £2.98 million as at 31 December 2021 (31 December 2020: net funds of £5.72 million), comprising of £3.69m debt and £0.71m in cash. On 22 December 2020, the parent company, Nice-Pak Products, Inc. entered into a new \$325m credit agreement with a 5 year repayment term, of which \$35m is allocated to Nice-Pak International Limited. This credit agreement, among other matters, places certain restrictions upon the group and requires the group headed by Nice-Pak Products, Inc. to comply with certain reporting and affirmative covenants, as well as maintain certain financial ratios and meet other financial conditions. During the course of 2022 the consolidated Nice Pak Products, Inc consolidated group performance resulted in covenant breaches which the lender has agreed to forebear taking any action for a period until at least 11 August 2023. Beyond this date, should any of these conditions not be met then there is a risk of repayment of this group facility. The impact on the UK will be limited to any drawdown against the allocated \$35m with the assets of the UK business secured against this portion of the facility. However, there are mitigating actions which could be undertaken to secure replacement finance within the UK given the high-quality assets available.

Rapid input cost inflation and supply chain disruptions significantly worsened the profitability of the company towards the end of 2021. Despite rapid action to raise output prices and to reduce internal costs, the position worsened through the first quarter of 2022 before starting to recover. The group updates its view monthly on likely trading patterns, incorporating latest intelligence on demand, inflation and cost reduction opportunities. Importantly these realistic scenarios provide headroom against the stress test scenarios. Nevertheless, there still remains a risk that the impact of inflation, supply chain disruptions or Covid-19 could be more significant than presented in the group's severe case. In the event that there is a more significant downturn, there are further mitigating actions that could be enacted, these could include but are not limited to, further price increases, reductions in capital expenditure, reductions in business expenditure and overheads.

The group believes that with the price increases already implemented and the continuing strong demand from customers combined with the cost savings enacted and the potential for further savings, should the impact of inflation, supply chain disruption or Covid-19 be more significant than our most pessimistic current view, the group has sufficient headroom to continue to operate within available banking facilities.



## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 3 Summary of significant accounting policies (continued)

##### Going Concern (continued)

The Board is satisfied it has sufficient cash resources to meet its obligations as they fall due throughout the coming twelve months and the Board has a reasonable expectation that the Company and the Group has adequate resources to continue in operational existence for the foreseeable future. For these reasons, they continue to adopt the going concern basis in preparing the annual report and financial statements.

##### Critical accounting judgements and estimation uncertainty

The area involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed below:

##### Stock provision

The group have determined a policy for provisioning of stock that is based on prior experience and managements' best estimates. The policy is consistent with prior years and takes into account the ageing profile and recoverability of the stock. The provision at the year end was 3.8% of the total stock value (31 December 2020: 3.8%).

#### 4 Turnover

The group's activities, which originate 78% in the United Kingdom and 22% in Germany (2020: 78% and 22% respectively), consist solely of the manufacture and wholesale distribution of disposable pre-moistened wipes. Turnover by destination can be analysed as follows:

	31 December 2021 £	31 December 2020 £
United Kingdom	108,167,720	122,400,670
Rest of Europe	37,200,193	45,043,967
Middle East	4,936,840	5,457,856
Far East	9,024,753	6,027,799
Africa	5,297,625	7,063,947
Australia	5,054,460	8,151,761
North America	23,560,036	11,709,916
South America	1,100,745	1,002,726
	194,342,372	206,858,642

# Nice-Pak International Limited

## Notes to the financial statements for the year ended 31 December 2021

### 5 Directors' emoluments and employee information

	31 December 2021 £	31 December 2020 £
<b>Directors emoluments:</b>		
Aggregate emoluments	485,843	582,154
Amounts received under long-term incentive scheme	-	2,108,108
	<b>485,843</b>	<b>2,690,262</b>

The remuneration of the highest paid director was £348,774 (31 December 2020: £2,690,262). There were no pension contributions for the highest paid director (31 December 2020: £nil).

R P Julius does not receive any remuneration for his services to the company.

