Registered number 2101863

# TD DIRECT INVESTING (EUROPE) LIMITED

Report and Accounts

31 October 2011



Registered No 2101863

#### **DIRECTORS**

P C Whitehead

C J Bradley

J G See

F Shaw

M Eylott

A Fielder

C A Smith

D W Sutherland

#### **SECRETARY**

F Sobo-Allen

### **AUDITORS**

Ernst & Young LLP One Bridgewater Place Water Lane Leeds LS11 5QR

### **BANKERS**

National Westminster Bank plc 55 King Street Manchester M60 2DB

#### **REGISTERED OFFICE**

Exchange Court Duncombe Street Leeds LS1 4AX

#### **DIRECTORS' REPORT**

The directors present their report and accounts for the year ended 31 October 2011

#### RESULTS AND DIVIDENDS

The company made a profit for the year of £1,145,000 (2010 profit £5,028,000) The directors do not recommend the payment of a dividend for the year (2010, £Nil)

#### **BUSINESS REVIEW AND PRINCIPAL ACTIVITIES**

The company is a wholly owned subsidiary of TD Wealth Holdings (UK) Ltd

The company's principal activity is discount brokerage in the UK. There have not been any significant changes to the company's principal activities in the year under review. The directors are not aware, at the date of this report, of any likely changes in the company's activities in the next year.

As shown in the company's profit and loss account on page 9, the company's revenue has increased by 5 3% over the prior year although profit after tax has decreased from £5,028,000 to £1,145,000

The balance sheet on page 10 of the financial statements shows that the company's financial position at the year end is, in both net assets and cash terms, improved on the prior year

#### Key Performance Indicators

	2011	2010
Revenue growth	5 3%	12%
Profit after tax change	(77 2)%	(1 1)%
Income diversity		
Commission as % total income	65 1%	64 6%
Net interest as % total income	9 4%	7 5%
Other income as % total income	25 5%	27 9%
Treasury return	1 36%	1 34%
Trades per day	10,532	9,193

KPI's are widely used by the business to aid strategic and tactical decision making. A volatile economic climate makes the accuracy, interpretation and use of KPI's even more critical to the successful running of the business. Revenue has continued to grow but at a much slower rate than in the previous year. This is primarily due to the downturn in net interest income caused by external economic factors. The treasury return is managed by careful and prudent management of cash balances, which is impacted by underlying market rates. Trades per day is a key metric to the business and is the major driver of both revenue and costs. The current year shows an uplift of 15% on the previous year.

The company's profit after tax has been negatively impacted by additional costs in respect of rebranding (£1,373,000) and fixed asset impairments (£1,826,000) These are non-recurring costs and are therefore not expected to impact future profitability

#### Pillar III

The company adopted Basel II on 1 January 2008 The Basel II Framework consists of three pillars Pillar I prescribes the risk-focused regulatory capital requirements, Pillar II deals with supervisory review, and Pillar III with market disclosure as a consequence Pillar III discloses can be found on the company website (www tddirectinvesting co uk)

#### DIRECTORS' REPORT

Market risk is defined as the potential reduction in net income, or decrease in value of the company's balance sheet, arising from adverse market movements. Specific types of market risk are considered below

Under BIPRU 11 5 12 companies are required to disclose their capital resource requirement in respect of trading book and non trading book activities. The company, however, does not have a trading book and as such no disclosures have been made in respect of market risk in respect of trading book activities.

#### Interest rate risk

Whilst the company is exposed to interest rate risk this is managed through careful management of its cash portfolio and interest payable on its product range. No interest has been paid on any products since 1 February 2009 following a steep decline in the Bank of England base rate. The company has a diversified revenue stream and is not solely reliant on net interest as an income source. Management considers, therefore, that interest rate risk is adequately managed. In accordance with FSA regulations, the company stress tests interest rate risk on a quarterly basis against a 200 basis point (2%) parallel fall in interest rates. In the current low interest rate environment this means assuming no interest income.

#### Foreign exchange risk

The company deals with stock in a number of currencies and therefore has a small exposure to movements in the currency exchange rates. The treasury function manages this risk through the appropriate purchase and sale of currencies to match clients' trading requirements. Foreign exchange risk is calculated in accordance with BIPRU 7.5 1R and at 31 October 2011 the calculated position risk requirement was £222,000.

#### Commodity Risk

The company has no commodity risk

#### Principal risks and uncertainties

Competitive pressure in the UK is a continuing risk for the company, which could result in it losing commission to its key competitors. The company manages this risk by remaining competitive through offering an excellent standard of service to its customers and a diverse range of products.