	31 December 2021 Number	31 December 2020 Number
Number of directors who are members of group personal pension scheme	-	-

	31 December 2021 £	31 December 2020 £
<b>Employee costs during the year:</b>		
Wages and salaries	25,415,114	28,014,402
Social security costs	3,265,212	3,212,529
Other pension costs (note 25)	1,570,419	1,635,677
<b>Staff Costs</b>	<b>30,250,745</b>	<b>32,862,608</b>

The average monthly number of persons (including executive directors) employed by the group during the year was:

	31 December 2021 Number	31 December 2020 Number
Production	668	687
Sales and distribution	117	114
Administration	54	56
	<b>839</b>	<b>857</b>

# Nice-Pak International Limited

## Notes to the financial statements for the year ended 31 December 2021

### 6 Operating profit

	31 December 2021 £	31 December 2020 £
<b>Operating profit is stated after charging/(crediting):</b>		
Rentals under operating leases:		
Hire of plant and machinery	570,250	467,750
Lease of land and buildings	2,177,864	2,216,239
Other operating leases	119,567	100,795
Amortisation of intangible asset (note 10)	27,650	27,650
Depreciation of owned tangible fixed assets (note 11)	4,580,892	4,912,059
Amortisation of government grants (note 18)	(994,283)	(1,001,649)
Auditors' remuneration:		
Audit services (company £48,500 (31 December 2020: £48,500))	65,339	72,000
Other services (taxation compliance services)	19,720	37,008

### 7 Interest

	31 December 2021 £	31 December 2020 £
<b>Interest payable and similar expenses</b>		
Interest on bank loans	513,702	274,176
<b>Interest receivable and similar income</b>		
Loan interest receivable	7,372	13,937

# Nice-Pak International Limited

## Notes to the financial statements for the year ended 31 December 2021

### 8 Tax on profit

	31 December 2021 £	31 December 2020 £
<b>Current tax</b>		
<b>United Kingdom</b>		
Corporation tax at 19% (31 December 2020: 19%)	-	1,275,447
Adjustments in respect of prior periods	(1,122,858)	(281,858)
	(1,122,858)	993,589
<b>Foreign taxation</b>		
Corporation taxes	(584,782)	6,598
Adjustments in respect of prior periods	-	-
Total current tax	(1,707,640)	1,000,187
<b>Deferred tax</b>		
Origination and reversal of timing differences	1,136,136	265,262
Adjustments in respect of prior periods	48,342	(8,958)
Effect of tax rate change on opening balance	463,700	121,555
Total deferred tax	1,648,178	377,859
<b>Total tax on (loss)/profit on ordinary activities</b>	<b>(59,462)</b>	<b>1,378,046</b>

The tax for the year is higher (31 December 2020 : lower) than the standard effective rate of corporation tax in the UK for the year ended 31 December 2021 of 19% (31 December 2020 : 19%). The differences are explained below:

	31 December 2021 £	31 December 2020 £
(Loss)/profit on ordinary activities before tax	(2,320,737)	7,459,239
Tax thereon at standard rate in the UK of 19% (31 December 2020: 19%)	(440,940)	1,417,255
Effects of:		
Expenses/(income) not deductible/(chargeable) for tax purposes	8,783	8,283
Capital allowances in excess of depreciation	(138,110)	121,713
Losses carried back	1,151,381	-
Other tax credits	(6,310)	(6,840)
Adjustment in respect of foreign tax rates	(317,719)	6,895
Adjustment to tax charge in respect of prior periods	(316,547)	(169,260)
<b>Total tax on profit for the year</b>	<b>(59,462)</b>	<b>1,378,046</b>

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 8 Tax on profit (continued)

##### Factors that may affect future tax charges:

An increase in the future main corporation tax rate to 25% from 1 April 2023, from the previously enacted 19%, was announced in the budget on 3 March 2021, and substantively enacted on 24 May 2021. This will affect the calculation of future deferred tax charges.

The deferred tax asset/liability has been calculated on the rate substantively enacted at the reporting date.

#### 9 Profit of holding company

Of the loss for the financial year, a loss of £1,440,460 (31 December 2020: profit £6,238,755) is dealt with in the financial statements of Nice-Pak International Limited. The directors have taken advantage of the exemption available under section 408 of the Companies Act 2006 and not presented a profit and loss account for the company alone.

#### 10 Intangible assets

##### Group and Company

	£
<b>Cost</b>	
At 1 January 2021	691,251
Additions	-
At 31 December 2021	691,251
<b>Accumulated amortisation</b>	
At 1 January 2021	126,729
Charge for the year	27,650
At 31 December 2021	154,379
<b>Net book value</b>	
At 31 December 2021	536,872
At 31 December 2020	564,522

The intangible asset relates to stamp duty paid on a 25 year long term lease. This amount will be amortised over the 25 year lease term.

# Nice-Pak International Limited

## Notes to the financial statements for the year ended 31 December 2021

### 11 Tangible assets

#### Group

	Freehold land	Freehold and leasehold buildings	Plant and machinery	Assets in course of construction	Fixtures, fittings and computers	Total
	£	£	£	£	£	£
<b>Cost</b>						
At 1 January 2021	911,987	19,072,153	76,793,409	7,700,194	9,149,630	113,627,373
Additions at cost	-	-	-	5,297,817	-	5,297,817
Disposals	-	-	(1,158,826)	-	(1,239)	(1,160,065)
Transfers	-	392,003	5,673,609	(6,903,728)	838,116	-
Exchange adjustments	(32,215)	(398,692)	(1,178,651)	(415)	(105,706)	(1,715,679)
<b>At 31 December 2021</b>	<b>879,772</b>	<b>19,065,464</b>	<b>80,129,541</b>	<b>6,093,868</b>	<b>9,880,801</b>	<b>116,049,446</b>
<b>Accumulated depreciation</b>						
At 1 January 2021	-	13,610,814	57,696,349	-	8,156,023	79,463,186
Charge for the year	-	700,937	3,346,382	-	533,573	4,580,892
Disposals	-	-	(1,158,826)	-	(1,239)	(1,160,065)
Exchange adjustments	-	(252,871)	(1,110,368)	-	(97,911)	(1,461,150)
<b>At 31 December 2021</b>	<b>-</b>	<b>14,058,880</b>	<b>58,773,537</b>	<b>-</b>	<b>8,590,446</b>	<b>81,422,863</b>
<b>Net book value</b>						
<b>At 31 December 2021</b>	<b>879,772</b>	<b>5,006,584</b>	<b>21,356,004</b>	<b>6,093,868</b>	<b>1,290,355</b>	<b>34,626,583</b>
At 31 December 2020	911,987	5,461,339	19,097,060	7,700,194	993,607	34,164,187

Included in fixed assets are capitalised finance costs of £nil (31 December 2020: £nil). The depreciation charge for the year on the capitalised finance costs was £nil (31 December 2020: £nil).

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 11 Tangible assets (continued)

##### Company

	Freehold land	Freehold buildings	Plant and machinery	Assets in course of construction	Fixtures and fittings and computers	Total
	£	£	£	£	£	£
<b>Cost</b>						
At 1 January 2021	392,418	12,642,068	57,784,163	7,693,508	7,444,804	85,956,961
Additions at cost	-	-	-	5,131,612	-	5,131,612
Disposals	-	-	(1,158,826)	-	-	(1,158,826)
Transfers	-	388,854	5,661,662	(6,782,237)	731,721	-
<b>At 31 December 2021</b>	<b>392,418</b>	<b>13,030,922</b>	<b>62,286,999</b>	<b>6,042,883</b>	<b>8,176,525</b>	<b>89,929,747</b>
<b>Accumulated depreciation</b>						
At 1 January 2021	-	9,532,517	39,788,378	-	6,576,923	55,897,818
Charge for the year	-	453,634	3,098,890	-	496,949	4,049,473
Disposals	-	-	(1,158,826)	-	-	(1,158,826)
<b>At 31 December 2021</b>	<b>-</b>	<b>9,986,151</b>	<b>41,728,442</b>	<b>-</b>	<b>7,073,872</b>	<b>58,788,465</b>
<b>Net book value</b>						
<b>At 31 December 2021</b>	<b>392,418</b>	<b>3,044,771</b>	<b>20,558,557</b>	<b>6,042,883</b>	<b>1,102,653</b>	<b>31,141,282</b>
At 31 December 2020	392,418	3,109,551	17,995,785	7,693,508	867,881	30,059,143

#### 12 Investments

Company:	Investments in subsidiary undertakings
Cost and net book value	£
At 31 December 2020 and 31 December 2021	2,631,353

The company owns 100% of the ordinary share capital of its subsidiary company, Nice-Pak Deutschland GmbH, which is registered in Germany. Its activities are the manufacture of disposable pre-moistened wipes.

The directors believe that the carrying value of the investments is supported by their underlying net assets.

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 13 Stock

	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Raw materials	12,618,873	11,779,528	7,784,664	6,243,516
Finished goods and goods for resale	8,439,767	9,192,156	5,343,033	8,158,309
	<b>21,058,640</b>	<b>20,971,684</b>	<b>13,127,697</b>	<b>14,401,825</b>

There is no significant difference between the replacement cost of the inventory and its carrying amount.

Inventory expensed in the year was £134,274,135 (31 December 2020: £134,185,661).