There has been an increased focus on Treasury risk during the year Recent events in the Eurozone have led to an in depth analysis of potential outcomes including detailed stress testing of European Financial Institutions. Term deposits have been restricted and an increased level of oversight has been put in place. Potential future treasury returns may be limited as a result of the ongoing uncertainty and likely low interest rate environment for the foreseeable future.

The company has limited exposure to liquidity risk as it participates in a group wide treasury and liquidity policy which governs the maturity profile of deposits and ensures that support would be provided in the event of a liquidity crisis

Credit risk remains a principal risk area for the company due to trading activity by clients. This is managed through offering individual trading limits which incorporate concentration limits on certain stocks and sectors.

#### **FUTURE DEVELOPMENTS**

The company will continue to invest in technology and look for strategic business opportunities to enhance growth during the forthcoming year

#### **DIRECTORS**

The directors of the company during the year and up to the date of signing this report and accounts were as follows

P C Whitehead

#### DIRECTORS' REPORT

C J Bradley	
P A Ireland	Resigned 30 November 2011
D P Hepworth	Resigned 16 September 2011
T J Booth	Resigned 19 January 2011
J M Robinson	Resigned 16 September 2011
D J Sollitt	Resigned 16 September 2011
R K Swamy	Resigned 25 January 2011
J Wade	Appointed 22 June 2011 & Resigned 09 August 2011
J G See	Appointed 26 September 2011
F Shaw	Appointed 26 September 2011
M Eylott	Appointed 26 September 2011
A Fielder	Appointed 26 September 2011

Appointed 28 April 2011

Appointed 19 October 2011

### SUPPLIERS STATEMENT

C A Smith

D W Sutherland

The company is committed to maintaining a sound commercial relationship with its suppliers. Consequently, it is the company's policy to negotiate and agree terms and conditions with its suppliers, which includes the giving of an undertaking by the company to pay suppliers within 30 days following receipt of a correctly prepared invoice submitted in accordance with the terms of the contract. At 31 October 2011, the company had an average of 36 days (2010 25 days) purchases outstanding in trade creditors.

#### **DISABLED EMPLOYEES**

The company gives full consideration to application for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person

Where existing employees become disabled, it is the company's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees wherever appropriate

#### **EMPLOYEE INVOLVEMENT**

Employees are provided with information about the company by means of the company's intranet site Regular meetings are held between local management and employees to allow a free flow of information and ideas Employees participate directly in the success of the company through bonuses, which are related to the company's results

#### DIRECTORS' STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors who were members of the board at the time of approving the directors' report are listed above. Having made enquiries of fellow directors and of the company's auditors, each of these directors confirms that

- to the best of each director's knowledge and belief, there is no information relevant to the preparation of their report of which the company's auditors are unaware, and
- each director has taken all the steps a director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the company's auditors are aware of that information

# **DIRECTORS' REPORT**

On behalf of the Board

Director

Caroline J Bradley

Date 1212

#### DIRECTORS' REPORT

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TD DIRECT INVESTING (EUROPE) LIMITED

We have audited the financial statements of TD Direct Investing (Europe) Limited for the year ended 31 October 2011 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet, and the related notes 1 to 19 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITES OF DIRECTORS AND AUDITORS

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the financial statements to indentify material inconsistencies with the audit financial statement. If we became aware of apparent material misstatements or inconsistencies we consider the implications for our report

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 October 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Alistair Denton,

Trot + Yang Ul

For and on behalf of Ernst & Young LLP, statutory Auditor

Leeds

Date 3 february 2012

# PROFIT AND LOSS ACCOUNT & STATEMENT OF RECOGNISED GAINS AND LOSSES for the year ended 31 October 2011

PROFIT AND LOSS ACCOUNT		Year ended 31 Oct 2011	Year ended 31 Oct 2010
	Notes	£000	£000
TURNOVER	2	50,928	48,383
Administrative expenses		(54,400)	(46,954)
OPERATING LOSS BEFORE INTEREST	3	(3,472)	1,429
Interest receivable Interest payable	5	5,244 9	3,989 (46)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXAT	TION	1,781	5,372
Corporation taxation	6	(636)	(344)
RETAINED PROFIT FOR THE YEAR	15	1,145	5,028
All operations are continuing			
STATEMENT OF RECOGNISED GAINS AND LOSSES			
		Year ended 31 Oct 2011 £000	Year ended 31 Oct 2010 £000
Profit for the financial year	15	1,145	5,028
Gain/ (loss) on trade investment		(1,500)	3,947
Deferred tax liability		454	(1,066)
Total recognised gains and losses relating to the year	-	99	7,909
Total gains and losses recognised since last annual report	-	99	7,909

## **BALANCE SHEET**

at 31 October 2011

		2011	2010
	Note	£000	£000
FIXED ASSETS			
Intangible assets	7	9,105	10,461
Investment in subsidiary	9	12,025	12,025
Tangible assets	8	7,534	8,647
Other Investments	9	3,204	4,704
		31,868	35,837
		, 	
CURRENT ASSETS			
Debtors	10	257,985	297,774
Cash at bank and in hand	11	41,025	25,608
		299,010	323,382
CURRENT LIABILITIES			
Creditors falling due within one year	12	(270,626)	(300,066)
NET CURRENT ASSETS		28,384	23,316
TOTAL ASSETS LESS CURRENT LIABILITIES		60,252	59,153
CAPITAL AND RESERVES			
Called up share capital	14	170,996	169,996
Revaluation reserve	15	1,835	2,881
Profit and loss account	15	(112,579)	(113,724)
TOTAL SHAREHOLDERS' FUNDS		60,252	59,153

The notes 1 to 19 form an integral part of the financial statements

Approved by the Board

Director

Caroline J Bradley

Date

#### NOTES TO THE ACCOUNTS

at 31 October 2011

#### 1. ACCOUNTING POLICIES

#### Accounting convention

These accounts have been prepared in accordance with the historical cost convention, as modified by the revaluation of certain investments, and applicable accounting standards generally accepted in the United Kingdom and on a going concern basis

#### Revenue recognition

Revenue represents fees and commissions receivable for execution only stock broking activities and is recognised on an accruals basis

#### Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value based on prices prevailing at the date of acquisition or revaluation, of each asset evenly over its expected useful life as follows

Leasehold improvements - over 7 years
Fixtures fittings and office equipment - over 5 years
Computer equipment - over 5 years
Computer software - over 3 years

#### **Development costs**

The company capitalises development costs incurred in improving the brokerage platform. It is assumed that these enhancements provide benefit over a period of time and as such these costs are amortised over a period of three years.

#### Intangible assets

The costs associated with the acquisition of a new client base are capitalised as intangible fixed assets. These costs are fully amortised, in equal annual instalments, over ten years. The Directors of the company anticipate that the client base acquired will remain active for at least this length of time.

#### **Pensions**

The company operates a defined contribution pension scheme, which is externally funded and covers all eligible staff employees. The scheme funds are held separately from those of the company in an independently administered fund. Contributions are charged against profits in the year in which contributions are made.

#### **Operating leases**

Rentals payable under operating leases are charged to the profit and loss account on a straight-line basis over the lease term

#### Current taxation

Current tax is recognised on the basis of the prevailing tax rate applied to a forecast profit chargeable to corporation tax. The profit chargeable to corporation tax may differ from the Profit before Tax figure as shown in the Profit and Loss account due to timing differences and differences in taxation and accounting treatment.

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions

• provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets

#### NOTES TO THE ACCOUNTS

at 31 October 2011

concerned However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,

- provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable,
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely
  than not that there will be suitable taxable profits from which the future reversal of the underlying
  timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

#### Group relief

Tax credits are recognised in respect of taxable losses where sufficient taxable profits are available for offset within other group undertakings in the same tax group

#### Investments

Fixed asset investments are stated at fair value. Investments in subsidiaries are stated at cost less provision for any impairment in value. Impairment reviews are carried out annually and any indicators of impairment would be analysed and written off through the profit and loss account if appropriate

#### Client Money

The Company holds money on behalf of clients in accordance with the Client Money Rules of the Financial Services Authority. This client money is not shown on the face of the Balance Sheet as the company is not beneficially entitled thereto. This balance is netted against client creditors in the Balance. Sheet Disclosure of the amounts held is made in note 12.

#### Bad debt provision

Specific provisions are made when it is considered that recovery is doubtful. The specific provisions are netted against trade debtors. Provisions made during the period, less amounts released and recoveries of amounts written off in previous years, are taken to the profit and loss account.