#### 14 Debtors

	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Trade debtors	19,201,678	22,019,407	19,200,871	22,019,407
Amounts owed by group undertakings	154,667	-	154,667	-
Amounts owed by related companies (note 26)	69,326	50,181	69,326	50,181
Corporation tax	2,159,743	127,981	1,485,945	-
Other debtors	987,632	664,226	987,199	664,226
Prepayments and accrued income	1,290,185	1,596,091	1,221,691	1,590,854
	<b>23,863,231</b>	<b>24,457,886</b>	<b>23,119,699</b>	<b>24,324,668</b>

Amounts owed by group undertakings are unsecured and repayable on demand.



## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 15 Creditors – Amounts falling due within one year

	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Bank loans and overdrafts (note 17)	3,691,508	-	3,691,508	-
Trade creditors	26,037,297	29,445,237	19,339,075	22,973,194
Amounts owed to group undertakings	-	3,211,902	2,716,294	8,267,246
Corporation tax	-	126,657	-	126,657
Other creditors	174,837	199,285	174,837	199,285
Other taxation and social security	3,099,835	1,198,473	2,688,802	945,824
Deferred income from government grants (note 18)	988,587	998,256	926,000	926,000
Accruals and deferred income	1,030,232	2,768,419	681,632	2,496,363
	<b>35,022,296</b>	<b>37,948,229</b>	<b>30,218,148</b>	<b>35,934,569</b>

Amounts due to group undertakings are unsecured, interest free and repayable on demand.

#### 16 Creditors – Amounts falling due after more than one year

	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Deferred income from government grants (note 18)	638,684	1,657,871	246,516	1,172,529
	<b>638,684</b>	<b>1,657,871</b>	<b>246,516</b>	<b>1,172,529</b>

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 17 Bank loans and overdrafts

	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Bank loans and overdrafts	3,691,508	-	3,691,508	-
Due within one year	3,691,508		3,691,508	
	3,691,508	-	3,691,508	-
	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Analysis of repayment terms				
Loans:				
Within one year - at 5.0% (2020 – 3.5%)	3,691,508	-	3,691,508	-
	3,691,508	-	3,691,508	-

The bank loans and overdrafts were entered into on 22 December 2020 by the parent company, Nice-Pak Products, Inc. as part of a \$325m credit agreement with a 5 year repayment term, of which \$35m is allocated to Nice-Pak International Limited. The bank loans and overdrafts are secured by fixed and floating charges on the assets of the company. All bank loans are based on instalment repayments.

#### 18 Government grants

	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Grants at start of year	2,656,127	3,625,998	2,098,529	3,024,542
Foreign exchange adjustments	(34,573)	33,917	-	-
Disposals/repayable in the year	-	(2,139)	-	-
Amortised in the year	(994,283)	(1,001,649)	(926,013)	(926,013)
Net value at close of year	1,627,271	2,656,127	1,172,516	2,098,529
Less: Deferred income falling due within one year	(988,587)	(998,256)	(926,000)	(926,000)
Deferred income falling due after more than one year	638,684	1,657,871	246,516	1,172,529

The group has reviewed the potential liability to repay government grants and deem that there is no such liability at this time.

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 19 Provisions for liabilities

Deferred Tax	Group £	Company £
Net deferred tax movement for the year:		
At 1 January 2021	1,420,039	1,420,039
Current year credit to the profit and loss account (note 8)	1,648,178	1,648,178
At 31 December 2021	3,068,217	3,068,217
The net balance is reflected in the financial statements as follows:		
Deferred tax liability	3,068,217	3,068,217
Net balance as at 31 December 2021	3,068,217	3,068,217

The provision for deferred tax comprises:

	Group 31 December 2021 £	Group 31 December 2020 £	Company 31 December 2021 £	Company 31 December 2020 £
Capital allowances in excess of depreciation	2,999,970	1,445,495	2,999,970	1,445,495
Other short term timing differences	(47,458)	(25,456)	(47,458)	(25,456)
Losses and other deductions	115,705	-	115,705	-
Net deferred tax liability	3,068,217	1,420,039	3,068,217	1,420,039

#### 20 Called up share capital

	Group and Company 31 December 2021 £	31 December 2020 £
Authorised		
2,300,000 Ordinary shares (31 December 2020 : 2,300,000) of £1 each	2,300,000	2,300,000
Allotted and fully paid		
2,300,000 Ordinary shares (31 December 2020 : 2,300,000) of £1 each	2,300,000	2,300,000

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 21 Dividends

	31 December 2021 £	31 December 2020 £
Equity – ordinary		
Interim paid: £nil (31 December 2020: £nil) per ordinary share.	-	-