#### Related party transactions

In accordance with Financial Reporting Standard 8, the company has not presented details of related party transactions with fellow group undertakings, as the company is a subsidiary of a group where greater than 90% of the voting rights are controlled within the group and the group's parent financial statements are publicly available

#### Cash flow statement

The company has not produced a cash flow statement. In accordance with Financial Reporting Standard 1 (revised) the company is claiming exemption, as a cash flow statement is included within the financial statements of its ultimate parent undertaking, for which accounts are publicly available

### NOTES TO THE ACCOUNTS

at 31 October 2011

#### Group accounts

The company has not produced group accounts as it is a wholly owned subsidiary undertaking and its immediate parent undertaking produces group accounts. Accordingly these accounts present information about the company as an individual undertaking and not about its group.

#### 2. TURNOVER

Turnover represents commissions and fees for execution only discount brokerage, stated net of VAT, and is derived from the continuing operations of the business within the UK. The directors consider that the company operates in a single business and geographical segment.

#### 3. OPERATING PROFIT BEFORE INTEREST

The operating profit before interest is stated after charging

		Year ended	Year ended
		31 October	31 October
		2011	2010
		£000	£000
	Auditors' remuneration - audit services (inc expenses) Operating leases	180	166
	- Land and buildings - Hire of plant and machinery	1,806	1,665 11
	Depreciation of tangible fixed assets	4,155	3,655
	Amortisation of intangible fixed assets	1,355	1,140
			<del></del>
4.	DIRECTORS' AND EMPLOYEES' COSTS		
		Year ended	Year ended
		31 October	31 October
		2011	2010
		£000	£000
	Salaries	18,651	16,356
	Social security costs	1,835	1,862
	Other pension costs	1,447	1,330
		21,933	19,548
		2011	2010
		No	No
		110	110
	Average number employed including executive directors	611	617
		<del></del>	
		Year ended	Year ended
		31 October	31 October
		2011	2010
		£000	£000
	Directors' emoluments excluding pension contributions	1,761	2,252
	Pension contributions	44	142
	Durahim ante af the highest and dispets	402	
	Emoluments of the highest paid director Pension contributions of the highest paid director	407	618 29
	Lenzion contrionis or me manest baid attector	-	29
			====

# NOTES TO THE ACCOUNTS at 31 October 2011

# 5. INTEREST PAYABLE

		Year ended 31 October	Year ended 31 October
		2011	2010
		£000	£000
	Interest payable to customers	2	1
	Interest payable to banks and other institutions	(11)	45
		(9)	———— 46
		(2)	70
6.	TAXATION	===	
υ.	a) Tax on profit on ordinary activities		
	ay Tue on p. oy it on or amary determines		
		Year ended	Year ended
		31 October	31 October
		2011	2010
		£000	£000
	Current Year Corporation Tax Charge/ (Credit)	_	(209)
	Deferred Tax (note 13)	636	553
	` '		
	Corporation Tax Charge	636	344
	b) Factors affecting current tax charge for the year		
	The current tax charge for the year differs from the expected tax charge standard UK Corporation Tax rate of 26 83% (2010 28%) as follows	computed by	applying the
	Net profit before taxation	1,781	5,372
	Corporation tax at 26 83% (2010 28%)	478	1,504
	Effects of		(20)
	Short-term tuning differences	-	(28)
	Depreciation for the period in excess/(deficit) of capital allowances	573	27
	Non-deductible items Tax on dividends current year	8 (40)	5 (180)
	Capital losses	(40)	(593)
	Group relief for capital losses	_	(212)
	Trading losses	(1,019)	(523)
		-	-
	Prior year adjustment		<u>(209)</u>
	Current Year Corporation Tax Charge/ (Credit)	-	(209)

# NOTES TO THE ACCOUNTS

at 31 October 2011

# 7. INTANGIBLE ASSETS

	£000
Cost At 1 November 2010 Additions	13,551
At 31 October 2011	13,551
Amortisation At 1 November 2010 Charge for the year	3,090 1,356
At 31 October 2011	4,446
Net value At 31 October 2010	10,461
At 31 October 2011	9,105

## 8. TANGIBLE FIXED ASSETS

		Fixtures	Computer		
		fittings	software	Research	
	Leasehold	and office	and	and	
	improvements	equipment	equipment	development	Total
	£000	£000	£000	£000	£000
Cost					
At I November 2010	935	246	15,883	7,275	24 339
Additions	83	54	2,048	2,683	4,868
Disposals	-	-	(1,407)	(1,109)	(2,516)
At 31 October 2011	1,018	300	16,524	8,849	26,691
Depreciation					
At 1 November 2010	175	156	10,035	5,326	15,692
Charge for the year	133	27	2,573	1,422	4,155
Disposals	-	•	(541)	(149)	(690)
At 31 October 2011	308	183	12,067	6,599	19,157
Net book value					
At 31 October 2011	710	117	4,457	2,250	7,534
		=====		=	=====
At 31 October 2010	760	90	5,848	1,949	8,647

# NOTES TO THE ACCOUNTS at 31 October 2011

#### 9. INVESTMENTS

	2011	2010
	£000	£000
Investment in subsidiary	12,025	12,025
Investment in Group companies	12,025	12,025
Other Investments Valuation at start of the year	4.704	3,968
Historic cost of LCH Clearnet	-	(294)
Sale of LCH Clearnet	-	(2,917)
Revaluation of Euroclear PLC	(1,500)	3,947
	3,204	4,704

The investment in Euroclear PLC was re-valued in the year, this is shown as in decrease in equity. The valuation was arrived at by discounting the estimated future profitability of Euroclear PLC, and modelling the impact that these profits would have on the valuation of the investment. The discount rate used was consistent with investment appraisal methodologies used within the wider group and the model uses moderate assumptions in terms of future growth potential

Financial instruments are not considered to represent a significant risk to the entity's financial position or performance Euroclear PLC represents the only investment held by the entity and it is not held for trading purposes, nor is it subject to credit or interest rate risk

Details of the investments in which the company holds 20% or more of the nominal value of any class of share capital are as follows

Name of company	Holding	Proportion of voting rights and shares held	Nature of business	Share capital and reserves £'000
TD Waterhouse Properties (UK) Limited TD Direct Investing Nominees	Ordinary shares	100%	Dormant	nıl
(Europe) Limited	Ordinary shares	100%	Dormant	nıl
TD Wealth Services (UK) Limited <sup>1</sup>	Ordinary shares	100%	Stock broke	(967)
TD Wealth Institutional Holdings				, ,
(UK) Limited	Ordinary shares	100%	Stock broke	11,987
TD Wealth Institutional Nominees				
(UK) Limited	Ordinary shares	100%	Dormant	1
TDWCS LLP	Ordinary shares	100%	Stock broker	6,420
TD Wealth Institutional Financial				
(UK) Limited <sup>2</sup>	Ordinary shares	100%	FX Trading	396
SecondCo Limited	Ordinary shares	100%	Dormant	12
ThirdCo Limited	Ordinary shares	100%	Dormant	nıl
FourthCo Limited	Ordinary shares	100%	Dormant	nıl

<sup>&</sup>lt;sup>1</sup> Shares held through TD Wealth Institutional Holdings (UK) Limited

<sup>&</sup>lt;sup>2</sup> Shares held through TDWCS LLP

### NOTES TO THE ACCOUNTS

at 31 October 2011

#### 10. DEBTORS

10. DEDICAS		
	2011	2010
	£000	£000
Amounts falling due within one year		
Amounts due from counterparties and clients	247,399	291,092
Other debtors	3,092	875
Prepayments and accrued income	5,102	3,233
Amount due from group undertaking	553	553
Deferred Tax – see note 13	1,839	2,021
	257,985	297,774

Amounts due from counterparties and clients include £474,000 due from group undertakings, of which £209,000 relates to trades pending settlement (2010 £35,830,000)

#### 11. CASH AT BANK AND IN HAND

	2011	2010
	£000	£000
Company balances	41,025	25,608
	41,025	25,608
		<del></del>

Client settlement balances are segregated from the company's cash balances in accordance with the requirements of the Financial Services Authority

As at 31 October 2011 the firm held bank deposits totalling £397,064,000 (2010 £305,842,000) on behalf of clients that are excluded from the balance sheet

#### 12. CREDITORS

	2011	2010
	£000	£000
Amounts falling due within one year		
Amounts due to counterparties and clients	655,276	594,414
Less funds held on behalf of clients	(397,064)	(305,842)
Amounts owed to group undertakings	2,920	2,745
Other creditors	2,636	1,608
Accruals and deferred income	6,858	7,141
	270,626	300,066
	2.0,020	

Amounts due to counterparties and clients include £9,840,000 relating to trades pending settlement (2010 £9,573,000)