#### 22 Notes to the cash flow statement

	31 December 2021 £	31 December 2020 £
(Loss)/profit for the financial year	(2,261,275)	6,081,193
Adjustments for:		
Tax on profit on ordinary activities	(59,462)	1,378,046
Net interest receivable	506,330	260,239
<b>Operating (loss)/profit</b>	<b>(1,814,407)</b>	<b>7,719,478</b>
Amortisation of intangible assets	27,650	27,650
Depreciation on tangible fixed assets	4,580,892	4,912,059
Amortisation of government grants	(994,283)	(1,001,649)
Loss/(profit) on disposal of fixed assets	-	5,646
(Increase)/decrease in stock	(494,314)	(1,128,288)
Decrease in debtors	2,626,092	9,663,589
Decrease/(increase) in creditors	(6,360,575)	4,627,592
Non-cash changes	(197,534)	(156,000)
<b>Net cash (outflow)/inflow from operating activities</b>	<b>(2,626,479)</b>	<b>24,670,077</b>

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 23 Financial commitments

	31 December 2021 £	31 December 2020 £
<b>Capital commitments</b>		
Contracted for but not provided	90,693	736,215
Authorised but not yet contracted for	582,104	3,193,208

The Group had the following future minimum lease payments under non-cancellable operating leases for each of the following periods:

	31 December 2021 £	31 December 2020 £
<b>Payments Due</b>		
Not later than one year	3,328,429	2,519,070
Later than one year and not later than five years	10,264,721	8,353,132
Later than five years	26,823,973	29,119,908
	40,417,123	39,992,110

#### 24 Net Debt reconciliation

	At 1 January 2021 £	Cash flow £	Non- cash flows £	At 31 December 2021 £
Cash at bank and in hand	5,715,904	(5,000,464)	(1,141)	714,299
Bank overdrafts	-	(3,691,508)	-	(3,691,508)
<b>Net funds/(debt)</b>	<b>5,715,904</b>	<b>(8,691,972)</b>	<b>(1,141)</b>	<b>(2,977,209)</b>

All non-cash flows relate to foreign exchange movements during the year.

#### 25 Pension commitments

The company operates a defined contribution pension scheme, the assets of which are held separately from those of the company. Contributions to the scheme are independently administered by insurance companies. The pension costs shown in note 5 relate to the contributions payable by the company to the scheme. At 31 December 2021 £174,837 (31 December 2020 £179,183) was payable to the scheme in respect of these contributions.

## Nice-Pak International Limited

### Notes to the financial statements for the year ended 31 December 2021

#### 26 Related party disclosures

The company has taken advantage of the exemption included in Financial Reporting Standard 102 Section 33 Related Party Disclosures for wholly owned subsidiaries not to disclose transactions with entities that are part of the group or investees qualifying as related parties.

The group sold pre moistened wipes with sales totalling in the year to 31 December 2021 £nil (31 December 2020: £2.86m) to Professional Disposables International Limited and £0.13m (31 December 2020: £0.25m) to PDI (EMEA) Limited.

The Group made purchases in the year to 31 December 2021 of £0.036m (31 December 2020: £0.072m) from Professional Disposables International Limited, £0.04m (31 December 2020: £0.007m) from PDI (EMEA) Limited and £nil (31 December 2020: £0.017m) from PDI Inc.

The group also raised management charges of £0.09m (31 December 2020: £0.208m) to Professional Disposables International Limited and £0.015m (31 December 2020: £nil) to PDI (EMEA) Limited.

All companies are under common control of the Julius family. At 31 December 2021, £0.069m (31 December 2020: £0.05m) was receivable in respect of these sales and £nil (31 December 2020: £0.018m) was payable in respect of these purchases.

#### 27 Ultimate parent undertaking

The company is a wholly owned subsidiary of Nice-Pak Products Inc who are ultimately owned by Nice-Pak Holdings Inc, both companies incorporated in the United States of America. The ultimate controlling party of Nice-Pak Holdings Inc is R P Julius.

Nice-Pak Holdings Inc is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 31 December 2021. The consolidated financial statements of Nice-Pak Holdings Inc are available from Two Nice-Pak Park, Orangeburg, New York 10962-1376.

Nice-Pak Products Inc is the parent undertaking of the smallest group of undertakings to consolidate these financial statements. The consolidated financial statements of Nice-Pak Products Inc can be obtained from Two Nice-Pak Park, Orangeburg, New York 10962-1376.