# NOTES TO THE ACCOUNTS at 31 October 2011

#### 13. DEFERRED TAX

The deferred tax asset consists of the following amounts

	2011 £000	2010 £000
Deferred Tax included in the balance sheet is as follows		
Tax losses available for offset in future periods	(536)	(1,574)
Accelerated capital allowances	(1,915)	(1,513)
Revaluation of equity holding	612	1,066
Total	(1,839)	(2,021)
The movement on the asset for the year was as follows		
As 1 November 2010 / 2009	(2,021)	(3,639)
Tax charge/(credit) in profit and loss account	437	439
Amounted debited to statement of total recognised gains and losses	(454)	1,066
Reduction in deferred tax asset due to corporation tax rate change	199	113_
Balance at 31 October 2011	(1,839)	(2,021)

On 23 March 2011, the Chancellor announced a further reduction in the standard rate of corporation tax from the already announced 27% to 26% from 1 April 2011. The UK Government also confirmed its intention to reduce the rate further by 1% per annum falling to 23% with effect from 1 April 2014. The 25% rate was substantively enacted in July 2011. As such the closing deferred tax balances at 31 October 2011 have been stated at a rate of 25%.

The maximum effect on deferred tax of the reduction in the UK corporation tax rate to 23% is expected to be £147,101 (equivalent to 2% of the closing gross deferred tax balance)

#### 14. CALLED UP SHARE CAPITAL

	Authorised		Allotted, called up and fully paid up	
	2011	2010	2011	2010
	£000	£000	£000	£000
Ordinary shares of £1 each (equity)	1,000,000	1,000,000	170,996	169,996

Additional share capital of £1,000,000 was added by the parent company in the year. This was surplus capital that was earmarked for the UK for the acquisition of  $E^*$ Trade UK in the prior year which was not required as the contingent purchase requirements were not met

# NOTES TO THE ACCOUNTS

at 31 October 2011

#### 15. RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENT ON RESERVES

	Share	Profit and loss	Revaluation	Total Shareholders
	Capital £000	Account £000	Reserve £000	funds £000
As at 31 October 2009	164,996	(118,752)	2,917	49,161
As at 31 October 2010	169,996	(113,724)	2,881	59,153
Additional Capital	1,000	-		1,000
Movement in revaluation reserve	-	-	(1,046)	(1,046)
Retained profit for the year	-	1,145	•	1,145
As at 31 October 2011	170,996	(112,579)	1,835	60,252

#### 16. OTHER FINANCIAL COMMITMENTS

At 31 October 2011 the company had annual commitments under non-cancellable operating leases as set out below

	Land and	Land and buildings	
	2011	2010	
	£000	£000	
Operating leases, which expire			
Within one year	-	•	
In one to two years	-	-	
In two to five years	-	-	
In over five years	1,806	1,665	
	1,806	1,665	

#### 17. PENSION COMMITMENTS

The company operates a defined contribution pension scheme, which is externally funded and covers all eligible staff employees. The assets of the scheme are held separately from those of the company in an independently administered fund. There were no unpaid contributions outstanding at the year end (2010 -£nil) £1,447,000 (2010 £1,330,000) has been recognised in the profit and loss account in relation to pension contributions for the year. Pension contributions have increased due to the implementation of a flexible benefits program where employees may opt for a salary sacrifice in lieu of increased pension contributions from the employer.

# NOTES TO THE ACCOUNTS at 31 October 2011

#### 18. RELATED PARTY TRANSACTIONS

TD Direct Investing (Europe) Limited acts as an outsourced service provider to NatWest Stockbrokers Limited and processes all broking transactions on their behalf. The company received income from Natwest Stockbrokers Limited in respect of these services to the value of £12,863,213 (2010 £12,971,371) in the current year. At 31 October 2011 TD Direct Investing (Europe) Limited was due £17,151,048 from this related party on account (2010 was due £18,384,781)

TD Direct Investing (Europe) Limited outsources its treasury function to TD Bank N V (UK Branch) The company received income from TD Bank N V (UK Branch) in respect of these services to the value of £1,169,055 (2010 £3,062,321) At 31 October 2011 TD Direct Investing (Europe) Limited was due £46,744,204 from this related party on account (2010 was due £61,633,435)

#### 19. PARENT UNDERTAKING AND CONTROLLING PARTY

The company's immediate parent undertaking is TD Wealth Holdings (UK) Limited, a company incorporated in England

TD Direct Investing (Europe) Limited is included within the UK consolidated accounts of TD Wealth Holdings (UK) Limited

The company's ultimate parent company and controlling party is the TD Bank Group, which is incorporated in Canada. Copies of the group financial statements including Pillar III disclosures within the notes to the accounts may be obtained from

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